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OFFICE OF THE NATIONAL RECOVERY ADMINISTRATION

DIVISION OF REVIEW

A STUDY OF OPEN PRICE FILING IN THE ELECTRICAL MANUFACTURING INDUSTRY

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APPENDIX A, PART 8

Section B

RADIO RECEIVING TUBES

Legend for Details of Terms

Discounts and Customer Classifications of

Appendix B Part 8 Section A

Chronological Chart

U. S. Dept of Commerce
2/23/38

RADIO RECEIVING TUBES

A 5% For prompt report and prompt payment.
5% In Lieu of replacements - at option of jobber.

A1 Discounts Quantity

Annual sales list value	Basic	Prompt Payment
$ 4500.00 to 10000.00	46.5%	5%
10000.00 to 25000.00	47	5
25000.00 50000.00	47.5	5
Over 50000.00	48	5

A2

Annual sales in units	Basic	Prompt Payment
Under 1000 Tubes	37%	5%
1000 to 2500 "	38	5
2500 to 5000 "	39	5
5000 to10000 "	40	5
Over 10000 "	41	5

Payments 5th of following month.

A3

Annual sales in units	Basic	Prompt Payment	Turn Over
Less than 50,000	43%	5%	3%
50,000 to 150,000	45	5	3
150,000 to 250,000	46	5	3
250,000 to 400,000	47	5	3
Over 400,000	48	5	3

Payments 12th day of each month.

A4

Annual sales in units	Basic	Prompt Payment	Turn Over
Under 10,000	49%	5%	3%
10,000 to 25,000	50	5	3
25,000 to 50,000	50½	5	3
Over 50,000	51	5	3

Payments 12th of following month.

A5

Annual sales list	Basic	Prompt Payment	Turn Over
Under 4500.00	49%	5%	3%
4500 to 8400.00	50	5	3
8500 to 20000.00	51	5	3
20000 to130000.00	52	5	3
130000 to260000.00	52.5	5	3
Over 260000.00	53	5	3

A6 Added Discounts
1% From list for payment with complete report and payment before 12th of next month.
1% Additional for report and payment on or before 12th of next month.
41% For (3) Three time turn over.
42% For (4) Four time turn over.

A7 Suggested Resale Open Account
Less than 180.00 yearly 40-10%
180.00 to 600.00 yearly consignment 40-10%
Over 600.00 " " 50%

B. Discounts Dealers Open Account

5%	in lots of	50 Tubes
10	"	100 "
10-10	"	200 " or more
10-10-5	"	500 "

B1 Retailers Open Account or Consignment

List	Per Month	Basic	Special
Less than	25.00	40%	5%
25.00 to	49.99	44	5
50.00 to	74.99	46	5
75.00 or over		48	5
1200 yearly contract		51	5
2400 "	"	50-10	2

B2 Wholesalers Discount Turn Over

Less than (2) two time	59-1-1%
For (2) Do	60-1-1
For ((3) Do	61-1-1

Supplemental Compensations

1% For payment with completed report on or before 22nd of following month. Also

1% For preliminary report and payment before the 12th.

Plus 3% for serving dealers who purchase 1200.00 list value per year.

Note: The foregoing for New York Area.

B3 Wholesalers serving Retailers
(Except New York Area including Northern New Jersey)

Less than (3)	Two time	Turn Over	58-1-1
For (3)	Two	do do	59-1-1
For (3)	Three	do do	60-1-1

Supplemental Compensations

1% From list for payment with completed report on or before 22nd of next month.

1% Additional for preliminary report and remittance before the 12th

Plus 2% from list for serving all dealers accounts purchasing over 1200.00 list value per year.

B5 Discounts East of Rocky Mountains

Small jobber	50-10-10-7½
Large jobber Over 20,000 tubes a year	50-10-10-10-5
Suggested to dealers	50-10

Discounts West of Rocky Mountains

jobbers	50-10-10-7½
Dealers (suggested)	50
Private Brands 2000 unit orders	50-10-10-7½
100,000 Tubes or more per year	50-10-10-10-7½
4% in lieu of returns-manufacturers option	
Department stores or chains	50-10-10-7½
Terms 2/10 2/30 - F.P. on 50 or more tubes	

B6 Net Prices to Mail Order Houses $.48. 2/10 n/30 f.o.b. Plant
Department Stores .52 do do N.Y.C.
Special Brand Chain Stores .55 do " Plant
Manufacturers
Brand Chain Stores .52 do " Plant
Class A Manufacturers 2,000,000
tubes per year N.Y.C. N.D. Plant
Payment 10th and 25th of month
Class B Manufacturers 1,000,000
or over .48
Terms of sale - Payment to be made
when manufacturers' customers pay him.
F.O.B. Newark.

B7 Jobbers sold on Consignment
Who reconsign Stock to Dealer
Discount Jobber 38-25-10
" Dealer 38-10
Terms 2% on report of sales inventory - P.P.

B8 Radio retailers - Net prices - Viz 2525 - $.72
6B7 - .77
Bonus Plan - As Basic 89
Types 6B7 2A6 34 35 85 75 55 41 46 42 56 2B7
5 Tubes as selected with order for 50 Tubes
12 " (1 of each type) " " 100 "
36 " 3 " " " " " 250 "
84 " 7 " " " " " 500 "
180 " 15 " " " " " 1000 "
Terms 2% 10th Prox. F.O.B. Chicago

B10 Dealers sold open account Prices - Terms
Retail Chain Stores Private Brand
One chain store sold on the following basis:-

Types	Net	Types	Net	Types	Net
01A	$.29	24	$.45	26	$.32
27	.31	35	.45	45	.34
47	.45	71A	.36	80	.30 -
				99X	.66

Terms 2% 30 days F.O.B. Customers Store
(R.) (SM)

B11 Retail Chain Stores (1) one Sold as Follows

Types	Net	Types	Net	Types	Net	Types	Net
24	$.44	26	$.325	27	$.315	45	$.345
47	.44	71A	.37	80	.305		

Terms net 10 days - f.o.b. factory (Private Brand)
Excise tax paid by manufacturer

B12 Set Manufacturers Purchasing 1,000,000 to 3,000,000 Tubes Yearly
All sources Net Price as less 1,000,000 Tubes
Open Account or consignment
Terms of pay - Open account - 2% 10th and 25th
Consignment - 2% 10th and 25th on
tubes reported on 1st and 15th as being withdrawn

9822

B12 (Cont'd) From consigned stock.
2% 20th on tubes reported on 15th as being shipped in sets during preceding month.

B13 Jobbers Sold on Open Account
Terms 2% for cash on 15th prox. or 60 days T-A-
No interesr issued on 16th prox.,
On direct factory shipments to jobbers located in the States of Idaho, California, Oregon and Washington.
Shipment made between the 22nd and the end of the month, the following terms:- 2% for cash on the 15th of the second month.

B14 Dealers (Open Account) Retail Chain Stores
Mail order houses, syndicate buyers, cat log houses
Net Prices Viz 2525 - $.60
Terms 2/15 prox. net 30 days (FI) (R)

B15 Dealers Whose Requirements are in Excess 1,000,000 Tubes per year. (Open Account)
List at net prices Viz 2525 $.50 per tube.
7% Discount in lieu of replacements
5% Excise tax added unless certificate of exemption is furnished.
Terms 3% 30 days f.o.b. destination
An amount approximating 5% allowed on sales promotion

B16 Dealers Whose Requirements are Between 100,000 and 1,000,000 tubes per year.
(Open Account) Net Prices Viz 2525 $.52
5% allowable in lieu of replacements.
5% Excise tax added unless exemption certificate is furnished.
Terms 2% 10th prox. f.o.b. destination.

B17 Dealers (Open Account) Less 100,000 per year.
Net Prices - Viz 2525 $.60 per tube.
5% Allowance in lieu of replacements
5% Excise tax to be added unless Exemption Certificate is supplied.
Terms 2% 10th prox. f.o.b. destination.

B18 Dealers (Open Account) Whose Requirements Are Supplied At A Discount From List In Accordance With Established Practice (Large or Exceptional Retailers) 50-10-5%
From list price Viz 2525 $2.00.
All other dealers - Terms 2% 15th prox. net 30 days prox.
Maximum - 50-10 From List Viz 2525 $2.00
Minimum - 40%
Discount determined by volume.
f.o.b. destination on 50 tunes or more.

B19 Set Manufacturers, Requirements less than 1,000,000 per year.
Open Account For Original Installation.
Net Prices Viz 2525 $.50 per tube.

5% Excise tax to be added unless Certificate of Exemption is furnished.

Terms 2% 10th prox. f.o.b. destination.

B20 Set Manufacturers (Open Account or Consignment)
Original Installation Requirements
Excess 1,000,000 per year.
Net Prices Viz 2525 $.48
Terms 2% 10th prox. f.o.b. destination.

B21 Set Manufacturers (Open Account For Resale) Requirements
Excess 1,000,000 per year.
Net Price Viz 2525 $.49
Excise tax 5% added unless Exemption Certificate is supplied.
Terms 2% 10th prox. f.o.b. destination.
The following types sold at a discount.
50-10-10-5 from list prices each type

Type	L.P.	Type	L.P.	Type	L.P.	Type	L.P.	Type	L.P.
01A	$.60	26	$.65	27	$.70	45	$.75	71A	$.75

B22 Jobbers
Open Account all territories except New York
Open Account or consignment Pacific Coast
50-10-10- From list prices. Viz 2525 $2.00
Additional discounts for volume purchases.

$100.00	List	any calender	month		1%
200.00	"	"	"	"	2
300.00	"	"	"	"	3
400.00	"	"	"	"	4
500.00	"	"	"	"	5

At manufacturers option - 5% allowed lieu replacements.
Terms 2% 15th prox., net 30 prox.
F.O.B. destination 50 tubes or more.

B23 Jobber (Open Account) New York Area
50-10-10-10 from list Viz 2525 $2.00
5% Allowance in lieu replacements.
Terms 2% 15th prox., net 30 prox.
F.O.B. destination 50 tubes or more.

B24 Jobbers (Consignment) Not New York Area
Not Pacific Coast Territory
38-25% from list prices Viz 2525 $2.00.
5% Allowed in lieu replacements.
Terms 5% prompt report and prompt payment.
F.O.B. destination 50 tubes or more.

B25 Jobber Dealer (Consignment)

Discounts Basic	Prompt Payment	Turn Over
50-10%	5%	5%

From list prices Viz 2525 $2.00 tube
5% allowable in lieu replacements.
Terms 15th day of the following month.
F.O.B. destination

B26 Jobber Consignment Not Pacific Coast
50-10-10 from list prices. Viz 2525 $2.00
2% Additional prompt report and prompt payment.
5% Allowable in lieu replacements.
F.O.B. destination.

B27 Dealer Consignment

	Basic	Prompt Payment
Maximum	50-5	5%
Minimum	40	5

List - Viz 2525 $2.00
Terms 5th day of following month
F.O.B. destination.

B28 Jobbers Sold On Consignment
(1) Who resell to dealers on open account.
Where list is under $2.00 40-25-10%
Where list is $2.00 and over 40-25-5%
(2) Who consign stocks to dealers
Where list is under $2.00 38-25-10
Where list is $2.00 and over 38-25- 5

B29 Jobbers Sold On Open Account
Where list is under $2.00 40-25-10%
Where list is $2.00 and over 40-25- 5
Prices include excise tax and delivery costs
Terms 2% 10 days net 30 days.

B30 Jobbers Sold Consignment Who Consign Stocks

Discounts		to Dealers	
Jobber	38-25-10	Dealer	38-10

Terms 2% on report of sales inventory
Delivery P.P. Tax included in price.

C Jobbers Sold On Open Account
Net Prices Per Tube
Plus (a) 2½% Additional Billing is $100.00 any Month
or 5 " " 200.00 do
Plus (b) 5 " " 350.00 do
Note: (a) (b) Discounts given in form of credit at end of month and apply to that months purchase only.
Both 2½% and 5% (a) cannot be earned at same time.

C6 Special Bonus Plan - California.
Dealer - Minimum yearly purchases of 300 tubes
Out right sales only will earn 9 tubes
Maximum yearly purchase not less than 3600 tubes
Out right sales only earns 234 tubes
Based upon retail value of $1.00 per tube.

C7 Jobber - Minimum 1% yearly sales must total at least 6000 tubes.
Maximum 5% yearly sales must total at least 25,000 tubes
Out right sales only.

D Jobbers Sold On Open Account
Terms 2% 15th prox.
A (Plus 2½% for $300.00 any month.
(or 5 " 600.00 " "
Plus 5% class A 600.00 " " 95% of whose sales efforts are devoted to sales of Company #12 tubes.
Note: Both 2½% and 5% A cannot be earned at same time.

D1 Distributor - Dealer - Consignment - 5% prompt report and paymont.

D2 Set Manufacturer - Jobber
Distributor - Dealer - Open Account 2/10/30 - 2/10 net 30.

D3 Distributor - Jobber - Modified Consignment - 40-25-5-2%
Out right sales - 120 day trade accept - Initial Shipment
90 " " " on subsequent "

D4 Jobber - Dealer 2/10 net 30 - 90 day trade accept depending upon credit risk.

D5 Set Manufacturers - Open Account Installation
Less 1,000,000 tubes per year.
2/10 prox.- Jobber - Dealer -Open Account - Large Retailer.

D6 Distributor - Consignment - 2% Prompt Performance.

D7 Dealer - Consignment - Net

D8 Dealer - Jobber - Purchasing Special Brand Tubes
Open Account 2/10/60

D9 Dealers purchasing over 600 tubes per year 7% off Dealer Base Price.

D10 Dealers whose volume warrants jobber price 25% off Dealer Base Price.

D11 Special Distributor - One (1) Account in U. S.
2% - 90 days. All or any stock on hand shipped within six (6) months. Subject to return for full credit at option of customer.
(Commission 7½% net invoice value)

D12 2% - 10 days - Private Brand - All Classifications GL G2 G3.

D13 2% - 10th and 25th - net 30 days
Jobbers - Open Account - Set Manufacturers
Freight P.P. 100 tubes or more -f.o.b.plant for less.

D14 Dealer or Jobbers Purchases of Special Brand Tubes
100,000 or more per year - Net Price Sheet 1350
Viz 2525 $.52 net.

D15 Less than 100,000 per year - Net Price Sheet 1430
Viz 2525 $.57 net.

D16 Withdrawing Quotations D14 - D15

D17 5% Sales Promotion - Dealer - Distributor - Jobber

D18 2% prox. Department and Chain Stores - Dealers Base Price.

D19 2% Cash - Large Retail and Chains - List Prices

D20 Net Cash - Check with order or COD - f.o.b. Chicago
Franchise Distributor.

D21 2% Cash Discount on Sales Reported Before 12th of Month
Dealers and Jobbers sold on consignment.

D22 2% Cash Discount - Dealers Open Account

D23 2% 10 days - Jobbers Open Account Set Manufacturers

D24 Excise tax included in price - Jobber - Open Account
Large retailer - Dealer.

D25 Private Brands
Chain Stores - 100 or more outlets. Net prices
Viz 2525 $.62.
2% 10 days - f.o.b. factory - East Newark, N. J.

D26 Jobbers - Dealer - Large Retailer - Open Account
or Consignment
2% 10th -15 prox. (F6) (D24) (D27)

D27 Regular Replacements With Option Of 4$ Allowance In Lieu
Of Replacements.

D28 Chain Stores - Mail Order Houses
Any Brand - 7/23/34
Viz 2525 $.56 net Change in prices

D29 2% - 15th prox. - net 30 days Dealer Jobber Sold
Open Account.

D30 Net Cash - Dealer or Jobber (Consignment) Upon report of
inventory

D31 Replacement Policy
Defective tubes may be returned for adjustment or
replacement in accordance with our regularly established
policy, which provides a guarantee against defects in
materials or workmanship for a period of six months.

determination of the six months guarantee period is provided by etching, in code, the date of manufacture on the base of the tube.

D32 Jobbers Sold On Open Account
Terms (Revised). 2% For cash on 15th prox. or 60 days.
Trade acceptances. No interest issued on 16th prox.

D33 Consignment Dealer Regular Discount 38-5%.
7½% For prompt report and prompt payment.

D34 Dealers - Jobbers - (Consignment)
2% Prompt report and payment.

D35 Replacement Allowance 5% in lieu of replacements
Dealer (Large on exceptional retailers) - Out right sales.
Jobbers (consignment) (Not New York Area or Pacific Coast)
Jobbers (Out Right) in New York Area.
Jobbers (Out Right) Not New York Area, all others.
Jobbers (Out Right or Consignment in Pacific Coast)

D36 Jobbers Open Account - Supplementing previous filing
Terms 2% 90 days Special Stock
Orders for immediate shipment and billing
few instances limited period.

D37 Set Manufacturers - Less 1,000,000 per year.
Net Prices Viz 2525 $.37 tube.
Excise tax 5% to be added unless Exemption Certificate is supplied.
Terms 2% 10 days net 30 where credit is O.K.
Terms 2% if Paid on 25th invoiced 1st to 15th.
2% " " " 10th " 16th to 31st.
Or 2% 10th prox. - net 30 prox.
2% 15th of second month following date of delivery, extended to (1) one account.
Replacement 5% regular - f.o.b. destination.

D38 Set Manufacturers 1,000,000 to 3,000,000 tubes per year.
Net Prices Viz 2525 $.54
Terms - 2% for shipments - 1st. to 15th payable 25th of same month.
2% shipments 15th to end of month payable 10th of following month.
Excise tax added unless certificate of exemption is furnished. - f.o.b. destination.

D39 Set Manufacturers - Less 1,000,000 tubes yearly
Terms payment 10th prox.

E Quantity Discounts:

Class A	1 to 20 tubes per month		40-10-5%
" B	21 to 100 " " "		50- 5
" C	101 to 200 " " "		50-5-5

Class D 201 to 500 tubes per month 50-10-5
" E to dealers who are classified 50-10-10
as jobbers by tube manufacturers.

E10 Mail Order Houses
Net Prices Viz 2525 $.48 tube.
Excise tax to be added 5%
Terms 2% 10 days net 30 days

E11 Department Stores
Net Prices Viz 2525 $.52 tube
Excise tax 5% to be added
Terms 2% 10 days net 30 days. (Cartons furnished and included in price)
F. O. B. New York.

E12 Chain Stores - Special Brand
Net Prices Viz 2525 $.55 Tube
Excise tax included in price
Terms 2% 10th net 30 days
F.O.B. Newark, N. J.

E13 Chain Stores - National Union Brand
Net Price Viz 2525 $.52 tube
Excise tax to be added.
Terms 2% 10th net 30 days
F.O.B. Newark, N. J.

E14 Set Manufacturers Class A 2,000,000 or over per year
Net Prices Viz 37 $.35 tube
Excise tax to be added
No cartons furnished
Terms Net - no discount 10th and 25th of month
F.O.B. Newark, N. J.

E15 Set Manufacturers Class B Over 1,000,000 per year.
Net Prices viz 37 $.31 2525 $.48
Excise tax to be added
Tubes shipped in Midgie Troppers
Terms: Payments made when customer of Set Manufacturer makes payment to him for sets.
No cash discount. f.o.b. warehouse.

E16 Super - Dealer - (Large Volume Accounts)
Limited in number consignment
Discount 33-25-10%
Terms -3% on report inventory
Excise tax included in price
Cartons furnished - included in price
Delivery P.P.

F1 F.O.B. Destination - Set Manufacturers - distributors
Jobber - Dealer - Open Account
or Consignment.

F2 F.O.B. Plant - Freight allowed destination - Set Manufacturers
1 M

F3 F.O.B. Jersey City - Chicago - San Fransico.

F4 P.P on order 50 tubes or more
F.O.B. Plant for less.

F5 Delivery Charges prepaid - Jobber - Consignment

F6 F.O.B. Destination 50 tubes or more - Set Manufacturers.

F7 Prepaid any quantity - Dealer or Jobber (Consignment)

F8 F.O.B. Warehouse -(Newark - Chicago - Atlanta - Dallas
San Fransico - Los Angeles.)

F9 Jobbers sold Open Account
Paid on 100 tubes or more.

G1 No quality specifications, unbranded, f.o.b. factory.
Not over 2% allowance in lieu of replacements.
Net 30 days. - 12 types Viz 01A - $.19

G2 Special quality specifications, Branded, delivered.
Regular (R) replacements.
2% - 10 days Viz - 01A $.21

G3 Quality specifications, branded, delivered.
Regular (R) replacements.
2% - 10 days Viz - 01A $.25

G4 Jobbers Sold On Open Account
50-10% List on all types. Except those
listed at $.59 and $.69.
50-10-5 List all types listed at $.59 and $.69
Quality discount 5% off net invoice value on
$.59 and $.69 types only when such types, are
Purchased assorted in lots of not less than
1000 tubes - (1) one delivery
Terms 2% 1st and 25th, net 30 days.
Prepaid on 100 tubes or more. Plant for less

H No change made by manufacturers

K Direct factory shipment made to Jobbers in States
of California - Oregon and Washington - made
between 22nd and 31st.
2% for cash - 15th of second month.

L Semi-Consignment in Buffalo - New York City and
Detroit - to be discontinued Prior to 12/31/33.

M Consignment New York Area - Sea Board -
Class A - 40-5% Plus 5% if collections equal $20 a 30(day
B - 40-10 " 5 " " " 40 " " (Period.
C - 40-10-5 " 2 " " " 60 " "
D - 50-5-5 Dealer entitled to Jobber price.
E - 40-25-5 as D selling over 12,000 per year.
Prepaid any quantity - Net Cash report inventory.

O Dealers Sold On Consignment:

Class A		40-10%
" B	Average yearly Turn Over $200.00	50
" C	" " " " 300.00	50-5-5

2% Prompt payment.

P.B. On Private Brands, where a bona fide order for 100,000 or more tubes, to be used within a year - An extra discount of 10 may be granted. [illegible] net.

R Regular replacement policy will prevail with option of 3 allowance in lieu of replacement.

S Set Manufacturers - Initial Equipment

Up to	50,000 tubes yearly	5%
50,000 to	150,000 " "	10
150,000 to	300,000 " "	15
Over	300,000 " "	20

SH 5% Excise tax to be added to invoice unless Certificate of Exemption (Internal Revenue) is furnished.

SP Standard packing - 50 tubes or more

T Jobber and Dealer Sold On Open Account.

V In all territories except Pacific Coast 2% additional for prompt report and payment.

X Wholesale agents are offered option of terminating their agency agreement Viz - Purchase of their consigned stock balances as 4/1/35
List less 50-10-12½ - 2/10
Proviso - Agents assume responsibility to their served agents.

X Retailers served direct, are offered an option of terminating their agency agreement Viz - purchase of consigned stock balance as of 4/1/35 at list less 50-10-2½ - 2% 10 days.

Y Consignment Other Than New York and Pacific Coast.

Z Pacific Coast - Out Right or Consignment
1% If purchases are $100.00 any month.
2 " " " 200.00 " "
3 " " " 300.00 " "
4 " " " 400.00 " "
5 " " " 500.00 " "

Manufacturer 1 California Agency

P Set Manufacturers - net - list 1350 - 5% Commission (Less)

W Jobbers - 40-25-10 - 2% 15th prox on current months sales - f.o.b. Los Angeles 15% Commission

Set Manufacturers
(1) 2% for payment on 10 - 25 of month or
(2) 2 " " " 10 prox " " "
(3) 2 " " " 15 prox " " "

Dealer - Consignment - New York Area
Less than $350 yearly 40-10%
$350 - 700 " 30
* Jobber - Consignment 33-25-5
Net Cash Inventory report
Prepaid any quantity 35

O 5% For prompt report and payment.
5% For turn over.

Terms for Set Manufacturers with strong credit.
(1) 2% Invoiced 1st to 15th if paid on or before 25th
2 " 16th to 31st " " " " 10th prox
or(2) 2 Prox. net 30 days
2 15th of 2nd month after date of delivery
to (1) one account only.

APPENDIX A, PART 9

SOCKETS

Chronological Record of Price Filings by Companies

COMPANY #1 - (INCOMPLETE LINE)

1st Filing

December 8, 1933.....Effective December 12, 1933.
The original filing of this company was on about 25 sockets of various types on a list basis. This is an incomplete line. The price filing does not indicate a customer classification, but a letter of February 13, 1935 to Mr. Jockers states that they sell only to Fixture and Portable Lamp & Shade Manufacturers.
Std. Pkge 50-5%
Less Std. Pkge. 45%.

2nd Filing

January 13, 1934..... Effective January 23, 1934.
New filing discontinues two items.

3rd Filing

February 2, 1934.....Effective February 4, 1934.
Downward revision in price of five sockets to meet Company #18 filing filed 2/1/34 and effective 2/4/34.

4th Filing

March 29, 1934..... Effective April 2, 1934.
General downward revision of prices and quotation of net price per hundred to meet competition of Company #18.

5th Filing

May 26, 1934.....Effective June 5, 1934.
Downward revision of one socket to meet competition of Company #32 and Company #18, filings of 5/14/34 and 5/21/34.

6th Filing

July 9, 1934.....Effective July 19, 1934
Adding one new item.
Filed February 9, 1935.
Price changed on new item filed above to meet Companies #2 #3 and #23, returned by Mr. Jockers for not having customer classification.

February 20, 1935 ..... Effective February 25, 1935.
Effective date of price change on item mentioned above.

COMPANY #2 - (Complete Line)

1st Filing

December 12, 1933..... Effective December 13, 1933.
List prices quoted on medium line of sockets together with discounts extended to distributors, and based on standard package, carton and

and less than carton quantities. Terms extended 2%, 10th proximo net 10th of second month. Only other quotation given is to competing manufacturers who will be quoted on request.

Distributors Discount:
Standard Package 50-5%
Carton 45%
Less Carton 35%

2nd Filing.

January 29, 1934..... ..... Effective February 8, 1934.
Downward revision of list price on some items, and adding several items not quoted in original filing.

3rd Filing

February 1 1934.....Effective February 4, 1934
Dropping list on two items to meet Company #18.

4th Filing

March 6, 1934.....Effective March 11, 1934
Dropping list on two items to meet Company #18.

5th Filing

March 6 1934..... ..... Effective March 16, 1934
Drop list on four items. One of these items is offered at same price as previous filing but with added parts. Two items to meet Company #8 filing 2/4/34 and two to meet Company #22 effective 2/22/34.

6th & 7th Filings

March 29, 1934.....Effective April 2, 1934
1. General change. Prices quoted net generally lower than previously quoted list, with discounts applied. Less than standard package order carry extra 10%, Terms, 2% 15th proximo net 60 days, to meet Company #18.
2. Two items quoted on lower net basis to meet competition of Company #6. Filed April 2, 1934.
Average reduction of 20% in net price.

8th Filing

April 17, 1934.....Effective April 19, 1934.
Net price quoted on one item/lower than previous net to meet Company #17. 25%

9th Filing

April 17, 1934.....Effective April 21, 1934.
Net price quoted for one item #43310, 20% lower than previous net and to meet Company #18.

10th Filing

May 23, 1934.....Effective May 24, 1934.

COMPANY #2 - (COMPLETE LINE)

10th Filing (Continued)

Net price on #43310 reduced 3½% - one other item reduced 30% - both to meet Company #18.

11th Filing

May 29, 1934 .....Effective June 8, 1934
Prices on three new items. June 1 - June 11.
#43310 raised to price effective April 21, 1934.

12th Filing

June 1, 1934..... Effective June 11, 1934.
Price raised on one item of preceding filing.

13th Filing

June 14, 1934..... .....Effective June 24, 1934.
Net price dropped on five items to meet competition of Company #18.

14th Filing

July 7, 1934.....Effective July 17, 1934
Adding six new items. All porcelain sockets.

15th Filing

July 14, 1934..... Effective July 17, 1934
Withdrawing prices quoted on porcelain sockets for this date.

16th Filing

July 31 1934.....Effective August 10, 1934.
Refiling prices for above six porcelain sockets.
New prices average about 10% higher than original prices.

17th Filing

September 15, 1934.....Effective September 25, 1934
Adding two new items both porcelain sockets.

18th Filing

Nov. 14, 1934..... Effective Nov. 24, 1934
Adding one new item.

19th Filing

Nov. 20, 1934..... Effective November 30, 1934
Adding two new Bakelite sockets.

20th Filing

COMPANY #2

20th Filing (Continued)

Jan. 21, 1935..... Effective January 31, 1935
Quoted net prices to Fixture and Portable Lamp Manufacturers. List embraces about 40 A-line sockets. Prices quoted are approximately 10% below those of 4/2/34.

21st Filing

Feb. 21, 1935..... Effective February 25 1935.
Prices quoted above to Fixture and Portable Lamp Manufacturers extended to all buyers to meet Company #13.

22nd Filing

March 1, 1935.....Effective March 1, 1935
Balance of items quoted on 4/2/34 numbering about 60 items dropped to approximate level of filing of 2/25/35.
Prices quoted on last filing average about 60 to 65% of calculated net prices of the original filing. Practically all of product line is on net basis and about 13 items have been added. The company now offers a very complete line of sockets.

COMPANY #3 -(INCOMPLETE LINE)

1st Filing

December 13 1933..... Effective December 12 1933
Original filing quoting list prices and distributors' discounts and terms on some sockets, and net prices on standard package lots, also on four other quantity groups up to over ten thousand pieces. Net prices given are apparently for all buyers. The line consists of porcelain, Bakelite and Candle Sockets with no Husk sockets.
Terms 5% 15th prox. net 60 days.
Distributors Discount:
Standard Package 50-5%
Less standard 45%
Slightly higher net prices quoted on some items apparently available to all buyers.
Special low nets for quantities on certain items as follows:

Up to 1000	-	average	10%	reduction	for	Std.	pkge.	net.
1001 to 5000	-	"	15%	"	"	"	"	"
5001 to 10,000	-	"	17%	"	"	"	"	"
over 10,000	-	"	20%	"	"	"	"	"

2nd Filing

March 5, 1934.....Effective March 15 1934
This filing cancels all previous prices. New set up is entirely on list basis. Distributors discounts are now quoted to all buyers.

COMPANY #3 (INCOMPLETE LINE)

2nd Filing (Continued)

Terms are changed 2% 15th prox. net 30 days. List prices quoted are about 20% lower than those in original filing.

3rd Filing

March 17, 1934..... Effective March 27, 1934
Lowering list on three items.

4th Filing

May 28, 1934..... .....Effective June 7, 1934
Quoting net prices for distributors slightly lower than previously quoted list with discounts applied. Practically the complete line of sockets is effected by this filing.

5th Filing

October 22, 1934.....Effective November 1, 1934
Net prices on few remaining sockets slightly lower.

COMPANY #4 A - (COMPLETE LINE)

1st Filing

December 12, 1933..... ..... Effective December 12, 1933
Original filing quoting list prices and distributors discounts.
Standard Package - 50%.
Carton - 40%
Less Carton - 30%
Class J net prices quoted on about 24 items.
This company manufactures an extremely complete line of sockets and together with Company 4B represents one of the largest units in the industry. The original filings are separate for the two divisions of the company, but subsequent filings are entitled as Company #4A. Terms are 2% 10th prox. net 10th of 2nd month.

2nd Filing

January 15, 1934..... Effective January 25, 1934
Net prices for Class J customers on one thousand lot bulk packing - and cancelling price per 100 previously quoted.
About 20 items are included in this list.

3rd Filing

February 26, 1934..... .....Effective February 26, 1934
Class J customers. The same list as that of 1/25/34 with four items added. Price lowered slightly on three or four items.

COMPANY #4 A - (COMPLETE LINE)

4th Filing

March 2, 1934..... Effective March 15, 1934
Lower list on 20 items.

5th Filing

March 30, 1934..... Effective April 9, 1934
Class J net prices on about 5 items revised downward from 15% to 25%.

6th Filing

April 2, 1934.....Effective April 2, 1934
Net prices to Class J customers revised downward to meet competition of Company #18.
List prices of about 15 items revised downward from 15% to 20% to meet competition of Company #18.

7th Filing

April 16, 1934.....Effective April 16, 1934
Revised list on one item to meet Company #29.

8th & 9th Filings

April 17, 1934..... Effective April 17, 1934

1. Lower list on six brass shell sockets.
2. Lower Class J net on one item.

10th Filing

April 27, 1934.....Effective April 28, 1934
List lowered about 40% on three items to meet Company #18.

11th Filing

May 3, 1934.....Effective May 13, 1934
Net price per thousand on three items to Class J customers.

12th Filing

April 11, 1934.....Effective May 13, 1934
Class J net on one item dropped 15% to meet Company # 22.

13th Filing

July 9, 1934.....Effective May 18, 1934
Dropped list 10% on one item to meet competition.

14th Filing

August 3, 1934..... Effective August 13, 1934

COMPANY #4A

14th Filing (Continued)

List prices revised downward slightly on eleven sockets.

15th Filing

August 25 1934.....Effective September 1, 1934
Lower net prices on thousand lot bulk packing for Class J customers together with terms of sale, to meet Companies #14 and #16.

16th Filing

October 15, 1934.....Effective October 25, 1934
Catalogue 25 with list prices and distributors discounts filed for Company #4A, and Catalogue 5 with list prices and distributors discounts for Company #4B also filed. Some prices have been lowered slightly from previous filings.

17th Filing

November 17, 1934..... Effective November 27, 1934
Class J price lowered on ten thousand lots of one item to meet Company #7.

18th Filing

November 19, 1934..... Effective November 20, 1934
List prices on two Mogul sockets lowered to meet Company #7.

19th Filing

November 30, 1934..... Effective December 10, 1934
New item. List price $101.00 per hundred quoted on standard package, $80.00 per hundred in hundred lots.

20th Filing

December 13, 1934.....Effective December 24, 1934
Lower Class J net quoted on one item. Also eliminate ten thousand lot price of filing of 8/23/34.

21st Filing

December 26, 1934.....January 5 1935
Lower list prices quoted on one item in standard package lots and one hundred lots.

22nd & 23rd Filings

December 27, 1934.....Effective January 7, 1935
1. Two new items added.
2. List prices increased slightly on three items in lots of one hundred or over.

COMPANY # 4A

24th Filing

December 13, 1934..... January 26, 1935
Class J net lowered on four items to meet Company #14.

COMPANY #5 - (INCOMPLETE LINE)

1st Filing

December 15, 1933..... Effective December 12, 1933
Company lists an incomplete line of less than 20 sockets. Discounts of 50 and 5% are quoted to distributors only.

2nd Filing

March 20, 1934..... Effective March 30, 1934
Net price list quotes the complete line at Wholesale prices. Terms 2% 10 days net 30. Competing manufacturers will be quoted up to 50% off filed prices.

3rd Filing

April 4, 1934..... Effective April 14, 1934
Net price lowered on most of line averaging from 10 to 20%.

4th Filing

May 3, 1934..... Effective May 13 1934
Correction in net price of previous filing on one item.

5th Filing

July 27, 1934.....Not effective
Filing on two items received on this date returned by Mr. Jockers for correction.

6th Filing

August 3, 1934.....Effective August 13, 1934
Same prices as filing of 7/27/34 filed. Full freight allowed on shipments weighing 100 lbs. or more, or a total net value of $60.00 or more. Freight allowed regardless of weight or value to New York Chicago, San Francisco and Los Angeles.

7th Filing

September 29, 1934.....Effective October 9, 1934
Delivery terms extended in the above filing are extended on one more item.
NOTE: These delivery terms apparently apply only to the three items quoted in the last two filings.

COMPANY #6 - (COMPLETE LINE)

1st filing

December 11, 1933..... Effective December 12, 1933.
NOTE: Principal business of this company is in the manufacture of industrial lighting equipment and fixtures, and although they stock a very complete line, in many cases items are of a different type or quality than sockets offered by other manufacturers. The company quotes to distributors on a package basis, and also offer discounts on list value basis. About 25 items are offering to Class J customers on a net basis.*

2nd filing

March 8, 1934.....Effective March 19, 1934.
Net prices filed on about 20 items to Class J manufacturers. Competing manufacturers will be quoted up to 50 and 20% from published list prices.

3rd Filing

December 17, 1934..... Effective December 27, 1934.
Two new items added.

4th Filing

February 1, 1935 .....Effective February 11, 1935.
Discount sheet cancelling all previous quotations and offering wholesale discounts on package basis.

5th Filing

February 9, 1935..... Effective February 19, 1935.
List prices filed for six items. Distributors who accept responsibility for credit and service are given a maximum protection for 7½%. Class J customers are granted distributors' discounts.

NOTE: Filing of 2/11/35 extends wholesale discounts and cancels all previous discount sheets. However, the last filing refers to distributors, and "discounts applying to various classifications of trade."

* Standard Package - 50%
Carton quantity - 40%
Less carton " - 30%

Up to $15 list value - 20%
$15-$60 - 30%
$60 and over - 40%

COMPANY #7 - (COMPLETE LINE)

This company makes a complete line of sockets and is one of the large units in the industry.

1st Filing

December 13, 1933.....Effective December 12, 1933
Original filing. Quoting list prices together with distributors and wholesale discounts. Class J customers classified as distributors. Some net quantity prices are quoted, but do not apply to Residential and Portable Lamp and Fixture Manufacturers, and apply to orders of not less than one thousand pieces in one shipment to one destination. Competing manufacturers will be quoted up to 20% off net price of price bulletin or quantity net price sheet.

2nd Filing

January 17, 1934.....Effective January 27, 1934
Net price quoted on ten thousand lots on one item, which is about 60% lower than previous net per hundred.

3rd Filing

January 25, 1934.....Effective January 25, 1934
Distributors and wholesalers discounts and terms.

4th Filing

February 19, 1934.....Effective February 29, 1934.
Lower net price quoted on thousand lot bulk packing on one item.

5th Filing

March 6, 1934.....Effective March 15, 1934
Net price quoted on one thousand lot bulk packing on two items to meet competition.

6th Filing

March 6, 1934.....Effective March 16, 1934
Lower list prices on about 50 sockets. To meet competition of Company #9.

7th Filing

March 19, 1934.....Effective March 29, 1934
Class J net price for one thousand lot bulk packing on six items. About 10% lower than original filing per hundred. To meet previous prices of Company #22.

COMPANY #7 (Cont'd)

8th Filing

March 26, 1934.....Effective March 27, 1934
Six additional Class J net prices on one thousand lot bulk packing, to meet competition of Company #16.

9th Filing

March 27, 1934.....Effective April 6, 1934
Lower list prices on six items.

10th Filing

March 29, 1934.....Effective April 2, 1934
Lower Class J net prices on one thousand lot bulk packing for 15 items to meet Company #13.

11th & 12th Filings

March 31, 1934.....Effective April 2, 1934
(1) List prices lowered about 20% onabout 40 Hemco line of sockets to meet Company #18.
(2) Lower list on 25 Bryant line of sockets to meet Company #18

13th Filing

April 5, 1934.....Effective April 5,1934
Correcting error in filing filed March 27th by raising prices of six items concerned and adding 1 item to list.

14th Filing

April 7, 1934.....Effective April 17, 1934
Class J net on one thousand lot bulk packing on one item.

15th Filing

April 13, 1934.....Effective April 20, 1934
Class J net on one thousand lot bulk packing on one item to meet competition of Company #22.

16th Filing

April 30, 1934.....Effective April 30, 1934
List prices and class J net prices lowered on three items to meet competition of Company #14.

17th Filing

May 12, 1934.....Effective May 22, 1934
Cancelling price quoted for one item in filing of 4/30/34.

18th Filing

August 13, 1934.....Effective August 13, 1934
Lower list prices on eight items to meet competition of Company #4B.

19th Filing

August 15, 1934.....Effective August 23, 1934
Class J net quoted on one thousand lots for items in preceding filing.

20th Filing

September 10, 1934.....Effective September 20, 1934
Change in wholesale discounts. In original filing wholesale discounts were quoted based on list value of order. Under this filing these discounts are based on packaging.
Standard packages - 40%
Carton - 30%
Less Carton - 20%

21st Filing

September 12, 1934.....Effective September 22, 1934
Class J net price and one thousand lots on one item to meet Company #14.

22nd Filing

October 3, 1934.....Effective October 13,1934.
Class J net prices on one thousand lots of two items, to meet Company #22. Distributors discount sheet on standard line.
Standard packages - 50%
Carton - 40%
Less Carton - 30%

23rd Filing

October 4, 1934.....Effective October 14,1934.
Lower Class J net prices on one thousand lots of two items to meet Company #4A.

NOTE: Previous price change sheets had not made reference to terms of delivery and payment, and beginning with this filing the Supervisory

COMPANY #7 (Cont'd)

23rd Filing

Agency had required that delivery and payment terms be made known on price changes.

24th Filing

October 15, 1934.....Effective October 15, 1934
Distributors discount sheet on Hemco line.

25th Filing

November 10, 1934.....Effective November 20, 1934
Lower list price on one item.

26th Filing

December 4, 1934.....Effective December 14, 1934
Wholesale discount sheet which does not affect sockets.

27th Filing

December 13, 1934.....Effective December 17, 1934.
Lower list prices on four items to meet Company #14.

28th Filing

December 29, 1934.....Effective December 2[illegible], 1934
Lower Class J net prices quoted on preceding items in one thousand lots, to meet Company #14.

29th Filing

February 28, 1935.....Effective March 11, 1935
Lower list prices quoted on two items.

COMPANY #8 (COMPLETE LINE)

1st Filing

December 12, 1933.....Effective December 12, 1933
Original filing. Quoting list prices, distributors' discount sheet, wholesale discount sheet, manufacturers' discount sheet and competing manufacturers' discount sheet.

2nd Filing

December 21, 1933.....Effective December 29, 1934
Lower list prices on five items.

COMPANY #8 (Cont'd)

3rd & 4th Filings

January 8, 1934.....Effective January 18, 1934
1. Lower list prices on twelve items to meet competition.
2. Lower list prices on twenty-four items to meet competition.

5th Filing

January 25, 1934.....Effective February 3, 1934
Lower list on one item, about 10% below original filing.

6th Filing

February 5, 1934..... Effective February 4, 1934
Lower list prices on twenty-four candle sockets to meet competition of Company #18. Average 5 to 10% lower.

7th Filing

February 15, 1934.....Effective February 25, 1934.
Lower list prices on two socket parts.

8th Filing

March 19, 1934.....Effective March 19, 1934
Lower list prices on four items to meet Company #7.

9th Filing

March 20, 1934.....Effective March 31, 1934.
New distributors' discount sheet; only changes are in terms. Terms are "2% 10th of month following date of shipment, acceptable if remittance is mailed on or before the 15th as evidenced by postal cancellation."

10th Filing

March 30, 1934.....Effective April 2, 1934.
Net prices per hundred filed on complete line to all buyers to meet competition of Company #18. Slight changes downward.

11th Filing

May 29, 1934.....Effective June 8, 1934.
Lower net prices on three Mogul sockets to meet Company #18.

COMPANY #8 (Cont'd)

12th Filing

June 18, 1934.....Effective June 28, 1934
Change in delivery. Full freight is now allowed on shipments of 100 lbs. or total net value of $60.00 or more. Freight allowed regardless of weight or value to New York or Chicago metropolitan areas or to Los Angeles.

13th Filing

June 22, 1934.....Effective July 2, 1934
Adding three new items.

14th Filing

January 14, 1935 .....Effective January 14, 1935.
Quoting to competing manufacturers up to 20% below best filing price to wholesalers.

15th Filing

February 1, 1935 ..... Effective January 31, 1935
To fixture and portable lamp manufacturers only. Lower net prices per hundred on 45 sockets. These prices all appear to be about 10% lower than previous net prices filed to meet competition of Company #2.

16th Filing

February 21, 1935.....Effective February 25, 1935
Prices in preceding filing to Portable Lamp and Shade manufacturers, are extended to all buyers to meet competition of Company #18.

Distributors Discount

		Wholesale	
Standard Packages	50-5%	Up to $15.00	- 20-5%
Carton	45%	$15 to $60	- 30-5%
Less Carton	35%	Over $60.00	- 40-5%

COMPANY #9 (INCOMPLETE LINE)

This company makes an incomplete line of sockets numbering only about 15 items.

COMPANY #9 (Cont'd)

1st Filing

December 12, 1933.....Effective December 12, 1933
Net prices per hundred quoted to all buyers. Terms and delivery are quoted only for syndicate stores. Full freight allowed regardless of weight, to New York, Newark, Jersey City, Hoboken and Chicago. 5% off the net on delivery shipment to warehouses.

2nd Filing

January 4, 1934.....Effective December 22, 1933.
Distributors' discounts quoted on packaging basis. The company now quotes a list price on about 100 sockets.

3rd Filing

February 26, 1934.....Effective March 8, 1934
Complete refiling of sockets superseding all previous quotations. List prices remained at the same level. Apparently this sheet is for all buyers, as the only discount extended is "maximum trade discount" - 50-5%.

4th Filing

March 12, 1934.....Effective March 12, 1934
Supplementing preceding price filing. Quoting usual delivery terms.

5th Filing

April 2, 1934.....Effective April 2, 1934
Lower list prices filed on about 40 items to meet competition. Prices about 20% lower.

6th Filing

May 23, 1934.....Effective May 24, 1934 Lower list price on one socket to meet Company #12.

7th Filing

May 23, 1934.....Effective June 2, 1934
Lower list prices on six socket parts to meet Company #25.

8th Filing

June 1, 1934 (Kardex, June 5).....Effective June 1, 1934
(a) Revised delivery terms. Freight allowed on 100 lbs. or total net value of $60.00 or more.
(b) Regardless of weight or value to syndicate stores New York, Newark, Hoboken, Jersey City, Chicago and San Francisco. To meet Company #23.

COMPANY #9 (Cont'd)

9th Filing

July 5, 1934.....Effective July 8, 1934 at
Lower prices on two nickel finishes to meet Co. #23 and Co. #18.

10th Filing

October 1, 1934.....Effective October 1, 1934
Change in delivery. Freight allowed N.C.G. and various suburban cities have been added to syndicate store delivery zones to meet Company #21.

11th Filing

October 8, 1934.....Effective October 8, 1934.
Adding "freight allowed to syndicate stores on 50 lbs. or $30. value" to the above to meet Company #21.

12th Filing

December 1, 1934.....Effective December 11, 1934.
Lower list price on one item.

COMPANY #10 - (COMPLETE LINE)

1st Filing

December 18, 1933.....Effective January 2, 1934.
Original filing. This company manufactures a fairly complete line of sockets and made only two price filings during the period that the price call was in effect. Both filings had rather complicated delivery allowances based on three delivery zones in the United States, which had been set up by the company. Three different discounts for each zone were extended, depending upon the list value of the order.

This applied to all buyers other than distributors. Distributors were quoted discounts for warehouse shipments which were graduated according to list value, and freight was allowed if order was in excess of $200,00 less.

2nd Filing

March 2, 1934.....Effective March 12, 1934.
This file supersedes other quotations on sockets and although slightly more complicated than usual filings in this industry, it is noted that the trade customs, delivery, terms, etc., are considerably more in line with the industry practice than was the original filing. This final filing does not give any change in list prices from the original filing.

COMPANY 10

Distributors Discount

On wholesale shipments -	List value up to $15	- 25%
	$15 to $100	- 30%
	Over $100	- 35%
	plus 2½% of net if the total list is under $200.	
Suggested resale "	List value up to $15	- 8%
	$15 to $50	- 15%
	Over $50	- 23%

COMPANY #11 - (INCOMPLETE LINE)

This company manufactures an incomplete line consisting of about 20 sockets and these are quoted on a net basis per hundred. Competing manufacturers are quoted up to 25% off net.

1st Filing

February 6, 1934.....Effective February 22, 1934.
Original Filing.. Net terms and delivery.

2nd Filing

February 12, 1934.....Effective February 22, 1934.
Corrections on original filing.

3rd Filing

April 17, 1934.....Effective April 27, 1934.
Lower net prices quoted on complete line which now numbers about twice as many items as original filing.

4th Filing

August 11, 1934.....Effective August 21, 1934.
Terms of payment filed 2% 10th prox. net 60 instead of net 30 as in original filing. Also, adding "freight allowances on total net value of $60.00 or more" in addition to usual delivery terms. Freight allowed regardless of weight or value to "New Jersey, Chicago, San Francisco, Los Angeles and Metropolitan areas."

5th Filing

August 25, 1934.....Effective Spetember 4, 1934.
Adding one item omitted from filing of 8/21/34.

6th Filing

February 15, 1935.....Effective February 25, 1935.
Quoting net prices per thousand to Portable Lamp and Fixture
9822 Manufacturers on practically a complete line.

COMPANY #12 - (INCOMPLETE LINE)

This company handles few sockets. Their principal business is apparently in electrical specialties.

1st Filing

December 12, 1933.....Effective December 12, 1933
Original filing. Distributors' net price cataloque quoting net prices on less than 10 sockets.

2nd Filing

January 22, 1934.....Effective February 1, 1934
Adding one new item.

3rd Filing

May 10, 1934.....Effective May 20, 1934
Lower prices on five items to meet competition.

4th Filing

June 22, 1934.....Effective July 2, 1934
Lower net prices on three sockets.

5th Filing

August 18, 1934.....Effective August 28, 1934.
Lower net price on one item to meet competition.

6th Filing

February 20, 1935.....Effective March 2, 1935
Lower net per thousand on two items to meet competition.

NOTE: The Total change in price of all items during the period of price filing did not average more than 20%.

COMPANY #13 - (INCOMPLETE LINE)

This company is also principally the electrical specialties business and lists less than 20 sockets.

1st Filing

December 26, 1933.....Effective December 12, 1933
Original filing. Quoting net price per hundred to all buyers.

2nd Filing

March 8, 1934.....Effective March 18, 1934.
Quoting to competing manufacturers net prices less up to 25%.

COMPANY #13

3rd Filing

May 2, 1934.....Effective May 12, 1934.
Downward revision in price approximating 10 to 20%.

4th Filing

June 8, 1934.....Effective June 18, 1934.
Increase in price on three items.

5th Filing

August 23, 1934.....Effective September 4, 1934.
Lower net price on one item which had been raised in the preceding filing. To meet competition.

6th Filing

November 5, 1934.....Effective November 26, 1934.
Prices revised downward on four items.

COMPANY #14 - (INCOMPLETE LINE)

1st Filing

December 13, 1933.....Effective December 12, 1933
Original filing. List prices on complete socket line, together with distributors discount of 50% and terms. Competing manufacturers quoted at distributors discount plus not more than 20%.

2nd Filing

January 25, 1934.....Effective January 25, 1934
Quoting Class J net prices bulk packing on about 50 items.

3rd Filing

February 20, 1934..... Effective March 2, 1934
Lower Class J net prices for one thousand lot bulk packing on three items of preceding filing.

4th Filing

March 14, 1934.....Effective March 14, 1934
Adding two new devides.

5th Filing

March 14, 1934.....Effective March 24, 1934
Downward revision of Class J net prices in one thousand lot bulk packing on about 15 items.

6th Filing

March 31, 1934.....Effective April 2, 1934
Quoting one item in 1000 and 5000 lots. No other changes.

7th Filing

March 31, 1934.....Effective April 2, 1934
Lower Class J net prices for one thousand lot bulk packing on several items to meet Company #4B.

8th Filing

April 27, 1934.....Effective April 28, 1934
Lower list prices on three items to meet Company #23.

9th Filing

April 30, 1934..... .....Effective April 30, 1934
Class J. net prices per hundred and per thousand lowered to meet Company #32.

COMPANY #14

10th Filing

May 17, 1934.....Effective May 27, 1934
Lower Class J net per thousand lot bulk packing on about 25 items to meet Company #32.

11th Filing

May 23, 1934.....Effective June 2, 1934
Lower net price per thousand on one item to meet Company #7.

12th Filing

July 13, 1934.....Effective July 23, 1934
List prices on five items.

13th Filing

July 24, 1934.....Effective August 3, 1934.
Lower Class J net prices for one thousand lot bulk packing on three items.

14th Filing

August 22, 1934.....Effective September 1, 1934
Class J net prices for one thousand lot bulk packing on about 30 items.

15th Filing

October 10, 1934.....Effective October 13, 1934.
Correcting price of one item on previous filing.

16th Filing

December 4, 1934.....Effective December 14, 1934.
Lower list price on one item to meet Company #7.

17th Filing

December 6, 1934.....Effective December 16, 1934.
Adding four new devices.

18th Filing

December 18, 1934.....Effective December 28, 1934.
Quoting Class J net prices for one thousand lot bulk packing on four items of preceding filing.

COMPANY #14

19th Filing

January 16, 1935.....Effective January 26, 1935.
Class J net prices for one thousand lot bulk packing on about 30 items. Some of these are additions to Class J list and some have been revised downward from last filing.

COMPANY #15 -(INCOMPLETE LINE)

This company has an incomplete line of assorted sockets.

1st Filing

January 2, 1934.....Effective January 3, 1934.
Original filing. Quoting net prices on about 35 sockets, together with discounts to distributors, syndicate stores and mail order houses.

2nd Filing

February 27, 1934.....Effective March 9, 1934.
This filing adds about 25 sockets to the line. Price changes have been negligible and in all cases have consisted of bringing a list price per hundred to the nearest even dollar, that is, changing $26.52 to $26.00 etc.

3rd Filing

April 19, 1934.....Effective April 19, 1934.
Quoting full line on net prices per hundred to all buyers. These net prices average about 10% below net prices calculated from previous list. Freight allowances have been brought in line with uniform practice of maximum allowances at 90¢ per hundred lbs. as in previous filing.

4th Filing

May 8, 1934.....Effective May 18, 1934.
General revision of prices of entire line upward and downward.

5th Filing

July 12, 1934.....Effective July 23, 1934.
Net prices lowered about 10% on three or four items.

6th Filing

August 18, 1934.....Effective August 28, 1934.
Net prices increased about 10% on one item.

COMPANY #16 - (COMPLETE LINE)

This company makes a complete line of Wiring Devices and Sockets and is one of the large units in the industry.

1st Filing

December 11, 1933.....Effective December 12, 1934.
Original filing. Quoting list prices and discounts to distributors and to wholesale accounts.* Class J prices are quoted net and are subject to same terms as distributors.

2nd Filing

February 10, 1934.....Effective February 20, 1934.
Complete refiling of all items. Many items revised slightly, mostly downward. It is noted that most of the changes made in price bring the list price to an even dollar or half dollar.

3rd Filing

March 9, 1934.....Effective March 15, 1934.
Lower list prices on about 15 items. Some items are marked "to meet Company #7 Sheet of 3/2/34", others are marked "to meet Company #4A Discount Sheet 1/33/34."

4th Filing

March 17, 1934.....Effective March 27, 1934.
Filing Class J net prices for one thousand lot bulk packing on 14 items.

5th Filing

March 24, 1934.....Effective March 29, 1934.
Adding seven items to Class J net price list to meet Co. #7.

6th Filing

March 29, 1934.....Effective April 2, 1934.
List price changes on sixty items to meet Company #23 and Company #18. Some of these appear to be new items. Many have been checked back against previous filing, showing a decrease, averaging approximately 30%.

7th Filing

March 30, 1934.....Effective April 2, 1934.
Lower list price on one item.

8th Filing

April 7, 1934.....Effective April 17, 1934.
List price change on one item.

COMPANY #16

9th Filing

April 11, 1934..... .....Effective April 21, 1934.
Class J net prices for one thousand lot bulk packing on 23 pieces. Most of these net prices average 20 to 30% below previous Class J prices.

10th Filing

April 27, 1934.....Effective April 28, 1934.
Lower list prices on four items to meet Company #22.

11th Filing

May 11, 1934.....Effective May 21, 1934.
Four items in preceding filing are quoted on Class J sheet on net per hundred and net per thousand to meet competition of Co. #14.
Note this date.

12th Filing

August 10, 1934.....Effective August 13, 1934.
Lower list prices on eight items to meet competition of Company #4B.

13th Filing

August 11, 1934.....Effective August 31, 1934.
Wholesale discount sheet and terms. Quoting discounts by packaging instead of list value as in original filing.

14th Filing

August 13, 1934.....Effective August 28, 1934.
Class J net prices for one thousand lot bulk packing on 11 items. These are about 5% below previous filings.

15th Filing

September 22, 1934..... ....Effective October 1, 1934.
Complete list price filing. Apparently this brings up-to-date the complete price filing, as no price changes are noted.

16th Filing

October 18, 1934.....Effective October 18, 1934.
Prices on four items, two of which are revised upward due to change in design.

COMPANY #16

17th Filing

November 24, 1934.....Effective November 28, 1934.
List price changes. Returned by Jockers for addition of terms, etc.

18th Filing

December 1, 1934.....Effective December 11, 1934.
Refiling of above. One item revised upward, four items downward. To meet competition.

19th Filing

December 21, 1934.....Effective December 31, 1934.
Class J net prices for one thousand lot bulk packing on about 50 items. This adds about 10 items to Class J list and apparently consolidates all preceding quotations to Class J customers on one sheet with no price changing.

20th Filing

February 4, 1935.....Effective February 4, 1935.
Adding four new items on list prices and also on Class J net price list.

	Distrubutors		Wholesale		
	Standard Packages	- 50%	Up to $15.00	-	2 %
(*)	Carton	- 40%	$15 to $60.00	-	30%
	Less Carton	- 30%	Over $60.00	-	40%

COMPANY #17 - (INCOMPLETE LINE)

1st Filing

December 22, 1933.....Effective December 12, 1933.
Quoting list prices and distributors discounts on an incomplete but varied line of Brass Shell, Bakelite and Porcelain sockets.

2nd Filing

December 29, 1933.....Effective January 8, 1934.
Reserving the right to sell to competing manufacturers at quoted prices.

3rd Filing

April 9, 1934.....Effective April 19, 1934.
Changing complete line to net prices for distributors only. Net prices are from 5 to 10% lower than previous list prices with best discounts applied.

COMPANY #17 (INCOMPLETE LINE)

4th Filing

October 29, 1934.....Effective November 18, 1934.
New net price sheet for distributors only, increasing prices on about 4 items, decreasing prices on two items. These are only slight revisions.

5th Filing

November 24, 1934.....Effective December 4, 1934.
Distributors net price sheet increasing price of two items about 5%.

Distributors Discount

Standard Packages	- 50 and 5%
Carton	- 45%
Less Carton	- 35%

COMPANY #18 - (COMPLETE LINE)

January 15, 1934
First filing received was destroyed, evidently by request of Company #18. Jockers wrote for new sheet on January 16, 1934.

1st Filing

January 25, 1934.....Effective February 4, 1934.
Original filing. List prices, together with distributors discount, terms and delivery makes a very complete line of sockets of all types.

2nd Filing

March 1, 1934.....Effective March 11, 1934.
List prices on five new items.

3rd Filing

March 22, 1934.....Effective April 2, 1934.
Net prices quoted to distributors on complete line. These prices approximate 20-30% below previous list prices with best discounts supplied.
Note: This apparently was the beginning of the disturbances which centered on April 2 in this industry.

4th Filing

April 18, 1934.....Effective April 28, 1934.
Lower net prices on four items.

COMPANY #18 - (COMPLETE LINE)

5th Filing

May 7, 1934.....Effective May 7, 1934.
Net price on new item.

6th Filing

May 7, 1934.....Effective May 17, 1934.
Lower net on two items.

7th Filing

May 14, 1934.....Effective May 24, 1934.
Lower net price on one item. Lowered 20%.

8th Filing

May 14, 1934.....Effective May 24, 1934.
Lower net price on two items to meet Company #32. Lowered 20%.

9th Filing

May 14, 1934.....Effective May 24, 1934.
Lower net price per hundred on one item to meet Company #12.

10th Filing

May 21, 1934.....Effective May 21, 1934.
Lower net on one item to meet Company #32. Lowered 10%.

11th Filing

May 21, 1934.....Effective May 31, 1934.
Cadmium Finish offer same price as Brush Brass.

12th Filing

June 6, 1934.....Effective June 8, 1934.
Lower net price on four items to meet Company #8 price of June 8, 1934, Company #2 price of June 8, 1934, and Company #3 price of June 7, 1934.

13th Filing

June 12, 1934.....Effective June 12, 1934.
Lower net prices on seven items to meet Company #32 price of June 12, 1934. Lowered about 10%.

14th Filing

July 16, 1934.....Effective July 26, 1934.
Lower net price on one item.

COMPANY #18 - (COMPLETE LINE)

15th Filing

January 3, 1935.....Effective January 14, 1935.
Lower net price on one item, two different finishes.

16th Filing

February 14, 1935.....Effective February 25, 1935.
Slightly lower net prices per hundred quoted on about 40 items.

17th Filing

February 28, 1935.....Effective March 11, 1935.
Distributors net price superseding and cancelling all previous quotations and evidently listing complete line. Several items checked are about 60% of the net price of the previous filing. Prices generally appear to be about 60% of original filing.

Distributors Discount
Standard Packages - 50-5%
Carton - 45%

COMPANY #19 - (INCOMPLETE LINE)

This company is principally in the electrical specialties business and their principal products are Portable Lamp Guards of various types. Total of about 15 sockets of various types are listed.

1st Filing

December 14, 1933.....Effective December 12, 1933.
Original filing. Wholesalers net prices and terms on about 15 sockets. Freight allowed only up to $1.30 per hundred lbs.

2nd Filing

October 19, 1934.....Effective October 29, 1934.
Terms of payment changed to 2% 10th proximo, net 60 days. No change in prices.

COMPANY #20 - (INCOMPLETE LINE)

1st Filing

December 12, 1933.....Effective December 12, 1933.
Original filing. Quoting list prices on about 19 sockets, together with discounts to National syndicate stores and to distributors, and also terms and delivery for each.

COMPANY #20 - (INCOMPLETE LINE)

2nd Filing

January 16, 1934.....Effective February 2, 1934.
Correcting list price on one item.

3rd Filing

March 16, 1934.....Effective March 17, 1934.
Net price per hundred on three items to meet Company #18.

4th Filing

March 30, 1934.....Effective April 2, 1934.
Net prices for distributors was filed on complete line somewhat lower than original list with best discount applied. To meet Company #18.

5th Filing

May 10, 1934.....Effective May 20, 1934.
Prices formerly filed for distributors will also apply to national syndicate stores to meet competitive filing.

6th Filing

June 5, 1934.....Effective June 15, 1934.
Revising terms of payment to 2% 10th proximo net 60 days. Delivery to New York, Chicago and San Francisco, regardless of weight or value now extended to all buyers--although formerly these only apply to syndicate stores. Freight allowed also on shipments of over $60.00 total net value.

7th Filing

October 3, 1934.....Effective October 8, 1934.
Revised terms of delivery. Freight allowed in U. S. on shipments W.O.G.
(a) 100 lbs. or over $60.00 net.
(b) 50 lbs. or over $30.00 net for syndicate stores.
(c) regardless of weight or value in Metropolitan areas in New York, Chicago, Philadelphia, Seattle and San Francisco.

8th Filing

February 5, 1935.....Effective February 15, 1935.
Lower net prices on three items, also adding two new items.

COMPANY #20 - (INCOMPLETE LINE)

9th Filing

February 19, 1935.....Effective February 25, 1935.
Lower net prices on thirteen items to meet competition of Company #18. Lowered about 20%.

Distributors Discount	Syndicate Stores
Standard Packages - 50-5%	50 - 5%
Carton - 45%	

COMPANY #21 - (INCOMPLETE LINE)

This company handles an incomplete line of sockets and their principal business appears to be with syndicate stores, chain stores, etc.

1st Filing

December 12, 1933.....Effective December 12, 1933.
Original Filing. Quoting list prices, together with terms and discounts to distributors and national and sectional syndicate stores. Also quoting net price on complete line to national and syndicate stores and freight allowances up to 40¢ per hundred from Chicago, up to 90¢ per hundred from Bridgeport, Conn. Freight allowed regardless of weight to syndicate stores in Metropolitan New York, Newark, Hoboken, Jersey City, Chicago and San Francisco.

2nd Filing

January 30, 1934.....Effective February 2, 1934.
New list prices revising one item downward.

3rd Filing

February 30, 1934.....Effective April 2, 1934.
General revision downward on all brass shell sockets. It is noted that with one exception each price has decreased a few cents over $5.00 per hundred. The previous maximum allowable freight rate has been discontinued.

4th Filing

March 7, 1934.....Effective March 8, 1934.
Quoting discounts 50 and 5% to all buyers to meet competition.

5th Filing

March 16, 1934.....Effective March 19, 1934.
One item revised downward to meet competition.

COMPANY #21 - (INCOMPLETE LINE)

6th Filing

March 20, 1934.....Effective March 30, 1934.
Distributors discount terms.

7th Filing

May 23, 1934.....Effective May 24, 1934.
Price of one item raised about 10%.

8th Filing

May 23, 1934.....Effective June 1, 1934.
Adding freight allowances on shipments of total net value of $60.00 or over.

9th Filing

June 5, 1934.....Effective June 5, 1934.
Correction sheet, correcting typographical error made in filing effective May 24, 1934. This price was to have been lowered about 5% to meet competition of Company #18.

10th Filing

June 13, 1934.....Effective June 15, 1934.
Lower list prices on two items to meet Company #20.

11th Filing

September 21, 1934.....Effective October 1, 1934.
Adding "freight allowed on shipments F.O.B.", to delivery.
Also adding Metropolitan Philadelphia area to syndicate store delivery.

12th Filing

September 28, 1934.....Effective October 8, 1934.
Adding to delivery, "freight allowed to syndicate stores on shipments, 250 lbs. or total net value of $35.00".

13th Filing

November 20, 1934.....Effective November 26, 1934.
Correcting preceding filing to read $30.00 instead of $35.00.

14th Filing

December 21, 1934.....Effective December 31, 1934.
Adding to syndicate store delivery, Boston Metropolitan area.

COMPANY #21 - (INCOMPLETE LINE)

15th Filing

February 21, 1935.....Effective February 25, 1935.
List prices lowered on brass shell sockets to meet competition.

Lowered about 20%.

Distributors Discount	Syndicate Stores
Standard Packages - 50-5%	50-5%
Carton 45%	
Also net	

COMPANY #22 - (COMPLETE LINE)

This company makes a complete line of wiring devices and sockets.

December 12, 1933.
Original Wiring Device filing was refiled for sockets.

December 15, 1933.
Filing of this date destroyed by Jockers.

1st Filing

January 8, 1934.....Effective January 18, 1934.
This is the first complete filing. List prices, together with distributors and wholesale discounts, are given. Class J and Portable Lamp and Fixture Manufacturers are quoted "regular list prices, discounts and terms." Net prices per thousand are quoted to the three above customer classifications. Terms and delivery follow uniform practice.

2nd Filing

January 19, 1934.....Effective February 26, 1934.
Prices revised downward on 25 items.

3rd Filing

January 29, 1934.
Filing on Wiring Device assembly.

4th Filing

February 16, 1934.....Effective February 26, 1934.
Lower net prices on Class J prices per thousand.

5th Filing

February 21, 1934.....Effective February 22, 1934.
Lower price on one socket.

COMPANY #22 - (COMPLETE LINE)

6th Filing

March 16, 1934.....Effective March 26, 1934.
Lower list prices on 10 items.

7th Filing

March 21, 1934.....Effective March 31, 1934.
Adding few items to Class J net price list.

8th Filing

March 21, 1934.....Effective March 31, 1934.
Lower list prices on two items.

9th Filing

March 21, 1934.....Effective April 6, 1934.
Lower list prices on three items to meet Company #7.

10th Filing

April 2, 1934.....Effective April 2, 1934.
Lower Class J net prices on about 12 items. Prices dropped about 20%, to meet Company #18.

11th Filing

April 2, 1934.....Effective April 2, 1934.
Lower list prices on about 45 items.

12th Filing

April 2, 1934.....Effective April 12, 1934.
Special prices for assemblies and extras.

13th Filing

April 5, 1934.....Effective April 15, 1934.
Lower list prices on about 40 items.

14th Filing

April 10, 1934.....Effective April 20, 1934.
Changes for special finishes.

15th Filing

April 10, 1934.....Effective April 20, 1934.
Lower Class J net on one item.

COMPANY #22 - (COMPLETE LINE)

16th Filing

April 10, 1934.....Effective April 20, 1934.
Limitations on standard packaging.

17th Filing

April 10, 1934.....Effective April 20, 1934.
Downward revision list price of three items.

18th Filing

April 13, 1934.....Effective April 23, 1934.
New list prices on two items.

19th Filing

April 17, 1934.....Effective April 27, 1934.
Miscellaneous special features.

20th Filing

April 18, 1934.....Effective April 28, 1934.
Quoting competing manufacturers up to 20% beyond distributors cost.

21st Filing

April 21, 1934.....Effective April 28, 1934.
Quoting lower list prices and Class J net on three items to meet competition of Company #18.

22nd Filing

May 2, 1934.....Effective May 12, 1934.
Lower list price on one item in thousand lots.

23rd Filing

May 3, 1934.....Effective May 13, 1934.
Lower list prices on three items. These are about 30% below previous filing.

24th Filing

May 8, 1934.....Effective May 18, 1934.
Lower net price per thousand on one item for Class J customer.

COMPANY #22 - (COMPLETE LINE)

25th Filing

May 9, 1934.....Effective May 14, 1934.
Downward revision list prices of three items. Also same three items lowered on Class J net price sheet.

26th Filing

May 31, 1934.....Effective May 31, 1934.
Two new items.

27th Filing

May 31, 1934.....Effective May 31, 1934.
Adding above two items to Class J net price sheet.

28th Filing

June 15, 1934.....Effective June 25, 1934.
Adding three new items to Class J net price sheet.

29th Filing

July 18, 1934.....Effective July 28, 1934.
Downward revision of some Class J net prices and addition of six items to Class J list.

30th Filing

July 18, 1934.....Effective July 28, 1934.
Lower list price quoting for most of items on Class J sheet of this date.

31st Filing

July 20, 1934.....Effective July 30, 1934.
List price increase on one item.

32nd Filing

August 20, 1934.....Effective August 30, 1934.
Cancelling and withdrawing three items of original filing.

33rd Filing

October 3, 1934.....Effective October 13, 1934.
Adding five items to Class J sheet.

34th Filing

October 3, 1934.....Effective October 13, 1934.
Discontinuing 14 items.

COMPANY #22 - (COMPLETE LINE)

35th Filing

November 19, 1934.
Adding new device to Class J sheet.

36th Filing

November 30, 1934.....Effective December 10, 1934.
Adding two new devices to Class J sheet.

37th Filing

December 14, 1934.....Effective December 24, 1934.
Reinstating one item cancelled in filing of October 13, 1934.

38th Filing

December 19, 1934.....Effective December 29, 1934.
Changing catalog numbers on eight items.

39th Filing

January 3, 1935.....Effective January 14, 1935.
Lower list price on one item.

40th Filing

January 3, 1935.....Effective February 9, 1935.
Reinstating two items.

41st Filing

January 11, 1935.....Effective January 21, 1935.
List price on two new items.

42nd Filing

January 11, 1935.....Effective January 21, 1935.
Revision downward on one item.

43rd Filing

February 3, 1935.....Effective February 2, 1935.
Reinstating one more item on cancellation sheet of October 13, 1934.

Distributors Discount		Wholesale	
Standard Pkges.	- 50%	Up to $15.	- 20%
Carton	- 40%	$15-$60.00	- 30%
Less Carton	- 30%	$60. Over	- 40%

COMPANY #23 - (COMPLETE LINE)

Fairly complete line of about 125 items.

1st Filing

December 13, 1933 .....Effective December 12, 1933.
Original filing. Quoting list prices and distributors discounts and terms on complete line. Std. Pkges, 50-5[illegible], Carton 45%.

2nd Filing

February 12, 1934 .....Effective February 22, 1934.
Some items revised downward.

3rd Filing

March 27, 1934 .....Effective April 2, 1934.
Distributors net prices quoted. Generally revised downward from previous distributors list less discount.

4th Filing

April 17, 1934 .....Effective April 27, 1934.
Net prices per hundred quoted on most of the remaining items of original filing which were included in filing of April 2, 1934.

5th Filing

May 1[illegible], 1934 .....Effective May 20, 1934.
One more item added to net price sheet.

6th Filing

May 26, 1934 .....Effective June 1, 1934.
Revised terms. Freight allowed on shipments of 1[illegible] lbs. or $60.00 total value or more. Freight allowed to syndicate stores in Metropolitan New York, Newark, Hoboken, Jersey City, Chicago, San Francisco. To meet Company #21.

7th Filing

June 2[illegible], 1934 .....Effective June 30, 1934.
Net prices on seven items of April 2, filing revised downward. To meet competition.

8th Filing

June 27, 1934 .....Effective July 8, 1934.
New finishes. To meet Company #18 and Company #25.

9th Filing

June 29, 1934 .....Effective July 3, 1934.
Freight allowances regardless of weight or value on shipments to Metropolitan areas of New York, Chicago and San Francisco extended to all buyers, and Los Angeles is added to the list. Freight allowed on syndicate store shipments in U. S. of 50 lbs.

COMPANY #23

10th Filing

July 21, 1934 .....Effective July 31, 1934.
New finishes.

11th Filing

September 7, 1934 .....Effective September 17, 1934.
Two items added to net price sheet.

12th Filing

October 17, 1934 .....Effective October 27, 1934.
Adding two more items to net price sheet.

13th Filing

December 28, 1934 .....Effective January 7, 1935.
Competing manufacturers up to 25% off net.

14th Filing

January 29, 1935 .....Effective January 31, 1935.
Quoting net prices on about 30 items to Portable Lamp and Fixture manufacturers. To meet competition of Company #2.
Note: Corrected and refiled February 1 but effective on same date. Prices from 10% to 15% lower.

15th Filing

February 19, 1935 .....Effective February 25, 1935.
Extending prices of preceding filing to all buyers.

COMPANY #24 - (INCOMPLETE LINE)

This company handles only five sockets of various types.

1st Filing

December 14, 1933 .....Effective December 12, 1933.
Original filing. Quoting net prices with 5% to jobbers and chain stores, quotations made to manufacturers. 3% discount in place of freight allowances.

2nd Filing

October 11, 1934 .....Effective October 22, 1934.
Lower net prices on complete line. One item added. No change in terms, delivery, etc.

COMPANY #25 - (COMPLETE LINE)

This company manufactures a fairly complete line of sockets.

COMPANY #25 (COMPLETE LINE)

1st Filing

December 9, 1933 .....Effective December 12, 1933.
December 19, 1933 .....Effective December 12, 1933.
December 27, 1933 .....Effective December 12, 1933.

Original filing. Quoting list prices and distributors discounts. Competing manufacturers quoted at distributors discounts plus 20%.

Note: The original filing was supplemented by three changes filed on December 9, 1933, December 19, 1933 and December 27, 1933. All of these three were to be effective by December 12, 1933.

2nd Filing

February 5, 1934 .....Effective February 15, 1934.

Effective date of filing quoting terms and discounts to national syndicate stores. This was destroyed at company's request.

3rd Filing

February 7, 1934 .....Effective February 17, 1934.

Sheets replacing filing above.

4th Filing

April 2, 1934 ....Effective April 2, 1934.

All items quoted on net basis per hundred to distributors. This filing was returned to Company #25 due to typographical errors and inclusion of three items as "discontinued" without the permission of Supervisory Agency. It was refiled on April 20, 1934, and has the effective date of April 30, 1934, but for practical purposes was probably in effect after April 2, 1934.

5th Filing

April 9, 1934 .....Effective April 9, 1934.

Three new items.

6th Filing

April 20, 1934 .....Effective April 30, 1934.

Distributors terms and net prices on most of line. Some items revised downward.

7th Filing

May 31, 1934 .....Effective June 11, 1934.

Lower net prices on three items.

8th Filing

June 12, 1934 .....Effective June 12, 1934.

Net prices revised downward on 25 items to meet Company #32.

9th Filing

June 20, 1934 .....Effective June 30, 1934.

Revised delivery terms. Freight allowed on 100 lbs. or $60.00 net value or more, regardless of weight or value on shipments to syndicate stores to meet Company #9 and Company #32.

COMPANY #25

10th Filing

July 11, 1934 .....Effective July 21, 1934.
Net prices revised downward on 16 items. Lowered slightly.

11th Filing

July 13, 1934 .....Effective July 23, 1934.
Change in delivery. Syndicate stores and freight allowed on 50 lbs. or over. Freight allowed regardless of weight or value to Metropolitan New York, Chicago, San Francisco and Los Angeles. To meet Company #32 and Company #23.

12th Filing

July 19, 1934 .....Effective July 30, 1934.
Quoting allowances deductable from net price for elimination of one item.
Note: This filing occasioned inquiry by several manufacturers as to what was meant by filing.

13th Filing

October 19, 1934 .....Effective October 29, 1934.
Change in delivery. Freight allowed to syndicate stores on 50 lbs. or $30.00 net value or over and regardless of weight or value to syndicate stores of metropolitan New York, Newark, Hoboken, Jersey City, Philadelphia, Chicago and San Francisco.

14th Filing

February 21, 1935 .....Effective March 4, 1935.
Prices revised downward on practically all brass shell sockets. Reduction averages from 20 to 30%.
Distributors Discount
Standard Packages - 50-5
Cartons - 45%

COMPANY #26 - (INCOMPLETE LINE)

This company lists only two sockets in original filing.

1st Filing

January 8, 1934 .....Effective January 18, 1934.
Original filing. Quoting net prices. Delivery quoted f.o.b. New York and Metropolitan areas.

2nd Filing

April 4, 1934 .....Effective April 14, 1934.
Lower prices on both items. Freight now allowed to any point on 100 lbs. or more. Lowered about 2 %.

COMPANY #26

3rd Filing

May 23, 1934 .....Effective June 2, 1934.
Lower net price on one item. This is marked to be effective immediately, but was filed on May 23, 1934. Lowered 10%.

4th Filing

July 20, 1934 .....Effective July 30, 1934.
Quoting net prices on five sockets.

5th Filing

July 20, 1934 .....Effective July 3 , 1934.
Correction of preceding filing, raising prices slightly on two items and decreasing on one.

6th Filing

November 22, 1934 .....Effective December 3, 1934.
Prices revised downward to meet previously filed prices of competitors.

7th Filing

January 7, 1935 .....Effective January 17, 1935.
Prices revised downward on three items to meet Company #32. Lowered about 5%.

February 11, 1935 .....Effective February 18, 1935.
Price revised downward on one item.

COMPANY #27 - (INCOMPLETE LINE)

This company has a line of Molded Weatherproof sockets but lists no brass shell or other type sockets.

1st Filing

December 15, 1933 .....Effective December 12, 1933.
Original filing. Quoting list prices and distributors discounts on various molded sockets. Usual terms of payment and delivery.

2nd Filing

February 2, 1934 .....Effective February 12, 1934.
Price lowered on one item.

3rd Filing

March 6, 1934 .....Effective March 16, 1934.
List price lowered on two items to meet competition. Lowered about 25%.

4th Filing

March 24, 1934 .....Effective April 3, 1934.
List price on two Weatherproof sockets.

5th Filing

April 11, 1934 .....Effective April 21, 1934.
Lower list price on one item to meet competition.

COMPANY #27 (INCOMPLETE LINE)

6th Filing

July 27, 1934.....Effective August 6, 1934.
Price increased on two items. Raised about 10%.

7th Filing

January 9, 1935.....Effective November 19, 1934.
Changes in delivery. Freight allowed on 100 lbs. or $60.00 or more, except in New York and Chicago Metropolitan districts, which have free delivery to various doors.

8th Filing

January 18, 1935.....Effective January 28, 1935.
Prices filed on one new item.

COMPANY #29 - (COMPLETE LINE)

This company makes a complete line of sockets.

1st Filing

December 13, 1933.....Effective December 12, 1933.
Original filing. Quoting list prices, together with distributors discounts, terms and delivery. Competing manufacturers quoted distributors discount and not to exceed 20% additional.

2nd Filing

March 12, 1934.....Effective March 15, 1934.
Lower list prices on six items. Lowered about 10%.

3rd Filing

March 30, 1934.....Effective April 2, 1934.
Prices revised downward on 60 items to meet Company #18. Lowered about 20%.

4th Filing

March 4, 1934.....Effective April 6, 1934.
List prices revised downward on 4 items. To meet Company #7.

5th Filing

April 5, 1934.....Effective April 15, 1934.
Prices revised downward on two items.

6th Filing

August 6, 1934.....Effective August 16, 1934.
List prices on three items.

COMPANY #29 (COMPLETE LINE)

7th Filing

September 7, 1934.....Effective September 17, 1934.
List prices on six items.

8th Filing

November 9, 1934.....Effective November 19, 1934.
Upward revision of four items, addition of four new items.

Distributors Discount

Standard Packages	-	50%
Carton	-	40%
Less Carton	-	30%

COMPANY #30

Made only original filing. This company manufactures a line of sockets which are not competitive with others in this group since they are applied only to the type of conduit manufactured by this company. Probably this is the reason for not having made any revisions in price. Net prices to distributors in two groups, Eastern and Western with slightly higher prices in far West. Net prices are also quoted "to the trade" at about 30% above distributors.

COMPANY #31

Made only original filing. The sockets made by this company are equipped with a variable rheostat and are not comparable with sockets made by other companies in the group. It is included partly to show the distinctive discount set-up.

Standard Packages	-	50%
Cartons	-	45%
Less Carton	-	40%

COMPANY #32 - (COMPLETE LINE)

1st Filing

December 12, 1933.....Effective December 12, 1933.
Original filing. List price and distributors discounts. Also large chain and small chain stores. Freight allowed up to 90¢ per hundred. Competing manufacturers are quoted distributors prices plus up to 50%.

COMPANY #32 (COMPLETE LINE)

2nd Filing

February 27, 1934.....Effective March 9, 1934.
Distributors net price list quoting net prices on all sockets. Slight revisiond downward.

3rd Filing

March 30, 1934.....Effective April 2, 1934.
Lower net prices to meet Company #18. Change in delivery, Freight allowed in U. S. on 100 lbs. or over. Lowered 25%.

4th Filing

April 16, 1934.....Effective April 26, 1934.
Lower net prices on two items.

5th Filing

April 20, 1934.....Effective April 30, 1934.
Lower net prices on four items. To meet Company #18. Lower net on one item to meet Company #25.

6th Filing

May 3, 1934.....Effective May 13, 1934.
Lower net prices on most of line. Lowered about 20%.

7th Filing

May 7, 1934.....Effective May 17, 1934.
Quoting net prices on some items of preceding filing in thousand lots.

8th Filing

May 15, 1934.....Effective May 25, 1934.
Lower net prices on nine items to meet competition.

9th Filing

May 21, 1934.....Effective May 24, 1934.
Lower net prices on several items to meet Company #21 and Company #18. Slightly lower.

10th Filing

June 2, 1934.....Effective June 12, 1934.
Lower net prices filed "to meet competition" on about 40 items. Freight allowed regardless of weight on all shipments to Metropolitan New York or cities of Chicago and Los Angeles. Freight allowed on syndicate shipments on 50 lbs. or over, except for above cities, in which case delivery is regardless of weight.

COMPANY #32 (COMPLETE LINE)

11th Filing

June 9, 1934.....Effective June 12, 1934.
Revised terms. This revises terms of delivery of the preceding filing before they became effective. Delivery is now: full freight allowed to all points in U. S. on shipment of 100 lbs. or total net value of $60.00 or more. Freight allowed regardless of weight or value on shipments to New York or Chicago Metropolitan areas or to Los Angeles, California.

12th Filing

June 18, 1934.....Effective June 28, 1934.
Lower net prices on two items, "to meet competition."

13th Filing

June 23, 1934.....Effective July 3, 1934.
Revised terms. Delivery of filing of June 12, 1934 is now extended to include Metropolitan area of Los Angeles. Also added to preceding filing for syndicate stores-freight allowed to destination in U. S. on 50 lbs. or over.

14th Filing

August 9, 1934.....Effective August 19, 1934.
Lower net prices on four sockets to meet existing competition.

15th Filing

August 21, 1934.....Effective August 31, 1934.
Lower net prices on four items to meet existing competition.

16th Filing

August 29, 1934.....Effective September 8, 1934
Advising that terms of August 3, 1934 apply to entire line of wiring devices.

17th Filing

October 8, 1934.....Effective October 18, 1934.
Changes in delivery. Syndicate store shipments changed to freight allowed, 50 lbs. or $30.00 net value or more. Also, adding Metropolitan areas of New Jersey and Philadelphia. Freight allowed on other shipments regardless of weight or value within Metropolitan areas of New York City, Philadelphia, Chicago and Los Angeles. Lower net prices on several items. All of the above to meet previously filed prices and terms of competitors.

18th Filing

November 8, 1934.....Effective November 19, 1934.
General revision downward on most of line to meet previously filed prices of competitors.

COMPANY #32 (COMPLETE LINE)

19th Filing

November 26, 1934.....Effective December 6, 1934.
Lower net prices on seven items to meet existing competition.

20th Filing

December 6, 1934.....Effective December 6, 1934.
Advising change in design and stating previously filed prices on eight items.

21st Filing

December 26, 1934.....Effective January 5, 1935.
Lower net prices on three items to meet competition.

22nd Filing

February 13, 1935.....Effective February 23, 1935.
Lower net on two items to meet competition.

Distributors discount 50-5%. Large Chains 50-5%. Small chains 47½%.

COMPANY #33 - (INCOMPLETE LINE)

This company's principal business is in Rubber sockets and molded extension lamps, trouble light sets, etc.

1st Filing

December 11, 1933.....Effective December 12, 1933.
Filing list prices and quoting discounts and terms to wholesale accounts and to jobbers.

2nd Filing

April 13, 1934.....Effective April 23, 1934.
Adding 5% to best previous socket discounts and another 10% on extension lamps and trouble lamps. These discounts are now extended to all buyers.

The discount system of this company is as follows:

"Protex" Sockets.

	Wholesale	Jobber
Less than 25 sockets	25%	40%
25 to 99 "	40%	50%
100 and over	50%	50-10%

"Water-tight" Sockets

Less than 10 sockets	25%	30%
10 to 99 "	30%	40%
100 or over	40%	50%
Over 500 in 1 shipment		50-10%

COMPANY #34 - (INCOMPLETE LINE)

Principally in electrical specialties business.

1st Filing

December 13, 1933.....Effective December 12, 1933.
Original filing quoting net prices to all buyers on 27 sockets.
No terms of payment or delivery are attached to this first filing.

2nd Filing

January 23, 1934.....Effective February 2, 1934.
Net price sheet. No change in prices. Terms quoted 2% 10 days net 30 and 5% discount quoted on various kinds of shipments.

3rd Filing

March 7, 1934.....Effective March 17, 1934.
Net price sheet with one or two slight revisions downward.

4th Filing

March 22, 1934.....Effective April 2, 1934.
Net price sheet generally revised downward from 10 to 20% on about one half of the line. Many items are net as quoted in previous filing.

5th Filing

April 30, 1934.....Effective May 10, 1934.
Further revisions downward, mostly on items not affected by previous filing to meet competition of Company #21.

6th Filing

August 20, 1934.....Effective August 30, 1934.
Downward revision of net price in one item.

7th Filing

February 14, 1935.....Effective February 25, 1935.
Downward revision of several items in some cases as much as 35%
This sheet had been filed on February 2, 1935 and marked, "to meet Company #2" but was returned by Jockers to the company. When refiled on February 14th, "to meet Company #2" had been crossed out.

APPENDIX A, PART 10

DOMESTIC HEATING APPLIANCES

SECTION A

Chronological Record of Price Filings Of Companies

SECTION B

Price Changes on Electric Toasters

PRODUCTS - DOMESTIC HEATING APPLIANCES

A - Irons

B - Toasters

C - Waffle Irons & Sandwich Toasters

D - Heating Pads

E - Grills, Stoves & Hot Plates

F - Mixers

G - Heaters & Radiators

H - Percolators & Coffee Makers

I - Curling Irons

J - Immersion Heaters

K - Soldering Irons

L - Water Heaters, Portable & Faucet Type

M - Vibrators

N - Heating (Infra Red) Lamps

O - Hair Dryers

P.- Cigar Lighters

Q - Corn Poppers

R - Aquarium Heaters

S - Casseroles & Cookers

T - Tray Sets - non electrical

U - Glue Pots - Solder Pots

V - Fruit Juice Extractors

W - Bottle Warmers

X - Branding Irons
Humidifiers
Food Warmers
Ice Cream Freezers
Egg Steamers
Cullinaries
Chafing Dishes
Razor Sharpeners
Griddles
Chicken Brooder Heaters

COMPANY #1 - PRODUCTS - (A B C D H I N T W)

December 30, 1933.....Effective December 30, 1933
Original filing covering
(a) Price
(b) Discounts to jobbers, chain stores, mail order houses, premium accounts - 50 and 5%. Central stations, department stores, 40 and 10% Dealers 40%.
(c) Terms, 2% 10th E.O.M. net E.O.M. 30 days extra West Coast accounts.
(d) Transportation. F.O.B.Factory, or warehouse. Freight allowed 100 lbs. or over.

March 28, 1934.....Effective April 7, 1934

(a) New List Price Sheet
(b) New Discount sheet - jobbers, chain stores, mail order houses, premium accounts 40 and 25% Central stations, department stores 40 and 10% Dealers 40%.

June 4, 1934.....Effective June 14, 1934
Two new items added.
Two items reduced.
Five items put on net price to chain stores, prelium accounts, jobbers and large dealers.

February 14, 1935.....Effective February 25, 1935
(a) New List Price Schedules
(b) Discounts reduced jobbers, premium accounts, chain stores, mail order houses 50%. Department stores, central stations 50 and 10%. Dealers 35%.
(c) Statement reserving right to make additional allowance not over 10% for advertising sales promotion sales effort, etc.

COMPANY #2 - PRODUCTS - (A G V X B E C)

December 30, 1933.....Effective December 30, 1933.
(a) Special price list about 8% lower than regular list subject to 50% for chain stores. Terms 2% 10 days E.O.M. Net 30 days E.O.M. West of Rockies 30 days extra.
Delivery f.o.b. Chicago, or warehouse Jersey City, N.J.

(b) Regular price list subject to following discounts. Distributors 50 and 5%. Jobbers, Department Stores, Utilities 50%. Terms same as Chain Stores. Delivery f.o.b. Chicago.

COMPANY #2 - PRODUCTS - (A G V X B E C) Continued

January 23, 1934.....Effective February 2, 1934
(a) Special price list. One new item added subject to general discount of 50%.

(b) Regular price list. Six prices reduced. Ten new items added. Discount same as above, plus Premium accounts 50 and 5%.

February 9, 1934.....Effective February 9, 1934
Special net price on a new Toaster.

February 26, 1934.....Effective February 26, 1934.
Regular price sheet eliminating Ice Cream Freezers.

February 26, 1934.....Effective March 8, 1934
Special Price List.
Ice Cream Freezer Discount, department stores, and utilities 50%. Distributors and Premium accounts 50 and 5%. Jobbers, special net price.

March 15, 1934.....Effective March 25, 1934.
Special price two Hot Plate Stoves subject to 50% and 50 and 5% respectively.

March 22, 1934.....Effective April 2, 1934..
Changed terms to "2% Cash Discount."

April 14, 1934.....Effective April 24, 1934.
Special net price two models Handywhip.

June 22, 1934.....Effective July 2, 1934.
New Price Sheet Listing Heaters, Flat Irons, Single Burner Stoves - discounts distributors, jobbers, premium accounts, chain stores 50 and 5%. Department stores and utilities 50%.

June 22, 1934.....Effective June 22, 1934.
Special price list chain stores - discount 50%. Items same as on regular list, catalog numbers changed.

July 5, 1934.....Effective July 16, 1934.
(a) Special price list chain stores reducing four items. Discounts not changed.
(b) Regular price list eight items reduced. Discounts distributors, jobbers, premium accounts, chain stores 50 and 5 %. Department Stores and Utilities 50%.

August 22, 1934.....Effective September 1, 1934.
(a) Regular price list discounts premium accounts, jobbers, distributors, chain stores, department stores, utilities 50 and 5%. Terms changed from

COMPANY #2 - PRODUCTS - (A G V X B E C) Continued.

"2% Cash Discount" to 2% Cash Discount 90 days from date of shipment.

(b) Special list price for chain stores adding prices for toasters, waffle irons and heaters. Discount 50%.

September 7, 1934.....Effective September 17, 1934.
Regular price sheet one heater 50% discount Premium accounts, Jobbers, Distributors, Chain Stores, Department Stores, Utilities.

September 8, 1934.....Effective September 18, 1934.
Regular price sheet adding two new items. Discounts unchanged.

October 1, 1934. .....Effective October 11, 1934.
Regular price sheet reducing 23 items adding 12 new items. Discounts unchanged.

October 15, 1934.....Effective October 25, 1934.
Regular price sheet reducing three items, adding two new items. Discounts unchanged.

November 22, 1934.....Effective December 3, 1934.
F.O.B. terms changed to F.O.B.Chicago or Jersey City with freight allowed at companies option on 100 lbs. or more. Freight equivalents allowed on express shipments of 100 lbs. or more.

November 23, 1934.....Effective December 3, 1934.
Regular price sheet reducing one item - adding one item. Discounts unchanged.

December 13, 1934.....Effective December 24, 1934.
Regular price sheet adding one item. Discounts unchanged.

December 26, 1934.....Effective January 5, 1935.
Regular price sheet adding one item. Discounts unchanged.

January 30th, 1935.....Effective February 9, 1935.
Regular price sheet reducing 12 items, discontinuing three irons, six toasters, nine hot plates.
Adding eight heaters.
Terms 2% cash discount 90 days from date of shipment.
Delivery f.o.b. Chicago or Jersey City.
Freight allowed at companys option on 100 lbs.
Freight equivalents allowed on express shipments of 100 lbs. Discounts unchanged. This filing cancels all previous filings.

February 20, 1935.....Effective March 2, 1935.
Regular price filing reducing price of one iron.

COMPANY #2 - PRODUCTS - (A C V X B E C) Continued

February 28, 1935.....Effective March 11, 1935.
Regular price sheet adding one new item. Discounts unchanged.

March 18, 1935.....Effective March 28, 1935.
(a) Regular price sheet adding one new Cord Set. Discounts unchanged.

(b) Reduced price on one toaster as close out item.

May 4, 1935.....Effective May 14, 1935.
Regular price sheet adding one new item. Reducing price on one item.

May 15, 1935.....Effective May 25, 1935.
Regular price sheet adding two new items.

COMPANY #3 - PRODUCTS (A B C D F G H P)

December 30, 1933.....Effective December 30, 1933.
Original filing showing net prices for the following trade class.
(1) List (2) Distributor, approximately 50%
(3) Dealer, approximately 40% (4) Department stores and Utilities, approximately 40%
(5) Syndicate Buyers and Premium Accounts, approximately 50%.
Terms 2% 10 days net 30 days. Delivery f.o.b. factory. Freight allowed 100 lbs. or more.

January 15, 1934.....Effective Jan. 15, 1934.
Special sales campaign one model heater and running from January 15 to March 31 at $1.00 less than filed list, trade in allowance, meeting company #10.

January 29, 1934.....Effective Feb. 8, 1934.
One item revised downward and three new items added showing minimum net price only.

February 9, 1934.....Effective Feb. 9, 1934.
Two items discontinued.

April 12, 1934.....Effective April 22, 1934.
Six items changed from net price for various trade classifications to minimum net price, approximately the same as "Dealer" prices of December 30 - 33.
Special net price on Mixer for sale to employees only up to May 13, 1934.

COMPANY #3 - PRODUCTS -(A B C D F G H P) Continued

April 30, 1934.....Effective May 10, 1934
(a) Company reserves right to allow up to 7½% on maximum discount for advertising or demonstration purposes.

(b) Special price on mixers sold to Central Stations for use by cooking school demonstrations at not less than one-half Central Station price.

May 14, 1934.....Effective May 24, 1934.
One item reduced downward.

July 16, 1934.....Effective July 26, 1934.
One Toaster reduced on purchases made by customers for sales to employees to Aug.31,1934.

July 26, 1934.....Effective Aug. 6, 1934.
Special terms extended to distributors on purchases made between August 1st and September 30th. Shipments to be made at companys convenience after September 1st. Invoice due for payment less 2% cash discount December 10, 1934. Current requirements for immediate shipment carry regular terms.

August 11, 1934.....Effective August 21, 1934.
Three new items added.

August 24, 1934.....Effective Sept. 3, 1934.
Regular price sheet revised, reducing trade classes to: 1. Net price to dealers (approximately 40% off)
2. Net prices to distributors, utilities, premium accounts. (approximately 50% off).
Six new items added. Three items reduced. Five items increased. 7½% advertising demonstration or sales promotion allowance. Freight allowed on all merchandise (except Mixmaster cabinets) on shipments 100 lbs. or more. for shipments at one time to one destination. Terms 2% ten days. Special terms effective August 6, 1934, 2% cash allowed if paid by December 10, 1934 on shipments made at companys convenience after September 1st.

September 13, 1934..... Effective Sept. 24, 1934.
Two items reduced.

September 21, 1934.....Effective Oct. 1, 1934.
(a) Eight items added.
(b) Introductory offer on new coffee maker to October 15th. Samples to dealers at $3.48 instead of regular price of $4.17.

COMPANY #3 - PRODUCTS (A B C D F G H P) - (Continued)

October 15, 1934.....Effective October 25, 1934
Close out price filed on two items. One reduced approximately 50%, other 40% below previous best price.

October 22, 1934.....Effective November 1, 1934
Special price on Mixers sold to colleges, central stations, department stores, etc. for use by cooking school demonstrators. Distributors price less 25%.

December 31, 1934.....Effective January 10, 1935
Special close out price Heating Pad, at $1.00 below regular similar article.

February 23, 1935.....Effective March 5, 1935
(a) Special demonstrator price on appliances sold to colleges, central stations, department stores, dealers, distributors, electric league associations and publishers for use in cooking schools and domestic science classes. Distributors price less 25%.
(b) In connection with food shows, electrical shows, etc., company reserves right to give products as door or platform prizes.

April 1, 1935.....Effective April 11, 1935
Price two mixers increased approximately 8%.

COMPANY #4 - PRODUCTS - (A B C D E F G H Q)

December 30, 1933.....Effective December 30, 1933
Original filing covering price list discounts.
(1) Hardware, drugs, jewelry dealers, department stores, etc. 50 & 10
(2) Chain stores, mail order houses, department stores syndicates 50 and 10
(3) Central Stations, utilities, syndicates 50%
(4) Distributors 50 & 10%.
Terms 2% ten days E.O.M. Delivery f.o.b. factory,
Note: On coffee makers and mixers, discounts are 10% less than above. Delivery f.o.b. factory.
Freight allowed on 100 lbs. or over

January 10, 1934.....Effective January 20, 1934
Regular price list one item increased. One item decreased.

April 10, 1934.....Effective April 20, 1934
Terms changed from 2% ten days or E.O.M. to 2% ten days net 30 days E.O.M. Invoice billed on and after 25th of month considered as first of following month.

COMPANY #4 - PRODUCTS - (A B C D E F G H Q) - (Continued)

April 13, 1934.....Effective April 23, 1934
Reducing price one sandwich toaster when sold minus cord set.

May 3, 1934.....Effective May 13, 1934
Special terms for mail order houses. 2% 30 days or 3 15 days after receipt of goods.

May 25, 1934.....Effective June 4, 1934
Company reserves right to allow freight on all shipments of 100 lbs. or over.

July 5, 1934.....Effective July 5, 1934
Net price on new toaster to be sold to distributors, chain stores, mail order houses, department stores, syndicates, central stations, premium houses and large dealers. Terms 2% 30 days net f.o.b. factory.

July 30, 1934.....Effective August 9, 1934.
(a) Eleven discontinued items listed at special net close out prices.
(b) Regular price list four new items, subject to regular discounts.
(c) Special items (16) at special net prices.
(d) Seven new regular items reduced. Subject to regular discounts.

August 1, 1934.....Effective August 11, 1934
One new special item at special net price.

August 9, 1934..... .....Effective August 20, 1934
Thirteen new regular items at regular discounts.

September 4, 1934.....Effective September 14, 1934.
(a) One new special item at special net price.
(b) Eight regular prices reduced.
(c) Eleven new items added under brand name "Majestic" Maximum discount to all classes of trade 50 & 10% on regular lines - 50% on "Majestic" lines.

October 27, 1934..... ...Effective November 6, 1934.
Special sandwich toaster at special net price to all classes of trade.

January 10, 1935.....Effective January 21, 1935
Three new regular items added at regular maximum discounts of 50 & 10% to all classes of trade.

January 25, 1935.....Effective February 4, 1935
Two new special items at special net prices to all classes of trade.
One new regular item added at regular discounts, terms, etc.

COMPANY # 4 - PRODUCTS - (A B C D E F G H Q) (Continued)

February 2, 1935.....Effective February 22, 1935.
Full freight allowed on 100 lbs. shipment of regular merchandise. Terms changed to include 30 days extra dating Rocky Mount in territory and west.

COMPANY # 5 - PRODUCTS (A B C H R)

December 30, 1933.....Effective December 30, 1933.
Original filing list prices and discounts to distributors, jobbers and wholesalers of 50% on some items and 50 & 10% on others, and 40-10-6% on others. Delivery f.o.b. factory freight allowed on shipments 500 lbs. and over. Discounts to central stations, selected department stores and syndicate buyers 40 & 10%. Delivery f.o.b. destination for Metropelitan New York, otherwise f.o.b. factory.
Discounts to dealers, department stores, industrial and miscellaneous outlets, 40%. Delivery f.o.b. destination.
Terms to all classes of trade 2% 10th of month following date of invoice. Net 30 days from date of invoice.

January 22, 1934.....Effective February 1st, 1934.
Price on Hand Vacuum Cleaner list less 50% to distributors, jobbers nd wholesalers, 40 & 10% to central stations, selected department stores and syndicate buyers. 40% to dealers, department stores, industrials and miscellaneous outlets.
Terms and delivery same as previously filed.

February 6, 1934.....Effective February 16, 1934
Special campaign prices from February 15th to April 30th for central stations and selected department stores regular list price less 50%.
F.O.B. factory freight allowed 500 lbs. and over.

February 21, 1934.....Effective February 21, 1934
List price on hand cleaner increased. Discounts unchanged.

March 12, 1934.....Effective March 22, 1934.
(a) A net price combination of three flat irons for special distributor's promotion campaign from March 20th to April 30th. Price reduced.

(b) Increased discount to jobbers, distributors and wholesalers on two items from 40-10-6% to 50%.

COMPANY # 5 - PRODUCTS (A B C H R) - (Continued)

March 12, 1934.....Effective March 14, 1934
Net price on one new item for distributors, central stations and department stores.

March 19, 1934.....Effective March 29, 1934
New price and discount sheet making one set of discounts applicable to distributors, jobbers, wholesalers, utilities, department stores, syndicate buyers, premium accounts.
Discount 50% on some items, 50 & 10% on others.
Delivery Metropolitan New York f.o.b. destination.
Others f.o.b. factory and freight allowed 500 lbs. and over.

March 30, 1934.....Effective April 9, 1934
List price on one toaster reduced.

April 16, 1934.....Effective April 26, 1934
New Net Price on two irons reduced for distributors and other accounts.

May 19, 1934.....Effective June 1, 1934
(a) New List Price and discount sheet for jobbers, wholesalers, utilities, syndicate buyers, chain stores, premium accounts. Discount 50%. Department stores 40%. Additional discounts as follows:
One month net purchases $1000 to $1500 2%. $1500 to $3500 3%. Over $3500 5%. Three months net purchases for $3000 to $4500 3%. $4500 to $7000 3% over $7500 5%. Six months net purchases from $6000 to $9000 3%. $9000 to $15,000 3%. Over 15,000 5%. The above given form of rebate when earned.
(b) Special discount for department stores on five items not included above.
1 to 11 pieces - 40%. 12 to 23 pieces 40 & 10%. 24 or more pieces 50%.
(c) Special discount for jobbers, wholesalers, utility companies, syndicate buyers, chain stores, premium accounts covering some items referred to under (b) above.
1 or 2 pieces 40 and 10%. 3 to 23 pieces 50%. 24 or more pieces 50 & 10%.

June 8, 1934.....Effective June 18, 1934
Quantity discounts for department stores, effective June 1st increased as follows: Six months net purchases $1500 to $3000 5% additional discount. $3000 to $5000 7½%. $5000 to $7000 10%. $7000 to $9000 11% $9000 to $11,000 13%. $11,000 to $12,000 14%. Over $12,000 - 15%.

COMPANY #5 - PRODUCTS (A B C H R) - (Continued)

June 21, 1934.....Effective July 1, 1934
(a) Special net price on five items, listed as obsolete.
(b) Freight allowed 100 lbs. or over. 2% 10th prox. net 30 days.

August 10, 1934.....Effective August 20, 1934
(a) Special terms August 20 to September 30 to wholesalers, jobbers, retail accounts. Purchases made from August 20th to September 30th are due for payment December 10, 1934 less 2%. Shipments to be made at companys convenience. 19 items equivalent to maximum of approximately 50% discount.
(b) Net Quantity price schedule, applying to department stores, central stations, syndicate buyers, premium accounts, mail order houses. Freight allowed 100 lbs. or over. Terms 2% 10th prox. net 30 days from d.o.i.

October 5, 1934.....Effective October 15, 1934
New price sheet changing quantity prices to list and discount applying to distributors, jobbers, central stations, department stores, syndicate buyers, chain stores and premium accounts. Discount varies 50% some items, 50 & 10% on others, 50-10-7½% on others. Terms unchanged. Delivery f.o.b. factory except Metropolitan New York - otherwise freight allowed 100 lbs. or over.

October 22, 1934.....Effective November 11, 1934.
Special terms to wholesalers, jobbers, retailers, on purchases made between October 15th and November 15th, due January 10th, less 2%. Shipments made at companys convenience.

December 13th, 1934.....Effective December 24, 1935.
New product at special net price applying equally to distributors, jobbers, utilities, department stores.

January 22, 1935.....Effective February 1, 1935
New produce discount 50 & 10% to distributors, jobbers central stations, department stores, syndicate buyers, chain stores, premium accounts.

April 5, 1935.....Effective April 15, 1935
New price sheet similar to sheet effective October 15, 1935, eliminating three items. Adds one new item increase to list price.
Discounts unchanged. Terms 2% 15th prox. Net 30 days. Shipments made after 25th of month receive invoice dated first of following month.

COMPANY #6 - PRODUCTS (A B C D E F G I K Q)
(Owned by Company #4.)

December 30, 1933....effective December 30, 1933.
(a) Regular price sheet minimum net price to distributors, chain stores, mail order houses, department stores, syndicates, 5% extra discount to large hardware, drug, jewelry, department stores, utilities, syndicates, etc. Terms 2% ten days or E. O. M. Delivery f.o.b. factory.
(b) Minimum net price on special items to distributors, chain stores, mail order houses, department stores, syndicates, utilities, syndicates, etc.

January 10, 1934.....effective January 30, 1934
One new item added on special price sheet.

January 22, 1934.....effective January 22, 1934
New item added on special price sheet.

February 6, 1934.....effective February 16, 1934
Special price sheet four items increases.

February 12, 1934.....effective February 9, 1934
New item on regular price sheet.

February 16, 1934.....effective February 19, 1934
New item added special price sheet.

February 26, 1934.....effective March 8, 1934
New item added regular price sheet.

February 27, 1934.....effective March 9, 1934
Three new items added regular price sheet.

March 5, 1934.....effective March 15, 1934
Regular price sheet - one new item added. One item reduced.

March 8, 1934.....effective March 18, 1934
Regular price sheet - one new item added

March 9, 1934.....effective March 19, 1934
Regular price sheet nine items reduced. One item increased.

March 16, 1934.....effective March 26, 1934
Regular price sheet - one item reduced.

March 30, 1934.....effective April 9, 1934
Special net price two discontinued items.

April 2, 1934.....effective April 12, 1934
Special price sheet one new item added.

April 10, 1934.....effective April 20, 1934
Terms changed to include invoices billed after 25th of month take dating first of following month.

April 16, 1934.....effective April 26, 1934
Regular price sheet one item reduced.

May 3, 1934.....effective May 14, 1934
Special terms for mail order houses - 2% 30 days or 2% 15 days from receipt of goods.

May 22, 1934.....effective May 22, 1934
New special price sheet one new item added.

May 25, 1934.....effective May 25, 1934
Regular price sheet one new item added.

November 5, 1934.....effective November 15, 1934
Special net price four items to large hardware, drug, jewelry, department stores, distributors, chain stores, mail order houses, department store or furniture syndicates, utility syndicates. Terms 2% E.O.M. 30 days net f.o.b. factory.

January 10, 1935.....effective February 21, 1935
Regular price sheet nine new items added

February 11, 1935.....effective February 21, 1935
New price sheet combining regular and special items - reducing six prices - increasing one price and omitting any reference to customer classification.

COMPANY #7 - PRODUCTS - (A B D E F H I M N)

December 30, 1933.....effective December 30, 1933

(a) Original filing. List price with a discount of 50% to jobbers, large chain stores and mail order houses. 40% to public utilities, department stores and dealers.
Similar price list and discount schedule with higher list price filed for Western territory. Terms 2% 10th prox. net 30 days. F.O.B. factory or warehouse. Freight allowed 100 lbs. or more.

Freight equivalent allowed express shipments 100 lbs or more.

(b) Minimum net price for any trade classification filed for two items.

March 22, 1934.....Effective March 31, 1934

(a) Eastern territory list prices unchanged. Discount schedules 50% to jobbers, distributors, premium accounts, chain stores, mail order houses. Also statement that company will furnish demonstrators.

(b) Western price list same discounts with higher list price.

March 30, 1934.....Effective April 2, 1934

List price one item increased

April 18, 1934.....Effective April 18, 1934

One new item added.

April 26, 1934.....Effective May 8, 1934

List price one item reduced.

April 17, 1934.....Effective July 27, 1934

New price sheet indicating by an asterisk those items which are in the secondary line of products. Also adding five new items. No change in discount.

July 19, 1934.....Effective July 27, 1934

List price one item reduced, returning to May 8th price.

July 19, 1934.....Effective July 30, 1934

(a) Company will furnish demonstrations for any of their products.

(b) Special prices for use by instructors or demonstrators, or to Domestic Science Schools, not to exceed lowest distributors price.

(c) An allowance not to exceed $7\frac{1}{2}\%$ for advertising and sales promotion.

(d) Appliances may be given as door prizes or as rewards for special sales effort.

July 23, 1934.....Effective August 2, 1934

One new item added.

July 27, 1934.....Effective August 6, 1934

Minimum net price on two special brand items.

July 28, 1934.....Effective August 7, 1934

Special terms on orders received between August 8, 1934 and October 10, 1934. Subject to 2% discount December 10, 1934 - net December 30, 1934.

August 21, 1934.....Effective August 31, 1934

Special net close out price one item.

September 4, 1934.....Effective September 14, 1934

All shipments made after 24th of any month will be billed as of first of following month.

September 14, 1934.....Effective September 24, 1934
Special net close out price two items

September 24, 1934.....Effective October 4, 1934

7½ extra discount to customers who buy for resale to their employees or other customers employees.

September 26, 1934.....Effective October 6, 1934

Special net close out price 14 items.

October 8, 1934.....Effective October 18, 1934

(a) Statement that in all past filings where terms have not been specifically mentioned are subject to regular terms and delivery allowance as published.

(b) Special net close out price 15 items.

October 10, 1934.....Effective October 20, 1934.

(a) One new item added.
(b) List price and item reduced.

October 25, 1934.....Effective November 5, 1934

40% discount on sales to individuals. This covers miscellaneous sales commonly known as "Courtesy" discounts.

November 17, 1934.....Effective November 27, 1934

On all sales between November 27th and December 31st, company reserves right to give January 1, 1935 date.

December 3, 1934.....Effective December 3, 1934

Company will allow one-half of transportation charges on express shipments during December, 1934.

January 11, 1935.....Effective January 21, 1935

Minimum net close out prices four items.

March 1, 1935.....Effective March 11, 1935

Minimum net close out prices seven times.

March 29, 1935.....April 8, 1935

Special close out price one item, subject to regular discount.

April 13, 1935.....April 23, 1935

Special net reduced prices for various classes of trade two items.

April 16, 1935.....April 26, 1935

Special net close out price one item.

COMPANY #8 - PRODUCTS - (A B C D E F G H I J K X)

December 26, 1933.....Effective December 30, 1933

Original filing.

(a) List Price

(b) Dealer price sheet one to five appliances 35% discount. Six more 35 & 5%.

(c) Net trade price list, (approximately 50% off list)

(d) Central station price list, (approximately 40% off list) and subject to 10% additional discount to certain large retail accounts in consideration of either performances or volume, or both.
Terms cash discount 2%.

February 7, 1934.....Effective February 12, 1934

Special net prices for quantities of one untranded household iron, to large retailers and distributors, to meet similar prices of company #10, effective February 12, 1934.

February 14, 1934.....Effective February 24, 1934

(a) Dealer discount changed one to five appliances 35%. 6 to 11, 35 & 5%. 12 or more 40%.

(b) One new item added.

February 27, 1934.....Effective March 1, 1934

Three items reduced to meet Companies #14 and #10, effective March 1, 1934.

March 13, 1934.....Effective March 23, 1934

Five new items added, showing net prices to distributors and net prices to other than distributors.

March 22, 1934.....Effective April 1, 1934

One new item added, showing net prices to distributors and net prices to other than distributors.

March 27, 1934.....Effective April 6, 1934

One new item added, showing net prices to distributors and net prices to other than distributors.

March 31, 1934.....Effective March 31, 1934

(a) Minimum net prices for retailers Terms 2% cash - freight allowed 100 lbs. or more. This filing incorporates all

previous changes but does not change prices.

(b) Minimum price list for all obsolete appliances.

April 4, 1934.....Effective April 9, 1934

One special brand non-automative household iron minimum net price to quantity buyers, contract buyers, manufacturers, utilities, premium accounts or distributors. Price range from $1.24 to $1.395 based on quantity from 5,000 to 10,000. Terms f.o.b. factory meeting price of company # effective April 9th.

April 10, 1934.....Effective April 10, 1934

Special brand percolator. Distributors net prices from $3.13 to $3.41. Net price to other buyers from $3.25 to $3.51. Both based on quantities from 1,000 to 2,000 or more. f.o.b. factory. No freight allowed.

May 4, 1934.....Effective May 4, 1934

New item. Two special brand percolators net prices to distributors and other than distributors.
Regular cash discount and delivered terms.

May 15, 1934.....Effective May 15, 1934

Two new items net price to distributors - net price to other than distributors.

May 31, 1934.....Effective May 31, 1934

Clarifying statements.
(a) Distributors include jobbers and wholesalers.
(b) Minimum net prices apply to jobbers and wholesalers.
(c) Minimum resale prices apply to department stores, mail order houses, utilities.
(d) Price for other than distributors apply to department stores, mail order houses, utilities.

June 7, 1934.....Effective June 18, 1934.

(a) One close out item net price to jobbers and wholesalers. Net price to department stores, mail order houses, utilities. Regular cash discount and delivery terms.

(b) Net price to jobbers and wholesalers reduced three items.

June 12, 1934.....Effective June 22, 1934

Four new items added.

June 18, 1934.....Effective June 28, 1934

Price one item decreased. One item increased. One new item added.

June 28, 1934.....Effective July 9, 1934

Company will award to any retail sales clerk who sells 12 or more of a certain item between July 15 and December 14, one item for his own use.

July 11, 1934.....Effective July 11, 1934
(By supervisory agency)
Special terms to wholesalers and jobbers or retailers on purchases, valued at $100 or more net made during period from July 15th to September 30th. Invoice due for payment December 10, 1934 less 2% cash discount. Shipments to be made at company convenience after September 1, 1934.

July 19, 1934.....Effective July 30, 1934

Net price to jobbers and wholesalers and net price to department stores, mail order houses and utilities on ten new items. Regular cash delivery terms.

July 20, 1934.....Effective July 30, 1934

Net prices five items decreased.

July 30, 1934.....Effective August 9, 1934

Net price one new item.

August 3, 1934.....Effective August 13, 1934

Net price two new items.

August 4, 1934.....Effective August 14, 1934

(a) Complete price filing on regular items, bringing all previous revisions up to date. Terms changed to 2% 10th prox.

(b) Price list bringing special brand items up to date.

September 14, 1934.....Effective September 24, 1934

Four new items added.

October 19, 1934.....Effective October 29, 1934

Special sales promotion allowance on one item between November 1st and December 24th, $1.00 allowance per item to distributors, wholesalers, and jobbers. $.98 allowance per item to department stores, mail order houses, central stations.

November 7, 1934.....Effective November 7, 1934

List of obsolete items effective March 31, 1934 not withdrawn completely.

November 12, 1934.....Effective November 22, 1934

New items (Complete line of soldering irons) added.

December 8, 1934.....Effective December 8, 1934

One-half of express charges allowed on shipments made during December, beginning December 8th, meeting competitive filing.

December 8, 1934.....Effective December 18, 1934

Four new items added.

December 12, 1934.....Effective December 22, 1934

Three items reduced.

February 5, 1935.....Effective February 15, 1935

Terms. Where credit rating warrants, company will extend 2% 10th prox. net 60 days.

February 14, 1935 .....Effective February 25, 1935

Terms changed. Where credit rating warrants company will extend 2% 10th prox net 30th prox.

February 21, 1935.....Effective March 4, 1935

Price one special brand item increased.

March 7, 1935.....Effective March 8, 1935

(a) Two new items added.

(b) Price to premium accounts who do not offer merchandise for resale same as price to distributors, wholesalers and jobbers.

March 12, 1935.....Effective March 22, 1935.

Price one special brand item reduced.

March 14, 1935.....Effective March 25, 1935

Sales promotion allowance on one item to distributors, wholesalers and premium houses - $1.00 net each. To department stores, mail order houses and central stations 98¢ each.

March 21, 1935.....Effective April 1, 1935.

(a) Two new items added.

(b) One obsolete item reduced.

April 4, 1935.....Effective April 15, 1935

One special brand item increased.

April 12, 1935.....Effective April 22, 1935

One special brand item added.

April 26, 1935.....Effective May 6, 1935

(a) One new item on sheet effective April 1st cancelled.

(b) One new item added.

May 2, 1935.....Effective May 13, 1935

(a) 15 regular items reduced

(b) 10 regular items reduced now considered obsolete.

(c) 5 new items added.

May 18, 1935.....Effective May 28, 1935

Price of five items listed as obsolete effective May 13th increased in price.

COMPANY #9 - PRODUCTS- (A B C D E F G H I M N O Q)

January 4, 1934.....Effective January 14, 1934

Original Filing.

(a) Regular line, list price with the following discounts. Distributors 50 & 10%, jobbers 50 & 7½%. Chain stores, mail order houses, syndicate buyers 40-10-10%. Department stores, large dealers, utilities 40-10-5%. Terms 2% 10th prox. Delivery f.o.b.factory.

(b) Special line. list price with following discounts. National chain stores, mail order houses 50%, chain stores, syndicates, department stores 40-10-5%. Terms 2% 10th prox. f.o.b. factory or New York warehouse.

January 26, 1934.....Effective March 1, 1934

One new regular item added. Discount distributors and jobbers 50% - department stores and syndicates 40-10-5%.

March 1, 1934.....Effective March 1, 1934

Two new special items added. Discounts unchanged.

April 16, 1934.....Effective April 26, 1934

(a) One new regular item added. Discounts same as original filing.

(b) Seven close out items at special list price with 50% discount to distributors, jobbers and large sources.

August 2, 1934.....Effective August 13, 1934

(a) Complete new price sheet for regular items. Five items reduced. 17 items increased. 10 items added. Discounts distributors 50 & 10%. Jobbers 50 & 5%. Department stores, central stations, chain stores 50%. Special advertising or promotional allowance 10%. Terms 2% 10th prox.

30 days extra West of Rockies. Delivery f.o.b. factory.

(b) New price list for special items. One item reduced, 9 items increased, 3 new items added. Discounts 50 & 7½%, to chain stores, distributors, premium accounts. 50% to department stores and retail outlets. Terms 2% prox. 30 days extra West of Rockies. Delivery f.o.b. factory.

(c) Eleven close out items at special list price, less 50% to distributors, jobbers and large merchandise users. Terms 2% 10th prox. f.o.b. factory.

August 27, 1934.....Effective September 6, 1934

(a) Seven new regular items added.

(b) New Price sheet on special items reducing 15 items adding 2 new items. Discounts and terms unchanged.

September 17, 1934.....Effective September 27, 1934

Three close out items at special list prices less 50% discount to distributors, jobbers, department stores and chain stores.

November 8, 1934.....Effective November 19, 1934

Three regular items reduced. Discounts and terms unchanged.

February 4, 1935.....Effective February 14, 1935

(a) Four new items added.

(b) 10% advertising and sales promotion allowance on special items.

February 13, 1935.....Effective February 23, 1935

(a) Seven new regular items added.

(b) One new special item added.

(c) Discounts: Distributors 50 & 10%, Chain stores, mail order houses syndicates 50 & 5%, Department stores, large retailers 50%.

April 5, 1935.....Effective April 15, 1935

Two special items reduced by additional 10% discount to close out these numbers.

COMPANY #10 - PRODUCTS - (A B C D E F G H I J K S T U W)

December 30, 1933.....Effective December 30, 1933
Original filing. List price schedule with following discounts. Department stores and utilities 40%. Large hardware, drug, jewelry, department stores and utilities 40 & 10%. Syndicate buyers 40-10-5%. Distributors, jobbers, large premium accounts, special net list less 5%.

January 4, 1934.....Effective January 15, 1934
Special promotion allowance of $1.00 per item to cover trade-in on heating pads from January 15th to February 28th, 1934.

February 5, 1934..... Effective February 15, 1934
Special brand iron in lots from 1000 to 5000. Price to utilities from $1.75 to $1.75 less 10%. Jobbers from $1.75 less 5% to $1.75 less 10 & 5%. Terms 2% 10th prox. net 30th prox. Delivery f.o.b. Factory.

February 19, 1934.....Effective March 1, 1934.
Twenty one discontinued items at special net prices to jobbers and to others than jobbers.

March 29, 1934.....Effective April 9, 1934
Special brand iron in quantities from 1000 to 100,000 or more. Net price with sales service and customary literature from $1.75 net to $1.75 less 20%. Without sales service or literature from $1.55 net to $1.55 less 20%. Above prices to quantity or contract buyers, manufacturers, utilities, premium houses or distributors. Terms 2% 10th prox. f.o.b. factory.

April 13, 1934..... Effective April 23, 1934
Five special brand items special net price to retailers and special net price to distributors; Terms 2% ten days net 30 days. f.o.b. factory freight allowed 100 lbs. or more.

April 25, 1934..... Effective May 5, 1934
Special brand aluminum percolator. Net price to retailers special net price to distributors, quantity or contract buyers, manufacturers, utilities, premium accounts. Terms 2% 10th prox. f.o.b. factory freight allowed 100 lbs.

May 8, 1934..... ..... Effective May 10, 1934
Special advertising and demonstrator allowance 7½% filed to meet Company- effective May 10th

COMPANY #10 - PRODUCTS - (A B C D E F G H I J K S T U W) Continued

May 17, 1934 .....Effective May 28, 1934
Completely revised. Regular line, price list showing dealer net prices subject to following discounts. Dealers 10%, department stores, utilities, large hardware, drug, jewelry stores, 10 & 7½%. Large syndicate buyers 10 & 7½ & 5%. Distributors, jobbers, large premium accounts 20 & 5%. Delivery f.o.b. factory. Freight allowed 100 lbs. or more.
Terms cash discount 2%.
Additional advertising and demonstration allowance 7½% where customers meet certain requirements of volume or sales effort.

June 1, 1934..... Effective June 11, 1934.
One regular item decreased. Two new regular items added.

July 12, 1934..... Effective July 12, 1934.
November 1st dating subject to 2% discount November 10th, to be extended on stock orders shipped at company's convenience, covering Fall and Holiday requirements. (Meeting competition)
Current requirements for immediate shipments carry regular terms.

August 22, 1934..... Effective September 1, 1934
Complete new price revision entire line regular appliances. Discount dealers 10%. Department stores, utilities, hardware, drug and jewelry stores 15%. Syndicate buyers 15 & 5%. Distributors, jobbers and premium accounts 20 & 5%. 7½% additional advertising and promotion allowances for customers meet certain requirements. Terms net 60 days. Delivery f.o.b. factory. Freight allowed 100 lbs. Stock orders for fall and holiday requirements will receive November 1st dating, subject 2% cash discount November 10th. Current requirements for immediate shipment carry regular terms.

September 10, 1934..... Effective September 20, 1934
Three regular items reduced - four increased.

September 20, 1934.....Effective October 1, 1934
One new item (regular) added.

November 27, 1934.....Effective December 3, 1934
Allowance of one-half transportation on express shipments made during month of December to meet competitive filing effective December 3rd.

COMPANY #10 - PRODUCTS - (A B C D E F G H I J K S T U W) Continued

December 28, 1934..... Effective January 7, 1935
Regular price sheet revised reducing 21 items, increasing two items, adding 12 items.
Add to terms 2% 10th prox. West of Rocky Mountains 30 days extra.
Future dating. April 1st dating will be offered on stock orders covering spring requirements.

January 2, 1935 .....Effective January 12, 1935
(a) Regular terms changed from net 60 days to net 30 days E.O.M.
(b) One new regular item added.

January 10, 1935 ..... Effective January 10, 1935
Cancel filing effective January 7, 1935 offering April 1st dating covering spring requirements.

April 6, 1935.....Effective April 16, 1935
(a) Two new regular items added
(b) One special iron. Net price to distributors, wholesalers, jobbers and premium houses $1.28. Net to department stores, central stations, mail order houses $1.35 each.

May 24, 1935 ..... Effective June 3, 1935
(a) Two regular items reduced. One increased. Three new items added
(b) Stock orders to be shipped at companys convenience after June 1st, will carry October 1st date.

COMPANY #11 - PRODUCTS (A B C D E F G H I P T)

December 30, 1933..... Effective December 30, 1933
Original filing list price; following discounts:
(1) Dealers, department stores and utilities 40%.
(2) Large department jewelry, drug and hardware stores 40 & 10%
(3) Syndicate buyers, mail order houses, chain stores 40-10-5%
(4) Jobbers and distributors 35-20-5%.
Terms 2% prox. E.O.M. 30 days extra West of Rocky Mountains.

January 31, 1934.....Effective January 31, 1934
Four new items added
Discounts same as original filing except Large Premium Users 35-20-5%

February 26, 1934 ..... Effective February 26, 1934
Three new items added
March 7, 1934 ..... Effective March 17, 1934
Nine items placed on special net price schedule for large premium users. (Below best discount prices)
March 12, 1934 .....Effective March 22, 1934
Special minimum net close out price on one model toaster.

April 9, 1934 ..... Effective April 19, 1934
List price one item reduced.

April 9, 1934..... Effective April 9, 1934
Special brand iron quantities 1000 to 10,000 or more without sales service or literature. Price from $1.55 net to $1.24 net, depending on quantity. Prices are for contract buyers, manufacturers, utilities, premium houses or distributors. Filed to meet Company #10 effective April 9th.

May 11, 1934 ..... Effective May 21, 1934
Special advertising or demonstration allowance of 7½% where customers meet certain requirements volume or sales effort.

May 14, 1934 ..... Effective May 22, 1934
Special minimum net price to jobbers and to other than jobbers on one close out item.

May 28, 1934 ..... Effective May 28, 1934
List price seven items reduced to meet prices filed by Competition.

July 5, 1934..... Effective July 15, 1934
(a) Special net price on eight items for jobbers, distributors, large premium accounts. (b) Supplemental price list added 26 new items, reducing nine items, increasing one item. Fall dating. Customers ordering stock shipments for fall requirements - 2% discount January 10th, 1935 - net February 1, 1935.

July 16, 1934 ..... Effective July 26, 1934
(a) Special minimum net price to jobbers and to other than jobbers. One discontinued item.
(b) Fall dating revised. Stock shipments for fall requirements eligible 2% discount December 10th - net January 1st, 1935.

July 26, 1934.....Effective August 6, 1934
List price one item reduced.

July 31, 1934 ..... Effective August 10, 1934
One new item added.

August 10, 1934 ..... Effective August 10, 1934
Two previously filed close out items eliminated from list.

December 3, 1934 ..... Effective December 13, 1934
During December, 1934 company will allow one-half of transportation charges on shipments when necessary.

December 10, 1934 ..... effective December 20, 1934
(a) Four new items added.
(b) Special net price three items for jobbers, distributors and large premium users.

December 17, 1934.....effective December 27, 1934
List price five items reduced.

January 14, 1935 ..... effective January 24, 1935
(a) One new item added with special net price for jobbers and distributors.
(b) Special net price one item for large premium users.

January 23, 1935 ..... effective February 2, 1935
One item previously listed and discontinued now removed.

January 31, 1935..... effective February 11, 1935
(a) Six list price items reduced
(b) Two items reduced to special net price for jobbers, distributors, large premium users.

March 11, 1935 .....effective March 21, 1935
Two new items added.

April 19, 1935 ..... effective April 29, 1935
Special net price one electric iron to distributors, jobbers and premium users $1.28. Department stores, dealers, utilities and other classes of trade $1.35.

May 15, 1935 .....effective May 25, 1935
(a) One item list price revised downward.
(b) One new item added.
(c) Special net prices two items to jobbers and distributors, and to department stores, dealers, utilities and other classes of trade.

COMPANY # 12 - PRODUCTS (A B C D E F G H I M N O)

January 4, 1935 ..... Effective January 14, 1935
Original filing, List prices with following discounts.
(1) Distributors 50 and 5%.
(2) Jobbers, mail order houses, chain stores, department stores, premium accounts 50%.
(3) Small department stores, small jobbers, large dealers 40%.
(4) Additional 5% to quantity buyers (S) Terms 2% 10 days - 30 days net. Delivery f.o.b. factory.

February 15, 1934 ..... Effective February 25, 1934
(a) List prices regular items with following discounts. Jobbers 25%. Department stores, chain stores, premium accounts, central stations 10 & 5%. Extra discount up

COMPANY # 12 - PRODUCTS (A B C D E F G H I M N O)- Continued)

to 12% allowed for service rendered and quantity purchases.
Terms 2% 10 days or E. O. M. 30 days net. West of Denver 30 days extra. Delivery f.o.b. factory or warehouse. Freight allowed 100 lbs. or more.

(b) Special net price covering special line. Discounts jobbers, department stores, central stations, chain stores, premium accounts 10%. Terms 2% 10 days or E.O.M. 30 days net. West of Denver 30 days extra. f.o.b. factory or warehouse.

April 11, 1934 ..... Effective April 21, 1934.

(a) Special trade classification Coffee roaster or coffee jobber special discount 40-10-5%.

(b) Special extra promotion allowance 10% on glass coffee makers for demonstration or advertising purposes.

(c) Two new items added.

July 20, 1934 ..... Effective July 30, 1934.
Eleven special new items added.

August 20, 1934..... Effective August 23, 1934.

(a) December 1st dating subject to 2% 10th prox. on
(a fall orders.

(b) Advertising sales promotion allowance 10% to meet competition.

August 27, 1934 ..... Effective September 6, 1934
New regular price list reducing list price on 36 items - increasing list price on 17 items - adding 73 new items. Discounts distributors, jobbers 40 & 25%. Mail order houses, chain stores, department stores, central stations, premium accounts 50%. Dealers 40%.

October 25, 1934.....Effective November 5, 1934

(a) Two new items added

(b) One new special item at special net price to all classes of trade.

February 7, 1935 ..... Effective February 18, 1935
33 new items added.

COMPANY #13 - PRODUCTS (A B C D E F H I K N)

(This company filed under four different brands and each will be handled separately.)

BRAND "A"

December 30, 1933 ..... effective December 30, 1933
Original filing jobbers list price, subject to following discounts; Jobbers, department stores, central stations and chain stores 10%. Terms 2% 10th E.O.M. Denver and West 30 days extra. Delivery f.o.b. factory or warehouse.

March 19, 1934..... effective March 29, 1934
Four new items added.

July 17, 1934 .....effective July 27, 1934
New list price sheet. Twelve items reduced. One item increased. 30 new items added - subject to following discounts. 10% to all classes of trade. Terms - Company reserves right to extend invoice dating as of September 1st to customers on holiday purchases.

January 18, 1935..... effective January 28, 1935
Price list previously filed subject 10% discount for jobbers, distributors, department stores, central stations, chain stores, mail order houses. Advertising and demonstration allowance 12½%.

BRAND "B"

December 30, 1933.....effective December 30, 1933
Net price list subject to following additional discounts. Jobbers 25%. Department stores, central stations, chain stores 10 & 5%, plus extra discount up to 12% for special service for special quantity purchases. Terms 2% cash 10th E.O.M. Denver and West 30 days extra. Delivery f.o.b. factory or warehouse. Freight allowed 100 lbs. or more.

July 17, 1934 ..... effective July 27, 1934
New price list. 24 items reduced, two items increased. 54 New items added. Discounts 25%. Department stores, central stations, chain stores 10 & 5%. Special list price for Western territory subject to above discounts. Subject to freight allowance 100 lbs. or more. Regular price list subject to freight allowance 100 lbs. or more on food mixers only. 12½% extra advertising or demonstration allowance where company meets certain requirements of volume and sales effort. September 1st dating to customers on holiday purchases.

COMPANY #13 - PRODUCTS - (A B C D E G H I K N)(Continued)

January 7, 1935 ..... Effective January 17, 1935
September 1st dating on holiday purchases eliminated.

BRAND "C"
(Special brand merchandise)

December 30, 1934 ..... Effective December 30, 1934
Special net prices of special brand or special construction appliances for special accounts. Discounts from 1 to 10% depending on quantities (No quantities specified).
Terms 2% cash 10th E.O.M. Denver and West 30 days extra. f.o.b. factory or warehouse.

January 8, 1934 ..... Effective January 18, 1934
One new item added.

March 19, 1934..... Effective March 29, 1934
Two new items added.

August 31, 1934 ..... Effective September 10, 1934
One item reduced.

BRAND "D"

December 30, 1934 ..... Effective December 30, 1934
Original filing. Net prices subject to additional discounts jobbers, department stores, central stations chain stores, 10%. 2% Cash 10th E.O.M. Denver and West 30 days extra. f.o.b. factory or warehouse.

March 19, 1934 ..... Effective March 29, 1934
Four new items added.

COMPANY #14 - PRODUCTS - (A B C D E F G H I O T)

December 30, 1933..... Effective December 30, 1933
Original filing
(a) Retail price
(b) Special net price for companys own jobbers. (Approximately 50% off List). Terms 2% 10 days net 60 days. Delivery f.o.b. factory, 100 lbs. or more f.o.b. jobbers warehouse point. Express shipments 100 lbs. or more subject to freight allowance.
(c) Net price for regular jobbers. (Approximately 40% off List). Terms 2% 10 days, 30 days net. Delivery f.o.b. jobbers warehouse point. Express shipments 100 lbs. or more subject to freight allowance.
(d) Resale prices, showing both retail prices and net prices to resale outlets. (From 35% to 38% depending on quantity). Terms 2% 10 days net 30 days, except sales to U.S. Government which are net.

COMPANY # 14 - PRODUCTS - (A B C D E F G H I O T) (Continued)

(e) Central stations and department stores 40 & 10% from list price. Terms 2% 10 days net 30 days.

February 6, 1934..... Effective February 16, 1934
(a) Three new items added giving list price and minimum net price
(b) Special net close out price one item.

February 12, 1934 ..... Effective February 12, 1934
Special brand iron quantities from 1000 to 5000 or more - jobber net price from $1.67 to $1.50. Utility price from $1.75 to $1.575 f.o.b. factory 2% 10 days net 30 days. Meeting Company #8.

February 19, 1934..... Effective February 19, 1934
(a) Same items as filed effective February 16th, adding resale price and special net price to utilities and department stores who may receive a maximum discount of 40 & 10% from list instead of net price.

February 19, 1934..... Effective March 1, 1934
Adding one new iron showing list price jobber net resale, net utility and department stores net. Utility and department stores may receive extreme discount 40 & 10% from list in place of net price.

February 23, 1934.....Effective February 24, 1934
Dealer Discounts change:
1 to 5 pieces 35%
6 to 11 " 35-5%
12 or more " 40%

March 1, 1934..... Effective March 1, 1934

Original filing. Complete line room heaters.
(a) retail price
(b) Companys own jobbers net prices, (approximately 45%) Terms 2% ten days net 60 days. Delivery f.o.b. factory.
(c) Regular jobbers net prices, (approximately 45%) Terms 2% 10 days. Net 30. Delivery f.o.b. factory.
(d) Resale price sheet showing both retail price and net prices to resale agents, (Less than 3-25% 3 or more 25-10%)

April 9, 1934 ..... Effective April 9, 1934
Special brand iron minimum net price to quantity or contract buyers, manufacturers, utilities, premium houses or distributors. Quantities from 1000 to 10,000 or more. Net price from $1.55 to $1.24. Above without sales service or literature. Terms 2% cash discount f.o.b. factory. To meet filing by Company #10 effective April 9, 1934.

April 13, 1934.....Effective April 21, 1934
(a) Complete price revision showing minimum net price and reducing 63 items. Increasing one item. Terms 2% 10 days net 60. Delivery freight allowed on shipment of 100 lbs. or more. (to others than jobbers)
(b) Resale net prices/revised downward - 65 items. One increased. Terms 2% net 10 days 30. Delivery freight allowed 100 lbs. or more.

June 21, 1934.....Effective July 2, 1934
One new item added.

June 25, 1934.....Effective July 5, 1934
Minimum net price one iron reduced.

July 21, 1934.....Effective July 31, 1934
(a) Supplementary price sheet reducing seven items - adding 13 new items.
(b) Special terms from August 1, 1934 to October 15, 1934 2% cash discount. December 10th net January 1, 1935.

August 17, 1934.....Effective August 27, 1934
Complete net price filing bringing past revisions up to date. Resale outlets defined as utilities, department stores, premium houses and mail order houses.

September 22, 1934.....Effective October 2, 1934
Terms of payment applying to filing effective August 27 - 2% 10 days net 60 days.

October 26, 1934.....Effective November 5, 1934
Two close out items at special net price to jobbers and distributors.

November 30, 1934.....Effective December 10, 1934
One special percolator net price to quantity or contract buyers, manufacturers, utilities, premium houses or distributors. Minimum order 50 0 -$1,500. Terms 2% 10 days net 60, f.o.b. factory freight allowed 100 lbs. or more.

December 22, 1934.....Effective January 22, 1935
One new item added. Two items reduced.

January 5, 1935.....Effective January 15, 1935
Seven items reduced.

January 8, 1935.....Effective January 15, 1935.
All items listed as close out material will be discontinued when present stock has exhausted.

0022

January 19, 1935.....Effective January 29, 1935.
Price filed one close out item.

April 4, 1935.....Effective April 15, 1935
One new item added.

April 10, 1935.....Effective April 15, 1935
On special brand iron at special net prices $1.28 to jobbers and distributors. $1.35 utilities, department stores, premium houses, mail order houses. Filed to meet Company #3, effective April 15, 1935.

April 18, 1935.....Effective April 29, 1935
Two new items added.

May 8, 1935.....Effective May 18, 1935
Three new items added.

May 9, 1935.....Effective May 20, 1935
Electric roasters sold to jobbers and distributors for demonstration purposes only.
Two items reduced to special net price.
Delivery - transportation charges prepaid any quantity.

TOASTERS

COMPANY #2

Key to Symbols

- Price Increased
- Price Reduced
* New Items

December 30, 1933

Catalog Number	List Price	Distributors	Jobbers Dep't Stores Utilities	Chain Stores
AEU - 402	$1.40	50 - 5%	50%	
" 406	1.40	50 - 5	50	
" 308	1.90	50 - 5	50	
" 309	1.64	50 - 5	50	
" 403	1.40	50 - 5	50	
" 404	1.40	50 - 5	50	
" 307	1.64	50 - 5	50	
" 42	1.50			50%
" 46	1.30			50
" 43	1.30			50
" 44	1.30			50
" 34	1.35			50

February 2, 1934

Catalog Number	List Price	Distributors Premium Accounts	Jobbers Dep't Stores Utilities	
AEU - 304	$1.42*	50 - 5%	50%	
" 305	2.63*	50 - 5%	50%	
" 42	1.30			These 5 items are offered to the trade at a discount of 50%. However no trade classifications are specified.
" 46	1.30			
" 43	1.30			
" 44	1.30			
" 34	1.35			

February 9, 1934.

Catalog Number	List Price
AEUB - 407	$1.65* Net

TOASTERS

COMPANY #2 (Continued)

February 26, 1934

Catalog Number	List Price	Distributors Premium Accounts	Jobbers Dep't Stores Utilities
AEU - 402	$1.40	50 - 5	50
304	1.42	50 - 5	50
305	2.63	50 - 5	50
406	1.40	50 - 5	50
308	1.90	50 - 5	50
309	1.64	50 - 5	50
403	1.40	50 - 5	50
404	1.40	50 - 5	50
307	1.64	50 - 5	50

Combines previous filings and adds Premium Accounts.

September 1, 1934

Catalog Number	List Price		
AEU - 34	$1.42-		
304	1.42		
307	1.64		
308	1.90		(Chain Stores
309	1.64		(Distributors
42	1.37-	50 - 5%	(Premium Accounts
402	1.40		(Jobbers
43	1.37-		(Department Stores
403	1.40		(Utilities
44	1.37-		
404	1.40		
46	1.37-		
406	1.40		
AEUB 407	3.48*		

Eliminates #305 adds # 42,46,43,44,34 to this list and increases each price.

September 1, 1934

Catalog Numbers	Chain Stores	List Prices
AEU - 34	50%	$1.35
42	50	1.30
43	50	1.30
44	50	1.30
46	50	1.30
AEUB 407	50	3.30 -

Adds AEUB 407 to this list.

September 18, 1934

Catalog Number	List Price		
AEUB - 408	$1.52*	50 - 5%	Premium Accounts, Jobbers, Distributors, Chain Stores, Department Stores, Utilities.

TOASTERS

CO. PANY #2

October 11, 1934

Catalog Number	List Price		
AEU - 34	$1.37-)		
304	1.37-)		
AEUB - 407	3.47-)		(Distributors, Chain Stores
409	2.63*)	-- 50 - 5%	(Premium Accounts, Jobbers,
500	1.37*)		(Department Stores, Utilities
501	1.37*)		
52	1.37*)		
502	1.40*)		

Otober 25, 1934

Catalog Number	List Price	
AEU - 308	$1.89*	
34		Eliminated.

February 9, 1935

Catalog Number	List Price		
AEU - 34	$1.37 x)		
37	1.64 x)		
38	1.89 x)		
39	1.64 x)		
42	1.37)		(Distributors, Chain Stores,
43	1.37)-	50 - 5%	(Premium Accounts, Jobbers,
44	1.37)		(Department stores, Utilities.
46	1.37)		
48	1.52 x)		
49	2.63 x)		
50	1.37 x)		
51	1.37 x)		
52	1.37 x)		

x Prices unchanged stock numbers changed from three digets to two digets.
#402,403,404,406,407,502 eliminated.

March 11, 1935

Catalog Number	List Prices		
34	$1.37		
37	1.64		
38	1.89		
39	1.64		
42	1.37		
43	1.37		
44	1.37	50 - 5%	Same classes of trade as above
46	1.37		
48	1.52		
49	2.63		
50	1.37		
51	1.37		
52	1.37		Stock number prefix removed.
53	1.63*		

9822

TOASTERS

Company #2

March 28, 1935

Catalog Number	List Price		
46	$ .88-	50 - 5%	Department Stores, Utilities, Premium accounts, Jobbers, Distributers, Chain Stores.
Close out item.			

Trend of Prices on One Toaster
Throughout Period of Price Filing.

Company #2

AEU 46	List Price	
12/30/33	$1.30	50% Chain Stores 50-5% Distributers
2/ 2/34	1.30	50% Max. Discount, No trade classifications
9/ 1/34	1.37	50-5% Premium Accounts, Jobbers, Distributers, Chains, Department Stores, Utilities.
9/ 1/34	1.30	50% To chain stores.
3/28/35	188	50-5% Premium Accounts, Jobbers, Distributers,
Close out item		Chain Stores, Department Stores and Utilities.

AEU 309	List Price	
12/30/33	$1.64	50 - 5% Distributers 50 Jobbers, Department Stores, Utilities.
2/26/34	1.64	50 - 5 Distributers, and Premium Accounts 50 - Jobbers, Department Stores, Utilities.
9/1 /34	1.64	50 - 5 Premium Accounts, Jobbers, Distributers. Chains, Department Stores, Utilities.
AEU 309 Changed to AEU 39		
2/9/35	1.64	" " " " "
AEU 39 Changed to #39		
3/11/35	1.64	" " " " "

Note that AEU 309 was changed to AEU 39 and later to #39 although the list price remained constant.

TOASTERS

COMPANY #8

December 30, 1933

Catalog Number	List Price	Resale Agencies	Minimum Net	Central Stations
129 T 31	$7.95	$4.91	$3.93	$4.77
" " 17	5.95	3.67	2.94	3.57
" " 23	6.95	4.29	3.44	4.17
" " 25	3.95	2.44	1.95	2.37
" " 37	3.50	2.16	1.73	2.10

February 24, 1934

Dealer Discount from List
1 to 5 Appliances 35%
6 to 11 " 35 - 5%
12 or more " 40%

April 6, 1934

Catalog Number	Resale Agencies	Distributors	Central Stations
119 T 38 *	$2.03	$1.95	$2.03

May 31, 1934

	Resale Agencies	Jobbers	$1.80
119 T 37*	Department Stores	Wholesale	2.03
119 T 38-	Mail Order Houses		
Obsolete items	Utilities		
129 T 31 Eliminated			
119 T 17*	$2.59		$2.35
159 T 23*	3.03		2.75
159 T 25*	1.72		1.56

July 30, 1934

119 T 37-	1.53	1.47

August 14, 1934

119 T 38	2.03	1.95

November 7, 1934

129 T 17 Eliminated
159 T 23 "
159 T 25 "

TOASTER

COMPANY #8 Continued

December 18, 1934

Catalog Number	Department Stores Mail Order Houses Utilities	Jobbers Wholesalers
119 T 40*	$1.51	$1.47
May 13, 1935		
119 T 37-	1.43	1.40
119 T 38-	1.51	1.45

TOASTERS

Chart Showing Some Price Ranges

COMPANY #18 Continued

Date	Distributers	Jobbers Wholesalers	Department Stores Mail Order Houses Utilities
4/ 6/34	$1.95		$2.03
5/31/34		$2.03	
8/14/34		1.95	2.03
5/13/35		1.45	1.51
Model 119 T 37			
5/31/34		1.80	
7/30/34		1.47	1.53
5/13/35		1.40	1.43
Model 119 T 40			
12/18/34*		1.47	1.51
Models			
119 T 17*		2.35	2.59
169 T 23*		2.75	3.03
159 T 25*		1.56	1.72

This Company's original filing was effective December 30, 1933 Prices and Models filed originally were discontinued. At the end of price filing the company had 6 toasters in their current line.

TOASTERS

COMPANY #9

January 14, 1934
(Cancelled by Filing
August 13, 1934)

Catalog Number	List Price	Distributer	Jobber	Chain Stores M.O. Houses Syndicates	Dep't Stores Large Dealers Utilities
505	$1.40	50-10%	50-7½%	40-10-10%	40-10-5%
510	1.55	50-10	50-7½	40-10-10	40-10-5
518	2.50	50-10	50-7½	40-10-10	40-10-5
525	4.50	50-10	50-7½	40-10-10	40-10-5
535	9.75	50-10	50-7½	40-10-10	40-10-5

Catalog		National Chains M.O. Houses	Chain Stores Dep't Stores Syn. Stores
K 50	1.30	50%	40-10-5
K 55	1.45	50	40-10-5
K 60	2.25	50	40-10-5

August 13, 1934
(Cancelled by Filing
September 6, 1934)

Catalog Number	List Price	Distributers	Jobber	Dep't Store Central Stations Chains	Chain Stores Premium Accounts
(Close Out)					
518	$1.00	50% (and Large Users 50%)	50%		
505	1.40	50-10%	50-5%	50%	
510	1.55	50-10	50-5	50	
512	2.20*	50-10	50-5	50	
514	4.50*	50-10	50-5	50	
525	4.75+	50-10	50-5	50	
535	9.95+	50-10	50-5	50	
K 50	1.35+	50-7½			50-7½
K 55	1.50+	50-7½			50-7½
K 60	Eliminated				

September 6, 1934

K 50	1.30-	50-7½			50-7½
K 55	1.50	50-7½			50-7½

TOASTERS

Chart Showing Some Price Ranges

COMPANY #9 Continued

Model #518

Date	List Price	Distributers	Jobber	Chain Stores M. O. Houses Syndicates	Dep't Stores Large Dealers Utlilities
1/14/34	$2.50	50-10%	50-7%	40-10-10	40-10-5
8/13/34 (Close Out)	1.90	50	50		50%(Large Users)
9/27/34	1.75	50	50		50%(Dep't Stores & Chain Stores)

Model K #55

Date	List Price	Distributers	Chain Stores Premium Account	Nat'l Chain M. O. Houses	Chain S. Syn. Stores Dep't "
1/14/34	$1.45			50%	40-10-5%
8/13/34	1.50	50-7½	50-7½		

Model K #55

1/14/34	1.30	50-7½		50	40-10-5
8/13/34	1.35	50-7½	50-7½		
9/6/34	1.30	50-7½	50-7½		

Model 511*

Date	List	Distributer	Chain Stores Mail Order Houses Department Store Syndicate	Department Store Retailers
2/23/35	$1.75	50-10%	50-5%	50%

TOASTERS

COMPANY #9 Continued

September 26, 1934

Catalog Number	List Price	Distributers	Jobbers	Department Stores Chain Stores
518 (Close Out)	$1.75	50%	50%	50%

February 23, 1935

Catalog Number	List Price	Distributer	Chain Stores M. O. Houses Dep't Stores Syndicates	Large Retailers Dep't Stores
511	$1.75	50-10%	50-5%	50

TOASTERS

COMPANY #11

December 20, 1933

Model Number	List Price	Dealers Dep't Stores Utilities	Large Dep't Stores Jewelry " Drug " Hardware "	Syndicate Stores Utilities M.O. Houses Chain Stores	Jobbers Dist.
K - 105	$12.50	40%	40-10%	40-10-5	35-20-5%
K - 76	6.75	40	40-10	40-10-5	35-20-5
K - 63	3.95	40	40-10	40-10-5	35-20-5
K - 69	3.95	40	40-10	40-10-5	35-20-5
January 31, 1934					Dist. Jobbers Large Premium Users
K - 77	3.50*	40	40-10	40-10-5	35-20-5
February 26, 1934					
K - 78	3.50	40	40-10	40-10-5	35-20-5
K - 79	3.95	40	40-10	40-10-5	35-20-5
March 7, 1934					
K - 63	1.45x				
K - 69	1.45x				
K - 78	1.25x				
K - 80	2.50x*				

x Net - Large Premium Users.

March 12, 1934					
K - 68	3.50	40	40-10	40-10-5	35-20-5
Close out item.					
May 28, 1934					
K - 63	3.10-	40	40-10	40-10-5	35-20-5
K - 78	3.25-	40	40-10	40-10-5	35-20-5
K - 79	3.45-	40-	40-10	40-10-5	35-20-5
July 16, 1934					
K - 63	2.95-	40	40-10	40-10-5	35-20-5
K - 78	3.10-	40	40-10	40-10-5	35-20-5
K - 79	3.45	40	40-10	40-10-5	35-20-5
K - 76	4.95-	40	40-10	40-10-5	35-20-5
K - 105	11.95-	40	40-10	40-10-5	35-20-5

TOASTERS

COMPANY #11 Continued

July 16, 1934

Model Number	List Price	Net	Deal. D.Stores Util.	Large Dep't Stores Jewelry " Drug "	Syndicate Stores Util. M.O.H. Chain Stores	Jobbers Dist. Large Premium Users
K - 63		$1.50x+				
K - 78		1.40x+				
K - 79		1.55x				

x Jobbers Distributers, Large Premium Users.

December 20, 1934

K - 80	$3.45*		40%	40-10%	40-10-5%	35-20-5%
K - 80		1.55x				

x (Special Net for Jobbers Distributers, Large Premium Users.)

December 27, 1934

K - 78	2.95-	1.40				

January 24, 1935

K - 81	3.25*	1.50	40	40-10	40-10-5	35-20-5

February 11, 1935

K - 79	3.95+		40	40-10	40-10-5	35-20-5

March 21, 1935

K - 107	11.95*		40	40-10	40-10-5	35-20-5

TOASTERS

COMPANY #11 Continued

Model K - 79

Date	List Price	Retailers Dep't St. Utilities	Large Dep't St. Jewelry " Drug " Hardware"	Syndicate Stores Utilities M.O. Houses Chain St.	Jobbers Dist. Large Prem. Users	Large Premium Users	Net
2/26/34	$3.95	40%	40-10%	40-10-5	35-20-5%		
5/28/34	3.45-	40	40-10	40-10-5	35-20-5		
7/16/34							$1.55
2/11/35	3.95	40	40-10	40-10-5	35-20-5		
Model K - 78							
2/26/34	3.50	40	40-10	40-10-5	35-20-5		
3/7/34x							
5/28/34	3.25	40	40-10	40-10-5	35-20-5		
7/16/34	3.10	40	40-10	40-10-5			1.40
12/27/34	2.95	40	40-10	40-10-5			1.40
Model K - 80*							
12/20/34	3.45	40	40-10	40-10-5			1.55
Model K - 63							
12/30/33	3.95	40	40-10	40-10-5	35-20-5		
3/7/34							1.45
5/28/34	3.10	40	40-10	40-10-5	35-20-5		
7/16/34	2.95	40	40-10	40-10-5			1.50
Model K - 107*							
One Filing	11.95	40	40-10	40-10-5	35-20-5		
Model K - 81*							
1/24/35	3.25	40	40-10	40-10-5			1.50

TOASTERS

COMPANY #13

BRAND "A"

December 30, 1933 (Superceded by List Effective July 27, 1934)

Model Number	List Price	Jobbers	Department Stores Central Stations Chain Stores	Minimum Prices
		(10%)	(10%)	
1198	$2.89	$2.60	$2.60	
1197	1.50	1.35	1.35	
1197-2	1.38	1.24	1.24	

March 29, 1934 (Superceded by List Effective July 27, 1934)

		(10%)	(10%)
1190 (set)	3.34	3.01	3.01

July 27, 1934

		(10%)
1198	2.71-	$2.44
1197	1.50	1.35
1197-2	1.38-	1.24
1190	3.34	3.01

BRAND "B"

December 30, 1933 (Superceded by filing July 27, 1934)

		Jobbers and Department Stores Distributers	Central Stations Chain Stores
		(25%)	(10-5%)
198	3.60	$2.70	$3.08
197	2.40	1.80	2.05
199	1.95	1.46	1.66

July 27, 1934

		(25%)	(10-5%)
198	3.60	2.70	3.08
198-1	3.25*	2.44	2.77
197	2.25-	1.69	1.92
199	1.95	1.46	1.66

BRAND "C"

December 30, 1933

1198	2.61)
1197	1.33) Special Brand - Discount up to 10% "depending on quantity"
199	1.61)

This was the only filing on toasters - There were 3 subsequent filings on other items under Brand "C".

TOASTERS

COMPANY #13 Continued

BRAND "D"

December 30, 1933

Model Number	List Price	Jobbers	Department Central Stations Chain Stores
		(10%)	(10%)
2198	$2.89	$2.60	$2.60
2197	1.50	1.35	1.35
2197-2	1.38	1.24	1.24
March 29, 1934			
		(10%)	(10%)
2190 (set)	3.34*	3.01	3.01

Company #13 made only two filings for Brand "D"

TOASTERS

COMPANY #14

December 30, 1933

Model Number	List Price	Co's Own Jobbers	Other Jobbers	Resale Cost	Central Stations Dep't Stores Max. Dis.	Minimum Net
TDC - 4	$5.95	$2.98	$3.09	$3.67	40-10% (Between Jobbers Price and resale cost)	
TE - 4	4.95	2.48	2.57	3.06		
TTC - 94	3.95	1.98	2.05	2.44		

February 16, 1934

TTC - 104	3.50	$1.75

February 24, 1934

Retailers Prices
1 to 5 Pieces 35%
6 to 11 " 35-5
12 or more" 40

April 21, 1934

Model Number	Minimum Resale Cost	Minimum Net
TDC - 4	$3.05-	$2.94-
TE - 4	2.54-	2.45-
TTC - 94	2.03-	1.95-
TTC - 104	1.80	1.73-

July 21, 1934

Model Number	Minimum Resale Cost	Minimum Net to Jobbers-Wholesalers
TEC - 14*	$2.28	$2.20
TTC - 104	1.51-	1.45-

July 27, 1934

Model Number	Utilities, Dep't Stores Premium Houses, M.O. Houses	Minimum Net to Jobbers-Wholesalers
TDC - 4	$3.05	$2.94
TE - 4	2.54	2.45
TEC - 14	2.28	2.20
TTC - 94	2.03	1.95
TTC -104	1.51	1.45

TOASTERS

COMPANY #14 Continued

January 5, 1935

Model Number	Utilities Dep't Stores Premium H uses M.O. Houses	Jobbers & Distributers
TTC - 94	$1.69-	$1.62-

January 15, 1934

TDC - 4	2.63-	2.50-
TE - 4	2.10-	2.00-

TOASTERS

Showing Current Models
and The Price Changes
which took place.

COMPANY #14

MODEL - TE 4

Date	Minimum Price	Minimum Resale Cost	
12/30/33	2.48	3.06	
4/21/34	2.45	2.54	
7/27/34	2.45	2.54	- "Resale" decreased as Utilities, Dept. Stores, Premium Houses, Mail Order Houses
1/15/35	2.00	2.10	Ditto

TDC-4

12/30/33	2.98	3.67	
4/21/34	2.94	3.05	
7/27/34	2.94	3.05	Ditto
1/15/34	2.50	2.63	Ditto

TTC-94

12/30/33	1.98	2.44	
4/21/34	1.95	2.03	
7/27/34	1.95	2.03	Ditto
1/5/35	1.62	1.69	Ditto

TTC-104

2/16/34	1.75	- -	
4/21/34	1.73	1.80	
7/21/34	1.45	1.51	
7/27/34	1.45	1.51	Ditto

TEC-14

7/21/34	2.20	2.28	
7/27/34	2.20	2.28	Ditto

APPENDIX A, PART 11

FOOD SERVICE EQUIPMENT

Chronological Record of Price Filings
by Companies

DELIVERY TERMS AND THEIR SYMBOLS

SYMBOLS	DELIVERY TERMS
I.	Delivered prices quoted east of Denver.
II	Delivered prices quoted for eastern section (territory east of Montana, Wyoming, Colorado, New Mexico, and Texas) and western section (territory west of and including Montana, Wyoming, Colorado, New Mexico, and Texas).
III	F.O.B. factory.
IV	Freight allowed to destination.
V	F.O.B. factory - freight allowed east of Rockies.
VI	F.O.B. agencies.
VII	Delivered prices quoted for Tennessee, eastern section (all States east of New Mexico, Utah, Wyoming, and Montana) and western section (all states west of and including New Mexico, Utah, Wyoming, and Montana).
VIII	F.O.B. factory - freight prepaid on cash with order shipments.
IX	F.O.B. Nearest Shipping Point - When shipments are made direct from factory to customer, the company pays the freight to the customer's nearest shipping point. When shipments are made from sales agency to customer, the customer pays the freight. Prices quoted for Eastern and Western sections.
XI	Delivered prices quoted for any point in U.S. East of the Mississippi River and between the Canadian line and the Gulf, St. Louis being par point - on shipments West of the Mississippi River freight allowed at rate of $1.50 per 100 lbs. To West Coast points via the Panama Canal, freight is prepaid.
XII	Delivered prices quoted for Zone 1, 2, and 3 - also quote prices F.O.B. Cincinnati, Ohio Zone 1. Wisconsin, Iowa, Missouri, Illinois, District of Columbia, Indiana, Ohio, Michigan, Kentucky, Tennessee, North Carolina, Virginia, West Virginia, Pennsylvania, Maryland, Delaware, New York, New Jersey, Connecticut, Rhode Island, Massachusetts, Vermont, Maine, and New Hampshire. Zone 2. South Carolina, Georgia, Alabama, Mississippi, Florida, Louisiana, Arkansas, Oklahoma, Kansas, Nebraska, South Dakota, North Dakota, and Minnesota. Zone 3. Montana, Wyoming, Colorado, New Mexico, Texas, Arizona, Utah, Idaho, Nevada, Oregon, Washington, and California.

DELIVERY TERMS AND THEIR SYMBOLS

SYMBOLS (Continued) DELIVERY TERMS

XIII Prices quoted F.O.B. Factory or Warehouse with freight allowed to all railroad freight stations within the confines of the United States. Provided we are allowed to select:
(1) Method of transportation (3) Provided unit shipments
(2) Routing of Shipment weight 100 lbs. or more.

XIV F.O.B. Chicago and New York. (Factory in Cicero, Ill.)

XV F.O.B. factory but freight may be deducted from 1st installment. Freight prepaid on cash with order shipments.

XVI Delivered prices quoted east of Denver, for shipments west of Denver add $3.00 per machine.

XVII Delivered prices quoted for Eastern section (east of Montana, Wyoming, Colorado, New Mexico, and Texas) and Western section (west of and including Montana, Wyoming, Colorado, New Mexico, and Texas).

XVIII Delivered Domestic and Pacific prices quoted.
Domestic applies to all states except the following:
Arizona, California, Idaho, Montana, Nevada, Oregon, Utah, and Washington.
Pacific Coast applies to the following States:
Arizona, California, Idaho, Montana, Nevada, Oregon, Utah, and Washington.

NOTE

In the following record each product is considered separately. Following the name of the product willbe found an outline of the filings made by each company making quotations on that product.

DRIP MIXERS (B)

COMPANY #4

First Filing

Received April 16, 1934 .....Effective April 16, 1934

PRICES	
High	Low
90.00	$75.00

Terms of Payment
2% 10 days, net 30 days.

Delivery Terms
F.O.B. Factory

Discounts
Jobbers or Dealers - 1 to 3 complete units -- 33 1/3%,
3 to 12 " " -- 33 1/3 and 10%.
12 or more " " -- 33 1/3% & 10% & 5%

Last Filing

Received May 20, 1935 .....Effective May 31, 1935.

PRICES	
High	Low
$100.00	$88.50

Terms of Payment
2% 10 days, net 30 days.

Delivery Terms
F.O.B. Factory.

Trade-in Allowance
Jobbers allowed $3.37½ each on mixers.
Limit of 2 used mixers for one new mixer.

Discounts
Jobbers - any quantity - 33 1/3%.

COMPANY # 15

First Filing

Received April 9, 1934 .....Effective April 11, 1934

PRICES	
High	Low
$15.00	$7.95

COMPANY #15 (Continued)

Terms of Payment First Filing (Continued)
2% 10 days, net 30 days.

Delivery Terms
F.O.B. Factory

Discounts

	Small Mixer	Large Mixer
Dealers	33 1/3%	25%
Dept. Store & Central Stations	40%	33 1/3%
Jobbers	50%	2[illegible]

COMPANY #18

First Filing

Received June 16, 1934 .....Effective June 16, 1934

PRICES	
High	Low
$15.95	

Terms of Payment
2% 10 days, net 30 days. (At our discretion a few selected accounts will receive 2% - 10th prox.)

Delivery Terms
F.O.B. Factory.

Discounts
Dealers $10.65
Sub-Jobber ..... 10.65 less 10% and 5%
Jobbers 8.00
Distributors 7.65

Last Filing

Received July 27, 1934 .....Effective August 6, 1934

PRICES	
High	Low
$19.95	

Terms of Payment
2% 10 days, net 30 days.

Delivery Terms
Factory.

Discounts
Jobbers - Lots of 6 ---------- 13.30
Jobbers - " " less than 6 -- $15.00
Chain Stores ----------$15.00

COMPANY -21

First Filing

Received April 9, 1934 .....Effective April 11, 1934.

	PRICES	
	High	Low
	$29.35	$22.00

Terms of Payment

Invoices dated 1st to 15th, payment on 25th, less 2% net on 30th.
" " from the 16th thru the end of month, payment due 10th of the following month less 2% net 15th of that month.

Delivery Terms

F.O.B. Factory.

Discounts

Jobbers -- Less than six mixers -----

	PRICES	
	High	Low
	$23.40	$17.60
Jobbers -- 6 or more mixers ---	19.50	14.50

Chain Stores, electrical and hardware jobbers, and manufacturers of soda fountains are permitted to purchase at the six or more price in lots of less than six. Also reserve the right to permit hotel, soda fountain, dairy supply, and drug jobbers to buy the same way as above.

Last Filing

Received May 13, 1935 .....Effective May 23, 1935

PRICES	
High	Low
$29.00	
25.00	
22.00	

Terms of Payment

Same as first filing.

Delivery Terms

Same as first filing.

Discounts

	PRICES	
	High	Low
Jobbers -- Less than 3 mixer	$23.40	$17.60
	19.50	14.50

COMPANY #21 (Continued)
Last Filing (Continued)

A special 2½% to customers who purchase for stock a total of 100 to 199 mixers during the 12-month period starting May 23, 1935, and a 5% to customers whose total purchases total 200 or more during the same period.

BREAD SLICING MACHINES (F)

COMPANY #8

First Filing

Received April 7, 1934 ....Effective April 11, 1934

PRICES	
High	Low
$180.00	$170.00

Terms of Payment
2% 10th proximo, net 30 days.

Discounts
Distributors 35%
U. S. Government .....Not less than full cost.
Users 25%

Last Filing

Received September 12, 1934 .....Effective September 22, 1934

PRICES

Same.

Terms of Payment
2% 10th prox., net 30 days.

Delivery Terms
F.O.B. Chicago and New York.

Deferred Payments
10% down; balance in 12 monthly payments, and 6% finance charge.

Discounts
Distributors 30%
U. S. Government .....Not less than full cost
State and Municipal 30%
Users 20%
Chains 30%

COMPANY #23A

First Filing

Received April 16, 1934 .....Effective April 16, 1934

PRICES	
High	Low
$90.00	

COMPANY #23A (Continued)
First Filing (Continued)

Terms of Payment
5% - 30 days.

Delivery Terms
F.O.B. nearest shipping point. Prices quoted for Eastern and Western Sections.

Deferred Payments

FROM	TO	(INCLUSIVE)	BALANCE
00		150.00	12 months maximum
$151.00		220.00	$12.00 monthly minimum
221.00		365.00	15.00 " "
366.00		500.00	20.00 " "
501.00 and over			24 months maximum

Discounts
Chain Stores - 55%

Last Filing

Received August 23, 1934 .....Effective September 3, 1934

PRICES	
High	Low
$90.00	

Terms of Payment
5% 30 days.

Delivery Terms
Same as first filing.

Deferred Payments
Same as first filing.

Discounts
Chain Stores -- 55%
Jobbers ------- 55%

COMPANY #38

First Filing

Received May 3, 1934 .....Effective May 3, 1934

PRICES	
High	Low
$250.00	$85.00

COMPANY #38 (Continued)
First Filing (Continued)

Terms of Payment
Sales direct to consumer .....5% 10 days or 2% 30 days.
Dealers .....Not to exceed 2% 10 days.

Delivery Terms
Prices quoted for territory East of Montana, Wyoming, Colorado New Mexico, and Texas, and territory West of and including Montana, Wyoming, Colorado, New Mexico, and Texas.

Deferred Payments
10% cash with order; balance in 10 equal monthly payments.
For 24 months at 6% interest in all notes over 10 months.
No installment payment to be less than $5.00.

Trade-in allowance
Not more than 20% of selling price when sale is made direct to consumer or 10% when sale is made through jobber or chain operator.
Maximum discount.

Discounts
Dealer -- $60 and 185.00
Maximum discount allowed to all Governmental Agents other than Federal, Chain Stores, quantity buyers, and also jobbers.

Last Filing

Received September 8, 1934 .....Effective September 18, 1934

PRICES	
High	Low
$250.00	$80.00

Terms of Payment
Same as first filing.

Delivery Terms
Same as first filing.

Deferred Payments
Same as first filing.

Trade-in Allowance
Same as first filing.

Discounts
Chain Stores, Jobbers, and all Governmental Agents other than Federal - ..... 25%.
Distributors .....25 & 10%

COMPANY #41

First Filing

Received April 21, 1934 .....Effective April 21, 1934

PRICES	
High	Low
$255.00	

Terms of Payment
10% for cash; 20% 30 days.

Delivery Terms
F.O.B. LaPorte, Indiana. Freight prepaid.

Deferred Payments
10% cash, balance in not more than 18 equal monthly payments. No payment to be less than $15.00 per month.

Discounts
Quantity buyers -- 5 and 40%

Last Filing

Received April 18, 1935 .....Effective April 29, 1935

PRICES	
High	Low
$195.00	

Terms of Payment
6% for cash - 5% 30 days.

Delivery Terms
Same as first filing.

Deferred Payments
Sales of $300 or less .....Not more than 18 equal monthly payments.
" " more than $300 .....Not more than 24 " " "

Discounts
Quantity buyers -- 50% to purchasers of 100 or 100 or more machines.

PEANUT BUTTER MIXERS (X)

COMPANY #24

First Filing

Received March 2, 1934 .....Effective April 11, 1934

	PRICES	
	High	Low
	$300.	$320.

Terms of Payment
2% 10 days - net 30 days to dealers.

Delivery Terms
F.O.B. factory.

Deferred Payments
20% cash. Balance in 4 to 12 monthly payments according to amount of sale.

Discounts
Dealers -- 50 and 10%.

Last Filing

Received September 14, 1934 .....Effective September 24, 1934

	PRICES	
	High	Low
	$300.	$220.

Terms of Payment
Dealers -- 2% 10 days, net 30 days.
Users ----5% 30 days.

Deferred Payments
Same as first filing.

Discounts
Dealers .....50 & 10%.
Users 45%
State, County, Municipal, and Private Institutions, Packing Houses and Food Preparing Concerns -- .....50 & 5%
Wholesalers, Equipment Companies for resale, Chain Stores, and local Government .....50 & 10%

COMPANY #25

First Filing

Received April 11, 1934 .....Effective April 11, 1934

PRICES	
High	Low
$275.	$175.

Deferred Payments

10% cash (not less than $10.00). Balance in not more than 15 equal monthly payments.

Trade-in Allowance

$35.00 -- small machine.
$50.00 -- large machine.

Last Filing

Received September 24, 1934 .....Effective October 4, 1934

PRICES	
High	Low
275.	$175.

Delivery Terms

F.O.B. factory - freight prepaid.

Deferred Payments

Large machine -- $35; balance in 12 equal monthly payments.
Small " -- $25 down; balance in 12 equal monthly payments.

Trade-in Allowance

Small machine -- $35.00
Large " 50.00

Discounts

Jobbers, Chains, and Government Agencies other than Federal -- 50%.

COMPANY #35

First Filing

Received April 9, 1934 .....Effective April 11, 1934

PRICES	
High	Low
$195.	$155.

Terms of Payment

10% for cash.

COMPANY #35 (Continued)
First Filing (Continued)

Delivery Terms
F.O.B. Hornell, N.Y.
Freight allowed to destination East of Rocky Mountains.

Deferred Payments
1[illegible] down; 1[illegible]% monthly without interest charges.

Trade-in Allowance
Governed by resale value of machine.

Discounts
Dealers - 5[illegible]%.
Chain Stores- 5[illegible]%.

Last Filing

Received February 9, 1935 .....Effective February 19, 1935

	PRICES	
	High	Low
	$180.00	

Terms of Payment
[illegible] and 2% for cas[illegible] or 5[illegible] days.

Delivery Terms
F.O.B. factory but freight may be deducted from first installment.
Freight prepaid on cash with order shipments.

Deferred Payments
For accounts up to $175.[illegible] .....1[illegible]
Cash with order; balance in 12 equal monthly payments.
$176.00 to $30[illegible] 10%
Cash with order; balance in 18 equal monthly payments.
$3[illegible]1.00 and over 10%
Cash with order; balance in 18 equal monthly payments.

Trade-in Allowance
$2[illegible].[illegible]

Discounts
Governmental Institutions other than Federal 35%
Dealers buying regularly for resale within U.S. 50%
Dealers buying only occasionally within U.S. 40%
Chain Store Companies, operating 25[illegible] stores or less 30%
" " " " 251 to 50[illegible] stores 40%
" " " " more than 50[illegible] stores 50%

[illegible] and VEGETABLE WASHER (Y)

COMPANY #5

First Filing

Received April 10, 1934.....Effective April 11,1934

PRICES	
High	Low
$200.	-Wholesale Delivered
$400.	-Retail "

Terms of Payment
2% 10th prox. - net 30 days.

Delivery Terms
Delivered price quoted.

Deferred Payments
15% down payment, 7% added to balance when balance is to be paid in 12 equal monthly installments; 6% if 10 payments; 4% if 6 payments.

Trade-in Allowance
Not more than 20% of the cost of the new machine.

Discounts
Distributors..... Wholesale less 10%.
State Hospital and Institutions..... " " 10%.
Chains..... "

Last Filing

Received March 8, 1935.....Effective March 18,1935

PRICES	
High	Low
$400.00	

Terms of Payment
2% 10 days - net 30 days.

Delivery Terms
F.O.B. factory.

Deferred Payments
25% down payment; balance paid in 11 or less equal monthly installments.
The carrying charge is at the rate of 6% per annum on unpaid balance.

COMPANY #25

Trade-in Allowance
Same as first filing.

Discounts
U. S. Government.....Not less than whole cost
Chains.....25%
State, County, & City Hospitals & Institutions.....15%

COMPANY #26

First Filing

Received July 6, 1934.....Effective July 6,1934

PRICES	
High	Low
$295.	$175.

Terms of Payment
2% 10 days - net 30 days.

Delivery Terms
F.O.B. factory.

Trade-in Allowance
Actual resale value.

Discounts
Dealers, Jobbers, Outfitters, Chain Restaurants, and Hotels - in any quantitites - 30% - 30 days, an additional 2% - 10 days; or a 5% cash with order.

Last Filing

Received May 14, 1935.....Effective May 24, 1935.

PRICES	
High	Low
$250.	$150.

Terms of Payment
2% 10 days - net 30 days.

Delivery Terms
F.O.B. factory.

Trade-in Allowance
Actual resale value.

COMPANY #26

Discounts
Dealers, Jobbers, Outfitters, Chain Restaurants, & Hotels, in any quantities -- 10%.

COMPANY #37

First and Only Filing

Received October 22, 1934.....Effective November 1,1934.

PRICES	
High	Low
$275	

Terms of Payment
10% 10 days - net 30 days.

Delivery Terms
F.O.B. factory.

Discounts
Dealers -- 15%.

Note: Only one filing made by this Company.

FRUIT JUICE EXTRACTORS (P)

COMPANY #9

First and Only Filing

Received August 6, 1934.....Effective August 16,1934

PRICES	
High	Low
$47.50	

Terms of Payment
2% 10 days - net 30 days.

Discounts
Shipments of 4 or more machines for stock.....33 1/3%
Shipments of less than 4 for stock or drop-shipped to customers.....25%

COMPANY #16

1st Filing

Received May 5, 1934.....Effective May 23, 1934

PRICES	
High	Low
$160.	$108.

Terms of Payment
2% 10th prox. to distributors.

Discounts
Approximately 20% to Chains, Quantity buyers, and U. S. Government.

Note: This filing so mixed up that this is mostly guess-work.

Last Filing

Received August 24, 1934.....Effective September 3, 1934

Same as original filing.

COMPANY #18

First and Only Filing on This Product

Received July 27, 1934..... .....Effective August 6, 1934

PRICES	
High	Low
$19.95	

COMPANY #18 (Cont'd.)

Terms of Payment
2% 10 days, net 30 days.

Delivery Terms
Factory.

Discounts

Jobbers - Lots of 6	$13.30
Jobbers - " " less than 6	$15.00
Chain Stores	$15.00

ICE SHAVERS (K)

COMPANY #32

First and Only Filing

Received July 13, 1934.....Effective July 23, 1934.

PRICES	
High	Low
$115.00	

Terms of Payment

Sight Draft attached to Order Bill of Lading, less 2% cash discount to all concerns not satisfactorily rated in Dun & Bradstreet. To satisfactorily rated concerns, or where satisfactory credit references have been furnished, shipments will be made on the basis of 2% 10 days, strictly net 30 days.

Discounts

Jobbers -- 30%. 5% additional discount retroactive as sales performance reward upon shipment 25th machine in calendar year - 1934.

COMPANY #8

First and Only Filing On This Product

Received April 7, 1934.....Effective April 11, 1934.

PRICES	
High	Low
$145.00	

Terms of Payment

2% 10th prox., net 30 days.

Discounts

Distributors.....25%
U. S. Government.....Not less than full cost.
Users.....25%

MEAT, BONE and FISH CUTTERS (R)

COMPANY #13

First Filing

Received June 8, 1934.....Effective June 18, 1934

PRICES	
High	Low
$695.	$395.

Terms of Payment
2% 10 days - net 30 days.

Discounts
Jobber and butcher, hotel and restaurant supply houses.....40%.

Last Filing

Received September 24, 1934.....Effective October 4, 1934.

PRICES	
High	Low
Same as original filing	

Terms of Payment
Same as original filing.

Discounts
Jobbers and Dealers, U. S. Government, State and City Government, and Chains.....40%

COCKTAIL MIXERS (Z)

COMPANY #31

First and Only Filing On This Product

Received May 21, 1934.....Effective May 21, 1934.

PRICES	
High	Low
$86.50	$28.

COCKTAIL MIXERS (2) (Cont'd.)

COMPANY #31

Terms of Payment
2% 10 days.

Delivery Terms
F.O.B. Racine, Wisconsin.

Discounts

Distributors price on high priced machine	$51.90.
" low " "	$16.80
Jobbers price on high priced machine	$57.67
" low " "	$18.66
National Users price on high priced machine	63.38
" low " "	21.00

MILLING MACHINE (U)

COMPANY #37

(First and only Filing)

Received October 22, 1934.....Effective November 1, 1934.

PRICES

High	Low
$550.00	$240.00

Terms of Payment
1% 10 days net 30 days

Delivery Terms
F.O.B. factory

Discounts
Dealers - 15%

ICE CUBE CUTTERS (H)

COMPANY #8

Received April 7, 1934 .....Effective April 11, 1934.

PRICES	
High	Low
$425.00	$345.00

Terms of Payment
2% 10th prox. net 30 days.

Discounts

Distributors	-25%
U.S. Government	-Not less than full cost
Users	-25%

BLADE SHARPENER (T) (bread slicer)

COMPANY #13

(First and only Filing)

Received April 9, 1934.....Effective April 11, 1934.

PRICES	
High	Low
$31.50	

Terms of Payment
2% 10 days, net 30 days.

Delivery Terms
F.O.B. Racine, Wisconsin

Discounts

Dealers	-25%
Department stores, and central stations	-25%
Jobbers	-33 1/3%

ICE CRUSHERS (J)

COMPANY #8

First and only Filing

Received April 7, 1934.....Effective April 11, 1934

PRICES	
High	Low
$315.00	$217.00

Terms of Payment
2% 10th prox. net 30 days.

Discounts

Distributors	- 25%
U. S. Government	- Not less than full cost
Users	- 25%

SILVERWARE WASHER AND DRYER (L)

COMPANY #8

First and only Filing

Received April 7, 1934.....Effective April 11, 1934.

PRICES	
High	Low
$2000.00	

Terms of Payment
2% 10th prox. net 30 days.

Discounts

Distributors	-25%
U.S.Government	-Not less than full cost
Users	-25%

MALTED MILK MIXERS (I)

COMPANY #7

(Only one filing)

Received April 3, 1934.....Effective April 11, 1934.

PRICES	
High	Low
$25.00	

Terms of Payment
2% 10 days, net 30 days.

Delivery Terms
F.O.B. factory.

Discounts
Jobber for drop shipment - $6.25 off.
For shipment to jobber's stock in quantities less than three - $7.00 off.
For shipment to jobber's stock in lots of three or more - $8.20 off.

COMPANY #31

(Only one filing)

Received May 21, 1934.....Effective May 21, 1934

PRICES	
High (Trimplemixer with dispenser)	Low (Single mixer)
$92.50	$25.00

Terms of Payment
2% 10 days

Delivery Terms
F.O.B. Racine, Wisconsin

Discounts
Distributor - $10.00 off.
Jobber - $8.36 off.
National user - $6.25 off.

Distributors considered company or persons carrying a stock of machines.

COMPANY #31 (Cont'd.)

Discounts

Jobbers are considered wholesale houses buying for resale. National users are concerns having three or more places of busines or doing business in several states.

FOOD CUTTERS (.)

COMPANY #23

First Filing

Received April 10, 1934.....Effective April 11, 1934

PRICES	
High	Low
$579.00	$195.00

Terms of Payment

Retail sales 5% 10 days or 2% 30 days.
Quantity buyers, not to exceed 2% 30 days.
Distributors and Dealers, not to exceed 2% 10th prox.

Delivery Terms II

Deferred Payment

10% cash - balance in 10 equal monthly payments. Finance charges to be added for time over 10 months up to 24 months. No installment less than $5.00.

"Multiple Sales" Contracts

The following special arrangements as to terms may be made when --

a. The original contract includes two or more Company #23's machines.

b. Original purchaser of one or more Company #23's machines desires to add additional Company #23's equipment to original contract.

Under Section (a) (That is, two or more units on original contract), terms may be extended to 10% cash with order, balance up to 24 monthly payments, the Company waiving finance charges.

Under Section (b) (That is, where additional equipment is added to original contract):

1. A new contract must be written.

2. In the new contract, in additional to any deliquent payments on the old contract, there must be 10% of the list price of the new equipment added, and the balance may be divided in not to exceed 24 monthly payments, provided, however, that these payments shall not be less than the amount of the payments provided in the original contract thus being cancelled.

COMPANY #23 (Cont'd.)

Discounts

Distributors, Dealers, Chains and other quantity buyers and Governmental Agencies other than Federal, 25%.

Last Filing

Received December 26, 1934.....Effective January 5, 1935.

PRICES	
High	Low
$579.00	$195.00

Terms of Payment

Same as first filing.

Delivery Terms

Same as first filing.

Deferred Payments

Same as first filing.

Discounts

Governmental Agencies other than Federal, 15%.
Federal Government, not less than whole cost.
Chains, 25%.
Distributors, 25%.

APPENDIX A, PART 12

LAMINATED PHENOLIC PRODUCTS

SECTION A

Chronological Record of Price Filings by Companies.

SECTION B

Pricing Instruction for Specialties and Government Quotations

SECTION C

Incomplete Samples of Price Filings

Introduction to Appendix A, Part 5.

LAMINATED PHENOLIC PRODUCTS

I.A. Price Call (See Supplement 1, herein for copy)

The price call was issued September 18, 1933, and became effective on September 28, 1933. The call was based on the first paragraph of Article X of the code.

1. Price lists or price lists and discount sheets showing current prices and fixed terms of sale, payment, delivery and any other conditions which effect the sales price.

   The following exceptions are made:

   (a) Prices for refrigerator breaker strip material (covered by another price call)

   (b) Prices for materials intended primarily for decorative applications.

   (c) Courtesy discounts to manufacturers or those promoting the manufacture of the products.

B. The Product

The products to come within the scope of the call were defined as:

1. Laminated Phenolic Products made of paper fabric or asbestos base material, bonded with synthetic resin bond and made in form of plate, tube, rod, angles, channels, washers and blanks.

2. Laminated Phenolic Specialties sawed, punched, cut or fabricated from primal forms as described above.

The above materials are commonly referred to as bakelite although this is erroneous since that is the trade name of the synthetic phenol compounds of the Bakelite Corporation. This company did not file prices under this price call. The products of each company that did file are known by the trade names of the individual companies such as Micarta, Textolite, Lamicoid, Formica, Dilecto, etc. The products are substantially the same in composition and are made in certain comparable grades, sizes and forms. These grades, sizes and forms had been set up by Nema as suggested standards prior to the code period and had been subscribed to by all of the large manufacturers. During the period of price filing this standardization simplified the filings to a great extent.

The products of the various companies were also quite uniform in quality. As an example the XP grade material of one company might have slightly better punching characteristics than the XP grade of another company whose materials, in turn, might have a slight advantage in dielectric characteristics. However, neither of the two differences would

be great enough to make the two materials non-competitive. One result of this almost complete uniformity of product is that competition tends to center on price alone.

II.A. The Industry

At the end of the price filing period about 55 companies were filing prices.

Of these 55 concerns only 12 are listed by Nema as being manufacturers of the material in primal form. These companies are identified as numbers 5, 8, 10, 11, 21, 23, 24, 25, 30, 31, 32, 33. The remaining companies are fabricators who purchase primal material, from manufacturers and supply the trade with punched, sawed or otherwise machined blanks and finished parts, or who sell the stock sizes of primal material. The primal manufacturers also offered the same fabrication service as the fabricators.

Company #34 claimed to be a primal manufacturer and filed prices as such although it was not recognized by Nema as a manufacturer. The source of the company's primal material was not known.

The price filings of all companies in the industry were practically identical, the only exception being one concern whose filings were different in every detail. This company later changed its quotations to the uniform system in use in the industry.

The fabricators in practically every case would file the price sheets of the company whose product they fabricated. The only change that would be made would be to stamp the name of the fabricator on the manufacturer's filing.

III. Description of Price Filings

The Price Filings List for:

Primal Material

Sheets

1. A list price per pound for each thickness of material.

2. 3 discounts for each grade based on quantities up to 50 pounds, 50 to 299 lbs. and 300 lbs. and over.

Note: List prices are quoted on 7 thicknesses from 1/64" to 3/32". Standard sheet size about 38" x 38". All thicknesses above 3/32" take that price per pound. Intermediate thickness is at price of next thickness quoted.

Tubing

1. List prices per foot are quoted for various inside diameters and wall thicknesses. These add up to about 1300 list prices.

2. 4 discounts each are quoted on 4 different qualities of material. The 4 discounts are based on quantities up to 50 ft., 50 to 199 ft., 200 to 499 ft., and over 500 ft. (Considering all combinations of quantity, quality and size there are actually over 25,000 prices quoted on tubing)

Note: Tubing is made from 3/16" to 8" I.D. and 1/32" to 1½" wall thickness and in lengths of not over 48".

Rods

1. List prices per foot are quoted on 27 sizes of rod from 1/4" to 4" diameter.

2. 4 discounts each are quoted on 4 different qualities of material. The quantity groups are the same as those for tubing.

Note: Only 27 sizes from 1/4" to 4" diameter are quoted but intermediate diameters are furnished at the price of the next diameter. Maximum length not over 48 inches.

Fabricated Forms

Strips and Blacks

1. The list prices and discounts for sheet material apply.

2. Various tables and formulae are used and applied to calculate the fabrication costs.

Washers and Discs

1. List prices are quoted on washers in steps of 1/8" from 1/4" to 14" diameter and in steps of 1/16" from 1/32" to 1" by most companies. Some companies quote thickness up to 3" by 1/16" steps. List prices are per 100 under 1" thick and per each if the material is over that thickness.

2. (a) Discounts which are usually in 6 grade groups, each of which are in 4 quantity groups of: less than 100, 100 to 199, 1000 to 9,999, and 10,000 and over. These discounts cover Grades C & L up to 1/4" thick and all other grades of all thicknesses.

   (b) Another discount group covers Grade C & L washers 1/4" thick and over in 4 quantity groups of: up to 10, 10 to 99, 100 to 999, and 1000 and over. This group of material is commonly referred to as gear blanks.

3. Various tables of net extras for turning, beveling, drilling and counterboring, etc., are quoted. The size of the washer is used to select the charge for certain work.

Note: If quotations are made on washers up to 3" in thickness it requires quotation of about 5200 list prices. Combinations of quantity, quality and size will bring this to a total of nearly 125,000 different net prices. This is without consideration of any extras for special machining.

IV. Changes during Price Filing

Changes in price in this industry during the period of price filing compared with other industry groups were not very frequent nor were they particularly extensive. The groups of products are listed below in the order importance of price changes.

Washers (excluding gear blanks)

Price changes on washers (a fabricated item) were more frequent than any other product in this group although the average change in price was not as great as in the case of rods.

The decrease in price ranged from 1% to about 21% with the greatest change occuring in the smaller quantity groups and in the least expensive grades of material.

Tubes

Only one change was made in tubing prices. Discounts had ranged from 15 - 15% to 65 - 15% depending on quality and quantity. During price filing the additional 15% was discontinued by all companies. This amounted to a net price increase of from about 15% in the case of small quantities to about 6% in large quantity orders.

Sheets

Sheet material is divided into 3 groups which are:

1. X, XP grades, paper base material.
2. XX, XXX grades, more expensive paper base material.
3. C. & L grades; canvas and linen base material.

Changes were made increasing and decreasing prices, the final result being:

Grades X, XP reduced approximately 10 - 12%.
Grades XX, XXX increased approximately 2 - 8%
Grade C increased approximately 3 - 6%
Grade L increased approximately 5 - 8%

Gear Blanks

Washers in Grades C & L over 1/4" thick were increased in price from 3% to 6%.

Rods

There was no change in the price of rods.

Delivery

No changes were made in delivery terms. These terms were - "freight allowed East of Eastern boundaries of Montana, Idaho, Wyoming, Texas and goods shipped West of this line are prepaid freight and 5% is added to the invoice."

Terms of Payment

There were no changes in these terms. The only terms were - Net 30 days, no cash discount.

Other Changes

There were few outstanding changes which took place in the price structure of this group as follows:

Grade S Material

Vulcanized fibre manufacturers had started marketing a form of fibre which was coated on the outside with a phenolic varnish. This imparted to the fibre certain of the characteristics of a laminated phenolic-paper base material and at a considerable reduction in price.

To meet this condition the laminated phenolic group marketed a new material which they called Grade S and which was advertised to be inferior to the standard grades. The material was only made in sheet form in one color with the exception of 1 company which also offered tubing of Grade S material.

Actually the product was not specially manufactured but the finish, dimensions, etc., were slightly inferior to the usual grades and the material was not guaranteed.

It was offered in sheet form, specialties and washers at a reduction of 12% to 18% from the previous cheapest material.

Special Tubing Discount

Company #31 offered a discount of an additional 15% on Grade X and XX tubing up to 2" inside diameter in quantities of 2500' and over.

This discount of 65 -15% was met by company after company until it became universal in the group.

Quantity Discounts on Washers

Shortly after original filings were made various companies changed the discounts on washers. In the original filings lots of 10,000 received the maximum discount but new group extending up to about 25,000 lots were added. This higher quantity would receive a discount of 5 - 8% more than the 10,000 lots previously quoted.

A great many filings were made on these discounts and after many revisions up and down the final level reached was a quotation on lots of 10,000 and over which was from 4 - 8% higher than in the original filing.

Fabricators and Commercial Gear Cutters

The discounts to fabricators were increased by all companies. Fabricators finally had a discount averaging 16 2/3%.

Commercial gear cutters were not charged any minimum charges and maximum discounts applied.

Pump Valve Distributors

Pump valve distributors who purchased completely machined valves for resale were quoted increasing discounts. These finally ranged from 10 - 15% in addition to usual quantity discounts.

SUMMARY

The changes may be briefly summarized as follows:

Material Forms

1. Sheets - low grades reduced in price, others increased.
2. Washers - generally reduced in price, mostly in small quantities and low grades.
3. Gear blanks - increased in price.
4. Tubing - increased in price.
5. Specialties - decreased in price.
6. Rods - no change.

Special Customer Classification

1. Agents - discounts increased
2. Fabricators - discounts increased
3. Pump valve distributors - discounts increased
4. Commercial Gear Cutters - discounts increased
5. Paper Machinery Manufacturers - little change.

COMPANY #1

November 3, 1935.....Effective November 6, 1935.

This company is listed as an Industrial Fabricator for Laminated Phenolic Products of Company #33 and as such files the price filings of Company #33.

January 4, 1934.....Effective January 14, 1934.

See Company #33, filing effective January 12, 1934.

March 23, 1934.....Effective April 2, 1934.

See Company #33, filing effective March 29, 1934.

June 7, 1934.....Effective June 7, 1934.

See Company #33, filing effective June 5, 1934.

August 13, 1934.....Effective August 13, 1934.

See Company #33, filing effective August 13, 1934.

August 20, 1934.....Effective August 27, 1934.

See Company #33, filing effective August 27, 1934.

November 22, 1934.....Effective December 3, 1934.

See company #33, filing effective November 19, 1934.

December 28, 1934.....Effective December 28, 1934.

See Company #33, filing effective December 27, 1934.

April 6, 1935.....Effective April 8, 1935.

See Company #33, filing effective April 8, 1935.

April 22, 1935.....Effective April 30, 1935.

See Company #33, filing effective April 30, 1935.

COMPANY #2

August 8, 1934.....Effective August 22, 1934.

This company is listed as a Fabricator Agent of Company #21 and as such files the price filings of that company. See Company #21, filing effective August 18, 1934.

September 4, 1934.....Effective August 22, 1934

Addition to above.

COMPANY #2

November 10, 1934.....Effective November 12, 1934.

See Company #21, filing November 12, 1934.

December 1, 1934.....Effective December 11, 1934.

See Company #21, filing effective November 19, 1934.

December 17, 1934.....Effective December 27, 1934.

See Company #21, filing effective December 10, 1934.

February 27, 1935.....Effective March 9, 1935.

See company #21, filing effective February 26, 1935.

COMPANY #3

April 2, 1934.....Effective April 2, 1934.

This company is listed as an Industrial Fabricator of Co. #31 and as such files the price filings of this Company. For original filing, see Co. #31 filing dated July 31, 1933.

June 1, 1934.....Effective June 5, 1934.
To meet Company #5 filing.
See Company #31, filing effective June 5, 1934.

COMPANY #4

March 31, 1934.....Effective March 31, 1934.

This company is listed as an Industrial Fabricator of Company #31 and Company #32 and as such files the price filings of these companies.
Price List of Company #32, effective Jan. 2, 1934 and Jan. 6, 1934.
Price List of Company #31, dated July 31, 1933/

August 13, 1934.....Effective September 6, 1934.

Quoting Company #32 discounts effective June 16th.

November 19, 1934.....Effective November 19, 1934.

See Company #31, filing effective November 19, 1934.

December 11, 1934.....Effective December 10, 1934.

See Company #31, filing effective December 10, 1934.

COMPANY #5

September 22, 1933.....Effective September 28, 1933.

This company is one of the large units in the industry and its quotations are in line with the system in universal use in the industry. This system is discussed in the introduction to this study.

Certain slight changes are made in the methods of computation of prices of various specialties in the sheets attached to the filings. These changes, however, do not appear to affect the prices to any great extent and merely serve to clarify the methods of using the discount sheets.

December 4, 1933.....Effective December 14, 1933.

Quoting special quantity discounts on quantities of washers in groups from 25,000 lots to 250,000 lots. These discounts are in steps of one percent and the largest quantity takes a discount only 8% higher than 10,000 lots, which was the largest lot price previously quoted.

December 18, 1933.....Effective December 28, 1933.

This filing revises discounts on lots up to 10,000 on four grades of material. Only lots of 1,000 or are affected and the increase in the discount is not more than 4%.

January 17, 1934.....Effective January 17, 1934.

Correcting typographical error in orginial filing. Quantity discounts of tubing made from a new type of material.

April 9, 1934.....Effective April 19, 1934.

Price instructions for computing prices of doctor blades. Manufacturers of paper machinery receive maximum discounts regardless of quantity.

May 24, 1934.....Effective June 5, 1934.

Decreasing discounts on all quantities of Grade S tubing which was first quoted in filing effective March 10, 1934. As an example, the original quotations on shipments or shipments of less than 50 ft. was 55 - 15%. The present quotation is made at 50%.

May 24, 1934.....Effective June 5, 1934.

Quotations on all grades of tubing. All original quotations had carried an extra 15%; for example-45- 15%, 60 - 15% etc. All grades are now quoted on the original discount, without the extra 15%, such as 15% and 60 as in above. Some discounts are lowered while others are raised, the maximum change being not more than 7%.

COMPANY #5 (continued)

Discounts on washers are changed slightly on fabric base stock of less than 1/4 inch thickness. Grades X, XP, XX, and XXX are combined and higher discounts quoted on all quantites. The differential between the lowest quantity discount and the largest quantity, is decreased by about 10%.

On washers of 1/4 inch thickness, discounts on fabric base stock are decreased from 3 to 5% throughout quantity groups.

June 2, 1934.....Effective June 12, 1934.

Price instructions for government quotations. This is discussed in detail elsewhere for the entire industry and this filing is in accord with instructions made by other manufacturers.

August 6, 1934.....Effective August 13, 1934.

Quoting on quantities of tubing in Grades X and XX, inside diameters up to 2 inches, 2500 feet or over 65 - 15%. These prices filed to meet Company #31.

November 10, 1934.....Effective November 19, 1934

Quantity list prices and discounts on new grade of material "similar in quantity to Grade X". List price same as Grade X.

The discounts on this material are considerably higher than Grade X. They vary from 20% in the same quantities to 14% in the higher quantities. The discounts on washers average about 12% higher than for Grade X. All other conditions of sale remain the same.

These prices to meet Company #23.

February 21, 1935.....Effective February 23, 1935

Quoting 16-2/3% additional discount to "Fabricators" to meet Company #23.

April 1, 1935.....Effective April 8, 1935.

Revision of prices on Grade #100 first quoted on November 19. The discounts on sheets are decreased 5% on all quantities. Discounts on washers are decreased from 2 to 3% on all quantities.
Filed to meet Company #23.

COMPANY #6

February 14, 1934.....Effective February 13, 1934.

This company is listed as an Industrial Fabricator for the Laminated Phenolic Products of Company #33 and as such files the price filings of that company.
See company #33 filing effective February 13, 1934.

April 5, 1934.....Effective April 15, 1934.

See Company #33 filing effective March 29th.

June 14, 1934.....Effective June 25, 1934.

See Company #33 filing effective June 5th, 1934.

August 29, 1934.....Effective August 30, 1934.

See Company #33 filing effective August 13, 1934.

August 25, 1934.....Effective August 27, 1934.

See Company #33 filing effective August 27, 1934.

December 3, 1934.....Effective December 13, 1934.

See Company #33 filing effective Nov. 19, 1934.

January 14, 1934.....Effective January 24, 1934.

See Company #33 filing effective December 27, 1934.

April 12, 1934.....Effective April 22, 1934.

See Company #33 filing effective April 8, 1934.

April 30, 1934.....Effective April 30, 1934.

See Company #33 filing effective April 30, 1934.

COMPANY #7

This company is associated with Company #28 and informed the Code Authority that both companies are fabricators of Company #32 products and adhere to Company #32 prices. Notes on the Harden card refer to Company #32 for listings of price filings.

COMPANY #8

September 23, 1933.....Effective September 28, 1933.

This company is listed as an Industrial Fabricator for The Laminated Phenolic Products of Company #5, and as such files the price filings of that company.

November 29, 1933.....Effective December 9, 1933.

Discounts quoted on five quantity groups of washers above 10,000 quantities. The groups range from 25,000 to 250,000 and over. The discounts are in five increments of 2% each some grades and one percent each in other grades.

December 21, 1933.....Effective December 31, 1933.

Change in discounts, 10,000 lots of washers. Without making any change in discounts on less than 10,000 lots, the same discount is now quoted for 10,000 lots and over as had been quoted in the preceding filing for lots of 100,000 to 250,000.

May 31, 1934.....Effective June 11, 1934.

General revision of discounts on sheets, washers and tubing.
Sheets - Discounts lowered on all grades in all quantity groups on an average of about 7%.
Washers - Discounts on grades except C and L not less than 1/4 inch thick are generally lowered from 1% to as much as 17%.
Grade C washers in lots of less than 1,000 have the discounts increased about 10%.
Grade L washers in the same quantity groups have the discounts decreased from 9 to 17%.
Tubing- Discounts on tubing were formerly quoted as 20-15%, 30-15% etc. This filing drops the added 15% in all grades, in all quantities.

June 11, 1934.....Effective June 21, 1934.

Price instructions for government quotations. This is discussed in detail elsewhere for the entire industry and this filing is in accord with instructions made by other manufacturers.

Agust 9, 1934.....Effective August 13, 1934.

Quoting additional discounts on Grade X and XX tubing. Discount is now 65-15%. These prices to meet Company #31.

Company #8 (continued)

November 10, 1934.....Effective November 20,1934.

Filing list prices and discounts on new grade of stock designated as Grade S. This material is furnished in sheets, and as washers and specialties.

Discounts on this material range from 15 to 20% lower than the cheapest grade stock previously quoted. Discounts on washers average about 15% below discounts on X grade washers.

December 10,1934.....Effective December 10, 1934.

Explaining that discounts on filing effective August 13th do not apply on tubing with other than round section. Prices filed to meet Company #31.

February 20, 1935.....Effective February 25,1935.

Quoting discount to "Fabricators" on all grades and forms of Company #8.
Discount to be 16-2/3% in addition to all other quantity discounts These prices filed to meet Company #33.

April 1, 1935.....Effective April 10, 1935.

Lowering discounts on Grade S material, first quoted on November 20, 1934.
Sheet discounts are lowered 5% in all quantity groups and washer discounts are lowered 2% in all quantity groups.

Company #9

September 27, 1933.....Effective September 28, 1933.

This company is listed as an Industrial Fabricator for Laminated Phenolic Products of Company #31 and as such files the price filings of Company #31.

June 2, 1934.....Effective June 5, 1934.

See Company #31 filing effective June 5th, 1934.

December 1, 1934.....Effective December 11, 1934.

See Company #31 filing effective November 19, 1934.

April 2, 1935.....Effective April 8, 1935.

COMPANY #10

September 18, 1933.....September 28, 1933.

This company is one of the large units in the industry and its quotations are in line with the system in universal use in the industry. This system is discussed in the introduction to this study.

October 4, 1933.....Effective October 14, 1933.

Quoting 15% courtesy discount beyond maximum published discounts to other manufacturers of Laminated Phenolic products.

Also quoting 16-2/3% discount beyond maximum published discounts on all grades and forms of Textolite to Company #11 (this company is a Fabricator).

November 18, 1933.....Effective November 28, 1933.

Filing large quantity discounts on washers of grades less than 1/4 inch thick. These discounts cover quantities in five groups from 25,000 to 250,000 pieces and the increments average one percent.

November 28, 1933.....Effective December 8, 1933.

Revision of preceding discounts, adding one percent to discount on Grades X, XX, XXX for lots of more than 250,000. The discounts on Grades C and L are increased 2% on these quantities.

December 22, 1933.....Effective December 26, 1933.

Instructions for arriving at price of plain cut blocks.

Different sizes, colors and grades may be aggregated and plain cut pieces may be aggregated with sheet specialties of determined quantity discounts. These prices are to meet Company #5.

December 28, 1933.....Effective January 8, 1934.

Correcting typographical error in quoting quantity discounts for "plain cut blocks" since these prices are determined from Cutting Schedule and therefore are not subject to such discounts.

June 5, 1934.....Effective June 5, 1934.

General revision of discounts on Textolite in sheets, washers and tubing.

COMPANY #10

June 5, 1934.....Effective June 5, 1934(continued)

Tubing: Discounts previously quoted on tubing were 45-15%, 30-15% etc.; the extra 15% is now discontinued.

Washers: Discounts are raised at an average of 10% in the smaller quantity groups and decreased about 2% in lots of 10,000 and over. The changes in between are graded.

June 12, 1934.....Effective June 12, 1934.

To meet Company #5.
Price instructions for Government quotations. This is discussed in detail elsewhere for the entire industry and this filing is in accord with instructions made by other manufacturers.

August 8, 1934.....Effective August 13, 1934.

Quoting quantity discounts on more than 2500 feet of Grade X or XX tubing. Discount is 65-15%.

October 27, 1934.....Effective November 6, 1934.

Quoting list prices and discounts on two new grades of material. It is noted in the following that this material is sub-standard and will be known as Texoid. The discounts on one grade range from 10 to 18% higher than the cheapest material formerly quoted. Washer discounts range from 10 to 15% above previously quoted cheapest material.

The other material quoted is on a net basis per pound that is not comparable with other materials. Therefore it is not quoted herein.

December 28, 1934.....Effective January 7, 1935.

Lowering discounts on all quantities and all grades of Textolite from 6 to 8%.

March 22, 1935.....Effective March 26, 1935.

Quoting list prices and discounts on Grade S Textolite between 1/32 inch and 1/8 inch in thickness. The quotations made are the same as those made for Grade X material in the filing effective January 7th.
Note: This price filing carries the penciled note "short term effective date given by E.N. Ott filing to clear up Grade S filed by other companies, not by Company #10."

April 12, 1935.....Effective April 22, 1935.

Changing discounts on Grade S material quoted in preceding filing.
The discounts on sheet stock are lowered 5%.
Washer discounts and Grade S Textolite range from 10 to 13% lower than washer discounts on Grade X and similar materials.

COMPANY #11

October 3, 1933.....Effective September 28, 1933.

This company is listed as an Industrial Fabricator for Laminated Phenolic products of Company #10, and as such files the price filings of that company.

December 13, 1933.....Effective December 23, 1933.

See Company #10 filing effective January 8, 1934.

December 28, 1933.....

Part of this filing covers discounts on quantities of washers up to 10,000 pieces. This filing is effective on the same date as the filing of Company #10 which changes the discounts on washers. However, these discounts do not agree exactly with the discounts on Company #10, the variations not exceeding 2%.
Discounts are quoted on quantities of washers above 100,000 which check with the filings on Company #10.
These are to be effective January 5, 1934.
Note: The filing on quantities of washers less than 10,000 are marked to be effective December 26 to meet the filing of Company #5.

January 8, 1934.....Effective January 18, 1934.

This filing withdraws the discount quoted on quantities of washers above 100,000 which are mentioned in the preceding filing.

April 3, 1934.....Effective April 13, 1934.

Quoting "to recognized distributors of Laminated Phenolic Products of Company #10, pump valves, discs and washers, for resale purposes only", the maximum quantity discounts less 10%.

April 24, 1934.....Effective May 4, 1934.

Quoting "to recognized distributors of pump valves who purchase solely for resale to users of pump valves" the maximum discounts less 15%.

June 6, 1934.....Effective June 5, 1934.

See Company #10 filing effective June 5, 1934.

August 8, 1934.....Effective August 13, 1934.

See Company #10 filing effective August 18, 1934.

November 21, 1934.....Effective November 19, 1934.

This filing quotes list prices and discounts on a new grade of material. This grade of material is not quoted by Company #10 until March 26, 1935 at which time their filing duplicates this filing.

April 20, 1935.....Effective April 30, 1935.

See filing of Company #10 effective April 22, 1935.

COMPANY #12

November 4, 1933.....Effective November 14, 1933.

This company is listed as an Industrial Fabricator for Laminated Phenolic Products of Company #33, and as such, files the price filings of that company.

January 4, 1934.....Effective January 14, 1934.

See Company #33 filing effective January 14, 1934.

March 23, 1934.....Effective April 2, 1934.

See Company #33 filing effective March 29, 1934.

June 6, 1934.....Effective June 5, 1934.

See Company #33 filing effective March 29, 1934.
Note: Marked to meet Company #5.

August 16, 1934.....Effective August 27, 1934.

See Company #33 filing effective August 27, 1934.
Note: Marked to meet competitive prices of Company #33 effective August 27, 1934.

November 23, 1934.....Effective December 3, 1934.

See Company #33 filing effective November 19, 1934.

December 31, 1934.....Effective December 31, 1934.

See Company #33 filing effective December 27, 1934.

April 8, 1935.....Effective April 8, 1935.

See Company #33 filing effective April 8, 1935.

April 29, 1935.....Effective April 30, 1935.

See Company #33 effective April 30, 1935.

COMPANY #13

January 19, 1933.....Effective January 19, 1933.

This company is listed as an Industrial Fabricator for Laminated Phenolic Products of Company #21 and as such, files the price filings of that company.

For original filings see Company #21 filings up to and including December 27, 1933.

June 29, 1934.....Effective July 9, 1934.

This filing, with one exception of one item, duplicates the filing of Company #21. On this one item, the discounts quoted on special colors of paper base stock are 10% lower than those of Company #21.

July 3, 1934.....Effective July 13, 1934.

Price instructions for Government quotations. This is discussed in detail elsewhere for the entire industry and this filing is in accord with instructions made by other manufacturers.

See Company #21 filing effective June 30, 1934.

July 3, 1934.....Effective July 13, 1934.

See Company #21 filing effective July 13, 1934.

August 21, 1934.....Effective August 31, 1934.

See Company #21 filing effective August 13, 1934.

November 5, 1934.....Effective November 12, 1934.

See Company #21 filing effective November 12, 1934.

November 22, 1934.....Effective December 3, 1934.

See Company #21 filing effective November 19, 1934.

December 10, 1934.....Effective December 10, 1934.

See Company #21 filing effective December 10, 1934.

February 19, 1935.....Effective March 1, 1935.

See Company #21 filing effective February 26, 1935.

COMPANY #14

November 3, 1933 .....Effective November 2, 1933.

This company is a manufacturer who quotes net prices only on certain sizes of phenolic tubing. These prices are roughly comparable, at this date, to those of other companies for quantities of over 500 feet. However, this filing does not specify any minimum size order.

The material is not designated as a NEMA standard grade and may not be competitive with other manufacturers.

COMPANY #15

October 2, 1933 .....Effective September 28,1933.

This company is listed as an Industrial Fabricator for Laminated Phenolic Products of Companies #23 and #30, and as such, files the price filings of these companies in most cases.

December 20, 1934.....Effective December 30,1934.

See Company #30 filing effective December 14, 1934.

January 2, 1934 .....Effective January 12, 1934.

See Company #30 filing effective January 5, 1934.

June 4, 1934 .....Effective June 14, 1934.

See Company #30 filing effective June 14, 1934.

August 13, 1934 .....Effective August 13,1934.

See Company #30 filing effective August 13, 1934.

November 24, 1934 .....Effective December 4,1934.

See Company #30 filing effective November 19, 1934.

April 5, 1934 .....Effective April 8, 1934.

See Company #30 filing effective April 8, 1934.

Note: The original filing of this company quoted the filing of Company #23 but all subsequent filings were those of Company #30.

COMPANY #16

August 10, 1934 ..... Effective August 20, 1934.

This company is listed as an Industrial Fabricator for Laminated Phenolic Products of Company #23 and as such, files the price filings of that company.

August 27, 1934 ..... Effective August 27, 1934.

Adding delivery terms, FOB Cleveland

COMPANY #17

May 20, 1934 ..... Effective May 21, 1934.

This company is listed as an Industrial Fabricator for Laminated Phenolic Products of Company #33 and as such, files the price filings of that company.

See Company #33 filing effective January 12, 1934 and March 29, 1934.

November 26, 1934 .....December 6, 1934.

See Company #33 filing effective Nov. 27, 1934.

December 14, 1934 .....Effective December 24, 1934.

See Company #33 filing effective August 27, 1934.

COMPANY #18

November 8, 1933 .....Effective November 18, 1933.

This company is listed as an Industrial Fabricator for Laminated Phenolic Products of Company #33 and as such, files the price filings of that company.

For original filing see Company #33 filing effective on November 13, 1933.
Note: Company #1 filed November 6, 1933; Company #12 filed November 4, 1933 and all were sent out on November 10, 1933. All of the above are fabricators for Company #33.

January 8, 1934 .....Effective January 18, 1934.

See Company #33 filing effective Jan. 12, 1934.

March 31, 1934 .....Effective April 10, 1934.

See Company #33 filing effective March 19, 1934.

June 5, 1934 .....Effective June 5, 1934.

See Company #33 filing effective June 5, 1934.

August 18, 1934 .....Effective August 27, 1934.

See Company #33 filing effective August 27, 1934.

November 22, 1934 .....Effective December 3,1934.

See Company #33 filing effective November 19, 1934.

Note: This is marked to meet Company #23, prices to be effective November 19, 1934.

December 28, 1934 .....Effective December 31,1934.

See Company #33 filing effective December 27, 1934.

COMPANY #19

August 27, 1934 .....Effective August 27, 1934.

This company is listed as an Industrial Fabricator for Laminated Phenolic Products of Company #21 and as such, files the price filings of that company.

For original filings see Company #21 effective June 30, 1934.

August 27, 1934 .....Effective August 27, 1934.

See Company #21 filing effective August 13, 1934.

September 14, 1934.....Effective September 14, 1934.

Filing by Company #19 stating that prices quoted are FOB San Francisco, California. Also terms 2% 10 days, net 30 days.

October 13, 1934 .....Effective October 23, 1934.

Duplicating above but withdrawing the 2% cash discount.

November 16, 1934 .....Effective November 26,1934.

See Company #21 filing effective November 12, 1934.

December 8, 1934 .....Effective December 18,1934.

See Company #21 filing effective November 19, 1934.

December 21, 1934 .....Effective December 31, 1934.

See Company #21 filing effective December 10, 1934.

March 4, 1935 .....Effective March 14, 1935.

See Company #21 filing effective February 26, 1935.

COMPANY #20

July 9, 1934 .....Effective July 19, 1934.

This company is listed as an Industrial Fabricator for Laminated Phenolic Products of Company #21 and as such, files the price filings of that company.

For original filing see Company #21 filing effective June 30, 1934.

July 20, 1934 .....Effective July 30, 1934.

This filing bears the name of Company #20 and incorporates all of the discounts on all forms of the product of Company #21. It does not duplicate any one of Company #21 filings.

August 8, 1934. .....Effective August 13, 1934.

See Company #21 filing effective August 13, 1934.

November 7, 1934 .....Effective November 12, 1934.

See Company #21 filing effective November 12, 1934.

November 23, 1934.....Effective December 3, 1934.

See Company #21 filing effective November 19, 1934.

December 10, 1934.....December 10, 1934.

See Company #21 filing effective December 16, 1934.

February 21, 1935 .....Effective March 4, 1935.

See Company #21 filing effective February 26, 1935.

COMPANY #21

September 20, 1933 .... Effective September 28, 1933.

This company is one of the large units in the industry and its quotations are in line with the system in universal use in the industry. This system is discussed in the introduction to this study.

October 4, 1933 .....Effective October 14, 1933.

Instructions for pricing and list prices on decorative finishes which are not quoted in original filing. These list prices and discounts are in accord with those of other companies.

December 1, 1933 .....Effective December 11, 1933.

Quoting discounts to Company #13 as an exclusive fabricator. Discount is usual quantity discount plus 16-2/3%. Discounts to exclusive distributor, Company A, of 15% for shipment to stock and 10% for shipment to customer.

December 4. 1933. .....Effective December 4, 1933.

Large quantity discounts on washers in groups from 25,000 to 250,000. The discounts are in four increments of 2% each and are identical with those of other companies filing on about this date.

Note: It is certain that this filing is to meet some company but at this date the filing system of the Code Authority does not readily show this.

December 28, 1933 .....Effective December 28, 1933.

This filing increases the discounts for 10,000 lots of washers to the discounts quoted for 100,000 lots in the previous filing but does not disturb the discounts for smaller lots. Apparently nullifies most of the preceding filing.

February 2, 1934. .....Effective February 12,1934.

Quoting the discounts effective December 11, 1933 to "approved fabricators" and "approved distributors" rather than specific companies.

May 4, 1934 .....Effective May 4, 1934.

Quoting 15% additional to pump valve distributors who purchase pump values machined to size. To meet Company #11.

June 19, 1934 .....Effective June 29, 1934.

Some discounts on tubings. Formerly quoted 40-15% etc. The 15% in now discontinued. (Also subject to additional 5% by note at bottom of page.) To meet Company #25.

June 20, 1934 .....Effective June 30, 1934.

General revision of discounts on washers and Sheets. Discounts on paper base sheets are lowered 5 or 6% and on L and C Grades from 5- 8% in all quantity groups. However, at the bottom of the sheet it is noted that these discounts are subject to an additional 5% discount. The net change, therefore, will not exceed about 2% lower. The discounts on Washers are increased from 6 - 12% on all quantity groups of paper stock and lowered from 2 - 5% on grades of C and L stock over 1/4 inch thick. Discounts on Rods remain unchanged. To meet Company #25.

June 20, 1934 .....Effective June 30, 1934.

Price instructions for Government quotations. This is discussed in detail elsewhere for the entire industry and this filing is in accord with instructions made by other manufacturers.

July 3, 1934 .....Effective July 13, 1934.

Lowering discounts 5 - 10% on different quantity groups of Special Color, paper base tubing. Last quoted June 19,1934. To meet Company #25.

July 10, 1934 .....Effective July 20, 1934.

To pump valve distributors for resale purpose, 15% in addition to quantity discounts (apparently this duplicates the filing effective May 4, 1934 made to meet Company #11. To meet Company #25.

August 8, 1934.....Effective August 18, 1934.

Discount on 2500 feet or over of X and XX tubing 65 - 15%. To meet Company #31.

November 14, 1934.....Effective November 19,1934.

Original quotations on Grade S material. Discounts are from 12 - 18% higher than for cheapest previous paper base sheet stock. Washer discounts are proportionately cheaper. To meet Company #23.

November 8, 1934 .....Effective November 18,1934.

November 12, 1934 .....Effective November 12,1934.

Apparently this filing only consolidates all previous filings affecting tubing.

December 6, 1934.....Effective December 10,1934.

Limiting special quantity discount on lots of over 2500 feet to tubing of round section only. To meet Company #31.

February 16, 1935. .....Effective February 26, 1935.

Pricing instructions for threading changes on all sizes of tubing.

COMPANY # 22

October 6, 1933 .....Effective September 28, 1933.

This company is listed as an Industrial Fabricator of Laminated Phenolic Products of Company #33 and as such, files the price filings of that company.

See Company #33 filing effective September 28, 1933.

November 8, 1933 .....Effective November 18,1933.

November 2, 1933 .....Effective November 12,1933.

See Company #33 filing effective November 13, 1933.

November 11, 1933 .....Effective December 9, 1933.

Increasing discounts on large quantities of washers in groups from 25,000 to 250,000 and over. The increases are uniform and in accord with increases of other companies.

January 2, 1934 .....Effective January 12, 1934.

See Company #33 filing effective January 12, 1934.

March 23, 1934. .....Effective April 2, 1934.

See Company #33 filing effective April 2, 1934.

June 6, 1934 .....Effective June 5, 1934.

See Company #33 filing effective June 5, 1934.

August 10, 1934 .....Effective August 13, 1934.

See Company #33 effective August 13, 1934.

August 16, 1934 .....Effective August 27, 1934.

See Company #33 filing effective August 27, 1934.
Note: Marked to meet prices of Company #33.

November 21, 1934 .....Effective November 19,1934.

See Company #33 filing effective November 19, 1934.

December 31, 1934.....Effective December 31, 1934.

See Company #33 filing effective December 27, 1934.

April 8, 1935.....Effective April 8, 1935.

See Company #33 filing effective April 8, 1935.

April 24, 1935.....Effective April 30, 1935.

See Company #33 filing effective April 30, 1935.

COMPANY #23

October 2, 1933 .....Effective October 12,1933.

One of the large units in the industry and its quotations are in line with the system in universal use in the industry. This system is discussed in the introduction to this study.

Attached to this filing are instructions for computation of prices together with instructions for quoting on government inquiries.

November 23,1933 .....Effective December 4, 1933.

Discounts on larger quantities of Washers which are comparable with those of companies filed on or about this date.

December 1, 1933 .....Effective December 7, 1933.

Revising above discounts. Only change is to add from 1 to 2% to quantities over 250,000 in various grades. Also limiting these prices to Washers under 2" finished diameter.

December 19, 1933 .....Effective December 26,1933.

Further revision of above prices. Discounts are raised on 10,000 lots of Grade C Washers less than 1/4 in. thick and lowered on Grade L.

March 31, 1934.....Effective March 31, 1934.

Correcting paragraph of original filing relating to random lengths of rod to read "standard random lengths approximately 18", 24", 36", 48".

April 24, 1934.....Effective May 4, 1934.

Instructions for calculating prices of doctor blades from the price lists. This filing also extends maximum discounts regardless of quantity to paper machinery manufacturers. To meet prices of Company #33.

May 26, 1934.....Effective June 5, 1934.

Quoting to pump value distributors for resale a 15% discount on machined to size pump valves in addition to usual quantity discounts.
To meet prices of Company #11.

Sheets. Discounts are lowered up to 8% on all grades and quantities of sheets. The average change is from 4 to 5%.

Washers. Discounts on all grades of washers up to 1/4" thick are varied on small quantities and lowered on larger quantities. The change is from 2 to 14% increase in small quantities to 2 or 3% decrease in the large quantity groups. This filing nullifies part of the former filing on quantities in excess of 10,000 since the discount for 10,000 is higher than some of the discounts quoted for still larger quantities.
On Washers of more than 1/4" thick the discounts are lowered 3 - 4% throughout.

Tubing. The discount is lowered by dropping an extra 15%: for example, 45 and 15% becomes 45%.

To meet Company #5.

June 7, 1934.....Effective June 12, 1934.

Instructions for quoting on government inquiries.

August 9, 1934.....Effective August 13, 1934.

Quoting discounts on tubing inside diameters up to 2" of 65 and 15% in lots of 2500 or over.
To meet Company #31.

November 9, 1934.....Effective November 19, 1934.

Discounts quoted on Grade S material ranging from 10 to 20% higher than any previously quoted material. The filing is in line with the filings of other companies of this date and is not marked to meet prices of any company.

November 26, 1934.....Effective November 26, 1934.

Explaining that Grade S material is only made from 1/32" to 1/8" thick. (as quoted)

December 5, 1934 .....Effective December 10, 1934.

Limiting special discount on 2500' of tubing which had been quoted on August 15, 1934, to tubing of round section only. To meet prices of Company #31.

February 13, 1935.....Effective February 23, 1935.

Quoting additional 16-2/3% to fabricators on all types and grades. To meet Company #33 prices effective January 25, 1935.

Marbh 28, 1935.....Effective April 8, 1935.

Discounts lowered 5% on all quantities of Grade S sheet and 2/3% on Washers.

COMPANY #34

September 19, 1933.....Effective September 23, 1933

One of larger units in the industry and its quotations are in line with the system in universal use in the industry. This system is discussed in the introduction to this study.

December 6, 1933.....Effective December 7, 1933.

Discounts on quantities of Washers in lots of over 10,000 and up to 25,000. These are increases over the discounts for 10,000 lots and are in five steps of 2% each.

December 29, 1933.....Effective December 29, 1933.

Revision of Washer discounts in line with filings of other companies' filings of this date. The filing of this company changes only one item. The discount on 10,000 lots of X and XP grade material is raised 5%.

February 21, 1934.....Effective February 21, 1934

Correcting typographical error in Instruction for Government Quotations.

April 6, 1934.....Effective April 6, 1934.

Quoting standard lengths of tubing as 18", 24", 36", 48".

April 10, 1934.....Effective April 20, 1934.

Change in wording to "Minimum charges (of any kind) not applicable to commercial gear cutters." This is only correction of typographical error.

June 1, 1934.....Effective June 5, 1934.

Sheets. Discounts are lowered up to 8% on all grades and quantities of sheets. The average change is from 4 to 5%.

Washers. Discounts on all grades of Washers up to 1/4" thick are raised on small quantities and lowered on larger quantities. The change is from 2 to 14% increase in small quantities to 2 or 3% decrease in the large quantity groups. This filing nullifies part of the former filing on quantities in excess of 10,000 since the discount for 10,000 is higher than some of the discounts quoted for still larger quantities. On Washers of more than 1/4" thick the discounts are lowered 3 - 4% throughout.

Tubing. Discount is lowered by dropping an extra 15%: for example 45 and 15% becomes 45%.
To meet Company #5.

COMPANY #24

June 6, 1934.....Effective June 12, 1934.

New Instructions for Government Quotations.

August 22, 1934.....Effective September 1, 1934.

Quoting 65 and 15% on up to 2" inside diameter tubing in quantities of 2500' or over.

November 12, 1934.....Effective November 19, 1934.

Quoting on Grade S material ranging from 10 to 20% higher than any previously quoted material.
To meet Company #23.

December 1, 1934.....Effective December 1, 1934.

All sheet specialties, washers and fabricated parts are granted an additional 5%.

December 17, 1934.....Effective December 27, 1934

The above discount is extended to sheets, discs, gear blocks and pump valves.

COMPANY #25

This company is one of the large units of the industry but it does not quote the same prices as other members of the industry. In general this company maintains a price which is from 5 to 25% lower than prices of its competitors. The prices of the various types of products are discussed below in comparison with the uniform price quotations of other companies in the industry.

The general set-up of prices is similar to that of other companies in the industry and designations of material grades, sizes, dimension tolerance etc., conform with NEMA standards. In some cases the "uniform" price lists are used and different discounts, usually lower, are quoted. In other forms or grades of material, net prices may be quoted.

Sheets.

Sheets are quoted on the basis of net prices per pound for various grades and thicknesses. Three quantity groups are set up as follows:

Orders of less than 1,000 lbs.
Orders of over 1,000 lbs.
Quantities of 5,000 lbs. per year or requirements contracted.

The ratio of variation in net price on various quantities approximates 68 - 63 - 55.

COMPANY #25

The prices of this material in lots of 1,000 lbs. and over compare with the calculated net prices of over 300 lbs. of similar grade material show the following approximate difference in net price:

In Grades X and XP, paper base material both the 1/64" thick and 3/32" thick material are 25% lower in price. In the fabric base linen grade, or Grade L, less variation is shown. In this case the 1/64" thickness is 5% lower and the 3/32" thickness is 12½% lower. In grades X, XX and XXX 1/64" is 26% lower and in 3/32", it is 32% lower. Note: It is the uniform practice in the industry to quote the same price per pound on all material over 3/32" thick.

There is a limited set-up covering fabrication charges and in general fabricated parts will have prices quoted on request. Prices are also quoted on request for mechanical and structural grades of sheet as well as sheet and fabricated parts for special application.

Washers, Discs, Gear Blanks and Pump Valves.

The "uniform" washer price list applies but different discounts are quoted. These discounts in Grade X, XX and XXX in any thickness, and Grades C and L less than ¼" thick range from 4 to 12½% lower than the "uniform" discounts. The average is approximately 8%. Gear Blanks ¼" thick and over in Grades C and L are from 4 to 6% lower.

Tubing.

The "uniform" washer price list applies but different discounts are quoted. The uniform practice is to quote tubing on a discount such as 60 and 10% etc. This company quotes a single discount which in most cases is approximately equal to the sum of the two discounts for the similar grade of material under the uniform discount system. This gives a net price which will range from 3 to 8% lower.

Delivery.

The terms of delivery and payment also vary from those of competitors. Shipments of 100 pounds or more are made from Melrose Park, Illinois or New Brunswick, N. J. with full freighting allowed to any point within the United States.

Terms of payment are cash discount of 2% and net 30 days. It is not usual in this industry to quote a cash discount.

October 20, 1933.....Effective October 28, 1933.

Quoting a maximum discount on Washers of each grade of material. These discounts range from 4 to 15% higher than previously quoted discounts on lots of 1,000 and over, the greatest increase being on grades C and L ¼" thick or over. Note: This filing does not specify any quantity group or any point at which these maximum discounts will be applied.

April 4, 1934.....Effective April 14, 1934

COMPANY #25

This filing is a complete revision of the original filing and is apparently fully in line with the "uniform" price filing system of this industry.

The filing is apparently identical to the filing of Company #33 which was effective January 12, 1934 and those of other companies effective on or about that date. All of the discounts and pricing methods covered in the original filing are revised and brought in line with those of other companies including a change in terms of delivery and terms of payment both of which are now the same as those quoted by other members of the industry.

April 4, 1934.....Effective April 14, 1934.

Instructions quoting Government Inquiries. These instructions are similar to the standard method used in the industry.

May 9, 1934.....Effective May 19, 1934

Maximum discounts are quoted on doctor blades to manufacturers of paper machinery regardless of quantity.
To meet Company #23.

May 9, 1934.....Effective May 19, 1934

"An extra discount of 10% for Mill deliveries on gear blanks in Grade C and Grade L in thicknesses ½" and over will be allowed."

The commercial gear cutters who cut gears for sale are quoted maximum discounts on gear blanks, sheets, cut blocks and strips of Grades C and L.
To meet Company #32.

May 9, 1934.....Effective May 19, 1934.

An extra 15% is quoted to distributors of pump valves who purchase for resale. This is in addition to the regular quantity discounts.
To meet Company #11.

May 31, 1934.....Effective June 9, 1934.

Revision of prices on tubing. Tubing prices had formerly been quoted to discounts such as 60-15, 50-15 etc. 15% is now discontinued and only the original discounts quoted.

June 4, 1934.....Effective June 14, 1934.

Revision of discounts on all forms and grades. The only change in sheet discounts is a lowering of discounts on XX and XXX about 4% on orders up to 300 lbs.

The discounts on XX and XXX washers are raised from 5 to 12%, the greatest change being in the smaller quantities.

COMPANY #25

June 14, 1934.....Effective June 20, 1934

Revision of discounts. All discounts on all grades except D are lowered on the average of approximately 6%.

Washer discounts on X, XP, XX, XXX grades are lowered 1% on orders of 1,000 to 999 pieces, and 7 on orders of over 10,000 pieces. XX and XXX grades are combined with X and XP grades in this filing, which means a slightly higher reduction in the case of the first two grades. Grades C and L, less than ½" thick in quantities above 1,000 are lowered from 3 to 7%.

Washers in grades C and L over ½" thick are reduced from 3 to 5% in all quantity groups.
To meet Company #8.

June 21, 1934.....Effective July 2, 1934.

Superseding former instructions for quotations on Government Inquiries. This makes provision for changes made in the intervening period.

July 18, 1934.....Effective July 28, 1934.

Instructions for figuring prices of extras in special fabrication work.

August 16, 1934.....Effective August 27, 1934.

Quoting a discount of 65-15% on Grade X or XX tubing up to and including two inches inside diameter in quantities of 2,500 feet and over.
To meet Company #31.

November 12, 1934.....Effective November 22, 1934

A revision of discounts on Grades X and XP. The discount is increased on all quantities 15 to 13% on sheet stock and washer discounts are increased from 10 to 16%.

Note: This filing cancels a special 5% discount on tubing.
Note: The original filing of this special 5% discount cannot be located but apparently it had been filed to meet a similar filing of Company #21.

December 5, 1934.....Effective December 15, 1934.

Revision of washer discounts, Grades XX and XXX are quoted together with Grades X and XP at approximately the same discounts effective November 22, for Grades X and XP. Washers are also quoted on a new material evidently identical to Grade S. Discounts on washers of this material range from 1 to 5½% higher than other paper base grades.

December 17, 1934.....Effective December 27, 1934.

The discounts on Grades X and XP in sheet form are quoted together with the Grade S material at discounts from 15 to 18% higher than previous quotations for Grades X and XP.

Washer discounts on Grades XX and XXX are again quoted separately and at discounts from 12 to 14% lower than one previously quoted together with Grades X and XP.

January 7, 1935.....Effective January 17, 1935.

"Trade discounts to distributors and agent jobbers of all grades of material will be 16-2/3%."

February 18, 1935.....Effective February 23, 1935.

16-2/3% discount in addition to quantity discounts quoted to fabricators on all grades and forms.
To meet Company #23.

February 18, 1935.....Effective February 28, 1935.

This filing evidently clarifies the filing effective January 17 but does not materially change the filing. It specifies sheets, rods, tubes, angles and channels being included in the discount and also states that the 16-2/3% is in addition to any quantity discounts.

March 7, 1935.....Effective March 18, 1935.

Correct typographical error in establishing price of combination fabric and paper sheets.

October 15, 1934.....Effective October 15, 1934.

See Company #32 filings effective January 2, 1934, Jan. 6, 1934.

November 21, 1934.....Effective November 19, 1934.

See Company #32 filing effective November 19, 1934.

March 23, 1935.....Effective April 1, 1935.

Quoting additional 5% on washers and specialties.

April 4, 1934.....April 3, 1934.

See Company #32 filing effective January 2, 1934.

April 3, 1934.....April 13, 1934.

Prices and discounts on Grade S material of Company #32. Filing is the same as Company #32 filing but bears the name of Company #29, only.

December 10, 1934.....December 20, 1934.

5% additional discount on Washers and specialties (on letter head of Company #29.)

COMPANY #30

September 22, 1933.....Effective September 23, 1933.

This company is one of the large units in the industry and its quotations are in line with the system in universal use in the industry. This system is discussed in the introduction to this study.

October 25, 1933.....Effective October 25, 1933.

Correcting typographical error.

November 23, 1933.....December 3, 1933.

Special discounts on quantities of Washers and on Specialties under four square inches area, in excess of 10,000. Discounts are in 5 increments of 2% and extend up to lots of 250,000 and over.

November 27, 1933.....Effective December 7, 1933.

Increasing discount on Washers in quantities over 250,000 from 1 to 2%.

December 26, 1933.....Effective December 26, 1933.

Increasing the discount on 10,000 lots of washers by about 5% which nullifys most of the preceding filings on larger quantities.

April 5, 1934.....Effective April 15, 1934.

Discounts to one specific agent of 15% on sheets and 10% on rod, tubing and specialties.

April 14, 1934.....Effective April 24, 1934.

Adding certain standard random lengths of rod and tubing up to 48" and 36" respectively.

June 1, 1934.....Effective June 11, 1934.

Discounts to another specific agent ranging from 10 to 15% on various quantities of sheet, tubing and rod.

June 7, 1934.....Effective June 5, 1934.

Raising discounts on paper base washers and Grade C and L washers under 1/4" thick from 6 - 10% on quantities up to 1,000 and lowering discounts of both types from 1 - 4% on quantities over 1,000.

June 7, 1934.....June 5, 1934 (continued)

Grade C and L washers over 1/4" thick are reduced in all quantity groups from 3 to 5%, the largest reductions being on the smallest quantities.

Also quoting to Jobbers (for resale) a discount of 15% in addition to usual quantity discounts.

June 4, 1934.....Effective June 14, 1934.

Quoting to a specific agent: List less maximum discount plus 15% on sheets, rods and tubes.
Specialties - less 15%
Washers - less 15%

August 7, 1935.....Effective August 13, 1935.

All paper base tubing in lots of 2500' or over 65-15%
To meet Company #31.

August 11, 1935.....Effective August 13, 1935.

Limiting above to tubing of 2" I.D. and under.

November 14, 1935.....Effective November 19, 1935.

Quoting discounts on Grade S material. These discounts are from 14 to 15% higher in all quantities than previously quoted paper base stock. Approximately the same differential applies on washers.

November 17, 1935.....Effective November 19, 1935.

Explaining that Grade S is supplied only in black and natural colors only.

November 20, 1934.....Effective November 30, 1935.

Offering Grade S in brown color in addition to the black and natural above.

December 21, 1934.....Effective January 2, 1935.

This filing is identical with the above filing except that it does not have the added note governing the colors of Grade S.

COMPANY #30

February 16, 1935 ..... Effective February 23, 1935.

To fabricators, usual quantity discounts plus 16-2/3%.
To meet company #23.

April 2, 1935 ..... Effective April 8, 1935.

Lowering discounts on Grade S washers from 2 to 4% on all quantities.
To meet Company #23.

April 2, 1935 ..... Effective April 8, 1935.

Lowering discounts 5% on all quantities of Grade S sheet.
To meet Company #23.

COMPANY #31

September 25, 1933 ..... Effective September 28, 1933.

This company is one of the larger units of the industry and its quotations are in line with the system in universal use in the industry. This system is discussed in the introduction to this study.

November 24, 1933 ..... Effective December 7, 1933.

Discounts on quantities of washers in excess of 10,000. The discounts are in 5 increments of about 2% and extend to 250,000 pieces and over and apply on Grades X, XX, XXX, C and L of less than 2" diameter and 1/4" thickness.

December 19, 1933 ..... Effective December 26, 1933.

Raising discount about 5% on 10,000 lots and over of washers of Grades X, XP, XX, XXX and thickness and diameter and Grades C, L less than 1/4" thick.

March 21, 1934 ..... Effective March 21, 1934.

Correcting standard random lengths of tubing.

April 1, 1934 ..... Effective April 11, 1934.

Cancelling extra charge for special tolerances on tubing.

May 28, 1934 ..... Effective June 5, 1934.

To meet Company #5.
Lowering discounts on all paper base sheets by from 3 to 5% and on fabric base sheets from 6 to 9% on all quantities.
Discounts are raised from 6 to 18% on quantities of washers up to 1000 and lowered from 6 to 8% on quantities above that.

COMPANY #31 (Continued)

The largest changes are in Grades XX, XXX which are quoted together with X and XP in this filing.

May 28, 1934 ..... Effective June 5, 1934.

Discounts lowered on tubing. Formerly quoted 60-15 etc. the extra 15% is now discontinued.

August 3, 1934 ..... Effective August 13, 1934.

Grades X and XX tubing up to 2" I.D. Quoted at 65-15% on quantities of 2500 or over.

November 13, 1934 ..... Effective November 19, 1934.

Quoting Grade S material at same discounts as those of other companies on sheets and washers.
To meet Company #23.

November 30, 1934 ..... Effective December 10, 1934.

Limiting the special discount on tubing, effective June 5, 1934, to tubing of round section only.

March 30, 1934 ..... Effective April 8, 1934.

Lowering discounts on Grade S material. Sheet discounts are lowered 5% on all quantities and washers from 1 to 3%, the greatest change being on the larger quantities.
To meet Company #23.

COMPANY #32

October 2, 1933 ..... Effective September 28,1933.

One of the larger units of the industry; its quotations are in line with the system in universal use in the industry. This system is discussed on the introduction to this study.

Note: Washers discounts are not quoted.
Note: "Terms" until Jan 1, 1934 - 2% 10 days, net 30 days.

October 20, 1933 ..... Effective October 30, 1933.

Reserving right to quote NEMA members at prices "determined to be proper". It is mentioned in the filing that this is in accord with long established custom in the industry.

December 1, 1933 ..... Effective December 10,1933.

Stating that original filing applied to shipments from "local" stock. On shipments from the mill an extra 10% will be allowed.

COMPANY # 32 (Continued)

January 24, 1934 ....., January 24, 1934.

Filing of discounts on washers and gear blanks. This was not covered in original filing and this filing quotes the same discounts as those in effect by other companies of this date.

Note: It is noted in this filing that the 10% "shipment from mill" discount will only apply on Gear Blanks, Grades C and L, over 1/4" in the thickness.

April 13, 1934 ..... Effective April 14, 1934.

Revision of prices of sheets, washers and gear blanks.
Washers and Gear Blanks.
The "shipment from mill" discount is lowered to 5% and is printed in the filing. In the previous filing, the explanation of the application of the discount had been typed on the printed sheet and the discount was expressed "Shipment from mill - less 10% discount".
Sheets.
The discount on sheets is not changed but the "shipment from mill" discounts is lowered to 5%. Evidently the 10% filed December 1, 1933 remained in effect until this time.

April 13, 1934 ..... Effective April 14, 1934.

Instructions for calculating prices from price filings.

June 6, 1934 ..... Effective June 16, 1934.

General Revision of discounts.
Sheets.
Sheet discounts increased from 18 to 23% on all paper grades.
Grades C and L are decreased from 4 to 8%.
Washers.
Paper grades and C and L under 1/4" discount raised from 3-12% in quantities up to 1,000 and decreased from 1-17% on larger quantities.

The greatest change up and down being on C and L grades.
Grades C and L over 1/4" thick.

Discounts are lowered from 3 - 6% on all quantities of both grades.

November 14, 1934 ..... Effective November 19, 1934.

Filing on Grade S material which is in line with filings of other companies on this material. The filing refers to Sheets, Washers and Specialties.
To meet Company #23.

COMPANY #32 (Continued)

December 26, 1934 ..... Effective January 5, 1935.

Quoting 10% discount on Grade S to distributors and fabricators.

January 29, 1935 ..... February 8, 1935.

Withdrawing only the discount in the preceeding filing on Grade S to distributors and fabricators.

COMPANY # 33

September 28, 1933 ..... Effective October 18,1933.

This company is one of the large units of the industry and the quotations are in line with the system in universal use in the industry. This system is discussed in the introduction to this study.

This company has a greater variety of grades than most of others and use a number to identify a grade instead of the conventianal letter which makes it difficult to compare changes in each item with other companies. However, certain grades are exactly comparable and these are the ones which are particularly discussed therein.

November 3, 1933 ..... Effective November 13, 1933.

Lam. Phenol, Products for Industrual Purposes.
The following instructions apply for pricing Micarta to special customer classifications.

Industrial Fabricators.

Class A - This class includes those fabricators whose purchases during the previous 12 months aggregated less than $10,000. Prices to this class are based on Trade Discount Sheet XXXX, using maximum quantity discounts and an additional 10%.

Class B - This class includes those fabricators whose purchases during the previous 12 months aggregated $10,000 or more. Prices to this class are based on Trade Discount Sheet XXXX, using maximum quantity discounts and an additional 16-2/3%.

Note - Classification for newly appointed industrial fabricators, whether A or B, will be determined by loading figures arrived at by negotiation with such fabricators.

Employees.

Prices to employees of the Company for ----- are based on Agent-Jobber Cost Sheet 63-007, using maximum quantity

COMPANY #33 (Continued)

discounts.

January 2, 1934 ..... Effective January 12, 1934.

Adding a new type of material at normal discounts.
Revision of discounts on Washers less than 1/4" thick of paper base material. Quantities of 1000 and over have the discounts lowered from 3-5%. No change in discounts of fabric base washers of over 1/4" thick.

March 19, 1934 ..... Effective March 29, 1934.

Correcting typographical errors in preceeding filing. Changes are noted on filing in discounts on Washers but a close check does not show what they are.

June 4, 1934 ..... Effective June 5, 1934.

General revision of discounts on Plate, Washers and tubing.
Plate discounts are decreased from 4-18%, the larger decreases being on paper base material.
Washer discounts increased from 6-20% in quantities up to 1,000 and decreased from 3-10% in quantities over that.

Tubing. Formerly quoted as 60-15%. The extra 15% is now discontinued. First discount of 60% retained. This same change applies on angles and channels.

August 8, 1934 ..... Effective August 13, 1934.

Discount on 2 grades of paper base tubing up to 2" I.D. on orders of 2500" or over on additional 15% applies.

August 14, 1934 ..... Effective August 27, 1934.

Applying preceeding discount to 2 more grades of tubings.

November 16, 1934 ..... Effective November 19, 1934.

Filing on the Grade S material introduced by other companies.
The discounts are the same as those offered by other manufacturers.
To meet Company #23.

November 11, 1934 ..... Effective December 10,1934.

Supersedes Issue Dated Nov. 13, 1933. Special Instructions Effective December 10,1934.

Lam. Phenol. Products for Industrial Purposes.
Plate, Rod, Tubing, Angles and Channels.

COMPANY # 33 (Continued)

Industrial Fabricators.

The term "Fabricator" is defined to mean a person, firm or corporation performing the functions hereinafter mentioned whose business is the buying, selling and/or fabricating of plate, rod or tubing made of laminated materials bonded with synthetic resins to users and consumers of such materials and whose business as such is subject to the regulations of the Electrical Manufacturers' Code.

Provided, however, such persons, firm or corporation performs the following functions, but does not perform such functions to secure fabricator prices for themselves as manufacturers of other products or for the benefit of allied persons, firms or corporations:

1. Maintains and warehouses a stock of all such standard laminated phenolic products sufficient to serve the requirements of his customers adequately.

2. Maintains delivery service and facilitates for pickup service.

3. Maintains a selling organization trained to promote, specify and quote on laminated phenolic products and to handle matters of service with his customers properly.

4. Distributes catalogs showing and describing the most essential items in common use in the industry.

5. Extends justified credit to the buyers within his territory upon reasonable terms.

Discount Schedule

The following applies to Fabricators who are not in the business of making and/or selling completely finished gears. (*)

Material	Discount
Grade S	Maximum quantity discounts
Grade S	Trade Discount Sheet plus an additional 10%.
All industrial Grades of Plate (excepting Grade S Rod, Tubing, Angles and Channels.	Maximum quantity discounts Trade Discount Sheet plus an additional 16-2/3%.

Note: When Industrial Fabricators purchase plate, Rod, Tubing, Angles and Channels and Grade S in other than standard sizes and lengths as listed in Descriptive Data Sheet, the maximum quantity discount only will be given in accordance with Trade Discount Sheet.

(*) - Fabricators engaged in the manufacture and/or sale of completely finished gears will be given maximum quantity discount only in accordance with Trade Discount Sheet on Grades C and L 1/4" thick and over.

COMPANY #33 (Continued)

December 27, 1934 ..... Effective December 27, 1934.
Extending discounts on Grade S material to include 3 other grades of paper case material (only on thicknesses 1/32" to 1/8")
To meet Company #25.

January 15, 1935..... Effective January 25, 1935.

Withdrawing Grade S material from filing effective December 13, 1934. Others remain unchanged.

April 5, 1935 ..... Effective April 8, 1935.

Lowering discounts on the 3 grades quoted in filing effective December 27, a uniform 5% in all quantities is sheet form.
Washers in these materials lowered 3-5%.
To meet Company #23.

COMPANY #34

This company quotes prices and sets itself up as a primal manufacturer but the Code Authority has never considered it as such. While it has been considered as a fabricator it is not known whose material is sold in basic form or as fabricated parts. The company has its own trade name for the material and since all of the list prices and discounts are in line with those of other companies, it will necessarily be treated as a primal manufacturer.

Terms are 30 days net - which is uniform in the industry.

Delivery is as follows:
"Freight charges will be allowed on shipments on or east of the Mississippi River, and in Ontario and Quebec, Canada. To all other points, an allowance of 70c per 100 lbs. will be made."

With the exception of delivery, the conditions of sale are exactly the same as most of the large units of the industry.

November 29, 1933.....Effective December 8, 1933.

Discounts on quantities of washers above 10,000.
Discounts are in increments of 1 and 2 per cent and extend in 5 steps up to quantities over 250,000.

December 6, 1933.....Effective December 11, 1933.

Increasing the above discounts in washers in some quantity grade groups not more than 1% to bring the quotation in line with the quotations of other companies.
Note: It is possible that this company initiated the first move, effective December 8 (the filing was marked filed 11/28 by the company but stamped 11/29 by NEMA) and then when other companies filed slightly higher discounts increased their original discounts to the uniform level.

COMPANY #34 (cont'd)

December 26, 1933.....Effective November 26, 1934.

Increasing the discounts on quantities of washers, all grades, from 1000 to 10,000 and over by from 3-5%. The 5% increases are nearly all in the 10,000 groups.
Discounts on C and L grades over $\frac{1}{4}$" thick are not changed.

May 31, 1934.....Effective June 5, 1934.

General revision of discounts.
Sheets. All grades and quantities of sheet are lowered from 4-8% in all quantity groups.

Washers. Grades X, XP, XX are grouped together and the discounts on all quantities above that are reduced from 1-7%. The largest increases are in the case of Grade XX which was quoted at a discount 5% lower than X and XP.

Note: It was uniform practice in the industry to quote the same discounts on X, XP, and XXX sheets but to quote the higher discount on XX washers.

Tubing. The extra 15% previously quoted on all tubing is discontinued and the original discount is retained.
To Distributors of pump valves for resale: usual quantity discounts plus 15%.

To meet Company #11 filed April 24, 1934.
To meet Company #23 effective June 5, 1934.

June 14, 1934.....Effective June 25, 1934.

Instructions for quoting government inquiries which were uniform throughout the industry.

August 11, 1934.....Effective August 13, 1934.

On tubing up to 2" I.D. in quantities of 2500 a discount of 65-15% is quoted.

To meet Company #31.

November 19, 1934.....Effective November 19, 1934.

Filings on Grade S material which are same as filings on this grade by other companies.

INSTRUCTIONS FOR PRICE CALCULATIONS

Listed below are prices and methods of figuring items not covered by the printed schedules:

SHEETS — All fabric material made of fabric over 6 oz. per sq. yd. is classified as canvas or grade CO, and material made from fabric 6 oz, or under per sq. yd. is classified as linen or grade L. Grade XXN black takes same list prices as Grade X.

STRIPS & BLOCKS

For squares and rectangular blocks 3.16" and less in thickness, take from conversion table equivalent O.D. of washer. Apply washer discounts for quantity and grade.

Standard sheets, blocks, strips and specialties not coming within the conversion table, and of different grades, colors and thicknesses may be aggregated in determining quantity discounts.

Pieces out from combination sheet stock or pieces converted to washer equivalent from combination sheet stock make the addition or deduction from or to base prices only.

The weight of CUT PIECES is to be calculated as follows:

Use tables per sheets 5 and 5 A on all sizes of blocks or cut pieces to arrive at weight per M. pieces.

Intermediate thicknesses figure from sheet 5 using factor for 1" thickness and multiplying by exact thickness required carrying decimals three points only in final answer.

Intermediate widths or wider than listed, figure from sheet 5 using factor for 1" wide and multiplying be exact width required carrying decimals three points only in final answer.

Intermediate lengths or longer than listed use figure from 5 A using factor for 1" length and multiplying by exact length required carrying decimals three points only in final answer.

Multiply the two factors thus obtained to find weight per thousand pieces.

Retain the decimal ONE point only in weight of 1,000 pieces and drop the remainder of decimal, if any.

Example:- Pieces 19,628 long 3,415 wide .647 thick

Sheet 5

1" wide x 1" thick = 256

3.415 wide x 1" thick = 3.415 x 256 = 874.24

3.415 wide x .647 thick = 874.24 x .647 = 565.633

565.633 factor for width and thickness

Sheet 5 A

1" long = .195 x 19.628 = 3.827

3.827 = factor for length

565.633 x 3.827 = 2164.6 = weight per M. pcs.

Squares and rectangles not covered by conversion table use standard cutting charge.

Pieces containing less than 100 square inches and not coming within range of conversion table. Quote price per M. carrying decimal two points only in all figures after weight per thousand.

Example:- 1,000 pieces XP natural bakelite 7" x 4" x 1/32"
43.7# per M. x 3.15 per lb. = 137.55 list
less 64% = 49.55 M. Quote 49.55 per M. net

Pieces containing over 100 square inches. Figure per thousand and quote NET PRICE EACH dropping all fractions beyond two points in thousand price as above and in price each in final answer.

Example:- 100 pieces natural CO bakelite 24" x 19" x 3/8" thick.
Weight per M length 24 x .195 = 4.680
Thickness & width factor 96 x 19 = 1824
8536.3 lbs. per M.
8536.3# M x 2.30 = 19633.49 M -60% 7853.39 per M or
7.85 each

Strips out to width but not to length may be quoted per pound or per thousand lineal feet.

ANGLES & CHANNELS

To obtain the list price on L shaped or U shaped channels measure the inside periphery of two such angles or channels placed together to form a rectangular tube and divide by 3.1416; this will give the diameter of the equivalant round tube.

For example:- take the following inquiry: Quote on ten L shaped angles where the dimension of the short leg is 3" and the long leg is 6", angles having 1/8" wall, and in standard lengths.

The inside periphery of two such angles placed together would be 18". Divide this by 3.1416 which gives us 5.729 as the dimensions of the equivalent round tube. This being a size not listed we take the next larger size, namely, 5-3/4".

By reference to the schedule we find the list price of tubing 5-3/4" I.D. x 1/8" wall is $4.15 per ft. To this add 30% for forming, etc., giving us a list price on L shaped pieces of the dimensions given in the inquiry of $5.395 per foot. Here again divide by two to obtain the list price per lineal foot.

A similar inquiry covering U shaped channels with inside dimensions of the base 5" and the height of the legs 2" wall thickness of 1/8", in standard lengths, would be figured in the same way as the L shaped angles in the previous inquiry. By following through the operations it will be found that the list price on such channels would be the same, namely, $5.395 per foot. Here again divide by two to obtain the list price per lineal foot.

The schedule of cutting charges for angles and channels cut to specific size is the same as that applying to rod and tubing.

The discount schedule on angles and channels is as follows:

Paper base, same as grade XXE
Fabric base, same as Canvas tubing
Linen base, same as Linen tubing

If angles are furnished with rounded edges, punched, drilled, counterbored or tapped holes, or any extra work, they are to be considered as specialties and take an additional charge of not less than 10% for the extra work.

Tubes, angles and channels with decorative surfaces take the same discount schedule as above omitting the additional 15% discount now applicable to regular grades of bakelite tubing.

Prices apply to quantity ordered for shipment at one time.

WASHERS & DISCS

A standard washer is a round washer with one hole of any shape or location. A washer with more than one hole or a washer that is not perfectly round outside is a specialty and should be priced at 10% above the washer price. A washer with a definite flat on one or more sides should be priced on the basis of the smallest rectangular piece from which the part can be made.

Attention is called to the fact that maximum discounts on Co & L in thicknesses 1/4" and over are those shown for quantities of 1,000 and over. In these grades and thicknesses, do not use upper table showing 10,000 quantity discounts.

Washers under 1" diameter. Where thickness exceeds diameter and no list is given, figure as cut rod using the regular schedule price applying to cut rod.

On Canvas and Linen washers when necessary to use next thicker size for list price, use discount covering actual thickness specified.

Refer to price folder dated July 28, 1933 turning charges on washers "over 12" to 14" inclusive" and change this to read "over 12" diameter". The charges shown in these lines apply to all diameters over 12".

Minimum charge on any one size washers or washer specialties $3.00.

Any washers or discs larger than listed take list of one-half diameter and multiply by four, or in the case of blanks over 28" diameter use list of one-third diameter and multiply by nine. Do not interpolate for list. Use next larger diameter listed.

Recognized commercial gear cutters who regularly cut gears for sale are entitled to maximum discounts on gear blanks and sheets of grades "CO" and "L".

Allowance for centers on canvas and linen base bakelite washers. In arriving at the allowance for centers on gear blanks or gear rings, where the center is 10" to 14" inclusive in diameter, the allowance is based on 50% of the net price listed in price folder.

Where centers are over 14" in diameter, arrive at the list price of the center in the same manner as you would arrive at a list price of a blank of similar diameter, in accordance with the standard method, and the allowance is 50% of the net selling price of the centers thus obtained.

Refer to folder dated July 28, 1933 covering discounts on bakelite washers and discs and third page showing net extras for turned end for turned rounded edges. The last column of extras under these two headings is shown as "Over 3/4" to 1" inc.". Change this heading in both cases to read "Over 3/4" thick".

There is no allowance for centers under 10" diameter in any grade of stock, and no allowance for centers 10" and over in diameter in any grade other than Canvas or Linen.

Bakelite washers, discs, pump valves and gear blanks.
To arrive at list price of bakelite washers thicker than shown in price folder take list of washers 1" thick and multiply by actual thickness required.

Washers, washer specialties and pieces converted to washer equivalent, quote net price per hundred or net price each, depending upon the list, dropping fractions of a cent. Plain punched or band sawed washers quote list price less discount. On specialties the 10% is added after all other charges including turning and drilling are figured.

There is no charge for close limits on thickness of bakelite washers, gear blanks, discs, or any specialty figured on the washer conversion basis.

Minimum net price on washers, 6¢ per C.

SPECIALTIES

Regular quantity prices apply to all sheet specialties. Do not use maximum discount. Add not less than 10% for special work.

Sheet specialties 6" long and under and containing 16 square inches or less, and thickness; or plain cut blocks or pieces 3/8" and less in thickness 6" long and under and containing 16 square inches or less are based on the washer list under conversion table as shown on sheet A1, B1, C1, D1, and E1, to arrive at outside diameter of washers. Use washer list and discount. If a specialty add a minimum of 10% over the washer price for special work."

Minimum price on specialties 6¢ per hundred pieces.

Minimum charge $2.00 on all tube or rod specialties.
Sheet specialties, figured from the conversion table or otherwise, will take a minimum charge of $5.00.

Specialties containing less than 100 square inches and not coming

within the range of conversion table, and those also containing over 100 square inches shall be figured according to the same method as described for plain pieces, with an addition of at least 10%.

Panels with beveled edges should be classed as specialties.

Referring to certain applications of laminated bakelite products requiring long strips in excess of 96" in length, the following method of pricing should apply; Strips without any beveling or other machining operations use standard methods including cutting charge plus 10% where these strips are greater than 96" in length. Where fabricating aside from beveling is involved add a minimum of 10% fabricating charge. For beveling add a net charge of 15¢ per lineal foot of beveled edge. The above applies to all applications except decorative.

Tube & rod specialties. Figure regular quantity prices adding not less than 10% for special work.

Standard equivalent shall be figured from the smallest rectangle in which the piece may be fully contained. All circular pieces having flats, lugs or indentations on the outside diameter or irregularly shaped pieces shall be figured on this basis.

TUBING

Standard lengths, cut tubes or tube specialties may be aggregated to determine quantity discounts, but rods and tubes may not be aggregated with each other.

To determine list prices per foot of bakelite tubing of inside diameters greater than 8", use the following formula:

5/32" wall and under
$C \times t \times (ID \div t)$
Over 5/32" wall
$5.1 \times t \times (ID \div t)$
I.D. equals inside diameter
"T" equals wall thickness.

The above formula will give list prices which will synchronize with the standard schedule which covers tubing up to and including 8" inside diameter.

Threaded Tubes - See table of charges on Page 7. Charges shown cover outside threads only. Tubes and rods turned down and then threaded are specialties.

Combination fibre and bakelite tubes. - Where the fibre tube is on the inside and the bakelite tube on the outside, figure the price by using the overall dimensions of both tubes together as though it were a solid bakelite tube. For example, a combination tube in which the fibre was 3/16" x 5/8" and the bakelite 5/8" x

7/8" figure the price the same as a bakelite tube 5/16" x 7/8".

Where the fibre tube is on the outside and the bakelite tube on the inside, figure the separate price for the fibre tube on the regular fibre schedule and a separate price for the bakelite tube. Add these together for the price of the combination tube. There is no extra charge in this case for telescoping or assembling.

Tubes with round inside and square, hexagonal, octagonal, or special outside, prices to be figured same as round tube plus 10%.

Example: 1/4" round I.D. x 3/4" square outside price is $.89 per foot list plus 10%.

No charge for burring or breadking edges where no definite radius or bevel is given. Where a definite radius or bevel is given not less than 10% must be added. Prices to be furnished from the main office.

ROD

Threaded Rods - See Table of charges on Page 7. Charges shown cover outside threads only. Tubes and rods turned down and then threaded are specialties.

Standard lengths, cut rods or rod specialties may be aggregated to determine quantity discount, but rods and tubes cannot be aggregated with each other.

Cutting charges, threading charges and method of figuring cut rods and rod specialties same as tubes.

ROD SPECIALTIES. Figure regular quantity prices adding not less than 10% for special work.

Minimum charge rod specialties - $2.00 any one item.

Prices of bakelite rod over 4" diameter.
Square the diameter of the size rod you want and multiply by the list price of rod 1" diameter.

Example: To obtain price of rod 4-1/2" diameter:
4.5^2 x 2.16 = 43.74 per foot

4-1/4"	diameter	=	39.02	per	foot.
4-1/2"	"	"	43.74	"	"
4-3/4"	"	"	48.74	"	"
5"	"	"	54.00	"	"
5-1/4"	"	"	59.54	"	"
5-1/2"	"	"	65.34	"	"
5-3/4"	"	"	71.42	"	"

TUBES UP TO 2" OUTSIDE DIAMETER INCLUSIVE-

Threaded less than 30 threads per inch.

Threaded 1" long and under	$5.00	per M Pieces
" over 1" to 1-1/4" inc.	5.60	" " "
" " 1-1/4" to 1-1/2" inc.	6.00	" " "
" " 1-1/2" to 1-3/4" "	6.50	" " "
" " 1-3/4" to 2" "	7.00	" " "
" " 2" to 2-1/2" "	8.00	" " "
" " 2-1/2" to 3" "	9.00	" " "
" " 3" to 4" "	11.00	" " "
" " 4" to 5" "	13.00	" " "

Threaded 30 to 50 threads per inch, not inc.

Threaded 1" long and under	$8.00	"
" over 1" to 1-1/4" inc.	9.00	"
" " 1-1/4" to 1-1/2" Inc.	10.00	"
" " 1-1/2" to 1-3/4" "	11.00	"
" " 1-3/4" to 2" "	12.00	"
" " 2" to 2-1/2" "	14.00	"
" " 2-1/2" to 3" "	16.00	"
" " 3" to 4" "	20.00	"
" " 4" to 5" "	24.00	"

Threaded 50 to 60 threads per inch not inc.

Threaded 1" long and under	10.00	"
" over 1" to 1-1/4" inc.	11.50	"
" " 1-1/4" to 1-1/2" inc.	13.00	"
" " 1-1/2" to 1-3/4" "	14.50	"
" " 1-3/4" to 2" "	16.00	"
" " 2" to 2-1/2" "	19.00	"
" " 2-1/2" to 3" "	22.00	"
" " 3" to 4" "	28.00	"
" " 4" to 5" "	34.00	"

Threaded 63 threads per inch and over

Threaded 1" long and under	15.00	"
" over 1" to 1-1/4" inc.	17.00	"
" " 1-1/4" to 1-1/2" inc.	19.00	"
" " 1-1/2" to 1-3/4" "	21.00	"
" " 1-3/4" to 2" "	23.00	"
" " 2" to 2-1/2" "	27.00	"
" " 2-1/2" to 3" "	31.00	"
" " 3" to 4" "	39.00	"
" " 4" to 5" "	47.00	"

TUBES OVER 2" OUTSIDE DIAMETER UP TO 3" OUTSIDE DIAMETER

Threaded any number of threads per inch required.

Threaded up to 3" long inclusive	50.00	"
" over 3" to 4" long inc.	55.00	"
" " 4" to 5" long inc.	60.00	"

The above charges are net and cover threading only. These charges are to be added after all other charges are made. If there is no other work except threading, then the prices of the cut tubes should be determined plus threading charge applying to size and length as above. If the cut tube has holes or other work, then it would be the price of the cut tube plus 10% for the extra work then add charge for threading.

GENERAL INFORMATION
BAKELITE
GOVERNMENT INQUIRIES

Prices based on discounts for quantity ordered for shipment at one time shall be quoted on inquiries from all Government department. Sheets are quoted net prices per pound dropping fractions. Rods and Tubes are quoted net price per foot dropping fractions. This applies only to Government inquiries.

Delivery f.o.b. destination except West Coast or Panama Canal Zone, where 5% is added to net prices and dropping fractions as mentioned above.

When inquiries for sheet stock are made with unit specified per square inch, per square foot, or per sheet, weights are to be figured from the table using the weight of a square inch as the unit in each case carried to one decimal point per thousand square inches; i.e. 24.4 lbs. per M. sq. inch. Multiply weight thus obtained by net pound price i.e. 24.4 lbs. per M. sq. in. x $.80 per lb. = $19.52 M. sq. in. or $.01952 per sq. in. Carry decimal point four places only in price sq. in. $.0195 per square inch.

If this unit is specified per sq. ft. multiply $.0195 x 144 = $2.808 per sq. ft. Quote - $2.80 per sq. ft.

If this unit is specified per sheet 36" x 36" multiply $.0195 x 1296 equals $25.272. Quote - $25.27 per sheet.
Pieces cut to exact size are figured from the regular cut to size method using quantity prices in all cases.
Pieces 24" x 18" or larger consider as standard sheets, no cutting charge to be added. Pieces smaller than 24" x 18" quote price adding regular cutting charges.

Examples

300 sq. in 1/4" BLM.XX
Sheet stock
Quote unit per sq. in.

	lb.	
.195	$2.00 - 10%	
64	.40	
12.48#/sq.in.	.80 lb net	
.00		
$0.960 M/sq.in.		
or		
$.00096 sq.in.		
or		
$.00[illegible] sq. in.		

60 sq. ft. 7/16" BLM.XX
Sheet stock
Quote unit per sq. ft.

	lb.	
.195	$2.00-[illegible]%	
112	.[illegible]	
21.84#/sq.in.	.70# net	
.70		
15.26 M/sq.in.		
or		
$.01526 sq. in.		
or		
$.0152 sq. in.		
144		
$2.19 sq. ft.		

10 Sheets 1/16" BLM.XX
about 36" x 36"
Quote unit per sheet

	lb.	
.195	$2.05#-40%	
16	.40	
3.12#/sq.in.	.82# net	
.82		
$2.542M/sq.in.		
or		
$ .002542 sq. in.		
or		
$ .0025 per sq. in.		
1296		
$3.24 per sheet		

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10 pieces 12 x 18 x 5/16". thick cut to size (Regular cut method)BLM.XX

Unit per pound	Unit each
$2.00 per lb.	.195
.50 cutting charge	18
$2.50 lb list - 10%.	5.31
.42	378
$ .93 lb net	2021.7 pounds M
	2.3
	$4649.91 M - 60%
	.40
	$1859.964M
	or
	$1.85 each

Price Instructions and General Information
U. S. Government Prices
Bakelite Standard Sheets

Thickness		East	West
1/16".	Price per pound		
	Less than 50 lbs. -	$.80	$.86
	50 to 299 lbs., -	.71	.74
	300 lbs. and over -	.63	.66
	Price per square inch		
	Less than 50 lbs. -	.0025	.0026
	50 to 299 lbs. -	.0022	.0022
	300 lbs. and over -	.0019	.002
	Price per square foot		
	Less than 50 lbs. -	.36	.37
	50 to 299 lbs. -	.31	.31
	300 lbs. and over -	.27	.28
3/32"	Price per pound		
	Less than 50 lbs.	.80	.84
	50 to 299 lbs. -	.70	.73
	300 lbs. and over -	.62	.65
	Price per square inch		
	Less than 50 lbs. -	.0036	.0038
	50 to 299 lbs. -	.0032	.0033
	300 lbs. and over -	.0028	.0029
	Price per square foot		
	Less than 50 lbs.-	.51	.54
	50 to 299 lbs.-	.46	.47
	300 lbs. and over -	.40	.41
1/8"	Price per pound		
	Less than 50 lbs.-	.80	.84
	50 to 299 lbs. -	.70	.73
	300 lbs. and over -	.62	.65
	Price per square inch		
	Less than 50 lbs.-	.0049	.0052
	50 to 299 lbs. -	.0043	.0045
	300 lbs. and over -	.0038	.004
	Price per square foot		
	Less than 50 lbs. -	.70	.74
	50 to 299 lbs.-	.61	.64
	300 lbs. and over -	.54	.57
3/16"	Price per pound		
	Less than 50 lbs.-	.80	.84
	50 to 299 lbs. -	.70	.73
	300 lbs. and over -	.62	.65
	Price per square inch		
	Less than 50 lbs. -	.0074	.0078
	50 to 299 lbs. -	.0065	.0067
	300 lbs. and over -	.0057	.006
	Price per square foot		
	Less than 50 lbs. -	1.06	1.12
	50 to 299 lbs. -	.93	.96
	300 lbs. and over -	.82	.86

Thickness		East	West
1/4"	Price per pound		
	Less than 50 lbs. -	$.80	$.84
	50 to 299 lbs.-	.70	.73
	300 lbs. and over -	.62	.65
	Price per square inch		
	Less than 50 lbs. -	.0074	.0078
	50 to 299 lbs. -	.0065	.0067
	300 lbs. and over -	.0057	.006
	Price per square foot		
	Less than 50 lbs. -	1.06	1.12
	50 to 299 lbs. -	.93	.96
	300 lbs. and over -	.82	.86
3/8"	Price per pound		
	Less than 50 lbs. -	.80	.84
	50 to 299 lbs. -	.70	.73
	300 lbs. and over -	.62	.65
	Price per square inch		
	Less than 50 lbs. -	.0149	.0157
	50 to 299 lbs. -	.0130	.0136
	300 lbs. and over -	.0115	.0121
	Price per square foot		
	Less than 50 lbs. -	2.14	2.26
	50 to 299 lbs. -	1.87	1.95
	300 lbs. and over	1.65	1.74
1/2"	Price per pound		
	Less than 50 lbs. -	.80	.84
	50 to 299 lbs. -	.70	.73
	300 lbs. and over -	.62	.65
	Price per square inch		
	Less than 50 lbs. -	.0199	.0209
	50 to 299 lbs.	.0174	.0181
	300 lbs. and over -	.0154	.0161
	Price per square foot		
	Less than 50 lbs. -	2.86	3.00
	50 to 299 lbs. -	2.60	2.60
	300 lbs. and over -	2.21	2.31
5/8"	Price per pound		
	Less than 50 lbs. -	.80	.84
	50 to 299 lbs. -	.70	.73
	300 lbs. and over -	.62	.65
	Price per square inch		
	Less than 50 lbs. -	.0249	.0262
	50 to 299 lbs. -	.0218	.0227
	300 lbs. and over -	.0193	.0202
	Price per square foot		
	Less than 50 lbs. -	3.58	3.77
	50 to 299 lbs. -	3.13	3.26
	300 lbs. and over -	2.77	2.90
3/4"	Price per pound		
	Less than 50 lbs. -	.80	.84
	50 to 299 lbs. -	.70	.73
	300 lbs. and over -	.62	.65

Thickness		East	West
3/4" (Continued)			
	Price per square inch		
	Less than 50 lbs. -	$.0299	$.0314
	50 to 299 lbs. -	.0261	.0273
	300 lbs. and over -	.0231	.0243
	Price per square foot		
	Less than 50 lbs. -	4.30	4.52
	50 to 299 lbs. -	3.75	3.93
	300 lbs. and over -	3.32	3.49
7/8"	Price per pound		
	Less than 50 lbs. -	.80	.84
	50 to 299 lbs. -	.70	.73
	300 lbs. and over -	.62	.65
	Price per square inch		
	Less than 50 lbs. -	.0348	.0366
	50 to 299 lbs. -	.0305	.0318
	300 lbs. and over -	.0270	.0283
	Price per square foot		
	Less than 50 lbs. -	5.01	5.27
	50 to 299 lbs. -	4.39	4.57
	300 lbs. and over -	3.88	4.07
1"	Price per pound		
	Less than 50 lbs. -	.80	.84
	50 to 299 lbs. -	.70	.73
	300 lbs. and over -	.62	.65
	Price per square inch		
	Less than 50 lbs. -	.0399	.0419
	50 to 299 lbs. -	.0348	.0364
	300 lbs. and over -	.0309	.0324
	Price per square foot		
	Less than 50 lbs. -	5.74	6.03
	50 to 299 lbs. -	5.02	5.24
	300 lbs. and over -	4.44	4.66

All of the above prices are figured on XX grade stock. Prices on all other grades of stock are to be arrived at by using the same method of figuring.

ORIGINAL FILING
APPENDIX A, PART 12
SECTION C

ROD
List per Foot

Diameter	1/4"	$ .39 per foot
"	5/16"	.44 " "
"	3/8"	.52 " "
"	7/16"	.64 " "
"	1/2"	.77 " "
"	9/16"	.91 " "
"	5/8"	1.08 " "
"	11/16"	1.22 " "
"	3/4"	1.41 " "
"	7/8"	1.77 " "
"	1"	2.16 " "
"	1-1/8"	2.62 " "
"	1-1/4"	3.08 " "
"	1-3/8"	3.69 " "
"	1-1/2"	4.33 " "
"	1-5/8"	4.96 " "
"	1-3/4"	6.19 " "
"	1-7/8"	7.32 " "
"	2"	8.63 " "
"	2-1/4"	10.94 " "
"	2-1/2"	13.50 " "
"	2-3/4"	16.34 " "
"	3"	19.44 " "
"	3-1/4"	22.82 " "
"	3-1/2"	26.46 " "
"	3-3/4"	30.38 " "
	4"	34.56 " "

Intermediate sizes take price of next larger diameter.
Rods are sufficiently accurate for all ordinary purposes.

DISCOUNTS

	Grade XX	Canvas	Linen	Grade UF Paper Base.
Less than 50 ft.	48%	28%	15%	20%
50 to 199 ft.	52%	32%	19%	24%
200 to 499 ft.....	55%	36%	26%	28%
500 ft. and over	57%	38%	28%	32%

Sizes may be aggregated.
Discount is determined by quantity ordered for shipment at one time.
Rods in Grade XX over 1" diameter may show minute radical cracks which cannot be overcome entirely in this grade of stock. This is not noticeable in the Canvas or linen stock.
UF Rods not furnished over 3/4" diameter.

STANDARD LENGTHS

Turned Rods and Moulded Rods are furnished in random lengths of 18" and 37".
Smallest moulded canvas rod furnished 3/8" diameter.
RODS OF SPECIAL SECTION, that is Square Rectangular, Oval or any other

Special Section, take same List as Round Rods of same periphery plus 10%. Subject to quantity discounts as above.

ORIGINAL FILING

SHEETS

Size about 38"x 38" and 38"x 43"

LIST PRICES PER POUND

	All Grades Except Grade D and UF N.E.M.A. Standard Limits	Close Limits	Grade D and Grade UF N.E.M.A. Standard Limits	Close Limits
Under 1/64" thick ...	$3.50	$3.70	not made	not made
1/64" thick	3.00	3.15	$8.00	$8.40
1/32" thick	2.35	2.45	4.00	4.20
3/64" thick	2.20	2.30	2.70	2.85
1/16" thick	2.05	2.15	2.05	2.15
3/32 and over	2.00	2.10	2.00	2.10

INTERMEDIATE THICKNESS at price of next THICKER.

DISCOUNTS

	Less than 50 lbs.	50 to 299 lbs.	300 Lbs. & over.
X and XP Natural, A Natural and Black, X and XP Natural with black surfaces, X and XP Black	64%	68%	72%
XX and XXX Natural and Black	60%	65%	69%
C Natural and Black	48%	53%	60%
L Natural and Black	36%	43%	50%
D--Wood and Marble	52%	55%	57%
D--Fancy and Solid Colors	47%	50%	52%
UF Paper Base	37%	42%	45%
UF Linen Base	17%	23%	30%

Discount is determined by quantity ordered for shipment at one time.

If parts of sheets are required or if plates are required cut to sizes additional charge will be made. Above prices cover sheets in standard sizes only, uncut, or in standard half sheets.

Sheets of different grades, colors and thicknesses may be aggregated in determining the quantity discount.

Grade X Natural with black surfaces not made under 1/16" thick.

Grade A not made under 1/32" thick.

Grade D is not made under 1/64" thick.

Minimum charge for any one order, $1.00.

TERMS: 30 days net, no cash discount.

DELIVERY: Freight Shipments, F.O.B. point of shipment with freight allowed to all points East of the Eastern boundry of Montana, Wyoming, Utah and Arizona. Shipments to any point West of this line by freight F.O.B. point of shipment freight prepaid and 5% added to net prices.

Parcel Post or Express Shipments. Eastern Zone F.O.B. cars point of shipment with no allowance for freight, mail or express. Shipments from factory by parcel post or express in Western Zone are F.O.B. factory, customer paying mail or express charges. Shipments to Western Zone from District Warehouse Stocks are F.O.B. warehouse price being F.O.B. factory plus 5% with no allowance for freight, mail or express from Warehouse.

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ORIGINAL FILING

TUBING

Price List per Foot - Round Tubing

Inside Diameter	Wall Thickness													
	1/32"	1/16"	3/32"	1/8"	5/32"	3/16"	7/32"	1/4"	5/16"	3/8"	7/16"	1/2"	9/16"	5/8"
3/16"	$.34	$.35	$.40	.46	$.53	$.62	$.71	$.80	$1.05	$1.32	$1.65	$2.02	$2.39	$2.83
1/4"	.35	.37	.43	.50	.58	.68	.78	.89	1.15	1.44	1.78	2.17	2.57	3.02
5/16"	.36	.39	.46	.54	.63	.74	.85	.97	1.25	1.55	1.92	2.32	2.75	3.22
3/8"	.38	.41	.49	.58	.68	.80	.92	1.06	1.35	1.67	2.06	2.47	2.92	3.41
7/16"	.39	.43	.52	.63	.74	.86	.99	1.14	1.44	1.79	2.19	2.63	3.09	3.60
1/2"	.40	.45	.55	.67	.79	.92	1.06	1.21	1.54	1.90	2.33	2.78	3.27	3.80
9/16"	.41	.47	.58	.71	.84	.98	1.13	1.29	1.63	2.02	2.47	2.94	3.45	3.99
5/8"	.42	.49	.61	.75	.89	1.04	1.20	1.37	1.73	2.14	2.60	3.10	3.62	4.19
11/16"	.43	.52	.64	.79	.94	1.10	1.27	1.46	1.83	2.26	2.74	3.25	3.80	4.38

(This is an incomplete sample as the inside diameters listed extend in small increments up to 8 inches.)

DISCOUNTS

	Grades X or XX(Moulded or Rolled)	Canvass	Linen
Less than 50 feet	45 - 15%	20 - 15%	15 - 15%
59 to 199 feet	55 - 15%	25 - 15%	20 - 15%
200 to 499 feet	60 - 15%	30 - 15%	25 - 15%
500 feet and over	65 - 15%	35 - 15%	30 - 15%

Different sizes, colors and grades may be aggregated. Discount is determined by quantity ordered for shipment at one time.

ROLLED TUBES not made under 7/16" inside diameter.

TUBES OF SPECIAL SECTION that is, Square, rectangular, Oval or any other Special Section, take same List of Round Tubes of same Inside periphery plus 10%. Subject to quantity discounts as above.

Tubes 3/16" Inside Diameter and under manufactured in 18" lengths only.

No tubes manufactured smaller than 1/8" Inside Diameter.

Moulded Canvas Tubes not made under 3/8" Inside Diameter nor under 1/16" wall.

STANDARD LENGTHS

Tubes are furnished in random lengths of 18" and 37". CUT TO LENGTH, GRADE XX, X AND UF ONLY.

2" long and over	10% additional
1" to 2" long	20% additional
Under 1" to 1/2" inc.	30% additional
1/2" to 1/4" inc.	50% additional
Under 1/4" long	100% additional

Cutting charges on Canvas and Linen Tubing furnished on request. Minimum Charge for any one order $1.00.

TERMS AND DELIVERY: Same as on [illegible]ats.

APPENDIX A, PART 13a

NON-RENEWABLE PLUG FUSES

Chronological Record of Price

Filings by Companies

CHRONOLOGICAL RECORD OF THE NON-RENEWABLE PLUG FUSES

SUB-DIVISION OF THE ELECTRICAL MANUFACTURING INDUSTRY

COMPANY #1

September 27, 1933 .....Effective Sept. 26, 1933.

Original Filing.
Price List.
Blue Ribbon Plug Fuses.
Trade Prices. -

Standard Sizes	per C.	2.75
Sub-Standard "	" "	3.00
Special Sizes	" "	3.00 plus a set up charge

of $2.50 on each special size on each shipment.

Terms: 2% cash, 10th proximo.
FOB sellers warehouse.

To Large Buyers

Dealers, Central Stations and others on shipments of 2,000 fuses and over.

Standard Sizes	per M	$25.25
Sub-Standard Sizes	" "	27.78
Special Sizes	" "	27.78 plus a set-up charge

of $2.50 on each special size on each shipment.

Terms and Deliveries: Same as above.

To Extra Large Buyers

Central Stations and Manufacturers of fused appliances,, on shipments of 5,000 fuses and over, direct from factory.

Standard Sizes	per M	$23.20
Sub-Standard "	" "	25.50
Special Sizes	" "	25.50 plus a set up charge

of $2.50 on each special size on each shipment.

Terms: 2% cash, 10th proximo.
Delivery: Transportation charge (cheapest way) allowed to any point.

To United States Government

On an individual class or order definitely specifying $300 or more net value of links or fuses of any type - delivered anywhere.

Standard Sizes per M $22.00
Sub-Standard " " " 24.20
Special Sizes " " 24.20 plus a set-up charge of $2.00 on each special size on each shipment.

Terms. Cash discount must not be taken into consideration in quoting net prices but bid may state it will be allowed if payment is made within ten days from receipt of goods.

To Wholesalers

Standard Sizes -	Less than $15.00 net	per M	$26.50
	$15.00 to $40.00 net	" "	24.25
	$40.00 Net and over	" "	22.00
Sub-Standard Sizes-			
	Less than $15.00 net	per M	29.15
	$15.00 to $40.00 net	" "	26.68
	$40.00 net and over	" "	24.20
Special Sizes		" "	24.20 plus a

set-up charge of $2.00 on each special size on each shipment.

Terms. 2% cash 10th proximo, net 25 proximo.
Minimum charge $1.00.
Delivery: Transportation charges (cheapest way) allowed on any quantity.

To Wholesalers in the Metropolitan N.Y. District.

Standard Sizes -	Less than $15.00 net	per M	$26.50
	$15.00 net and over	" "	22.00
Sub-Stand. "	Less than $15.00 net	" "	29.15
	$15.00 net and over	" "	24.21

Other prices, terms etc. as above, same as wholesalers.

To Retail Merchandising Concerns Owning 20 or more Retail Stores.

On shipments, warehouses, same as shown for wholesalers.
On shipments to stores - any quantity.
Standard Sizes per M $23.10
Sub-Stand. " " " 25.41
Special Sizes " " " 25.41 plus a set-up charge of $2.00 on each special size on each shipment.
Terms; and delivery - same as wholesalers.

January 12, 1934 .....Effective January 13. 1934.
Per Supervisory Agency.
Prices on unapproved plug fuses packed five to a box $16.00 per M FOB factory.
Terms: 2% 10 days net 30 days. Freight allowed on 2,000 fuses or more.

COMPANY #1

April 23, 1934.....Effective May 3, 1934

Reduction in prices of unapproved plug fuses packed 5 to a box $14.50 per M.

Freight allowed on 100 lbs.

June 12, 1934.....Effective June 22, 1934.

Further reduction of prices of unapproved plug fuses packed 5 to a box, $13.75 per M.

FOB factory.
Terms- 2 % 10 days net 30 days.

July 31, 1934.....Effective August 10, 1934.

Prices on special plug fuses.
Standard Sizes $22.00 per M.
Terms - 2% 10th proximo, 60 days net.
FOB factory, with freight allowance on shipments weighing 100 lbs. or more.

April 11, 1935.....Effective April 13, 1935.

Coincident Filing to meet # 14.

Further reduction in non-renewable plug fuses (non-approved), packed 5 to a box $12.75 per M; packed 50 to a box $12.50 per M,
Terms - 2% 10th proximo.
FOB factory.

COMPANY #8

October 24, 1933.....Effective October 25, 1933.
Original Filing.
Per Supervisory Agency.

Trade Prices.

Standard Sizes each $ .05
Sub-Stand. " " .033
Special " " .033 plus a set-up charge of $2.50 on each special size on each shipment.

Terms - 2% cash 10th proximo.
FOB sellers warehouse.

To Large Buyers

Dealers, Central Stations and others on shipments of 2,000 fuses

and over.

Standard Sizes	per M	$27.50
Sub-Stand. "	" "	30.25
Special "	" "	30.25 plus a special charge of $2.51 on each special size on each shipment.

Terms and Delivery-same as to trade.

To Extra Large Buyers

Central Stations and Manufacturers of fused appliances, on shipments of 5,000 fuses and over, direct from factory.

Standard Sizes	per M	$25.25
Sub-Stand. "	" "	27.78
Special "	" "	27.78 plus set--up charge of $2.5 on each special size on each shipment.

Terms, 2% cash 10th proximo.
Delivery Transportation charges (cheapest way) allowed to any point.

To U. S. Government

On an individual class or order definitely specifying $20 or more net value of links or fuses of any type - delivered anywhere.

Standard Sizes	per M	$24.00
Sub-Stand. "	" "	26.40
Special Sizes	" "	26.40 plus a set-up charge of $2.00 on each special size on each shipment.

Terms. Cash discount must not be taken into consideration in quoting net prices but bid may state it will be allowed if payment is made within ten days from receipt of goods.

To Wholesalers

Standard Sizes,	less than $15.00 net	per M	$29.
	$15.00 to $48.00 net	" "	26.50
	48.00 net or over	" "	24.00
Sub-Stand. "	less than $15.00 net	" "	31.90
	$15.00 to $48.00 net	" "	29.15
	48.00 net or over	" "	26.40
Special Sizes		" "	26.40 plus set-up charge of $2.00 on each special size on each shipment.

Terms. 2 cash 10th proximo net 25 proximo.
Minimum charge $1.00.
Delivery. Transportation charges (cheapest way) allowed on any quantity.

To Retail Merchandising Concerns
Owning 20 or more Retail Stores

On shipment to warehouses, same as shown for Wholesalers.
On shipments to Stores, any quantity.

Standard Sizes	per M	$25.20
Sub-Stand. "	" "	27.72
Special Sizes	" "	27.72 plus a set-up charge of 2.0 on each special size on each shipment.

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Terms and delivery. Same as to wholesalers.

July 21, 1934.....Effective July 31, 1934.

Prices on standard plug fuses $22.00 per M.
Terms - 2% 10th proximo, 60 days net.
FOB factory, freight allowed on shipments weighing 100 lbs. or over.

August 10, 1934.....Effective August 20, 1934.

Prices on Standard size class fuses.
To all buyers not specifically mentioned, each $ .03.
On shipments of 1,000 fuses and over per M, $27.50
Delivery. Delivered metropolitan area electrical jobbing point cities.
To Central Stations manufacturers of fused appliances, city, state and government institutions same as buyers not specifically mentioned except on shipments of 2,500 fuses and over direct from factory per thousand $25.25.
Delivery. Transportation charges (cheapest way) allowed to any point.

To wholesalers

Not less than 1,000 per thousand $24.00
Delivery. Transportation charges (cheapest way) on any quantity.

To Concerns Whose Principal Business is Retailing of Merchandise, Owning 20 or More Stores.

On shipments to warehouse, same as shown for wholesalers.
On shipments to Stores per thousand $25.20.

Delivery. Same as wholesalers.
Terms. 2% cash 10th proximo, net 60 days.

COMPANY #9

September 25, 1933 .....Effective September 26, 1933.

Original Filing.
Prices Standard, Sub-Standard and Special Sizes to Trade.
Standard Sizes each $ .03
Sub-Stand. " " .033
Special " " .033 plus a set-up charge of $2.50 on each special size on each shipment.

Terms- 2% cash 10th proximo.
Shipment FOB sellers warehouse.

To Large Buyers.

Dealers, Central Stations and others on shipments of 2,000 fuses and over.
Standard Sizes per M $27.50
Sub-Stand. " " " 30.25
Special " " " 30.25 plus a set-up charge of $2.50 on each special size on each shipment.

Terms and delivery. Same as to Trade.

To Extra Large Buyers

Central Stations and manufacturers of fused appliances on shipments of 5,000 fuses and over, direct from factory.
Standard Sizes per M $25.25
Sub-Stand. " " " 27.78
Special " " " 27.78 plus a set-up charge of $2.50 on each special size on each shipment.

Terms. 2% cash 10th proximo.
Shipping. Transportation charges (chaspest way) allowed to any point.

To U. S. Government.

On individual class or order definitely specifying $300 or more net value of links or fuses of any type.
Delivered anywhere.
Standard Sizes per M $26.00
Sub-Stand. " " " 26.40
Special " " " 26.40 plus a set up charge of $2.00 on each special size on each shipment.
Terms. Cash discount must not be taken into consideration in quoting net prices but bid may state it will be allowed if payment is made within ten days from receipt of goods.

To Wholesalers

Standard Size	less than $15.00 net	per M	$29.00
	15.00 to 48.00 net	" "	26.50
	48.00 net and over	" "	24.00
Sub-Stand. "	Less than 15.00 net	" "	31.90
	15.00 to 48.00 net	" "	29.15
	48.00 net and over	" "	26.40

COMPANY #9

Special Sizes per M $26.40 plus a set-up charge of $2.00 on each special size on each shipment.

Terms. 2% cash, 10th proximo net 25 proximo.
Minimum charge $1.00.
Delivery. Transportation charges (cheapest way) allowed on any quantity.

To Retail Merchandising Concerns
Owning 20 or more retail stores.

On shipments to warehouses, same as shown for wholesalers.
On shipments to Stores - any quantity,

Standard sizes	per M.	$25.20
Sub-Stand. "	" "	27.72
Special "	" "	27.72 plus a set-up charge of $2.00 on each special size on each shipment.

Terms and delivery - same as wholesalers.

Price List. Unapproved Plug Fuses.
Standard and Sub-Standard Sizes.

		Trade Prices
Standard Size	per C	$2.45
Sub-Stand. "	" "	2.70

Terms. 2% cash 10th proximo.
FOB sellers warehouse.

To Large Buyers
On shipments of 2,000 fuses and over.

Standard Sizes	per M.	$22.50
Sub-Stand. "	" "	24.75

Terms and delivery as above.

To Wholesalers.

Standard Sizes.	Less than $15.00 net	per M.	$23.50
	15.00 to 38.00 net	" "	21.50
	38.00 net and over	" "	19.50
Sub-Stand. "	Less than $15.00 net	" "	25.85
	15.00 to 38.00 net	" "	23.65
	38.00 net and over	" "	21.45

Terms. 2% cash 10th proximo, net 25 proximo.
Minimum charge - $1.00.
Delivery. Transportation charges (cheapest way) allowed on any quantity.

January 29, 1934 .....Effective January 27, 1934.
Per Supervisory Agency.
Price list unapproved plug fuses.

COMPANY #9

Standard and Sub-Standard Sizes to Trade.
Special Sizes Per C $2.45
Sub-Standard Sizes " " 2.70

Terms. 2% cash 10th proximo.
FOB sellers warehouse.

To Large Buyers.
On shipments of 2,000 fuses and over.
Standard Sizes per M. $19.00
Sub-Stand. " " " 21.00

Terms and deliveries, same as to Trade.

To Wholesalers
Standard Sizes less than $15.00 net per M. $20.00
15.00 to 32.00 net " " 18.00
32.00 net and over " " 16.00
Sub-Stand. " Less than $15.00 net " " 22.00
15.00 to 32.00 net " " 19.80
32.00 net and over " " 17.60

Terms. 2% cash 10th proximo, net 25th proximo.
Minimum charge $1.00
Delivery. Transportation charges (cheapest way) allowed on any quantity.

June 11, 1934 .....Effective June 21, 1934.
Prices on unapproved plug fuses.
Standard and Sub-Standard sizes.
Trade Prices.
To all buyers not specifically mentioned,
Standard sizes per C $2.45
Sub-Stand. " " " 2.70
On shipments of 2,000 fuses and over.
Standard sizes per M. 19.00
Sub-Stand. " " " 21.00
Delivery. Delivered metropolitan area electrical jobbing point cities.

To Extra Large Buyers
Central Stations, manufacturers of fused appliances, cities, State, and Government institutions.
On shipments of 5,000 fuses and over, direct from factory.
Standard sizes per M. $18.00
Sub-Stand. " " " 20.00
Delivery. Transportation charges (cheapest way) allowed to any point.

To Wholesalers
Standard Sizes: Less than $15.00 net one shipment $20.00 per M.
$15.00 to 48.00 net " " 18.00 " "
48.00 net and over " " 16.00 " "

COMPANY #9

Sub-Standard Sizes. Less than $15.00 net one shipment $22.00 per M.
15.00 to 48.00 net " " 19.80
48.00 net and over " " 17.60
Minimum charge $1.00.
Delivery. Transportation charges (cheapest way) allowed on any quantity.

To Concerns Engaged Exclusively in Merchandising Owning 20 or more stores.
Same as shown for wholesalers.
Terms. 2% cash 10th proximo, net 25 proximo, except that State, City or Government institutions will be allowed 2% cash discount if payment is made within 10 days of receipt of goods.

August 1, 1934 .....Effective August 11, 1934.
Prices on plug fuses to all buyers not specifically mentioned.
Standard Sizes each $ .03
Sub-Stand. " each .033
Special " each .033 plus a set-up charge of $2.50 on each special size on each shipment.
On shipments of 2,000 fuses and over -
Standard Sizes per M $27.50
Sub-Stand. " " " 30.25
Special " " " 30.25 plus a set-up charge of $2.50 on each special size on each shipment.
Delivery. Delivered metropolitan area electrical jobbing point cities.

To Central Stations, Manufacturers of Fused Appliances, City, State and Government institutions.
As above except on shipments of 5,000 fuses and over, direct from factory.
Standard Sizes per M $25.25
Sub-Stand. " " " 27.78
Special " " " 27.78 plus a set-up charge of $2.50 on each special size on each shipment.
Delivery. Transportation charges (cheapest way) allowed to any point.

To Wholesalers

Wholesaler prices will be granted to any organization which generally performs the recognized functions of wholesaler, which maintains a regularly established place of business which carries a stock of merchandise and is regularly engaged in the reselling of such material to retailers contractors, central stations and/or to users of the institutional, commercial or industrial type.

Standard Sizes.-
Less than $15.00 net per M $29.00
$15.00 to $48.00 net " " 26.50
48.00 net and over " " 24.00
Substandard Sizes.-
Less than $15.00 net per M $31.90
$15.00 to 48.00 net " " 26.50
$48.00 net and over " " 24.00

COMPANY #9

Special Sizes per M $26.40 plus a set-up charge of $2.00 on each special size on each shipment.
Minimum charge. $1.00.
Delivery. Transportation charges (cheapest way) allowed on any quantity.

To Concerns Whose Principal Business is Retailing of Merchandise Owning 20 or more stores.

On shipments to warehouses, same as shown for wholesalers.
On shipments to stores.
Standard Sizes per M. 25.20
Sub-Stand. " " " 27.72
Special " " " 27.72 plus a set-up charge of $2.00 on each special size on each shipment.
Delivery. Transportation charges (cheapest way) allowed on any quantity.

Terms. 2% cash 10th-proximo net 25 proximo except that State, City or Government Institutions will be allowed 2% cash discount if payment is made within 10 days of receipt of goods.

COMPANY #11

September 26, 1933 .....Effective September 26, 1933.

Prices of standard, sub-standard and special sizes plug fuses.

Trade Prices.

Standard Sizes per C $ 2.75
Sub-Stand. " " " 3.00
Special " " " 3.00 plus a set-up charge of $2.50 on each special size on each shipment.
Terms. 2% cash 10th proximo.
FOB sellers' warehouse.

To Large Buyers

Dealers; Central Stations and others on shipments of 2,000 fuses and over.
Standard Sizes per M. $ 25.25
Sub-Stand. " " " 27.78
Special " " " 27.78 plus a set-up charge of $2.50 on each special size on each shipment.
Terms and delivery as above.

To Extra Large Buyers.

Central Stations and Manufacturers of fused appliances on shipments of 5,000 fuses and over direct from factory.
Standard sizes per M $23.20
Sub-Stand. " " " 25.50

COMPANY #11

Special sizes per M $25.50 plus a set-up charge of $2.50 on each special size on each shipment.
Terms. 2% cash 10th proximo.
Delivery. Transportation charges (cheapest way) allowed to any point.

To U.S. Government

On an individual class or order definitely specifying $300 or more net value of links or fuses of any type and delivered anywhere.

Standard sizes	per M	$22.00	
Sub-Stand. "	" "	24.20	
Special "	" "	24.20	plus a set-up charge of $2.00 on each special size on each shipment.

Terms. Cash discount must not be taken into consideration in quoting net prices but bid may state it will be allowed if payment is made within ten days from receipt of goods.

To Wholesalers

Standard sizes-			
	Less than $15.00 net	per M	$26.50
	$15.00 to $40.00 net	" "	24.25
	$40.00 net and over	" "	22.00
Sub-Stand. Sizes-			
	Less than $15.00 net	" "	29.15
	$15.00 to $40.00 net	" "	26.68
	$40.00 net and over	" "	24.20
Special Sizes		" "	24.20 plus a set-up charge of $2.00 on each special size on each shipment.

Terms. 2% cash 10th proximo net 25 proximo.
Minimum charge $1.00.
Delivery. Transportation charges (cheapest way) allowed on any quantity.

To Wholesalers in the N.Y. Metropolitan District.

Standard Sizes.-			
	Less than $15.00 net	per M	$26.50
	$15.00 net and over	" "	22.00
Sub-Standard "	Less than $15.00 net	" "	29.15
	$15.00 net and over	" "	24.20

Other prices, terms etc. as above.

To Retail Merchandising Concerns Owning 20 or more Retail Stores.

On shipments to warehouses, same as shown for wholesalers.
On shipments to stores and any quantity.

Standard sizes	per M	$23.10	
Sub-Stand. "	" "	25.41	
Special "	" "	25.41	plus a set-up charge of $2.00 on each special size on each shipment.

Terms and Delivery. Same as wholesalers.

COMPANY #11

March 29, 1934.....Effective April 9, 1934.

Prices to United States Government on an individual class or order definitely specifying $200 or more net value of links or fuses of any type - delivered anywhere -
Standard Sizes per M $22.00
Sub-Stand. " " M 24.20
Special " " " 24.20 plus a set up charge of $2.00 on each special size on each shipment.
Specifying $50.50 or less - use trade prices.
Between $50.50 and $116 - prices to large buyers.
Between $116 and $300 - prices to extra large buyers.
Specifying $300 - as above.

June 20, 1934..... .....Effective June 30, 1934.

Restatement of filing effective September 26, 1933 without change.
Note: Divided into metropolitan New York district and those outside of metropolitan New York district.

August 19, 1934.....Effective August 27, 1934.

Restatement without change of filing effective June 30.

October 18, 1934.....Effective October 29, 1934.

Giving courtesy discount to other manufacturers of fuses without stating amount of discount.

COMPANY #14

September 26, 1933..... Effective September 26,193

Prices on standard and sub-standard sizes of plug fuses.

To Trade

Standard Sizes per C $2.75
Sub-Stand. " " " 3.00
Terms. 2% cash 10th proximo.
FOB sellers warehouses.

To Large Buyers

Dealers, Central Stations and others on shipment of 2,000 fuses and over.
Standard Sizes per M $25.25
Sub-Stand. " " " 27.78
Terms and delivery, same as to trade.

To Extra Large Buyers

Central Stations and Manufacturers of fused appliances on shipments of 5,000 fuses and over direct from factory.
Standard sizes per M $23.20
Sub-Stand. " " M 25.50

COMPANY #14

Terms. 2% cash 10th proximo.
Delivery. Transportation charges (cheapest way) allowed to any point.

To U. S. Government

On an individual class or order definitely specifying $300 or more net value of links or fuses of any type - delivered anywhere-

Standard sizes	per M	$22.80
Sub-Stand.	" "	24.20

Terms. Cash discounts must not be taken into consideration in quoting net prices but bid may state it will be allowed if payment is made within ten days from receipt of goods to wholesalers.

Standard Sizes-

Less than $15.00 net	per M	$26.50
$15.00 to $40.00 net	" "	24.25
$40.00 net and over	" "	22.00

Sub-Standard Sizes -

Less than $15.00 net	" "	29.15
$15.00 to $40.00 net	" "	26.68
$40.00 net and over	" "	24.20

Terms. 2% cash 10th proximo, net 25 proximo.
Minimum charge $1.00.
Delivery. Transportation charges (cheapest way) allowed on any quantity.

To Wholesaler in the N. Y. Metropolitan District.

Standard Sizes-

Less than $15.00 net	per M	$26.50
$15.00 net and over	" "	22.00
Sub-Stand. " Less than $15.00 net	" "	29.15
$15.00 net and over	" "	24.20

Other prices, terms etc., same as wholesalers.

To Retail Merchandising Concerns Owning 20 or More Retail Stores.

On shipments to warehouses, same as shown to wholesalers.
On shipments to stores - any quantity.

Standard Sizes	per M	$23.10
Sub-Stand.	" "	25.41

Terms and delivery, same as to wholesalers.

Unapproved plugs made only in standard sizes to wholesalers.

$2,000 and over	$19.50 per M
800 and over	21.50 " "
Less	23.50 " "

To Retail Merchandising Concerns Owning 20 or More Stores.

To warehouse shipment, same as wholesalers.
To individual stores $20.45 a thousand.

To Large Buyers

2,000 and over $22.50 a thousand

Terms. 2% cash 10th proximo net 25 proximo.
Delivery. Transportation charges (freight) allowed on any quantity.

November 29, 1934.....Effective December 6, 1934.

Additions to prices effective September 26, 1933.
Prices to competitive manufacturers.
Wholesalers price less 20%.

January 3, 1934.....Effective January 13, 1934.

Prices on unapproved plug fuses packed 5 to a box $14.50 per M.
packed 50 " " " 14.00 " "
FOB factory 2% 10 days 30 days net.

June 1, 1934.....Effective June 11, 1934.

Prices on unapproved plug fuses packed 5 to a box $13.75 per M.
packed 50 " " " 13.50 " "
Terms. 2% 10th proximo. FOB factory.

July 13, 1934.....Effective July 23, 1934.

Prices on new approved type plug fuses $22.00 per M.
Terms. 2% 10th proximo.

April 3, 1935.....Effective April 13, 1935.

Prices on unapproved plug fuses packed 5 to a box $12.75 per M.
packed 50 " " " 12.50 " "

COMPANY #15

September 25, 1933.....Effective September 26, 1933.

Prices on standard, sub-standard and special sizes plug fuses.

To Trade.

Standard Sizes each $ .03
Sub-Stand. " " .033
Special " " .033 plus a set up charge of $2.50 on each special size on each shipment.
Terms. 2% cash 10th proximo.
" "FOB sellers warehouse.

To Large Buyers

Dealers, Central Stations and others on shipments of 2000 and over.
Standard Sizes per M $27.50
Sub-Stand. " " " 30.25
Special " " " 30.25 plus a set up charge of $2.50 on each special size on each shipment.
Terms and delivery as above.

To Extra Large Buyers

Central Stations and manufacturers of fused appliances on shipments of 5000 fuses and over direct from factory.
Standard Sizes per M $25.25
Sub-Stand. " " " 27.78
Special sizes " " 27.78 plus a set up charge of $2.50 on each special size on each shipment.
Terms. 2% cash 10th proximo.
Delivery. Transportation charges (cheapest way) allowed to any point.

To U.S. Govt.

On an individual class or order definitely specifying $300 or more net value of links or fuses of any type.- Delivered anywhere.
Standard Sizes per M $24.00
Sub-Stand. " " " 26.40
Special " " " 26.40 plus a set up charge of $2.00 on each special size on each shipment.
Terms. Cash discount must not be taken into consideration in quoting net prices but bid may state it will be allowed if payment is made within ten days from receipt of goods.

To Wholesalers

Standard Sizes - Less than $15.00 net per M $29.00
$15.00 to $48.00 net " " 26.50
$48.00 net and over " " 24.00

COMPANY #15

To Wholesalers (continued)

Sub-Standard Sizes-

Less than $15.00 net	per M	$31.90
$15.00 to $48.00 net	" "	29.15
$48.00 net and over	" "	26.40

Special Sizes " " 26.40 plus a set up charge of $2.00 on each special size on each shipment.
Terms. 2% cash 10th proximo net 25 proximo.
Minimum charge $1.00
Delivery. Transportation charges (cheapest way) allowed on any quantity.

To Retail Merchandising Concerns
Owning 20 or More Retail Stores.

On shipments to warehouses, same as shown for wholesalers.
On shipments to Stores - any quantity.

Standard Sizes	per M	$25.20
Sub-Stand.	" "	27.72
Special	" "	27.72 plus a set up charge of $2.00 on each special size on each shipment.

Terms and delivery, same as wholesalers.

October 16, 1933.....Effective October 26, 1933.

Prices on standard, sub-standard and special size plug fuses, same as filing effective September 26, 1933, except - assortment of all classes of fuses, fuse clips, etc. (except renewable fuses and/or renewable links for same) as permitted to obtain quantity prices.

August 8, 1934.....Effective August 11, 1934.

Coincident filing to meet # Company.
Prices on standard, sub-standard and special sizes plug fuses, same as filing effective October 26, 1933, except prices to U.S. Govt. withdrawn/ U.S. Govt. in either trade, large buyer or extra large buyer class depending upon quantity of fuses purchased.

COMPANY #18

Prices on standard size fuses.
Trade Prices per C $2.40; to large buyers on shipment of 2,000 fuses and over 22.00 per M.

To Wholesalers.

Less than $15.00 net per M.	$23.00
$15.00 to $38.00 net " "	21.00
$38.00 net and over " "	19.00

To Retail Merchandising Concerns
Owning 20 or More Retail Stores

On shipments to warehouses, same as wholesalers.
On shipments to Stores (Any quantity) per M $19.95;
to Carter - Oliver and Biddle, same as shown for wholesalers.
Bakelite Plug fuses. Add 50¢ per M. additional.
Terms. 2% 10th proximo, net 30 FOB sellers warehouse.

March 8, 1934 . . . . . Effective March 18, 1934.

Statement that "we reserve the right to sell competing manufacturers in the wiring device branch of the industry, at our net prices less a courtesy discount not to exceed 25%.

August 21, 1934 . . . . . Effective August 31,1934.

Prices on unapproved plug fuses. Porcelain fuses packed 5 to a box $13.75 per M.
Porcelain fuses packed 50 to a box $13.50 per M.
Bakelite fuses packed 5 to a box $14.50 " "
" " " 50 " " " 14.00 " "
Terms. 2% 10 days net 40.
FOB factory.

May 1, 1935 . . . . . Effective May 11, 1935.

Prices on unapproved plug fuses-
Porcelain fuses 5 to a box $12.75 per M.
" " 50 " " " 12.50 " "
Bakelite fuses " 5 " " " 13.50 " "
Bakelite fuses 50 " " " 13.00 " "
Terms and delivery same as filing effective August 22, 1934.

COMPANY #21

January 8, 1934 . . . . . Effective January 18,1934.

Price List.
Standard Size porcelain mica type approved.
Porcelain Mica Type unapproved.
Glass top unapproved plug fuses.

COMPANY #21 (Continued)

To Wholesaler

Standard Size porcelain mica type approved, packed 5 to a box $22 per M.
Glass top unapproved packed 5 to a box $22 per M
Porcelain Mica type unapproved packed 50 to a box $22 per M
Porcelain Mica top unapproved " 5 " " " 17.75 per M

To Wholesalers in Metropolitan N.Y.District.

Porcelain Mica Type approved packed 5 to the box $22.00 per M
Glass top unapproved " 5 " " " 21.50 " "
Porcelain Mica top unapproved " 50 " " " 16.75 " "
Porcelain Mica top unapproved " 5 " " " 17.25 " "
Terms. 2% 10th proximo net 60 days.
Delivery FOB factory freight allowed to destination.

February 6, 1934 . . . . . Effective February 16, 1934.

Change in prices from filing effective January 18.
Porcelain mica top unapproved packed 50 to the box $14.00 per M.
Porcelain mica top unapproved packed 5 to the box 14.50 " "

To Wholesalers in Metropolitan N.Y.District

Prices on-
Porcelain mica top unapproved packed 50 to the box $14.00 per M.
Porcelain mica top unapproved packed 5 to the box 14.50 " "
Other prices same as filing effective January 13th.
Terms 2% 10th proximo net 60 days.
Delivery FOB factory with freight allowed on approved type porcelain mica fuses and glass top unapproved fuses to any destination.
No freight allowance to unapproved type porcelain mica fuses.

August 16, 1934 . . . . . .Effective August 26, 1934.

Prices to Jobbers.
Standard sizes-
Porcelain mica top unapproved packed 5 to the box $13.75 per M
Porcelain mica " " " 50 " " " 13.50 " "
Glass top unapproved " 5 " " " 21.00 " "
Terms. 2% 10th proximo net 60 days.
Delivery FOB factory with freight allowance on shipments weighing 100 lbs. and over.

COMPANY #23

Prices on standard, sub-standard and special sizes unapproved plug fuses.

COMPANY #23 (Continued)

To Trade

Standard sizes per C $2.40
Sub-Stand. " " " 2.65
Special " " " 2.65 plus a set up charge of $2.50 on each special size on each shipment.
Terms. 2% cash 10th proximo.
Delivery. FOB sellers warehouses.

To Large Buyers

On shipments of 2,000 fuses and over.
Standard Sizes per M $22.00
Sub-Stand. " " " 24.20
Special " " " 24.20 plus a set up charge of $2.50 on each special size on each shipment.
Terms and delivery same as to trade.

To Wholesalers.

Standard sizes-
Less than $15.00 net per M $23.00
$15.00 to $38.00 net " " 21.00
$38.00 and over net " " 19.00
Sub-Standard Sizes-
Less than $15.00 net per M $25.30
$15.00 to $38.00 net " " 23.10
$38.00 and over " " " 20.90
Special Sizes " " " 20.90 plus a set up charge of $2.00 on each special size on each shipment.
Terms. 2% cash 10th proximo net 25 proximo.
Minimum charge $1.00.
Delivery. Transportation charges (cheapest way) allowed on any quantity.

To Retail Merchandising Concerns
Owning 20 or more Retail Stores.

On shipments to warehouses same as shown for wholesalers; on shipments to stores, any quantity.
Standard Sizes per M $19.95
Sub-Stand. " " " 21.95
Special " " " 21.95 plus a set up charge of $2.00 on each special size on each shipment.
Terms and delivery, same as wholesalers,
To Carter-Oliver and Biddle, same as shown for wholesalers.

January 11, 1934 . . . . . Effective January 21, 1934.

Wholesales price list unapproved plug fuses.

Standard Sizes-
Lots of 1,000 $16.00 per M
" " 500 16.50 " "
" " 100 17.00 " "
Terms. 2% cash 10th proximo net 26 proximo.
Minimum charge $1.00
Delivery. Transportation charges (Cheapest way) allowed on any quantity.

COMPANY #23 (Continued)

April 27, 1934 . . . . . Effective May 7, 1934.

Prices unapproved plug fuses packed 5 to a box $14.50 per M
FOB factory freight allowed on 100 lbs. or more.
Terms. 2% 10 days net 30 days.

May 17, 1935 . . . . . Effective May 27, 1935.

Prices on unaproved plug fuses packed 5 to a box $12.75 per M.

COMPANY #24

September 26, 1933 . . . . . Effective September 26,1933.

Prices on standard and sub-standard plug fuses.

To Trade

Standard sizes each $ .03
Sub-Stand. " " .033
Terms- 2% cash 10th proximo.
Delivery FOB wholesalers warehouse.

To Wholesalers

Standard Sizes-

Less than $15.00 net	$29.00	per M
$15.00 to $48.00 net	26.50	" "
48.00 net and over	24.00	" "

Sub-Stand. Sizes

Less than $15.00 net	$31.90	
$15.00 to $48.00 net	29.10	" "
48.00 net and over	24.00	" "
Special Sizes	26.40	" " plus a set up

charge of $2.00 on each special size on each.
shipment regardless of quantity order.
Terms. 2% 10th proximo net 25 proximo.
Delivery FOB factory freight allowed to destination.
List prices of plug fuses.
Standard size $.05 each
Sub-Stand. " .07 "

March 5, 1934 . . . . . Effective March 15, 1934.

Trade Prices.

Standard Sizes each $ .03
Sub-Stand " " .033
Special " " .033 plus a set up charge of $2.50 on each special size on each shipment
Terms, 2% Cash 10th Proximo.
Delivery FOB sellers warehouse.

COMPANY #24 (Continued)

To Large Buyers

Dealers, Central Stations and others on shipments of 2,000 fuses and over.
Standard sizes per M $27.50
Sub-Stand. " " " 30.25
Special " " " 30.25 plus a set up charge of $2.50 on each special size on each shipment.
Terms and delivery as above.

To Extra Large Buyers

Central Stations and Manufacturers of fused appliances on shipments of 5000 fuses and over direct from factory.
Standard Sizes per M $25.25
Sub-Stand. " " " 27.78
Special " " " 27.78 plus a set up charge of $2.50 on each special size on each shipment.
Terms. 2% cash 10th proximo.
Delivery. Transportation charges (cheapest way) allowed to any point.

To U.S. Government

On an individual class or order definitely specifying $300 or more net value of links or fuses of any type.
Delivered anywhere.
Standard Sizes per M $24.00
Sub-Stand. " " M 26.40
Special " per M 26.40 plus a set up charge of $2.00 on each special size on each shipment.
Terms. Cash discount must not be taken into consideration in quoting net prices but bid may state it will be allowed if payment is made within ten days from receipt of goods.

To Wholesalers

Standard Sizes-
Less than $15.00 net per M $29.00
$15.00 to $48.00 net " " 26.50
$48.00 net and over " " 24.00
Sub-Standard " Less than $15.00 net " " 31.90
$15.00 to $48.00 net " " 29.10
$48.00 net and over " " 26.40
Special Sizes " " 26.40 plus a set up charge of $2.00 on each special size on each shipment.
Terms. 2% cash 10th proximo net 25 proximo.
Minimum charge $1.00.
Delivery. Transportation charges (cheapest way) allowed on any quantity.

COMPANY #24 (Continued)

To Retail Merchandising Concerns
owning 20 or more Retail Stores.

On shipments to warehouses same as shown to wholesalers.
On shipments to stores any quantity-
Standard Sizes $25.20 per M
Sub-Stand. " 27.72 " "
Special " 27.72 " " plus a set up charge of $2.00 on each special size on each shipment.
Terms and delivery same as to wholesalers.

March 19, 1934 . . . . . Effective April 2, 1934.

Dated effective April 2, 1934.
Price List.
Same as price list effective March 15 except that prices to U.S. Government omitted. U.S. Government prices offered trade, large buyers or extra large buyers, prices depending upon quantity purchases.

July 9, 1934 . . . . . Effective July 19, 1934.

Price List.
Essentially the same as filing effective April 2, 1934 except terms-2% cash 10th proximo net 25 proximo, except that municipal state or federal government will be allowed 2% cash discount if payment is made within ten days of receipt of goods and except delivery to trade and large buyers is as follows:
Delivered metropolitan area electrical jobbing point cities.

August 10, 1934 . . . . . Effective August 20, 1934.

Price list identical with price list effective July 19, 1934.

COMPANY #25

Prices on standard, sub-standard and special size fuses.

Outside of New York metropolitan district.
Trade Prices.-
Standard Sizes per C $2.85
Sub-Stand. " " " 3.15
Special Sizes " " 3.15 plus a set up charge of $2.50 on each special size on each shipment.
Terms. 2% cash 10th proximo.
FOB sellers warehouses.

To Large Buyers.
Dealers, central stations and others on shipments of 2,000 fuses and over-
Standard Sizes per M $26.50

COMPANY #25 (Cont'd)

Sub-Standard Sizes per M $29.15
Special " " " 29.15 plus a set up charge of $2.50 on each special size on each shipment.

To Extra Large Buyers

Central Stations and manufacturers of fused appliances on shipments of 5,000 fuses and over, direct from factory-
Standard sizes per M $24.25
Sub-Stand. " " " 26.70
Special " " " 26.70 plus a set up charge of $2.50 on each special size on each shipment.
Terms. 2% cash 10th proximo.
Delivery. Transportation charges (cheapest way) allowed to any point.

To U. S. Government

On an individual class or order definitely specifying $300 or more net value of links or fuses of any type - delivered anywhere.
Standard sizes per M $22.00
Sub-Stand. " " " 24.20
Special " " " 24.20 plus a set up charge of $2.00 on each special size on each shipment.
Terms. Cash discounts must not be taken into consideration in quoting net prices but bid may state it will be allowed if payment is made within ten days from receipt of goods.

To Wholesalers

Standard sizes-
Less than $15.00 net 28.00 per M
$15.00 to $40.00 net 30.50 " "
$40.00 net and over 33.00 " "
Sub-Stand. Sizes-
Less than $15.00 net 30.80 per M
$15.00 to $40.00 net 28.05 " "
$40.00 net and over 25.30 " "
Special Sizes 25.30 " " plus a set up charge of $2.00 on each special size on each shipment
Terms. 2% cash 10th proximo net 25 proximo.
Minimum charge $1.00.
Delivery. Transportation (cheapest way) allowed on any quantity.

To Retail Merchandising Concerns
Owning 20 or more retail stores.

On shipments to warehouses same as shown for wholesalers.
On shipments to stores - any quantity.
Standard Sizes $24.15 per M.
Sub-Stand. " 26.57 " "

COMPANY #25

Special Sizes $26.57 per M plus a set up charge of $2.00 on each special size on each shipment.
Terms and delivery, same as wholesalers.

For Metropolitan New York District Only.

Trade prices.
Standard Sizes per C $2.75
Sub-Stand. " " " $3.00
Special " " " 3.00 plus a set up charge of $2.50 on each special size on each shipment.
Terms. 2% cash 10th proximo.
FOB sellers warehouses.

To Large Buyers

Standard sizes per M $25.25
Sub Stand. " " " 27.28
Special sizes " " 27.78 plus a set up charge of $2.50 on each special size on each shipment.
Terms and delivery same as to trade.

To Extra Large Buyers

Standard sizes $23.20 per M
Sub-Stand. " 25.50 " "
Special " 25.50 " " plus a set up char e of $2.50 on each special size on each shipment.
Terms. 2% cash 10th proximo.
Delivery. Transportation charges (cheapest way) allowed to any point.

To U. S. Government

Same as outside of New York Metropolitan District.

To Wholesalers

Standard sizes-
Less than $15.00 net per M $26.50
$15.00 net and over " " 22.00
sub-Stand. " Less than $15.00 net " " 29.15
$15.00 net and over " " 24.20
Special " 24.80 plus a set up charge of $2.00 on each special size on each shipment.
Terms. 2% cash 10th proximo net 25 proximo.
Minimum charge $1.00.
Delivery. Transportation charges (cheapest way) allowed on any quantity.

To Retail Merchandising Concerns
Owning 20 or More Retail Stores.

On shipments to warehouses same as wholesalers.
On shipments to stores any quantity.
Standard sizes per M $23.10
Sub-Stand. " " " 25.41
Special " " " 25.41 plus a set up charge of $2.00 on each special size on each shipment.
9822 Terms and delivery, same as wholesalers.

COMPANY #25 (Cont'd)

Combination Price to Wholesalers

October 16, 1933 ---- No effective date shown.
Statement that non-renewable fuses, plug fuses, old code fuse, special fuses indicating fuses, fuse wire, fuse ribbon, fuse plugs and fuse clips can be assorted to obtain quantity prices on all items.

January 17, 1934 .....Effective January 27, 1934.

Prices on mica type porcelain unapproved fuse plugs packed 5 to a box $16.00 per M.- Packed 50 to a box, $15.50 per M.
Terms. 2% 10th proximo net 25 proximo.
Delivered free in New York Metropolitan District, FOB New York for delivery outside the metropolitan New York District.

May 28, 1934 .....Effective June 7, 1934.
Prices on plug fuses same as prices effective September 26, 1933 except for metropolitan New York district only.
Standard sizes to Wholesalers--

Less than $15.00 net	per M	$26.50
$15.00 to $44.00 net	" "	24.25
$44.00 net and over	" "	22.00

Sub-Stand. Sizes-

Less than $15.00 net	" "	29.15
$15.00 to $44.00 net	" "	26.68
$44.00 net and over	" "	24.20

Special Sizes.....per M. $24.20 plus a set up charge of $2.00 on each special size on each shipment.
Other products except glass tube fuses and mountings for them may be included in same shipment to obtain quantity prices shown above.
The following prices apply for renewable fuses and renewable links (as well as glass tube fuses) and are not included in the assortment:

Standard Sizes	$15.00 net and over	per M.	$22.00
Sub Standard "	15.00 " "	" "	24.20

Minimum charge $1.00

Outside of New York Metropolitan District
Trade Prices

Standard Sizes each	$.03
Sub-Stand. " "	.033
Special " "	.033 plus a set up charge

of $2.50 on each special size on each shipment.
Terms to both metropolitan New York District and outside. 2% cash discount if payment is made within ten days of receipt of goods.

COMPANY #25

August 3, 1934.....Effective August 13, 1934.

Price list same as price list effective June 7th excepting trade and large buyers.
Delivery. Delivered metropolitan area electrical jobbing point cities.

May 15, 1934.....Effective May 25, 1934.

Price list non-approved fuse plugs, lots 2,000 or more to wholesalers $18.00 per M.
Delivery. Delivered 2% cash 10th proximo net 30 days.

COMPANY #26

October 9, 1933.....Effective date not given.

Prices on unapproved plug fuses.
Standard and sub-standard sizes.
Prices.

Standard Sizes per C	$3.45
Sub-Stand. " " "	2.70

Terms. 2% cash 10th proximo.
Delivery. FOB sellers warehouses.

To Large Buyers

Shipments of 2,000 fuses and over.

Standard sizes per M.	$22.50
Sub-Stand. " " "	24.75

To Wholesalers

Standard sizes-	Less than $15.00 net per M.	$23.50
	$15.00 to $30.00 net " "	21.50
	$38.00 net and over " "	19.50
Sub-Stand. "	Less than $15.00 net " "	25.85
	$15.00 to $38.00 net " "	23.65
	$38.00 net and over " "	21.45

Terms. 2% cash 10th proximo net 25 proximo
Delivery. Charges for transportation allowed, shipped cheapest way.
List prices on safety plug fuses.

Standard Sizes-	Less than $15.00 net per M	$58.94
	$15.00 to 40.00 " " "	53.68
	$40.00 net and over " "	48.40
Sub-Stand. "	Less than $15.00 net " "	65.05
	$15.00 to $40.00 net " "	59.26
	$40.00 net and over " "	53.47

Discount to distributors on safety plug fuses.
Standard Package quantities and over 50-5%.
Carton quantities and over 45%
Less than carton quantities, 30%.
Terms. 2% cash discount on 10th proximo net 30 proximo.

COMPANY #26 (Cont'd)

Delivery. FOB shipping point with freight allowed to destination on shipments weighing 100 lbs or more. No freight allowance on shipments weighing less than 100 lbs.

December 12, 1933 .....Effective December 26, 1933
Per supervisory Agency.
Net prices to distributors on safety plug fuse.
Sub-Stand. Sizes Less than $15.00 net per M. $31.90
$15.00 to $48.00 net " " 29.10
$48.00 net and over " " 26.50
Standard Sizes-
Less than $15.00 $29.00 per M. net
$15.00 to $48.00 26.40 " " "
$48.00 net and over 24.00 " "

May 2, 1934 .....Effective May 12, 1934.
Net prices to distributors on safety plug fuses.
Standard sizes-
Less than $15.00 net $26.50 per M
$15.00 to $40.00 net 24.25 " "
40.00 net and over 24.20 " "

June 18, 1934 .....Effective June 28, 1934.
Prices on unapproved fuses packed 5 to a carton $16.00 per M.
Terms 2 % cash 10th proximo net 25 proximo.
Full freight allowed on shipments of 2,000 or more.

October 10, 1934 .....Effective October 20, 1934.
Net prices to distributors on safety plug fuses.
Standard Sizes-
Less than $15.00 net per M. $29.00
$15.00 to $48.00 " " " 26.50
48.00 net and over " " 24.00
Sub-Stand. " Less than $15.00 net per M. 31.90
$15.00 to $48.00 " " " 29.15
48.00 net and over " " 26.40

COMPANY #29

Spetember 25, 1933 .....Effective September 28, 1933
Prices on standard, sub-standard and special sizes fuses.
Trade Prices.
Standard Sizes Per C $2.40
Sub-Stand. " " " 2.65
Special " " " 2.65 plus a set up charge of $2.50 on each special size on each shipment.
Terms. 2% cash 10th proximo.

COMPANY #29 (Cont'd)

FOB sellers warehouses.

To Large Buyers

On shipments of 2,000 fuses.
Standard sizes per M $22.00
Sub-Stand. " " " 24.20
Special " " " 24.20 plus a set up charge of $2.50 on each special size on each shipment.
Terms and delivery same as to trade.

To Wholesalers

Standard sizes-

	Less than $15.00 net	per M	$23.00
	$15.00 to $38.00 net	" "	21.00
	38.00 net and over	" "	19.00
Sub-Stand. "	Less than $15.00 net	" "	25.30
	$15.00 to $38.00	" " "	23.10
	38.00 and over	" " "	20.90
Special "		" "	20.90 plus a set up charge of $2.00 on each special size of each shipment.

Terms. 2% cash 10th proximo net 25.
Delivery. Transportation charges (cheapest way) allowed on any quantity.

To Retail Merchandising Concerns
Owning 20 or More Retail Stores.

On shipments to warehouses same as shown to wholesalers.
On shipments to stores any quantity.
Standard sizes per M. $19.95
Sub-Stand. " " " 21.95
Special " " " 21.95 plus a set up charge of $2.00 on each special size on each shipment.
Terms and delivery same as wholesalers.
To Carter - Oliver - Biddle same as wholesalers.

January 16, 1934 .....Effective January 27, 1934.
Prices to wholesalers on unapproved plug fuses.
Standard sizes packed 5 to a box $16.00 per M.
Terms 2% cash 10th proximo net 26 proximo.
Minimum charge $1.00.
Delivery. Transportation charges (cheapest way) allowed on any quantity.

June 18, 1934 .....Effective June 28, 1934.
Reduction in prices of unapproved plug fuses packed 5 to a box $14.50 per M.
Terms. 2% 10 days 30 days net.
Freight allowed on 100 lbs. or more.

COMPANY #30

September 26, 1933 .....Effective September 26, 1933.

Original filing.
Same as Company #11 filing effective September 26.
Standard, sub-standard and special sizes plug fuses.
Trade Prices.
Standard Sizes per C $2.75
Sub-Stand. " " " 3.00
Special " " " 3.00 plus a set up charge of $2.50 on each special size on each shipment.
Terms. 2% cash 10th proximo FOB sellers warehouses.

To Large Buyers.
Same as original filing of Company #11.

October 19, 1933 No effective date given
Prices on unapproved plug fuses, standard, sub-standard and special sizes.
Trade Prices.
Standard sizes per C $2.40
Sub-Stand. " " " 2.65 5
Special " " " 2.65 plus a set up charge of $2.50 on each special size on each shipment.
Terms 2% cash 10th proximo.
FOB sellers warehouses.

To Large Buyers
On shipments of 2,000 fuses and over.
Standard sizes per M $22.00
Sub-Standard " " " 24.20
Special " " " 24.20 plus a set up charge of $2.50 on each special size on each shipment,
Terms and delivery same as to trade.

To Wholesalers
Standard Sizes less than $15.00 per M $23.00
$15.00 to $38.00 21.00
$38.00 and over 19.00
Sub-Standard Sizes-less than $15.00 per M 25.30
$15.00 to $38.00 23.10
$38.00 and over 20.90
Special Sizes 20.90 plus a set up charge of $2.00 on each special size on each shipment.
Terms. 2% 10th proximo net 25 proximo.
Minimum charge $1.00.
Delivery. Transportation charges (Cheapest way) allowed on any quantity.

COMPANY #30 (Cont'd)

(To Wholesalers in Metropolitan New York)

Standard Sizes-
Less than $15.00 net per M $23.00
$15.00 net and over " " 19.00
Sub-Stand. " Less than $15.00 net " " 25.30
$15.00 net and over " " 20.90
Other prices, terms etc. same as wholesalers.

To Retail Merchandising Concerns
Owning 20 or more Retail Stores.
On shipments to warehouses same as to wholesalers.
On shipments to stores (any quantity).
Standard Sizes per M. $19.95
Sub-Stand. " " " 21.95
Special Sizes " " 21.95 plus a set up charge of $2.00
on each special sizes on each shipment.
Terms and delivery same as wholesalers.
To Carter-Oliver - Biddle, same as wholesalers.

November 13. 1933. No effective date shown.
The prices on unapproved standard size fuses.

To Wholesalers
2,000 and over $19.50 per M.
800 and over 21.50 " "
Less than 800 23.50 " "

To Retail Merchandising Concerns
Owning 20 or More Stores
Warehouses shipments same as to Wholesalers.
To individual stores $20.45 per M.
To Large Buyers 2,000 and over $22.50 per M.
Terms. 2% cash 10th proximo net 25 proximo.
Delivery. Transportation charges (freight) allowed on
any quantity.

January 25, 1934 .....Effective Feb. 4, 1934.
General reduction to all classes of approved plug fuses.

January 31, 1934.....Effective Jan. 31, 1934.
Per Supervisory agency
Withdrawal of prices on approved plug fuses effective Feb. 4, 1934.

March 31, 1934 .....Effective Apr. 10, 1934.
Prices on approved plug fuses.
Standard, Sub-standard and special sizes.
Trade Prices-
Standard Sizes per C $2.45
Sub-Stand. " " " 2.70
Special " " " 2.70 plus a set-up charge of $2.50
on each special size on each shipment.

COMPANY #30 (Cont'd)

To Large Buyers

Dealers, Central Stations and others on shipments of 2,000 fuses and over.-

Standard Sizes per M $22.25
Sub-Stand. " " " 24.78
Special " " " 24.78 plus a set up charge of $2.50 on each special size on each shipment.

To Extra Large Buyers

Central Stations and Manufacturers of fused appliances on shipments of 5,000 fuses and over direct from factory.

Standard sizes per M $20.20
Sub-Stand. " " " 22.50
Special " " " 22.50 plus a set up charge of $2.50 on each special size on each shipment.

To U. S. Government.

On an individual class or order definitely specifying $300 or more net value of links or fuses of any type-delivered anywhere.

Standard Sizes per M $19.00
Sub-Stand. " " " 21.20
Special " " " 21.20 plus a set up charge of $2.00 on each special size on each shipment.

Terms. Cash discount must not be taken into consideration in quoting net prices but bid may state it will be allowed if payment is made within ten days from receipt of goods.

To wholesalers.

Standard sizes.	Less than $15.00 net per M.	$23.50
	$15.00 to $40.00 " " "	21.25
	40.00 net and over " "	19,00
Sub-Stand.	Less than $15.00 net per M.	26.15
	$15.00 net to $40.00 " "	23.68
	40.00 " and over " "	21.20
Special Sizes	" "	21.20 plus a set up charge of $2.00 on each special size on each shipment.

To Wholesalers in the Metropolitan N. Y. District.

Standard sizes -	Less than $15.00 net per M	$22.50
	$15.00 net and over	18.00
Sub-Stand. "	Less than $15.00 net per M	25.15
	$15.00 net and over	20.20

To Retail Merchandising Concerns Owning 20 or More Stores

On shipments of warehouses, same as shown for wholesalers.
On shipments to stores - any quantity.
Standard sizes per M $20.10.
Sub--Stand. " " " 22.41
Special " " " 22.41 plus a set up charge of $2.00 on each special size on each shipment.

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COMPANY #30 (Cont'd)

Regular Terms. 30 days 2% discount 10th proximo.
Delivery FOB L. I. City N. Y.
90¢ freight allowance on shipments over 100 lbs.
No allowance under this weight.

April 24, 1934 .....Effective May 4, 1934.
Prices on standard, sub-standard, special sizes approved plug fuses.
Same as filing effective September 26, 1933, - except terms 30 days net 2% 10th proximo,
Delivery. Transportation charges (cheapest way) allowed on any quantity.
Minimum charge $1.00 to all classes.

January 17, 1935 .....Effective Jan. 28, 1935.
Prices on unapproved fuses packed 5 to a box $13.75 per M; packed 50 to a box $13.50 per M.
Terms. 2% 10th proximo.
Delivery FOB New York.

COMPANY #31

July 6, 1934 .....Effective July 16, 1934.
Original filing.
Prices on plug fuses.
List Prices.
Standard Sizes per C $4.50
Terms. 2% 10 days EOM net 30 days.
Delivery. Full freight allowed on shipments WOG.
(a) weighing 100 lbs. or more of a total net value of $60.00 or more.
(b) regardless of weight or value to syndicate stores within the metropolitan New York area (Manhattan, Brooklyn, Bronx, Staten Island and Queens), Newark, Hoboken, Jersey City-N.J., Chicago, Cicero, Roseland, Kensington, Ill., San Francisco, California.
Discounts. Maximum discounts 50 - 5% from list prices.
Change in delivery to include syndicate stores in the following cities. Metropolitan Philadelphia area (Philadelphia, Frankfort, Germantown, Kensignton, Manayunk, Torresdale, West Manayunk, Pa., and Camden N. J.

September 28, 1934 .....Effective October 8, 1934.
Change in deliveries to include the following-on each full freight is allowed:
Weighing 50 lbs. or more or of a total net value of $30.00 to syndicate stores only.

COMPANY #31 (Cont'd)

December 21, 1934 .....December 31, 1934.
Change in delivery to include the following metorpolitan areas for purpose of free deliver; Metropolitan Boston area (Allston, Boston, Brookline, Brighton, Cambridge, Charlestown, Dorchester, E. Boston, Hyde Park, Jamaica Plain, Mattapan, Roslyndale, Roxbury, Summerville, South Boston and W. Roxbury.

COMPANY #36

Original Filing.
October 4, 1933.....Effective September26,1934.
Price to Wholesalers,
5 to a box, 1000 lots, $19.00 per M.
500 lots 20.00 " "
100 lots 20.00 " "
50 to a box,1000 lots, 18.50 " "
500 lots 19.00 " "
100 lots 19.50 " "
Terms. 2% cash 10th proximo.
Delivery FOB transportation allowed to any point (cheapest way).

May 7, 1934 .....Effective May 17, 1934.
Prices on fuses in lots of 1000, 50 to a box & 5 to a box $15 and $15.50
" " " 5000 for one shipment 50 to a box and 5 to a box,- $14.75 and $15.25.
In lots of 25,000 on contract for 30 days 50 to a box and 5 to a box - $14.60 and $14.14.
In lots of 100000 or over contract for 90 days 50 to a box and 5 to a box $14.50 and $15.00.
Terms. 2% 10 days net 30.
FOB factory.

September 11, 1934 .....Effective September 21, 1934.
Prices on fuses, 50 to a box and 5 to a box, 1000 lots and over- $13.23 per M.
In less quantities than 1000 50 to a box and 5 to a box $13.75 and $14.25.

COMPANY #41

Original Filing. September 23, 1933.....Effective September 26, 1933.
Filing identical with filing of Company #15 effective September 26, 1933.

March 26, 1934 .....Effective April 5, 1934.
Combination orders to wholesalers only to make up net values as indicated in filed price schedules.
Plug fuses may be combined with non-renewable cartridge fuses, fuse clamps and fuse pullers.

March 30, 1934 .....Effective April 2, 1934.
To Wholesalers.
All materials manufactured by us may be combined to make up an order of $48.00 net value one order one shipment.
To Trade or resellers of materials manufactured by us may be combined to make up an order of $50.00 list value one order one shipment.

April 16, 1934 .....Effective April 26, 1934.
Prices on fuses same as prices effective September 26, 1933.

April 23, 1934.....Effective April 23, 1934.
Prices on new plug fuses, standard, sub-standard and special sizes.
Trade Prices
Standard size each $.0275
Sub-Stand. " " .03
Special " " .03 plus a set up charge of $2.50 on each special size on each shipment.
Terms 2% cash 10th proximo.
FOB sellers warehouses.

To Large Buyers
Dealers, Central Stations and others on shipments of 2000 fuses and over-
Standard sizes per M $24.25
Sub-Stand. " " " 27.78
Special " " " 27.78 plus a set up charge of $2.50 on each special size on each shipment.
Terms. 2% cash 10h proximo
FOB sellers warehouse.

To Extra Large Buyers
Central Stations, Manufacturers of fused equipment on shipments of 5000 fuses or over, direct from factory.
Standard sizes per M $23.20
Sub-Stand. " " " 25.50
Special " " " 25.50 plus a set up charge of $2.50 on each special size on each shipment.
Terms 2% cash, 10th proximo.
Delivery. Transportation (cheapest way) allowed to any point.

COMPANY #41 (Cont'd)

To U. S. Government

On an individual class or order definitely specifying $300 or more net value of links or fuses of any type delivered anywhere-
Standard sizes per M. $22.00
Sub-Stand. " " " 24.20
Special " " " 24.20 plus a set up charge of $2.50 on each special size on each shipment.
Terms 2% cash 10 days after receipt of goods.
Cash discount must not be taken into consideration in quoting net prices but bid may state it will be allowed if payment is made within 10 days from receipt of goods.

To Wholesalers.

Standard Sizes -
Less than $15.00 net per M. $26.50
$15.00 to $40.00 net per M 24.25
40.00 net or over " " 22.00
Sub-Stand. " Less than $15.00 net " " 26.50
$15.00 to $40.00 net " " 24.25
40.00 net or over " " 22.00
Special " " " 24.20 plus a set up charge of $2.00 on each special size on each shipment.
Terms. 2% cash 10th proximo net 25 proximo.
Minimum charge of $1.00.
Delivery. Transportation charges (cheapest way) allowed on any quantity.

To Retail Merchandising Concerns
Owning 20 or More Retail Stores.

On shipments to warehouses same as shown for wholesalers.
On shipments to stores any quantity.
Standard sizes per M $23.10
Sub-Stand. " " " 25.41
Special " " " 25.41 plus a set up charge of $2.00 on each special size on each shipment
Terms. Same as wholesalers.
Delivery same as wholesalers.

To Trade, Resellers or Wholesalers.

To make up net values of products made by us may be combined.

September 10, 1934 .....Effective September 20, 1934.
Prices on (old type) plug fuses. Same as filing effective Sept.26, 1933 except no prices to U. S. Government. U. S. Govt. either trade. Large Buyers or Extra Large Buyers depending upon quantity purchased. Terms. 2% cash 10th proximo net 25 proximo except that state, city or government institutions will be allowed 2% cash discount if payment is made within ten days of receipt of goods.

COMPANY #42

Original Filing
September 25, 1933 .....Effective September 26, 1933.
Identical with Company #15.
Distributors price same as wholesalers.

April 8, 1934 .....April 19, 1934.
To Distributors.
Combination shipments. Plug fuses may be combined with other wiring devices and thereby obtain maximum distributors price provided that combined net value of order for one shipment to one destination is $48.00.

August 8, 1934 .....Effective August 11, 1934.
To meet # ... Company
Same as Company #15 filing effective August 11.

August 27, 1934 .....Effective September 6, 1934.
Prices to U. S. Government
On an individual class or order specifying $300 or more net value of links or fuses of any type delivered anywhere.
Standard sizes per M $24.00
Sub-Stand. " " " 26.40
Special " " " 26.40 plus a set up charge of $2.00 on each special size on each shipment.
Terms. Cash discount must not be taken into consideration in quoting net prices but bid may state it will be allowed if payment is made within ten days from receipt of goods.

November 9, 1934 .....Effective November 19, 1934.
To Wholesale Distributors.
Plug fuses may be combined with other wiring devices and thereby obtain maximum distributors prices, provided that combined value of order for one shipment to one destination is $48.00 net.

APPENDIX A. PART 13B

PORTABLE ELECTRICAL TOOLS

Chronological Record of Price

Filings by Companies

COMPANY-#1

1st Filing

Received March 6, 1934 .....Effective March 6, 1934.
A general Catalog #34 and list prices.
Discounts:
Distributors - 30% from list.
Terms:
2% 10th prox. net 30th.
A trade-in allowance is permitted on electrically driven valve face grinding machines of any make to apply on purchase of 4 types of grinding machines.
Freight allowed on shipment of 100 lbs. or more direct to jobbers stock.

2nd Filing

Received May 28, 1934 .....Effective June 7, 1934.
Additions to price filing, 1st filing, effective March 6, 1934.
Discounts:
Non-stocking distributors on tools .....15% off list price.
Prices in Catalog #34 are net to garages or consumer.
Industrial accounts on electrical equipment for use on production .....25% off list price.
Select list of distributors who resell electrical tools to sub-jobbers, who are not sold direct & who are customers of select distributors. 30%-10%.

3rd Filing

Received August 13, 1934 .....Effective August 23, 1934.
Additions to 1st filing, effective March 6, 1934 and 2nd filing, effective June 7, 1934.
Navy specifications on electric drills, 40-T-3E.
One type, 3 sizes at net prices issued - Navy Department only, October 2, 1933.
Terms:
5% cash, 10 days.

4th Filing

Received November 3, 1934 .....Effective November 13, 1934.
Added 5 new types.
Terms, discounts, etc. same as 1st filing, 3/6/34.

COMPANY-#1

5th Filing

Received November 30, 1934 .....Effective December 10,1934.
Superseding 2nd filing, effective June 7, 1934.
Discounts:
Non-stocking jobbers on electric drills, bench grinders, portable sanders and polishers who stock less than 3 units..... .....15% off list.
Large distributors who buy and carry in stock electrical products are extended the same discounts received by stocking distributors..... .....30% off list.

2nd Page - List price on electric drills, bench grinders, portable sanders and polishers, showing 10 types of drills, 5 types of bench grinders, 2 types of sanders and 1 type of polisher. Price reduction on 2 types of bench grinders; these in addition to Catalog #34.

6th Filing

Received January 16, 1935 .....Effective January 26, 1935.
New price filed, one type, bench grinder.
Same terms, discounts and conditions as previously listed in 2nd filing, 6/7/34 and 5th filing, 12/10/34.

7th -Final - Filing

Received April 6, 1935 .....Effective April 17, 1935.
New price filed, 1 type electric drill.
Same terms and discounts and conditions as previously filed in 2nd filing, 6/7/34, and 5th filing, 12/10/34.

COMPANY -#4

1st Filing

Received February 7, 1934.....Effective February 7, 1934.
A list price discount schedule on bench grinders, listing 16 types.
Discounts:
Jobber - 40% from list.
Dealer - 25% from list.
Terms:
1% 10 days or net 30.
Delivery:
FOB St. Louis.

2nd Filing

Received February 19, 1934.....Effective March 1, 1934.
Discount schedule on bench grinders.
Discounts:
To Federal, State, Municipal Governments, Public Utilities and large users.....25%.
Distributors.....44%.
Also list prices, 2 new types not previously filed.
Same terms as 1st filing.

3rd Filing

Received July 3, 1934.....Effective July 13, 1934.
List price and discount schedule on bench grinders and combination grinder-buffers, listing 20 types of bench grinders and 16 types of combination grinder-buffers. Addition to 2nd filing, March 1,1934.
Discounts:
Same as 2nd filing, effective 3/1/34, and 1st filing, 2/7/34.
Terms:
1%-10 or 30 days net, or EOM.
FOB Plant.

4th Filing (Last)

Received April 29, 1935.....Effective May 9, 1935.
New list price on 4 types of grinder-buffers, not previously filed.
Same terms and discounts as 1st and 2nd filings.

COMPANY-#5

1st Filing

Received February 7, 1934.....Effective February 7, 1934.
Price list #34 supplanting list of 12/13/33. No record of this.
Discount Schedule:

	Electric Tools	Accessories	Service Parts
Stocking Distributors	30%	40%	30%
Non-Stocking Dist.	15	15	15
Authorized Stocking Service Stations	0	0	30

List prices to consumer, Federal, State, County, Municipal Governments classed as consumers.
Terms: 2% cash in 10 days, or EOM.
Freight FOB Plant allowed on 100 lbs. or over.

2nd Filing

Received June 29, 1934.....Effective July 9, 1934.
Corrections, revisions and additions to price list #34, 1st filing.
Shows a change in price; some down, some up, and additions to the line.
Discount to non-stocking distributor on service parts should read 15% instead of 0%, as appeared in 1st filing. Corrected on form.

3rd Filing

Received September 14, 1934.....Effective September 24, 1934.
Revisions and additions to price list #34 , 1st filing, types and accessories.
Terms and discounts same as 1st filing.

4th Filing

Received November 12, 1934.....Effective November 22, 1934.
New filing, one type added to the line.
Terms, discounts and policies same as 1st filing.

5th Filing

Received November 27, 1934.....Effective December 7, 1934.
Price revision, one type, price reduced.
Terms, discounts, policies same as 1st filing.

6th Filing

Received January 5, 1935.....Effective January 15, 1935.
Price revision on tools, 6 types reduced, 1 type advanced, and accessories, 12 advanced, 3 reduced.
Change in discount to stocking distributor from 40% to 30% on certain accessories--screw driver bits, when ordered in package lots of 50 or more.
Terms and discounts:
Same as 1st filing.

7th Filing

Received January 10, 1935.....Effective January 21, 1935.
Price revision on one type of bench grinder, giving the old list price as well as the new, which is same price as 4th filing, 11/22/34.
Terms and discounts:
Same as 1st filing.

8th Filing

Received April 1, 1935.....Effective April 11, 1935

Additions to the line, new filing, one type-Junior electric drill.

No change in terms or discounts except,

Discount:

Stocking jobbers - 25%.

9th Filing

Received April 29, 1935.....Effective May 9, 1935.

New filing, addition to the line, one type-7" sander.

Terms and discounts:

Same as 1st and 8th filings.

COMPANY #11

1st Filing

Received February 5, 1934.....Effective February 7, 1934.
Price list 110 and Discount Sheet 110-A on Junior workshop electrical tools.
Discounts:
Jobber distributors, merchandise distributors and premium accounts.....50 and 5%.
Jobbers department stores and utilities.....50%.
Terms:
2% 10 EOM, 30 days extra for points west of the Rockies.
FOB Chicago.

2nd Filing

Received March 15, 1934.....Effective March 26, 1934.
Price sheet 115 superseding 110, 1st filing.
Discount sheet 110-A applies hereto.

3rd Filing

Received March 22, 1934.....Effective April 1, 1934.
Sheet 118, change of terms on all products.
2% cash discount
Discounts:
Same as 1st filing.

4th Filing

Received April 20, 1934.....Effective April 20, 1934.
Price sheet 120, superseding 115, 2nd filing, effective 3/26/34. showing a reduction in price on one type.
Discount sheet 110-A applies hereto.
Terms:
2% cash.
FOB Chicago.

COMPANY #13

1st Filing

Received February 7, 1934.....Effective February 7, 1934.
Price sheet #1, two pages, dated October 7, 1933.
Manual 20-A superseding 20, October 9, 1933--No record.
Stocking distributor is described as one who regularly carries in stock 3 or more complete tools.
A non-stocking distributor means one who does not regularly carry 3 or more complete tools of our manufacture in stock.
The term "Consumer" refers to any purchaser of tools from us or through distributors for his own use.

COMPANY #13 (Cont'd)

All departments of the U. S. Government, as well as State, County, and Municipal Governments and educational institutions are defined as customers with-

Terms:

2% 10th prox.

Regular accounts - Net cash, 30 days.

Discounts:

	Stocking Distributors	Non-Stocking Distributors
(1) Complete tools	30%	15%
(4) Replacement parts	30%	15%

FOB Plant.

2nd Filing

Received October 6, 1934.....Effective October 16, 1934.
Additions to #1, 1st filing.
2 types, new filing.

3rd Filing

Received May 9, 1935.....Effective May 20, 1935.
Listing 6 new types in addition to list of 1st filing. These are subject to the same discounts and terms as 1st filing.

COMPANY #14

1st Filing

Received August 25, 1934.....Effective September 10, 1934.
An illustrated catalog, 1 type of grinder including accessories to same.
No discount sheet.
Note N.
Terms: None.

2nd Filing

Received September 10, 1934.....Effective September 10, 1934.
Identical to 1st filing, with discount sheets, omitted from 1st filing.

(N) Discounts:	Distributor
(1) Tools -	25%
(3) Service Parts -	25%

COMPANY #14 (Cont'd)

(N) Discounts: Distributor

(2) Accessories	2 or less 1 Item	3 or more 1 Item
1 to 11 Assorted	25-20%	45-20%
12 to 99 "	30-20	50-20
100 up "	35-20	55-20

Terms: None.

3rd Filing

Received September 24, 1934.....Effective September 24, 1934.
Distributors quotation sheet showing discounts on quantity-F, evidently cancelling 2nd filing, covering discounts.
(N) Discounts:

Distributor

(1) Tools	(one	- 10%.
	(3 Assorted	- 35
(3) Service Parts	(6 Assorted	- 30-10
	(12 up "	- 40

(2) Accessories	2 or less 1 Item	3 or more 1 Item
1 to 11 Assorted	25-20%	45-20%
12 to 99 "	30-20	50-20
100 up "	35-20	55-20

Terms: Not given.
FOB " "

COMPANY #15

1st Filing

Received February 8, 1934.:.....Effective February 7, 1934.
Price sheet #26 for Catalog #26, dated October 2, 1933.
Discounts:
Stocking jobbers, (1) - 30%.
(2) - 30
Non-stocking jobbers - 5% less.
Terms:
2-10-30 days net.
FOB Cincinnati, allowed on 100 lbs. or over.

2nd Filing

Received April 20, 1934.....Effective April 30, 1934.
This is in the nature of a general letter to the district manager and all authorized distributors, conforming with the rules and regulations of the Supervisory Agency.

COMPANY #15 (Cont'd)

Net list prices quoted on sales made to consumer. List 26, 1st filing. Departments of the Federal, State, County and Municipal Governments and educational institutions are defined as customers.
To the above all products may be quoted FOB Destination, as requested in the request for bids.
Freight will be allowed to distributor on shipments of 100 lbs. and over on Class A items only. No freight allowed on drop shipments.
Terms: 2-10 net 30 or EOM.

3rd Filing

Received June 8, 1934.....Effective June 18, 1934.
Price sheet 26-A supersedes all previous lists.
New schedule of discounts according to product classifications.

Product Classification	Stocking Dist.	Non-Stocking Distributors	Authorized Stocking Service Stations
A	30%	15%	0%
B	25	15	0
C	20	15	0
*D	15	10	0
F	30	15	0
	Replacement Parts		
A	30	20	30
B	25	15	25
C	20	15	20
D	15	10	15

Terms:
2-10-30 net or EOM.
FOB Plant allowed on 100 lbs. or over, Class a only.

4th Filing

Received November 22, 1934.....Effective December 3, 1934.
Addition to line, Class A, one type of drill, subject to discounts and terms of 3rd filing.

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* Class D includes special products of Classes B and C requiring changes in design.

COMPANY #17

1st Filing

Received February 12, 1934.....Effective February 12, 1934.
Two (2) catalogs #32 of product and list prices, one Class A. Types, one Class B Accessories.
Discounts:

	Stocking Distributor	Non-Stocking Distributors
Class A		
Pages 7 to 50	30%	15%
Pages 51 to 60		
68-70 and 71	20	15
Class B		
Pages 83 to 91	20	10

Terms: 1% cash, 10 days, net 30 - repairs and parts.
FOB Plant.

2nd Filing

Received November 19, 1934.....Effective November 29, 1934.
List price on 7 types of drill.
Applying only to quotations on sales to Federal, State, County and Municipal Governments, educational institutions and other tax-supported agencies.
These prices are revisions of list prices, 1st filing, effective February 12, 1934.

3rd Filing

Received November 26, 1934.....Effective December 6, 1934.
Additions to the line, showing 6 new types, all in Class A.
All Class A discounts as of 1st filing, effective February 12.
Discounts:
Stocking or authorized distributors.....30%.
Non-stocking distributors.....15.
Terms:
2% cash discount, 10 days, net 30.

4th Filing

Received January 14, 1935.....Effective January 24, 1935.
Revised price on one type obsolete drill.
Distributors discount - 25%.
Terms:
Net cash 30 days.
FOB Louisville, Ky.

COMPANY #17 (Cont'd)

5th Filing

Received April 1, 1935.....Effective April 11, 1935.
Additions to the line, 3 types, all Class A. New filing.
Same terms and discounts as 3rd filing, December 6, 1934.

6th Filing

Received May 1, 1935.....Effective May 11, 1935.
Additions to the line, 2 types, Class a with list price. New filing.
Also 4 types, price changes. All 4 types show reductions in price, Class A.
Same terms and discounts as 3rd filing, December 6, 1934.

COMPANY #25

1st Filing

Received February 9, 1934.....Effective February 7, 1934.
General price list applying to Catalog #45, showing 3 classes of product - Classes A, B and C.
Discounts:

To stocking distributors-
Class A.....30%.
Class B.....25.
Class C.....20.
To large users.....15.
To consumers.....None.

Terms:
1% 10 days net 30.
FOB Plant.

2nd Filing

Received April 18, 1934.....Effective April 28, 1934.
General price list 45N applying to Catalog #45.
One type reduced in price; all other types same as 1st filing.
Discounts:

	Stocking Dist.	Non-stocking Distributors
Class A	30%	15%
Class B	25	15
Class C	20	20
Parts	20	20

All prices are at list to consumer.
All Departments of the Federal Government, State, County and Municipal Governments, and educational institutions are classified as consumers, with-

COMPANY #25 (Cont'd)

2nd Filing (Cont'd)

Terms:
2% cash discount.
FOB Destination.
Terms:
Regular accounts - 1% 10 days net 30.
FOB Factory.

3rd Filing

Received July 19, 1934.....Effective July 30, 1934.
Price changes, 2 types reduced in price, both in Class A.
Discount:
Maximum 30%.

4th Filing

Received November 26, 1934.....Effective December 6, 1934.
Addition to the line, price list 450, one type for quotations and sales to all Departments of the Federal, State, County and Municipal Governments, educational institutions and other tax-supported institutions.
Terms:
Same as 2nd filing, April 28, 1934.

5th Filing

Received December 5, 1934.....Effective December 15, 1934.
Instructions applying to price sheet 45-N and 45-I, superseding instructions to 45-N, 2nd filing, April 28, 1934.
Discounts:

	Stocking Dist.	Non-stocking Distributors
Class A	30%	15%
Class B	25	15
Class C	20	20
Parts	20	20

Consumer shall not be quoted or sold lower than list prices.
Terms:
1% 10 days net 30, or EOM.
FOB Plant.

6th Filing

Received April 8, 1935.....Effective April 19, 1935.
Additions to the line, new filing, 6 types at list prices;
2 in Class A and 4 in Class B.
Price changes, 8 types, all in Class B. Prices reduced from price list 45-N, 2nd filing, April 28, 1934.
Terms and discounts:
Same as 5th filing, December 15, 1934.

COMPANY #27

1st Filing

Received February 7, 1934.....Effective February 7, 1934.
General price list, U-302; with information and illustrations; also includes Bulletins 2669, 2670, 2672, 2673.
Bulletin 2669, dated February 7, 1934.

(1) All prices on complete tools, parts and accessories to consumer are List Net..
All Departments of Federal, State, County and Municipal Governments and educational institutions are classed as consumers.

(2) Discounts--

	Stocking Dist.	Non-Stocking Dist.	Stocking Service Stations.
(1) Tools	30%	15%	0%
(2) Accessories			20%
(3) Parts			20%

Bulletin 2671, dated February 7, 1934.

(1) (a) Terms - Net cash 30 days.
(b) Dealers - 2% cash 10 days or EOM.
(c) 2 % for Federal, State, County, Municipal Governments and educational institutions; in accordance with their bids.

Bulletin 2670, dated February 7, 1934.
FOB Points - Plant allowed $100. or more.
FOB Destination - Federal, State, County, Municipal Governments, and educational institutions.

Bulletin 2672, dated February 7, 1934.
Trade Practices-
usual for Industry.

2nd Filing

Received March 12, 1934.....Effective March 22, 1934.
Bulletin 2671-A, superseding Bulletin 2671, changing the terms.
2% cash 10 days net 30 or EOM. 2% for Governments.

3rd Filing

Received May 10, 1934.....Effective May 10, 1934.
Bulletin #2753, supplementary to price list U-302, 1st filing.
New filing, one type at list price.

4th Filing

Received May 23, 1934.....Effective May 23, 1934.
Bulletin #2761, supplementary to price list U-302, 1st filing.
New filing, one type, list price.

COMPANY #27

5th Filing

Received May 24, 1934.....Effective June 3, 1934.
Bulletin #2764, revision of price list U-302, 1st filing.
4 sizes of one type of portable saws.

6th Filing

Received June 6, 1934.....Effective June 6, 1934.
General price list U-303, superseding price list U-302, 1st filing.
No change in terms or discounts, as 2nd and 1st filing.

7th Filing

Received August 3, 1934.....Effective August 13, 1934.
Bulletin #2792, noting an addition to volt current on one type.

8th Filing

Received October 5, 1934.....Effective October 15, 1934.
Bulletin #2832, to Government Departments only when bids so specify.
Extra accessories added at no extra charge over listed prices.

9th Filing

Received October 6, 1934.....Effective October 16, 1934.
Bulletin #2673-A, supplementary to #2673, 1st filing.
Quoting net prices, quantity purchase, accessories, 8 types.
Terms, as Bulletin 2671-A, 2nd filing, March 22, 1934.
FOB as 2670.
Trade practices as 2672.

10th Filing

Received October 6, 1934.....Effective October 16, 1934.
Bulletin #2833, supplementary to price list U-303, 6th filing,
6/6/34, and superseding Bulletin #2792, 7th filing, August 13, 1934.
Specifications and list price on 2 types.
Discounts as 2669, 1st filing.
FOB, 2670, 1st filing.
Terms, 2671-A, 2nd filing, 3/22/34.

11th Filing

Received October 13, 1934.....Effective October 23, 1934.
Bulletin #2835, supplement to price list U-303, 6th filing,
June 6, 1934.
List prices apply only to quotations to Departments of the U.S.,
State, County and Municipal Governments, on 7 types, subject to
discounts as of Bulletin #2669, 1st filing.
Terms of payment as of Bulletin #2671-A, 2nd filing, and trade
practice as in Bulletin #2672, 1st filing.

COMPANY #27 (Cont'd)

12th Filing

Received October 22, 1934.....Effective November 1, 1934.
Bulletin #2852, supplementary to price list U-303, 6th filing, 6/6/34.
New filing, 2 types.
Terms and discounts - no change.

13th Filing

Received March 11, 1935.....Effective March 21, 1935.
Bulletin #2896, supplementary to U-303, 6th filing, 6/6/34.
New filing, one type, list price.
No change in terms or discounts.

14th Filing

Received March 19, 1935.....Effective March 29, 1935.
Bulletin #2899, supplementary to U-303, 6th filing, 6/6/34.
4 types at list prices, applying only to quotations to Departments of the U. S., State, County and Municipal Governments.
Discounts - as 2669.
Terms - as 2671-A.
Trade Practice - as 2672.
FOB Plants - as 2670.

15th Filing

Received April 19, 1935.....Effective April 29, 1935.
Bulletin #2910, supplementary to U-303, 6th filing, 6/6/34.
New filing, 2 types at list prices.
No change in terms or discounts. Same as 14th filing, 3/29/35.

COMPANY #28

1st Filing

Received February 6, 1934.....Effective February 7, 1934.
Terms and discounts on 3 types drills; list price.
Discounts:
to Class A, garage repair and service men.....15%
to Class B, dealers who purchase for resale (hardware, automotive, electrical specialty).30.
to Class C, jobbers who stock.....40.
to Class D, wholesalers who stock and control territory exclusively.....60.
Terms:
Classes A, B and C - 2% 10 days, net 30.
Class D - Net cash with order or on delivery.
FOB New York City - No freight allowed.

COMPANY #28 (Cont'd)

2nd Filing

Received May 28, 1934.....Effective May 28, 1934.
Bulletin #100, supplementing and additional to 1st filing.
One type at list price.
Terms and discounts:
Same as 1st filing.

3rd Filing

Received October 17, 1934.....Effective October 27, 1934.
Bulletin #101, supplementary and additional to 1st filing.
One type at net price to the trade for resale and list price.
Terms:
COD or 1%, 10days, net 30.

4th Filing

Received December 18, 1934..... .....Effective December 28, 1934.
Bulletin #102, supplementary and additional to 1st filing.
One type, list price, with net price to the trade for resale.
Terms for the latter, COD or 2%, 10 days, net 30.
Discounts:
Same as 1st filing.

COMPANY #30

In making a filing, this company differs in its method of sale from other companies in the Industry inasmuch as they use the multiplier system, basing their percentage of discount to different purchasers on the quantity basis and classifying their purchases in nine different groups.

This is characteristic of the method of selling fractional horse power motors. This company is predominently a manufacturer of motors and it would appear that in entering the field of electric tools, they have merely carried over the system of merchandising used by them in the motor field rather than adopting the system in vogue in the electric tool field.

COMPANY #35

1st Filing

Received February 7, 1934.....Effective February 7, 1934.
Illustrated and descriptive catalog page of one type with discount sheet to 7 classes of purchasers, A, B, C, D, E, F and G, and defining Class A and B purchasers.

COMPANY #35 (Cont'd)

1st Filing

Class	Description	Discount Motor Grinders
A	Users	List
B	Users	10%
C	Machinery dealers (machinery manufacturers agents)	25
	(X) Central Stations	35
D	Resale Motor Dealers	25
	(4) Jobbers -(Must be rated as such by Jobbers Association)	40
E	Resale Purchasers (not otherwise classified, including Motor Manufacturers)	10
F	Federal, State, Municipal Govts.	10
	(X) Schools and Educational Institutions	25
G	Machinery Manufacturers-(Resale Machinery Manufacturers)	20

Note: This is the same plan as is used by this concern in selling Fractional Horse Power Motors. -See data 105, Sept. 27, 1934,- F.H.P.M.

Terms: Net 30 days on approved credit; no cash discount.
Freight FOB Plant; no freight allowed.
Prices on the illustrated sheet are subject to increase of 15 and 10% (26½%).

2nd Filing

Received September 22, 1934.....Effective October 2, 1934.
This is the same illustrated catalog sheet as 1st Filing and differs only in that part "prices on this sheet subject to increase of 15 and 10%. (26%)". That part is eliminated.

3rd Filing

Received January 18, 1935.....Effective January 28, 1935.
Bulletin #112 supersedes Bulletin #112 of the 1st filing.
Confidential discount schedule.
These discounts vary according to the different classes of purchasers.
Class A and B - discount regulated according to quantity in dollars purchased at retail price.
The other classes are C, D, E, F, G, GB and H.

COMPANY #35 (Cont'd)

3rd Filing

Class	Description	Discount Motor Grinders
A	Users	
	Order less than $500 (Retail Price)	None
	" $500 to $999.00 "	10%
	" $1,000 to 4,999.00 "	12½
	" $5,000 or more " Class B	16%
B	Users	16%
C	Central Stations & C.S. Holding Cos.	35%
D	Resale Motor Dealers	25%
	Jobbers-(must be rated so by Jobbers Association)	40%
E	Resale Purchasers (not otherwise classified)	25%
F	Federal, State, County and Municipal Governments. Municipal Central Stations and all Educational Institutions	25%
G	Machinery Manufacturers (Resale Machinery Manufacturers)	20%
GB	Machinery Manufacturers Class GB applies to Integral Horse Power Motors and Control but not Fractional Horse Power Motors or Control.	25%
H	Machinery Dealers (Machinery Manufacturers Agents)	25%

Note: Same as Note - 1st Filing. F.H.P.M.

Terms: Net 30 days on approved credit.
Freight FOB Plant, no freight allowed.

4th Filing

Received April 8, 1935.....Effective April 19, 1935.
Sheet 12505 supersedes 1st filing.
List price on one type with discounts to purchaser based on quantity unit purchase.
Discount -

Lots - 1 - 9	Spot Shipment.....	25%
" 10 - 99	Shipment in lots of 10 or more and to be taken in 90 days from date of initial Shipment.....	40%
" 100 or more	Same as 10 to 99.....	42½%

Terms: Net 30 days.
FOB Plant, no freight allowed.

COMPANY #36

1st Filing

Received February 7, 1934.....Effective February 7, 1934.
Descriptive catalog #3, dated October 10, 1933, with list prices and appendix showing corrections on price sheets of catalog #3, with discounts applying to stocking distributors, non-stocking distributors, on product Class A, B, C, D, E and F.

Class -	Stocking Dist.	Non-Stocking Distributors	Consumer
A -	30%	15%	0
B -	40%	15	0
C -	20	10	0
D -	25	10	0
E -	331/3	15	0
F -	10	5	0

Terms: 2% 10 days, or 30 days net or EOM
Freight FOB Plant, prepaid on shipments of 100 lbs. or over.

2nd Filing

Received March 9, 1934.....Effective March 9, 1934.
Applies to revised price sheet of October 10, 1933, supplementing Catalog #3, 1st filing.
Decreasing the classes of product to A, B, C, and D.

Discounts	Stocking Distributors	Non-Stocking Distributors
Class A-All elec. tools & hammer accessories.	30%	15%
Class B-All accessories excepting those listed in A and C	40	15
Class C-Hole saws, Chucks, Chuck Keys, Cords & Flexible pads.	331/3	15
Class D-Rotary Converters and Transformers.	15	0

Terms: 2% cash discount within 10 days or 30 days net or EOM.
FOB Plant, prepaid on 100 lbs. or over.

3rd Filing

Received April 28, 1934.....Effective April 28, 1934.
List price on 8 types, applying to Goodell-Pratt electric tools.
Discounts:
Distributors, 30%
Terms: 2% cash within 10 days or net 30 days.
FOB Plant.

COMPANY #36 (Cont'd)

4th Filing

Received November 17, 1934.....Effective November 27, 1934.
On Miller Falls Company product revised prices on obsolete tools.
4 types at list prices, less distributors discount, 30%, and 2 types on Goodell-Pratt Company product, list price less distributors discount - 30%
Terms: As 3rd filing, 4/28/34.

5th Filing

Received February 16, 1935.....Effective February 26, 1935.
Revised price on one type obsolete to be closed, list price distributors discount - 30%.
FOB Plant.
Terms: As 3rd filing, 4/28/34.

6th Filing

Received March 1, 1935.....Effective March11, 1935.
Revised price on one type obsolete, to be closed, list price with distributors discount - 30%.
FOB Plant.
Terms: As 3rd filing, 4/28/34.

7th Filing

Received March 16, 1935.....Effective March 26, 1935.
Revised prices on 3 types at list prices, distributors discount -30%.
FOB Plant.
All 3 types show reductions in price.

8th Filing

Received April 25, 1935.....Effective May 6, 1935.
Additions to the line, new filing, on 7 types at list prices and 10 types at price changes.
These price changes show reductions in price.
Terms and discounts as 2nd filing, 3/9/34.
FOB Plant.

COMPANY #37

1st Filing

Received February 13, 1934.....Effective February 13, 1934.
Catalog #10 -- Descriptive price catalog at list prices.
Discounts:
Class A, electric tools-
to stocking distributors.....30%
to non-stocking distributors.....15%
Class F, accessories-
to stocking distributors.....30%
to non-stocking distributors.....20%
Class H, replacement parts-
to stocking service stations.....30%
to non-stocking service stations...15%
Sales to users - list prices.

Terms: 2% 10th prox.
FOB Plant.

2nd Filing

Received September 18, 1934.....Effective September 28, 1934.
General price sheet catalog #10, in addition to Filing #1.
Discounts are applicable to large industrial accounts, and to all Departments of the U. S. Government, State, County and Municipal Governments, and institutions operated by general taxation:
Class A tools carry the same discount as stocking distributors - 30%.
Terms: 2% cash in 10 days.
FOB Point of destination to Government agencies as specified in contract.
Stocking distributors who resell to Government agencies and industrial accounts who receive the discount referred to shall be allowed an extra 10% discount.
New confidentialdiscount sheet superseding that of the 1st filing is in effect.

Discounts:	Stocking Dist.	Non-stocking Dist.
(1) Electric Tools	30%	20%
(2) Accessories	30	20
(3) Service Parts	15	0

Terms: 2% 10 days, net 30.
FOB Plant, allowed on shipments $150.00 or more in U. S.

3rd Filing

Received December 4, 1934.....Effective December 14, 1934.
Addition to the line, new filing, one type at list price subject to same discounts and terms as 2nd filing, September 28, 1934.

COMPANY #39

1st Filing

Received February 27, 1934.....Effective February 7, 1934.
List Prices on 8 types and accessories with

Discounts -	1. Types	2. Accessories
To stocking distributors..	33 1/3 %	33 1/3%
To non " " ...	30	30
To Government agencies....	25	25

Terms: 2% 10th prox. net 30.
FOB Plant; freight allowed on shipments of 100 lbs. or more.

2nd Filing

Received January 3, 1935.....Effective January 10, 1935.
Price change on 2 types, both showing reductions.
Added to the line, new filing, one type, list price, subject to the same terms and discounts as 1st filing.

3rd Filing

Received January 25, 1935.....Effective January 28, 1935.
An illustrated catalog of 4 types with list prices.
Same terms and discounts applying as of 1st filing.
No further filing made by this concern.

COMPANY #40

1st Filing

Received February 21, 1934.....Effective February 21, 1934.
Price lists on 21 types at net list prices to consumer.
Discounts:
To regular dealers handling the line.....30%
To non-stocking dealers.....15%
Note: "Products of our manufacture sold under other trade names are not subject to the above list prices or discounts. Such prices will be furnished only by the head office."

Terms:
2% 10th of the following month.
FOB Plant; freight allowed on 100 lbs. or more.

2nd Filing

Received April 10, 1934.....Effective April 20, 1934.
Price lists superseding prices of 1st filing on 20 types - 2 types dropped and 2 show price reductions.
Discounts:
To regular dealers handling the line.....30%
To non-stocking dealers.....20%
Terms:
2% 10 days, 30 days net.
FOB Plant.

COMPANY #40

3rd Filing

Received July 2, 1934.....Effective July 12, 1934.
Price lists superseding 2nd filing, April 28, 1934-no change in prices.
Prices on 20 types.
Discounts:
To regular dealers handling the line.....30%
To non-stocking dealers.....15%
Terms:
2% 10 days, net 30 days.
FOB Plant and Los Angeles; freight allowed on 100 lbs.,or more. In addition right is reserved to quote FOB Destination to Departments of the U. S. Government and public institutions, if such a quotation is desired.

4th Filing

Received September 27, 1934.....Effective October 8, 1934.
Additional prices for Navy specification.
One type issued to Navy Department October 2, 1933. $40-T-3E.
Discounts to all departments of the U. S. Government and tax-maintained Governments and institutions.....30%
Industrial accounts for use on production, the same as apply to stocking distributors - 30%.
The stocking distributor to receive 10% additional if he resells to Government agencies, and industrial accounts who receive the aforementioned discounts.
Terms:
2% 10 days, net 30 days.
Freight:
FOB Plant and Los Angeles; freight allowed on 100 lbs.,or more. In addition right is reserved to quote FOB Destination to Departments of the U.S.Government and public institutions, if such a quotation is desired.
Discounts:
To regular dealers handling the line.....30%
To non-stocking dealers.....15%

COMPANY #41

1st Filing

Received February 12, 1934.....Effective February 7, 1934.
A general price list #52.
Discounts:
To stocking distributors.....25%
To non-stocking distributors.....15%
Terms:
5% for cash, with order, 2% 10 days net 30 days.
FOB Plant.

COMPANY #41

2nd Filing

Received March 29, 1934.....Effective April 9, 1934.
Discount sheet the same as that of 1st filing:
To stocking distributors.....25%
to non-stocking distributors.....15%
Users..... 0%
Terms:
5% 10 days, 30 days net.
5% for cash, with order, 2% 10 days net 30 days - for users.
FOB Plant.
An exception to the foregoing is stocking distributor in the New York Metropolitan area - 30% discount with terms of 3%, 10 days, net 30.

3rd Filing

Received May 26, 1934..... Effective June 5, 1934.
A refiling of prices on product as required by NEMA. Cancelling previous instructions.
Terms and discounts the same as 2nd filing, April 9, 1934.
Where time sales are made by this company, a finance charge prevails.
No prices are to be quoted or invoice to consumers at lower than the list price.
The Departments of the U. S., State, County, and Municipal Governments, and educational institutions are defined as customers.

4th Filing

Received November 1, 1934..... Effective November 1, 1934.
One type, price reduced. Discontinued number to close out.
Discounts:
To stocking distributors..... 25%
To non-stocking distributors..... 15%
Users..... 0%
Terms:
5% for cash, with order, 3% 10 days net 30 days - for users.
FOB Plant.
An exception to the foregoing is stocking distributor in the New York Metropolitan area - 30% discount with terms of 3%, 10 days, net 30.

COMPANY #43

1st Filing

Received February 8, 1934..... Effective February 7, 1934.
A general price list #30 for Catalog #30 showing list prices on various products.
Discounts:
To stocking jobbers..... 30%.
To non-stocking jobbers..... 15%.
Discounts vary according to product.
Discount from net to 20% to U. S. Government, discount depending upon quantity purchased.

COMPANY #43 (Cont'd)

Terms:
3% 10 days, net 30 from date of invoice.
FOB Plant.

2nd Filing

Received January 7, 1935.....Effective January 17, 1935.
List prices on 13 types described in Catalog #30, Class A.
Price of five as list 30.
Four-price increase.
Two-price reduction.
Two-new filing.
Discounts: Schedule superseding list filing.

Class	Stocking Dist.	Non-stocking Distributors
A	30%	15%
B	25	15
C	20	20
Parts	20	20

Terms:
2% cash 10 days, net 30.
Active accounts - EOM.
Government Departments - 2% cash discount, 30 days
FOB Destination.
FOB Plant; freight allowed on shipments of 10[illegible] lbs. or more,
Class A product.

COMPANY #44

1st Filing

Received February 1, 1934 .....Effective February 7, 1934.
Illustrated and descriptive sheet of one type of drill with list price.
Discounts:
Stocking distributors (3 types or more) 50%
Non-stocking distributors (less than 3) 40%
Terms: 2% 10 days, net 30.
10th prox. allowed.
FOB Plant.

2nd Filing

Received February 26, 1934 .....Effective February 26, 1934.
Additions to the line, one type, list price.
Discounts:
Stocking distributor 50%
Non-stocking distributor..... 40%
Terms: 2% 10 days, 30 days net.
10th prox. terms allowed.
FOB Plant.

COMPANY #44

3rd Filing

Received March 31, 1934 .....Effective March 31, 1934.
Discounts:
Stocking distributors.....50%
Non-stocking distributors 40%
Terms) as 2nd filing.
FOB)

4th Filing

Received April 2, 1934 .....Effective April 12, 1934.
Discount schedule correction from 3rd filing.
Stocking Distributors .....50% (3 or more)
Non-stocking Distributors .....40% (Less than 3)
Terms: 3% 10days, net 30.
FOB Plant.

5th Filing

Received April 30, 1934 .....Effective April 30, 1934.
An illustrated and descriptive sheet of 2 types applying to type on 1st filing and 2nd filing of February 26, 1934.
Discounts as 2nd filing.

6th Filing

Received January 2, 1935 ..... Effective January 12, 1935.
Additions to the line, one type, list price.
Discount to distributor 50%
Terms: 2% 10 days, 30 days net.
10th prox. terms allowable.
FOB Plant.

7th Filing

Received February 11, 1935 ..... Effective February 21, 1935.
Addition to the line, one type, list price.
Discount to stocking distributor 50%
Discount to non-stocking distributor 40%
Terms: 2% 10 days, 30 days net.
10th prox. terms allowable.
FOB Plant.

COMPANY #45

1st Filing

Received February 9, 1934 .....Effective February 7, 1934.
General price list, classifying their product - A, B, C.
Discount schedule, cancelling and superseding all previous schedules-
Discounts:

	Stocking Distributors	Non-Stocking Distributors
Class A	30%	15%
B	20	15
C	10	10

COMPANY #45

1st Filing

Under the classification, consumer or user, are to be included all departments of Federal and Local Governments and educational institutions, and must be sold at list price except that they may be quoted FOB Destination.
Terms: 1% 10 days from date of invoice.
FOB Plant. 1 % may be extended to the 10th of the following month for convenience in handling active accounts.

2nd Filing

Received March 1, 1934 ....Effective March 12, 1934.
Cancels 1st filing.
General discounts to stocking and non-stocking distributors.
Classes A,B, and C.
The only change is the rewording of classification of consumer or user, which included all Departments of the U.S. and local Governments and educational institutions. Otherwise both filings are identical.

3rd Filing

Received May 22, 1934 ....Effective June 1, 1934.
Corrections and additions to price filing.
This list shows increase in price on 4 types from prices in 1st filing.
All Class A.

4th Filing

Received June 15, 1934 ..... Effective June 15, 1934.
Correction to price filing #2, March 12, 1934. This has reference to export sales, makes further reference to classification of users, including U.S. Government, local Governments, educational institutions except that the prices may be quoted FOB Destination.

5th Filing

Received November 5, 1934 ..... Effective November 15, 1934.
Corrections and additions changing certain items from Class B to Class A discounts.
Also one type added to the line Class A, at list price.
Terms: 2% 10 days, EOM.
FOB Plant.

Received January 18, 1935 .....:..... Effective January 28, 1935.
Illustrated and descriptive page of one type and accessories.
Certain price revisions showing 5 types - 4 at reduced price from 3rd Filing, June 1, 1934, and one, no price change from 5th Filing.
All prices are net consumer, user.
New filing, one type at list price.
No change in discounts or terms to distributors, on types.
Discounts:
Accessories to stocking distributor - less25%.
Non-stocking distributor- 15%
FOB Plant, except freight allowed 100 lbs. or more on Class A product.

COMPANY #45

7th Filing

Received February 11, 1935.....Effective February 21, 1935.
Price list on new tools added to the line.
Subject to same terms, conditions and discounts to distributors as 2nd Filing, March 1, 1934 and 6th Filing January 28, 1935.

8th Filing

Received April 17, 1935.....Effective April 27, 1935.
2 types at list prices filed for quotations to any agency of the U.S. Government. These types built to meet Navy specification 40-T-3E when so required.
Terms; 5%, 10 days. To stocking distributors who sell U.S. Government or agency thereof an extra 10% discount is granted.

COMPANY #47

1st Filing

Received February 9, 1934 .....Effective February 7, 1934.
Revised price list #36 dated October 1, 1930.
General price list at list prices.
No reference made to terms or discounts.

2nd Filing

Received March 19, 1934 . . . . . .Effective March 29, 1934.
Revised price list #36A, for Catalog #36, date March 26, 1934.
This is a general price list at list prices.
Discount schedule:

	Stocking Distributors	Non-Stocking Distributors
Class A	30%	---
B	25	---
C	20	---
D	40	---

Terms: 2% 10 days, net 30/
FOB Plant.

3rd Filing

Received January 14, 1935 . . . . . .Effective January 22, 1935.
Revised price list #37 for Catalog #37.
Discount schedule:

	Stocking Distributors	Non-Stocking Distributors
Class A	30%	30%
B	25	25
C	20	20
D	40	40

In territories not covered by a jobber or dealer, a customer is quoted direct at list prices less 10%, and sometimes 20%, depending upon size machine inquired for.
Terms: 2% 10 days, net 30/
FOB Plant.
No further filing made by this concern.

COMPANY #48

1st Filing

Received January 31, 1934 . . . . . Effective February 7, 1934.
Revised price sheet applying to Catalog #63, in printed form, and its supplement, dated October 6, 1933, designated classes of product. Also corrections to printed price sheet on 8 types with sales instructions which cancel all previous instructions.

COMPANY #48 (Continued)

Discount Schedule:

	Stocking Dist.	Non-Stocking Dist.	Stocking Service Stations	Non-Stocking Ser. Stations	Consumer
Class A	30%	15%	-	-	0%
B	40	15	-	-	0
C	20	10	-	-	0
D	25	10	-	-	0
E	33-1/3	15	-	-	0
F	10	5	-	-	0
(4) Replacement Parts	-	-	30%	20%	-

A stocking distributor is defined as one who carries in stock 3 or more units.
A non-stocking distributor, one who does not regularly carry 3 or more units in stock.
A consumer is one who purchases either direct or through a distributor for his own use in manufacturing or other operations.
All prices to a consumer are at list.
Consumer list price to prevail to all departments of U. S. Government, State, County and Municipal Governments, also educational institutions, General instructions cover product of manufacture, contract arrangement, returns and guarantees.
Terms: 2% cash, 10 days, net 30 days or
FOB Plant: Freight prepaid on all orders, 100 lbs. or more on all except Class C. products.

2nd Filing

Received May 17, 1934 . . . . . Effective May 28, 1934.
A printed price sheet for Catalog #64 with 5 additional new types not previously listed, all Class A.
New discount schedule:

	Stocking Dist.	Non-Stocking Distributors	Stocking Service Stations	Non-Stocking Serv. Stations	Consumer
Class (1)A	30%	15%	-	-	0%
B	25	15	-	-	0
C	20	10	-	-	0
(2)F	30	15	-	-	0
U	25	10	-	-	0
(4) Replacement Parts.	-	-	30%	20%	0

Terms: 2%, 10 days, net 30 - EOM
FOB Plant - prepaid 100 lbs. or over, except Class C. products.

COMPANY #48 (Continued)

3rd Filing

Received June 22, 1934 . . . . . Effective June 22, 1934.
Additions to printed price sheet, 2nd filing, applying to Catalog #64 and Bulletin 187, 2nd filing.
1 Type at list price - Class U.
Discounts:
To stocking distributors 25%
To non-stocking distributors 15%
2 Types list prices - Class A:
Stocking distributors 30%
Non-stocking distributors 15%
These types not shown in Catalog.

4th Filing

Received November 13, 1934 . . . . . Effective November 14, 1934.
Meeting filing of #56 Co. 1st filing, February 7, 1934.
Price revision on 3 types, 2nd filing, May 28.
These to apply only to quotations and sales to Federal, State, County, Municipal Governments and educational institutions and other tax-supported agencies.

5th Filing

Received January 2, 1935 . . . . . Effective January 12, 1935.
Revision of list price, 2nd filing of May 28, 1934, on 4 types.
These to clarify Catalog as to standard equipment for Government quotations.

6th Filing

Received January 21, 1935 . . . . . Effective January 31, 1935.
Price revisions on 5 types, showing new list prices.
These are revisions from list of 2nd filing, subject to previous terms, discounts and instructions as 2nd filing May 28, 1934.

7th Filing

Received January 21, 1935 . . . . . Effective January 31, 1935.
Price filing on 4 types to be discontinued and closed out.
On 3 types net prices to consumer, non-stocking distributor and stocking distributor.
The 4th type - list price to consumer with discounts to non-stocking 15% and stocking distributor, 30%
Terms and freight the same as 2nd filing, May 28, 1934.

COMPANY #48 (Continued)

8th Filing

Received January 21, 1935 . . . . . .Effective January 31, 1935.
Price revision on types that have been discontinued or superseded with improved models, listing 4 types at list prices with Discounts:

To stocking distributors 30%
To non-stocking distributors 15%

Terms and freight allowance as in 2nd filing, May 28, 1934.

9th Filing

Received March 25, 1935 . . . . . Effective April 4, 1935
Revision of prices of 4 types from 2nd filing, May 28, 1934 - 1 type new filing.
Terms and freight allowance the same as 2nd filing, May 28, 1934.

10th and last filing

Received May 7, 1935 . . . . . Effective May 17, 1935.
2 new types superseding 2 old types of the same numbers.
New type, Class A. Old type, Class B.
Also in Class A, 2 new types in place of 2 old types of the same number.
Discounts: As 8th filing January 31, 1935.
Freight allowances and terms same as 2nd filing, May 28, 1934.

COMPANY #51

1st Filing

Received February 7, 1934 . . . . . Effective February 7, 1934.
Illustrated and descriptive pages of various products, with list price.
Discount Schedule:

	Class A	Class B
(1) Stocking Disbributor	30%	30(*)
(2) Non-stocking Distributor	15	15(*)
(3) Consumer & User,		
Individual orders,	Net	Net
Lots 5 to 9	10%	net
" 10 or more	15	net

(*) Except Saw blades and abrasive discs-
carry - 15% to #1
10% to 2
Net to 3

COMPANY #51 (Continued)

2nd Filing

Received May 31, 1934 . . . . . Effective June 10, 1934.
Revised line of types.
Old styles, 18 types.
New styles, 9 types.
9 discontinued.

3rd Filing

Received June 4, 1934 . . . . . Effective June 14, 1934.
Price sheet D-6134 cancels and supersedes prices on drills and grinders, as 1st filing.

4th and Last Filing

Received August 6, 1934 . . . . . Effective August 16, 1934.
Schedule of discounts:

		Class A	Class B
1.	Authorized Stocking Dist.	30% or less	30% or less
2.	Non-Stocking Dist.	15 or less	15 or less
3.	Customers & Users on order 1 to 4 tool	list	list
	" " " " " 5 to 9 "	10 or less	10 or less
	" " " " " 10 or more"	15 or less	15 or less

Customer discounts apply also to all departments of the U. S. Government, as well as State, County and Municipal Government, and educational institutions, and in addition a further discount may be extended of 15%. This 15% is to conform with Presidential Modification of Executive Order #6646.
Terms: 1% or less for payment 10 days prox.
FOB Plant, except to U. S. Government, State, County, Municipal Governments, and educational institutions --FOB Destination point.

COMPANY #54

1st Filing

Received February 9, 1934 . . . . . Effective February 7, 1934.
Price Sheet for Catalog #33, dated October 26, 1933, showing classification of product.
Discount Schedule:

		Stocking Jobbers	Non-Stocking Jobbers
Class A-	On 4 or more assorted tools after initial order is placed -----	30-5	
	On orders for less than 4 tools --	30	25%
B-		25	25
C-		25	25
D-		60	40
E-		50	40

Terms: 2% 10th prox., or 2%, 10 days, net 30
FOB Plant. Class A - allowed on 100 lbs. or more.

COMPANY #54 (Cont'd)

2nd Filing

Received March 30, 1934.....Effective April 15, 1934.

A general price list the same as in 1st filing.

Discount Schedule, cancelling 1st filing--

	Stocking Dist.	Non-Stocking Dist.	Consumer
Class A*	30%	15%	0
B*	25	15	0
C*	20	20	0
D*	40	15	0
E**	40	15	0
Replacement Parts A	30	15	

* Apply to own classification of product and approximately the same as classification in NEMA Code.
** Apply to own classification.

Terms: 2% cash 10 days, net 30 or EOM.
FOB Plant - Class A - 100 lbs. or more allowed.
Quotations to departments of the U. S. Government, State, County, and Municipal Governments - net list; freight prepaid to destination.
Note: All industrial quantity purchase agreements now in effect will be permitted to expire and will not be renewed.
No new contracts of this kind will be written.

3d Filing

Received May 28, 1934.....Effective June 4, 1934.
Additions to the line, 3 types at list prices.
Maximum discounts to stocking distributors - 30%.
non- " " - 15%.

Terms and freight same as 2nd filing.

4th Filing

Received August 6, 1934.....Effective August 15, 1934.
Price Change, one type, reduced price, subject to Class A Discount.

5th Filing

Received Sptember 4, 1934. Effective September 14, 1934.
Addition to price file, 2nd filing, April 15, 1934.
Navy specifications on electric drills #40-TCE.
3 types of drills built to Navy specifications.
Terms: 5% cash 10 days, freight paid to destination.

COMPANY #54 (Cont'd)

5th Filing
(Cont'd)

An extra 10% discount to stocking distributors who resell the Navy Department on the basis of the net prices listed. Also additions to Schedule of discounts, 2nd filing.
Discounts applicable to all Departments of the U. S. Government, State, County, Municipal Governments, and institutions operated by general taxation and industrial accounts for use on production.
Class A - 30%
B - 25
C - 20

6th Filing

Received September 17, 1934.....Effective September 27, 1934.
Price changes on 10 types, new filing on one type.
All at list prices subject to Class A discount.

7th Filing

Received November 5, 1934.....Effective November 15, 1934.
Illustrated and descriptive sheets on three types, with one new filing, new type.
List price subject to Class A discount.
Terms and freight allowance as before.

8th Filing

Received November 19, 1934.....Effective November 30, 1934.
Additions to the line, 3 types, list prices.
All subject to Class A discount.
Same terms and discounts as Class A, 2nd filing, April 15, 1934.

9th Filing

Received December 10, 1934.....Effective December 20, 1934.
Maximum discounts allowed stocking distributors, Classes A.B.C. and D.
Discount Schedule:-

	Stocking Dist.	Non-Stocking Dist.
Class A	30%	15%
B	25	15
C	20	20
D	40	15

Cancels discount sheet, 5th filing, Sept. 14, 1934 for all departments of Federal and Local Governments and institutions operated by general taxation.

COMPANY #54 (Cont'd)

10th Filing

Received April 6, 1935 .....Effective April 17, 1935.

Reduction in price, one type, 8th filing, November 30, 1934.
Subject to Class A discount. - Second Filing April 15, 1934.
Terms and freight allowance same as 2nd filing, April 15, 1934.

COMPANY # 55

1st Filing

Received June 27, 1934.....Effective June 27, 1934.

Illustrated and descriptive pages, one type, list prices subject to
jobbers discount - 40%
Dealers discount - 30%
Terms: None
F.O.B. Plant.

2nd Filing

Received July 13, 1934 .....Effective July 23, 1934.
Addition to 1st filing.
Terms: 5% cash with order, 5% cash 10 days, 30 days net.

3d Filing

Received February 7, 1935.....Effective February 18, 1935.
Additions to the line, one type, list price.
Discounts:

To distributors.....40%
To dealers.....30%
To Governmental Agencies - 25%

Terms: No change from 2nd filing, July 23, 1934.
F.O.B. Plant.

COMPANY #56

1st Filing

Received February 7, 1934.....Effective February 26, 1934.

General price list #34 cancels previous lists.

Discount Schedule Class	Stocking Dist.	Non-Stocking Distributors	Stock. Service Stations	Consumer
(1) Elect. Tools	30%	15%	0	0
(2) Accessories	40	15	0	0
(3) Service Parts	30	15	30	

COMPANY #56 (Cont'd)

1st Filing
(Cont'd)

With corrections and revisions in list 34 applying to 1934 Catalog.
Price corrections - four types showing reductions in price.
Note: These revisions are to apply only to quotations and sales to Federal & Local Governments and educational institutions and will not apply to quotations and sales to customer.

This price list discount schedule superseded any previously issued.
All consumers at list price only.
Federal and Local Governments and educational institutions are defined as customers - No quotations or sales below list.
Terms: 2% cash, 10 days or EOM.
FOB Plant; freight prepaid on shipments of 100 lbs. or more.

2nd Filing

Received June 29, 1934.....Effective July 9, 1934.
Corrections, revisions and additions to 1st filing price list #34, showing certain decreases and certain increases in prices.

3d Filing

Received September 14, 1934.....Effective September 24, 1934.
Revisions and additions in price list #34, 1st filing.

4th Filing

Received November 12, 1934.....Effective November 22, 1934.
Additions to the line, 6 types at list prices.
All subject to terms, policies, discounts and conditions of 1st filing.

5th Filing

Received November 9, 1934.....Effective November 14, 1934.
Revisions in prices of 3 types as 1st filing, applicable only to quotations and sales to Federal, State, County and Municipal Governments, educational institutions, and other tax-supported agencies, and are not to be used otherwise.

6th Filing

Received November 18, 1934.....Effective December 8, 1934.
Revision in price, one type, price reduced.
No change in terms or discounts to distributors as 1st filing.

COMPANY #56 (cont'd)

7th Filing

Received January 5, 1935.....Effective January 15, 1935.
Price revision, 3 types and price revision on accessories.
A change in discount for stocking distributors (30% instead of 40%) on one item of accessories sold in lots of 50 or more.

8th Filing

Received January 10, 1935.....Effective January 21, 1935.
Price revision, one type, price reduced.
No change in terms or discounts from 1st filing.

9th Filing

Received April 1, 1935.....Effective April 11, 1935.
Addition to the line, one new type.
Terms, discounts and policies same as 1st filing, except Discount, Stocking Jobbers - 25%.

10th Filing

Received April 8, 1935.....Effective April 19, 1935.
Obsolete tool - one type to close out.
Stocking Jobber, net price $25.00
Consumer, net price $35.00

11th Filing

Received April 29, 1935.....Effective May 9, 1935.
Addition to the line, one type list price.
No change in terms or discounts from 1st filing.

COMPANY #58

1st Filing

Received February 8, 1934.....Effective February 7, 1934.
General price list on tools, Classes A and B.
Discounts:

	Stocking Dist.	Non-Stocking Distributors	Own Branches	All Distributors
1. Tools	30%	15%	37%	
2. Accessories	30	15	37	
3. Repair Parts			20	15

No discount to consumers or users.
Terms: 2% 10 days, net 30.
FOB Plant, allowed Pacific Coast Dist.

COMPANY #58 (cont'd)

2nd Filing

Received October 1, 1934.....Effective October 11, 1934.
Price List on electric tools, Classes A and B. 3 types - price advance.
Discount Schedule:

	Stocking Dist.	Non-Stocking Distributors	Own Branches	All Distributors
1. Tools	30%	15%	37%	
2. Accessories	30	15	37	
3. Repair Parts			20	15%

Terms: 2% 10 days, net 30.
FOB Plant, allowed Pacific Coast Dist.

3rd Filing

Received December 1, 1934.....Effective December 11, 1934.
Listing 2 types at list prices, Class A, applicable only to quotations and sales to Federal, State, County, Municipal Governments, educational institutions and other tax-supported agencies, and not applicable to consumer or user. These are supplementary to 2nd filing, October 11, 1934.

APPENDIX A - PART 13-C

PANELBOARDS

Chronological Summary of

Price Filings

CHRONOLOGICAL SUMMARY OF PRICE FILINGS IN PANEL GROUP ELECTRICAL MANUFACTURING INDUSTRY

Company No. 1

1. Filed 12/5/33 . . . . . Effective 12/6/33
   Schedule No. 1

2. Filed 1/19/34 . . . . . Effective 1/18/34
   Schedule No. 7

3. Filed 2/12/34 . . . . . Effective 2/22/34
* Schedule No. 8

Company No. 2

1. Filed 12/4/33 . . . . . Effective 12/6/33
   Schedule No. 1

2. Filed 1/8/34 . . . . . Effective 1/8/34
   Schedule No. 7

3. Filed 2/12/34 . . . . . Effective 2/2/34
   Schedule No. 8

4. Filed 8/13/34 . . . . . Effective 8/16/34

   (a) Information for use in figuring combination panel boards.

   (b) Reduction in lists for branch circuit breakers and spaces 600 volt A.C. and 250 volt D.C. $5.00.

Company No. 3

1. Filed 12/6/33 . . . . . Effective 12/6/33
   Schedule No. 1

2. Filed 1/18/34 . . . . . Effective 1/28/34
   Schedule No. 7

(*) Schedules are contained in Appendix.

Company No. 4

1. Filed 12/4/33 . . . . . Effective 12/6/33
   Schedule No. 1

2. Filed 1/5/34 . . . . . Effective 1/8/34
   Schedule No. 7

Company No. 5

1. Filed 12/7/33 . . . . . Effective 12/6/33
   Schedule No. 1

2. Filed 1/17/34 . . . . . Effective 1/27/34
   Schedule No. 6

3. Filed 2/27/34 . . . . . Effective 3/9/34
   Schedule No. 8

Company No. 6

1. Filed 12/6/33 . . . . . Effective 12/6/33
   Schedule No. 1

2. Filed 1/2/34 . . . . . Effective 1/12/34
   Schedule No. 1

   Eastern Territory up 3% and Western Territory down 2% on lists.

3. Filed 9/6/34 . . . . . Effective 9/16/34
   Schedule No. 9

4. Filed 10/4/34 . . . . . Effective 10/20/34
   See Company No. 2, Filing No. 4, Part (a).

5. Filed 10/10/34 . . . . . Effective 10/20/34
   See Company No. 2, Filing 4, Part (b).

Company No. 7

1. Filed 12/5/33 . . . . . Effective 12/6/33
   Schedule No. 1

2. Filed 1/2/34 . . . . . Effective 1/8/34

CIRCUIT BREAKER AND FEEDER TYPES

	West	East
1.	30%	40%
2.	45%	50%
3.	45-10 (16)%	50-10 (16)%

Note 1: Class 3 Customers purchasing Circuit and Feeder Type Boards and Cabinets for stock received additional 6% discount.

ALL TUMBLER SWITCH AND FUSED TYPES

	West	East
1.	37%	42%
2.	47%	52%
3.	47-10 (16)%	52 (16)%*

*Note 1.

3. Filed 2/5/34 . . . . . Effective 2/4/34

CIRCUIT BREAKER TYPE

	West	East
1.	30%	35%
2.	40%	45%
3.	40-10 (16)%	45-10 (16)*

*Note 1.

4. Filed 2/9/34 . . . . . Effective 2/9/34

COMBINED SWITCH AND FUSE CONVERTIBLE DISTRIBUTION PANELS AND CABINETS

	West	East
1.	35%	40%
2.	45%	50%
3.	45-10	50-10%

5. Filed 1/10/34 . . . . . Effective 9/20/34
See Company No.2, Filing No. 4, Part (a).

6. Filed 9/12/34 . . . . . Effective 9/20/34
See Company No. 2, Filing 4, Part (b).

Company No. 8

1. Filed 12/6/33 . . . . . Effective 12/6/33
Schedule I A.

2. Filed 2/19/34 . . . . . Effective 2/29/34
Schedule IX

3. Filed 11/7/34 . . . . . Effective 11/17/34
See Company No. 2, Filing No. 4, Parts (a) and (b).

Company No. 9

1. Filed 12/6/33 . . . . . Effective 12/6/33
   Schedule I.

2. Filed 1/30/34 . . . . . Effective 2/9/34
   Schedule VII A.

3. Filed 3/16/34 . . . . . Effective 3/26/34
   Original file of prices on midget fuse panels
   list and net to distributors approximately 30%
   discount.

4. Filed 3/26/34 . . . . . Effective 4/5/34
   Correcting 2 items in File No. 3 increasing one net
   and decreasing in other to balance out distributors
   differential.

Company No. 10

1. Filed 12/6/33 . . . . . Effective 12/6/33
   Schedule I.

2. Filed 6/4/34 . . . . . Effective 6/14/34
   Schedule VIII.

Company No. 11

1. Filed 12/6/33 . . . . . Effective 12/6/33
   Schedule I.

2. Filed 1/2/34 . . . . . Effective 1/8/34
   Fusible panels reduced 2%. (Discount)

3. Filed 1/4/34 . . . . . Effective 1/8/34

FUSIBLE PANELS

East	West
4 4%	37%
53%	47%
52-10 (16)%	47-10 (16)%

CIRCUIT BREAKER TYPE PANELS

East	West
40%	35%
40%	45%
50-10 (16)%	45-10 (16)%

4. Filed 2/2/34 . . . . . Effective 2/5/34

FUSIBLE LIGHTING PANELS

East	West
42%	37%
52%	47%
52-10 (16)%	47-10 (16)%

FUSIBLE DISTRIBUTION PANELS

East	West
	35%
40%	45%
50%	45-10 (16)%
50-10 (16)%	

CIRCUIT BREAKER TYPE PANELS

East	West
35%	30%
45%	40%
45-10 (16)%	40-10 (16)%

5. Filed 8/13/34 . . . . . Effective 8/16/34
Prices on circuit breaker type panels -
See Company No. 2, Filing No. 4, Part (b).

Company No. 12.

1. Filed 12/6/33 . . . . . Effective 12/6/33
Schedule I.

Company No. 13.

1. Filed 12/6/33 . . . . . Effective 12/6/33
Schedule I.

2. Filed 1/29/34 . . . . . Effective 2/8/34
Schedule 7 A.

Company No. 14.

1. Filed 12/6/33 . . . . . Effective 12/6/33
Schedule I.

2. Filed 3/12/34 . . . . . Effective 3/22/34
Schedule VIII.

Company No. 15.

1. Filed 12/4/33 . . . . . Effective 12/6/33
Schedule I.

2. Filed 1/8/34 . . . . . Effective 1/8/34
Schedule 7 A.

Company No. 16

1. Filed 12/6/33 . . . . . Effective 12/6/33
Schedule I.

2. Filed 2/16/34 . . . . . Effective 2/26/34
Schedule IX A.

Company No 17.

1. Filed 12/6/33 . . . . . Effective 12/6/33
Schedule I.

Company No. 18.

1. Filed 12/5/33 . . . . . Effective 12/6/33
Schedule I.

2. Filed 12/28/33 . . . . . Effective 1/8/34
See Company No. 11, Filing No. 2

3. Filed 1/25/34 . . . . . Effective 2/4/34
See Company No. 7, Filing No. 3.

4. Filed 4/27/34 . . . . . Effective 5/7/34
See Company No. 1, Filing No. 4.

5. Filed 9/20/34 . . . . . Effective 10/1/34
See Company No. 2, Filing No. 4, Part (b).

6. Filed 9/27/34 . . . . . Effective 10/8/34
See Company No. 2, Filing No. 4, Part (b)

Company No. 19.

1. Filed 12/6/33 . . . . . Effective 12/6/33
Schedule II.

2. Filed 1/29/34 . . . . . Effective 2/8/34
Schedule VII.

Company No. 20.

1. Filed 12/6/33 . . . . . Effective 12/6/33
Schedule III.

2. Filed 12/28/33 . . . . . Effective - None
Schedule 7 A

3. Filed 1/29/34 . . . . . Effective 2/8/34
Rearrangement of list prices of convertible fuse panels. No change in prices.

4. Filed 2/2/34 . . . . . Effective 2/2/34
Specific notification that no price change was affected by Filing No. 3.

5. Filed 2/8/34 . . . . . Effective 2/18/34
Schedule VIII.

6. Filed 3/26/34 . . . . . .Effective 4/5/34
Rearrangement of the form of filing.

7. Filed 5/21/34 . . . . . .Effective 5/25/34
Schedule X.

8. Filed 6/26/34 . . . . . .Effective 7/6/34
Restatement of discounts and lists. No change.
Also 7 new items.

9. Filed 8/16/34 . . . . . .Effective 8/16/34
Restatement of list prices and special feature prices. No change.

10. Filed 5/4/35 . . . . . Effective 5/24/35
Extending additional 6% discount to distributors for stock on special features.

Company No. 21.

1. Filed 12/6/33 . . . . . .Effective 12/6/33
Schedule III.

2. Filed 1/4/34 . . . . . Effective - none.
Schedule 7 A.

3. Filed 1/10/35 . . . . . .Effective 1/10/35
See Company No. 2, Filing No. 4, Part (b).

4. Filed 1/18/35 . . . . . .Effective 1/18/35
Schedule 7 A, Classes 1 and 2 and special features revised discounts.

East	West
10%	35%
50%	45%

Company No. 22.

1. Filed 2/5/34 . . . . . .Effective 2/5/34

ALL PRODUCTS

East	West
40%	35%
50%	45%
50-10%	45-20%

Terms 5% 10th prox net 30. Shipments the 25th billed on first of following month. Delivery Net F.O.B. point of shipment. Freight allowed to destination standard rail points in U.S. 100 lbs. and over.

Note: Manufactures short line of about 6 types.

2. Filed 11/21/34 . . . . . Effective 12/1/34
Filed 6 additional items.

3. Filed 12/6/34 . . . . . Effective 12/6/34
Clarify terms to 5% 10th prox, 25th net.

4. Filed 3/22/35 . . . . . Effective 4/1/35
Filed new items, also filed price of $1.60 for providing Toggle Switches and Branch Circuit Lighting Panels.

Company No. 23.

1. Filed 12/6/33 . . . . . Effective 12/6/33
SCHEDULE IV.

2. Filed 1/5/34 . . . . . Effective 1/8/34

LIGHTING AND FEEDER DISTRIBUTION PANELS FUSIBLE

Standard Schedule	Alternate Schedule
40%	42%
50%	52%
50-10%	52-10%

Note: All other products SCHEDULE IV.

3. Filed 7/26/34 . . . . . Effective 8/6/34
SCHEDULE 7 A.

SCHEDULE 7 A.

DISCOUNTS

	East of Rocky Mts.			West of Rocky Mts.		
	Class I	Class II	Class III	Class I	Class II	Class III
Page 4 except NAB 3 and AB 2						
" 5 except NAB 4 and AB 3						
" 6 except AB 3N	42%	52%	52-10%	40%	50%	50-10%

SCHEDULE VII A

DISCOUNTS:

	East of Rocky Mts.			West of Rocky Mts.		
	Class I	Class II	Class III	Class I	Class II	Class III
Page 4 except NAB 3 and AB 2						
" 5 except NAB 4 and AB 3	42	52	52-10	40	50	50-10
" 6 except AB 3N	42%	52%	52-10%	37%	47%	47-10%
" 7 except when used with NAB 3, AB 2, NAB 4, AB 3, and AB 3N.	40	50	50-10 *	39	48	48-10 *
Page 10 Feeder Panels	40%	50%	50-10%	35%	45%	45-10%
" 11 Combined Switch & Fuse Type			*			*
Page 4 Only NAB 3 and AB 2						
" 5 Only NAB 4 and AB 3						
" 6 Only AB 3N						
" 7 Only when used with NAB 3, AB 2, NAB 4, AB 3 and AB 3N	35	45	45-10 *	33	43	43-10 *
" 8 Circuit Breaker	35%	45%	45-10%	30%	40%	40-10%
" 9 Narrow Distribution Panelboards & Cabinets.						

* Note on Class III discounts, these discounts (52-10, 47-10, 50-10, 45-10, 40-10%) will be changed to 52-16, 47-16, 50-16, 45-16, 40-16% respectively, on standard list catalog numbers of these types of panelboards when the jobbers ship from stock either all or part of such panelboards to the purchaser and such discount applies only on the panelboards to which his stock shipments apply.

SCHEDULE VII A (cont.)

DISCOUNTS:

	East of Rocky Mts.			West of Rocky Mts.		
	Class I	Class II	Class III	Class I	Class II	Class III
Page 7 except when used with NAB 3, AB 2, NAB 4, AB 3, and AB 3N.			*			*
Page 10 Feeder Panels	40%	50%	50-10%	39%	48%	48-10%
" 11 Combined Switch & Fuse Type			*			*
Page 4 Only NAB 3 and AB 2						
" 5 Only NAB 4 and AB 3						
" 6 Only AB 3N						
" 7 Only when used with NAB 3, AB 2, NAB 4 AB 3 and AB 3N	35%	45%	45-10%	33%	43%	43-10%
			*			*
" 8 Circuit Breaker						
" 9 Narrow Distribution Panel-Boards and Cabinets						

* Note on Class III discounts: Instead of 10% 16% will be allowed on standard list catalog numbers of these types of panelboards when jobbers ship from stock all, or part, of such panelboards to the purchaser and such discounts apply only on the panelboards to which his stock shipments apply. All other terms as per Schedule II.

Also adds prices on new features. Reduces price about $10.00 on one special feature.

Company No. 24.

1. Filed 12/6/33 . . . . . Effective 12/6/33
SCHEDULE V.

2. Filed 1/8/34 . . . . . Effective 1/8/34
Following discounts apply east of the eastern boundaries of Montana, Wyoming, Colorado, and New Mexico:

Lighting panels	42%	52%	52-10 (16)%
All others	40%	50%	52-10 (16)%

Note: All other elements as per SCHEDULE V.

3. Filed 2/8/34 . . . . . Effective 2/18/34
Reduce list prices for lighting panels with over current protective device in one leg 3 wire 125 to 250 volt mains and 3 wire 125 volt 2 pole branches, 6, 8, and 10 circuits.

Additional price for Saflex 600 amp. mains.

4. Filed 2/2/34. . . . . Effective 1/12/34
SCHEDULE V except:

The following applies to all territory east of the eastern boundaries of the states of Montana, Colorado, Wyoming and New Mexico:

LIGHTING PANELBOARDS AND CABINETS
FUSE AND NOFUZE

40%	50%	50-10 (16)%

NOFUZE NARROW DISTRIBUTION PANELBOARDS AND CABINETS

40%	50%	50-10 (16)%

CONVERTIBLE DISTRIBUTION PANELBOARDS

40%	50%	50-10%

5. Filed 5/5/34 . . . . . .Effective 5/12/34

LIGHTING PANELBOARDS AND CABINETS
FUSE AND NOFUZE

42%	52%	52-10 (16)%

NOFUZE NARROW DISTRIBUTION PANELBOARDS AND CABINETS

40-5%	50-5%	50-10-5%

CONVERTIBLE DISTRIBUTION PANELBOARDS

35% 45% 45-10 (16)%

Other elements as per SCHEDULE V.

6. Filed 5/23/34. . . . . Effective 5/25/34

LIGHTING PANELBOARDS AND CABINETS
FUSE AND NOFUZE

42% 52% . . . 52-10 (16)%

NOFUZE NARROW DISTRIBUTION PANELBOARDS AND CABINETS

40% 50% 50-10 (16)%

CONVERTIBLE DISTRIBUTION PANELBOARDS

35% 45% 45-10 (16)%

All other elements as per SCHEDULE V. . . . . .

7. Filed 8/16/34. . . . . Effective 8/16/34
Nofuze Convertible Distribution Panelboards quoting prices for additional breaker frame sizes interpolated from previous prices and sizes.

8. Filed 12/17/34 . . . . . Effective 12/27/34
Information regarding combination prices.
Prices unchanged.

Company No. 25.

1. Filed 12/7/33. . . . . Effective 12/7/33
SCHEDULE V A.

LIGHTING PANELS	CIRCUIT BREAKER PANELS
East	
42%	40%
52%	50%
52-10 (16)%	50-10 (16)%
LIGHTING PANELS	CIRCUIT BREAKER PANELS
West	
37%	35%
47%	45%
47-10 (16)%	45-10 (16)%

Note: All others SCHEDULE V A.

3. Filed 1/22/34 . . . . . Effective 1/29/34
Delivery terms changed to Net F.O.B. destination
Freight allowed to standard rail points in the U. S. on 100 lbs. or over.

4. Filed 2/8/34 . . . . . Effective 2/18/34
See Company No. 24, Filing No. 3.

5. Filed 5/7/34 . . . . . Effective 5/12/34
See Company No. 34, Filing No. 5.

6. Filed 5/23/34 . . . . . Effective 5/25/34
See Company No. 24, Filing No. 6.

7. Filed 8/27/34 . . . . . Effective 9/6/34
See Company No. 24, Filing No. 7.

8. Filed 1/2/35 . . . . . Effective 1/12/35
Special instructions regarding combination prices as per Company No. 24.

9. Filed 3/13/35 . . . . . Effective 3/13/35

West

Lighting Panels	37%	47%	47-10 (16)%
Convertible Distribution Panels	35%	45%	45-10 (16)%
Circuit Breaker Panels	30%	40%	40-10 (16)%

East

Lightling Panels	42%	52%	52-10 (16)%
Convertible Distribution Panels	40%	50%	50-10 (16)%
Circuit Breaker Panels	45%	45%	45-10 (16)%

Company No. 26

1. Filed 12/6/33 . . . . . .Effective 12/6/33
SCHEDULE II, Except no delivery terms, no terms of payment and same discounts to all geographical areas.

2. Filed 12/14/33 . . . . . .Effective - none.
SCHEDULE II east of Longitude 110 only.

3. Filed 1/9/34 . . . . . .Effective 1/8/34
See Company No. 7, Filing No. 4.

4. Filed 2/6/34 . . . . . Effective 2/8/34
SCHEDULE II.

PANELBOARDS

APPENDIX

PANELBOARDS SCHEDULE #1

Under heading "Special Additions" change paragraph covering combination of single and 2 pole breakers or single and 2 pole tumbler switches to read as follows:

Lighting Panels with combination of 1 & 2 Pole circuits. To obtain price for panels having combinations of single and two pole circuit breakers, or combinations of single and two pole circuits, multiplied by two. With this equivalent number of single pole circuits, price in the regular manner and add 5%. For panels having combinations of single and two pole circuits under one door opening, but fed from separate bus bars, proceed to price as per the foregoing information and add to the price obtained $6.00 list for each split in bus bars required. For panels having combinations of single and two pole circuit breakers, but fed from separate bus bars, with each section under separate door, figure each section as a separate panel with its individual cabinet and main connection.

Note: Combinations having over 42 pole units must be split up and priced as separate panels under separate doors.

Add the following items:

Where standard panels are to have split buses add $6.00 list for each split.

Space to be added for additional circuits:

Figure the panel on the basis of the total number of circuits including panelboard circuits, and make the following deductions:

(a)	For circuit breaker panels	(1 Pole	$3.00
		(2 Pole	8.00
		(3 Pole	13.00
(b)	For tumbler switch and fuse panels deduct (per pole)		1.50

For combination pnaels having some circuits tumbler switched and some with fuses only in branch circuits, requiring only one door opening, list prices should be determined by figuring the panel as occupying the same space as an equivalent panel with tumbler switchesin all circuits, less a deduction of $1.00 list each for each tumbler switch omitted. If split bus bars are required between two dections, add $3.00 list as per above.

SCHEDULE 1

TERMS:

2% Cash 10 days from date of invoice, or
Where the number of invoices handled with a particular customer are of sufficient quantity, the following is general practice:
2% Cash or the 10th and 25th covering invoices rendered from the 16th through the 31st, and from the 1st through the 15th, respectively.
The above is provided no past-due items remain unpaid-otherwise net 30 days.

DELIVERY:

Net, F.O.B. point of shipment with freight allowed to all standard rail points in U. S. A. on shipments weighing 100 lbs. or more.

DISCOUNTS:	East Longitude 110°	West of Longitude 110°
Class I users.....	40%	35%
Class II users.....	50%	45%
*Class III users.....	50 - 10%	50 - 45%

CLASS I USERS:

a. Includes all purchasers not included under Classes II and III below; this classification consisting of a larger number of small users over a scattered location who have none or only limited engineering facilities and are the logical field of sale by the industrial electrical contractor.

CLASS II USERS:

a. Includes all electrical contractors and electrical contractor dealers.
b. Includes all users who continuously maintain an electrical maintenance and installation department.
c. Includes all Machinery Manufacturers who produce from their own or controlled patents, a complete electrically operated product to be equipped with panels as integral attached or detached parts, and sold as complete electrically operated units.
d. Includes all Federal, State, and Municipal Governments.
e. Includes all educational institutions.

CLASS III USERS:

a. Includes all electrical wholesalers as defined in separate definition of "Electrical Wholesaler."

DEFINITION OF TERM "ELECTRICAL WHOLESALER"

The term "Electrical Wholesaler", known in the industry as a distributor or jobber, is defined to mean a person, firm or corporation performing the functions hereinafter mentioned, not less than 75% of whose total annual electrical business is the purchasing and reselling of electrical products (exclusive of second-hand products) to dealers for resale, to electrical contractors, to steam and electric car railroads, to electric utility

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* A discount of 50-16% east of longitude 110°, and a discount of 45-16% west of longitude 110°, will be allowed on standard list catalogue numbers of these types of panelboards when the jobbers ship from stock either all, or part of such panelboards, to the purchaser and such discounts apply only on the panelboards, to which his stock shipments apply.

SCHEDULE 1 (Continued)

companies, to Federal and State Governments and Municipalities, to industrial companies which have electrical maintenance departments and to manufacturers requiring electrical materials in the fabrication of their products.

Provided, however, such person, firm or corporation performs the following functions, but does not perform such wholesale functions merely to secure wholesale prices for the benefit of allied persons, firms or corporations.

1. Maintains and warehouses a stock of all such standard electrical products sufficient to adequately serve the electrical requirements of his customers.
2. Maintains a showroom to properly display products for the benefit of the trade.
3. Maintains delivery service and facilities for pick-up service.
4. Maintains a selling organization trained to promote, specify and quote on electrical products and to properly handle matters of service with his customers.
5. Extends justified credit to the buyers within his territory upon reasonable terms.

SCHEDULE 1 A

DISCOUNTS:	East of Longitude 110°	West of Longitude 110°
Class A Users	40-5%	35-5%
Class B Users	50-5%	45-5%
Class C Users	50 - 10-5%	45 - 10-5%

TERMS:

2% Cash ten days from date of invoice, net 30 days.

DELIVERY:

Net, F.O.B. New Bedford, Massachusetts, with freight allowed to all standard rail points in the U.S.A. on shipments weighing 100 pounds or over.

CLASSES A - B - C Users same as I - II - III Users.

SCHEDULE 2

Apparatus	For All U.S. Territory East of Longitude 110°			For All U. S. Territory West of Longitude 110°		
	Trade Disc.	Resale and Large Users	Elect. Whole.	Trade Disc.	Resale and Large Users	Elect Whole.
Fuse only Tumbler Switch & Fuse, and Nofuse Lighting Panelboards and Cabinets	40%	50%	**50-10%	35%	45%	**45-10%

**Foot note on next page.

SCHEDULE 2 (Continued)

Apparatus	For All U. S. Territory East of Longitude 110o			For All U. S. Territory West of Longitude 110°		
	Trade Disc.	Resale and Large Users	Elect. Whole.	Trade Disc.	Resale and Large Users	Elect. Whole.
Nofuze Narrow Distribution Panel Boards & Cabinets.	40%	50%	**50-10%	35%	45%	**45-10%
Nofuze Convertible Distribution Panel Boards	40%	50%	50-10%	35%	45%	45-10%
Combined Sw. & Fuse Convertible Distribution Panel Boards	40%	50%	50-10%	35%	45%	45-10%

Terms

Terms are net thirty days, from date of invoice; or 2% cash ten days, provided no past due items remain unpaid on the basis of settlement twice a month - that is, invoices from the 1st to the 15th on or before the 25th; invoices from the 16th to the last day of the month, on or before the 10th of the following month.

Delivery

Net F.O.B. Point of Shipment with freight allowed to all standard rail points in the U.S.A. on shipments weighing 100 pounds or over.

Express and Parcel Post Shipments

All Express Shipments will be shipped collect, but there will be deducted from the invoice, covering shipments of 100 pounds or more, an amount equal to the freight which would have been allowed if freight shipment had been made instead.

Parcel Post Shipments strictly F.O.B. Point of Shipment regardless of weight.

** A discount of 50-16% East of Longitude 110° and a discount of 45-16% West of Longitude 110° will be allowed on standard list catalogue numbers of these types of panel boards when the jobber ships from stock either all or a part of such panel boards to the purchaser, and such discount applies only on the panelboards to which his stock shipments apply.

SCHEDULE 3

TERMS:

2% Cash discount ten days - net 30 days when the sale of standard lighting and power distribution panelboards, with enclosing steel cabinets, is the only material involved.

Where the lighting and power distribution panelboards constitute only a portion of a proposal, covering other items of material, then the terms may be modified to be the same as the terms applicable to the other classes of material involved or shall be in accordance with terms of payment which may be outlined as part of a customer's specifications, but in no case shall the cash discount be greater than 2% - ten days.

DELIVERY:

Net f.o.b. point of shipment with freight allowed to all common carriers' free delivery points in the U.S.A. on shipments weighing 100 pounds or over.

DISCOUNTS:

	STANDARD	*PACIFIC COAST POINTS
Class I Users	40%	35%
Class II Users	50%	45%

SCHEDULE 4

	Standard Schedule	Alternate Schedule
TERMS:	5% - 30 days net 60 days	2% - 10 days net 30 days
Class I Customer:	39%	40%
Class II Customer:	48%	50%
Class III Customer:	48% - 10%	50% - 10%

DELIVERY:

Net f.o.b. point of shipment with freight allowed to all standard rail points in U.S.A., East of longitude 110°, on shipments weighing 100 lbs. or over.

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* Pacific Coast points include Arizona, California, Idaho, Montana, New Mexico, Nevada, Colorado, Oregon, Utah, Washington, Wyoming.

SCHEDULE J

For all U.S. Territory East of the Eastern Boundaries of the States of Montana, Wyoming, Colorado, New Mexico.

	Consumers Discount	Resale and Large User	Electrical Wholesaler
Lighting Panelboards and Cabinets (Fuse and Nofuse Types)	40%	50%	*50 - 10%
Nofuse Narrow Distribution Panelboards and Cabinets	40%	50%	*50 - 10%
Convertible Distribution Panelboards (Saflex, Saflex Jr. & Nofuse Types)	40%	50%	50 - 10%

- Prices and discounts are subject to change without notice -

TERMS: Where the number of invoices handled with a particular customer are of sufficient quantity, the following is practice:- 3% Cash on the 10th and 25th covering invoices rendered from the 16th through the 31st, and from the 1st through the 15th respectively. The above is provided no past due items remain unpaid - otherwise net in not to exceed 30 days from date of invoice.

DELIVERY: Net F.O.B. Point of shipment with freight allowed to all standard rail points in the U.S.A. on shipments weighing 100 lbs. or over.

EXPRESS AND PARCEL POST SHIPMENTS: All Express shipments will be shipped collect, but there will be deducted from the invoice, covering shipments of 100 lbs. or more, an amount equal to the freight which would have been allowed if freight shipment has been made instead. Parcel Post Shipments strictly F.O.B. Point of Shipment regardless of weight.

CLASSES OF PURCHASERS

CONSUMERS: This discount applies to all purchasers not included under classes below.
RESALE AND LARGE USERS: These discounts apply to:

(a) Electrical Contractors
(b) Electrical Contractor Dealers
(c) Central Stations and Holding Companies when purchasing for resale.
(d) Educational institutions
(e) Federal, State, County or Municipal Governments
(f) Machinery Manufacturers who produce from their own or controlled patents a complete electrically operated product to be equipped with this apparatus for use with such machines or appliances as integral attached or detached parts and sold as complete electrically operated units.
(_) All users who continuously maintain an Installation De-

(*) A discount of 50 - 16% will be allowed on standard list catalog numbers of these types of panelboards when the distributor ships from stock either all or a part of such panelboards when the distributor ships from stock either all or a part of such panelboards to the purchaser, and such discount applies only on the panelboards to which his stock shipments apply.

SCHEDULE 5 (Continued)

partment for the installation and maintenance of electrical equipment.

ELECTRICAL WHOLESALERS: These discounts apply to Distributors.

SCHEDULE 5A

West of the Eastern Boundary of Montana, Wyoming, Colorado and New Mexico:

Distributors - 45 - 10%
Contractor dealers, federal, state, county and Municipal government 45%
Public Utilities, educational institutions, electric and steam railroads and all other industrials maintaining their own electrical departments 45%

East of the Eastern Boundary of Montana, Wyoming, Colorado and New Mexico:

Distributors who carry a stock when shipped for their stock - 50 - 16%.
Distributors on orders shipped from factory to their customers - 50 - 16%.
Contractor dealers, federal, state, county and Municipal governments - 50%.
Public Utilities, Educational institutions, electric and steam railroads, and all other industrials maintaining their own electrical departments - 50%.

NOTE:

West of the Eastern Boundary of Montana, Colorado and New Mexico - On all contract or negotiated jobs shipped from factory, the distributors discount will be - 45 - 10%.

The same applies east of the Eastern Boundary of Montana, Wyoming, Colorado and New Mexico except that the dealers discount is 50% and the distributors discount is 50 - 10%.

All prices F.O.B. factory with freight allowed on shipments of two hundred pounds or more.

Terms: - 2% discount if paid on the 10th of the month following date of billing.

SCHEDULE 6

APPARATUS	For All U.S. Territory East of Eastern Boundaries of New Mexico, Colorado, Wyoming and Montana			For All U.S. Territory West of Eastern Boundaries of New Mexico, Colorado, Wyoming, Montana and El Paso, Texas.		
	Trade Disc.	Resale and Large Users	Elect. Whole.	Trade Disc.	Resale and Large User	Elect. Whole.
Fuse only Tumbler Switch & Fuse, and Nofuze Lighting Panelboards and Cabinets	40%	50%	**50-10%	35%	45%	**45-10%
Nofuze Narrow Distribution Panel Boards & Cabinets	40%	50%	**50-10%	35%	45%	**45-10%
Nofuze Convertible Distribution Panel Boards	40%	50%	50-10%	35%	45%	45-10%
Combined Switch and Fuse Convertible Distribution Panelboards	40%	50%	50-10%	35%	45%	45-10%

**A discount of 50-16% East, and a discount of 45-16% West of the Eastern boundaries of New Mexico, Colorado, Wyoming, Montana and El Paso, Texas will be allowed on standard list catalog numbers of these types of panelboards when the jobber ships from stock either all or a part of such panelboards to the purchaser, and such discount applies only on the panelboards to which his stock shipments apply.

TERMS
Terms are net thirty days, from the date of invoice; or 2% cash ten days, provided no past due items remain unpaid, on the basis of settlement twice a month - that is, invoices from the 1st to the 15th, on or before the 25th; invoices from the 16th to the last day of the month, on or before the 10th of the following month.

DELIVERY
Net F.O.B. Point of Shipment with freight allowed to common carriers free delivery points in U.S.A. on shipments weighing 100 lbs. or over.

EXPRESS & PARCEL POST SHIPMENTS
All express shipments will be shipped collect, but there will be deducted from the invoice, covering shipments of 100 pounds or more, an amount equal to the freight which would have been allowed if freight shipment had been made instead.

Parcel Post Shipments strictly F.O.B. Point of Shipment regardless of weight.

SCHEDULE 8

Type of Material	Electrical Wholesalers (Class III Users) Discounts		Trade (Class II Users) Discount		Consumers (Class I User Discounts	
	Standard	Pacific Coast*	Standard	Pacific Coast*	Standard	Pacific
All unit sectional lighting panel boards and cabinets of the plug or cartridge fuse type with or without tumbler switches and including any list additions for special features applying thereto.	52-10%	47-10% +	52%	47%	42%	37%
All panelboards and enclosing cabinets of the feeder distribution type, using units of the combined switch and fuse type as well as all list additions for special features applying thereto.	50-10% +	45-10%	50%	45%	40%	35
All panelboards and cabinets of the circuit breaker type NAB4, NAB3, AB3, AB3N, AB2, circuit breaker narrow distribution type, circuit breaker convertible type, as well as any list additions for special features applying thereto.	45-10% +	40-10% +	45%	40%	35%	30

+ To those elctrical wholesalers (Class III Users) who ship from their stock either all or a part (Box Panel or Front) of such standard list panelboards to the purchaser, a discount of 16% will be allowed in place of the 10%. Such increase in discount applying only to the panelboards to which his stock shipments apply.

* Pacific Coast Points include: Arizona, California, Idaho, Montana, New Mexico, Nevada, Oregon, Utah, Washington, Wyoming, Colorado, and El Paso, Texas.

SCHEDULE 9

DISCOUNTS East of Longitude 110°	Class of Customer	DISCOUNT SCHEDULES Standard Terms 10%-30days Strictly NET thereafter.	Alternate 2% - 10 days Net 30 days thereafter.
All Fusible Lighting panels	I	37%	42%
	II	38%	52%
	III	48 - 10%	52 - 10%
All Fusible Distribution panels	I	35%	40%
	II	46%	50%
	III	46 - 10%	50 - 10%*
All circuit Breaker panels	I	29%	35%
	II	40%	45%
	III	40 - 10%	45 - 10% *

* To these electrical wholesalers in Cleveland and vicinity who are allowed 10% on standard stock panelboard shipments, we will also allow 16% on similar types, of panels without requiring the wholesalers to carry a stock.

DELIVERY

Net, F. O. B. point of shipment with freight allowed to all standard rail points, in U.S.A. on shipments weighing 100 pounds or over.

SCHEDULE 9A

All Fusible Lighting Panels	East of Long.110°	West of Long. 110°
Class A users	42 - 5%	37 - 5%
Class B users	52 - 5%	47 - 5%
Class C users x	52-10-5%	47-10-5%
All Fusible Distribution Panels		
Class A users	40-5%	35 - 5%
Class B users	50-5%	45 - 5%
Class C users xx 4	50-10-5%	45-10-5%
All Circuit Breaker Panels		
Class A users	35 - 5%	30 - 5%
Class B users	45 - 5%	40 - 5%
Class C users xxx	45-10-5%	40-10-5%

A stock material discount will apply on standard list catalog numbers of these types of panelboards when the jobbers ship from stock either all or part of such panelboards to the purchaser, and such discounts apply only on the panelboards to which stock shipments apply. Discounts

as follows:

x Discount of 56 - 16 - 5% East of Long. 110°
x Discount of 47 - 16 - 5% West of Long. 110°
xx Discount of 50 - 16 -5% East of Long. 110°
xx Discount of 45 - 16 - 5% West of Long. 110°
xxx Discount of 45 - 16 - 5% East of Long. 110°

xxx Discount of 40 - 16 - 5% West of Long. 110°

SCHEDULE 10

All unit sectional lighting panelboards of the plug or cartridge fuse type with or without tumbler switches and including any list additional for special features applying thereto.

Any quantity.....*52-10%-Net(432)

All panels of the combined switch and fuse type (CONVERTI-FUSE) and including any list additions for special features applying thereto.

	Net
Any quantity.....*50-10%	(.45)

All panels of the circuit breaker type NAB3, AB2, NAB4, AB3, AB3N, including circuit breaker narrow and convertible distribution type any list additions for special features applying thereto.

	Net
Any quantity.....*45-10%	(.495)

AF - 1 circuit breakers only whether sold as individual breakers or for replacement.

	Net
Any quantity.....*45-16%	(.462)

All other material listed under Schedule "L" not included in above.

	Net
Any quantity.....*50-10%	(.45)

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*These discounts apply only to Eastern Points. Pacific Coast Points take different discounts. Pacific Coast Points are: Arizona, California, Idaho, Montana, New Mexico, Nevada, Oregon, Utah, Washington, Wyoming, Colorado and El Paso, Texas.

Discount sheets for these points on request.

ADDITIONAL DISCOUNTS TO BOX-STOCKING DISTRIBUTORS

On any panelboard, having a standard catalog number, which catalog number covers the entire assembly of panel, box, and front, an additional discount is available to those distributors maintaining a satisfactory stock of boxes. On orders for boxes to fit such standard catalog panels, a discount of 16% will be allowed in place of distributors 10% preferential over trade prices listed above (ie, 52-16%, 50-16%, 45-16%), provided

the boxes are shipped to distributors stock.

This additional discount will also be allowed on the panel and front when shipped to either distributor's stock or direct to customer to fit box already furnished from distributor's stock.

TERMS:

2% Cash discount 10 days - net 30 days.

DELIVERY:

Net f.o.b. factory Plainville, Conn, Ludlow, Ky., or Chicago Warehouse with freight allowed to common carriers free delivery points in the U.S.A., on shipments weighing 100 pounds or over.

All unit sectional lighting panelboards of the plug or cartridge fuse type with or without tumbler switches and including any list additional for special features applying thereto.

Any quantity .....*52% Net (.48)*

All panels of the combined switch and fuse type (CONVERTIFUSE) and including any list additions for special features applying thereto.

Any quantity ....."50% Net (.50)*

All panels of the circuit breaker type, NAB3, AB2, NAB4, AB5, AB3N, including circuit breaker narrow and convertible distribution type and any list additions for special features applying thereto.

Any quantity ..... "45% Net (.55)*

AF - 1 circuit breakers only whether sold as individual breakers or for replacement.

Any quantity....."45% Net (.55)*

All other material listed under Schedule "L" not included in above.

Any quantity ....."50% Net (.50)*

(*) These discounts apply only to Eastern Points. Pacific Coast Points take different discounts. Pacific Coast Points are: Arizona, California, Idaho, Montana, New Mexico, Nevada, Oregon, Utah, Washington, Wyoming, Colorado, and El Paso, Texas.

Discount sheets for these points on request.

SCHEDULE 10, (CONT'D)

All unit sectional lighting panelboards of the plug or cartridge fuse type with or without tumbler switches and including any list additional for special features applying thereto.

	Net
Any quantity *42%	(.58)

All panels of the combined switch and fuse type (CONVERTIFUSE) and including any list additions for special features applying thereto.

	Net
Any quantity *40%	(.60)

All panels of the circuit breaker type NAB3, AB2, NAB4, AB3, AB3N, including circuit breaker narrow and convertible distribution type and any list additions for special features applying thereto.

	Net
Any quantity *35%	(.65)

AF - 1 circuit breakers only whether sold as individual breakers or for replacement.

	Net
Any quantity *35%	(.65)

All other material listed under Schedule "L" not included in above.

	Net
Any quantity *40%	(.60)

(*) These discounts apply only to Eastern Points. Pacific Coast Points take different discounts. Pacific Coast Points are: Arizona, California, Idaho, Montana, New Mexico, Nevada, Oregon, Utah, Washington, Wyoming, Colorado, and El Paso, Texas.

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Discounts sheets for points on request.

APPENDIX A, PART 13d

POLE LINE HARDWARE

Chronological Record of Price
Filings by Companies

POLE LINE HARDWARE AND CONSTRUCTION SPECIALTIES

PRICE FILING STUDY

The Pole Line Hardware and Construction Specialties Industry is defined by the Price Call as follows:

"Pole Line Hardware and Construction Specialties, consisting of those metal products which are applicable for usage in and with cross arms, wires and poles as used for the transmission and distribution of electrical energy and communication lines."

There are twelve companies engaged in the manufacture of some or all of the products of this industry. Six members of this industry have cooperated with each other over a period of years through being members of the National Electrical Manufacturing Association and otherwise.

The Price Call issued under date of May 23, 1934 and prices were to be filed on or before June 7, 1934. As many of the members of the industry stated that the task of compiling price lists, discount sheets, terms etc. was a large and lengthy operation and that they would not be in a position to send their filings to the Supervisory Agency by the date required in the Price Call, the effective date was extended until June 19, 1934.

This industry divided the United States into three geographical areas for the purpose of doing business. These geographical areas are respectively, Eastern Division, Western Division or Pacific Coast Division and the Arizona Division. The Eastern Division comprised all of the United States with the exception of the Western Division and the Arizona Division. The Western Division comprised the states of California, Oregon and Washington and also parts of the following states: Idaho,-Counties of Benewah, Bonner, Boundary, Clearwater, Idaho, Kootenai, Latah, Lewis, Nez Perce, Shoshone; Montana,-Counties of Flathead, Lake (northern half and Lincoln; Nevada,-all counties except Counties of Elko, Eureka, Lincoln and White Plains. The Arizona Division comprised the state of Arizona.

The following shows the number of companies making filings in the various divisions:

All three divisions	- 3 companies
Western and Arizona Division	- 1 company
Eastern Division	- 7 companies
Western Division	- 1 company

Prices, terms and other conditions of sale varied in each of the three geographical areas. However in any one area, at any given time, the prices, terms and conditions of sale of all competing companies were the same.

The following are one company's prices on the same items either at different times in the same locality or in different localities; all prices are per hundred items:

Eastern Filing effective June 19, 1934.

$50.00 or less	$50.01 - $150	$150.01 or over
74.00	64.80	61.70
61.30	53.70	51.10
67.00	58.60	55.80

Eastern Filing effective August 13, 1934.

$25.00 or less	$25.01 or over
71.70	61.70
59.40	51.10
64.90	55.80

Western Division effective September 23, 1934.

Less than Standard Package	Standard Package or over
$82.65	$71.90
70.80	61.60
76.55	66.60

Arizona Prices effective November 12, 1934

Less than Standard Package	Standard Package and over
$85.95	$74.75
76.90	66.90
82.30	71.60

It can be seen from the foregoing that the Western Division prices were higher than those in the Eastern Division, while the Arizona Division prices exceeded those of the Western Division.

Approximately the same differential in prices between the three geographical locations as shown above, prevailed on all items. The filings by members of this industry made but very few changes in the list price as originally filed for each geographical area. Most of the changes only affected terms of payment.

In conclusion, there is one fact which warrants comment. While the last date for the filing of prices was June 19, 1934, the first filing of any company in the Western Division was not effective until September 24, 1934 and the first filing in the Arizona territory was not effective until November 12, 1934. Therefore, technically, all members of this industry were in violation of the Electrical Manufacturing Industry Code on sales made in the Western Division between June 19, 1934 and September 24, 1934, and in the Arizona Division, on sales made between June 19, 1934 and November 12, 1934. No explanation of these lapses in filing has been found.

CHART SHOWING MAJOR FILINGS MADE BY JOBBERS OF POLE LINE HARDWARE
SUBDIVISION OF ELECTRIC MFG. INDUSTRY

EASTERN	WESTERN	ARIZONA
1.) June 18, 1934 - Effective June 19, 1934 FOB Pittsburg or Chicago. 30 days net Quantity:- $50.00 List $50.01-150.00-12½% off list 150.00 or more-16-2/3% Distributors: 1. Direct - 10% 2. To customers - 5% Special Discount: 5% on Standard) G.E.Supply and 2½% " Specialties) other well-known) companies Prices on: Standard Specialties	1.) Sept. 14, 1934 - Effective September 24, 1934 (1.P.L. Standard Prices on: (2. Specialties (3. Wire Holders FOB California, Oregon, Washington Quantity 1- Less than Standard Pkg. -List Standard Pkg. -13⅓ off List 2%, 10 days, net 30 Distrib. Terms: 2%, 15, 30 days net Stock: 15⅓ Customer: 7⅓⅓ Special.-5% on Standard) G.E. and 2½% on Specialties) others	1.) Nov. 1, 1934 - Effective Nov. 12, 1934. (Standard P.L. Prices on: (Specialties (Wire Holders 100 lbs. FOB any R.R. platform Less 100 lbs. FOB Phoenix Quantity:- Less Stand. Pkg. - List Stand. Pkg. 13⅓ off list Terms: 2%, 10 days, net 30 Dist.: 2%, 15 " " " 15⅓ Stock 7⅓⅓ Customer FOB 100 lbs. any R.R. platform FOB Phoenix - less 100 lbs. Special. - 5% Standard) G.E. and 2½% Specialties) others
2.) Aug. 7, 1934 - Effective Aug. 13, 1934 13, 1934 to meet Co. #5 filing Dist. Terms -2%, 15, net 30 days Add. - Wire Holders Terms: -2%, 10 net 30 Quantity:- $25.00 or less - List 25.01 or more - 14⅓ off list	2.) Nov. 7, 1934 - Effective Nov. 17, 1934 Terms: 2%, 10th prox. net 30 to all customers	2.) Nov. 7, 1934 - Effective Nov. 17, 1934. Terms: 2%, 10th prox. net 30 to all purchasers
3.) Nov. 14, 1934 - Effective Nov. 16, 1934. to meet Co. #8 filing Terms: 2%, 25th, 1st to 15th invoices 10th prox. 16th to E.O.M. Freight Rate Book		

COMPANY #1

June 18, 1934.....Effective June 19, 1934
Original Filing
Filing applies only to Eastern Division.
Prices on: 1. Pole Line Hardware
2. Specialties
Quantity Discounts:
$ 50.00 or less - List
50.01 to $150.00 inclusive - approximately 12½% off list
150.01 or more - approximately 16-2/3% off list.
Shipping: F.O.B. Pittsburg, Pa. or Chicago, Ill.
Terms: Net 30 days.
Distributors:
Functional Discounts: Stock shipment - 10%
Direct to Customer shipment - 5%.
Special Discounts:
5% on Standard Pole Line Hardware and
2½% on Specialties to such national distributors as, - International General Electric, General Electric Supply Company, Westinghouse Electric Supply Company, International Westinghouse Company, Graybar Electric Company and the International Standard Electric Company.

August 7, 1934.....Effective August 13, 1934
Coincident Filing to meet #5 Co. Filing.
Filing applies only to Eastern Division
Addition of Wire Holder Price Sheet.
Terms: 2%, 10 days, 30 days net. (Change in terms)
Quantity Discount : $25.00 or less - List
25.01 and over - approximately 14% off list.
Distributors:
Terms: 2%, 15 days, net 30 days.

September 14, 1934.....Effective September 24th.
Original Filing, Pacific Coast territory.
Filing applies only to Pacific Coast territory.
Prices on: 1. Standard Pole Line Hardware
2. Specialties
3. Wire Holders
Quantity Discounts:
Less than Standard Package - List
Standard Package and over - approximately 13% off list.
Shipping: F.O.B. Oakland, San Diego, San Francisco, Los Angeles, California; Portland, Oregon; Tacoma and Seattle, Washington.
Terms: 2%, 10 days, 30 days net.
Distributors:
Functional Discount: Stock Shipment - 15%.
Direct to Customer shipment - 7½%
Special Discount: 5% on Standard Pole Line Hardware
2½% on Specialties to such national distributors of electrical materials as the General Electric Supply Company and Graybar Electric Company.
Terms: 2%, 15 days, net 30 days.

COMPANY #1

November 1, 1934.....Effective November 12, 1934
Arizona Territory Filing

Filing applies only to Arizona Territory.
Prices on: 1. Specialties
2. Standard Pole Line Hardware
3. Wire Holders
Quantity Discounts: Less than Standard Package - List
Standard Package about 13% off list.
Shipping: Over 100 lbs. F.O.B. any railroad station in the State of Arizona.
Under 100 lbs. F.O.B. Phoenix, Arizona only.
Terms: 2%, 10 days, 30 days net.
Distributors:
Functional Discounts: Stock Shipments - 15%
Direct to Customer Shipment - 7½%
Special Discount: 5% on Standard Pole Line Hardware and 2½% on Specialties to such national distributors as the General Electric Supply Corporation and the Graybar Electric Co.
Terms: 2%, 15 days, net 30.

November 7, 1934.....Effective November 17, 1934
Terms changed to 2%, 10th of the following month, net 30 days, to all purchasers in Arizona.

November 14, 1934.....Effective November 16, 1934
Coincident Filing to meet #6 Co. Filing.
Filing applies only to Eastern Division
Terms: Changed to "30 days net or 2% for cash if payment is made by the 25th of the month on invoices rendered between the first and the 15th, by the 10th of the following month on invoices rendered between the 16th and the end of the month."

Statement that "if delivered price to the consumer is desired, products will be quoted according to filed prices and discounts with freight rate added, to any point in the county to which shipment is to be made according to the rates of the counties as listed in the attached Standard Freight Rate Book". Standard Freight Rate Book.

January 18, 1935.....Effective January 28, 1935
Initiating Revision
Filing applies to Pacific Coast only.
Prices reduced approximately 8% in two specialties items.

COMPANY #2

June 18, 1934.....Effective June 19, 1934.
Original Filing
Filing applies only to Eastern Division.
Prices on: 1. Standard Pole Line Hardware
2. Specialties
Quantity Discounts: $50.00 or less - List
50.00 to $150 - about 12½% off list.
150.00 or over -about 16-2/3% off list.
Shipping: F.O.B. Pittsburg, Pa, or Chicago, Ill.for shipment into the eastern zone.
Terms: Net 30 days.
Distributor:
Functional Discounts: Jobbers - Stock shipment - 10%
Direct to Customer -5%

August 9,.1934.....Effective August 13, 1934.
Coincident filing to meet #5 Co., Filing.
Filing applies only to Eastern Division.
Addition of Wire Holder Prices.
Quantity Discounts: $25.00 or less - List
25.01 or over approximately 14% off list.
Terms: 2%, 10 days, net 30.
Distributors:
Terms: 2%, 15 days, net 30.

September 14, 1934.....Effective September 24, 1934.
Original Pacific Coast Filing
Filing applies only to Pacific Coast.
Prices on: 1. Standard Pole Line Hardware
2. Specialties
3. Wire Holders
Shipping: F.O.B. Los Angeles, San Francisco, Oakland, San Diego, California; Seattle and Tacoma, Washington; Portland, Oregon.
Quantity Discounts:
Less than Standard Package - List
Standard Package and over, about 13% off list.
Terms: 2%, 10 days, 30 days net.
Distributors:
Functional Discounts: Stock shipments - 15%
Director to customer shipments - 7½%
Terms: 2%, 15 days, 30 days net.

September 24, 1934 .....Effective October 4, 1934.
Initiating Revision
Filing applies to Pacific Coast territory only.
Price reduced 2% in one item on Pacific Coast filing.

COMPANY #2 (continued)

October 31, 1934 .....Effective November 10, 1934.
Filing applies to Pacific Coast territory only.
Price of one item, which was reduced in filing effective October 4, increased to old price.

November 1, 1934.....Effective November 12, 1934.
Original Filing State of Arizona
Filing applies only to State of Arizona.
Prices on: 1. Specialities
2. Standard Pole Line Hardware
3. Wire Holders
Quantity Discounts: Less than Standard Package - List
Standard Package and over, about 13% off list.
Shipping: 100 lbs. and over - F.O.B. any freight station in the State of Arizona.
Under 100 lbs.- F.O.B. Phoenix, Arizona only.
Terms: 2%, 10 days, 30 days net.

November 5, 1934 .....Effective November 12, 1934.
Filing applies only to State of Arizona.
Price of one item increased approximately 35%.

November 7, 1934.....Effective November 17, 1934.
Filing applies to Western Division and Arizona.
Terms changed to 2%, 10th proximo, net 30 days.

November 14, 1934,.....Effective November 16, 1934.
Coincident Filing to meet #6 Co. Filing.
Filing applies to all three divisions.
Statement that "if delivered price to the consumer is desired, products will be quoted according to filed prices and discounts with freight rate added to any point in the county to which shipment is to be made according to the rates to the counties as listed in the attached Standard Freight Rate Book."
Standard Freight Rate Book.
Terms: Change in terms to both consumers and jobbers in all divisions to 30 days net or 2% for cash if payment is made by the 25th of the month on invoices rendered between the 1st and the 15th; by the 10th of the following month on invoices rendered between the 16th and the end of the month.

January 29, 1935.....Effective February 8, 1935.
Filing applies only to Pacific Coast Territory.
Price increase of approximately 30% on one item of Original Pacific Coast filing.
Addition of 8 items to Pacific Coast filing.

COMPANY #2 (cont'd)

February 23, 1935 .....Effective March 5, 1935.
Filing applies only to Pacific Coast Territory.
Price of one item which was increased by filing effective February 8th, decreased to price of original filing.

Company #3.

December 3, 1934 ..... Effective December 14, 1934.
Original Filing
Filing applies only to Eastern Division.
Prices on Standard Pole Line Hardware.
Shipping: F.O.B. Pittsburg, Pa. or Chicago, Ill.
Terms on all invoices rendered before the 1st and the 15th of each month, 2% if paid on or before the 25th, on all invoices rendered between the 16th and the last day of each month, 2% if paid on or before the 10th of the following month, net 30 days.
Jobbers:
Functional Discount: stock shipment - 10%
direct to consumer 5%
Terms: 2%, 15 days, net 30 days.

December 20, 1934.....Effective December 31, 1934.
Filing applies only to Eastern Division.
Terms to Jobbers: On all invoices rendered between the 1st and the 15th of each month, 2% if paid on or before the 25th; on all invoices rendered between the 16th and last day of each month, 2% if paid on or before the 10th of the following month, net 30 days.

September 14, 1934 .....Effective September 24, 1934.
Original Filing
Filing applies only to Pacific Coast territory.
Prices on: 1. Standard Pole Line Hardware
2. Specialties
Quantity Discounts: Less than Standard Package - list
Standard Package and over, approximately 13% off list.
Terms: 2%, 10 days, 30 days net.
Shipping: F.O.B. cars or docks San Francisco, Oakland, San Diego and Los Angeles, California; Portland, Oregon; Seattle and Tacoma, Washington.
Distributors:
Special Discount: 5% on Standard Pole Line Hardware and 2½% on Specialties, to such Pacific Coast distributors of electrical materials as Maydwell and Hartzell, Inc.
Stock Shipments, 15%
Direct to customer, 7½%
Terms: 2%, 15 days, net 30.

November 1, 1934 .....Effective November 12, 1934.
Filing applies only to State of Arizona.

Arizona Price Sheets.
Prices on: 1. Standard Pole Line Hardware
2. Specialties

COMPANY 4 (cont'd)

Quantity Discounts: Less than Standard Package - List
Standard Package and over, aproximate 13% off list.
Shipping: 100 lbs. shipments and over - F.O.B. any railway freight station in the State of Arizona.
Less than 100 lbs. shipments - F.O.B. Phoenix, Arizona only.
Terms: 2%, 10 days, 30 days net.
Distributors:
Functional Discount: Stock shipments - 15%
Direct to Customer - 7½%
Stock Shipments to distributors' warehouse F.O.B. Phoenix, Arizona, only.
Special Discounts: 5% on Standard Pole Line Hardware and 2½% on Specialties to such Pacific Coast distributors of electrical materials as Maydwell, and Hartzell, Inc.
Terms: 2% 15 days, 30 days net.

November 21, 1934.....Effective November 21, 1934.
Coincident Filing to meet #2 Co. filing.
Filing applies only to Arizona and Pacific Coast territory.
Terms: 2%, 10th proximo, net 30 days.

January 30, 1935.....Effective February 9, 1935.

Filing applies only to Pacific Coast Territory.
Prices reduced approximately 8% on two items of specialties.

COMPANY 5

July 3, 1934..... .....Effective July 3, 1934.
Filing applies to Eastern Division.
Prices on Standard Pole Line Hardware.
Quantity Discounts: $50.00 or less - list
50.01 to $150. - about 12½% off list.
150.01 or over, about 16-2/3% off list.
Shipping: F.O.B. Pittsburg, Pa. or Chicago, Ill.
Terms: Net 30 days.
Distributors: Functional Discounts: -
Stock shipment - 10%
Direct to customer - 5%

July 27, 1934 .....Effective August 6, 1934.
Filing applies only to Eastern and Western Divisions.
(Slightly different from standard divisions).
Prices of #5 Co. Seal-Tite Hardware.
Consumers' discount applying to #5 Co. Seal-Tite Hardware:-
Eastern Zone - 50%
Western Zone - 42½%
Note: This company has only two zones, - the Eastern Zone and the Western Zone.
The Eastern Zone includes any point in the United States east of

COMPANY #5 (cont'd)

the eastern boundary lines of the States of Montana, Wyoming, Colorado and New Mexico.
The Western Zone includes all points in the United States west of the eastern boundary lines.
Delivery: F.O.B. shipping point with actual freight allowed to destination for shipment of at least 100 lbs. On shipments of less than 100 lbs. or if purchaser orders shipment in other than the normal manner, such as express, such additional expense shall be borne by the purchaser.
Distributors' Discounts applying to #5 Co. Seal-Tite Hardware:

		C.L.	L.C.L.
Stock Shipments	Eastern Zone	50 - 20%	50 - 10%
	Western Zone	42½ - 20%	42½ - 10%
Delivered Discounts:			
District Shipments	Eastern Zone	50 - 5%	
	Western Zone	42½ - 5%	

Definition of zones, delivery, shipment and terms, same as those applying to consumers.

August 6, 1934 .....Effective August 13, 1934.
Per Supervisory Agency

Filing applies to Eastern Division only.
Quantity Discounts: $25.00 or less - List
25.01 or over, approximately 14% off list.
Terms: 2%, 10 days, 30 days net.
Distributor's Terms: 2%, 15 days, 30 days net.

October 1, 1934.....Effective October 10, 1934.
Filing applies only to Eastern Division.
Prices of 8 items increased from approximately 30 to 40%, on Standard Pole Line Hardware.

October 15, 1934.....Effective October 8, 1934.
Filing applies to Eastern Division only.
By authority of Supervisory Agency, prices and discounts of Seal-Tite Hardware were withdrawn, as said products were beyond the scope of the price called for Pole Line Hardware and Construction Specialties.

October 31, 1934.....Effective November 10, 1934.
Filing applies only to Eastern Division.
Terms 2% if payment is made by the 25th of the month on invoices rendered between the 1st and the 15th; by the 10th of the following month on invoices rendered between the 16th and the end of the month, 30 days net.

Note: This applies to both consumers and distributors.
Note: This company's prices, with the exception of the Seal-Tite Specialties, which were withdrawn, apply only to the Eastern Division.

COMPANY #6

June 19, 1934 .....Effective June 19, 1934.
Filing applies to Eastern Division only.
Prices on: 1. Standard Pole Line Hardware
2. Specialties
Quantity Discount: $50.00 or less - List
50.00 to $150 - about 12½ off list.
150.00 or more, about 16-2/3% off list.
Shipping: F.O.B. factories, freight equalized with Chicago, Ill. or Pittsburg, Pa.
Terms: Net 30 days.
Distributors: Functional Discount - Stock shipment - 10%
Direct to customer - 5%.

August 6, 1934 .....Effective August 13, 1934.
Coincident Filing to meet #5 Co. filing.
Filing applies to Eastern and Western Divisions.
Prices on: 1. Specialties
2. Standard Pole Line Hardware
3. Wire Holders
Quantity Discount: $25.00 or less - list
25.00 and over about 14% off list.
Terms: 2%, 10 days, 30 days net.
Distributors' Terms: 2%, 15 days, 30 days net.

September 14, 1934.....Effective September 24, 1934.
Original Pacific Coast Filing
Filing applies to Western Division only.
Prices on: 1. Pole Line Hardware
2. Specialties
3. Wire Holders
Quantity Discount: Less than Standard Package - List
Standard Package and over, about 13% off list.
Shipping: F.O.B. Oakland, Los Angeles, San Diego, San Francisco, California; Portland, Oregon; Seattle and Tacoma, Wash.
Terms: 2%, 10 days, 30 days net.
Distributors: Functional Discount - Stock shipment 15%
Direct to customer - 7½%.

November 1, 1934.....Effective November 12, 1934.
Original Filing State of Arizona
Filing applies only to the State of Arizona.
Prices on: 1. Standard Pole Line Hardware
2. Specialties
3. Wire Holders
Quantity Discount: Less than Standard Package - List
Standard Package or over, about 13% off list.
Shipping: Over 100 lbs. FOB any freight station in Arizona;
Under 100 lbs. FOB Phoenix, Arizona only.
Terms: 2%, 10 days, 30 days net.
Distributors: Functional Discount - Stock Shipment - 15%
Direct to Customer - 7½%
Terms: 2%, 15 days, 30 days net.

COMPANY # 6 (cont'd)

November 5, 1934 .....Effective November 12, 1934.
Filing applies to all Divisions.
Terms to Consumer and Distributors: 30 days net or 2% for cash if payment is made by the 25th of the month on invoices rendered between the 1st and the 15th; on the 10th of the following month on invoices rendered between the 16th and the end of the month.
Delivery: Freight rates added according to filed Standard Freight Rate Books.
Freight Rate Book.

November 16, 1934.....Effective November 17, 1934.
Coincident Filing to meet #2 Co. filing.
Filing applies to Pacific Coast and Arizona only.
Terms: 2%, 10th of following month, net 30 days.

November 30, 1934.....Effective December 10, 1934.
Filing applies to Pacific Coast only.
Approximately 6% reduction in price of one Pacific Coast Standard Pole Line Hardware item.

January 8, 1935.....Effective January 18, 1935.
Approximately 6% reduction in price of 4 items, - one in Eastern Division, one in Arizona and 2 in Pacific Coast Division.
Prices on 6 specific items, Spokane price list.

January 21, 1935.....Effective January 31, 1935.
Filing applies to Eastern Division only.
Prices on: 1. Standard Pole Line Hardware
2. Specialties
Terms to Distributors and Consumers: Net 30 days. 3% for cash on the 25th on invoices dated from the 1st to the 15th and 2% for cash on the 10th on invoices dating from the 16th to the end of the month.

January 25, 1935.....Effective February 4, 1935.
Approximately 5% reduction on 4 Specialties items, Pacific Coast territory.

COMPANY #7

June 18, 1934 .....Effective June 19, 1934.
Original Filing
Filing applies to Eastern Division only.
Prices on: 1. Standard Pole Line Hardware
2. Specialties
Quantity Discount: $50.00 or less - List
50.00 to $150 - about 12½% off list.
150.00 or more - about 16-2/3% off list.
Shipping: F.O.B. Pittsburg, Pa. and Chicago, Ill.
Terms: Net 30 days.
Distributors' Functional Discount: Stock shipment - 10%
Direct to customer - 5%

COMPANY 7 (cont'd)

August 11, 1934 .....Effective August 13, 1934.
Coincident filing to meet #5 Co. filing.
Filing applies to Eastern Division only.
Prices on: 1. Standard Pole Line Hardware
2. Specialties
3. Wire Holders
Quantity Discount: $25.00 or less - List
25.00 and over - about 14% off list.
Terms: 2%, 10 days, net 30 days.
Distributors' Terms: 2%, 15 days, 30 days net.

November 14, 1934.....Effective November 16, 1934.
Coincident filing to meet #6 Co. filing.
Filing applies to Eastern Division only.
Terms to Consumer and Distributors: 30 days net or 2% for cash if payment is made by the 25th of the month on invoices rendered between the 1st and the 15th, by the 10th of the following month on invoices rendered between the 16th and the end of the month.
Delivery: Freight rates added according to Filed Standard Freight Rate Book.
Freight Rate Book.

Note: This company did not file prices effective in the Western Division or the State of Arizona but confined its prices, terms, etc. to the Eastern Division.

COMPANY #8

June 19, 1934.....Effective June 19, 1934.
Original Filing
Filing applies to Eastern Division only.
Prices on: 1. Standard Pole Line Hardware
2. Specialties
Quantity Discount: $50.00 or less - List
50.00 to $150 - approximately 12½% off list.
150.00 or more - about 16-2/3% off list.
Delivery: F.O.B. Pittsburg, Pa. and/or Chicago, Ill.
Terms: Net 30 days.
Distributors: Functional Discount: - Stock shipment - 10%
Direct to customer - 5%

August 7, 1934.....Effective August 13, 1934, to meet #6 Co.
Filing applies to Eastern Division only.
Prices on: 1. Standard Pole Line Hardware
2. Specialties
3. Wire Holders
Quantity Discounts: $25.00 or less - List
25.00 and over, about 14% off list.
Terms: 2%, 10 days, 30 days net.
Distributors' Terms: 2%, 15 days, net 30 days.

November 14, 1934.....Effective November 16, 1934.
Coincident filing to meet #6 Co. filing.
Terms to Consumer and Distributors: 30 days net or 2% cash if payment is made by the 25th of the month on invoices rendered between the 1st and the 15th, by the 10th of the following month on invoices rendered between the 16th and the end of the month.
Delivery: Freight rates added according to Filed Standard Freight Rate Book.
Freight Rate Book.
Note:
This company did not file prices effective in the Western Division or the State or Arizona but confined its prices, terms etc. to the Eastern Division.

COMPANY #9

September 14, 1934.....Effective September 24, 1934.
Original Filing
Filing applies only to Western Division
Prices on: 1. Standard Pole Line Hardware
2. Specialties
Delivery: F.O.B. cars or docks San Francisco, California.
Freight allowed to Railroad Companies' platforms, or Steamship Company docks in the cities of San Francisco, Oakland, San Diego, Los Angeles, Cal. Portland, Oregon; Seattle and Tacoma, Washington.

Quantity Discount: Standard package - list
Less than Standard package, about 13% off list.
Terms: 2%, 10 days, 30 days net.
Distributors: Functional Discount - Stock shipment - 15%
Direct to customer - 7½%.
Terms: 2%, 15 days, from date of invoice, net 30 days.

Note: This company did not file prices effective in the Eastern Division or the State of Arizona but its prices, discounts, terms etc. apply only to the Western Division.

COMPANY #10

February 25, 1935..... Effective March 7, 1935.
Original Filing

Filing applies only to Eastern Division.
Prices on: 1. Standard Pole Line Hardware
2. Specialties
(very limited line)
Quantity Discount: $25.00 or less - list
25.00 or more - approximately 14% off list.
Shipping: F.O.B. factory, with freight equalized to Pittsburg, Pa., and/or Chicago, Ill.
Classification of Customers:

Class 1. Users including railways, power companies, central stations, mines, industrial plants, United States, State and Municipal Governments.
Class 2. Agents
Class 3. Jobbers

Terms to:
Class 1. 2%, 10 days, 30 days net
Class 2. Statement that "sales made through an agent must be strickly in accordance with the prices and terms given on trade discount sheet in effect at the time of sale".
Class 3. Discount: Direct to jobbers' warehouses - 10%
Direct to customer - 5%.
Jobbers Terms: 2%, 15 days, 30 days net.
Shipment on Government bill of lading: The Government may deduct from the total of this bid as an item of freight, a sum equal to the maximum savings resulting from the application of land grant, freight rates and shipping weights obtained from any bidder.

COMPANY #11

June 18, 1934.....Effective June 19, 1934.
Original Filing

Filing applies only to Eastern Division.
Prices on: 1. Standard Pole Line Hardware
2. Specialties
Quantity Discount: $50.00 or less - List
50.00 to $150 - approximately 12½% off list
150.00 and over- about 16-2/3% off list.
Shipping: F.O.B. Pittsburg, Pa. and/or Chicago, Ill.
Terms: Net 30 days.

Distributors: Functional Discount - Stock shipments - 10%
Direct to customer - 5%

August 10, 1934.....Effective August 13, 1934.
Coincident Filing to meet #5 Co. filing.
Filing applies only to Eastern Division.
Prices on: 1. Standard Pole Line Hardware
2. Specialties
Quantity Discount: $25.00 or less - List
25.00 and over- about 14% off list.
Terms: 2%, 10 days, net 30 days
Distributors' Terms: 2%, 15 days, net 30 days.

November 14, 1934..... Effective November 16, 1934.
Coincident Filing to meet #6 Co. filing.
Filing applies only to Eastern Division.
Terms to Consumer and Distributors: 30 days net or 2% for cash if payment is made by the 25th of the month on invoices rendered between the 1st and the 15th; by the 10th of the following month on invoices rendered between the 16th and the end of the month. Delivery: Freight rates added according to Filed Standard Freight Rate Book.
Freight Rate Book.

Note: This company did not file prices effective in the Western Division or the State of Arizona but confined its prices, terms, etc. to the Eastern Division.

COMPANY #12

June 18, 1934.....Effective June 19, 1934.
Original Filing
Filing applies only to Eastern Division.
Prices on: 1. Standard Pole Line Hardware
2. Specialties
Quantity Discount: $50.00 or less - List
50.01 to $150 - approximately 12½% off list.
150.01 or more - about 16-2/3% off list.
Shipping: F.O.B. factory, subject to freight equalization to Pittsburg, Pa. and/or Chicago, Ill.
Terms: 30 days net.
Distributors: Functional Discount - Stock shipment - 10%
Direct to customer - 5%

August 7, 1934.....Effective August 13, 1934.
Coincident Filing to meet #5 Co. filing.
Filing applies only to Eastern Division.
Prices on: 1. Standard Pole Line Hardware
2. Specialties
3. Wire Holders
Quantity Discount: $25.00 or less - List
25.00 and over- about 14% off list.
Terms: 2%, 10 days, 30 days net.
Distributors' Terms: 2%, 15 days, 30 days net.

August 31, 1934.....Effective September 10, 1934.
Filing applies only to Eastern Division.
Special Discount 5% on stock or direct shipments on Standard Pole Line Hardware and 2½% on stock for direct shipments on Specialties to the General Electric Supply Co., the International General Electric Co., Westinghouse Electric Supply Co., International Westinghouse Co., Graybar Electric Co., International Standard Electric Corporation and all such other concerns as we may, after consideration, appoint as agent-distributors.

November 14, 1934.....Effective November 16, 1934.
Coincident Filing to meet #6 Co. filing.
Terms to Consumer and Distributors: 30 days net or 2% for cash if payment is made by the 25th of the month on invoices rendered between the 1st and the 15th; by the 10th of the following month on invoices rendered between the 16th and the end of the month.
Delivery: Freight rates added according to Filed Standard Freight Rate Book.
Freight Rate Book.

Note: This company did not file prices effective in the Western Division or the State of Arizona but confined its prices, terms, etc. to the Eastern Division.

APPENDIX A, PART 13e

INDUSTRIAL LIGHTING GROUP

Chronological Record of Price
Filings by Companies

COMPANY #2

1st Filing

Received December 19, 1933.....Effective December 18, 1933.

Discounts

Quantities	Distributor	Jobber	Contractor Dealer Large Users	Consumer
Less than standard package	30%	25%	20%	List
1 standard package or more	48%	37%	33%	10%
5 standard packages or more	48%	42%	39%	20%
50 " " " "	48%	42%	42%	30%

Terms

Net 30 days or 2% allowed for cash on invoices dated 1st to 15th if paid on 25th, on invoices dated 16th to 31st if paid on 10th prox.

Shipping

F.O.B. factory or warehouses with freight allowed to destination on all shipments weighing 100 lbs. or more. No allowance for shipments weighing less than 100 lbs.

Price List applying to Company #2's Catalog

Note: (No catalog was filed).

2nd Filing

Received January 29, 1934.....Effective February 10, 1934.

Prices on additional items.

3rd Filing

Received February 12, 1934.....Effective February 22, 1934.

Changes in standard package quantities of accessories for reflectors.

Prices on additional items.

4th Filing

Received March 9, 1934.....Effective March 19, 1934.

Prices on 3 additional items.

COMPANY #2

5th Filing

Received June 6, 1934.....Effective June 6, 1934.

Prices on 3 additional items.

From approximately 5% to approximately 33 1/3% reduction in prices of 17 items.

6th Filing

Received June 19, 1934.....Effective June 9, 1934.

Price on one additional item.

7th Filing

Received July 23, 1934.....Effective August 1, 1934.

Change of Discounts

Quantities	Dist.	Jobber	Contractor Dealer; Governmental & Public Utility Users	Ind. and Comm. Users	Consumer
Less than standard package	30%	25%	20%	10%	List
1 standard package or more	48%	37%	33%	25%	"
5 standard packages or more	48%	42%	39%	32%	"

8th Filing

Received September 13, 1934.....Effective September 13, 1934.

Prices on one additional item.

9th Filing

Received September 22, 1934.....Effective October 2, 1934.

Prices on 4 additional items.

10th Filing

Received September 28, 1934.....Effective October 8, 1934.

General revision of prices downward from approximately 2% to 25% on most items.

Standard package reduced from 10 to 5 on 12 items, and from 5 to 2 on 9 items.

COMPANY #2

11th Filing.

Received September 29, 1934.....Effective October 9, 1934.

Prices on additional items.

Received October 4, 1934.....Effective October 15, 1934.

Prices on 8 additional items.

12th Filing

Received November 6, 1934.....Effective November 16, 1934.

Approximately 30% reduction in price of 2 items.
Approximately 40% reduction in price of 2 items.

13th Filing

Received November 22, 1934.....Effective December 3, 1934.

Approximately 40% reduction in price of 4 items.

14th Filing

Received November 26, 1934.....Effective December 6, 1934.

From approximately 20% to approximately 40% reduction in price of 3 items.

15th Filing

December 17, 1934.....Effective December 27, 1934.

Prices on 4 additional items.

$1.00 reduction in price of 4 items.

16th Filing

Received December 21, 1934.....Effective January 2, 1935.

From approximately 20% to 40% reduction in price of 3 items.

17th Filing

Received February 28, 1935.....Effective March 11, 1935.

Prices on 4 additional items.

COMPANY #2

18th Filing

Received March 27, 1935.....Effective April 6, 1935.

Approximately 33 1/3% reduction in price of 31 items.

19th Filing

Received April 8, 1935.....Effective April 19, 1935.

Approximately 20% reduction in price of one item, and approximately 30% reduction in price of one item.

20th Filing

Received April 15, 1935.....Effective April 25, 1935

Prices on 7 additional items.

21st Filing

Received May 4, 1935..... Effective May 14, 1935.

Discounts

Quantities	Distributor	Jobber	Contractor Dealer	Consumer
Less than standard package	30%	25%	20%	List
1 standard package or more	48%	37%	30%	10%
5 standard packages or more	48%	42%	35%	20%

22nd Filing

Received May 20, 1935.....Effective May 31, 1935.

Prices to the United States Navy on reflectors made according to U. S. Navy specifications.

23rd Filing

Received May 23, 1935.....Effective June 3, 1935.

From 5% to 20% reduction in prices effective April 25th.

24th Filing

Received May 27, 1935.....Effective June 6, 1935.

Prices on 2 additional items.

COMPANY #4

1st Filing

Received December 18, 1933.....Effective December 18, 1933

Price list applies to Company #4's catalog.

Terms

Net 30 days. 2% - 10 days from date of invoice.

Delivery

F.O.B. factory. Freight allowed to destination.

Discounts

Consumer.....33%
Contractors and central stations.....40%
Jobbers.....46%
Manufacturers buying for resale in connection with goods of their manufacture 46%
Distributors.....52%

2nd Filing

Received March 9, 1934.....Effective March 19, 1934.

From approximately 10% to approximately 20% reduction in price of 7 items.

Terms

2% discount on invoices dated from the 1st to 15th if paid by the 25th; from the 16th to the end of the month if paid by the 10th proximo. Net 30 days.

Shipping

F.O.B. factory. Freight allowed on all shipments weighing 100 lbs. or more. No allowance on shipments weighing 100 lbs. or less.

Discounts

Quantities	Distributor	Jobber	Contractor Large User	Consumer
Less than standard package	30%	25%	20%	List
1 standard package or more	48%	37%	33%	10%
5 standard packages or more	48%	42%	39%	20%
50 " " " "	48%	42%	42%	30%

COMPANY #4

3rd Filing

Received October 26, 1934.....Effective November 5, 1934.

Discount Schedule

Quantities	Distributor	Jobber	Contractor Dealer; Governmental & Public Utility Users	Industrial and Commercial Users	Consumer
Less than standard package	30%	25%	20%	10%	List
1 standard package or more	48%	37%	33%	25%	"
5 standard packages or more	48%	42%	39%	32%	"

4th Filing

Received November 14, 1934.....Effective November 24, 1934.

Prices on pit and tunnel lights.

5th Filing

Received November 15, 1934.....Effective November 26, 1934.

Removal of jobber from discount schedule effective November 5th.

6th Filing

Received December 19, 1934.....Effective December 29, 1934.

Addition of two new items pit and tunnel light.

7th Filing

Received January 18, 1935.....Effective January 28, 1935.

Prices on explosion-proof lights.

8th Filing

Received April 27, 1935.....Effective May 1, 1935.

Coincident filing to meet ompany #16.

Discount Schedule

Invoice List Value for One Order, One Delivery	Distributor	Jobber	Contractor-Dealer and Contractor	Consumer
Less than $15.00 List	30%	25%	20%	List
$15. list and over but	48%	37%	30%	10%
less than $50. list	48%	42%	35%	20%
$50. list and over				

COMPANY #7

1st Filing

Received December 18, 1933.....Effective December 18, 1933.

Discounts

Sections	Customer Classification	Less than Standard Cases	One to Five Standard Cases	Five or more Standard Cases	Fifty or more Standard Cases
AA					
	Distributor	30%	48%	48%	48%
	Jobber	25%	37%	42%	42%
	Contr.-Dealer	20%	33%	39%	42%
	Large User	20%	33%	39%	42%
A					
	Distributor	20 & 20%	39 & 20%	39 & 20%	39 & 20%
	Jobber	20 & 10%	39 & 10%	39 & 10%	39 & 10%
	Contr.-Dealer	20 & 25%	39%	39 & 5%	39 & 10%
	Large User	20 & 5%	39 & 5%	39 & 5%	39 & 10%
B.C.D.& E.					
	Distributor	39%	55%	55%	55%
	Jobber	33%	50%	50%	50%
	Contr.-Dealer	28%	42%	45%	50%
	Large User	30%	45%	48%	50%
F					
	Distributor	31 & 20%	45 & 20%	50 & 20%	50 & 20%
	Jobber	31 & 10%	45 & 10%	50 & 10%	50 & 10%
	Contr.-Dealer	20 & 20%	34 & 20%	40 & 20%	40 & 25%
	Large User	20 & 25%	34 & 25%	40 & 25%	40 & 25%

Terms

Net 30 days; 5% - 10 days; 2% - 15 days' running accounts on invoices from 1st to 15th if paid on 25th of month; 2% on invoices from 15th to 30th; if paid on 10th proximo - 2%.

Shipping

F.O.B. factory. Freight allowed to destination if shipment exceeds 100 lbs. No allowance if freight is less than 100 lbs.

Prices on industrial lighting equipment.

2nd Filing

Received December 27, 1933.....Effective December 18, 1933

Change in contractor-dealer's discount, Section A, -
Less than standard cases - 20 & 5%.

COMPANY #7

3rd Filing

Received January 17, 1934.....Effective January 27, 1934

Discount Schedule

Sections	Customer Classification	Less than Standard Cases	One or more Standard Cases	Five or more Standard Cases	Fifty or more Standard Cases
A.A.					
	Distributor	30%	48%	48%	48%
	Jobber	30%	48%	48%	48%
	Contractor	20%	33%	39%	42%
	Large User	20%	33%	39%	42%
A.B.C.D.&E.					
	Distributor	36%	50 & 5%	50 & 5%	50 & 5%
	Jobber	31%	47%	42%	47%
	Contractor	27%	41%	46%	48%
	Large User	27%	41%	46%	48%
F.					
	Distributor	36%	50 & 5%	50 & 5%	50 & 5%
	Jobber	31%	47%	47%	47%
	Contractor	27%	41%	46%	48%
	Large User	27%	41%	46%	48%

Terms

30 days net from date of invoice.
On all invoices dated from 1st to 15th inclusive a discount of 5% will be allowed for payment made not later than the 25th of the same month. On all invoices dated from 16th to 31st inclusive a discount of 5% will be allowed for payment made not later than the 10th proximo.

From approximately 10% to 33 1/3% increase in prices of 13 items.
From approximately 10% to 20% reduction in price of 6 items.

4th Filing

Received August 2, 1934.....Effective August 2, 1934.

Discount Schedule

Discounts Applying on Quantities	GLASSTEEL AND OPALSTEEL DIFFUSERS Distributor	Jobber	Contractor	Consumer
Less than standard case.	30%	30%	20%	List
One or more standard cases	48%	48%	33%	10%
Five " " " "	48%	48%	39%	20%
Terms of Payment on Glassteel and Opalsteel Diffusers	Net 30 days. A cash discount of 2% may be deducted if paid within 15 days from date of invoice.			

COMPANY #7

4th Filing

Discounts Applying on: ALL OTHER GOODS UNDER SECTIONS A B C D & E.

Quantities	Distributor	Jobber	Contractor	Industrial Consumer	
Less than standard case	36%	31%	27%	20%	List
One or more standard cases	50 & 5%	47%	41%	35%	10%
Five or more " "	50 & 5%	50%	46%	40%	20%

Terms of Payment: 30 days net. A cash discount of 5% may be deducted if paid within 15 days from date of invoice.

5th Filing

Received April 25, 1933.....Effective May 5, 1935.

Discounts

Sections	Customer Classification	Less than Standard Cases	One or more Standard Cases	Five or more Standard Cases
A.A.				
	Contractor	20%	33%	39%
	Distributor	30%	48%	48%
	Industrial	12%	27%	33%
	Jobber	30%	48%	48%
	Large User	20%	33%	39%
A.B.C.D.E. & F.				
	Contractor	27%	41%	48%
	Distributor	36%	50 & 5%	50 & 5%
	Industrial	20%	35%	40%
	Jobber	31%	47%	47%
	Large User	27%	41%	46%

Between approximately 10% and 20% reduction in price of 25 items.

COMPANY #8

1st Filing

Received April 3, 1935.....Effective April 13, 1935

Distributor's net price sheet, showing prices on 6 items.

Terms

2% - 10th proximo, net 30th prox.

Shipping

9822 9822 F.O.B. factory

COMPANY # 8 (cont'd)

2nd Filing

Received April 27, 1935 .....Effective May 7, 1935.

Approximately 10% reduction in all prices.

3rd Filing

Received May 22, 1935.....Effective June 1, 1935.

From approximately 5% to approximately 10% reduction in all prices.

COMPANY #10
1st Filing.

Received December 13, 1935 .....Effective December 13, 1935

Discounts

Quantities	Distributor	Jobber	Contractor-Dealer
Less than standard package	30%	25%	20%
One to 50 standard packages	48%	42%	39%
Fifty or more " "	48%	42%	42%

Terms

30 days net. 2% discount on invoices dated 1st to 15th if paid on 25th, and on invoices dated 16th to end of month if paid on 10th prox.

Shipping

F.O.B. factory or warehouses with freight allowed to destination on orders weighing 100 lbs. or more. No allowance for shipments weighing less than 100 lbs.

Prices on industrial lighting equipment.

2nd Filing

Received May 25, 1934 .....Effective May 25, 1934.

Prices on two additional items.

3rd Filing

Received August 6, 1934.....Effective August 16, 1934.

DISCOUNTS

COMPANY #10 (cont'd)

Quantities	Distributor	Jobber	Contractor Dealer; Govt.'al & Public Utility Users	Industrial and Commercial Users	Consumer
Less than standard package	30%	25%	20%	10%	List
1 or more " "	48%	37%	33%	25%	"
5 or more " "	48%	42%	39%	32%	"

4th Filing

Received April 4, 1935 .....Effective April 15, 1935

Prices on 4 additional items.

5th Filing

Received May 6, 1935 .....Effective May 16, 1935

Reduction in prices of 6 items, showing net prices to distributors.

Note: These prices are identical with the prices effective May 7th of Company #8.

COMPANY #14

1st Filing

Received December 18, 1933 .....Effective December 31, 1933

Discount Schedule

Schedule	Quantities	Distributor	Jobber	Contr.-Dealer or large Users	Consumer
A					
Reflectors	Less than Std. Pkge.	30%	25%	20%	List
Lighting Fix-	1 Std. Pkge. or more	48%	37%	33%	10%
tures, and	5 " Pkges. " "	48%	42%	39%	20%
Accessories	50 " " " "	48%	42%	42%	30%

Terms

30 days net or 2% on invoices dated 1st to 15th if paid on 25th, on invoices dated 16th to 31st if paid on 10th prox.

Shipping

F.O.B. factory or warehouses with freight allowed to destination on all shipments weighing 100 lbs. or more. No allowance for shipments weighing less than 100 lbs.

Price List applying to Company #14's catalog.
Note: (No catalog was filed).

COMPANY # 14, (cont'd)

2nd Filing

Received February 26, 1934.....Effective March 8, 1934.

Approximately 5% reduction in prices of some items.

3rd Filing

Received May 31, 1934.....Effective June 11, 1934
Change in listed size of two items.

Quantity net prices on 4 small rectangular sign reflectors.

4th Filing

Received June 27th, 1934.....Effective July 2, 1934

Addition to one new item.

Approximately 15% increase in price of one item.

5th Filing

Received July 30, 1934 .....Effective August 9, 1934.

Discounts

Schedule	Quantities	Distributor	Jobber	Contr. Dealer	Large Consumer	Users
A Reflectors Lighting Fixtures, and Accessories	Less than Std. Pkge.	30%	25%	20%	10%	List
	1 Std. Pkge or more	48%	37½	33⅓	25%	"
	5 " Pkges. " "	48%	42½	39%	32½	"

6th Filing

Received August 15, 1934.....Effective August 25, 1934.

Addition of one new item.

7th Filing

Received September 13, 1934.....Effective September 25, 1934.

From approximately 10% to 40% increase in price of 8 items.

8th Filing

Received September 19, 1934.....Effective September 29, 1934

Addition of one new item.

COMPANY #14 (cont'd)

9th Filing

Received October 18, 1934.....Effective November 1, 1934

Discounts

Schedule A	Quantities	Distributor	Jobber	Contr.	Dlr.	L. U.	Consumer List
Reflectors Lighting Fixtures, and Accessories	Less than Std. Pkge.	30%	25%	20%		10%	"
	1 Std. Pkge. or more	43%	37%	33%		25%	"
	5 " Pkges. " "	48%	42%	39%		32%	"

10th Filing

Received April 19, 1935.....Effective April 29, 1935.

Distributors net prices on 6 items.

Note: Prices are identical with Company #8's prices effective April 18th on similar items.

Received April 22, 1935.....Effective May 2, 1935.

Discounts

Schedule A	Quantities	Distributor	Jobber	C. D.	Consumer
Reflectors, Lighting Fixtures, and Accessories	Less than Std. Pkge.	30%	25%	20%	List
	1 Std. Pkge. or more	48%	37%	30%	10%
	5 " Pkges. " "	46%	42%	35%	20%

11th Filing

Received May 24, 1935.....Effective May 29, 1935.

Coincident filing to meet Company #24.

Approximately 15% reduction in prices of two items.

12th Filing

Received May 31, 1935.....Effective June 10, 1935.

Net Prices to distributors on 6 items.

Note: These prices are from approximately 5% to 15% less than filing of Company #8, effective June 1, 1935, on similar items.

COMPANY #16

1st Filing

Received December 13, 1933.....Effective December 18, 1933

Discounts

Quantities	Distributor	Jobber	Contractor Dealer; Large Users	Consumer
Less than Std. Pkge.	30%	25%	20%	List
1 Std. Pkge or more	43%	37%	33%	10%
5 Std. Pkges or more	43%	42%	39%	20%
50 Std. Pkges. or more	48%	42%	42%	30%

Terms

30 days net. On all invoices dated from the 1st to 15th inclusive a discount of 2% will be allowed for payment made not later than the 25th of the same month. On all invoices dated from the 16th to 31st inclusive a discount of 2% will be allowed for payment made not later than the 10th prox.

Shipping

F.O.B. factory with freight allowed to destination on all shipments weighing 100 lbs. or more. No allowance for shipments weighing less than 100 lbs.

Price List applying to Company #16's catalog.
Note: (No catalog was filed).

2nd Filing

Received July 30, 1934.....Effective August 1, 1934

Coincident filing to meet Company #

Discounts

Quantities	Distributor	Jobber	Contractor Dealer Utility Govt.	Industrial and Commercial Users	Consumer
Less than Std. Pkge.	30%	25%	20%	10%	List
1 Std. Pkge. or more	48%	37%	33%	25%	"
5 " Pkges. " "	43%	42%	39%	32%	"

3rd Filing

Received December 15, 1934.....Effective December 22, 1934.

Note: Filing originally made by telegram on December 12th.
Prices on 5 additional items.

COMPANY # 16 (cont'd)

4th Filing

Received January 26, 1935.....Effective February 5, 1935

Prices on 10 new items.

5th Filing

Received February 27, 1935.....Effective March 9, 1935.

Approximately 15% increase in price of 3 items over filings effective December 22, 1934 and February 5, 1935.

6th Filing

Received April 19, 1935.....Effective May 1, 1935

Discounts

Quantities	Distributor	Jobber	Contractor-Dealer and Dealer	Consumer
Less than Std. Pkge.	50%	25%	20%	List
1 Std. Pkge. or more	48%	37%	30%	10%
5 " Pkges. " "	48%	42%	35%	20%

7th Filing

Received April 30, 1935.....Effective May 7, 1935

Net prices to distributors on 6 items.

Note: These prices are identical with Company #8's filing effective April 13, 1935.

Coincident filing to meet Company #17's filing.

8th Filing

Received May 11, 1935.....Effective May 21, 1935

Addition of one item.

COMPANY #17

1st Filing

Received December 26, 1935.....Effective December 18, 1935

COMPANY #17 (cont'd)

Discounts

Standard Reflectors, Diffusing Type Reflectors, Heavy Duty and Mill Type Threaded Reflector Fixtures, and Bracket Fixtures.

Quantities	Distributor	Contractor-Dealer; Large Users
Less than Standard Package	30%	20%
1 Standard Package to 5 Std. Pkgs.	50 & 5%	39%
50 " Packages or over	50 & 5%	42%

Gem Reflectors, H T Reflectors, Emblem and Sign Reflectors, Vaporproof fixtures, Outlet Box Reflectors, Nitrolite Fixtures, Pole Line Hardware, and Accessories.

Less than Standard Package	30%	20%
1 Standard Package or more	48%	33%
5 " Packages " "	48%	39%
50 " " " "	48%	42%

Terms

30 days net or 2% on invoices dated 1st to 15th if paid on the 25th; on invoices dated 16th to 31st if paid on the 10th prox.

Shipping

F.O.B. factory with freight allowed to destination on all shipments weighing 100 lbs. or more. No allowance for shipments weighing less than 100 lbs.

Price List applying to Company #17's Catalog.
Note: (No catalog was filed).

2nd Filing

Received February 2, 1935.....Effective February 12, 1935

Discounts

Reflectors

Quantities	Distributor	Jobber	Cont'r. Dealer; Governmental & P. U. Users	Industrial and Commercial Users	Consumer
Less than Std. Pkge.	35%	31%	25%	20%	List
1 Std. Pkge. or more	50 & 5%	47%	35%	30%	15%
5 " Pkges. " "	50 & 5%	50%	42%	40%	25%

COMPANY #17 (cont'd)

2nd Filing (cont'd)

	Diffuser Reflectors		Reflectors and Accessories		
Less than Std. Pkge.	30%	25%	20%	10%	List
1 Std. Pkge. or more	48%	37%	33%	25%	"
5 " Pkges. " "	43%	42%	39%	32%	"

3rd Filing

Received April 27, 1935.....Effective May 7, 1935.

Net Prices to distributors on 6 items.

Note: These prices are identical with Company #3's prices effective April 13th.

Prices to the U.S. Navy on reflectors made according to U.S. Navy specifications.

Note: These prices are identical with Company #2's prices effective May 31st.

Discounts

Reflectors

Quantities	Distributor	Jobber	Contr. Dealer	Consumer
Less than Std. Pkge.	35%	31%	25%	List
1 Std. Pkge. or more	50---5%	47%	35%	15%
5 " Pkges. " "	50---5%	50%	42%	25%

	Diffuser Reflectors		Reflectors and Accessories	
Less than Std. Pkge.	30%	25%	20%	List
1 Std. Pkge. or more	48%	37%	30%	10%
5 " Pkges. or more	48%	42%	35%	20%

COMPANY #18

1st Filing

Received December 15, 1933.....Effective December 18, 1933.

Discounts

	Distributor	Porcelain Enameled Steel Reflectors, Weatherproof Lighting Fixtures
Less than Std. Pkgs.	30%	
One Std. Pkge. or more	48%	
Five " Pkges. " "	48%	
Fifty" " " "	48%	

	Dealer	Porcelain Enameled Steel Reflectors, Weatherproof Lighting Fixtures
Less than Std. Pkge.	20%	
One Std. Pkge. or more	33%	
Five " Pkges." "	39%	
Fifty " " " "	42%	

Terms

30 days net or 2% on invoices dated 1st to 15th if paid on the 25th, on invoices dated 16th to 31st if paid on the 10th proximo.

Shipping

F.O.B. factory with freight allowed to destination on all shipments weighing 100 lbs. or more. No allowance made for shipments weighing less than 100 lbs.

Prices on Industrial Lighting Equipment.

Catalog.

2nd Filing

Received February 8, 1934.....Effective February 20, 1934

Discounts

Porcelain Reflectors	Quantities	Distributor	Electrical Contractors Electrical Dealers
Less than Std. Pkge.		30%	20%
1 Std. Pkge. or more		50 & 5%	33%
5 " Pkges. " "		50 & 5%	39%
50 " " " "		50 & 5%	42%

(Cont'd)

COMPANY #18 (Cont'd)

2nd Filing (Cont'd)

Discounts (Cont'd)

Schedule B-1
Porcelain Reflectors

Quantities	Distributor	Electrical Contractor Electrical Dealers
Less than Std. Pkge.	30%	20%
1 Std. Pkge. or more	48%	33%
5 " Pkges. " "	48%	39%
50 " " " "	48%	42%

Slight reduction in prices of most items.

3rd Filing

Received August 9, 1934.....Effective August 20, 1934

Discounts

Schedules B

Quantities	Distributor	Contractor-Dealer; Governmental and Public Utility Users	Industrial and Commercial Users	Consumer
Less than Std. Pkge.	30%	20%	10%	List
1 Std. Pkge. or more	50 & 5%	33%	25%	"
5 " Pkges. " "	50 & 5%	39%	32%	"

Schedule B-1

Less than Std. Pkge.	30%	20%	10%	List
1 Std. Pkge. or more	48%	33%	25%	"
5 " " " "	48%	39%	32%	"

4th Filing

Received April 22, 1935.....Effective April 25, 1935

Coincident filing to meet Company #2.

Net prices to distributors on 6 items.
Note: These prices are identical with Company #8's prices effective April 13, 1935

5th Filing

Received April 29, 1935.....Effective May 9, 1935

Prices on 12 new items.

COMPANY #20

1st Filing

Received December 18, 1933.....Effective December 18, 1933

Price List Applying to Company #20's Catalog.

Note: (No catalog was filed).

Discounts:

	Quantities	Distributor	Jobber	Contractor Dealer; Large User	Consumer
Glasteel Diffusers	Less than Std. Plge.	30%	25%	20%	List
Reflectors	1 to 5 Std. Plges.	48%	37%	33⅓	10%
Swivel Devices	5 or more " "	48%	42%	39%	20%
and Fittings	50 " " " "	48%	42%	42%	30%

Terms

30 days net or 2% for cash. For the convenience of customers buying on open account, invoices dated 1st to 15th may be discounted on the 25th inst., and invoices dated 16th to 31st may be discounted on the 10th proximo.

Shipping

F. O. B. factory. Freight allowed to destination on shipments of 100 lbs. or more. No allowance on shipments weighing less than 100 lbs.

2nd Filing

Received March 23, 1934.....Effective April 2, 1934

Addition of 5 new items.

3rd Filing

Received July 20, 1934.....Effective July 30, 1934

Addition of one new item.

4th Filing

Received August 6, 1934.....Effective August 16, 1934

Net prices to distributors on 2 items.

COMPANY #20

5th Filing

Received August 10, 1934..... Effective August 20, 1934

Discounts

Glasteel Diffusers
Reflectors
Swivel Devices
and Fittings

Quantities	Dist.	Jobber	Contractor Dealer; Government Public Utility	Indus- rial and Commercial Users	Consumer
Less than Std. Pkge.	30%	25%	20%	10%	List
1 to 5 Std. Pkges.	48%	37%	33%	25%	"
5 or more " "	48%	42%	39%	32%	"

Terms

30 days net or 2% for cash. Customers buying on open account may discount invoices on the 10th proximo.

6th Filing

Received November 12, 1934.....Effective November 16, 1934.

Coincident filing to meet Company #2.

Approximately 33 1/3% reduction in price of 2 items.
" 44% " " " " 2 "

7th Filing

Received March 19, 1935.....Effective March 29, 1935.

Net prices to distributors on 4 items.

Note: These prices are slightly higher than those of Company #8 Effective April 13th.

8th Filing

Received April 24, 1935.....Effective April 25, 1935.

Coincident filing to meet Company #2.

Net prices to distributors on 5 items.

Note: These prices are identical with Company #8's filing effective April 13th.

Company #20
(Cont'd)

9th Filing

Received May 6, 1935..... Effective May 7, 1935.

Coincident filing to meet Company #8.

Net prices to distributors on 5 items.

Note: These prices are identical with Company #8's filing, effective May 7th.

10th Filing

Received May 6, 1935.....Effective May 16, 1935.

Approximately 57% discount allowed all purchasers when buying 4 specific items in quantities of 500 or more.

11th Filing

Received May 16, 1935.....,Effective May 27, 1935

Discounts

Glasteel Diffusers, Reflectors Swivel Devices and Fittings

Quantities	Distributor	Jobber	Contractor-Dealer	Consumer
Less than Std. Pkge.	30%	25%	20%	List
1 to 5 Std. Pkges.	48%	37%	30%	10%
5 or more " "	48%	42%	35%	20%

Terms

Net 30th prox.; 2% - 10th prox.

12th Filing

Received May 29, 1935.....Effective June 8, 1935.

Prices on 3 new items.

13th Filing

Received May 29, 1935.....Effective June 1, 1935.

Coincident filing to meet Company #8.

Net prices to distributors on 5 items.

Note: These prices are identical with those of Company #8 effective June 1, 1935.

COMPANY #22

1st Filing

Received December 19, 1933.....Effective December 19, 1933.

Discounts

Central and Eastern States

Material	Quantities	Distributor	Jobber and Fixt. Mfrs.	Contractor-Dealer and Industrials
Reflectors	Less than Std. Pkge.	40%	30 & 10%	30%
	1-5 Std. Pkges.	55%	35 " 10%	35%
	5-20 " "	55%	40 " 10%	40%
	20-50 " "	55%	44 " 10%	44%
	50 Pkges. or 500 pcs.	55%	48 " 10%	48%

Eleven Western States and Texas

Reflectors	Less than Std. Pkge.	45%	35 & 10%	35%
	1-5 Std. Pkges.	60%	40 " 10%	40%
	5-20 " "	60%	45 " 10%	45%
	20-50 " "	60%	49 " 10%	49%
	50 Pkges. or 500 pcs.	60%	53 " 10%	53%

Terms

30 days net; 2% 10th prox. or 5% discount for cash.

Shipping

F.O.B. factory. Freight allowed not in excess of $1.50 per cwt. on all shipments of 100 lbs. or more.

Price List applying to Company #22's catalog.

Note: (No catalog was filed).

2nd Filing

Received January 22, 1934.....Effective February 3, 1934.

Discounts

Material	Quantity	Distributor	Jobber	Contractor Dealer; and Large Users	Consumer
Reflectors	Less than Std. Pkge.	35%	30%	25%	List
	1-5 Std. Pkges.	50 & 5%	39%	35%	15%
	5-50 " "	50 " 5%	45%	42%	25%
	50 Pkges. or more	50 " 5%	48%	45%	35%

COMPANY #22
(Cont'd)

2nd Filing

Shipping

F.O.B. factory or warehouse with freight allowed to destination on all shipments weighing 100 lbs. or more.

3d Filing

Received August 13, 1934.....Effective August 23, 1934.

Addition of 16 new items.

4th Filing

Received September 11, 1934.....Effective September 21, 1934.

From approximately 10% to approximately 20% increase in price of 5 items.

Received November 26, 1934.....Effective December 6, 1934.

Prices on 11 items.

5th Filing

Received March 4, 1935.....Effective March 14, 1935

Prices of 3 items when purchased in quantities of 500 or more.

6th Filing

Received April 27, 1935.....Effective April 25, 1935.

Coincident filing to meet Company #8.

Net prices to distributors on 5 items.

Note: These prices are identical with Company #8's prices effective April 13th.

7th Filing

Received May 27, 1935..... Effective June 3, 1935.

Coincident filing to meet Company #8.

Prices on 5 items.

Note: These prices are identitcal with Company #8's filing effective June 1, 1935.

COMPANY #22
(cont'd)

7th Filing
(cont'd)

Discount to Contractor-Dealer and Large User on purchases 5-50 Standard Packages change from 42% to 40%.

Terms
2% on invoices dated 1st to 15th to be discounted on or before the 25th of the same month. Invoices dated 16th to 31st to be discounted on or before the 10th proximo. 30 days net.

COMPANY #23

1st Filing

Received April 9, 1934.....Effective April 9, 1934.

Net prices on 7 types.

Terms
2% - 30 days.

Shipping
Freight allowed up to $1.00 per cwt.

2nd Filing

Received July 7, 1934.....Effective July 17, 1934.

Addition of 10 new items.

Terms
Cash discount 2%.

Shipping
Freight allowed up to $1.00 per cwt. on shipments weighing not less than 100 lbs.

3d Filing

Received May 4, 1935..... Effective May 14, 1935.

Net prices on 5 items.

These prices, while not identical with Company #8's filing effective June 1, 1935, are in most instances similar.

Terms
2% - 10 days.

COMPANY #24

1st Filing

Received December 18, 1933.....Effective December 18, 1933.

Price List applying to Company #24's Catalog.

Note: (No catalog was filed).

Discounts

Quantity	Trade	Resale	Contract	Special Jobber	Agent--Jobber
Less than Standard Pkge.	List	20%	20%	25%	30%
1-4 Std. Pkges.	10%	33⅓	33⅓	37½	48%
5-50 " "	20%	39	39	42½	48%
50 or more Std. Pkges.	30%	42½	42½	42½	48%

Terms

Net 30 days - 2% invoices dated 1st to 15th if paid on the 25th or invoices dated 16th to end of month if paid on 10th proximo.

Shipping

F.O.B. factory. Freight allowed to destination on 100 lbs. or more. Less than 100 lbs. - freight not allowed.

2nd Filing

Received September 28, 1934.....Effective October 8, 1934.

Price List applying to Company #24's Catalog.
Note: (No catalog was filed).

Discounts

Quantity	Trade	Industrial and Commercial Users	Dealers	Contract	Special Jobber	Agent Jobber
Less than Std. Pkge.	Net	10%	20%	20%	25%	30%
1-4 Std. Pkges.	Net	25%	33⅓	33⅓	37½	48%
5 or more Std. Pkges.	Net	32½	39%	39%	42½	48%

3d Filing

Received January 7, 1935.....EffectiveJanuary 17th 1935.

Prices on 18 additional items.

Approximately 55% discount given on purchase of 2 items in quantities of 500 or more.

COMPANY #24
(Cont'd)

4th Filing

Received April 3, 1935.....Effective April 13, 1935.

Approximately 30% reduction in price of 3 items.
" 45% " " " " " "

5th Filing

Receive May 4, 1935..... .....Effective May 14, 1935.

Prices on 6 new items.

6th Filing

Received May 20, 1935.....Effective May 29, 1935.

Net prices on 5 items.

Note: These prices were generally slightly less than Company #8's prices effective April 13th and slightly higher than the same Company's prices effective May 7th.

7th Filing

Received May 20, 1935.....Effective May 29, 1935.

Addition of 42 new items.

COMPANY #25

1st Filing

Received December 19, 1933.....Effective December 19, 1933.

Discounts

Reflectors and Fixtures

Quantities	Distributor	Jobber	Contractor--Dealer Large Users	Consumer
Less than Std. Pkge.	30%	25%	20%	List
1 or more Std. Pkges.	48%	37%	33%	10%
5 or more " "	48%	42%	39%	20%
50 " " " "	48%	42%	42%	30%

Terms

Net 30 days. 2% on invoices dated 1st to 15th if paid on 25th, on invoices dated 16th to 31st if paid on 10th prox.

COMPANY #25
(Cont'd)

Shipping

F.O.B. factory. Freight allowed to destination on all shipments weighing 100 lbs. or more. No allowance for shipments weighing less than 100 lbs.

Price List applying to Company #25's Catalog.

Note: (No catalog was filed).

2nd Filing

Received July 25, 1934.....Effective August 4, 1934.

Net prices on 3 items when purchased in quantities of 500 or more.

3d Filing

Received July 25, 1934... .....Effective August 1, 1934.

Prices on 11 additional items.

4th Filing

Received July 27, 1934.....Effective August 1, 1934.

Coincident filing meeting Company #2.

Discounts

Reflectors and Fixtures

Quantity	Distributor	Jobber	Contr.-Dealer Governmental & Public Utility Users	Industrial and Commercial Users	Consumer
Less than Std. Pkge.	30%	25%	20%	10%	List
1 or more Std. Pkges.	48%	37%	33%	25%	"
5 " " " "	48%	42	39%	32%	"

5th Filing

Received January 11, 1935.....Effective January 21, 1935.

From approximately 4% to approximately 30% reduction in price of 10 items.

45 additional items.

COMPANY #25
(Cont'd)

6th Filing

Received March 18, 1935.....Effective March 28, 1935.

New Price List applying to Company #25's Catalog.

Note: (No catalog was filed).

7th Filing

Received April 11, 1935.....Effective April 22, 1935.

Prices to the U. S. Navy on reflectors made according to U.S. Navy specifications.

8th Filing

Received April 15, 1935.....Effective April 25, 1935.

Net Prices to distributor on 5 items.

Note: These prices are identical with Company #8's prices effective April 13th.

Addition of one item to the U. S. Navy List.

9th Filing

Received April 23, 1935 Effective May 3, 1935.

Discounts

Quantity	Distributor	Jobber	Contractor Dealer	Consumer
Less than Std. Pkge.	30%	25%	20%	List
1 or more Std. Pkges.	48%	37%	30%	10%
5 or more " "	48%	42%	35%	20%.

10th Filing

Received May 10, 1935 Effective May 16, 1935

Coincident filing to meet Company #10's filing.

Net prices to distributors on 5 items.

Note: These prices are identical with Company #8's filing effective May 5th.

COMPANY #25
(Cont'd)

11th Filing

Received May 25, 1935.....Effective June 4, 1935.

Net prices to distributors on 5 items.

Note: These prices are approximately 10% below Company #8's prices effective June 1, 1935.

12th Filing

Received May 29, 1935 Effective June 12, 1935.

Approximately 30% reduction on 2 items.
" 45% " " 2 "

APPENDIX B

RUBBER COVERED WIRE

Chronological Chart of Major Filings
(Minor Incidental and Intermediate Filings see App.A Part 1,Sec.(A)

LEGEND

a Lead Covered prices filed
b Rubber Covered prices filed
* Originating filing

e Effective date
F Filed date

Filing No. 1			2		3		4		5		6		7		8		9		10		11		12		13		14		15	
COMPANY	FILING DATE	EFFECTIVE DATE	F	E	F	E	F	E	F	E	F	E	F	E	F	E	F	E	F	E	F	E	F	E	F	E	F	E	F	E
1	9/14/33	9/7/33									7/11/33		7/31/34	7/10/34			9/11/34	9/11/34									3/26/35	3/26/35		
2	9/6/33	9/7/33			12/26/33		4/25/34	5/1/34	7/24/34	7/24/34	6/27/34	7/5/34					8/22/34	8/22/34					11/27/34	12/1/34			3/20/35	3/20/35		
3	8/31/33	9/7/33	10/13/33		12/29/33		4/25/34	5/1/34			6/27/34	7/5/34	6/30/34 *	7/5/34			7/27/34	7/27/34	9/4/34	9/4/34	10/28/34	10/9/34	11/28/34	12/1/34			3/27/35	3/27/35	3/27/35	4/1/35
4	9/7/33	9/7/33	10/30/33				5/1/34	5/1/34	5/21/34	5/11/34	6/29/34	7/5/34	7/7/34	7/7/34			8/2/34	8/2/34					12/3/34	12/3/34			4/1/35	/1/35	4/1/35	4/1/35
5	a. 9/8/33 b. 1/22/34	9/7/33 2/1/34					5/14/34 5/14/34	6/1/34 6/1/34																						
6	8/29/33	9/7/33	10/11/33				5/8/34	5/1/34	5/23/34	5/28/34	6/26/34	7/5/34	7/5/34	7/5/34									11/30/34	12/1/34			3/26/35	3/26/35	3/26/35	4/1/35
7	9/12/34	9/7/33							6/8/34	6/8/34	7/5/34	7/5/34																		
8	9/14/34	9/7/33					5/7/34	5/1/34			7/17/34		7/17/34	7/17/34													1/22/35	1/22/35		
9	9/6/33	9/7/33					4/23/34	5/1/34			6/26/34	7/5/34	7/20/34	7/20/34			8/23/34	8/23/34					1/4/35	1/9/35			3/28/35	3/28/35	3/23/35	4/1/35
10	9/11/33	9/7/33	10/13/33				4/23/34	5/1/34	5/28/34	5/28/34	6/26/34	7/5/34	7/13/34	7/13/34	7/13/34	7/13/34	7/13/34 *	7/9/34									4/24/35	4/24/35	4/24/35	4/24/35
11																					10/1/34	10/3/34								
12	9/9/33	9/7/33	10/11/33				4/10/34	5/1/34	6/4/34	6/4/34	6/27/34	7/5/34	7/9/34	7/9/34	7/3/34	7/3/34							12/24/34	12/24/34			3/20/35	3/20/35	4/2/35	4/2/35
13	9/11/33	9/7/33	10/14/33		12/4/33		a. 4/17/34 e. 5/10/34	5/1/34 5/1/34	5/23/34 5/23/34	5/28/34 5/28/34	6/22/34 * 6/22/34	7/5/34 7/5/34	7/1/34 7/1/34	7/5/34 7/5/34			8/1/34 8/1/34	8/1/34 8/1/34	8/28/34 * 8/28/34	8/28/34 8/28/34			11/28/34 11/28/34	12/1/34 12/1/34	1/23/35 1/23/35	1/23/35 1/23/35	3/1/35 3/1/35	3/18/35 3/18/35	*3/25/35 3/25/35	4/1/35 4/1/35
14	9/7/33	9/7/33	10/17/33	10/26/33	12/18/33		4/18/34	5/1/34			6/23/34	7/5/34	7/3/34	7/5/34			7/16/34	7/16/34					12/8/34	12/8/34			3/27/35	3/27/35	3/27/35	4/1/35
15	9/7/33	9/7/33	10/19/33		11/24/33 *		4/25/34	5/1/34					7/3/34	7/5/34			8/3/34	8/5/34	9/6/34	9/6/34			*11/21/34	12/1/34	1/21/35	1/21/35	3/28/35	4/1/35	3/28/35	4/1/35
16	9/15/33	9/7/33																									3/29/35	3/29/35	3/27/35	4/1/35
17	9/7/33	9/7/33																												
18																					10/1/34	10/3/34								
19																					4/28/34 *	10/3/34								
20	9/2/33	9/7/33	10/10/33		12/5/33		4/17/34 *	5/1/34			6/25/34	7/5/34	7/16/34	7/26/34			7/28/34	7/28/34	8/10/34	8/10/34			11/26/34	12/1/34	1/29/35	1/25/35	3/15/35	3/15/35	*3/25/35	4/1/35
21	9/6/33	9/7/33	10/3/33 *		12/6/33		4/23/34	5/1/34	5/18/34 *	5/28/34	6/26/34	7/5/34	7/5/34	7/5/34	6/26/34	6/26/34 *							11/27/34	12/1/34	1/28/35	1/28/35	3/16/35	3/16/35	4/12/35	4/12/35
22	9/6/33	9/7/33	10/24/33		1/8/34	1/18/34	4/27/34	5/1/34			7/2/34	7/5/34	7/2/34	7/5/34			8/2/34	8/2/34	11/28/34	12/8/34			12/26/34	12/6/34	2/2/35	2/2/35	3/15/35	3/15/35	*3/25/35	4/1/35
23	See Co. #15		10/21/33																				*11/21/34	12/1/34						
24	9/11/33	9/7/33	10/13/33				4/ 3/34	5/1/34	5/28/34	5/28/34	6/25/34	7/5/34	7/13/34	7/13/34	7/13/34	7/13/34	7/13/34 *	7/9/34									4/24/35	4/24/35	4/24/35	4/24/35
25	9/6/33	9/7/33	10/20/33		12/22/33		4/4/34	5/1/34	5/29/34	5/29/34	7/2/34	7/5/34	7/14/34	7/14/34	7/14/34	7/14/34	7/19/34	7/9/34					11/28/34	12/1/34	2/15/35	2/15/35	3/28/35	3/22/35	3/26/35	4/1/35
26	9/8/33	9/7/33	10/20/33				4/27/34	5/1/34			6/26/34	7/5/34	7/2/34	7/5/34			8/22/34	8/22/34	7/29/34	7/29/34			11/26/34	12/1/34			3/15/35	3/15/35	4/1/35	4/1/35
27	9/7/33	9/7/33	9/22/33 *		12/11/33		4/23/34	5/1/34	5/28/34	5/28/34	6/26/34	7/5/34	12/4/34	12/8/34	12/4/34	12/8/34							11/28/34	12/1/34	1/22/35	1/22/35	3/22/35	3/22/35	3/28/35	4/1/35
28	8/30/33	9/7/33	9/2/33 *	9822	12/21/33		4/30/34	5/1/34	5/28/34	5/28/34	6/26/34	7/5/34	7/3/34	7/3/34	8/29/34	8/29/34							12/6/34	12/6/34			3/20/35	3/20/35	3/27/35	4/1/35

FLEXIBLE CORDS AND PORTABLES

Chronological Chart of Price Filings, Customer Classifications and Changes in Discounts of Representative Companies

Filing Date	Effective Date	Prices on Type C - Size 18-3/32 Olss Cot	DISTRIBUTOR: To Manufacturers: Any Quantity	DISTRIBUTOR: To Manufacturers: 10M'<50M'	DISTRIBUTOR: To Manufacturers: 50M' or >	DISTRIBUTOR: To Manufacturers: 100M' or >	DISTRIBUTOR: To Manufacturers: 100M' to 499.999	MANUFACTURERS: Any quantity	MANUFACTURERS: <50M'	MANUFACTURERS: 50M' or >	MANUFACTURERS: 100M' or >	MANUFACTURERS: 100M' to 499.999	JOBBERS & WHOLESALERS	JOBBER & RET'L STORE	JOBBER & RET'L STORE	SALES AGENCIES	CHAIN A	CHAIN B	CHAIN STORE WARE HOUSES 50M'or >	U.S.GOV'T & RAILROADS	PURCHASING SERVICE COS Bill by pa	PURCHASING SERVICE COS Bill by item	DEALERS	DEALERS CAPT STAT & CONTRACTORS	DEPT. STORE	ALL BUYERS: Any Quantity	ALL BUYERS: <10M'	ALL BUYERS: 10M' to 49.999	ALL BUYERS: 50M'to 199.999	ALL BUYERS: 200M' or >	ALL BUYERS: 100M'to 499.999	ALL BUYERS: 500M' or >	LARGE BUYERS & INDUSTRIAL CO'S. WITH ELECTRIC DEPARTMENTS: <50M'	LARGE BUYERS & INDUSTRIAL CO'S. WITH ELECTRIC DEPARTMENTS: 50M' or >	WIRING DEVICE MFGRS.	PRICE PKG.
COMPANY #23																																				
9/7/33	9/7/33	$11.00 per M'	10		10	10&5			58	10						10 & 10																			65	
10/17/33	None	$24.00	60		5&5	60&5			58	60																									65	
11/21/33	None	$24.00			5&5	60&5			58	65																									65	
12/27/33	None	$24.00																											52	55	58	60					
1/10/34	1/13/34	$18.00	60 200M' or > 60&5																																	
2/9/34	2/12/34	$18.00	60&5																								60									
3/24/34	3/24/34	$9.00	5							5			5																		5	10				
7/3/34	7/13/34	$9.00	5										5																		5	10				
10/13/34	10/15/34	$9.40	5																																	
COMPANY #25																																				
9/7/33	9/7/33	$11.00 per M'								10			10						10																65	
10/9/33	None	$24.00							58	60			60				60	58		58		48	50		40									65	
12/21/33	None	$24.00							58	65			60				60	58		58		48	50		40										
1/3/34	1/13/34	$18.00											60															52	55	58	60					
1/25/34	2/4/34	$18.00																									60									
2/16/34	2/17/34	$18.00				60&5																					60									
2/14/34	2/24/34	$18.00	60&5																															65	
2/28/34	3/2/34	$18.00	60&5			60&5			58	60																										
3/15/34	3/24/34	$9.00			5 & 5						5				5																					
4/7/34	4/13/34	$9.00					5 & 5					5				5																					
4/27/34	4/13/34	$9.00					5 & 5					5				5																					
6/27/34	7/2/34	$9.00									5*		5*																							
10/8/34	10/10/34	$9.40					5 & 5	20(Two types 1% spec. const.)*			5		5																									
2/16/35	2/18/35	$9.40																																		
COMPANY #5																																				
9/7/33	9/7/33	$24.00 per M'	50						58	60			60				60	58			58	48	50	40									15**	35**	80**	44**	
9/28/33	10/2/33	$24.00							58	60			60				60	58						40											65	
10/6/33	10/15/33	$24.00											60																						65	
1/5/34	1/5/34	$18.00																									60		52	55	58	60				
2/6/34	2/16/34	$18.00				60&5																														
2/13/34	2/15/34	$18.00				60&5																					60									
2/16/34	2/24/34	$18.00	60&5																																	
3/15/34	3/24/34	9.00									5				5																					
5/31/34	6/21/34	9.00					5&5				5				5																			10		
8/18/35	8/16/35	9.40		25M' or > 15&5				20(2 two special types of wire)*																			15											
COMPANY #6																																				
9/7/33	9/7/33	$11.00 per M'							58	10 60			10 60 60				60	58	10					40											65	
10/9/33	None	$24.00																									60		52	55	58	60				
1/8/34	1/18/34	$18.00																																		
2/2/34	2/4/34	$18.00													60&5																		60	60&5		
1/7/34	1/17/34	$18.00													5																					
1/19/34	1/24/34	9.00				5&5					5																							10		
4/14/34	4/24/34	9.00				5&5						5			5																			10		
5/7/34	5/17/34	9.00					5&5					5			5																			10		
6/26/34	7/6/34	9.00									5		5																					10		
9/28/34	10/10/34	9.40					5&5					5			5																					
1/4/35	1/9/35	9.40																									15									
COMPANY #7																																				
9/7/33	9/7/33	$11.00 per M'							58	10 60			10 60 60				60	58	10					40											65	
10/16/33	None	$24.00																									60		52	55	58	60				30
1/13/34	1/13/34	$18.00																																		30
2/6/34	2/12/34	$18.00																									60									
2/27/34	3/2/34	$18.00													60&5																					
1/22/34	1/24/34	9.00				5&5					5				5																			10		
4/19/34	4/19/34	9.00					5&5					5			5																			10		
10/17/34	10/17/34	9.40					5&5					5			5																					
COMPANY #12																																				
9/7/33	9/7/33	$11.00 per M'							58	10 60			10 60 60				60	58	10	58		48	50		40	40								65	
10/26/33	None	$24.00																									60		52	55	58	60				
1/15/34	1/25/34	$24.00																																		
1/25/34	2/4/34	$18.00											60																52	55	58	60				
3/24/34	3/24/34	9.00									5				5																			10		
10/29/34	10/29/34	9.40										5			5																					
COMPANY # 10																																				
9/7/33	9/7/33	$11.00 per M'							58	10 60			10 60 60				60	58	10					40											65	
10/2/33	None	$24.00																									60		52	55	58	60				
1/12/34	1/13/34	$18.00																									60									
2/15/34	2/15/34	$18.00								60&5					60&5												100M' or > 5									
3/17/34	3/24/34	9.00				5&5									5																					
4/17/34	4/13/34	9.00					5&5				5				5																			10		
10/26/34	10/26/34	9.40					5&5				5				5																			10		

REMARKS:
* Special Construction Wire
** Recognized jobbers additional 5% discount

HEATER CORDS

Chronological Chart of Price Filings, Customer Classifications and Changes in Discounts of Representative Companies

Filing Date	Effective Date	% CUTLE KPD-GLI COTTON#16	DISTRIBUTORS — Any Quantity	DISTRIBUTORS — To Manufacturers — <10M'	10M' to 50M'	50M' or >	10M' to 100M'	100M' to 499,999	200M' or >	To Hiring Device Mfgrs.	MANUFACTURERS — Any Quantity	MANUFACTURERS — <50M'	50M' or >	100M' or >	SEAL-ERS	SALES AGEN-CIES Agree-ments	WIRING DEVICE MFGRS. Listing & Chains	JOBBERS & WHOLE-SALERS	CHAIN STORES A	CHAIN STORES B	U.S. GOV'T. & RAILROADS	CHAIN STORES Hard-ware 50M'or>	JOBBER W.U.Ser-vice & Nat'l. Syndi.	PURCHASING AGENTS, COR. Bill by Ma	PURCHASING AGENTS, COR. Bill by Shem	DEALERS Dept.Stat & Contrac-tors	ALL BUYERS — Any Quantity	<10M'	10M' to 49,999	50M' to 199,999	200M' or >	< 25M'	25M' to 49M'	50M' to 99M'	100 M' to 499M'	500M' or >	AUTO MFRS. Factories
COMPANY #23																																				
9/7/33	9/7/33	$11.75	1085							6585		58	10 60			10&10	65	10 60	60	58	58				40		52	55	58	60			55	60		
10/23/33	None	$26.00	63						6085									60																		
1/11/34	1/27/34	$26.00	80											5									5													
2/14/34	2/24/34	$26.00																																		
10/10/34	10/10/34	$11.80	5																																	
COMPANY #25																																				
9/7/33	9/7/33	$11.75											10					10				10														
10/9/33	None	$26.00										58	60				65	60	60	58	58			45	50	40										
12/21/33	None	$26.00										58	65				65	60	60	58	58			45	50	40										
1/3/34	1/17/34	$26.00																60																		
1/25/34	2/4/34	$26.00				6085												60																		
2/14/34	2/17/34	$26.00																6085																		
2/14/34	2/24/34	$26.00	6085															6085																		
2/28/34	3/2/34	$26.00	6085	58	60	6085								5									5													
3/14/34	3/24/34	$11.20					585							5(100M' to 499M')									5										10			
4/7/34	4/13/34	$11.20					585							5(100M' to 499M')									5										10			
4/13/34	4/17/34	$11.20						585						5(100M' to 499M')									5										10			
10/8/34	10/10/34	$11.80						585																												
COMPANY #8																																				
9/22/33	10/2/33	$26.00										58	60				65	60	60	58	58			45	50	40										
10/6/33	10/16/33	$26.00										58	60				65	60	60	58	58					40										
1/31/34	1/13/34	$26.00																60																		
2/7/34	2/13/34	$26.00																60																		
2/14/34	2/15/34	$26.00	6085 50M' or>																																	
2/16/34	2/24/34	$26.00	6085											5									5										10			
3/15/34	3/24/34	$11.20												5									5										10			
4/11/34	4/21/34	$11.20					585							5									5										10			
10/9/34	10/15/34	$11.80					585																													
COMPANY #6																																				
9/7/33	9/7/33	$11.75										58	10 60		40		65	10 60	60	58	58	10														
10/4/33	None	$26.00											60																							
1/8/34	1/18/34	$26.00																																		
2/24/34	2/27/34	$26.00																																		
3/1/34	3/17/34	$26.00																						6085												
3/13/34	3/24/34	$11.20												5									5										10			
3/14/34	3/24/34	$11.20					585							5(100M' to 499,999)									5										10			
5/1/34	5/1/34	$11.20						585						5(100M' to 499,999)									5										10			
9/28/34	10/10/34	$11.80						585						5(100M' to 499,999)																						
1/4/35	1/9/35	$11.80																																		
COMPANY #7																																				
9/7/33	9/7/33	$11.75										58	10 60		40		65	10 60	60	58	58	10														
10/16/33	Room	$26.00																60																		
1/13/34	1/13/34	$26.00																60																		
2/12/34	2/12/34	$26.00																60																		
2/27/34	3/2/34	$26.00																6085																		
3/22/34	3/24/34	$11.20				585								5									5										10			
4/18/34	4/19/34	$11.20						585						5(100M' to 499,999)									5										10			
10/17/34	10/17/34	$11.80						585						5(100M' to 499,999)									5										10			
COMPANY #12																																				
9/7/33	9/7/33	$11.75											10					10				10														
10/29/34	10/29/34	$11.80												5(100M' to 499,999)									5										10			
COMPANY #10																																				
9/7/33	9/7/33	$11.75										58	10 60		40		65	10 60	60	58	58	10														
10/2/33	10/2/33	$26.00																																		
1/12/34	1/13/34	$26.00																60																		
2/15/34	2/16/34	$26.00																60																		
3/8/34	3/5/34	$26.00											6085										6085										5			
3/17/34	3/24/34	$11.20				585								5(100M' to 499,999)									5										10			
4/13/34	4/13/34	$11.20						585						5(100M' to 499,999)									5										10			
10/26/34	10/26/34	$11.80						585																												

RADIO WIRES

Chronological Chart of Price Filings, Customer Classifications and Changes in Discounts of Representative Companies

FILING DATE	EFFECTIVE DATE	#18 SOLID TINNED - SINGLE COTTON OR PAPER SERVE 1/64" RUBBER WALL SINGLE OLZ. COTTON	RADIO MFGRS. <500M'	RADIO MFGRS. 500M' or >	RADIO PARTS MFGRS. Any quantity	MANUFACTRS. 50M' or >	MANUFACTRS. < 50M'	ALL BUYERS 50M' or >	ALL BUYERS Any quantity	ALL BUYERS 1M'to 4.999	ALL BUYERS 5M'to 9.999	ALL BUYERS 10M'to 99.999	ALL BUYERS 100M'to 499.999	ALL BUYERS 500M' or >	ALL BUYERS < 50M'	ALL BUYERS 50M'to 999.999	ALL BUYERS 1M' or >	ALL BUYERS < 1M'	JOBBERS	JOBBERS M. O. HOUSES &CHAINS	DEALERS.CONT. UTILITIES & DEPARTMENT STORES	PURCHASING SERVICE COS Bill by us	PURCHASING SERVICE COS Bill by them	U.S.GOV'T & RAILROADS	WIRING DEVICE MFGRS. LISTING WITH CLASS A CHAINS	CHAIN STORES A	ALL OTHER BUYERS B
COMPANY #23																											
11/23/33	None	$12.10 per M'	60	68		68													60								
3/15/34	3/19/34	$12.10																65	60								
4/14/34	4/23/34	$12.10													60	60&5	65										
4/23/34	4/26/34	8.18								/15	/10	List	-5	-10													
7/18/34	7/21/34	8.18								List	-5	-15	-20	-25													
8/8/34	8/18/34	8.18								/15	/10	List	-5	-10													
COMPANY #25																											
11/23/33	None	$12.10 per M'	60	68	68														60								
1/31/34	2/10/34	9.60							60																		
2/5/34	3/15/34	9.60							60									65									
3/20/34	3/22/34	9.60						60&5												60&5							60
7/17/34	7/27/34	8.18								/15	/10	List	-5	-10						5							
COMPANY #8																											
10/6/33	10/15/33	$9.60 per M'					58	60											60		40	48	50	58	65	60	58
11/15/33	None	12.10	60	68	68														60								
2/23/34	2/23/34	12.10							68																		
3/15/34	3/19/34	9.60																65	60								
3/16/34	3/22/34	9.60													60	60&5	65			60&5							
4/16/34	4/26/34	8.18								/15	/10	List	-5	-10						5							
7/10/34	7/10/34	8.18								List	-5	-15	-20	-25						20							
7/23/34	7/27/34	8.18								/15	/10	List	-5	-10						5							
COMPANY #6																											
5/5/34	5/15/34	8.18								/15	/10	List	-5	-10						5							
COMPANY #7																											
11/3/33	None	9.60					58	60											60		40				65	60	58
11/29/33	Boos	12.10	60	68	68														60								
4/25/34	4/26/34	8.18								/15	/10	List	-5	-10						5							
7/10/34	7/10/34	8.18								List	-5	-15	-20	-25						20							
7/21/34	7/27/34	8.18								/15	/10	List	-5	-10						5							
COMPANY #12																											
10/26/33	None	9.60					58	60											60		40	48	50	58	65	60	58
1/15/34	1/25/34	12.10	60	68	68														60								
2/6/34	2/16/34	12.10	60 (any mfgr)	68	68														60								
4/2/34	4/5/34	9.60														60&5	65			60&5							
4/26/34	4/26/34	8.18								/15	/10	List	-5	-10						5							
COMPANY #10																											
4/28/34	4/26/34	8.18								/15	/10	List	-5	-10						5							
7/5/34	7/9/34	8.18								List	-5	-15	-20	-25						20							
8/18/34	8/18/34	8.18								/15	/10	List	-5	-10						5							

Chronological Chart of Price Filings, Customer Classifications
and Changes in Discounts of Representative Companies

COMPANY	DATE	DISTRIBUTORS ANY QUANTITY	RADIO MFGRS. < 500M	RADIO MFGRS. > 500M	MFGRS. > 50M	MFGRS. < 50M	RADIO PARTS MFGRS. >500M	JOBBERS & M.O. HOUSES	WHOLESALER & JOBBER	JOBBERS <50M%	CHAIN >50M	U.S.GOVT & R.R.	PUR.SEP.CUS. BILL BY us	PUR.SEP.CUS. BILL BY them	WIRING DEVICE MFGRS. Having Class A List	CHAINS A	CHAINS B	DEALERS(A) CONTRS(B) UTILITIES (C) DEPT. STORES (D)	ALL BUYERS Any man	1Mto 4999	5Mto 9999	10Mto 99999	100Mto 499999	500M >	< 1L	> 1L	< 50M	> 50M	50Mto 199999	200M
#23	11/21/33	60	60	68			68																						
	2/1/34	60																											
	4/23/34																			#15	#10	52 List	55 -5	-10				58	60
#25	11/23/33		60	68			68																						
	1/31/34																			60									
	3/5/34																			60						65			
	7/17/34							5													#15	#10	List	-5	-10				
#8	10/6/33				58	60				60		58	48	50	65		60	58 40											
	11/15/33				58	60	68			60																				
	2/23/34																			68									
	3/15/34																									60	65		
	3/16/34							60&5																		65	60	60-5	
	4/16/34							5													#15	#10	List	-5	-10				
	7/10/34							20													List	5	15	20	25				
	7/21/34							5													#15	#10	List	-5	-10				
#6	5/5/34							5													#15	#10	List	-5	-10				
#7	11/3/33				58	60				60					65		60	58 40 (A)											
	11/29/33		50	68			68			60																			
	4/25/34							5													#15	#10	List	-5	-10				
	7/10/34							20													List	5	15	20	25				
	7/21/34							5													#15	#10	List	-5	-10				
#12	10/26/33				58	60				60		58	48	50	65		60	58 40											
	1/15/34		60	68			68			60																			
	4/2/34							60-5																		65	60	60-5	
	4/26/34							5													#15	#10	List	-5	-10				
#10	4/7/33				10				10		10																		
	10/2/33				58	60				60					65		60	58 40 (A)											
	1/12/34									60												52	55					58	60
	2/15/34																			60									
	3/3/34					60-5		60-5												60									
	4/28/34							5													#15	#10	List	-5	-10				
	7/5/34							20													List	5	15	20	25				
	7/31/34							5													#15	#10	List	-5	-10				

RADIO LEAD IN WIRE

Chronological Chart of Price Filings, Customer Classifications
and Changes in Discounts of Representative Companies

COMPANY	DATE	DISTRIBUTORS ANY QUANTITY	RADIO MFGR < 500M	RADIO MFGR > 500M	MFGRS. > 50M	MFGRS. < 50M	RADIO PARTS MFGRS >500M	JOBBERS & M.O.HOUSES	WHOLESALER & JOBBER	JOBBERS <50M%	CHAIN >50M	U.S.GOVT W.H. & R.R.	PUR. SEM. COS: Bill by us	PUR. SEM. COS: Bill by them	WIRING DEVICE MFGRS. Having Class A List	CHAINS A	CHAINS B	DEALERS(A) CONTRS.(B) UTILITIES(C) DEPT. STORES (D)	ALL BUYERS Any man	1Mto 4999	5Mto 9999	10Mto 99999	100Mto 499999	500M& over	< 1L	> 1L	< 50M	> 50M	50Mto 199999	200M
#23	11/21/33	60	60	68			68																						
	12/4/34	5																											
#25	9/7/33				10				10		10																		
	11/23/33		60	68			68		60(Jobbrs)																				
	12/13/33				10				10																				
	7/17/34							5													#15	#10	List	-5	-10				
#8	10/6/33				60	58			60(Jobbrs)			58	48	50	65		60	58 40											
	11/15/33		60	68						60																			
	2/23/34																			68									
#6	9/7/33				10	List			10		10																		
	10/9/33				60	58			60(Jobbrs)			58			65		60	58 40 (A)											
	12/20/33				10				10																				
	3/7/34							60-5																			60	60&5	
#7	11/3/33				60	58			60			58			65		60	58 40 (A)											
	11/29/33		60	68			68		60																				
	8/21/34							5													#15	#10	List	-5	-10				
#12	1/15/34		60	68			68		60																				
	12/6/34							5													#15	#10	List	-5	-10				
#10	8/8/31	9822						5													#15	#10	List	-5	-10				

FIXTURE WIRE

Chronological Chart of Price Filings, Customer Classifications and Changes in Discounts of Representative Companies

Filing Date	DISTRIBUTORS: Any Quantity	DISTRIBUTORS To Manufacturers: <10M'	10M' to 50M'	50M' or >	100M' to 499,999	DISTRIBUTORS To Wiring Device Mfgrs.	MANUFACTURERS: <50M'	50M' or >	100M' to 499,999	100M' to 499,999	JOBBERS AND WHOLESALERS	JOBBERS M. O. HOUSES & NAT'L SVMD.	JOBBERS <100M'	JOBBERS TO MFGRS.: 100M' or >	200M' or >	ELEC. APP. MFGRS.	LIGHTING FIXTURE MFGRS.	SALES AGENCIES Agreements	CHAINS A	CHAINS B	U. S. GOVT. AND RAILROADS	CHAIN STORE WAREHOUSES 50M'or>	PURCHASING SERVICE COS. Bill by us	PURCHASING SERVICE COS. Bill by them	DEALERS	DEALERS CENT.STAT. & ELEC. CONT.	WIRING DEVICE MFGRS. Listed with A	BROKERS PACKAGERS	ALL BUYERS: Any quantity	<10M'	10M' to 49,999	50M'to 199,999	200M' or >	<50M'	50M' or>	50M'to100m' 99,999	500M' or>
COMPANY #23																																				
9/7/33	10&5										10					10	10	10&10																		
10/20/33	63					6&5	5&	60			60					60	60		60	58	58					40	65			52	55	58	60				
2/14/34											60				60&5																				
3/22/34									5		62		5	5&																				58	60	
4/9/34																																				
COMPANY #25																																				
9/7/33								10			10											10														
10/9/33							58	60			60								60	58	58		48	50		40	65									
12/21/33								65																												
1/25/34																													60							
2/16/34				60&5																																
2/24/34	60&5																										60&5									
2/28/34	60&5	5&	65	60&5							60&5																									
3/15/34					5&5				5			5																								
6/7/34																																				
4/13/34																																				
10/8/34																																				
COMPANY #8																																				
9/22/33							58	60							60				60	58	58				40		65									
10/6/33							58	60			60								60	58	58		48	50		40	65									
1/5/34											60																			52	55	58	60			
2/6/34																													60							
2/14/34				60&5																																
2/16/34	60&5																																			
3/15/34									5			5																								
6/11/34					5&5				5			5																								10
COMPANY #6																																				
9/7/33								10			10											10														
10/9/33							58	60			60								60	58					40		65									
1/6/34											60																			52	55	58	60			
2/2/34																													60							
3/7/34				60&5								60&5																						60	60&5	
3/19/34									5			5																								
4/14/34												5		5&																						10
5/7/34					5&5					5		5																								10
9/28/34										5																										10
1/4/35										5																			15							
COMPANY #7																																				
9/7/33								10			10											10														
10/16/33							58	60			60														40		65									
1/3/34											60								60	58								30		52	55	58	60			
2/8/34																												30	60							
2/27/34											60&5																	30	60							
3/28/34					5&5				5			5																								
4/19/34						5&5				5		5																								10
COMPANY #12																																				
9/7/33											10					10	10																			
10/26/33							58	60			60								60	58	58		48	50		40	65			52	55	58	60			
1/15/34											60																									
3/24/34									5			5																								
10/29/34										5		5																								10

FLEXIBLE CORDS

Delivery Terms, Payment Terms and Packaging

COMPANY NO.	DELIVERY TERMS INITIAL FILING	DELIVERY TERMS FINAL FILING	TERMS OF PAYMENT INITIAL FILING	TERMS OF PAYMENT FINAL FILING
3	F.O.B.Factory 100# F.O.B.Dest.	F.O.B.Factory 100# F.O.B.Dest.	2%-10 prox Net 25th prox	2%-10 prox Net 25th prox
4	do	do	2%-15 prox Net 25th prox	2%-10 prox Net E.O.M.
6	do	do	2%-10 prox Net 60 days	do
7	do	do	do	do
8	do	do (c)	do	do
10	do	Same as #3	2%-10 prox Net 31st prox	do
12	do	do	Same as #6	do
13	do	do	2%-10 prox Net 30 days	do
14	do	do	Same as #6	do
15	do (e)	do	do (e)	do
16	do (a)	do	do (a)	do
17	do	do	do	do
18	do	do	do	do
19	do	do	½% 10 days Net 30 days	do
21	do	do	2% 10 days Net 30 days	do
22	do	do	Same as #6	do
23	do	do	do	do
23A	do	do	5% 10 prox Net 60 days	do
24	do	do	Same as #6	do
25	do	do	Same as #3	do
26	do	do	Same as #6	do
27	do	do (c)	do	do
28	do	Same as #3	do	do
29	do	Same as #8 (d)	Same as #13	Same as #4
30	do	Same as #3	Same as #6	Same as #4
31	do	do	Same as #3	do
32	do (b)	do (c)	Same as #6	do
33	do	Same as #3	do	do
34	do	do	do	do
35	do	do	Same as #21	do
36	do	do	do	do
37	do	do	do	do
38	do	do	do	do
39	do	do	Invoice dtd. 1st-15th inc. less 2% on 25th. Invoice dtd. 16-31 inc. 2%-10th prox. Net 30th prox.	do

LEGEND

(a) On special coast. rubber sheathed portable.terms are ½ of 1% - 10 days net 30 days and delivery terms are F.O.B. Factory full freight allowed on shipments of 100# east of Miss. or on Pacific Coast via rail and water.

(b) On special coast. rubber sheathed portables only Terms - 2% 10th prox - del. F.O.B. Factory. Full freight allowed up to $1.00 per 100lbs. on ship. of 100lbs

(c) Same except to national syndicate stores.
1. Full freight allowed on shipments with other goods weighing 50 lbs. or more or of a total value of $30.00.
2. Full freight on shipments regardless of weight or value within the Met N.Y. area Newark, Hoboken, Jersey City, Philadelphia, and Chicago.

(d) The following areas are added: Metropolitan Philadelphia area, Chicago, Cicero, Roseland, Kensington, Ill., and San Francisco, Cal.

STANDARD PACKAGES

FACTORY LENGTHS

COMPANY NO.		FILING DATE	STANDARD PACKAGES A	B	C	D	E	FACTORY LENGTHS A	B	C	D	E
3	O	9/7/33	500'sp	250'sp	NQ	NQ	500'sp	40¢ M'	60¢ M'	NQ	NQ	40¢ M'
	F	10/23/34	250'sp	250'sp	NQ	250'cl	500'sp	60¢ M'	60 M'	NQ	20¢ M'	40¢ M'
4	O	10/26/33	NQ	NQ	NQ	250'cl	NQ	NQ	NQ	NQ	---	NQ
	F	10/18/34	NQ	NQ	NQ	250'cl	NQ	NQ	NQ	NQ	20¢ M'	NQ
6	O	9/7/33	500'sp	250'sp	250'cl	NQ	NQ	40¢ M'	60¢ M'	---	NQ	NQ
	F	9/28/34	250'sp	250'sp	250'cl	250'cl	500'sp	60¢ M'	60¢ M'	20¢ M'	20¢ M'	40¢ M'
7	O	9/7/33	500'sp *	250'sp	250'cl**	250'to 275'sp	500'sp	40¢ M'	60¢ M'	---	---	---
	F	10/9/33	250'sp	250'sp	250'cl	250'cl	500'sp	60¢ M'	60¢ M'	20¢ M'	20¢ M'	40¢ M'
8	O	9/22/33	250'sp	250'sp	250'cl	250'cl	500'sp	60¢ M'	60¢ M'	20¢ M'	20¢ M'	40¢ M'
	F	10/9/33	250'sp	250'sp	250'cl	250'cl	500'sp	60¢ M'	60¢ M'	20¢ M'	20¢ M'	40¢ M'
10	O	9/7/33	250'sp	250'sp	250'cl	250'cl	NQ	60¢ M'	60¢ M'	20¢ M'	20¢ M'	NQ
	F	10/26/34	250'sp	250'sp	250'cl	250'cl	500'sp	60¢ M'	60¢ M'	20¢ M'	20¢ M'	40¢ M'
12	O	9/7/33	250'sp	250'sp	NQ	NQ	---	60¢ M'	60¢ M'	NQ	NQ	---
	F	10/29/33	250'sp	250'sp	250'cl	250'cl	500'sp	60¢ M'	60¢ M'	20¢ M'	20¢ M'	40¢ M'
23	O	9/7/33	500'sp	250'sp	250'cl	250'cl	NQ	40¢ M'	60¢ M'	20¢ M'	20¢ M'	NQ
	F	10/15/34	250'sp	250'sp	250'cl	250'cl	500'sp	60¢ M'	60¢ M'	20¢ M'	20¢ M'	40¢ M'
25	O	9/7/33	500'sp	250'sp	250'cl	250'cl	NQ	40¢ M'	60¢ M'	20¢ M'	20¢ M'	NQ
	F	2/18/35	250'sp	250'sp	250'cl	500'sp	60¢ M'	60¢ M'	60¢ M'	20¢ M'	20¢ M'	---

A - #18 type PO Rayon Cord - 1/64" Rubber (flex)
B - #18 type C Glazed Cotton - 1/32" Rubber (flex.)
C - #18 type HPD Glazed Cotton - 3000 cycle. #34 stand. (Heater Cord)
D - #18 type SV 16/30 stranding (Rubber Sheathed portable)
E - #18 Solid tinned - single cotton or paper serve - 1/64 rubber wall - single glazed cotton (radio wire)

* - Standard packing 250' coils, but 500' spools or 250' spools can be furnished if specified at same price.

** - Shipment in standard packages only.

PRICE DIFFERENTIALS OF VARIOUS TYPES AND SHAPES OF MAGNET WIRE

	SHAPE TYPE SIZE	○ M.P.E. 12	□ D.C.C. 12	▭ D.C.C. .056x.050 364 325	○ 2 P.C. 1 C.B. 12	□ 2 P.C. 1 C.B. 12	○□ 1-S P.C. 1 C.B. 12	▭ 2 P.C. .056 .050 364 325	▭ 1-S P.C. .056x.040 364 325	▭ 2 P.C. 1 C.B. .056x.050 364 325	▭ 1-S P.C. 1 C.S. .056x.050 364 325	○ 2 P.C. 1 C.W 12	□ 1-P.C. 1 C.W 17	▭ 2 P.C. 1 C.W. .056x.050 364 325	▭ 1-4 P.C. 1 C.W. .056x.050 364 325	○ s.C. P.C. 12	○ T.C.S.B. AP.C. 12	○ 2 P.C. 12	○ T.C.C. 12	□ T.C.C. 12	L.S.	L.S. C.E. 10 Std 38 P.E.	L.S. C.S. 4-5 Std 36 P.E.	C.T. 15	A.P. T.C. 34	□ (a) G.T. 14	□ 2 P.C. 12	□ 1-S P.C. 12	Extras: All C.T. Sizes	Colors	EXTRAS Colored Tracer	A.T in Coils	Quantity	Delivery
BASE	Add																																	
13.75	¢/#	2.60	7.70	6.75	15.15	14.70	+ 15¢ for es.add paper	5.90	+ 10¢ for es. add. paper	7.15	+ 15¢ for es.add. paper	6.40	7.50	6.15	+ 15¢ for es.add. paper	5 80	10.00	6.35	7.00	10.85	2.80	1.00	+ 20¢ each strand less	6.15	127.00	8.20	7.30	+ 10¢ for es.add. paper	+ 1¢ for 30,000# & over + 1,¢ for 10,000 to 30,000# + 2¢ for less than 10,000#	+ ¼	+1¢	+1/2¢	Certain additions or deductions are made for quantity lots	Terms of delivery are determined by quantity method of shipment, point of shipment & destination.

THE ABOVE PRICES ARE EXPRESSED IN CENTS PER POUND WITH FRACTIONS OF CENTS IN DECIMALS IN ACCORDANCE WITH ORIGINAL PRICE LISTS.

KEY OF SYMBOLS

- ○ Round wire
- □ Square wire
- ▭ Rectangular wire
- B.P. - Base Price
- M.W. - Magnet wire
- P.E. - Plain Enamel
- S.P.E. Heavy plain enamel
- S.C.E. Single cotton enamel
- D.C.E. Double cotton enamel
- S.C.C. Single cotton covered
- D.C.D. Double cotton covered
- S.S.C Single silk covered
- D.S.C. Double silk covered
- S.S.E. Single silk enamel
- P.C. Paper covered
- C.B. Cotton braid
- C.W. Cotton wrapped
- T.C.P.C. Triple covered purified cotton
- T.C.S.B. & P.C. Triple covered special bleached & paper covered
- S.P. Single paper
- T.C.C. Triple cotton covered
- T.N. Tinned enamel
- L. "Litz"
- L.S.C.E. Litz Single cotton enamel
- C.L. Cellophane insulated
- B.P. "Barberpole"
- B.P.T.C. Barberpole textile covered
- D.C.C.T. Double cotton covered twin
- O.F.H.C. Oxygen free high conductivity

1. The above represents typical method of calculating net prices for various shapes, types and sizes of Magnet Wire. To Base Price, representing cents per pound, shown at left, is added the extras in cents per pound for the different kinds of wire depending on size and shape. Extra charges are made in addition for Colors, Colored Tracers, Magnet Wire shipped in coils instead of on reels and various combinations of different sizes, coverings and treatments. Certain additions or deductions are made for quantity lots, and terms of delivery are determined by quantity method of shipment (whether on spools or reels, in coils or in coils packed in cases), point of shipment and destination. The above method of computation is representative of five of the largest manufacturers in the industry although fifteen additional companies filing prices use practically the same method with minor changes.

2. Standard round wire is manufactured in A.W.G. sizes from 4/0 to 40 and in types as follows:

   P.E., H.P.E., S.C.E., D.C.E., S.C.C., D.C.C. S.S.C., D.S.C., S.S.E.
   Standard square wire is manufactured in A.W.G. sizes from 1/0 to 14 in D.C.C.
   Standard rectangular wire is manufactured in sizes from .410 to .020 in thickness, by .460 to .0624 in width and in D.C.C.

3. Besides the above standard sizes, wires of special construction are made on order combining different shapes, types, sizes and treatments. Following is a list of some of the Magnet Wire of Special Construction manufactured:

   Round, Square and Rectangular Triple Cotton Covered:
   Add 50% to the differential for D.C.C. for the same size.

   Round, Square and Rectangular Quadruple Cotton Covered:
   Add 100% to the differential for D.C.C. for the same size

   Rectangular Double Cotton Covered Enamel:
   Add 10¢ to the differential for Rectangular D.C.C. for the same size.

   Rectangular or Square Plain Enamel or Single Cotton Covered:
   Deduct 10% from the differential for rectangular or square D.C.C. for the same size.

   Rectangular or Square Heavy Plain Enamel or Single Cotton Enamel:
   Use the differential for Rectangular or Square D.C.C. for the same size.

   Single or Double Cotton Heavy Enamel:
   Add to the differential for S.C.E. or D.C.E. the difference between the differentials for P.E. and H.P.E. for the same wire.

   Single Silk Heavy Enamel:
   Add to the differential for H.P.E. the difference between the differentials for P.E. and S.S.E. for the same wire.

   Double Silk Enamel:
   Add to the differential for S.S.E. the difference between the differentials for S.S.C. and D.S.C.

   Triple Silk Enamel:
   Add to the differential for S.S.E. twice the difference between the differentials for S.S.C. and D.S.C.

   Twin Conductor Magnet Wire Differentials:
   (a) Consisting of one P.E. and one S.C.E. with a single covering of cotton over the two wires. Add 15% to the differential for S.C.E.

   (b) Consisting of one S.C.E. white and one S.C.E. tracer wound parallel without an outside serving of cotton. Add 15% to the differential for S.C.E.

   (c) Consisting of one S.C.E. white and one S.C.E. tracer wound parallel with a single outside serving of cotton. Add 30% to the differential for S.C.E.

3. Continued

   Two Plain Enameled Wires Laid Parallel and Single Cotton Covered:
   Add to the Magnet Wire base price the differential for S.C.E. for the size of the individual wire

   Combination of Cotton and Silk:
   For silk over cotton use the differentials for S.C.C. plus 1, times the difference between the differentials for S.S.C. and D.S.C. For cotton over silk use the differentials for S.S.C. plus 7/4 times the difference between the differentials for S.C.C. and D.C.C

   Proofing:
   Add 1¢ per pound to the differential for size and construction

   Varnished or Lacquered:

   For textile covered Magnet Wire with the covering treated with lacquer or varnish add 5¢ to the differential for the size and insulation to be so treated.

   Tinned Magnet Wire:
   The differential for any Cotton Insulated wire of Round or Square Tinned Magnet Wire is determined by adding the difference between the differentials for Bare and Tinned Copper Wire per current published Bare and Weatherproof Wire and Cable price list.

   For Cotton Insulated Rectangular Magnet Wire use the main differential for Round Wire similar in diameter to the thinner dimensions of the Rectangular Wire

   For Tinned Rectangular Magnet Wire use difference between differential for Bare and Tinned Copper Wire per current published Bare and Weather proof Wire Wire and Cable price list less 05¢ per pound

   Bonded Cotton, Silk or Paper Insulation:
   Add 1. to the total price of standard unbonded types.

   Spaced or "Barberpole" Textile Covered:
   Use the published rates for the same size standard construction.

   Stranded Magnet Wire
   Wire composed of stranded bare wire with textile covering over all.
   Add to the Magnet Wire base price 33-1/3. of the differential for the individual size wire for the same type of insulation as the completed conductor.

   Two Round Bare Copper Wires Laid Parallel and Double Cotton Covered:
   Add 1.50¢ per lb. to the differential for Round D.C.C. of the same size as the individual wire

   Three Round Bare Copper Wires Laid Parallel and Double Cotton Covered:
   Add 1¢ per lb. to the differential for Round D.C.C. of the same size as the individual wire.

   Round Magnet Wire Wound Parallel on Spools:
   2 wires wound parallel 1¢ per lb. extra, 3 wires wound parallel 1.50¢ per lb extra.

   Magnet Wire between gauges these extra for next smaller gauge.

4. Bare and Weatherproof

   Bare Copper rod Cable soft drawn and weatherproof wire and cable soft drawn triple braid are figured on different bases from Magnet Wire, the Base Price depending on points of shipment.

5. Alloy Wire and Cable is manufactured under three groups:

   Group 1
   Silicon Bronze
   Calcium "
   Signal "
   Trolley " 40%

   Bare Wire & Cable
   Hitenso Bronze "S"
   Trolley " 05¢
   Hitenso " "BH"
   Hitenso " "A"

5. Continued

   Group 2
   Trolley Bronze 40%
   Hitenso " "S"
   Trolley " 05¢

   Group 3
   Hitenso "BH"
   Hitenso "A"
   Silicon Bronze

   Round Trolley Wire
   Hitenso Bronze "BH"
   " "A"

   Hard Drawn Alloy Weatherproof Wire

MAGNET WIRE (ASBESTOS INSULATED)
ORIGINAL AND FINAL FILINGS

ORIGINAL FILINGS

COMPANY	BASE PER LB	NET PRICES EXTRAS OVER BASE PRICE	QUANTITY EXTRAS AND REDUCTIONS	TERMS OF DELIVERY	TERMS OF PAYMENT	FIRST FILING	WIRE PRICES SIZE	SHAPE	EXTRA OVER BASE	DISCOUNTS
#11	Not Stated	1. (a) Size (b) Shape (c) Type 2. Enameled copper with asbestos insulation overall, add 15% to total price 3. Reels charged but credited on return. 4. Special spooling extra.	1. Less than full reels, round & square size 3/0 to 8, add 2¢ per lb. from 150 to 199 lbs.. 4¢ 50-149, 6¢ 20-49, .20¢ 9 - 19, .40¢ less than 5 lbs. Size 7-14, 4¢ 50-149, 6¢ 20-49, .16¢ 5-19. .50¢ less than 5 lbs. Size 15-18 add 10% to full reel price. 2. Less than full reels, rectangular, Size 50-300 mills thick, add .3¢ 100-200 lbs. .6¢ 50-99, .12¢ 25-49. .25¢ less than 24 lbs. Size 20-59, .3¢ 50-99. 6¢ 25-49. .25¢ less than 24 lbs.	1. Less than 100 lbs F.O.B Factory 2. Sheet prices including freight delivery on 100 lbs. & over to all destinations east of Mississippi River & City of St.Louis,Mo. 3. West of Mississippi River,F.O.B.Factory with freight allowance of 90¢ per 100 lbs. 4. Reels returned within one year in good condition may be sent freight collect.	1. Net 30 days,date of invoice 2. 1/2 of 1% 10 days 3. 6% per annum after 30 days	9/1/33	1 - 14 O 33.35 2 - 11 ▭ 29.85 3. .060,069 ▭ 26.10 .400		1 -Mfgrs using MW in their products for resale,10% 2. Motor repair shops,coil Mfgr electrical jobbers.5% 3. Net list to all other customers
#12	13.75	1. Same as Co. No. 1 2. W.N.Finish (Asbestos insulation with baked enamel overall) and E.A.Finish (Enameled copper with asbestos insulation overall) add 15% to price of brown & white finish. 3. Same as Co. No. 1 4. Same as Co. No. 1	1. Same as Co. No. 1 except sizes from 15-28, add 10% 2. Same as Co. No. 1	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1 4. Same as Co. No. 1	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1	9/16/33	1. Same as Co.No. 1 2. Same as Co.No. 1 3. Same as Co.No. 1			1.Same as Co.No.1 2.Same as Co.No.1 3.Same as Co.No.1 4.Accepted Distr.on sales to Mfgrs using MW in their product for resale Motor Repair Shops, Coil Mfgrs.Elect. Jobbers.Lmt less 10%. 5% 5. Appointed Distr.on sales to all other buyers List less 10%
#19	13.75	1. Same as Co. No. 1 2. (a) Same as Co. No. 2 for round (b) Asbestos insulated with baked enamel finish, for square & rectangular, add 15% 3. No mention 4. No mention	1. Same as Co. No. 2 2. Same as Co. No. 1	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1 4. Same as Co. No. 1	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1	9/16/33	1. Same as Co.No.1 2. Same as Co.No.1 3. Same as Co.No.1			1.Same as Co.No.1 2.Same as Co.No.1 (Incld.wholesalers) 3.Same as Co.No.1

FINAL FILINGS
MAGNET WIRE
ASBESTOS INSULATED

#11	Not Stated	1. Same as original filing 2. Same as original filing 3. Same as original filing(If returned within 12 mos). 4. Same as original filing 5. For M.W.in coils instead of reels,add 1/2¢ per lb.	1. Same as original filing (except 4/0 to 6) 2. Same as original filing 3. Base is for L.C.L. 4. 30,000 lbs. or more in C.L. deduct 3/4¢ per lb.from base price. 5. 10,000 lbs or more in L.C.L. deduct 1/2¢ per lb. from base price.	1. All prices include delivery to destination. 2. No allowance for truck pick up at factory.	1. 1st to 15th,1/2 of 1% cash on 20th,net 10th Prox. 16th to 31st,1/2 of 1% cash on 5th net 2. 6% per annum added after due date 3. Discount does not apply to spools,reels & cases	6/20/34	1. 14 31.00 2. 11 27.10 3. .060,069 .400 24.10			1.Less than 1,000¢ list,all purchasers: 10% wholesalers under sales agency agrmts. 2. 1000-4,999¢ 5%,all purchasers;5-10% wholesalers under sales agency agreements 3. 5000-9,999¢ 10% all purchasers;10-15%wholesalers under sales agency agrmts. 4.10,000¢ & over. 15%all purchasers;15-5%wholesalers under sales agency agrmts.
#12	15.00	1. Same as original filing 2. Same as original filing 3. Same as original filing(If returned within 12 mos). 4. Same as original filing 5. Same as Co. No. 1	1. Same as original filing 2. Same as original filing 3. Same as Co. No. 1 4. Same as Co. No. 1 5. Same as Co. No. 1	1. Same as Co. No. 1 2. Same as Co. No. 1	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1	6/20/34	1. Same as Co.No.1 2. Same as Co.No.1 3. Same as Co.No.1			1.Same as Co.No.1 2.Same as Co.No.1 3.Same as Co.No.1 4.Same as Co.No.1
#19	15.00	1. Same as original filing 2. Same as original filing 3. Same as Co. No. 1 4. Same as original filing 5. For M.W. in coils instead of on reels,add 1½¢ per lb.	1. Same as Co. No. 1 2. Same as original filing 3. Same as Co. No. 1 4. Same as Co. No. 1 5. Same as Co. No. 1	1. Same as Co. No. 1 2. Same as Co. No. 1	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1	6/20/34	1. Same as Co.No.1 2. Same as Co.No.1 3. Same as Co.No.1			1.Same as Co.No.1 2.Same as Co.No.1 3.Same as Co.No.1 4.Same as Co.No.1

MAGNET WIRE (PLAIN)
ORIGINAL FILINGS

COMPANY	BASE PER LB.	NET PRICES EXTRAS OVER BASE PRICE	QUANTITY EXTRAS AND REDUCTIONS	TERMS OF DELIVERY	TERMS OF PAYMENT	FIRST FILING	WIRE PRICES SIZE SHAPE TYPE	Extra Over Base
#1	13.75	1. (a) SIZE (b) SHAPE (c) TYPE 2. For colors add 5% to total price 3. For colored tracer add 1% to total wire price 4. For M.W. in coils instead of on reels add 1/2¢ per lb. 5. Reels & spools added but credited on return. 6. Case price added.	1. Over 30,000 lbs. deduct 1/2¢ per lb. 2. Add $5.00 (set up charge) on items less than one reel (Approx. 225 lbs) of rectangular shape wire. 3. Less than 200 lbs. in bronze packages add 1¢ per lb. 100 to 199 lbs.incl., 2¢ - 75- 99 lbs.incl., 3¢ - 50 to 74 lbs.incl., 5¢ - 25 to 49 lbs.incl. 7¢ - 10 to 24 lbs incl., 10¢ for less than 10 lbs. 4. (a) For Oxygen Free High Conductivity M.W. 30,000 lbs. or more, add 1¢ per lb. (b) 10,000 to 30,000 lbs. add 1½¢ per lb. (c) Less than 10,000 lbs. add 2¢ per lb.	1, Orders of less than 100 lbs. are F.O.B.factory 2. Orders for 100 lbs, and over, add 30% of Published Freight Rate to cover tare freight and return of reels and spools. 3. If in coils, packed in cases, add 10% of Published Freight Rate 4. For 100 lbs and over, Base Prices is F.O.B. Ansonia, Conn., Bridgeport, Conn., Seymour-Baldwin,N.Y.,New Haven, Conn., Philadelphia, Pa., Phillipsdale, R.I., Rome, N.Y. Trenton, N.J., Worcester, Mass. 5. Add 1/8¢ per lb. to Base F.O.B. Anderson,Ind., Chicago, Ill., Detroit, Mich., Ft.Wayne,Ind. Muskegon, Mich., Sycamore, Ill 6. Orders of 30,000 lbs or more shipped L.C.L. pays L.C.L.	1. Net 30 days from date of invoice 2. 1/2 of 1% 10 days from date of invoice. Note (1) & (2) apply only on wire. 3. 6% per annum after 30 days.	9/18/33	1 - 14 ○ S.C.C. 4.05 2 - 28 ○ S.P.W. 11.10 3. .063-057 409-365 ▭ D.C.C. 6.00 4 - 11 ◻ D.C.C. 6.60	
#2	Not Stated	1. Same as Co. No. 1 (filing on round wire only, Manufacturing rectangular wire also) 2. Same as Co. No. 1 3. Same as Co. No. 1 4. No mention 5. Same as Co. No. 1 6. No mention	1. Same as Co. No. 1 2. No mention 3. Same as Co. No. 1 4. No mention	1. Same as Co. No. 1 2. 100 lbs & over quoted F.O.B. destination. 3. No mention 4. Same as Co. No. 1 5. Same as Co. No. 1 6. No mention	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1 Note (No mention stipulating wire only)	9/18/33	1. Same as Co. No. 1 2. Same as Co. No. 1 3. No mention. 4. No mention.	
#3	13.75	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1 4. No mention 5. Same as Co. No. 1 6. No mention	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1 4. Same as Co. No. 5	1. Same as Co. No. 1 2. Same as Co. No. 1 3. No mention 4. Same as Co. No. 1 5. Same as Co. No. 1 6. Same as Co. No. 1	1. Same as Co. No. 1 2. Same as Co. No. 1 Note: Same as Co. No. 1 3. Same as Co. No. 1	9/18/33	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1 4. Same as Co. No. 1	
#4	13.875	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1 4. Same as Co. No. 1 5. Same as Co. No. 1 6. No mention	1. Same as Co. No. 1 2. Add $5.00 (set up charge) on items of 1 reel (Approx. 225 lbs) or less of rectangular wire. 3. Same as Co. No. 1 4. No mention.	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1 4. For 100 lbs & over F.O.B. Anderson,Ind., Ft.Wayne, Ind., Chicago,Ill., Muskegon,Mich., Detroit, Mich., Sycamore, Ill. 5. No other having points. 6. Same as Co. No. 1	1. Same as Co. No. 1 2. Same as Co. No. 1 Note:Same as Co. No. 1 3. Same as Co. No. 1	9/18/33	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1 4. Same as Co. No. 1	
#5	Not Stated	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1 4. No mention 5. Same as Co. No. 1 6. No mention	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1 4. (a) For Oxygen Free High Conductivity M.W. 30,000 lbs or more add 1¢ per lb. (b) 10,000 to 29,999 lbs add 1½¢ per lb. (c) Less than 9,999 lbs. add 2¢ per lb.	1. Same as Co. No. 1 2. Same as Co. No. 1 3. No mention 4. Same as Co. No. 1 5. Same as Co. No. 1 6. Same as Co. No. 1	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1 Note:Same as Co. No. 2	9/18/33	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1 4. Same as Co. No. 1	
#6	13.75	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1 4. Same as Co. No. 1 (5. Same as Co. No. 1 (6. Some cases added & credited.	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1 4. No mention	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1 4. Same as Co. No. 1 5. Same as Co. No. 1 6. Same as Co. No. 1	1. Same as Co. No. 1 2. Same as Co. No. 1 Note: Same as Co. No. 1 3. No mention	9/18/33	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1 4. Same as Co. No. 1	
#7	13.875 *Bare Copper wire is 1/2¢ per lb less than M.W.base	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1 4. No mention 5. Same as Co. No. 1 6. No mention	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1 4. Same as Co. No. 1	1. Same as Co. No. 1 2. Same as Co. No. 1 3. No mention 4. Same as Co. No. 1 5. Same as Co. No. 1 6. Same as Co. No. 1	1. Same as Co. No. 1 2. Same as Co. No. 1 Note: Same as Co. No. 1 3. Same as Co. No. 1	9/18/33	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1 4. Same as Co. No. 1	
#8	13.75	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1 4. Same as Co. No. 1 5. Same as Co. No. 1 6. No mention	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1 4. Same as Co. No. 1	1. Same as Co. No. 1 2. Same as Co. No. 1 3. No mention 4. Same as Co. No. 1 5. Same as Co. No. 1 6. Same as Co. No. 1	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1 Note: Same as Co. No. 1	9/18/33	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1 4. Same as Co. No. 1	
#9	13.75	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1 4. Same as Co. No. 1 5. Same as Co. No. 1 6. No mention	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1 4. No mention	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1 4. Same as Co. No. 1 5. Same as Co. No. 1 6. Same as Co. No. 1	1. Same as Co. No. 1 2. Same as Co. No. 1 Note:Same as Co. No. 1 3. Same as Co. No. 1	9/18/33	1. Same as Co. No. 1 2. No mention 3. Same as Co. No. 1 4. Same as Co. No. 1	
#10	13.75	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1 4. Same as Co. No. 1 5. Same as Co. No. 1 6. Case price added but credited as return.	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1 4. No mention	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1 4. Same as Co. No. 1 5. Same as Co. No. 1 6. Same as Co. No. 1	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1	9/18/33	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1 4. Same as Co. No. 1	

MAGNET WIRE (PLAIN)
ORIGINAL FILINGS

COMPANY	BASE PER LB.	KEY PRICES EXTRAS OVER BASE PRICE	QUANTITY EXTRAS AND REDUCTIONS	TERMS OF DELIVERY	TERMS OF PAYMENT	FIRST FILING	WIRE PRICES SIZE SHAPE TYPE	Extra Over Base
#11	Not Stated	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1 4. Same as Co. No. 1 5. Same as Co. No. 1 6. No mention	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1 4. Same as Co. No 5	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1 4. Same as Co. No. 1 5. Same as Co. No. 1 6. Same as Co. No. 1	1. Same as Co. No. 1 2. Same as Co. No. 1 Note: Same as Co. No. 1 3. Same as Co. No. 1	9/18/33	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1 4. Same as Co. No. 1	
#12	13.75	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1 4. Same as Co. No. 1 5. Same as Co. No. 1 6. No mention	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1 4. For prices on O.N.B.C. - M.W. refer to Cable Section, Gen.Offices, Schenectady, N.Y.	1. (a) Less than 100 lbs F.O.B.factory including prepaid freight to: Schenectady,N.Y., Bridgeport,Conn., Ansonia, Conn., Philadelphia,Pa., Hastings-on-Hudson, N.Y., Trenton, N.J., Worcester, Mass., Home, N.Y., New Haven, Conn. Phillipsdale, R.I., and including return freight on empty reels and spools. (b) To Chicago, Ill., Sycamore, Ill., Detroit, Mich., Muskegon, Mich.,Ft. Wayne, Ind.,Anderson, Ind., add 1/8¢ per lb. to Base Price. 2. No mention 3. No mention 4. Same as Co. No. 1 including Schenectady, N.Y. 5. Same as Co. No. 1 6. No mention.	1. Same as Co. No. 1 2. Same as Co. No. 1 Note: Same as Co. No. 1 3. Same as Co. No. 1	9/16/33	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1 4. Same as Co. No. 1	
#13	13.75	1. Same as Co. No. 1 (Round wire only) 2. Same as Co. No. 1 3. Same as Co. No. 1 4. Same as Co. No. 1 5. Same as Co. No. 1 6. Same as Co. No. 1	1. Same as Co. No. 1 2. Do not manufacture rectangular shape wire. 3. Same as Co. No. 1 4. No mention	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1 4. Same as Co. No. 1 5. Same as Co. No. 1 6. Same as Co. No. 1	1. Same as Do. No. 1 2. Same as Co. No. 1 Note: Same as Co. No. 1 3. Same as Co. No. 1	10/7/33	1. Do not mfg. below Size 18 2. Same as Co. No. 1 3. Do not mfg rect. wire 4. Do not mfg square wire	
#14	13.75	1. Same as Co. No. 1 (Filing on round wire 2. Same as Co. No. 1 only, mfg rect.wire also) 3. No mention 4. No mention 5. No mention 6. No mention	1. No mention 2. No mention 3. Same as Co. No. 1 4. No mention	(1. No mention except delivered prices. (2. Add freight equalized with competitive (3. point having lowest published freight (4. rate (5. (6.	1. Same as Co. No. 1 2. Same as Co. No. 1 3. No mention	9/18/33	1. Same as Co. No. 1 2. Same as Co. No. 1 3. No mention 4. Same as Co. No. 1	
#15	13.75	1. Same as Co. No. 1 (round wire only) 2. Same as Co. No. 1 3. Same as Co. No. 1 4. No mention 5. Same as Co. No. 1 6. No mention	1. Same as Co. No. 1 2. Do not mfg.rectangular wire 3. Same as Co. No. 1 4. No mention	1. Same as Co. No. 1 2. Same as Co. No. 1 3. No mention 4. Same as Co. No. 1 including Lisbon,N.H. 5. Same as Co. No. 1 6. Same as Co. No. 1	1. Same as Co. No. 1 2. Same as Co. No. 1 Note: Same as Co. No. 1 3. Same as Co. No. 1	9/18/33	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Do not mfg. rect. wire 4. Same as Co. No. 1	
#16	13.75	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1 4. No mention 5. Same as Co. No. 1 6. No mention	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1 4. Same as Co. No. 1	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1 4. Same as Co. No. 1 5. Same as Co. No. 1 6. Same as Co. No. 1	1. Same as Co. No. 1 2. Same as Co. No. 1 Note: Same as Co. No. 1 3. Same as Co. No. 1	9/18/33	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1 4. Same as Co. No. 1	
#17	13.75	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1 4. No mention 5. Same as Co. No. 1 6. No mention	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1 4. No mention	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1 4. Same as Co. No. 1 5. Same as Co. No. 1 6. Same as Co. No. 1	1. Same as Co. No. 1 2. Same as Co. No. 1 Note: Same as Co. No. 1 3. Same as Co. No. 1	9/18/33	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1 4. Same as Co. No. 1	
#18	13.75	1. Same as Co. No. 1 (Round wire only) 2. Same as Co. No. 1 3. Same as Co. No. 1 4. Same as Co. No. 1 5. Same as Co. No. 1 6. No mention	1. Same as Co. No. 1 2. Do not mfg.rectangular wire 3. Same as Co. No. 1 4. No mention	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1 4. Same as Co. No. 1 5. Same as Co. No. 1 6. Same as Co. No. 1	1. Same as Co. No. 1 2. 1% 10 days date of invoice Note: Same as Co. No. 1 3. Same as Co. No. 1	10/9/33	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Do not mfg. rectangular wire 4. Do not mfg square wire	
#20	13.75	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1 4. Same as Co. No. 1 5. Same as Co. No. 1 6. No mention.	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1 4. Same as Co. No. 5	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1 4. Same as Co. No. 1 5. Same as Co. No. 1 6. Same as Co. No. 1	1. Same as Co. No. 1 2. Same as Co. No. 1 Note: Same as Co. No. 1 3. Same as Co. No. 1	9/16/33	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1 4. Same as Co. No. 1 5. Same as Co. No. 1	
#21	13.75	1. Same as Co. No. 1 (Round wire only) 2. Same as Co. No. 1 3. Same as Co. No. 1 4. Same as Co. No. 1 5. Same as Co. No. 1 6. Same as Co. No. 1	1. Same as Co. No. 1 2. Do not mfg rectangular wire 3. Same as Co. No. 1 4. No mention	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1 4. Same as Co. No. 1 5. Same as Co. No. 1 6. Same as Co. No. 1	1. Same as Co. No. 1 2. 1% 10 days date of invoice Note: Same as Co. No. 1 3. Same as Co. No. 1	9/18/33	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Do not mfg rect.wire 4. Do not mfg square wire	

Companies marked with * are those manufacturing asbestos insulated Magnet Wire.

9822 Company #19 manufactures asbestos insulated wire only, shown on other schedule.

MAGNET WIRE (PLAIN)
FINAL FILINGS

COMPANY	BASE PER LB.	NET PRICES EXTRAS OVER BASE PRICE	QUANTITY EXTRAS AND REDUCTIONS	TERMS OF DELIVERY	TERMS OF PAYMENT	LAST FILING	WIRE PRICES SIZE	SHAPE	SIZE	EXTRA OVER BASE
#1	18.25	1. (a) Size (b) Shape (c) Type 2. For Colors add 5% to total price 3. For Colored Tracer add 1¢ to total wire price. 4. For M.W. in coils instead of on reels add 1/2¢ per lb. 5. Reels & spools added but credited on return 6. Case price added.	1. 30,000 lbs or more in C.L. deduct 1/2¢ per lb. from B.F. & 5% from total price per lb. 2. 30,000 lbs. or more to L.C.L. deduct 1/4¢ per lb. from B.F. & 5% from total price per lb. 3. 15,000 lbs or more deduct 1/4¢ per lb. 4. Less than 15,000 - B.P. 5. Orders or contracts for 5,000 lbs. or more, size #25 and finer, deduct 5% from total price per lb. 6. Add $5.00 (set up charge) on items less than one reel (200 lbs) of rectangular 7. Less than 200 lbs. round and square, add 10¢ per lb for less than 10 lbs. 7¢. 10 to 24 lbs., 5¢ 25 to 49, 3¢ 50 to 74, 2¢ 75 to 99, 1¢ 100 to 199. 8 & 9. No mention (See Co. 2 and 8)	1. all prices include delivery to destination, except orders less than 100 lbs. which are F.O.B. point of shipment. 2. No allowance for truck pick up at factory.	1. 1st to 15th - 1/2 of 1% cash on 20th, net 10th Prox. 16th to 31st, 1/2 of 1% cash as 5th, net 25th Prox. 2. 6% per annum added after due date. 3. Discount does not apply to spools, Reels and cases.	5/4/35	1 - 14 2 - 28 3 .063.057 .409.363 4,- 13	O S.C.C. O H.P.N. ▭ O.C.C. CI D.O.C.	4.05 11.10 6.00 6.60
#2	18.25	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1 4. No mention 5. Same as Co. No. 1 6. No mention	1. Same as Co. No. 1 2. No mention 3. Same as Co. No. 1 4. Same as Co. No. 1 5. Same as Co. No. 1 6. Same as Co. No. 1 7. Same as Co. No. 1 8. (a) O.F.N.C. - M.W. 30,000 lbs. or more, add 1¢ per lb, (b) 10,000 - 29,999. add 1½¢ (c) Less than 10,000 add 2¢	1. Same as Co. No. 1 2. Same as Co. No. 1	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1	5/4/35	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1 4. Same as Co. No. 1			
#3	18.25	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1 4. Same as Co. No. 1 5. Same as Co. No. 1 6. No mention	1. Same as Co. No. 1 2. No mention 3. Same as Co. No. 1 4. Same as Co. No. 1 5. Same as Co. No. 1 6. Same as Co. No. 1 7. Same as Co. No. 1 8. Same as Co. No. 2	1. Same as Co. No. 1 (Less than 100 lbs. F.O.B. Phillipsdale, R.I.) 2. Same as Co. No. 1	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1	5/4/35	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1 4. Same as Co. No. 1			
#4	18.25	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1 4. Same as Co. No. 1 5. Same as Co. No. 1 6. No mention	1. Same as Co. No. 1 2. No mention 3. Same as Co. No. 1 4. Same as Co. No. 1 5. Same as Co. No. 1 6. Same as Co. No. 1 7. Same as Co. No. 1 8. No mention	1. 100 lbs & over, F.O.B. Customers City to any point in U.S. 2. No mention	1. 1st to 10th, 1/2 of 1% cash on 15th, net 5th Prox. 11th to 20th, 1/2 of 1% cash on 25th net 15th Prox. 21st to Last day of month, 1/2 of 1% cash on 5th net 25th Prox. 2. Same as Co. No. 1 3. Same as Co. No. 1	5/4/35	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1 4. Same as Co. No. 1			
#5	Not Stated	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1 4. No mention 5. Same as Co. No. 1 6. No mention	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1 4. Same as Co. No. 1 5. Same as Co. No. 1 6. Same as Co. No. 1 7. Same as Co. No. 1 8. (a) O.F.N.C. 30,000 lbs or more add 1¢ per lb. (b) 10,000 - 30,000 lbs, add 1½¢ (c) Less than 10,000 lbs, 2¢ 9. Same as Co. No. 8	1. Same as Co. No. 1 2. Same as Co. No. 1	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1	5/4/35	1. Same as Co. No. 1, M.W. Special Construction 2. Same as Co. No. 1 3. Same as Co. No. 1 4. Same as Co. No. 1			
#6	18.25	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1 4. Same as Co. No. 1 5. Same as Co. No. 1 6. No mention	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1 4. Same as Co. No. 1 5. Same as Co. No. 1 6. Same as Co. No. 1 7. Same as Co. No. 1 8. Same as Co. No. 5	1. Same as Co. No. 1 2. Same as Co. No. 1	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1	5/4/35	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1 4. Same as Co. No. 1			
#7	Not Stated "Bare Copper wire is 1¢ per lb. less than M.W. base	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1 4. No mention 5. Same as Co. No. 1 6. No mention	1. Same as Co. No. 1 2. No mention 3. Same as Co. No. 1 4. Same as Co. No. 1 5. Same as Co. No. 1 6. Same as Co. No. 1 7. Same as Co. No. 1 8. Same as Co. No. 5	1. Same as Co. No. 1 2. Same as Co. No. 1	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1	5/4/35	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1 4. Same as Co. No. 1			
#8	18.25 "Same as " ?	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1 4. Same as Co. No. 1 5. Same as Co. No. 1 6. No mention	1. No mention 2. No mention 3. Same as Co. No. 1 4. Same as Co. No. 1 5. Same as Co. No. 1 6. No mention 7. Same as Co. No. 1 8. No mention 9. M.W. on spools exact weights, size, type & quantity, add for 50 lbs & over, 1/2¢ per lb, 25 - 49.99, 1¢; 20-24.99, 2¢; 10 - 19.99, 3¢ 2 - 9.99, 5¢; 1 - 1.99, 10¢.	1. Same as Co. No. 1 2. Same as Co. No. 1	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1	5/4/35	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. X 4. Same as Co. No. N. All prices on square wire, 5¢ per lb. over other mfgs.			
#9	18.25	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1 4. Same as Co. No. 1 5. Same as Co. No. 1 6. No mention	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1 4. Same as Co. No. 1 5. Same as Co. No. 1 6. Same as Co. No. 1 7. Same as Co. No. 1 8. No mention	1. Same as Co. No. 1 2. Same as Co. No. 1	1. Net 30 days from date of invoice. 2. 1/2 of 1% 10 days from date of invoice. Note: (1) & (2) apply only on mfrs. 3. 6% per annum after 30 days.	5/4/35	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1 4. Same as Co. No. 1			
#10	18.25	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1 4. Same as Co. No. 1 5. Same as Co. No. 1 6. Same as Co. No. 1	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1 4. Same as Co. No. 1 5. Same as Co. No. 1 6. Same as Co. No. 1 7. Same as Co. No. 1 8. No mention 9. Same as Co. No. 8	1. (a) 100 lbs & over F.O.B. Customers City to any point in U.S. when shipped from (See list #2, points of filing) (b) From other points, not listed, add 5% to total price for any quantity 2. No mention 3. Less than 100 lbs. F.O.B. shipping point except from points not listed (See 1-a & b)	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1	5/4/35	1. Same as Co. No. 1. M.W. Special Construction 2. Same as Co. No. 1 3. Same as Co. No. 1 4. Same as Co. No. 1			

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MARKET WIRE (PLAIN)
FINAL FILING

COMPANY	BASE PER LB.	EXT. PRICES EXTRAS OVER BASE PRICE	QUANTITY EXTRAS AND REDUCTIONS	TERMS OF DELIVERY	TERMS OF PAYMENT	LAST FILING	WIRE PRICES SIZE SHAPE TYPE	EXTRA OVER BASE
* #11	15.25	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1 4. Same as Co. No. 1 5. Same as Co. No. 1 6. No mention	1. Same as Co. No. 1 2. No mention 3. Same as Co. No. 1 4. Same as Co. No. 1 5. Same as Co. No. 1 6. Same as Co. No. 1 7. Same as Co. No. 1 8. Same as Co. No. 2 9. Same as Co. No. 8	1. Same as Co. No. 1 2. Same as Co. No. 1	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1	5/4/35	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1 4. Same as Co. No. 1	
#12	15.25	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1 4. Same as Co. No. 1 5. Same as Co. No. 1 6. No mention	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1 4. Same as Co. No. 1 5. Same as Co. No. 1 6. Same as Co. No. 1 7. Same as Co. No. 1 8. Same as Co. No. 2 9. Same as Co. No. 8	1. Same as Co. No. 10 2. Same as Co. No. 1 3. Same as Co. No. 10	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1	5/4/35	1. Same as Co. No. 1 M.W.Special Construction 2. Same as Co. No. 1 3. Same as Co. No. 1 4. Same as Co. No. 1	
#13	15.25	1. Same as Co. No. 1 (round wire only) 2. Same as Co. No. 1 3. Same as Co. No. 1 4. Same as Co. No. 1 5. Same as Co. No. 1 6. Same as Co. No. 1	1. Same as Co. No. 1 2. No mention 3. Same as Co. No. 1 4. Same as Co. No. 1 5. Same as Co. No. 1 6. Do not mfg rect.wire 7. Same as Co. No. 1 8. Same as Co. No. 2 9. No mention	1. Same as Co. No. 1 (No exception less than 100 lbs.) 2. Same as Co. No. 1	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1	5/4/35	1. Do not mfg below size 18 2. Same as Co. No. 1 3. Do not mfg rect.wire 4. Do not mfg square wire.	
#14	Not Stated	1. Same as Co. No. 1 (filing as round wire only. Mfgs rect.wire also. 2. No mention 3. No mention 4. No mention 5. No mention 6. No mention	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1 4. No mention 5. Same as Co. No. 1 6. No mention 7. No mention 8. No mention	1. No mention 2. No mention	1. No mention 2. No mention 3. No mention	5/4/35	1. Same as Co. No. 1 2. Same as Co. No. 1 3. No mention 4. Same as Co. No. 1	
#15	15.25	1. Same as Co. No. 1(round wire only) 2. Same as Co. No. 1 3. Same as Co. No. 1 4. No mention 5. No mention 6. No. mention	1.) 2.) 3.) 4.) No mention 5.) 6 to 9)	1. No mention 2. No mention	1. No mention 2. No mention 3. No mention	5/4/35	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Do not mfg rect.wire 4. Same as Co. No. 1	
#16	15.25	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1 4. Same as Co. No. 1 5. Same as Co. No. 1 6. No mention	1. Same as Co. No. 1 2. No mention 3. Same as Co. No. 1 4. Same as Co. No. 1 5. Same as Co. No. 1 6. Same as Co. No. 1 7. Same as Co. No. 1 8. No mention 9. Same as Co. No. 8	1. Same as Co. No. 1 2. Same as Co. No. 1	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1	5/4/35	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1 4. Same as Co. No. 1	
#17	15.25	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1 4. No mention 5. Same as Co. No. 1 6. No mention	1. Same as Co. No. 1 2. No mention 3. Same as Co. No. 1 4. Same as Co. No. 1 5. Same as Co. No. 1 6. Same as Co. No. 1 7. Same as Co. No. 1 8. No mention 9. No mention	1. Same as Co. No. 1(Less than 100 lbs F.O.B.Phila.) 2. Same as Co. No. 1	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1	5/4/35	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1 4. Same as Co. No. 1	
#18	15.25	1. Same as Co. No. 1 (Round wire only) 2. Same as Co. No. 1 3. Same as Co. No. 1 4. Same as Co. No. 1 5. Same as Co. No. 1 6. No mention	1. Same as Co. No. 1 2. No mention 3. Same as Co. No. 1 4. Same as Co. No. 1 5. Same as Co. No. 1 6. Do not mfg rect.wire 7. Same as Co. No. 1 8. No mention 9. Same as Co. No. 8	1. Same as Co. No. 1 2. Same as Co. No. 1	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1	5/4/35	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Do not mfg rect. wire 4. Do not mfg square wire	
#20	15.25	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1 4. Same as Co. No. 1 5. Same as Co. No. 1 6. No mention	1. Same as Co. No. 1 2. No mention 3. Same as Co. No. 1 4. Same as Co. No. 1 5. Same as Co. No. 1 6. Same as Co. No. 1 7. Same as Co. No. 1 8. Same as Co. No. 2 9. No mention	1. Same as Co. No. 1 2. Same as Co. No. 1	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1	5/4/35	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1 4. Same as Co. No. 1	
#21	15.25	1. Same as Co. No. 1 (round wire only) 2. Same as Co. No. 1 3. Same as Co. No. 1 4. Same as Co. No. 1 5. Same as Co. No. 1 6. Same as Co. No. 1	1. Same as Co. No. 1 2. No mention 3. Same as Co. No. 1 4. Same as Co. No. 1 5. Same as Co. No. 1 6. Do not mfg rect. wire 7. Same as Co. No. 1 8. No mention 9. No mention	1. Same as Co. No. 1 2. Same as Co. No. 1	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Same as Co. No. 1	5/4/35	1. Same as Co. No. 1 2. Same as Co. No. 1 3. Do not mfg rect, wire 4. Do not mfg square wire	

Note: Companies marked with * are those manufacturing asbestos insulated Magnet Wire

Note: Company #19 manufactures asbestos insulated wire only, shown on other schedule.

FRACTIONAL HORSEPOWER MOTORS

(ORIGINAL FILINGS)

CUSTOMER CLASSIFICATIONS

	Prices of Motors			Class A	Class B	Class C	Class D	DQ	Class E	Class F	Class G	DQ		Class H	I	J	K	L	M	N	P
	#1	#2	#3	List	10%	16%	17%		10%	10%	20%	7%	14%	18%	16%	25%			10%			
1.	22.50	29.00	38.00	10%	20-10	20-10			20-10		20-10		EQ				4 companies				2	2
2.		32.00	37.00	•	•	•	•	•	•	•	•	•	•	•			•		•		1	1
3.		30.25	36.25	•	•	19%	•	•	•	•	•			•					•	•	1	1
4	21.40	30.00	35.00				32%		25%		GLQ-Note #1									40%	1	2
5.	22.50			•	•	•	•		•	•	•	•	•	•	•				•		1	1
6.	18.15	24.20	27.50			20-10	20-10-7			20-10	20-10				10-10							2
7.	22.50	32.00	37.00	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•		1	1
8.	22.50	32.00	37.00	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•		1	1
9.	22.50	32.00	37.00	•	•	•	•	•	•	•	•	•	•	•		•	•	•			1	1
10.	22.50	32.00	37.00								Null & Note GAQ discount	•	•	•		•	•	•	25%		2	1
11.	20.00	31.00	36.00	List to 20%	List to 20%				10 to 15-10		15-10		•						•	15-10	2	2
12.	22.50	32.00	37.00	•	•	•	•	•	•	•	•					•					1	1
13.	21.40			•	•				36%	•	•	•	•	•	•	•	•	•			1	1
14.		32.20	37.95	•	•	•	•	•	•	•	•					•	•	•			1	1
15.	22.50	32.00	37.00	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•			1	1
16.	22.50	32.00	37.00	•	•	•			•	•	•	•	•	•					•		1	1
17.	22.50	32.00	37.00	•	15.5		17 & 10%		•	•	24%	•	•	•	20%			Note F #2	•		1	2
18.		33.88	39.93	•	•	•	•	•	•	•	•						•		•		1	1
19.		34.00	40.00	•	•	•	•	•	•	•	•					•	•				1	1
20.	22.50	32.00	35.00	•	•	20			20	•	•	•	•	•		•	•		•		2	1
21.				•	•	•	•		•	•	•						•				1	
22.	22.50	32.00		Note H #3	Note H #3																1	1
23.	22.50	32.00	37.00	•	•	•	•	•	•	•	•	•	•	•	•		•		•			
24	22.50	32.00	37.00	Less than $5000	More than $5000		•	•	•	•	Note #4	•	•	•	17%	10%	•	•	•		1	1
25.		32.00	37.00	•	•	•	•	•	•	•	•	•	•	•	•	•	•		•		1	1
26.	22.50	32.00	37.00	20%	20%	20%	20%		20%	20%	•	•	•	•	20%	20%			•		1	1
27.	23.35	32.20	37.95	•	•	•	•	•	•	•	•	•	•	•	•		•			20-10	1	1
28.	20.25	28.20	33.30	•	•	17	•	•	•	•	•				17	•	•	•	•	17	1	1
29.	22.50	32.00	37.00	•			•				•											1
30.	22.50	32.00	37.00	•	•		•		•	•	•	•	•	•	17.	10%	•	•	•		1	1
31.	20.25	24.80	33.30	List to 15%	List to 15%	20%	25%		20%	20%	Note #5									30%	1	2
32.	22.50			•	•	•	•		•	•	•	•	•	•	•	10%	•	•	•		1	1
33.		35.00	37.00	•	•	•	•	•	•	•	•					•	•				1	1
34	22.50	32.00	37.00	•	•		•	•	•		•	•	•	•	17%		•	•	•		1	1
35.	22.50	32.00	37.00	•	•	•	•		•	•	•	•	•	•	•	•	•		•		1	1
36.	22.50	32.00	37.00	•	•	•	•	•	•	•	•	•	•	•	•	•			Note #6		1	1
37.		32.00	37.40	•	•	•	•		•	•	•	•	•	•	•		•				1	1
38. Note #7	22.50	32.00	37.00								Null & Note GAQ discount	•	•	•	•		•	•	•	25%	2	1
39.	22.50	32.00	37.00	•	•	•	•	•	•	•	•	•	•	•		•	•		•		1	1
40.		32.00	34.00	•			30%		15.		Note # 7									35%		1
41.	22.50	32.00	37.00	•	•	•	•	•	•	•	•	•	•	•		•	•	•	•		1	1
42.	20.15	31.60	36.55	•	•	•	•		•	•	•				•	•					1	
43.	22.50	32.00	37.00	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•		1	1

See O 10161 FILING OF FRACTIONAL HORSE POWER MOTORS SHEET B

N O T E S

(ORIGINAL FILINGS Of FRACTIONAL HORSE POWER MOTORS)

Class A - Users whose power requirements are limited or whose business is merely local in scope, or who purchase power as an incidental adjunct.

Class B - Users doing an interstate business in an extensively motorized industry and purchase motors at an average rate over a three year period of $2,000.00 or more annually.

Class C - Central stations and central station holding companies buying motors for sale to non-affiliated companies

Class D - Resale motor dealers having agreements with motor manufacturers.

DQ - Discount to Class D purchasers only, based on aggregate net value of orders placed annually:

Amount	Discount $	Discount on Excess $
$2,500	1½	2½
5,000	2	3
10,000	2½	3½
20,000	3	4½
30,000	3½	5½
40,000	4	6½
50,000	4½	6
75,000	5	9
100,000	6	7½
150,000	6½	8½
200,000 and over	7	

Class E - Resale purchasers not otherwise classified.

Class F - Federal, State and Municipal Governments.

Class G - Bona fide resale machinery manufacturers who install motors in products manufactured by them.

GQ - Discount to Class G purchasers based on dollar value of order and shipping requirement:

Discount	Value of Order	Shipping requirement
7%	$1,500 or more	90 day delivery and unit shipment of 10 or more motors
15%	10,000 or more	Shipment of 50 or more motors
18%	10,000 or more	Unit shipment amounting to $10,000 or more

GAQ - Discount to Class G purchasers only, based on quantity of motors purchased in one year:

Number of Motors	Discount $
2500	3
5000	5
7500	6
15000	9
25000	10
35000	11
50000	12
75000	13
100000	14

GLQ - Note #1 - Discounts to Class G:

Late	Discount $
1	25%
2	25-5
3-9	25-10
10-49	25-15
50-199	25-20
200 and over	25-25
Monthly schedule	50

Class H - Authorized machinery dealers who are resale outlets for machinery manufacturers (Class G)

I - Discounts to bona fide educational institutions for instructive purposes.

J - Class B, C and H multipliers (applies to specific purchasers and is larger than and in lieu of classification discount). Range 1 to 5.5%.

K - Additional discounts to some Class G purchasers on specific motors. (Range 3 to 14%).

L - Ten percent discount for unit shipment of 10 or more motors.

M - Jobbers and distributors

MQ - Annual quantity discount to all purchasers:

Amount	Discount $
$ 1,000 to 2,999	2
3,000 to 4,999	3
5,000 to 9,999	4
10,000 to 14,999	5
15,000 to 19,999	6
20,000 to 24,999	7½
25,000 and more	10

Note P #2 - Gives to certain industries rather than individuals.

Note R #3 - Discount Schedule:

Manufacturing (Class A)	25%
Dealers	40
Dealers $2,000 or more 6 months	45
Jobbers less than $50,000 per year	52
Jobbers more than $50,000 per year	22-42
Mfg.(Class G) using less than $50,000 per year	22-42
Mfg.(Class H) using more than $50,000 per year	25-42

Note #4 - Class G discount:

Annual purchases			less than $	50,000	20%
"	"	"	of	50,000	21
"	"	"		75,000	22
"	"	"		150,000	23
"	"	"		250,000	24
"	"	"		500,000	25

In addition to the foregoing, Company #24 gives any purchaser other than Class G the following quantity discounts:

Annual purchases of	$ 50,000	11%
" " "	75,000	12
" " "	150,000	13
" " "	250,000	14
" " "	500,000	15

Note #5 - Discounts to Class G:

Unit Shipment or Annual Value	Discount $
Less than 10	25
10-49 less than $5,000	25
50-199 $5,000 - 20,000	28
Over 199 20,000 - 75,000	32
Over 75,000	36

Note #6 - Unit shipment of late of 10 to 24 - Additional discount - 5%
" " " 25 or more - " " 10%

Note #7 - In late 1 to 9 - 30%
" " 10 to 100- 35%

Note #8 - Same as Company #10.

No asterisk * denotes that the filing includes the subject matter contained in the heading of the column.

$ 1 - Shipping - FOB factory, freight allowed to destination.

$ 2 - FOB factory

T 1 - Net 30 days

T 2 - 2% 10 days, net 30.

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FRACTIONAL HORSEPOWER MOTORS

(FINAL FILINGS)

CUSTOMER CLASSIFICATIONS

	Prices of motors			Class A	Class B	Class C	Class D	DQ	Class E	Class F	Class G	GQ				Class H	HQ	I	J	K	L	M	S	T
	#1	#2	#3	A-1	16%	16%	17%		17%	16%	20%	25%	20%	30%	35%	42%	17%	20%	25%						
1. #1				10%	20-10	20-10			20-10		20-10									4 Cos				2	2
2.		35.20	40.20	•	•	•	•	•	•	•	•		•	•	•	•	•	•	•	•	•			1	1
3.		33.10	34.75	•	•	19%	•	•	•	•	•	•					•	•			#1			1	1
4.	15.80	24.50	27.00		10	15	35%		25%	25	#1												40-46	1	2
5.	22.50			List	#1	#1	#1		#1	#1	#1		•	•	•	•	#1			•		•		1	1
6.	#1	#1	#1			#1	#1			#1	#1						#1							1	2
7.	22.50	35.20	40.70	•	•	•	•	•	•	•	•		•	•	•	•	•	•	•	•		•		1	1
8.	22.50	35.20	40.70	•	•	•	•	•	•	•	•		•	•	•	•	•	•	•	•	•	•		1	1
9.	22.50	35.20	40.70	•	•	•	•	•	•	•	•		•	•	•	•	•	•	•	•		•		1	1
10.	22.50	35.20	40.70	•	•	•			•	•	Malt. & Note QAQ discount	#2	•	•	•	•	•	•	20%	•	•	•	25%	1	1
11	22.50	35.20	40.70	•	•	•	20%		•	•	•		•	•	•	•	•	•	•	•		•		1	1
12.	21.00	32.00	35.00	10%	15%	20%	20-10%		20%	15%	20-10%		#3						20-10			#1		1	2
12.	22.50	35.00	41.00	•	•	•	•	•	•	•	•						•	•	16%	•				1	1
13	22.50	35.20	40.70	List	#1				#1	#1	#1		•	•	•	•			•	•		•		1	1
14.		#1	#1	List	#1	•	•	•	#1	#1	#1		•	•	•	•	#1		•	•	•	•		1	1
15.	22.50	35.20	40.70	•	•	•	•	•	•	•	•		•	•	•	•	•	•	•	•	•	•		1	1
16.	22.50	35.20	40.70	•	•	•			•	•	•		•	•	•	•	•	•	•	•		•		1	1
17.	#1	#1	#1	•	•	20%	17-10.		•	•	25%		•	•	•	•	20%		•			•		1	2
18.	#1	#1	#1	•	•	•	•	•	•	•	•	•					•	•				•		1	1
19.		35.20	40.70	•	•	•	•		•	•	•		•	•	•	•	•	•	•	#1		•		1	1
20.	22.50	35.20	40.70	10%	20%	20%			20%	20%	•	20%	#4						20%	#1		•		1	1
21.	22.50	35.20	40.70	List	#1	#1	#1		#1	#1	#1		•	•	•	•	#1		•	•				1	1
22.	22.50	35.20																						1	1
24.	22.50	32.00	37.00	•	•	•	•	•	•	•	•		•	•	•	•	•	•	•	•		•		1	1
25.		32.00	37.00	•	•	•	•	•	•	•	•	•					•	•		•				1	1
26.	22.50	32.00	37.00				45%		45%		•		•	•	•	•				•	•	•	53.6	1	1
27.	23.35	32.20	37.95	Note 1	Note 1	Note 1	Note 1	•	Note 1	Note 1	Note 1						•		•	•			25-10	1	2
28.	20.25	26.80	33.30	•	•	•	20%	•	•	•	•		•	•	•	•	•		•	•	•	•		1	1
29.	22.50	32.00	37.00	•	•	20%	17-10%		•	•	25%						20%		•			#6			2
30.	22.50	32.00	37.00	List	10%		•		10%	10%	•		•	•	•	•	16%		10%	•	•	Note 1		1	1
31.	20.75	28.80	33.30	15%	15%	25%	28%			25%	#7 -34%		•	•	•	•			•				34-15%	1	1
32. #8	22.00						53.6%																53.6%	1	2
33.		35.00	37.00	•	•	•	•	•	•	•	•	•					•	•	•	•				1	1
34.	22.50	35.20	40.70	•	•	•	•	•	•	•	•		•	•	•	•	•	•	•	•		•		1	1
35.	22.50	35.20	40.70	•	•	•	•	•	•	•	•	•	X	X	X	1	•	•		•		X		1	#
36.	22.50	35.20	40.70	•	•	•	•	•	•	•	•		•	•	•	•	•	•	•	•		•		1	1
37.		35.20	40.70	•	•	•	•	•	•	•	•		•	•	•	•	•	•		•				1	1
38.	22.50	32.00	37.00	•	•	•			•	•	Malt. & Note QAQ discount	#2	•	•	•	•	•	•	10%	•	•	•	25%	2	1
39.	22.50	35.20	40.70	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•		•		1	1
40.		32.00	34.00	List			30%		25%		#9												35-20%		1
41.	22.50	35.20	40.70	•	•	•	•	•	•	•	•		•	•	•	•	•	•	•	•	•	•		1	1
42.	20.15	31.60	34.55	•	•	•	•		•	•	•	•					•	•	•					1	2
43.	22.50	35.20	40.70	•	•	•	•	•	•	•	•		•	•	•	•	•	•	•	•	•	•		1	1

See FINAL FILINGS OF FRACTIONAL HORSE POWER MOTORS SHEET #

9522

NOTES

(FINAL FILINGS OF FRACTIONAL HORSE POWER MOTORS)

Class A - Users whose power requirements are limited or whose business is merely local in scope or who purchase power as an incidental adjunct.

A-1 - Discounts:

Orders less than $500	List
Individual Orders 500 - $999	10%
" " 1000 - 4999	12½%
" " 5000 or more	16%

Class B - Doing an interstate business in an extensively motorized industry and purchase motors at an average rate over a 3 year period of $2,000 or more annually.

Class C - Central stations and central station holding companies buying motors for sale to non-affiliated companies.

Class D - Resale motor dealers having agreements with motor manufacturers.

DQ - Class D discounts (unchanged).

Class E - Resale purchasers not otherwise classified.

Class F - Federal, State and Municipal Governments.

Class G - Bona fide resale machinery manufacturers who install motors in products manufactured by them.

GB - Class G purchasers whose purchases from a single company have averaged $2,000 or more annually during 1931, 1932 and 1933 or 1932, 1933 and 1934.

GQ - Discount to Class G purchasers based on dollar value of order and shipping requirements:

Discount	Value of Order	Shipping Requirements
20%	$1.000 or over	(Same in all classes)
30%	3,000	Unit shipment $150.00 (book value) and complete order in 90 days.
35%	8,000	"
42%	16,000	"

Class H - Authorized machinery dealers who are resale outlets for machinery manufacturers (Class G).

HB - Class H purchasers whose purchases from a single company have averaged $1,000 net or more annually during 1931, 1932 and 1933 or 1932, 1933 and 1934.

Class I - Bona fide educational institutions for instruction purposes.

J - Class HC and G multipliers.

K - Additional discount to some Class G purchasers.

L - Ten percent discount on unit shipment of at least $150.00 (List) to one destination.

M - Jobber and Distributor.

Note #1 - No change from original filing.

#2 - Resale machinery manufacturers branches and distributors 25%.

#3 - Discounts allowed all classes of customers if shipment to be completed within 3 months
Range of units 15-500 or over. Range of discount 10% to 30%.
Range of value $200.00 - $12,000.00 or over. Range of discount 10% to 35%.
Shipment to be completed in six months.
Range of units 25 to 1000 or over. Range of discount 10% to 35%.
Range of value $1000.00 to $50,000.00 and over. Range of discount 10% to 35%

#4 - Discount allowed all classes of customers.
Range of units 10-150 and over. Range of discount 10-20%.

#5 - Discount Schedule:
Manufacturers (Class A) 25%; Dealers 50%; Dealers $2000 list 6 mos. 52%; Jobbers who purchase less than $50,000 annually 52%; Jobbers who purchase more than $50,000 annually 22 and 42%; Manufacturers - See Note #1.

#6 - Discounts on quantity shipment within 90 days: $1,000 list - 5%; $2,500 list - 7½%; $5,000 list - 10%.

#7 - Extra quantity discount to Class G 1/15/35: Units 10-24 - 3%: Units 25-49 (Within 90 days) - 5%; Units 50-99 (Within 90 days) - 8%; Units 100-399 (Within 90 days) - 10%; Over 400 (Within 90 days) - 15%.

#8 - This company allowed discounts to all purchasers based on quantity of motors. Discount ranged from 20% on purchase of one motor to 57% on purchase of 5001 and over motors to be shipped in 90 days in unit shipments of 100 motors.

#9 - In addition to #8. Lots 25 or more, one month shipment - 35 - 10%.

An asterisk * denotes that the filing includes the subject matter contained in the heading of the column.

S 1 - Shipping - FOB factory, freight allowed to destination.

S 2 - FOB factory.

T 1 - Net 30 days.

T 2 - 2% 10 days net 30.

FAN MOTORS (ELECTRIC FANS)

ORIGINAL AND FINAL FILINGS

ORIGINAL FILINGS

* See note at bottom of page

DISCOUNTS

FIRM	VOLTS	CAT. NO.	LIST	GRAIN	CONSUMER	DISTRIBUTOR CONSIGNMENT	DEALER	DEPARTMENT STORES	DISTRIBUTOR	GOVERNMENT	COMMERCIAL, HOTELS, ETC.	INSTITUTIONS	JOBBERS	PUBLIC UTILITIES	RESALE MACHINERY STORES,	WHOLESALER	TERMS	REMARKS
				C-Commercial I-Industrial	C-Casual L-Large S-Special		S-Syndicate		C-Contract J-Jobber M-Merchandise				A-Agents B-Special				DELIVERY	
#1	8"		$ 4.60	I-35-5% C-35-5%	6-24 15% 25-49 25% 50-M 35-5%	40-10-3%	Less $50 35% over $50 35-5%	Less $50 35% Over $50 35-5%	C -50%	35-5%	1-50 25% 50-M 35-5%	35-5%		11/29/34 35-5%	Less$50 35% Over$50 35-5 100fans - 40-10-3		2-10 Net 30	A - B - C
	10"		12.95	I-35-5% C-35-5	6-24 15% 25-49 25 50-M 38-6	40-10-3%	Less $50 35% Over $50 35-5%		C- 50%	35-5%	1-50 25% 50-M 35-5	35-5%			Less$50 35% Over$50 35-5 100 fans - 40-10-3		2-10 Net 30	A - D - C
	OSC.		22.50	I-35-5% C-35-5%	6-24 15% 25-49 25% 50-M 35-5	40-10-3	Less $50 35% Over $50 35-5		C -50%	35-5	1-50 25% 50-M 35-5	35-5%			Less$50 35% Over$50 35-10 100 fans 40-10-3		2-10 Net 30	A - D - C
#2	8"	AS 14	1.75	50%				50%	J-50-5% M-50-5				50%	9/1/34 50-5%			2-10 EOM Net 30 Net 60 Rockies 30 days extra	D
#3	10" OSC.																	
	8"	14 30	4.60	I-35-5% C-35-5%	1-49 25% 50-M 35-5	40-10-3	Less $50 35% Over $50 35-5%	Less $50 35% Over $50 35-5%	C-50%	35-5%	6-24 15% 25-49 25% 50-M 35-5%	35-5%		Less$50 35% Over$50 35-5			Dealers & special users Net-15prox Consign- ment 2-15 prox -On all	A - B
	10"	1500	12.95	I-35-5 C-35-5	1-49 25% 50-M 35-5	40-10-3	Less $50 35% Over $50 35-5		C-50%	35-5%	6-24 15% 25-49 25% 50-M 35-5	35-5%						A - D
	OSC	1800	2250	I-35-5 C-35-5	1-49 25% 50-M 35-5	40-10-3	Less $50 35% Over $50 35-5		C-50%	35-5%	6-24 15% 25-49 25% 50-M 35-5	35-5%						A - B
#4	8"		4.60	I-35-5 C-35-5	6-24 15% 25-49 25% 50-M 35-5		Less $50 35% Over $50 35-5			35-5%	6-24 15% 25-49 25% 50-M 35-5	35-5%		Less $50 35% Over$50 35-5			2-10 Net 30	D
	10" OSC.	2250 59666	12.95 22 50	Same as 8" Same as 8"														
#5	8"	640	4.60	I-35-5%	6-24 15% 25-49 25% 50-M 35-5	Less $50 35% Over $50 35-5	Less $50 35% Over $50 35-5 (S) as above			35-5%	6-24 15% 25-49 25% 50-M 35-5	35-5%					2-10 Net 30	A - D - C
	10" OSC.	548 34025	12.95 22.50	Same as 8" Same as 8"														
#6	8"	X103	Net price 1.50															See note on Final sheet
#7	8"	D8	4.60		6-24 15% 25-49 25% 50-M 35-5	Less $50 35% Over $50 35-5			50%	35-5%		35-5%					2-10 Net 30	A - D
	10" OSC.	CP3 P3	12.95 22.50	Same as 8" Same as 8"														
#8	8"	104C	4.60	I-C 35-5%	6-24 15% 25-49 25% 50-M 35-5%	40-10-3	Less $50 35% Over $50 35-5	Less $50 35% Over $50 35-5	C - 50%	35-5%	6-24 15% 25-49 25% 50-M 35-5	35-5%		Less$50 35% Over$50 35-5	Less$50 35% Over$50 35-5 100 fans - 40-10-3 (1/20/34)		2-10 Net 30	A - B
	10" OSC.	604C 0604C	12.95 22.50	Same as 8" Same as 8"														
#9	8"	422MB	X 4.60 W 4.95	I-C 35-5%	6-24 15% 25-49 25% 50-M 35-5*		Less $50 35% Over $50 35-5			35-5%*		35-5%*					2-10 Net 30	A - S - C
	10"	426MB	W 9.95 W 10.50	Same as 8"														
	OSC.																	
#12	8"	175B	2.75		35%			40%					50%	40%			2% 6/1 10 prox.	F
	10"	15B	12.50		35%			40%					50%	40%			2% 6/1 10 prox.	
#11	8"	4160	4.60	I-C 35-5%	6-24 15% 25-49 25% 50-M 35-5	40-10-3%	Less $50 35% Over $50 35-5%		C - 50%	35-5%		35-5%			Less$50 35% Over$50 35-5 100 fans - 40-10-3*		2-10 Net 30	A - B - C	*Only (1) filing. Organizations regularly purchasing fans from Elec. Supply Dist. less than 50 - 25%, over 50 - 35%.
	10" OSC	5160 6660	12.95 22.50	Same as 8" Same as 8"														
#12	8"	77057	4.60	I-C 35-5%	6-24 15% 25-49 25% 50-M 35-5%		Less $50 35% Over $50 35-5%	Less $50 35% Over $50 35-5	Less $50 35% Over $50 35-5	35-5%		35-5%		Less$50 35% Over$50 35-5 (3/10/35)			A-Jobber 2-10 Net60 B-Jobber Others 2-10 Net30	M
	10"	517723	12.95	Same as 8"														
	OSC	51A931	22.50	Same as 8"														

1. Chains are defined as Commercial Chains and Industrial Chains
2. Consumers defined as Casual, Large and Special

FAN MOTORS (ELECTRIC FANS)

ORIGINAL AND FINAL FILINGS

FIRM	SIZE	CAT. NO.	LIST	TRADE	CONSUMER	DISTRIBUTOR CONSIGNMENT	DEALER	DEPARTMENT STORES	DISTRIBUTOR	GOVERNMENT	COMMERCIAL, HOTELS, ETC.	INSTITUTIONS	JOBBERS	PUBLIC UTILITIES	RESALE MACHINERY MANUFACTURERS	WHOLESALERS	DELIVERY TERMS	REMARKS
				C-Commercial I-Industrial L-Casual L-Large S-Special		DISTRIBUTOR	S-Syndicate		C-Contract J-Jobber M-Merchandise				A-Agents S-Special					
#1 4/4/35	8"		$ 3.95	30%	30%	40-10-3%	40%	40%	50% 5% comm to Govt	* F 5/6/35 50%	30%	30%		40%	Less 100 35-5% Over 100 40-10-3		2-10 Net 30 *Net 30	A - B - C (F)	* or ' -Denotes change in terms
	10" OSC.		12.95 22.50	Same as 8". Same as 8"														
#2 3/18/35	8"	14	1.84	50-5%				50-5%	50-5% J M				50-5%	50-5%			2% 90 days	D
#3 2/1/35	8" ∮	1430	3.95	30%	30%	40-10-3%	35-5%	35-5%	50% 5% comm. to Gov't.	50% ' F	30%	30%		35-5%	Less 100 35-5% Over 100 40-10-3		Dealers & special users 2-10 Dist. outright and consignment 2-10 Net 30	A - B	∮ Only one filing
	10" OSC.	1500 1800	12.95 22.50	Same as 8" Same as 8"														
#4 11/29/34	8" 10"	2250	4.60 12.95	30%	30%	40-10-3%	35-5%	35-5%	50% 5% comm. to Gov't. 5/20/35	50% * F 5/20/35	30%	30%		35-5%	Less 100 35-5 Over 100 40-10-3 6/3/35 ∮	50%	2-10 Net 30 *Net 30	F (D)	8" discontinued 8/2/34 Offered to trade @50-10 from list ∮Only one filing.
	OSC.	59666	22.50	Same as 10".														
#5 11/19/34	8"	840	4.60	30%	30%	46-2% *	Less $50 35% Over $50 35-5% ∮	Less $50 35% Over $50 35-5% ∮	50% 5% comm. to Gov't.	50% * F	30%	30%		Less $50 35% Over $50 35-5% ∮			2-10 Net 30 * 2% prox. ' 2-10	A - B - F - C	∮ Only one filing
	10" OSC.	546 34025	12.95 22.50	Same as 8" Same as 8"														
#6 4/1/35	8"	3105	1.79	50-5-5% * 45% C-I				50-5-5% *	50-5-5% *	45%		45%	50-5-5% *				2-10 Net 10 *2-10 prox	D	2/1/34 LIST PRICE $1.90 #3103 does not appear after 9/4/34 Changed 4/1/35 to #3105
#7 5/29/35	8"	D8	4.60		55%		55%		55%	55%		55%					2-10 Net 30	A - D	
4/19/35	10"	OP3	12.95		55%		55%		55%	55%		55%					2-10 Net 30	A - D	
4/24/35	OSC.	AV1	22.50	C 30 ∮	30		40		J- 50	50		30				50% ∮	2-10 Net 30	A - D	∮ Only one filing List price changed to $3.95 5/11/35
#8 12/1/34	8"	1040	5/11/35 3.95 4.60	I-C - 30% ∮	30%	4-10-3%	35-5%	35-5%	C -50% 5/11/35 50% 5% comm.to Gov't.	5/11/34 50%	30%	30%		35-5%	Less 100F 35-5% Over 100F 40-10-3 *		Net 30	A - B - F	∮ Only one filing List price changed to $3.95. 5/11/35
	10" OSC.	8040 40540	12.95 22.50	Same as 8" Same as 8"														
#9 1/3/35	8"	422MB	3.20	50-5%			S - 50-5% D - 40%	40% ∮	J-C-M 50-5%				50-5% ∮	40% ∮			2-10 prox.	A - B - C	∮ Only one filing
	10"	426MB	7.75	Same as 8"														
#10 1/6/35	8"	13755	2.75		33 1/3%			500 or over 50%	C-J 50-10%				50-10%	500 or over 50%			' 2% 6/1 prox.	D - F	'1% per mo. anticipation allowed for payments up to May 1. No. change 1/17/35 from 1750 to 13758. ∮ Only one filing No. changed 1/17/35 fro 750 to 4358
	10"	4355E	10.00	Same as 8".														
#11 11/29/34	8"	4160	1/21/35 3.95 4.60	C-I 30%	35-5%	40-10-3% '	35-5%	35-5% ∮	50% 5% comm. to Gov't.	50% * F		30%		35-5% ∮			2-10 2-10 Net 30' Net 30 *	A - B - F C	∮ Only one filing
	10" OSC.	5260 6560	12.95 22.50	Same as 8" Same as 8"														
#12 1/2/35	8"	770572	4.60	C-I 30%	30%	46-2 ' ∮	5/6/35 40%	5/6/35 40%	50%	5/6/35 50% * F		30%		5/6/35 40%	Less 100F 35-5 Over 100F 40-10-3 7/29/35 ∮		2-10 Net 30 2-10 Net 60' Net 30*	A - B - F C	∮ Only one filing
	10" OSC.	517723 516931	12.95 22.50															

ELECTRIC .....US

Original and Final Filings

Original Filing.

Com-pany	Originated	Effective	Prices	Discounts: Educ. Insts.	Discounts: Other	Deferred Payments: Plan	Deferred Payments: Rate	Rentals: Plan	Rentals: Rate	Accessories	Cash Terms	Delivery	Demonstration	Guarantee
1.	3-30-34	4-[illegible]-34	Net	33 1/3%	None	1	20% Down 12 mo. 6%	2	10% of List 10% of Bal. per mo. 6%	Std. set $40.00	Net 30 days	FOB Factory Frt. allowed	30 days 1 machine of given rating	12 mo. covering matl. and workmanship.
2.	10-30-33	10-30-33	Net	No disc.	None	6	25% Down 18 mo. 11% 6 mo. 5%	1	List + 10%, 15% of result per mo.	Std. set $40.00	Net 30 days	FOB Factory Frt. allowed	30 days. Customer pays frt. both ways	12 mo. matl. & workmanship. Gas engines only, 30 days.
3.	10-30-33	10-30-33	Net	No disc.	None	None	None	4	Net charges from $30.00 to $250.00 per mo.	Std. set $25. to $150. dep. on rating of mach.	2% 10 days 30 days net	FOB Factory	30 days- 1 mach. of given rating. Customer pays frt. both ways if mach. returned	12 mo. material and workmanship.
4.	10-20-33	10-30-33	Net	33 1/3%	None	2	List + 10%, 15% of the result per mo.	1	List + 10%, 15% of the result per mo.	Std. set $40.00	30 days net	FOB Factory Frt. allowed	30 days	Guaranteed to meet NEMA Standard Rating - No time specified.
5.	10-30-33	10-30-33	Net	No disc.	None	2	25% Down. Bal 10 mo. at 6%	1	10% of list, 10% of val. per mo. If purchased 6% of list less 10%	Std. set $40.00	30 days net	FOB Factory Frt. allowed Tractor types FOB Factory only	30 days	None
6.	10-30-33	10-30-33	Net	No disc.	None	1	20% Down.Bal. 12 mo. at 6%	[illegible]	10% per mo. + 6% per annum based on length of rental	Std. set $40.00	2% 10 days 30 days net	FOB Factory, Frt. allowed	None	None
7.	11-21-34	12-1-34	Net	No disc.	None	1b	20% Down 12 mo. No Finance Charge	None	None	Std. set $40.00	30 days net	FOB Factory, Frt. allowed	30 days. 1 machine of a given rating	12 mos. matl. no workmanship
8.	10-30-33	10-30-33	Net	No disc.	None	None	None	1	List + 10%, 15% of result per mo.	Std. set $40.00	30 days net	FOB Factory, Frt. allowed	None	None
9.	12/15/34	12/26/34	Net	No disc.	None	None	None	None	None	Std. set $40.00	30 days net	FOB Fact. Frt. allowed except on tractor welders & welding generators equipped for mounting on tractor	None	None
10.	10-30-33	10-30-33	Net	No disc.	None	9	25% down 12 mo. 6%	1	List + 10%, 15% of the result per mo.	Std.set $40.00	30 days net	FOB Factory Frt allowed	None	12 mo. matl & workmanship. Gas engine only, 30 days.
11.	10-1-34	10-11-34	Net	No disc.	10 or more on 1 order 10% off	None	None	None	None	Std. set $40.00	30 days net	FOB Factory	None	12 mo. matl. and workmanship
12.	4-30-34	5-10-34	Net	No disc.	None	4	30% Down 12 mo. 10% on purchase price	None	None	None	30 days net	FOB Factory	None	None
13.	10-31-33	10-31-33	Net	No disc.	None	1	20% Down 12 mo. 6%	2	10% list price per mo. 6% per annum if purchased.	Std. set $40.00	30 days net no cash discount	Frt. allowed. FOB purchasers station	30 days - 1 machine of a given rating	12 mo. except engine & accessories which take guarantee of their makers.
14.	1-29-34	1-29-34	Net	No disc.	None	5	1/3 Down 12 mo. no finance charge	4	300 amp. - $100.00 mo. 400 amp. - $150.00 mo. 600 amp. - $200.00 mo.	None	2% cash 30 days net	FOB Factory	None	None
15.	10-30-33	10-30-33	Net	No disc.	None	None	None	1	List + 10%, 15% of the result per mo.	Std. set $40.00	Net 30 days	FOB Factory	None	None
16.	10-30-33	10-30-33	Net	No disc.	None	None	None	1	List + 10%, 15% of the result per mo.	Std. set $40.00	30 days net	Frt. allowed to destination	30 days	Guaranteed to meet NEMA established rating. No time specified.
17.	10-29-33	10-30-33	Net	No disc.	None	None	None	None	None	Std. set $40.00	2% 10 days 30 days net	Frt. allowed to destination	30 days 1 mach. of a given rating.	12 mo. except gas engines, etc. guaranteed according to the maker.
18.	1-29-34	2-14-34	List	No disc.	None	1a	20% Down 12 mo. 8%	4	Gas sets - $150.00 mo. Elec. sets - $100.00 mo.	Std. set $40.00	No cash discount	FOB Customer	None	None
19.	10-31-33	10-31-33	Net	No disc.	None	None	None	1	List + 10% 15% of the result per mo.	Std. set $40.00	Net 30 days	FOB Factory, Frt. allowed to destination	Allowed subject to Division Manager	12 mo. except gas engines which are based on maker's guarantee. NEMA standards.
20.	10-29-33	10-30-33	Net	No disc.	None	None	None	None	None	Std. set $40.00	Net 30 days	FOB Factory	30 days - 1 machine of a given rating	12 mo. matl & workmanship. Gas engines. 30 days only.

			All Net Prices	None	33 1/3	2 Cos.	Plan 1 - 3 Cos. " 1a - 1 Co. " 1b - 1 Co. " 2 - 1 Co. " 4 - 1 Co. " 5 - 1 Co. " 6 - 1 Co. " 8 - 1 Co. " 9 - 1 Co. No Plan - 9 Cos. 20 Cos.		Plan 1 - 8 Cos. " 2 - 3 Cos. " 4 - 3 Cos. No Plan- 6 Cos. 20 Cos.		1. None - 2 Cos. 2. $40.00 - 17 Cos. 3. Spec. net prices 1 Co.	1. Net 30 days - 15 Cos. 2. 2% 10 days net 3 Cos. 3. 2% Cash 30 days net 1 Co. 4. No Cash discount 1 Co.	1. FOB Frt. allowed - 12 Cos. 2. FOB Factory - 6 Cos. 3. Frt. allowed, FOB Factory. Only tractor types - 2 Cos.	1. None - 9 Cos. 2. 30 days 1 mach. of a given rating - 5 Cos. 3. 30 days - 3 cos. 4. 30 days customer pays freight - 2 Cos. 5. Subj. to Div. Mgr. - 1 Co.	1. None - 8 Cos. 2. 12 mo. except gas engines & other purchased parts carrying maker's guarantee - 6 Cos. 3. 12 mo. materiel and workmanship 4 Cos. 4. Guaranteed to meet NEMA standards - 2 Cos.

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LATEST FILINGS - WELDING APPARATUS

Company	Originated	Effective	Prices	Discounts		Deferred Payments		Rentals	Accessories	Cash Terms	Delivery	Demonstration	Guarantee
			Net or List	Educ. Insts.	Other	Plan	Rate	Plan					
1.	3-30-34	4-9-34	Net	33 1/3%		1	20% Down 11 Mo. 6%	2	10% of list per mo. If purchased add 6% per annum less 1st mo. rental.	Std. set $40.00	30 days net	FOB Factory Frt. allowed	30 days 1 machine of given rating.	12 mo. covering material and workmanship.
2.	10-30-33	10-30-33	Net	33 1/3		1	20 Down 12 Mo. 6%	2	10% of list per mo. If purchased add 6 per annum less 1st mo. rental.	Std. set $40.00	30 days net	FOB Factory Frt. allowed	30 days 1 machine of given rating.	12 mo. covering material and workmanship.
3.	10-30-33	10-30-33	Net	No disc.		1	20% Down 12 Mo. 6%	2	10% of list per mo. If purchased add 6% per annum less 1st mo. rental.	Std. set $40.00 to $60.00 dep. on rating of machine	30 days net	FOB Factory Frt. allowed	30 days 1 machine of given rating.	12 mo. covering material and workmanship.
4.	10-20-33	10-30-33	Net	33 1/3		1	20% Down 12 Mo. 6%	2	10% of list per mo. If purchased add 6% per annum less 1st mo. rental.	Std. set $40.00	30 days net	FOB Factory Frt. allowed	30 days 1 machine of given rating.	Guaranteed to meet NEMA Standard Ratings. No time specified.
5.	10-30-33	10-30-33	Net	33 1/3		1	20% Down 12 Mo. 6%	2	10% of list per mo. If purchased add 6% per annum less 1st mo. rental.	Std. set $40.00	30 days net	FOB Factory Frt. allowed. Tractor type FOB Factory only.	30 days 1 machine of given rating.	12 mo. covering material and workmanship.
6.	10-30-33	10-30-33	Net	33 1/3		1	20% Down 12 Mo. 6%	2	10% of list per mo. If purchased add 6% per annum for length of rental.	Std. set $40.00	30 days net	FOB Factory Frt. allowed.	None	None
7.	11-21-34	12-1-34	Net	33 1/3		1	20% Down 12 Mo. 6%	2	10% of list per mo. If purchased add 6% per annum less 1st mo. rental.	Std. set $40.00	30 days net	FOB Factory Frt. allowed.	30 days 1 machine of given rating.	12 mo. covering material and workmanship.
8.	10-30-33	10-30-33	Net	No disc.		M	None	2	10% of list per mo. If purchased add 6% per annum less 1st mo. rental.	Std. set $40.00	30 days net	FOB Factory Frt. allowed.	None	None
9.	12-15-34	12-26-34	Net	No disc.		N	None	M	None	Std. set $40.00	30 days net	FOB Factory Frt. allowed except on tractor welders or welders equipped for tractor mounting.	None	None
10.	10-30-33	10-30-33	Net	33 1/3		1	20% Down 12 Mo. 6%	2	10. of list per mo. If purchased add 6% per annum less 1st mo. rental.	Std. set $40.00	30 days net	FOB Factory Frt. allowed.	30 days 1 machine of given rating.	12 mo. material and workmanship Gas engines 30 days.
11.	10-1-34	10-11-34	Net	33 1/3		M	None	3	10% of list price per mo.	Std. set $40.00	1% 10 days 30 days net	FOB Factory	None	12 mo. material and workmanship.
12.	4-30-34	5-10-34	Net	None		4	30% Down 12 Mo. 10% on purchase price.	M	None	None	30 days net	FOB Factory	None	None
13.	10-31-33	10-31-33	Net	33 1/3		1	20% Down 12 Mo. 6%	2	10% of list price per mo. If purchased add 6% per annum.	Std. set $40.00	30 days net	FOB Factory Frt. allowed	30 days 1 machine of given rating.	12 mo. except gas engine and accessories which carry guarantee of their makers.
14.	1-29-34	1-29-34	Net	None		5	1/3 Down 12 Mo. 6%	4.	10% of list per mo. If purchased add 6% per annum	None	2% cash 30 days net	FOB Factory	None	None
15.	10-30-33	10-30-33	Net	33 1/3		1	20% Down 12 Mo. 6%	2	10% of list per mo. If purchased add 6% per annum less 1st mo. rental.	Std. set $40.00	30 days net	FOB Factory	None	None
16.	10-30-33	10-30-33		33 1/3		1	20% Down 12 Mo. 6%	2	10% of list per mo. If purchased add 6% per annum less 1st mo. rental.	Std. set $40.00	30 days net	FOB Factory Frt. allowed	30 days 1 machine of given rating.	12 mo. material and workmanship.
17.	10-29-33	10-30-33	Net	33 1/3		1	20% Down 12 Mo. 6%	2	10% of list per mo. If purchased add 6% per annum less 1st mo. rental.	Std. set $40.00	30 days net	FOB Factory Frt. allowed	30 days 1 machine of given rating.	12 mo. except gas engines and accessories which carry guarantee of their makers.
18.	1-29-34	2-14-34	Net	None		1A	20% Down 12 Mo. 8%	4	Gas Sets - $150.00 Mo. Electric Sets-$100.00 Mo.	Std. set $40.00	No cash discount	FOB Factory Frt. allowed	None	None
19.	10-31-33	10-31-33	Net	33 1/3		1	20% Down 12 Mo. 6%	2	10% of list per mo. If purchased add 6% per annum less 1st mo. rental.	Std. set $40.00	30 days net	FOB Factory Frt. allowed	30 days 1 machine of given rating.	12 mo. material and workmanship.
20.	10-29-33	10-30-33	Net	33 1/3		1	20% Down 12 Mo. 6%	2	10% of list per mo. If purchased add 6% per annum less 1st mo. rental.	Std. set $40.00	30 days net	FOB Factory Frt. prepaid	30 days 1 machine of given rating.	12 mo. material and workmanship Gas engines 30 days only.
			All Net Prices	33 1/3 14 Cos. None 6 Cos.		Plan 1 - 14 Cos. " 1A - 1 Co. " 4 - 1 Co. " 5 - 1 Co. No Plan - 3 Cos.		Plan 2 - 15 Cos. " 3 - 1 Co. " 4 - 2 Cos. No Plan - 1 Co.	1. No Plan - 2 Cos. 2. $40.00 -17 Cos. 3. Special net prices - 1 Co.	Plan 1-Net 30 days-17 Cos. 3-2% cash, 30 days net - 1 Co. 4-No cash discount - 1 Co. 5-1% 10 days - 1 Co. 30 days net	1. FOB Factory Frt. allowed. 13 Cos. 2. FOB Factory. 4 Cos. 3. FOB Factory Frt. allowed-tractor type only. 2 Cos. 4. FOB Factory Frt. prepaid. 1 Co.	1. None - 8 Cos. 2. 30 days 1 machine of given rating- 12 Cos.	1. None - 7 Cos. 2. 12 mo. except gas engines & other purchased parts carrying makers guarantee - 2 Cos. 3. 12 mos. material & w. - 8 Cos. 4. Guaranteed to meet NEMA stds-1 Co. 4a. 12 mos. material & workmanship Gas engines 30 days only-2 Cos.

CALCULATIONS OF RENTAL PURCHASE & DEFERRED PAYMENT PLANS-ORIGINAL & FINAL

COMPANY	DATE FILED	FILED & ACCEPTED	DATE EFFECTIVE	LIST PRICE	DEFERRED PAYMENTS Size	DEFERRED PAYMENTS 20% DOWN PAYMENT	700 A.C. TOTAL INSTALLMENT COST	STARTING MONTHS
#1	7-[illegible]-34	4-[illegible]-34	5.00.00	770.00	#1 [illegible]	154.00	75[illegible]	12
"	11-17-34	10-24-34	5.00	[illegible].00	1 [illegible]	[illegible].00	76.00	12
#2	10-30-33	10-30-33	550.00	730.00	#2 730.00	1 [illegible].50	757.[illegible]	6
	2-3-34	[illegible]-[illegible]-34			#1 730.00	146.00	765.00	12
	6-26-34	6-[illegible]-34	550.00	[illegible].00				
	11-23-34	11-20-34	[illegible].00	600.00				
	11-26-34	11-26-34	550.00	[illegible].00	#1 [illegible].00	129.00	676.00	1[illegible]
#3	10-30-33	10-30-33	550.00	730.00				
	1-26-34	1-26-34	[illegible].00	730.00				
	5-31-34	6-11-34						
	11-26-34	12-[illegible]-34	[illegible].00	[illegible].00				
	4-16-35	2-26-35	550.00	645.00	#1 [illegible].00	129.00	676.00	1[illegible]
	3-7-34	4-[illegible]-34						
#4	10-23-33	10-[illegible]-33	[illegible].00	776.00	#[illegible] 730.00	120.45	803.00	7
	[illegible]-[illegible]-34	4-1-34			#1 730.00	146.00	765.00	12
	[illegible]-[illegible]-34	[illegible]-[illegible]-34	110.00	660.00				
	6-21-34	6-[illegible]-34	[illegible].00	[illegible].00				
	10-[illegible]-34	10-[illegible]-34	110.00	[illegible].00	#1 [illegible].00	135.00	676.00	12
#5	10-30-33	10-[illegible]-33	110.00	7[illegible].00	#[illegible] 730.00	1[illegible].50	762.85	10
	2-14-34	[illegible]-[illegible]-34			#1 730.00	146.00	765.00	12
	6-21-34	[illegible]-[illegible]-34	[illegible].00	[illegible].00				
	6-[illegible]-34	[illegible]-[illegible]-34	0.00	[illegible].00	1 [illegible].00	135.00	676.00	12
#6	10-30-33	10-30-33	385.00	500.00	#1 500.00	100.00	5[illegible].00	12
	1-1-[illegible]	1-[illegible]-34	[illegible].00	730.00				
	5-1-[illegible]	[illegible]-[illegible]-34	545.00	[illegible].00				
	6-[illegible]-34	[illegible]-7-34	[illegible].00	645.00	#1 645.00	129.00	676.00	12
#7	11-1-[illegible]	1[illegible]-1-[illegible]	[illegible].00	730.00	#1[illegible].00	146.00	770.00	12
	[illegible]-[illegible]-[illegible]	[illegible]-[illegible]-34	730.00	[illegible].00	#1 645.[illegible]	129.00	676.00	12
#8	10-[illegible]-[illegible]	10-30-33	[illegible].00	730.00				
	10-13-34	10-[illegible]-34	[illegible].00	645.00				
#9	10-15-34	1[illegible]-26-34	550.00	645.00		NONE		
#10	10-30-33	10-30-33	550.00	730.00	#5 730.00	142.50	762.85	12
	1-15-34	2-24-34			#1 730.00	146.00	765.00	12
	5-13-34	5-24-34	550.00	650.00				
	10-23-34	10-23-34	550.00	645.00	#1 645.00	129.00	676.00	12
#11	10-1-34	10-11-34	565.00	665.00		NONE		
	11-26-34	11-26-34	550.00	645.00				
#12	DOES NOT MANUFACTURE COMPATIBLE APPLIANCES.							
#13	MANUFACTURES GAS ENGINE DRIVEN EQUIPMENT ONLY.							
#14	1-29-34	1-29-34		465.85	#5 465.85	215.00	465.00	12
#15	10-30-33	10-30-33		730.00				
	1-[illegible]-34	2-3-34	550.00	730.00				
	2-22-34	3-10-34			#1 730.00	146.00	765.00	12
	10-2-34	10-13-34	550.00	645.00	#1 645.00	129.00	676.00	12
#16	10-30-33	10-30-33	550.00	730.00				
	2-15-34	2-[illegible]-34			#1 730.00	146.00	765.00	12
	9-27-34	9-27-34	550.00	645.00				
	11-15-34	11-25-34	650.00	600.00				
	11-30-34	12-10-34	550.00	645.00	#1 645.00	129.00	676.00	12
#17	10-30-33	10-30-33	550.00	730.00				
	11-13-33	11-13-33	600.00	675.00				
	3-24-34	3-27-34	550.00	730.00				
	12-18-34	1[illegible]-26-34	550.00	645.00	#1 645.00	129.00	676.00	12
#18	3-31-34	4-10-34	550.00	730.00	#1A 730.00	146.00	776.72	12
#19	10-30-33	10-30-33	550.00	730.00				
	2-1-34	2-12-34			#1 730.00	146.00	765.00	12
	9-21-34	9-27-34	550.00	645.00	#1 645.00	129.00	676.00	12
#20	10-29-33	10-30-33	550.00	730.00				
	3-6-34	3-16-34			#1 730.00	146.00	765.00	12
	9-25-34	9-27-34	550.00	645.00	#1 645.00	129.00	676.00	12

GENERAL PURCHASE LIST PRICE	700 A.C. 1st. [illegible] TOTAL COST	[illegible] STARTING MONTHS	[illegible] % Interest
#[illegible] [illegible].00	73.00	7[illegible].40	10	6
#[illegible] 6[illegible].00	[illegible].50	[illegible].83	10	6
#1 730.00	120.45	803.00	7	10 on list
#[illegible] 730.00	73.00	769.42	10	6
#[illegible] [illegible].00	[illegible].0	[illegible]	10	6
#4 730.00	Special rates per month for each size set.			
#[illegible] [illegible].00	64.50	[illegible].83	10	6
#1 730.00	120.45	803.00	7	10 on list
#2 730.00	73.00	769.42	10	6
#[illegible] [illegible].00	[illegible].50	[illegible].83	10	6
#1 730.00	120.45	803.00	7	10 on list
#2 730.00	73.00	769.42	10	-
#2 [illegible].00	[illegible].50	[illegible]	10	-
#2 500.00	50.00	527.00	10	
#2 [illegible].00	64.50	679.83	10	6
#2 [illegible].00	64.50	679.83	10	6
#1 730.00	120.45	803.00	7	10 on list
#2 [illegible].00	64.50	679.83	10	6
#1 730.00	120.45	803.00	7	10 on list
#2 730.00	73.00	769.42	10	6
#2 [illegible].00	64.50	679.83	10	6
#3 645.00	64.50	[illegible].00	10	None
#4 465.85	Special rates per month for each size set.			
#1 730.00	120.45	803.00	7	10 on list
#2 730.00	73.00	769.42	10	6
#2 645.00	64.50	679.83	10	6
#1 730.00	120.45	803.00	7	10 on list
#2 730.00	73.00	769.42	10	6
#2 645.00	64.50	679.83	10	6
#2 730.00	73.00	769.42	10	6
#2 645.00	64.50	679.83	10	6
#4 730.00	Special rates per month for each size set.			
#1 730.00	120.45	803.00	7	10 on list
#2 730.00	73.00	769.42	10	6
#2 645.00	64.50	679.83	10	6
#2 730.00	73.00	769.42	10	6
#2 645.00	64.50	679.83	10	6

LEGEND RENTAL PURCHASE AND DEFERRED PAYMENT PLANS

RENTAL PURCHASE PLANS

(1) List price 10%; 15% of the result per month.
(2) 10% of list price per month; 6% interest.
(3) 10% of list price per month; no interest.
(4) Special rates per month for each welding set.

DEFERRED PAYMENT PLANS

(1) 20% down payment; balance in 12 months; finance rate 6%.
(1a) 20% down payment; balance in 12 months; finance rate 8%.
(1b) 20% down payment; balance in 12 months; no finance charge.
(2) List price plus 10%; 15% of the result per month.
(3) 10% of list price per month; no finance charge.
(4) 30% down payment; balance in 12 months; finance rate 10% on purchase price.
(5) 33-1/3% down payment; balance in 12 months; no finance charge.
(6) 26% down payment; balance in 18 months; 11% finance charge; 6 mo. 5%.
(7) 10 % of list price per month; finance charge 6% after first month.
(8) 25% down; 10 months 6%.
(9) 25% down; 12 months 6%.

* symbols B Part —
Dry Cells and Flashlights
Section a page 1

CUSTOMER CLASSIFICATIONS

DOC. #	DATE	CAT NO.	DIST.	DEALER	DEPARTMENT STORES	JOBBERS	WHOLESALERS	DISTRIBUTORS	INDUSTRIALS	U.S. GOVERNMENT	TOY MANUFACTURERS	CHAINS	BATTERY DEVICES	MAIL ORDER	SOUTHWEST
1.															
2.	12/8/33	#21	6.32*	6%*	6%*	7%*						13%*		13%*	7%*
3.															
4.															
5.															
1.		#10m1	2.60	30%	7%	4½%	4½%		4%	4%		4½%			5%
2.		#102	.10	3½%	4½	5%	5%		5%-500M - 5% 500M - 6%	5%	>500M - 7% 250M - 7½% <250M - 7%	4½%	5%		
3.		B	.37	30%	4%	4½%	4½%		4½%	4½%		4½%			5.25*
4.		F	.43	29%	4½%	4½%	4½%		4½%	4½%		4½%			50%
1.															
2.		#30-61	3.50	28%	28½/5%			4½%	4½%	4½%		28½/5%*			
3.		#10	.10	1½/3%	1½/5%			5%	5%	5%	<500M - 7% >500M - 7%	3½/5%			
4.		B	.28	4½%	4½%			4½%	4½%	4½%			5%		
5.		H	.29	4½%	4½%			4½%	4½%	4½%			5%		
6.															
1.	Retail	#21304	2.95		3½%		4½%	3½%	4½%	4½%		28½/5%			
2.	2/1/34	U-2	.10	1½%	4½%		5%	5%	5%	5%	>500M - 7% 250M - 7½% <250M - 7%	7½%	4½%	4½%	5%*
3.			.37	28%	4½%		4½%	4½%	5%			5%	5%	4½%	
4.															
1.	2/16/34	#3011	1.20		1.00		1.00*	80 (4/10/34)	1.17	1.17		80 (4/10/34)			
2.	2/16/34	#11	.10	6%*	7½%		7½*		6½ (4/10/34)	7% (4/10/34)		7½%		To 500M - 7% 500M-1L - 7½ 1L - 2L - 7½ >2L - 7%	
3.	2/16/34	B		19*	.17		.17*	17*	17	.17		17			
4.		F		22*	.20		.20*	.20*	.20	.20		20			
1.															
2.	11/27/33	#T30-F	2.60	42%	5% (Semi)		5%	5%	5%	5%		6%			4%
3.		#D-10	10	50-250 - 4% 250 - 5%	6%		4%	6%	5%	5%	<500M - 7% >500M - 7%	Syndicate - 7½%	<250M-7% 250M-7½% >500M-7½%		6%
4.			.37	38%	5%		5%	5%	5%	5%		Syndicate 1-59, F-51 5%	5%-10%	5%	
5.															
1.	12/28/33	#1AA5	2.95	4%			4%								
2.	12/28/34	#23	.10	3%			5%								
3.			.37	5%			4%								
4.															
1.															
2.	11/24/33	#3091	2.00	1.28 (5/1/34	3%		4%	4%	4%	4%		4%*			5%
3.		#120	10		5%%				To 5400 - 5%% >5400 - 5%%	5%		<250M - 7% 250-500M - 7½ >500M - 7½	5%%		6%%
4.	11/24/34	B	.35	3%(5/1/34)	4½%		4%	4%							
5.		F	.40	3%(5/1/34)	4%		4%	4%							
6.															
1.															
2.		#870	2.40	50%	3%		4½%	4½%	4½%	5%		4½%			5%
3.		#950	.10	3½%	4½%		5%	5%	5%	5%	>500M -7% 250-500 - 7% <250M - 7%	5%	5%		
4.		B	.37	28%	4%		4%	4%	4%	4%		4%			5%
5.		F	.43	29%	4%		4%	4%	4%	4%		4%			5%
6.															
1.	12/23/33	#3303	2.60	50%	3%			4%*	4%	4%			4%	5%	
2.		#2	.10	3½%	4%			5%%	5%	5%			<250M - 7% 250M -7½% >500M - 7½%	5%	7%
3.		B	.37	28%	4%			4%*	4%	4%			5%	5%	
4.		F	.43	29%	4%			4%*	4%	4%					
5.															
1.															
2.	11/24/33	Red Label	10		7%*	7%	7%					7%			7%
3.															
4.															
5.															
1.															
2	11/17/33	#285	2.40	3%				5%							
3.		#300	40	4%				6%%							
4.			40	3%				5%	5%						
5.															
1.															
2.	11/24/33	#650	10		1.00%		9%	.9*	1.00	1.00		9%	85%*	85%*	
3.					6%		7%	7%	To 5400-5%%	6%		7%	7%	<25M - 7% <250-500-7½%	
4.		B #1615							>5400 - 6%					>500M - 7%	
5.		F			17%		16	16	17	17		1%	14%*	14%*	
6.					20%		19	.19	20	20		18	11%*	47%*	
1.															
2.	11/24/33	#316	2.60	30%	3½%		5½%	5½%	4½%	3½%		4½%			5½%
3.	11/24/33	#109A	.10	5%	5%		6%	6%	<5400 - 5½% >5400 - 6%	5%		5% (old package) 6% (by packs)			6%
4.		B #-	15	3½%	4½%		4½%	4½%	5%	4½%		4½%			5½%
5.		F	40	3%	4½%		4½%	4½%	3½%	3½%		4½%			5½%
6.															
1.															
2.		#6818	2.60	30/5%			5%/6								
3.		#1311	10	5%%			6%/6	5%/6			<500M - 7% >500M - 7%				
4.		B #1615	.37	28%			4%								
5.		F	41	24%/5%			6%/6								

SPECIAL DISCOUNTS

DATE	BROKEN PACKAGES ADDITIONAL CHARGES	QUANTITY DISCOUNT	DISCOUNT CONS. QUANTITY, QUALITY, OR COST OF SELLING OR TRADE-IN ALIE	DISCOUNT OR SPEC. ORDERS	DISCOUNT ON INDIV. CYCLES	DISCOUNTS OR SPECIAL PRICE TO CUSTOMERS	CLASSIFICATION DISCOUNT	DISCOUNT IN JOBBING UNDER FILED PRICE TO RETAIL CONSUMING
12/8/33	5% A,F,O	5% A,F,O 50M	10% F,O	10%				
12/8/33	5% A,F,O	5% A,F,O 50M	10% F,O	10%				
11/4/33				5%			5% A,B,D,F,B	
				4%		4per cell b	4% B,D,F,B	
				2½		4per cell B	2½ a,B,D,F,B	
				2½			1½ a,B,D,F,B	
11/23/33						4per cell C		
							5% C	
							1½ C	
11/24/33			10% B	4% C	4% C		10% B	
11/24/33			10% B	10% C	10% C		10% B	
11/24/33			10% B	5% C	4% C		10% B	
11/24/33			10% B	4% C	5% C		10% B	
12/26/34			10%b					
12/26/34			10%3					
12/26/34			10%3					
11/11/34						4per cell B(o/1/14)		
11/24/33			10%0(12/26/33)	5%0	5%0		5%0	
11/24/33			10%0(12/26/33)				5%0	
11/24/33			10%0(11/24/33)	4%0	4%0		5%0	
11/24/33							5%0	
11/24/33			5 to 10% 10W-20W-cells A,B,D,E,F,G,H,					
11/24/33						4per cell B		
12/24/33						4per cell B: 2/34)		

* - Only one filing

A - Dealer and Dept. Stores. C - Distributor E - Government G - Mail Order I - Toy Manufacturers K - Dry Distributors. Discount from Distributors Prices
B - Wholesaler and Jobber D - Industrial F - Chain Stores H - Employees Mfgrs J - Wholesale Supply Corp. L - Orders of Jobbers of 50 or more.

FINAL FILINGS OF THE DRY BATTERIES AND FLASHLIGHTS GROUP

CUSTOMER CLASSIFICATIONS

Co. #	Date	Cat. No.	List	Dealer	Dept. Stores	Jobbers	[illegible]	[illegible]ALERS / Distributors	Industrials	U.S. Government	Toy Manufacturers	Chains	Battery Devices	Mail Order	Equipment
1.															
1															
2															
3															
4															
2.															
1.		#3061	$2 10	30%	43%	48%	49%		46%	46%	< 500M - 70% > 500M - 72%	43%	53%*		
2		#102	10	35%	48%	53%	55%		49%	49%		50%	57%		
3.		″ ″	30 60	30% 50%	43% 41%	52% 52%	52% 52%		45% 46%	50% 50%		48% 48%	55% 55%		
4.															
4.															
1		#30-61	$1 30	28%	39%			45%	60%	40%	< 500M - 68% > 500M - 70%	70%			
2		#10M	10	40%	40%			55%	45%	45%					
3.		″ ″	30 .36	33% 33%	45% 46%			52% 52%	45% 45%	50% 40%			52% 42%		
4.															
3.															
1.	Retail	#21308	2.50	30%*	47/10%	47(5/7/34)		47%	42%	42%	< 500M - 70% > 500M - 73%	47%(7/1/34)	47/10%	47%	
2.		#2	10	35%		52(5/7/34)		52%	46%	45%		52%	52/10%		
3.	4/2/34	″ ″	30 36	33% 33%	33/14% 33/10%	50% 40%	50% 50%		46% 45%	50% 50%		50% 50%			50/10% 50/10%
4.															
7.															
1.	6/5/34	#3011			.94			.85	1.00	1.00	> 500M - 70% > 500M - 73%	85			76*
2	6/5/34	#11	6.10		45%			60%*	45%	45%		60%			64%
3.	6/5/34	″ ″			144 .178			.135* .165*	16 .19	16 19		.144 174			111* 141*
4.															
12.															
1.	6/6/34	#1585	2 10	30%	40%*	49%		49%*	42½%*	42½%*		45%*			50%*
2.	6/6/34	#23	.10	35%	45%*	50%		50%*	45%*	45%*	55%*	48%*			
3.	6/6/34		.30	33 1/3%	44%*	50%		60%*	47%	47%		50%*			55%*
4.															
9.															
1.	6/1/34	#3091	1.70	38%	41%	45%	45%		41%	41%	< 500M - 70% > 500M - 72½%				55%
2.	6/1/34	#120	10	50%	55%	60%	60%		45%	45%					64%
3.	6/1/34	″ ″	30 36	60% 42%	47% 47%	52% 52%	52% 52%		47% 47%	47% 47%		52% 52%			57% 56%
4.															
8.															
1.		#730-Y	2.10	33%		43% (semi)	49%	42%	42%	42%	< 500M - 70% > 500M - 72½%	49%(Synd.)	49/10%*	49%	
2.		#120	.10	50%	60/10%	55% (semi)	60%		45%	49%		75%(Synd.)	64%	60%	
3.			30	33%	50%	45% (semi)	50%		50%	50%		52%(Synd.)	59%		
4.															
11.															
1.		#870	2.10	50%	40%	45%	45%		40%	40%	< 500M - 70% > 500M - 67%	45%			50%
2.			.10	35%	45%	50%	50%		45%	45%		50%	55%		
3.		″	.30 36	33 1/3% 33 1/3%	45% 45%	50% 50%	50% 50%		45% 45%	50% 50%		50% 40%			55% 55%
4.															
11.															
1.		#9303	2.10	30%	48/10%		48%*		42%	42%	< 500M - 70% > 500M - 73%	60%*	48/10%	57%	
2.			.10	35%	50/10%	53%	53%*		45%	45%		75%	53/10%	73%	
3.		″	.30	33 1/3%				53% 53%	45% 44%	50% 50%		55% 55%	57% 56%	60%	
4.															
14.															
1.															
2.	Original Only														
3.															
4.															
15.															
1.	6/1/34	#265	2.25	33 1/3%				47%							
2.			.10	40%				60%	60%						
3.			.30	33 1/3%				50%							
4.															
16.															
1.	6/8/34				94	.85	85		1.00	1.00	< 500M - 70% > 500M - 72½%	65			
2.	6/8/34		.10		54%	72½%	72½%		45%	45%		75%			
3.	6/5/34	″ ″			15 18	.135 165	135 165		1525 1825	.1525 1825		135 165			
4.															
17.															
1.	9/1/34	#916	2.10	30%	43%	47½%	47½%		45%	45%	50% > 500M - 67½% > 500M - 70%	47½%			
2.	9/1/34	#1094	.10	40%	50%	57½%	57½%		45%	45%					
3.	7/3/34	″ #62 ″	.30 .60	33 1/3% 33 1/3%	45% 40%	50% 50%	50% 50%		47% 47%	47% 47%	55% 56%	50% 50%			
4.															
19.															
1		#6818	2.10		30%		45%		42½%*	42½%*	< 500M - 68% > 500M - 70%		55%*		
2.			.10		35%		50% (¢ 5% on Co's items)		45%*	45%*					
3.		″ ″	.30 36	33 1/3% 33 1/3%			50% 50%		45% 45%	40% 50%*					
4.															

SPECIAL DISCOUNTS

Co. #	Date	Broken Packages: Additional Charges	Quantity Discounts	Disc. [illegible] Quality, Quantity, or Cost of Selling, or Transportation	Discount on Govt. Orders	Discount on Indus. Orders	Discount on Special Price to Customer	Classification Discounts	Discount on Quotations under Filed Price to Meet Competition	Remarks
1.		5% A.F.O.	5%A.F.O. 500 or more	10% F.G.				10%		‡ 2nd 5% changed to read 1000 instead 2000(6/1/34) 3rd 5% changed to read $5000 instead $10,000(6/1
	4/17/34	10% A.F.O. ♦	A.F.O.5%-500> 5%-2M assts. (one order, 5%-$10,000 pr yr only one 5% to the order or acct	10% F.O.				10%		♦ 10% A.F.O. for orders less than 120 flashlight *(6/1/34)
2.	4/2/34 4/2/34 4/2/34				5% B 5% B		½¢ per cell B ½¢ per cell B	5% E(11/23/33) 20% E(3/6/34)5%B(12/28/33) 2½%B(12/28/33)		♦ Right reserved to sell non-current items at such lower price as may be necessary to move same—no further filing since (12/28/33)
	2/28/33							♦A,B,D,E,F,G,H		
4.	6/1/34 6/1/34	10%A,C,D,E ♦ 10%A,C,D,E,♦					½¢per cell C	5%J 5%J 20%E (3/6/34)		♦ Continued since filing 4/2/34
	6/1/34 6/1/34	10%A,C,D,E,♦ 10%A,C,D,E,♦						5%E 5%E		
3.	6/1/34 6/1/34			10%B 10%B	5%B (4/2/34)5¢C 10¢C	5¢C 10¢C	½¢ per cell B (4/2/34)	5%E 10%B 5%E 10%B		
	6/1/34 6/1/34			10%B 10%B	5%B (4/2/34) 5¢C 5¢C	5¢C 5¢C		5%E 10%B 5%E 10%B		
7.	3/30/34 3/30/34			40%A,B,D,E,F,G,H 40%A,B,D,E,F,G,H				10%A,B,D,E,F,G,H (2/16/34)*(3/30/34) 10%A,B,D,E,F,G,H(2/16/34) *(3/30/34)		
	3/30/34			40%A,B,D,E,F,G,H				10%A,B,D,E,F,G,H (2/16/34)*(3/30/34) 10%A,B,D,E,F,G,H (2/16/34)*(3/30/34)		
12.										
9.	/24/34 /24/34			40%B 40%B						
	/24/34			40%B						
8.	2/8/34 2/8/34			10%A C,D,E,F,G,H*40%(3/19/34) 10%A,C,D,E,F,G,H*40%(3/19/34)	5%E(4/26/34)*(5/18/34)		½¢ per cell C(4/28/34)*(5/18/34)			
	2/8/34			10%A,C,D,E,F,G,H*40%(3/19/34)	5%C(4/28/34)*(5/18/34)					
11.	4/2/34				5%B*(6/1/34)					
	4/2/34				5%B*(6/1/34)					
11.	4/6/34 4/6/34			10%C 10%C	5¢C(3/26/34) 5¢C(3/26/34)	5¢C(3/26/34) 5¢C(3/26/34)	½¢ per cell C filed 5/15/34	5%E,J 5%E,J		
	4/6/34			10%C	5¢C(3/26/34)	5¢C(3/26/34)		5%E,J		
	4/6/34				10¢C(3/26/34)	10¢C(3/26/34)		5%E,J		
14.	4/6/34		10%A,B,D,E,F,G,H 10M-20Mcells 15%A,B,D,E,F,G,H 20M or more							
15.	2/13/34							10%A,B,D,E,F,G,H		
16.	4/3/34	10%A,B,D,E,F,G,H,						2½% L		
17.	7/3/34	10%A,B,D,E,F,G,H,					½¢per cell B			
	7/3/34	10%A,B,D,E,F,G,H,								
19.	6/1/34 6/1/34				20%B(3/6/34) 20%B(3/6/34)			5%B 5%B*		
	6/1/34				20%B(3/6/34)			2½%B		
	6/1/34				20%B(3/6/34)			5-5%B		

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NOTES:

* - Only one filing

** - On all except government quotations, a trade discount of 2½% maximum is allowable.

LEGEND:

A - Dealer Department Stores
B - Wholesaler Jobber
C - Distributor
D - Industrial
E - Government
F - Chain Stores
G - Mail Order
H - Equipment Manufacturers
I - Toy Manufacturers
J Druggists' Supply Corporation
K - Groups of Jobbers of 50 or more
L - Key Distributors Discount from Distribution Prices.

ORIGINAL FILINGS OF DRY BATTERY AND FLASHLIGHT GROUP

DELIVERY AND PAYMENT TERMS

FIRM		DEALER 1 DEPARTMENT STORES 2	WHOLESALER 3 JOBBER 4	DISTRIBUTORS 5	INDUSTRIAL 6	GOVERNMENT 7	CHAIN STORES 8	MAIL ORDER 9	EQUIPMENT MANUFACTURERS 10	TERMS 11	REMARKS
#1											
12/7	1. 2. 3.	A.		A.			A. B.	A.B.		2 - 10 Prox. Net 30	
12/7	4.	A.		A.		A.	A.	A.		2 - 10 Prox. Net 30	
#2											
	1.	D. LSQ & 10%	CL 2% LSQ & 10% DSD & 10% A or DSD-FOB Cities 2,21,41,43,50,51		LSQ & 10% A* Cities 2,21 41,43,50,51	DCQ. City #2	FOB Cities 2,21, 41,43,50,51	DCQ City #2	A' LSQ & 10%	2 - 10 Prox.	*Applies to Customers Storehouse Cities Wgt. allowed on standard package shipment of 100lbs - less than 100lbs FOB Cities.2,21,41,43,50,51.
11/24	2.	D.	A and DSD-FOB Cities 2 21 41 43 50,51 LSQ and DSD &10%		LSQ & 10%. A* Cities 2 21,41 43 50,51	**	FOB Cities 2,21,41, 43,50,51	DCQ City #2	A. FOB Cities 2, 21 41,43,50,51 LSQ & 10% **	2 - 10 Prox	** Toy manufacturers all shipments FOB Jersey City, New Jersey
	3.	D LSQ & 10%	CL 2% LSQ & 10% DSD & 10% A and DSD FOB Cities 2, 21,41. 43,50,51		LSQ & 10% A* Cities 2,21,41 43,50,51	F	FOB Cities 2,21 41 43, 50, 51	DCQ City #2	A' FOB Cities 2, 21. 41,43,50,51 LSQ & 10%	2 - 10 Prox.	
11/28	4.	D	F*** LSQ & 10% DSD & 10%		F LSQ & 10%	F	F			2 - 10 Prox.	***Applies on standard package quantities only.
#4											
11/28	1.	@CL 2% * LSQ & 10% A', City #3.		CL 2%* LSQ & 10% A' City #3.							*Batteries may be assorted with dry cell to make up carload. 'Flashlight cases and dry cells make be included in 100lbs shipments.
11/28	2.	@LSQ & 10% , A' FOB City #3.		LSQ & 10% A' C	LSQ & 10% A		FOB Cities 3,4,22,41, *** 45,46,50,51	FOB Cities 3,4,22, ***41,45,46,50,51	A - FOB City #3		
11/28	3.	@A', FOB Cities #3.		LSQ & 10% A' FOB City #3. CL 2%	A'	A'	FOB Cities 3,4,22,41, ***46,45,50,51	FOB Cities 3,4,22, ***41,45,56,50,51	A - FOB City #3		***Store Door delivery add ½¢ per cell
11/28	4.	@LSQ & 10%.A	LSQ & 10% A.				FOB Cities 3,41 ***				***Store Door delivery add ½¢ per case
#3											
11/24	1.			CL 2% A LSQ & 10% B DSD & 10%	LSQ & 10% A.	LSQ & 10%. A		CL 2% A LSQ & 10% DSD & 10%		2 - 10 Prox. Net 30	
11/24	2.		LSQ & 10% DSD & 10% A B DSD		LSQ & 10%. A	LSQ & 10%. A	FOB 1,4,41,46,47 ***	LSQ & 10% DSD & 10% A, B, DSD		2 - 10 Prox. Net 30	Chain having central warehouses and distribute themselves FOB their warehouses. ***Automotive chain FOB stores in 100lbs shipment.
11/24	3.		CL 2% LSQ & 10% B. DSD & 10% - FOB A		LSQ & 10% A	LSQ & 10% A	FOB 1 4 41 46,47 ***	CL 2% LSQ & 10%, B. DSD & 10% FOB. A.		2 - 10 Prox. Net 10	***Automotive chain FOB stores in 100lbs shipment.
11/24	4.		LSQ & 10% DSD & 10% F*		LSQ & 10%. A	LSQ & 10%. A		LSQ & 10% DSD & 10% F*		2 - 10 Prox. Net 30	A* Shipments in standard packages freight allowed.
#7											
2/16	1.	FOB City 1	FOB City 1		FOB City 1	FOB City 1				2 - 10 Prox	
2/16	2	FOB City 1	FOB City 1				FOB City 1		FOB City 1	2 - 10 Prox.	
2/16	3.	FOB City 1	FOB City 1		FOB City 1	FOB City 1	FOB City 1			2 - 10 Prox.	
2/16	4.		A.							2 - 10 Prox.	
#8											
11/24	1.	CL 2% A FOB City #22		CL 2% LSQ & 10% DSD & 10% A. FOB City #22	CL 2% A FOB City #22	A	CL 2% A FOB City #22 *	CL 2% A FOB City #22		2% E.O.M. Net 30	*Syndicate chain stores delivery conditions are FOB Cities 1 41 22,41,45, 46,50,51
11/24	2.	A. FOB City #22		LSQ & 10% DSD & 10% A FOB City #22	A. FOB City #22	A. FOB City #22	A FOB City #22 *	A FOB City #22	FOB City #22	2% E.O.M. Net 30	*Syndicate chain stores delivery conditions FOB Cities 1,41,22,41,45,46,50, 51.
11/24	3.	CL 2% A FOB City #22.		CL 2% LSQ & 10%. DSD & 10% . A	CL 2% A FOB City #22	CL 2% A FOB City #22	CL 2% a FOB City #22 *	CL 2% A FOB City #22	CL 2% A FOB City #22	2% E.O.M. Net 30	*Syndicate chain stores delivery conditions FOB Cities 1,41,22,41,45,46,50 51.
	4.										

FIRM		DEALER 1 DEPARTMENT STORES 2	WHOLESALER 3 JOBBER 4	DISTRIBUTORS 5	INDUSTRIAL 6	GOVERNMENT 7	CHAIN STORES 8	MAIL ORDER 9	EQUIPMENT MANUFACTURERS 10	TERMS 11	REMARKS
#12											
10/24	1.	••••A	A, CL 2%		A	A	A	A	A	2-10 Prox.	
11/24	2.	••••A	A, CL 2%		A	A	A		A	2-10 Prox.	
11/24	3.	••••A	A, CL 2%		A	A	A	A	A	2-10 Prox.	
	4.										
#9											
11/26	1.									2-10 Net 30	
11/26	2.									2-10 Net 30	
11/26	3.									2-10 Net 30	
	4.										
#11											
11/17	1.	D LSQ & 10%	CL 2% LSQ & 10% DSD & 10% A. FOB Cities 2,4,22,41,43, 45,46,50, 51.		LSQ & 10% A FOB Cities 2,4,22 41,43, 45,46,50,51 •	F	FOB Cities 1,41,4,22 45,46,50,51.	DSQ City #22	LSQ & 10% A FOB Cities 2,4,22,41,43, 45,46,50,51.	2-10 Prox.	*Fgt. allowed 1001bs. or over to customers storehouse cities.
11/17	2.	D	C.A and DSD, FOB Cities 2,4,22,41 45,46,50, 51 LSQ & 10% DSD & 10%		LSQ & 10% A FOB Cities 2,4,22,41,43,45,46,50, 51. •	F	FOB Cities 1,4,22,41, 45,46,50,51.	DSQ City #22	LSQ & 10% A FOB Cities 2,4,22,41,43, 45,46,50,51	2-10 Prox.	*Fgt. allowed 1001bs or over to customers storehouse cities.
11/17	3.	D, LSQ & 10%	CL 2% LSQ & 10% A and DSD FOB Cities 2,4,41, 43,45,46,50,51,54		LSQ & 10% A FOB Cities 2,4 22,41,43 45,46,50, 51. •	F	FOB Cities 1,4,22,41, 45,46,50,51.	DSQ City #54	LSQ & 10% A FOB Cities 2,4,41,43,45, 46 50 51,54.	2-10 Prox.	*Fgt allowed 1001bs or over to customers storehouse cities.
11/17	4.	D	LSQ & 10% DSD & 10%		F LSQ & 10%	F	Filing April 2, 1934 LSQ & 10% FOB 1 4,22, 41, 45,50,51 and Chgo. Warehouse Cit ies			2-10 Prox.	*Applies on standard package shipments only.
#13											
11/24	1.	LSQ & 10%		CL 2% LSQ & 10% DSD A 10% A	A	A	A FOB Cities 1,4,22 41 45 46,48 50,51 LSQ & 10% CL 2%	DCQ •	DCQ LSQ & 10%	2-10 Prox Net 30 Prox Except to Mail Order 2%-10	*2% additional allowed on all carloads delivered East of the Rockies
11/24	2.	LSQ & 10%		CL 2% LSQ & 10% DSD & 10% A	A	A	A FOB Cities 1,4,22 41 45, 46,48,50 51 LSQ & 10% CL 2%	DCQ •	DCQ LSQ &10%	2-10 Prox Net 30 Prox Except to Mail Order 2%-10	*2% additional allowed on all carloads delivered East of the Rockies
11/24	3.	LSQ & 10%		CL 2% LSQ & 10% DSD & 10% A	A	A	FOB Cities 1,4,22 41 46,48,50,51 LSQ & 10% CL 2%	DCQ •	DCQ LSQ & 10%	2-10 Prox Net 30 Prox Except to Mail Order 2%-10	*2% additional allowed on all carloads delivered East of the Rockies
11/24	4.	LSQ & 10%		LSQ & 10% DSD & 10% A	F •	F •	A FOB Cities 1,4,22,41, 45,46,48,50,51 LSQ & 10% CL 2%			2-10 Prox Net 30 Prox	*When shipments are in standard package carlots.
#14											
11/24	1.	••••A•	A•				A•			2-10 Net 30	*Applies on shipments East of the Mississippi only beyond $1.25 cwt
	2.										
	3.										
	4.										
#15											
11/17	1.			A	A'	A'				2-10 Prox	*Filing effective 5/15/34
11/17	2.	••		A	A' FOB City #22	A' • FOB City #22				2-10 Prox.	**4¢ per cell additional on lots of less than 50 cells
11/17	3.	LSQ & 10%		LSQ & 10%	A'	A'				2-10 Prox.	'Filing 2/17/34 distributors prices may be extended to Industrial and Government.
#16											
11/	1.	••••A LSQ & 10%	CL 2% LSQ & 10% DSD & 10% A		LSQ & 10% A•	F	LSQ & 10%, A	DCQ City #1	LSQ & 10% A'	2-10 Prox.	*Fgt. allowed to customers and storehouse cities less than 100lbs. FOB Cities 1,41,50.
11/24	2.	••••A LSQ & 10%	CL 2% LSQ & 10% DSD & 10% A		LSQ & 10% A•	F	LSQ & 10% A	DCQ City #1	LSQ & 10% A'	2-10 Prox.	'Fgt. allowed in standard package shipment of 10% lbs -less than 1% lbs FOB Cities 1,41,50.
11/24	3.	••••A LSQ & 10%	CL 2% LSQ & 10% DSD & 10% A		LSQ & 10% A•	F	LSQ & 10% A	DCQ City #1	LSQ & 10% A'	2-10 Prox	
11/2	4.	LSQ & 10% A-FOB Cities 1,41 49 50	LSQ & 10% A-FOB Cities 1,41,49,50								
#17											
11/24	1.	D LSQ & 10%	CL 2% LSQ & 10% DSD A 10% A•		LSQ & 10% A'	F	FOB Cities 1,5,6,7,23, 24,25,26 45,51,55.	DCQ FOB City #5	LSQ & 10% A•	2-10 Prox.	*Less than 100lbs direct to dealers FOB Cities 1 5,6,23,41,46,49,55.
11/24	2.	D	C.A and DSD-FOB Cities 5 7,23,24,25 1 46 49 51,55 LSQ		LSQ & 10% A' also Cities 7,24 5,41 51 56	F	FOB	DCQ FOB City #5	LSQ & 10% A• also Cities 7,24,25,41,51,56	2-10 Prox	'Applies on shipments to customers storehouse cities and less than 100lbs FOB Cities 1,5 6, 7 46,49,55.
11/24	3.	D LSQ & 10%	CL 2% LSQ & 10% A-FOB City #5	LSQ & 10% A' only City #5.	LSQ & 10% A' only City #5.	FOB Cities 1,6,7,23 24, 25,41, 6,49,51,56,56	DCQ FOB City #5	LSQ & 10% A' only City #5.		2-10 Prox	*Fgt. allowed in standard package shipment of 10%lbs-less than 10 lbs FOB Cities 1 23,41 46,49,55.
11/24	4.	D	LSQ & 10% ****	****	****					2-10 Prox	***Fgt. allowed on standard package quantities

FIRM	DEALER 1 DEPARTMENT STORES 2	WHOLESALER 3 JOBBER 4	DISTRIBUTOR 5	INDUSTRIAL 6	GOVERNMENT 7	CHAIN STORES 8	MAIL ORDER 9	EQUIPMENT MANUFACTURERS 10	TERMS 11	REMARKS
#19										
11/24	1. FOB City #8	FOB City #8 DSD & 10% * A'		FOB City #8 A' Filing 4/2/34	F Filing 4/2/35				2 - 10 Net 60	*Will equalize fgt with Cities 1,5, 42 (a) 50. 'Fgt allowance of 100 lbs of flashlights flashlight batteries, radio batteries or #6 dry cells or if shipments made of all (4) weights 150lbs, if otherwise fgt will be equalized with cities 1 8,42 (a), 50.
11/24	2. FOB City #8	FOB City #8 DSD & 10% * A'		FOB City #8, A' Filing 4/2/34	F Filing 4/2/34	A Filing 4/2/34		FOB City #8 * Filing 4/2/34	2 - 10 Net 60	'Fgt equalized with competing manufacturing companies.
11/24	3. FOB City #8	FOB City #8 DSD & 10% * A'		FOB City #8, A' Filing 4/2/34	F Filing 4/2/34				2 - 10 Net 60	'Fgt equalized with competing manufacturing companies.
11/24	4. FOB City #8	FOB City #8 DSD & 10% * A'		FOB City #8, A' Filing 4/2/34	F Filing 4/2/34				2 - 10 Net 60	

Legend:

The price filings on the items examined are listed on the chart in numbers as follows:

(1) Extra Heavy Duty "Radio B"

(2) Large Mono Cell

(3) #6 Ignition

(4) 3 Cell searchlights ● about 50-60¢ each Nickel-Plated.

& - plus sign.

● - (1)

**** - (2)

Cities are mentioned on the chart by numbers The numbers corresponding to the cities so mentioned are as follows:

EAST 1-10

1. New York
2. Jersey City
3. Hoboken
4. Atlanta
5. Niagara Falls
6. Philadelphia
7. Jacksonville
8. New Haven
9. Springfield, Mass.
10. Clinton, Mass

EAST CENTRAL 20-30

21. Lancaster, Ohio
22. Cleveland
23. Pittsburgh
24. Memphis, Tenn
25. Detroit

MIDWEST 40-50

41. Chicago
41A. Indianapolis
42. St Paul
42A. East Alton, Ill.
43. Huston Tex.
44. Wausau Wis.
45. Minneapolis
46. Kansas City
47. Freeport, Ill.
48. Madison, Wis.
49. Dallas, Tex.

WEST 50 -

50. San Francisco
51. Los Angeles
52. Seattle
53. Portland
54. Fremont, Cal.
55. Oakland, Cal.
56. Oaklahoma, City

The key to the lists and symbols on the chart is as follows:

A	- Freight allowed on shipment of 100¢ or over. Less than 100¢ F.O.B. point of shipments or cities indicated by number.
B	- 10% Discount allowed for consideration of quality, quantity, or in cost of selling or transportation.
C	- Credit of ½¢ per cell allowed for extensions of prices to certain customers classifications.
D	- Delivery by Wholesalers and Jobbers optional.
F	- F.O.B. Destination.
W	- And/or
CL	- Discount on carload quantities.
DCQ	- F.O.B. Destination in Carload quantities. Less than Carload, F.O.B. point of shipment or Cities indicated by numbers.
DSD	- F.O.B. Cities. Direct shipment to Dealers F.O.B. Point of shipment or cities indicated by numbers.
DSD & 10%	- Direct shipment to dealer carrier's 10% service charge.
LSQ & 10%	- Orders for less than standard package quantity carrying 10% service charges.

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FINAL FILINGS DRY BATTERY AND FLASHLIGHT GROUP

DELIVERY AND PAYMENT TERMS

FIRM	DEALER 1 DEPARTMENT STORES 2	WHOLESALER 3 JOBBER 4	DISTRIBUTORS 5	INDUSTRIAL 6	GOVERNMENT 7	CHAIN STORES 8	MAIL ORDER 9	EQUIPMENT MANUFACTURERS 10	TERMS 11	REMARKS
#1										
	1.									
	2. No filing since orig'nal									
	3.									
4/13										
6/11	4. LSQ & 10% A City #9, 10 '				A'	LSQ & 10% A City #9, 10 '	LSQ & 10% A City #9, 10 '		2 - 10 Prox. Net 30	'Filings as indicated for item #4 withdrawn 6/25/34.
#2										
6/1	1. D LSQ & 10% ***A FOB Cities 2,21,41, 43,50,51.	A and OSD * LSQ & 10% DSD & 10% CL 2%		LSQ & 10% A	LSQ & 10% F	F* FOB Cities 2,21 41,43,50,51	DCQ CL 2% *****	A'	2 - 10 Net 30 By agreement 2-10 prox.	*No service charge for direct shipment to Industrial or Government. ' *****Delivered East of the Rockies.
6/1	2. D LSQ & 10%***A FOB Cities 2 21 1, 43,50,51.	A and DSD * LSQ & 10% D D & 10% CL 2%		LSQ & 10% A	LSQ & 10% F	F* FOB Cities 2,21 41 43,50,51.	DCQ C12% *****	A'	2 - 10 Net 30 By agreement 2-10 prox.	'By standard package shipments only. *****Delivered East of the Rockies.
6/1	3. D LSQ & 10%*** A-FOB Cities 2 21, 41,43,50,51.	A and DSD * LSQ & 10% DSD & 10% CL2%		LSQ & 10% A	LAQ & 10% F	F* FOB Cities 2,21, 41,43,50,51	DCQ CL 2% *****	A'	2-10 Net 30 By Agreement 2-10 prox.	*Customers Warehouse Cities
3/30	4. D	P DSD-FOB to 41 43,50 51		F LSQ & 10% ∮	F	F			2-10 Net 30 By agreement 2-10 prox. except to *** and ● 2-10 Net 30.	∮Filing 2/9/34 Right reserved to waive service charges on LSQ and/or DSD.
#4										
5/26	1. LSQ & 10% CL 2% A-Cities 3,41,49,50		LSQ & 10% CL 2% A-Cities 3,41,49,50	LSQ & 10% CL 2% A-Cities 3,41,49,50	LSQ & 10% CL 2% A-Cities 3,41,49,50				2-10 prox. Net 30	
5/26	2. LSQ & 10% CL 2% A-Cities 3,41,49,50		LSQ & 10% CL 2% A-Cities 3,41,49,50	LSQ & 10% CL 2% A-Cities 3,41,49,50	LSQ & 10% CL2% A-Cities 3,41,49,50	Cancelled 5/26/34	Cancelled filing 5/26/34	FOB City #3 *	2-10 prox. Net 30	*Fgt equalized with competing manufacturers factory cities.
5/26	3. LSQ & 10% CL 2% A-Cities 3,41,49,50		LSQ & 10% CL 2% A-Cities 3,41,49,50	LSQ & 10% CL 2% A-Cities 3,41,49,50	LSQ & 10% CL 2% A-Cities 3,41,49,50	Cancelled 5/26/34	Cancelled 5/26/34	LSQ & 10% A	2-10 prox. Net 30	
5/26	4. LSQ & 10% A-Cities 3,41,49,50		LSQ & 10% A-Cities 3,41,49,50	LSQ & 10% CL 2% A-Cities 3,41,49,50	LSQ & 10% CL 2% A-Cities 3,41,49,50	FOB Cities 3,41, 49,50 '			2-10 prox. Net 30	'Store door delivery ½¢ additional per case.
#1										
5/28	1. LSQ & 10%		CL 2% LSQ & 10% DSD & 10% A and DSD	LSQ & 10% A*	LSQ & 10% F	F' FOB Cities 1,4, 22,41,45,46,47,50,51	CL 2% - east of Rockies only F-CL lots only	LSQ & 10% A	2-10 prox.	*Fgt. allowed 1001bs customers storehouse cities. 'Customers warehouse cities.
5/28	2. LSQ & 10%		CL 2% LSQ & 10% DSD & 10% A and OSD	LSQ & 10% A*	LSQ & 10% F	F' FOB Cities 1,4, 22,41,45,46,47,50,51	CL 2% - east of Rockies only F-CL lots only	LSQ & 10% A **	2-10 prox.	** To initial equipment and toy manufacturers FOB City 47 and fgt. equalized with competing manufacturers factory cities.
5/28	3. LSQ & 10%		CL 2% LSQ & 10% DSD & 10% A and DSD	LSQ & 10% A*	LSQ & 10% F	F' FOB Cities 1,4, 22,41,45,46,47,50 51	CL 2% - east of Rockies only F-CL lots only	LSQ & 10% A	2-10 prox.	
5/28	4. LSQ & 10%		LSQ & 10% F. DSD	LSQ & 10% F.	LSQ & 10% F	F∮ FOB 1,4,22,45,46, 47,5-,51	LSQ & 10% F. DSD		2-10 prox.	∮ Company warehouse
#7										
6/5	1. ***A Cities 1,4,41, 45,46,50,51,53		A Cities 1,4,41,45, 46,50,51,53	A Cities 1,4,41,45, 46,50,51,53	A Cities 1,4,41,45, 46,50,51,53	A Cities 1,4,41,45,46, 50,51,53		A Cities 1,4,41,45, 46,50,51,53	2-10 prox. Net 30	
6/5	2. ***A Cities 1,4,41 45,46,50,51,53		A Cities 1,4,41,45, 46,50,51,53	A Cities 1,4,41,45, 46,50,51,53	A Cities 1,4,41,45, 46,50,51,53	A Cities 1,4,41,45,46, 50,51,53		A Cities 1,4,41,45, 46,50,51,53	2-10 prox. Net 30	
6/5	3. ***A Cities 1,4,41, 45,46,50,51,53 CL 2%		A Cities 1,4,41,45, 46,50,51,53 CL 2%	A Cities 1,4,41,45, 46,50,51,53 CL 2%	A Cities 1,4,41,45, 46,50,51,53 CL 2%	A Cities 1,4,41,45,46, 50,51,53 CL 2%		A Cities 1,4,41,45, 46,50,51,53 CL 2%	2-10 prox. Net 30	
6/5	4. A City #1		A City #1	A City #1	A City #1	A City #1	A City #1	A City #1	2-10 prox.	
#8										
5/28	1. CL 2%, DCQ A Cities 1,4,22,41,45,46,50, 51 *		CL 2% A Cities 1,4, 22,41,45,46,50,51 *	CL 2% A Cities 1,4, 22,41,45,46,50,51*	CL 2% A Cities 1,4, 22,41,45,46,50,51*	CL 2% A Cities 1,4,22, 41,45,46,50,51*	CL 2% A Cities 1,4, 22,41,45,46,50,51*	CL 2% A Cities 1,4, 22,41,45,46,50,51*	2-10 prox. Net 30	*If customers desire FOB factory price right reserved to deduct estimated fgt. differential to customers destination from delivered prices.
5/28	2. CL 2% A Cities 1,4, 22,41,45,46,50,51*		CL 2% A Cities 1,4, 22,41,45,46,50,51 *	CL 2% A Cities 1,4, 22,41,45,46,50,51*	CL 2% A Cities 1,4, 22,41,45 46,50,51*	CL 2% A Cities 1,4,22, 41,45,46,50,51 *	CL 2% A Cities 1,4, 22,41,45,46,50,51*	CL 2% A Cities 1,4, 22,41,45,46,50,51 *	2-10 prox. Net 30	'To toy manufacturers FOB City #22 fgt. equalized with competing mfg. cities, no CL.
5/28	3. CL 2% A Cities 1,4, 22,41,45,46,50,51 *		CL 2% A Cities 1,4, 22,41,45,46,50,51*	CL 2% A Cities 1,4, 22,41,45,46,50,51*	CL 2% A Cities 1,4, 22,41,45,46,50,51*	CL 2% A Cities 1,4,22, 41,45,46,50,51 *	CL 2% A Cities 1,4, 22,41,45,46,50,51*	CL 2% A Cities 1,4, 22,41,45,46,50,51*	2-10 prox. Net 30	
5/28	4.									

FIRM		DEALER 1 DEPARTMENT STORES 2	WHOLESALER 3 JOBBER 4	DISTRIBUTORS 5	INDUSTRIAL 6	GOVERNMENT 7	CHAIN STORES 8	MAIL ORDER 9	EQUIPMENT MANUFACTURERS 10	TERMS 11	REMARKS
#12											
5/28	1.	***A	A CL 2%, LSQ & 10% DSD & 10%		A* LSQ & 10%	F LSQ & 10%	FOB 1,4,22,41,45,46, 50,51 and Chain warehouse cities	DCQ CL 2%	A* LSQ & 10%	2-10 prox. Net 30	*Customers' warehouse cities
5/28	2.	***A	A CL 2% LSQ & 10% DSD & 10%		A* LSQ & 10%	F LSQ & 10%	FOB 1,4,22,41,45,46, 50,51 and Chain warehouse cities	A CL 2%	A* LSQ & 10% '	2-10 prox.	'To toy manufacturers FOB City #4h fgt equalized with manufacturers factory cities.
5/28	3.	***A	A CL 2% LSQ & 10% DSD & 10%		A* LSQ & 10%	F LSQ & 10%	FOB 1,4,41,45,46,22, 50,51 and Chain warehouse cities	FOB Factory	A* LSQ & 10%	2-10 prox.	
	4.										
#2											
	1.)										
	2.)	- No filing on delivery									
	3.)	or terms since original.									
	4.)										
#11											
5/19	1.	D. LSQ & 10%	CL 2% LSQ & 10% DSD & 10%. A or DSD-FOB Cities 2,4,22,41,43, 45,46,50,51		LSQ & 10%. A-*FOB Cities 2,4,22,41,43,45, 46,50,51	F. LSQ & 10%	FOB 1,4,22,41,45,46, 50,51 and Chain warehouse cities	DCQ-FOB City #22	LSQ & 10% A-FOB Cities 2,4,22,41,43,45, 46,50,51	2-10 prox.	*Fgt. allowed shipments 1001bs. or more to customers storehouse cities
5/19	2.	D	CL 2% LSQ & 10% DSD & 10%. A or DSD-FOB Cities 2,4,22, 41,43, 45,46,50,51.		LSQ & 10%. A*-FOB Cities 2,4,22,41,43,45, 46,50,51	F LSQ & 10%	FOB 1,4,22,41,45,46, 50,51 and Chain warehouse cities	DCQ-FOB City #22	LSQ & 10% A-FOB Cities 2,4,22,41,43,45, 46,50,51	2-10 prox.	'Shipment of standard packages slightly less than 1001bs FOB Customers storehouse cities.
5/19	3.	D LSQ & 10%	CL 2% LSQ & 10% DSD & 10% A or DSD-FOB Cities 2,4,22 41,43 45,46 50,51		LSQ & 10% A*-FOB Cities 2, ,22,41,43,45, 46,50,51	F LSQ & 10%	FOB 1,4,22,41,45,46 50,51 and Chain warehouse cities	DCQ-FOB City #54	LSQ & 10%. A-FOB Cities 2,4,22,41,43,45, 46,50,51	2-10 prox.	
4/?	4.	D	LSQ & 10% DSD & 10% F DSD		LSQ & 10%	F	LSQ & 10% FOB 1,4,22, 41,45,46,50,51 and Chain warehouse cities			2-10 prox.	
#13											
5/28	1.	D SQ & 10%	A* DSD LSQ & 10%, DSD & 10% CL 2%		LSQ & 10% A'	LSQ & 10% F	FOB 1,4,22,43,45,48,50, 51 and Chain warehouse cities	DCQ CL2%	LSQ & 10% A'**	2-10 prox.	*No service charge for direct shipments to Industrials or Government. '1001bs. of agreed standard package quantities FOB destination **To toy manufacturers FOB City #45 fgt. equalized with competing manufacturers factories.
5/28	2.	D LSQ & 10%	* DSD * LSQ & 10% CL 2%		LSQ & 10% A'	LSQ & 10% F	FOB 1,4,22,43,45,48,50, 51 and Chain warehouse cities	DCQ CL 2%	LSQ & 10% A '**	2-10 prox.	'Shipment of standard package slightly less than 1001bs FOB destination.
5/28	3.	D LSQ & 10%	A* DSD * LSQ & 10% CL 2%		LSQ & 10% A'	LSQ & 10% F	FOB 1,4,22,43,45,48,50 51 and Chain warehouse cities	DCQ CL 2%	LSQ & 10% A '**	2-10 prox.	General - filing on Item #4 effective 1/22/34 nothing later.
1/22	4.	LSQ & 10%	LSQ & 10%, DSD & 10% F		*****	*****	6			2-10 prox.	*****Fgt allowed on standard package quantities. 6 Filing effective 1/26/34-If customers desire FOB Factory price, right reserved to deduct estimated fgt differential to customers' destination from delivered prices.
#14											
	1.										This company makes a line of 4 brands of flashlight cells only quotes to all classifications except dealer. Delivery on 2 best brands A- on other 2; A east of the Mississippi-West of this line, fgt allowed up to $1.25 per cwt.
4/19	2.	No filing since original									
	3.	except see "Remarks".									
	4.										
#15											
5/31	1.	*FOB City #22 A		FOB City #22 A	A'	A'				2-10 prox Net 30	'Filing 2/11/34 Distributors prices may be extended to Industrials and Gov't.
5/31	2.	*FOB City #22 A		FOB City #22 A	A* FOB City #22	A'* FOB City #22				2-10 prox. Net 30	*Filing effective 5/10/34
5/31	3.	*FOB City #22 A		FOB City #22 A	A'	A'				2-10 prox. Net 30	
	4.										
#16											
6/5	1.	***D LSQ & 10%	CL * LSQ & 10% * DSD & 10% A		F	F	A. LSQ & 10%		LSQ & 10% A'	2-10 prox.	
6/5	2.	***D LSQ & 10%	CL 2% LSQ & 10% * DSD & 10% A		F	F	A LSQ & 10%		A' LSQ & 10%	2-10 prox.	'In standard packages of 1001bs.

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FIRM		DEALER 1 DEPARTMENT STORES 2	WHOLESALER 3 JOBBER 4	DISTRIBUTOR 5	INDUSTRIAL 6	GOVERNMENT 7	CHAIN STORES 8	MAIL ORDER 9	EQUIPMENT MANUFACTURERS 10	TERMS 11	REMARKS
#16 (Con't)											
6/5	3.	***D LSQ & 10%	CL 2% LSQ & 10%v OSD & 10% A		F	F	A LSQ & 10%		LSQ & 10% A'	2-10 prox.	
4/?	4.	LSQ & 10% A-FOB 1,41,49,50	LSQ & 10% A-FOB 1,41,49,50							2-10 prox. Wet 30	
#17											
8/21	1.	FOB City #5 LSQ & 10%	A° CL 2% LSQ & 10%		A° CL 2% LSQ & 10%	F' LSQ & 10%	A° CL 2% LSQ & 10%	)- No filings since original no cancellation.	A° LSQ & 10%	2-10 prox	°Standard package lots of 100lbs. 'In standard package quantities. °°Fgt. equalized with competing point of shipment.
8/21	2.	FOB City #5	A CL 2%		A CL 2%	F'	A CL 2%		FOB City #5°° CL 2%	2-10 prox.	
7/3	3.	FOB City #5 LSQ & 10%	A LSQ & 10% CL 2%		A LSQ & 10%	F' LSQ & 10%	A LSQ & 10%		A CL 2%	2-10 prox	
11/24	4.	D	LSQ & 10% F#		F#	F#				2-10 prox.	
#19											
6/1	1.	FOB City #5°°° A'	FOB City #5 A°° DSD & 10% °		FOB City #5 A°°	FOB City #5 A°°				2-10 prox. Wet 30	°°Will equalize fgt. allowed with Cities 1,5,42(a) on shipments of less than 100lbs or DSD. °Except on shipments to Industrial users. °°°To toy mfgrs. FOB City #5, fgt. equalized with competing mfgr. cities Filing 1/17/34. 'Fgt. allowance of 100lbs. of flashlights, flashlight batteries, radio batteries or #6 dry cells or if shipments made of all (4) weighs 150 lbs if otherwise fgt will be equalized with Cities 1,5,42(a), 50.
6/1	2.	FOB City #5,°°°A'	FOB City #5, A°° DSD & 10% °		FOB City #5, A°°	FOB City #5, A°°	Superseded by filing of 5/26/34		FOB City #5, A°°, °°°	2-10 prox. Wet 30	
6/1	3.	FOB City #5,°°°A'	FOB City #5, A°° DSD & 10% °		FOB City #5, A°°	FOB City #5, A°°				2-10 prox. Wet 30	
6/1	4.	FOB City #5	FOB City #5, A' DSD °		FOB City #5, A'	FOB City #5, A'				2-10 prox. Wet 30	

Legend

The price filings on the items examined are listed on the chart in numbers as follows:

(1) Extra Heavy Duty "Radio B"

(2) Large Mono Cell

(3) #6 Ignition

(4) 3 Cell searchlights @ about 50-60¢ each Nickel Plated.

A - blue sign

@ - (1)

**** - (2)

Yo--

Cities are mentioned on the chart by numbers. The numbers corresponding to the cities so mentioned are as follows:

EAST 1 -.10

1. New York
2. Jersey City
3. Hoboken
4. Atlanta
5. Niagara Falls
6. Philadelphia
7. Jacksonville
8. New Haven
9. Springfield, Mass.
10. Clinton Mass.

EAST CENTRAL 20-30

21 Lancaster, Ohio
22. Cleveland
23. Pittsburgh
24. Memphis, Tenn.
25. Detroit

MIDWEST 40-50

41. Chicago
41A Indianapolis
42 St. Paul
42A East Alton, Ill.
43 Houston, Tex.
44. Wausau, Wis.
45. Minneapolis
46. Kansas City
47. Freeport, Ill.
48. Madison, Wis.
49. Dallas Wis.

WEST 50 -

50. San Francisco
51. Los Angeles
52. Seattle
53. Portland
54. Fremont Cal.
55. Oakland, Cal.
56. Oaklahoma. City

The key to the lists and symbols on the chart is as follows:

A - Freight allowed on shipment of 100# or over. Less than 100# F.O.B. point of shipment or cities indicated by number.

B - 10% Discount allowed for consideration of quality, quantity, or in cost of selling or transportation.

C - Credit of ½¢ per cell allowed for extension of prices to certain customers classifications.

D - Delivery by Wholesalers and Jobbers optional.

F - F.O.B. Destination.

v - And/or

CL - Discount on carload quantities.

DCQ - F.O.B. Destination in Carload quantities. Less than Carload, F.O.B. point of shipment or Cities indicated by numbers.

DSD - FOB Cities. Direct shipment to Dealers F.O.B. Point of Shipment or cities indicated by numbers.

DSD & 10% - Direct shipment to dealer carrier's 10% service charge.

LSQ & 10% - Orders for less than standard package quantity carrying 10% service charges.

#6 DRY CELL

CHRONOLOGICAL CHART OF QUOTED NET PRICES

COMPANIES 2-13

COMPANY	DATE	LIST	RETAIL DEALER	DEP'T STORES	WHOLE-SALER & JOBBER	INDST-RIAL USERS	CHAIN STORES	MAIL ORDER HOUSES	INITIAL EQUIP. USERS	GOV'T	TERMS	REMARKS
2	11-23-33	.37	.265	$ .22	.20	.21	.20	P.L. .16	.18	.21	2%	
	12-22-33	.37	.265	.22	.20	.21	.20	P.L. .144	.18	.21	10	
	2- 9-34	.37	.265		.195						Prox.	
	2-27-34	.37		.22		.21	.195		.18	.21		
	4- 2-34	.30	.21	.17	.145	.165	.155	P.L. .12	.135	.15		
	4-20-34	.30	.2	.165	.15	.165	.15		.135	.15		
	6- 1-34	.30			.1475	.16	.1475	P.L. .135	.13275	.16		
3	11-23-33	.37	.265	.22	.20		.15		.20 .18		2%	
	12-19-33					.18	.16			.18	10	
	12-28-33						.16				Prox.	
*	1-18-34	.27	.19		.15							Co. 3 * Reserve Right to Allow 10% Discount
4	11-28-33	.37	.265	.22	.20	.21	.15		.18	.21	2%	
	2- 8-34	.37	.26	.22	.19	.21	.144		.144 .18	.21	10 Prox.	
	4- 2-34	.30	.20	.165	.145	.165	.135		.135 .145	.15	2% Extra	
	5-15-34	.37	.265	.22	.19	.21	.17		.17 .18	.21	on Carlond lots	
	Withdrew Prices on 5-16-34 -- No Further Filing											
7	2-16-34											
	2-30-34											
	4-10-34											
	6- 8-34											
8*	11-24-33	.37	.23	.18	.18	.18	.15		.18 .162	.18	2%E.O.M.	
					Semi-Job .20							
	12-28-33				.165		.144					
	1-8-34	.30	.18		.15							
	2-6-34				Semi-Job				.144			
	3-9-34				.165							
	4-23-34	.30	.20	.15	.15	.15	.144		.135	.15		
	5--34	.37	.23	.18	.18	.18	.15	.15	.17	.18		
	5-15-34		Withdrew above prices									
	5-28-34	.30	.20	.165	.15	.16	.144		.135	.16		
	8-15-34		Withdrew Prices in Effect									
	9-6-34		Reinstated Prices									
11	11-17-33	.37	.265	.22	.20	.21	.20		.16 .18	.21	2%	
	4-2-34	.30	.20	.165	.15	.165	.15		.144 .135	.15	10 Prox.	
	6-1-34	.30	.20	.165	.15	.16	.15		.145 .135	.16		
12 *	11-24-33	.35		P.L. .18)	P.L. .16)		P.L. .16)					Company 12 * Wholesaler & Job. Disc not to exceed 10%
				.20)	.18)	.19	.18)		.144 .162	.19	2%	
							P.L.				10 Prox.	
	12-26-33	.			.16		.144					
					.20		.144					
	1-23-34				P.L. .16		.144					
	5-7-34	.35	.22	.20	.18	.19	.18		.144 .162	.19		
	5-22-34								.122			
	5-24-34		Withdrew Prices									
13 *	11-24-33	.37	.265	.22	P.L. .16							Company 13 * Extra 5% to Atlas Supp Co. & Druggist Supply Co.
					.195	.21	.15		.144 .16	.21	2%	
	12-28-33	.30	.265	.22	.19	.21	.144		.144 .144	.21	10 Prox.	
	4-16-34	.30	.20		P.L. .135							
					.145	.165	.135		.13	.15		
	5-15-34	.37	.265	.22	.195	.21	.15		.144 .16	.21		
	5-14-34		Withdrawal of above Before Effective									
	5-26-34								.13			
					P.L. .135							
	5-31-34	.30	.20	.165			.145		.13 .	.16		
	6- 2-34								.13 -			
	7- 5-34								.13			
	8-16-34		Withdrew Prices									
	8-21-34		Prices Reinstated									

COMPANIES 15 - 19

COMPANY	DATE	LIST	RETAIL DEALER	DEP'T STORES	WHOLE-SALER & JOBBER	INDUST-RIAL USERS	CHAIN STORES	MAIL ORDER HOUSES	INITIAL EQOIP. USERS	GOV'T.	TERMS
15 *	11-17-33	.40	.25		.20						
	11-24-33	.40	.24		Jdb.21 Distr.19						
	2-13-34										
	4-19-34										2% 10 Prox.
	5-31-34	.30	.20		.15						
	8-18-34		Withdrew Prices								
	9- 8-34		Reinstated Prices								
16	11-24-33			P.L. .176 .198	P.L. .16 .18	P.L. .17) .19)	P.L. .15) .18)	P.L. .144 .162	P.L. .144 .162	P.L. .17) .19)	2% 10 Prox.
	12-12--33			P.L. .176 .198	P.L. .144 .18		P.L. .144. .18		P.L. .144 .162	.165	
	12-26-33			P.L. .165							
	4- 2-34				.165	.165	.165		.165		
17	11-24-33	.37	.24	.198	.18	.21	.20	P.L. .144	.162	.21	2% 10 Prox.
	12- 8-33				P.L. .144		P.L. .144				
	7-3-34	.30	.20	.165	.15	.16	P.L.				
19	11-24-33	.37	.265		.20						2% 10 Prox.
	4- 2-34	.30	.20		.15	.165				.15	
	5- 9-34	.37	.265		.19	.21				.21	
	5-19-34		Withdrawal of Above Prices								
	5-26-34	.30	.20		.15	.16				.16	
	6- 9-34		Cancelling Above Prices								
	8-14-34		Withdrawing Prices								
	8-21-34		Reinstating Prices								
	9-21-34				.165						

REMARKS

Distr. Price to Ind. & Gov't 10% add Disc.

SINGLE UNIT

FLASHLIGHT CELL

CHRONOLOGICAL CHART OF QUOTED NET PRICES

COMPANY	DATE	LIST	RETAIL DEALER	DEP'T. STORES	WHOLE SALER JOBBER	INDUSTRIAL USERS: ANY QUANTITY	INDUSTRIAL USERS: L.5400 ANNUALLY	INDUSTRIAL USERS: 5400/ ANNUALLY	CHAIN STORES: STANDARD PACKAGE	CHAIN STORES: BROKEN PACKAGE	MAIL ORDER HOUSES	MFG. BATT.CONS. DEVICES	TOY MANUFACTURERS: ANY QUANTITY	TOY MANUFACTURERS: L.250,000 ANNUALLY	TOY MANUFACTURERS: 250,000 to 500,000 ANNUALLY	TOY MANUFACTURERS: 500,000/ ANNUALLY	TOY MANUFACTURERS: L 500,000 ANNUALLY	TOY MANUFACTURERS: 500,000 to 1,000,000 ANNUALLY	TOY MANUFACTURERS: 1,000,000 to 3,000,000 ANNUALLY	TOY MANUFACTURERS: 3,000,000 ANNUALLY	GOV'T.	TERMS	REMARKS
2	11-22-33	.10	.065	.055	.05	$	$.055	.05	.05	.055		.045		.03	.0275	.025					.05	2% 10 Prox.	
	12-22-23					.05											.0325	.03	.0275	.025		2% 10 Prox. 30 Day Net.	
	2-9-34			.0522	.0475	.0475			.0475	.0522													
	2-18-34					.055																	
	2-2-34			P.L.0297	P.L..027	.04			P.L.		P.L.	P.L.											
			P.L.		P.L.				.025		.025	.025					P.L.03	P.L .0275	P.L .025	P.L .0225	.04		
	6- 1-34		.0375	P.L.03025	0275	.055					P.L. .0275					P.L.0275							
	7-6-34											.04275				.0275	.03				.055		
												P.L. .025											
									P.L. .0275		P.L.												
4	11-28-33	.10	.065	.05525	.045	.05			.05525		.0275			.0275	.025	.0225					.05	2% 10 Prox. 30 days net	
	1-26-34	S.L. .08	S.L. .04	S.L. .03	S.L.) P.L.) .027				S.L. .0275		P.L. .027			P.L.) S.L.) .03 .03	P.L.) S.L.)		P.L.) S.I.) .03 .03	P.L.) S.L.) .0275 .0275	P.L. S.L. .025 .025	P.L. S.L. .0225 .0225			
	3- 6-34																					2% 10 da. 2% 20 days: 2% 10 Prox.	Reserve Ri to Allow Di of 20% (Go
	4-2-34			.055	P.L.025				S.L. .025												.04		
	5-15-34	S.L. .075	S.L. .045	S.L. .033	S.L. P.L. .03	.055			S.L. .03		P.L. .03		P.L.).03 S.L.).03										
	5-16-34	Withdrawal of 5/15/34 Prices - Reverting to Previously Effective Prices																					
	6-1-34		S. L. .035 /06		S.L. .0275 P.L. .0275				S. L. .025		P. L. .0275					P.L. .0375 S.L. .03 .03	P.L) S.L) .03 .0325				.055		
	8-17-34	Withdrawal of All Filed Prices																					
	8-31-34	Reinstating Prices in Effect Prior to 8/17/34																					
3	11-21-33	.10	S.L. .0375 .065	.055	S.L.03 .05				.0275		.05	.045		.03	.0275	.025					.05	2% 10 Prox. 30 Days Net	
	12-26-33								.03														
	3-12-34				P.L. .0275 P.L. S.L. .025	.04			P.L. .0275 P.L) S.L) .025 .05			P.L.) S.L.) .025										.04		
	4-2-34																						

SINGLE UNIT

FLASHLIGHT CELL

CHRONOLOGICAL CHART OF QUOTED NET PRICES

ANY	DATE	LIST	RETAIL DEALER	DEP'T STORES	WHOLESALER JOBBER	INDUSTRIAL USERS: ANY QUANTITY	INDUSTRIAL USERS: L.5400 ANNUALLY	INDUSTRIAL USERS: 5400/ ANNUALLY	CHAIN STORES: STANDARD PACKAGE	CHAIN STORES: BROKEN PACKAGE	MAIL ORDER HOUSES	MFG. BATT. CONS. DEVICES	TOY MANUFACTURERS: ANY QUANTITY	TOY MANUFACTURERS: L.250,000 ANNUALLY	TOY MANUFACTURERS: 250,000 to 500,000 ANNUALLY	TOY MANUFACTURERS: 500,000/ ANNUALLY	TOY MANUFACTURERS: L 500,000 ANNUALLY	TOY MANUFACTURERS: 500,000 to 1,000,000 ANNUALLY	TOY MANUFACTURERS: 1,000,000 to 3,000,000 ANNUALLY	TOY MANUFACTURERS: / 3,000,000 ANNUALLY	GOV'T	TERMS	REMARKS
	5-15-34				P.L.)	$ .05			P.L.			P.L.											
'd					S.L.)	-			S.L.			S.L.											
					.027				.0275			.0275									.05		
					.0475				.0475		.0275	.043									.055		
t	5-15-34	Cancelling Prices Above Effect 5/15/34																					
	6-1-34				P.L.)																		
					S.L.)																		
					.0275																		
					.0475	.055			.0475														
	8-8-34	Withdrawal of All Filed Prices																					
	8-22-34	Reinstating Prices in Effect Prior to 8/8/34																					
	2-16-34		.065	.045	.045	.05			.045							.03		.0275	.025	.0225	.05	2% 10	
	4-10-34			.035	.035	.035			.035		.035	.03	.03								.035	Prox.	
	6- 5-34				.04	.055			.04			.036				.0275	.03				.055	2% 10 Prox. 30 Da. Net.	
	7-3-34											S.L. .025	1,000,000 &										
												S.L. .0225	1,000,000										
	8-10-34	Withdrawal of All Filed Prices																					
	8-24-34	Reinstating Prices in Effect Prior to 8/10/34																					

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SINGLE UNIT

FLASHLIGHT CELL

CHRONOLOGICAL CHART OF QUOTED NET PRICES

						INDUSTRIAL USERS			CHAIN STORES				TOY MANUFACTURERS										
COMPANY	DATE	LIST	RETAIL DEALER	DEP'T STORES	WHOLE-SALER JOBBER	ANY QUANTITY	L. 5400 ANNUALLY	5400/ ANNUALLY	STANDARD PACKAGE	BROKEN PACKAGE	MAIL ORDER HOUSES	MFG. BATT.CONS. DEVICES	ANY QUANTITY	L. 250,000 ANNUALLY	250,000 to 500,000 ANNUALLY	500,000/ ANNUALLY	L. 500,000 ANNUALLY	500,000 to 1,000,000 ANNUALLY	1,000,000 to 3,000,000 ANNUALLY	/ 3,000,000 ANNUALLY	GOV'T	TERMS	REMARKS
8	11-23-33	.10	S.L. .0375 .05	S.L. .03 .04	S.L. .03	.05			S.L. .03 .04					P.L. .0275 .03	P.L. .025 .025	P.L. .0225 .0225						30 Days Net Cash Disc. Not to Exceed 2% E.O.M.	
	12-20-33		.045		.035																		
	1-1-34								.0275								.03	.0275	.025	.0225			
	2-8-34				P.L.) S.L) .027	P.L. S.L. .027						P.L.) S.L.) .027										2% 10 Prox.	
	4-28-34		P.L.) S.L.) .035		P.L.) S.L.) .025	P.L.) S.L.) .025 .035						P.L) S.L.) .025 .03									P.L.) S.L.) .025 .035		
	5-15-34				P.L.) S.L.) .0275		P.L.) S.L.) .0325 .04	P.L.) S.L.) .0275 .035				P.L.) S.L.) .0275									P.L) S.L.) .0275		
	5-15-34	Withdrawal of 5/15 Effective Filing Which Reinstates Prior Prices																					
	5-31-34										.02											2% 10 Prox.	
	6 -1-34		.05	.044	.04	.055			.025		.04	.036				.0275	.03				.055		
	7-10-34											P.L.) S.L.) .025											
	8-9-34	Withdrawal of All Filed Prices																					
	9-6-34	Reinstating Prices in Effect Prior to 8/9/34																					
12	11-23-33	.10		.0475	.0425		.0475	.0425	.0425			.0375		.03	.0275	.025					.05	2% 10 Prox.	
	12-29-33				P.L.) S.L.) .03				.P.L. S.L. .0275		P.L.) S.L.) .025			P.L. .03 .0325			P.L. .03 .0325	P.L. .0275 .03	P.L. .025 .0275	P.L. .0225 .025			
	3-10-24				S.L. P.L. .027																		
	5-15-34		.0525		P.L. .03								P.L. .0275 .03	P.L. .025 .0275	P.L. .0225 .025							2% 10 Prox. 30 Days Net	

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SINGLE UNIT

FLASHLIGHT CELL

CHRONOLOGICAL CHART OF QUOTED NET PRICES

						INDUSTRIAL USERS			CHAIN STORES				TOY MANUFACTURERS										
U	DATE	LIST	RETAIL DEALER	DEP'T. STORES	WHOLE-SALER JOBBER	ANY QUANTITY	L 5400 ANNUALLY	≠ 5400 ANNUALLY	STANDARD PACKAGE	BROKEN PACKAGE	MAIL ORDER HOUSES	MFG. BATT. CONS. DEVICES	ANY QUANTITY	L 250,000 ANNUALLY	250,000 to 500,000 ANNUALLY	500,000≠ ANNUALLY	L 500,000 ANNUALLY	500,000 to 1000000 ANNUALLY	1,000,000 to 3,000,000 ANNUALLY	3,000,000 ANNUALLY	GOV'T.	TERMS	REMARKS
	5-15-34	Cancelling above -- Reinstating Former Prices																					
'd)														P.L.									
	5-31-34										P.L.			.0275									
											.02			.03								2% 30 Days	
	6 -1-34		.05	.044	P.L.)							.036				P.L.)	P.L.)						
					S.L.)											S.L.)	S.L.)						
					.0275											.0275	.03						
					.04				P.L.)							.0275	.03				.055	2% 10 Prox.	
									S.L.)														
									.025		P.L.)												
											S.L.)												
											.0275												
	11-23-33	.10	S.L.																				
			.03	.055	P.L.		.055	.05	.05	S.L.													
			.065		.03					.0275	P.L.	.045		P.L.	P.L.	P.L.							
					.05					.055	.03			.0275	.025	.0225							
														.03	.0275	.028					.05	2% 10 Prox.	
	12 7 -33																P.L.	P.L.	P.L.	P.L.			
																	.03	.0275	.025	.0225			
																	.0325	.03	.0275	.025			
	12-13-33											.05											Credit allowance ½ per cent to Wholesalers & jobbers on evidence of Extension of special prices
	1-15-34											S.L.)											
												P.L.)											
												.02475											
	3 -5/34																				.05		
	4 -2-34					.04			P.L.)		P.L.)	P.L)											
									S.L.)		S.L.)	S.L)											
									.025		.025	.025											
												.045									.04		
	6 -1-34					.055					P.L.)					P.L.)	P.L.)						
											S.L.)					S.L.)	.03						
											.0275					.0275	.0325						
	11-23-33	.10	.065	.055	.P.L.				.0275		.027	See a/				.03					.055		
					.03																.05	2% 10 Prox.	Distributors Rebate on Ind. Business from Dist. Net Prices ($.005)
					.0475	.05																30 days net	
	12-26-33				P.L.							See b/											
					.027																		
	4-6-34					.04			.025		.024	See c/									.04		
	5-15-34				P.L.																		
					.03	.05			.0275		.027	.03					.03	.0275	.025	.0225	.05	2% 10 Prox.	
	5-15-34		Cancelling Above Filing																				
	6 -4-34										.0215												
	6 -1-34			.05225	P.L.	.055			.025		.0275					.0275	.03				.055		
					.0275																		
	6-14-34										.021												
	8-16-34		Withdrawal of All Filed Prices																				
	8-21-34		Reinstating Prices in Effect Prior to 8/16/34																				

Remarks

a/ Less 250 M - .03
250 M - 500 M - .025
Over 500 M - .0225

b/ Less 500 M .03
500 M to 1000 M .0275
1000 M to 3000 M .025

c/ Over 3000 M - .0225

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SINGLE UNIT

FLASHLIGHT CELL

CHRONOLOGICAL CHART OF QUOTED NET PRICES

						INDUSTRIAL USERS			CHAIN STORES				TOY MANUFACTURERS									
COMPANY	DATE	LIST	RETAIL DEALER	DEP'T STORES	WHOLE-SALER JOBBER	ANY QUANTITY	L.5400 ANNUALLY	5400/ ANNUALLY	STANDARD PACKAGE	BROKEN PACKAGE	MAIL ORDER HOUSES	MFG. BATT. CONS.	ANY QUANTITY	L.250,000 ANNUALLY	250,000 to 500,000 ANNUALLY	500,000/ ANNUALLY	L 500,000 ANNUALLY	500,000 to 1,000,000 ANNUALLY	1,000,000 to 3,000,000 ANNUALLY	3,000,000 ANNUALLY	GOV'T.	TERMS	REMARKS
15	11-17-33	.10	.055		.0375																	2% 10 Prox	
	11-23-33	S.L. .075	S.L. .0375 .06		S.L. .03 .04																		
	2-19-34					.04															.04	2% 10 Prox.	Reserve Right to Allow 10% Disc. from Quoted Prices
	5-26-34					.055																	
	6-1-34		S.L. .035		S.L. .0275																.055		
	8-18-34	Withdrawal of All Filed Prices																					
	9/8-34	Reinstating Prices in Effect Prior to 8/18/34																					
16	11-23-33			S. L. .033 .044	S.L. .03 .04	S. L. .033 .044	L.5400 Annually / 10% Add.		S. L. .0275 .04		S.L. .027 .036			S.L. .0275 .03	S.L. .025 .0275	S. L. .0225 .025					S.L. .033 .044	2% 10 Prox.	
	12--14-33			.S.L. .027	S.L. .027												S.L. .03 .035	S.L. .0275 .03	S.L. .025 .0275	S.L. .0225 .025			
	4- 2-34				.S.L. .025	.035			S.L. .025 .035		S.L. .025		S.L. .0225 .025								.035	2% 10 Prox. Net 30 Days	
	6- 5-34				.0275	.055			.025							S. L. .025 .0275	.S.L. .0275 .03				.055	2% 10 Prox.	
	7-10-34																	/1000 M S.L.) P.L.) .025	1,000M/ S.L.) P.L.) .0225				
17	11-23-33	.10	.052	.044	S.L.) P.L.) .03 .04		.055	.05	.04	S.L.) P.L.) .0275 .044	S.L.) P.L.) .027	S.L.) P.L.) .0225 .045		.03	S.L.) P.L.) .0275 .0275	S.L.) P.L.) .025 .025					.05	2% 10 Prox.	
	12-16-33				S.L.) P.L.) .027																		
	7-13-34		S. L.) P. L.) .035 .06	S.L.) P.L.) .03 .05	.0425	.05				.S.L.) P.L.) .027						.03	.0325				.05		
	9-1-34				.P.L. S.L. .0275	.055				S.L.) P.L. .0275 S.L.) P.L.) .025													
	10-1-34																				.055		

SINGLE UNIT

FLASHLIGHT CELL

CHRONOLOGICAL CHART OF QUOTED NET PRICES

						INDUSTRIAL USERS			CHAIN STORES			TOY MANUFACTURERS										
COMPANY	DATE	LIST	RETAIL DEALER	DEP'T. STORES	WHOLE-SALER JOBBER	ANY QUANTITY	L.5400 ANNUALLY	5400 / ANNUALLY	STANDARD PACKAGE	BROKEN PACKAGE	MAIL ORDER HOUSES	MFG. BATT. CONS. DEVICES	ANY QUANTITY	L.250,000 ANNUALLY	250,000 to 500,000 ANNUALLY	/ 500,000 ANNUALLY	L 500,000 ANNUALLY	500,000 to 1,000,000 ANNUALLY	1,000,000 to 3,000,000 ANNUALLY	3,000,000 ANNUALLY	GOV'T.	TERMS	REMARKS
19	11-23-34	.10	.065		.05																	2% 10 days, net 60 days	Jobber Allowed rebate of ½¢ per cell provided he sends copy of invoice to us.
	1-18-34																S.L. .03 .0325	S.L. .0275 .03	S.L. .025 .0275	S.L. .0225 .025		Prices Net, No Trade Disc.	
	4-2-34				S.L. .027	.04				S.L. 0275			S.L. .03								.04		
	5-15-34	S.L. .075	S.L. .045		S.L. 03	.055				S.L. .03			.03								.055	2% 10 Days Prox. 30 Days Net	
	5-15-34	Withdrawal of Above Prices — Reinstating Prior Prices																					
	6-1-34				S.L. .0275	.055							.045			S.L. .0275 .03	S.L. .03 .0325				.055	2% 10 Prox. 30 Days Net	
	8-14-34	Withdrawal of all Filed Prices																					
	8-21-34	Reinstating Prices in Effect Prior to 8/14/34																					
	8-21-34																						

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RADIO RECEIVING TUBES

ORIGINAL AND FINAL FILINGS

Compa-ny No.	DATE Effect-ive	SET MANUFACTURERS 1,000,000 per year List	Over-run	Loss	Terms	Dis-count	GEN'L TERMS Open Acct.	DISTRIBUTOR Op. Acct; Consign-ment (see note)	JOBBER Open Acct; Consignment	LARGE DEALER O.A.	LARGE DEALER CON	REGULAR DEALER O.A.	REGULAR DEALER CON	DEALER-JOBBER PRICE. T'L O.A.	DEALER-JOBBER PRICE. T'L CON	LARGE RE-CHAINS O.A.	LARGE RE-CHAINS CON	PRIVATE BRANDS	DEALER-JOBBER A.V's O.A.	DEALER-JOBBER A.V's CON	CALIF. AGENCY O.A.	ALLOWANCES 1.ADV'TNG 2.SALES 3.PREMIUMS	REPLACE-MENT AL-LOWANCE	FREIGHT
1	11/15/33	2.00		P .52	D2		D2 D8	D2 40-25-10A/	D14 D15 W40-25-10	40-25-5 D6 40-25-5-2 D3 40-25-10	D14 D15	40-25-10 D2	40-25-5 D1	40-25 10 D2	40-25 5 D7			D8 D14 D15	D2 D50	D7 50	P W			F1 F2
2	11/15/33	2.00					2/10 N/30 D2	40-25-5				40-5												F3
3	11/15/33		5M .52	D2 D5	F5		2/10,N/30 D2 D5	D11 40-25-T5	F4 D4 013 G14 R 50-10-10	None	F5 D4 R F4 50-10-5	None	F4 50-10-5	None					G1 G2 G3				(1)10%,(2)5% (3)5%		F1,F6
4	11/15/33		.52	D2	S		D13 D2 D19		25% from 1.05		50-10-10List B	6¾ R					BB D19		57¢ Net						F4
6	11/15/33	2.00	.50	2/10			D21 D22 D23		40-25-7½ 5 D23	38-25-7½ 5		40-7½-5 D22	38-7½-5 D21												F1,F6
7	11/15/33	2.00	.41	2/10 N/30			2/10,N/30				40-5														
8	11/15/33	1.60	B12 40 .37	2/10 N/30 D31			D2 D30 D29 D32 B13		D1,D31 D32 50-10-5 B13	D31 38-25-5	40-5	3F-5							D31 F7 F4 R11 B10		*4 38-25-5-5				F4
9	11/15/33	1.60	.45	2/10 N/30	10%(S)		2/10,N30 D29		50-10-5	40-25-7½ -5	50-10-5	0	50-10-5	40-7½-5 0			48¢ Net							3(R)	F1,F6
11	11/15/33	1.60	B20 B19 D2 B21 48¢ .40	D5	Z		D36 D29	40-25-5B/ X	B22 017 50-10-10 Z	B25 F B24 B26 38-25	50-10-5 B15 B16	B25 B21 None	40-5 B17 B16	B25 38 B27			50-10 -10-5 B13 B35		B23 50-10 10-10	B26	Z B22	(1)5 SM		D35	F4
12	11/15/33	1.70	D38 D3R 40 E14 E15				D5	C/	529 40-25-10	B30 B28 40-25-10		38-25 -10			40-10	40-10 B7	E10 M11 K12 E13				D C-6 D C-7				F8,F5
13	11/15/33	1.60	2.00	D39	50-10-10-10		D5		50-10-10	None	50-10 -5	None										(1)10T,(2)5T (3)5T	D27 4	F1
14	11/15/33	2.00	.52	2/10 N/30			2/10-N/30		40-25-5						40-5		52¢ Net 50-10 5-5	None							
15	11/15/33	2.00	53¢ .53	2/10-25 N/30			2/10-25 N/30		40-25	L 40-25 A-4					A-2		40-25	A-3				(1)5%			
16	12/20/33	2.00	.50	2/10 Prox N/60			2/10 Prox N/60	40¢ Net	50-25-10	50-25-10															
17	11/15/33	2.00					2/10 Prox		50-10-10						50-25-10	50-25-10									
18	11/15/33	2.00	.52	2% Cash			2% Cash		40-25-5	A-5 45-25							40-5 A-7	%8 A-7							
19	11/15/33		.52	2/10 N/30	5% B		2/10 N/30		50-10-10-7½ B5	None					40-7½ 5 B5	None	50-10 10-7½	FB							

NOTE: A/D6,D1,40-25-5
B/38-25
C/E16
D/40-25,10X16

9822

LEGEND

See latter part of Appendix A, Part 8 for legend of symbols used on this chart.

RADIO RECEIVING TUBES

ORIGINAL AND FINAL FILINGS

Company No.	DATE Effective	SET MANUFACTURERS 1,000,000 per year: List	Over	Less	Terms	Discount	GEN'L TERMS Open Acct.	DISTRIBUTOR Op.Act; Consignment (see note)	JOBBER Open Acct	JOBBER Consignment	LARGE DEALER O.A.	LARGE DEALER CON	REGULAR DEALER O.A.	REGULAR DEALER CON	DEALER-JOBBER PRICE O.A.	DEALER-JOBBER PRICE CON	LARGE RET'L CHAINS O.A.	LARGE RET'L CHAINS CON	PRIVATE BRANDS	DEALER-JOBBER S.Y. Area O.A.	DEALER-JOBBER S.Y. Area CON	CALIF. AGENCY O.A.	ALLOWANCES 1. ADV'ISG 2. SALES 3. PREMIUMS	REPLACEMENT ALLOWANCE	FREIGHT
21	11/15/33	2.00	None	None			2/10 N/30		55-5-5	None	None	None													
										FINAL FILINGS															
1	4/30/35	1.10	P	.37	2/10 N/30		2/10 N/30 D2		25# D16		D16	Net			25 D10				D16				5% D-17		
2	12/21/33	2.00					2/10 N/30	40-25-10			40-10														
3	5/16/35	.99		.38	D5	8%	D13 D12		50-10-10 04 03		50-10 5								D12 03				(1)10%,(2)5% (3)5%	3%	F1
4	6/10/35	.99		.52	D2		D20	48¢ Net Franchise			50-10 10	B					50-10 10-10							3%	
6	4/25/35	1.10		.37	D2	8%(S)	D5 D26		D24 60-7½	60-7½	D-24 50-10 10						D-24 D-25 D-28 60-7½		D25 50-10-10 10-7½					3D27	F4, F6
8	6/8/35	1.10E		.37	D5		2% 15 Prox E or		40¢ Net		40¢Net as Job					E			40¢ Net chains	*M38-25-5				D31	
9	4/15/35	1.60		.37	D13 D2 D37	8%S	D2		50-10-10		50-10-5												(1)10%,(2)5% (3)5%	3%R	
11	4/30/35	.99		.37	2/10 N/30		2/10 15 Prox		F22 D17Z 50-10-10	B25 B24 V B26 ∅ 50-10-10	D15 B16Z 50-10	B25 B27 ∅ 50-10					B18 D35Z 50-10 10-10						5%	5%	F4
12	5/6/35	1.09	D38 37¢	.37	D38		D2	40-25-10D/	38-25-10 B29	B28 B30					40-10	40-10	E13 B6 E10 E11 E12								F1
13	4/1/35	.99		1.60	10th Prox	50-10 10-10	2/10 Prox		50-10-10	None	50-10 -5	None													F9
14	6/3/35	1.10		.37	2/10-25 N/30		2/10,N/30		40-25-5						40-5		PB	None	Large Retail 52¢ Net					5%	
15	4/29/35	.99	38¢	.38	2/10-25 N/30		2/10-25 N/30		50-10	X A-5		A-1					50%	E					(1)10%,(2)5% (3)5%		
16	7/9/34	2.00		.48	2/10-25 N/30			40¢ Net	50-25-10 B	50-25-10 H							60¢ NetB1		48¢ Net						
17	8/24/34	1.60					2/10Prox N/60		50-10-5		50-10-5														
18	5/7/35	1.00		.36	2% Cash		2% Cash		B3								B1	B1		B2					
19	4/19/35	1.60		.37	2/10 N/30	8%	2/10 N/30		B5						B5		50-10 10-7½		PB					3%	
21	4/29/35	.99	None	None			2/10,N/30		55-5-5	None	None	None													

LEGEND

See letter part of Appendix A, Part 3 for legend of symbols used on this chart.

ORIGINAL FILINGS OF RULING DEVICES - SOCKET GROUPS

ORIGINAL PRICS CALL DECEMBER 12, 1933.

	PRICE		DISCOUNTS									TERMS						DELIVERS			REMARKS
	LIST	NET	DISTRIBUTOR	WHOLESALE	SYNDICATE	CLASS J	COMPETING MANUFACTURERS	P.L.& S.	ALL BUYER	QUANTITY	LINE OF SOCKETS	DISTRIBUTOR	WHOLESALE	SYNDICATE	CLASS J	P.L.&.S.	ALL BUYER	DISTRIBUTOR	SYNDICATE	ALL BUYER	
Co. #1	X								Std.50-5 L.Std-45		I						2/10 prox 30 net				No delivery terms given in filings
Co. #2	X		Std.50-5 Cn. 45 LCa.35 A*(see note last page)				Quote Up to Dist.				C	2/10 prox. net 10-2nd mo.								A	
Co. #3	X	X	Std. 50-5 Less Std. 45				Quote Up to Dist. Plus 20%		Std.net(list less dist. disc.)	Net per C reduced on lots up to 1000 1001-5000 5001-10000 over 10000	I	5% 15th prox. net 60 d.o.i.					Note 2%15th prox. net 60 on quantity orders		A*(see note last page)		This company files list and net on quantity orders which is unusual
Co. #4	X	X	Std. 50 Cn. 40 LCa. 30 A			Net quoted on 22 sockets on K basis List on C also	Quote				C	2/10 prox. net 10-2nd mo.							A		These two companies do business as Arrow, Hart & Hegeman, and first filings were separate. However, later filings on Class J etc. were filed as "A,H,AH." instead of individual filings.
Co. #4A	X	X	Std. 50 Cn. 40 LCa. 30 A			Net quoted on 22 sockets on K basis List on C also	Quote				C	2/10 prox. net 10-2nd mo.							A		
Co. #5	X		Std. 50-5				Quote				I										No delivery terms given
Co. #6	X	X	Std. 50 L $15-20% Cn. 40 15-60-30 Lca. 30 $60-40 A			Net on 20 items on C basis					C	2% 1-15/25 16-31/10 prox. net 30							A		
Co. #7	X	X	Std. 50 L $15-20% Cn. 40 15-60-30 LCa. 30 $60-40% A			Same as Distributors	Quote 20% on net	Same as Distributors	Net quoted on several items (most sockets are porcelain) on L basis		C	2/10 prox. net 30	2/10 d.o.i. net 30						A*		Same delivery is specified for Wholesale, Class J and P.L.& S.
Co. #8	X		Std. 50-5 L $15-20-5% Cn. 45 15-60/30-5 Lca. 35 $60-40-5 A				Quote	Std.50-5 Cn. 45			C	2/10 prox. net 60	2/10 days net 30		2/10 prox. net 60				A		Quoted net to Syndicate 10/23 under W.D. This expired 11.20 and was not repeated. Do not quote Syndicate now.
Co. #9		X			5% off net on whse. shipments.						I			2/10 E.O.M.					A F.A. regardless weight to W.T.C., Newark, Jersey City, Hoboken, Chicago (See discount)		
Co. #10	X		On whse. ship. L $15-25 15-100-30 $100-35 $2½% of net if total list under $200						L.$15. 15-100 $100	[illegible]	C	12/10 days 10/30 days Net 30				2/10 days net 30	F.A. Zone 1 if $100 list. Zones 2 & 3 No F.A. but 2½% of net allowance if over $100		F.A. over $100 list	*Zones 1 - not in 2 & 3 2 - Wyo. Col.., New Mexico, El Paso 3 - Mont. Idaho, Utah Ariz. Wash. Oregon, Nevada & California
Co. #11		X					Quote Up to net less 25%		Net		I					2/10 prox. net 30			A		
Co. #12		X	Net								I	2/10 prox. net 2½th prox.							A		
Co. #13		X							Net		I					2/10 prox. net 30			A		
Co. #14	X		Std. 50				Quote Dist. 50-5 not more than 20.				I	2/10 prox. net 60						A			*Under W.D. had filed class J prices net which gave 10-15% less than distributors net. Class J filed 4/2/34

ORIGINAL FILINGS OF WIRING DEVICES - SOCKET GROUPS

ORIGINAL PRICE CALL DECEMBER 12, 1933

	PRICE		DISCOUNTS									TERMS					DELIVERY			REMARKS
	LIST	NET	DISTRIBUTOR	WHOLESALE	SYNDICATE	CLASS J	COMPETING MANUFACTURERS	P.L.& S.	ALL BUYER	QUANTITY	LINE OF SOCKETS	DISTRIBUTOR	WHOLESALE	SYNDICATE	CLASS J	P.L.& S.	ALL BUYER	DISTRIBUTOR	SYNDICATE	ALL BUYER	
Co. #15	X		Std. 50-5 Cn. 45		50-5 to whse.		Quote				I	2/10 net 30		2/10 net 30				A F.A. up to $.90/100	A F.A. up to $.90/100 lbs. 5% charge for drop ship		Note: Effective Jan. 12, 1934, this was first filing
Co. #16	X	X	Std. 50 Cn. 40 Lcn. 30	L #15-20- 15-60-30 #30-40		Net	Quote Dist. #no up to 20% add'l					/10 prox. net follow.10th	2/10 days net 30		2/10 prox. net follow.10th			A			
Co. #17	X		A Std. 50-5 Cn. 45 Lcn. 30				Quote				I	3/10 prox. net 30 from E.O.M.						A			
Co. #18	X		A Std. 50-5 Cn. 45								C	2/10 prox net 60						A			
Co. #19		X		Variable net based on quantity up to 5 pcs.,5-5 pcs. etc. Also on pkge.basis							I		2% Invoice 1-15 payable 25th 16-31 payable 10th prox.								Used same methods on W.D. filing
Co. #20	X		Std. 50-5 Cn. 45 A		50-5 on whse. shipment. 50 on drops to individual addresses.						I	2/10 prox net 60		2/10 net 30				A F.A. less 10% N.Y.C., Newark Hoboken, J.C. Chicago, Detroit, San Francisco.	A		Under W.D. filed list also and quoted to Dist. only
Co. #21	X		Std. 50-5 Cn. 45 Also net on some items		Nat'l. Syn 50-5 on whse ship * 50 on drop to stores Also net on some items. Sect'l. Syn 47½-also net on some items		Quote				C	2/10 E.O.M. net 30		2/10 E.O.M. Nat & Sec. Stores				A	A F.A. less 10% N.Y.C., Newark, Hoboken, J.C., Chicago, Detroit, San Francisco. A only for sec- tional stores			*The items quoted net to syndicates over 50¢/c higher to sectionals than to nationals regardless of whether $7.00/c or up to $15/c
Co. #22	X	X	Std. 50 Cn. 40 Lcn. 30	L #15-20- 15-60-30 #30-40		Net quoted on some items on C&M basis	Quote	Net quoted on some items on C&M basis			C	2/10 prox. net 30	2/10 d.o.i. net 30		same as dist.,except for items quoted net in quantity	same as dist.			A	A	
Co. #23	X	X	Std. 50-5 Cn. 45 A		Net quoted on some items under W.D. not been with- drawn						C	2/10 prox. net 10th 2nd month						A			
Co. #24	X	X		*Class 50	*Class 50		Quote	Net quoted 4 items			I						2/10 E.O.M. net 60			A 3% all. in lieu of f.e.	*Classification Discount
Co. #25	X	X	Std. 50-5 Cn. 45		(W.D.) Net on 20 items		Quote up to Dist.#20				C	2/10 prox. net 60						A			On W.D. filed net to synd, which may still be in effect
Co. #26		Y							Net		I						2/10 prox. net 30			A	
Co. #27	X		Std. 50-5 Cn. 45 Lcn. 30 Also Net								I	2/10 prox. net 60						A			
Co. #28	X		Std. 50-5 Cn. 45		Whse. ship 50-5 Drop.ship 50						I	2/10 prox. net 30						A			
Co. #29	X		Std. 50 Cn. 40 Lcn. 30 A				Quote up to Dist.#20				C	2/10 prox. net 30						A			
Co. #30	X		Std. quoted* per C basis Cn. package quoted price each						Std. grades* per C basis Cn.pac-age quoted price each higher		I	5/10 prox. net 30					5/10 prox. net 30	Delivered(1)		(1) Delivers.	*Ltd.rates apply on orders over 50 (1)2 net lists published, one applying West of Rockies and one East of Rockies.
Co. #31	X		Std. 50 Cn. 45 Lcn. 40								I	2- 1-15/25 lu-31-10 prox.						A Except on shipments from warehouses			Do not allow freight unless shipped from factory.

ORIGINAL FILINGS OF WIRING DEVICES - SOCKET GROUPS

ORIGINAL PRICE CALL DECEMBER 12, 1937

	PRICE		DISCOUNTS								TERMS						DELIVERY			REMARKS
	LIST	NET	DISTRIBUTOR	WHOLESALE	SYNDICATE	CLASS J	COMPETING MANUFACTURERS	P.L.& S.	ALL BUYER	QUANTITY	LINE OF SOCKETS	DISTRIBUTOR	WHOLESALE	SYNDICATE	CLASS J	P.L.& S.	ALL BUYER	DISTRIBUTOR	SYNDICATE	ALL BUYER	
Co. #32	X		Std. 50-5		National Warehouse 50-5 Drop ship 50 Regional 47½		Dist.discount plus up to 50% additional				C	2/10 prox.		2/10 prox.					A F.A lim to $.90/ 100#		
Co. #33	X		• (Jobber)	•							I	1/10 net 30								•no shipping allowance	•Company has very distinctive system of variable discounts based on quantity as well as type of socket. Ranges from 25% - 50-10%

LEGEND

NOTE:
F.A.-Freight allowance
R #.V.-Regardless of weight or value
Std. - Standard Package
Cn. - Carton quantities
LCs. - Less than standard package quantities

"A" under DISCOUNTS indicates that 1 standard package plus 5 or more cartons will be billed at standard package rates.

"A" under DELIVERY indicates Freight allowed on shipments over 100 pounds. Express allowed at freight rates.

Under LINE OF SOCKETS "I" indicates that the company does not list a complete line of sockets - "C" denotes a complete line.

is used in place of "plus".

Under TERMS abbreviations were necessary, thus: 2/10 d.o.i. means 2% discount if paid in full 10 days from date of invoice, 2% 1-15/25, 16-31/10 prox. means 2% discount on invoices dated 1st to the 15th

FINAL FILINGS OF WIRING DEVICES-SOCKET GROUP

	PRICE		DISCOUNTS								TERMS					DELIVERY			REMARKS
	LIST	NET	DISTRIBUTOR	WHOLESALE	SYNDICATE	CLASS J	COMPETING MANUFACTURERS	P.L.& G.	ALL BUYER	QUANTITY	LINE OF SOCKETS	DISTRIBUTOR	WHOLESALE	SYNDICATE	CLASS J	P.L.&G.	ALL BUYER	DISTRIBUTOR	SYNDICATE	ALL BUYER	
Co. #1		X						Net price quoted	Net		I						2/10 prox. net 30 days.				No delivery specified
Co. #2									Net*		C										*10% added for less than std. orders
Co. #3	X	X	Net Std. 50-5 Cn. 45 LCa. 30			Net Std.50-5 Cn. 45 LCa.30		Net Std.50-5 Cn. 45 LCa.30	Net		I						2/15 prox. net 30 days.			A	Net price sheets have been quoted for 50% of line. Original list apparently effective for remainder.
Co. #4A	X	X	Std. 50 Cn. 40 LCa. 30 A			Net quoted on 22 sockets on M basis. List on C also	Quote				C	2/10 prox. net 10-2nd month			2/10 prox. net 60			A			They added items to original Class "J" sheet
Co. #4B	X	X	Std. 50 Cn. 40 LCa. 30 A			Net quoted on 22 sockets on M basis. List on C also	Quote				C	2/10 prox. net 10-2nd month			2/10 prox. net 60			A			Items added to original Class "J" sheet
Co. #5		X		Net			Net plus up to 50%		Net		I						2/10 prox. net 60 days.			A N.Y.,Chicago, San Fran., Los Angeles,regardless of weight	
Co. #6	X	X	Std. 50 Cn. 40 Lca. 30 (Optional disc. of 7½% assuming responsibility)	Std. 40 Cn. 30 LCa. 20		Net on 20 items on C basis. Also Dist. disc. on other items					C	2% 1/15 on 25th 16-31-10 prox. 30 net	2% 1/15 on 25th 16-31-10 prox.* 30 net					A			*1-15 means invoices dated 1st to 15th, 2% of payment made by 25th, etc.
Co. #7	X	X	Std. 50- Cn. 40 Lca. 30	Std. 40 Cn. 30 Lca 20		Net					C	2/10 prox. net 30	2/10 d.o.i. net 30					A		A	
Co. #8		X					Up to 20% on whse.		Net		C						2/10 prox. net 60 days.			F.A. 100# n. $60 net N.Y. Chicago & Los Angeles regardless weight	
Co. #9	X								50#5		I						2/15 prox. net 60 days.		F.A. 50 lbs or if $30 net value F.A./B.N.Y. N.Y.*	If A Or/$60 net value	*Newark, Hoboken, Jersey City, Philadelphia, Chicago, San Francisco
Co. #10	X		List Value up to $15.- 25%. 15-100 - 30%. over 100 -35%								C	Resale 5/10 days 1-15/25th 16-31/10 prox. all 5% 30 days net									
Co. #11	X					Net	Net plus up to 25%	Net	Net		I						2/10 prox. net 60 days			A or $60 F.A./N.Y. Jersey City, Chicago, Los Angeles, San Francisco	
Co. #12		X							Net		I						2/10 prox.			A	
Co. #13		X							Net		I				2/10 prox. net 60 days.		2/10 prox. net 30 days			A	
Co. #14	X	X	Std. 50			Net					I	2/10 prox. net 60			2/10 prox. net 60 days					A	
Co. #15		X							Net								2/10 prox. net 30 days				
Co. #16	X	X		Std. 40 Cn. 30 LCa. 20		Net					I		2% 10-d.o.i. days net		2/10 prox. net 60 days			(Whse) A			
Co. #17		X	Net								I	2/15 prox. net 60						A			

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F I N A L F I L I N G S O F F I R I N G D E V I C E S - S O C K E T G R O U P

	PRICE		DISCOUNTS								TERMS					DELIVERY			REMARKS
	LIST	net	DISTRIBUTOR	WHOLESALE	SYNDICATE	CLASS J	COMPETING MANUFACTURERS	P.L.& S.	ALL BUYER	QUANTITY	LINE OF SOCKETS	DISTRIBUTOR	WHOLESALE	SYNDICATE	CLASS J	P.L.& S.	ALL BUYER	DISTRIBUTOR	SYNDICATE	ALL BUYER	
Co. #18		X	Net								C	2/15 prox net 60 days						▲			
Co. #19		X		Net 16 2/3% on some items							I		2/10 prox. net 60 days					(Whse) ▲ F.A. over 95# East of Rockies Other shipments allowed up to $1.30 per 100			
Co. #20		X	Net		Net						I	2/10 prox. net 60 days		2/10 prox. net 60 days.				F.A. R.V.V. N.Y.,Phila.Chi. Seattle San.Fran.	F.A. 50# or more on net vol.$30		
Co. #21	X								50#5%		C						2% 10 E.O.M. net 60 days				
Co. #22	X	X	Std. 50 Cn. 40 LCa. 30	L.$15-20 15-60 30 #60-40		List & Net	List & Net	List & Net			C	2/10 prox. net 30 E.O.M.	2/10 d.o.i. net 30		2/10 prox. net 30 E.O.M.					▲	
Co. #23		X	Net			Net	Quote up to 25%	Net			C						2/15 prox. net 60 days	▲ or $60 N.Y.V. N.Y. Chi. San Fran. Los Angeles	F.A. 50# or more		
Co. #24		X		Class.5%	Class.5%		Quote				I						2/10 E.O.M. net 60 days			▲ 3% all.in lieu of F.A.	
Co. #25		X							Net		C						2/15 prox. net 60 days	▲ over $60	Over 50# or more $30 net *	▲ Over $60	*R.F.V.Metro.N.Y. Newark,Hoboken. J.C. Metro.Phila. Met.Chi & San F.
Co. #26		X							Net		I						2/10 prox. net 60 days			▲	
Co. #27	X		Std. 50-5 Cn. 45 LCa. 30 ▲								I	2/10 prox. net 30 E.O.M.	2/10 prox. net 30					▲	▲ or $60		
Co. #28			NO FILES (Only Original Filing Made)				Quote up to Dist.# 20%				I	2/10 prox. net 30 days.						▲			
Co. #29	X		Std. 50 Cn. 40 LCa. 30 ▲								C										
Co. #30			NO FILES (Only Original Filing Made)								I										
Co. #31			Std. 50 Cn. 45 LCa. 40								C	2% 1-15/25 16-31 10 prox						▲ Except on shipments from warehouse			
Co. #32		X	Net								C	2/10 prox.						▲ or $60 N.Y.V. N.Y.C. Phila. Chicago Los Angeles	▲ or $60 N.Y.V. N.Y.C. Phila. Chicago Los Angeles		
Co. #33	X		Jobber								I	1/10 net 30 days						No shipping allowances			*Co. has distinctive system of variable discounts based on quantity as well as type of socket. Ranges from 25% - 50-10%

LEGEND

F.A.-Freight allowance
N.Y.V.-Regardless of weight or value
NOTE: Std. - Standard Package
Cn. - Carton Quantities
LCa.- Less than standard package quantities.

"A" under DISCOUNTS indicates that 1 standard package plus 5 or more cartons will be billed at standard package rates.

"A" under DELIVERY indicates Freight allowed on shipments over 100 pounds. Express allowed at freight rates.

Under "LINE OF SOCKETS" "I" indicates that the company does not list a complete line of sockets . "C" denotes a complete line.

is used in place of "plus".

Under TERMS, abbreviations were necessary, thus: 2/10 d.o.i. means 2% discount if paid in full 10 days from date of invoice, 2% 1-15/25, 16-31/10 prox. means 2% discount on invoices dated 1st to the 15th.

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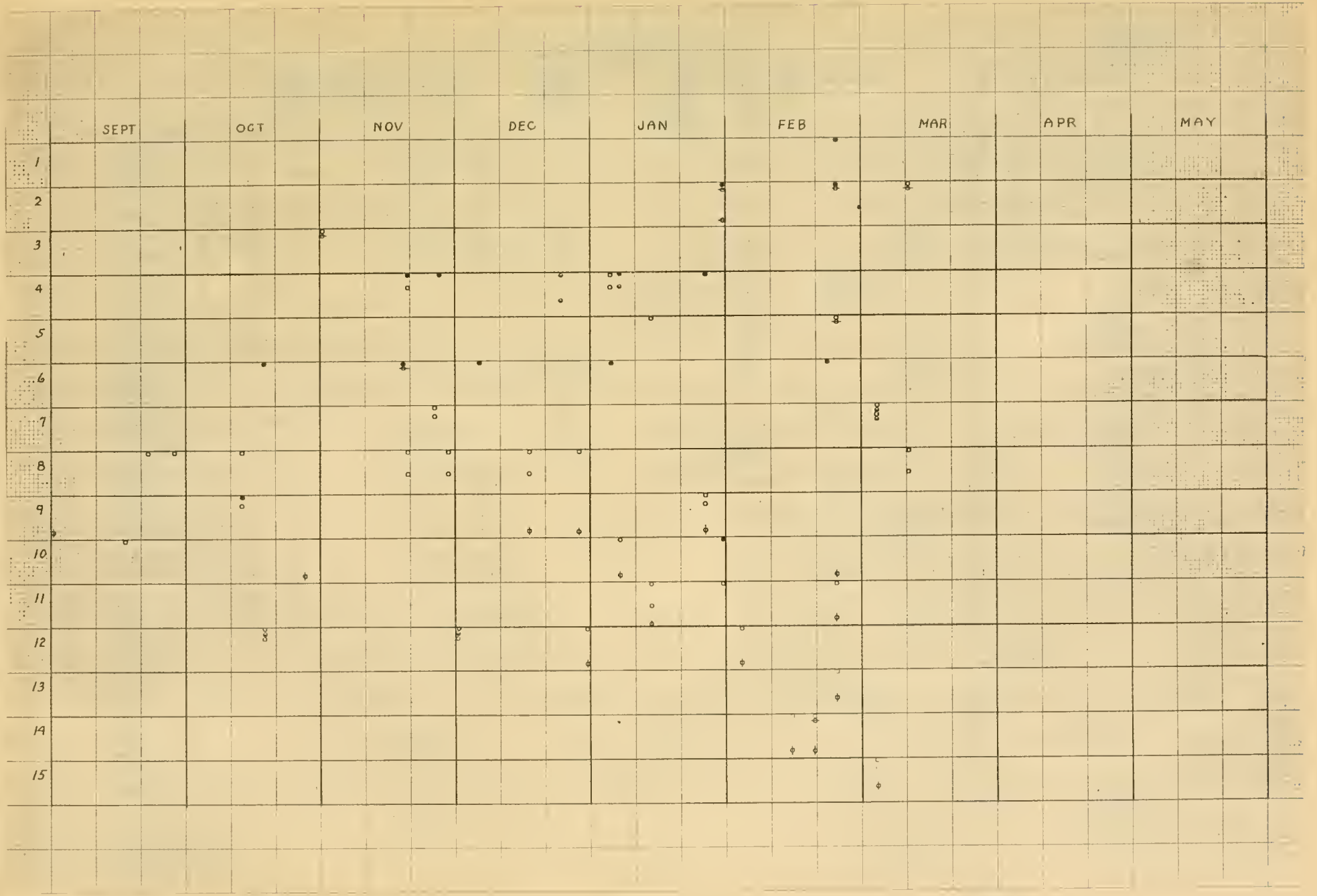
CALENDAR OF PRICE FILINGS
SOCKET GROUP-WIRING DEVICES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DOMESTIC HEATING APPLIANCES

ORIGINAL AND FINAL FILINGS
TRADE CLASSIFICATIONS, DISCOUNTS, TERMS AND ALLOWANCES
ORIGINAL FILINGS

Column legends:

- Retailers: A. "[illegible]" B. Stocking C. Non-Stocking D. Small E. Ladies * "Large"; G. Elect. Cont. H. Drug Stores I. Furniture * J. Jewelers
- Distributors: [illegible] B. Distributors C. Jobbers E. Semi Jobbers
- Large Buyers: A. "Large Buyers" B. Dept. Stores C. Chain Store D. Premium Houses E. Syndicate Buyers F. Mail Order Houses
- Quantity: A. Quantity Discount Only B. Maximum Discount C. [illegible] Net — No Trade Classification
- Central Stations, Public Utilities
- A. Lessors Agents B. Consumers Salesmen
- Miscellaneous Allowances, etc.
- Delivery: Factory, Warehouse
- Miscellaneous

COMPANY	EFFECTIVE Date	PER CENT (Retailers)	PER CENT (Distributors)	PER CENT (Large Buyers)	PER CENT (Quantity)	PER CENT (Central Stations)	PER CENT (Lessors)	Misc. Allowances	%	Days	Net	DELIVERY FACTORY	DELIVERY WAREHOUSE	MISCELLANEOUS
#1 -(A-B-C-D-E-I-K-T-J)	12-30-33	A-40	B-50-5	C-50-5 F-50- D-50-5 B-40-10		40-10		30 days extra Terms-West Coast	2	10-EOM	30-EOM	FOB Frt. ALLOWED	FOB Frt. ALLOWED (100 lbs. or over)	
#2 -(A-B-F-E-E-C)	12-30-33		B-50-5 C-50	B-50 C-50 (From special list)		50			2	10-EOM	30-EOM*	FOB		*West of Rockies-30 days extra.
#3 -(A-B-C-D-F-O-R-P)	12-30-33	A-Net	B-Net	B-Net D-Net E-Net		Net			2	10	30	Frt. Allowed (100 lbs. or over)		
#4 A-B-C-D-E-O-Q HF	12-30-33	A-50 A-40 H-50 H-40 J-50 J-40	B-50-10 B-50	B-50 B-40 C-50-10 C-50 F-50-10 F-50 E-50-10 E-50		50 50			2 2	10 or EOM 10 or EOM		FOB Frt. allowed (100 lbs. or more)		
#5 - (A-B-D-E-B)	12-30-33	A-40	B-50 C-50	B-40 E-40-10		40-10			2	10Prox	30	FOB	FOB Destination Met. area N.Y	Frt. allowed 500 lbs. or over
#6- (A-B-C-D-E-D-I-E-Q)	12-30-33	G-Net J-Net	B-Net	C-Net F-Net E-Net		Net & Extra 5%		Extra 5% to large Hdwre., Drug, Jewelry, Dept. Stores.	2	10 or EOM		FOB		
#7- (A-B-D-E-F-H-I-M-N)	12-30-33	A-40	C-50	C-50 F-50 B-40		40			2	10Prox	30	FOB	FOB	Frt. allowed 100 lbs. or over
#8-(A-B-C-D-E-F-G-E-I-J-E-X)	12-30-33	A- 1 to 5 appliances 35% - 6 or more 35 - 5%			C-Net	Special Net Less 10.			2	Cash		FOB		Frt. allowed 100 lbs. or over
#9-(A-B-C-D-E-F-D-B-I-M-N-O-Q-(KM Line)	1-14-34	FA-40-10-5	E-50-10 C-50-7½	C-40 10-10 A-40 10-10 F-40 10-10 B-40D-10-5		40-10-5			2	10Prox	3	FOB		
#9-(A-B-C-D-G-O-I-M-O-Q) (Kelkemy Line)	1-14-34			HC-50 C-40 10-5 F-50 A-40-10-5 B-40 10-5					2	10Prox		FOB	FOB NY	
#10-(A-B-D-D-E-F-D-B-I-J-E-S-T-U-E-X)	12-30-33	A-Net FH-40-10 F-J-40-10	B-Net-5% C-Net-5%	B-40-10 E-40 10-5 D-Net-5		40-10								
#11-(E-B-C-D-E-E-F-O-G-I-P-T)	12-26-33	A-40 FJ-40-10 FH-40-10	A-35-20-5 B-35-20-5	B-40 E-B 40-10 C-40-10-5 F-40 10-5		Small-40 Large-40-10-5			*2	EOM	30 EOM	N O N E		*30 days extra West of Rocky Mt.
#12-(A-B-C-D-E-F-G-G-I-M-N-O)	1-14-34	A-35 FA-40	B-50-5 D-50 D-40	B-40 ED-40 C-50 D-50 F-50				Extra 5% to quantity buyers	2	10	30	FOB		
#13-(A-B-C-D-E-O-H-I-E-G-X) (Esosco Div.)	12-30-33		C-10	B-10 C-10		10		Net Prices on Special Jobbers Net.	*2	10EOM		FOB		*Denver & West 30 days extra.
#14-(A-B-D-D-E-F-O-B-I-O-T)	12-30-33	A-Net	C-Net						Agent Jobber 2 Regular Jobber 2	10 10	60 30		*FOB	*100 lbs or more
#15-(O)	1-16-34	B-40-10 C-40	A-40-20	A-40-10					2	10	30	FOB		
#16-(O)	1-3-34	D-40 G-55	A-55-10					Western area 5% less dis.						
#17-(O)	6-29-34	A-Net		B-Net		Net			*2	10	30	FOB		*2% 10th-30 days EOM
#18-(O)	1-24-34	A-Net	D-Net						2	10Prox	30Prox	FOB		
#19-(A-B)	12-30-33				B40-C-Net				2	10	30	FOB		
#20-(B)	12-30-33	D-Net E-Net F-Net	C-Net D-Net	B-Net D-Net F-Net					2	10	30	FOB		
#21-(O)	1-29-34	A-40	C-50-10	A-50 10-10					2	10	30	FOB		
#22-(A-E-E-U-E)	1-25-34				B-50				-	-	30	Prepaid 100 lbs. or more.		
#23-(O)	1-18-34	A-25	C-25 B-40				A-40-10		2	10	30	FOB		
#24-(O)	1-29-34	A-25 E-25	O-25			25	B-25	Extra 5%-50 lots Extr 10%-100 *	N O N E			Frt. allowed		
#25-(B)	4-9-34				A-Net				2	10	30	N O N E		
#26-(O)	4-23-34		B-50-10 D-50						2	15Pro	30			
#27-(D-E)	12-30-33				C-Net				2	10	30	FOB	FOB	
#28-(B-O-E)	4-18-34	A-40	C-50					5% Extra dis 3 days or more	2	10	30	FOB		
#29-(A-B-C-E-N-Q-E)	12-30-33	A-50-FOB Factory (A-40-FOB Dist. Warehouse)	B-50-10 C-50-5	B-50-10 F-50-10		50-10			2	10	30	FOB	FOB	
#30-(A-O)	1-30-34				C-Net				2	10Prox	*	FOB Destination		*Occasional 90 day Extra dating-100 lbs or over.
#31-(E)	3-31-34		C-50-10						2	10	30	FOB		
#32-(E-E)	12-30-33	A-Net							*	-	30	FOB		*Net to 15th-Ded. 2%-25 15- to 30 - * 2% - 10
#33-(E-E)	9-8-34				D-Net				1	10Prox	30	FOB	FOB	

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TRADE CLASSIFICATIONS, DISCOUNTS, TERMS AND ALLOWANCES
ORIGINAL FILING

A. "RETAILERS or RETAILERS"
B. Stocking
C. Non-stocking
D. Small
E. Medium
F. "Large"
G. Elect. Cont.
H. Drug Stores
I. Furniture "
J. Jewelers

A. WHOLESALERS
B. Distributors
C. Jobbers
D. Semi Jobbers

A. "LARGE BUYERS"
B. Dept. Stores
C. Chain Stores
D. Premium Houses
E. Syndicate Buyers
F. Mail Order Houses

A. QUANTITY Discount Only
B. MAXIMUM Discount
C. MINIMUM Net
No Trade Classification PER CENT

CENTRAL STATIONS
POWER COMPANIES
UTILITIES

A. MFGR'S. AGENTS
B. COMMISSION SALESMEN

MISCELLANEOUS ALLOWANCES, ETC.

TERMS

DELIVERY: FACTORY, WAREHOUSE

MISCELLANEOUS

COMPANY	EFFECTIVE DATE	PER CENT	PER CENT	PER CENT	PER CENT	PER CENT	PER CENT	PER CENT	PER CENT	$	Days	Net		
#34-(B-E)	5/23/34		C-Net	C-Net						*		FOM		*Reserve right to allow delivery charges
#35-(B-E)	8/6/34	J-Net	C-Net							2	30	*Jobbers(*2%-60 days)		
#36-(G)	1/21/34	A-25	B-40-10-10							2	10	30	FOB	
#37-(A-B-C-E)	1/28/34	A-Net	C-Net							2	10	30	Frt. allowed 100 lbs. or over	$2.00 per C Max.
#38-(E)	4/16/34		C-Net							2	10 EOM	30	FOB	
#39-(E)	1/16/34	A-Net	B-Net C-Net	B-Net						2	10	3	FOB	
#40-(B-E)	12/30/33			C-Net F-Net						2	10 EOM		FOM	
#41-(E)	2/2/34		B-10 to 20							2	10	2% EOM	-	
#42-(E)	3/13/34		C-20							2	10	EOM	-	
#43-(G)	12/30/33		C-50							2	10	30	-	
#44-(A-E)	12/30/33							C-Net		2	10	30*	FOB	*Or not to exceed 2% EOM
#45-(A-B-C-E-G)	4/9/34							C-Net		2	EOM	30 EOM	FOM	
#46-(A-B-C-G-E-I)	12/30/33	A-Net	B-Net-5							2	10	30	FOB	Frt. allowed 100 lbs or over
#47-(A-C-D-E)	2/19/34	A-50	C-Spec. Net	C-60%							NONE		NONE	
#48-(B-C-E-F-G)	3/10/34	A-Net	C-Net B-Net	C-Net	F-Net	B-Net	D-Net			2	10 or 10 EOM	30	EOM	
#49-(A-B-C-D-E-F-G)	12/30/33	A-35 LE-40	LF-40 B-50	B-40	C-40	E-40		40		2	EOM	30	FOM	Frt. allowed 100 lbs. or over
#51-(B-C-D-E-D-E-F)	11/12/34							C-Net	Optional -	(2	10	30*	FOB	*From date of invoice
#52-(A-B-C-G-E)	2/17/34							C-Net	A-10% if they carry own accounts	(2 2	10 EOM 10 EOM	30 30*	FOB	*30 days extra in special cases
#53-(B-D-E-B-I-E-E)	12/30/33		B-5% (less than dept.stores)	B-Net	C-Net					2	10	30	FOB	
#54-(A-B-G-I-E)	2/12/34							C-Net		2	10	30	FOM	
#55-(A-B-C-D-E-I)	12/30/33							(B-Some items (D- " "		2	10 prox	.	FOB*	*Frt. allowed 100 lbs. or over
#56-(B-C-D-F-E-G-I)	12/30/33	B-Net	B-Net C-Net							2	EOM	30	FOB*	*Frt. allowed 100 lbs. or over
#57-(A-B-C-E-G)	12/30/33							C-Net		*2	10 EOM	30 EOM	FOM	*30 days extra for East Coast
#58-(A-B-C-E-G E-I-E-E-G)	1/15/34							C-Net	3 different net price sheets - no identification	2	10 prox		FOB FOB	30 days extra for East Coast

DOMESTIC HEATING APPLIANCES
ORIGINAL AND FINAL FILINGS
TRADE CLASSIFICATIONS, DISCOUNTS, TERMS AND ALLOWANCES
FINAL FILINGS

A. "DEALERS OR RETAILERS"
B. Stocking
C. Non-Stocking
D. Small
E. Medium
F. Large
G. Elect.Cont.
H. Drug Stores
I. Furniture "
J. Jewelers

A. WHOLESALERS
B. Distributors
C. Jobbers
D. Semi Jobbers

A. LARGE BUYERS
B. Dept. Stores
C. Chain Stores
D. Premium Houses
E. Syndicate Buyers
F. Mail Order Houses
H. "Large"

A. QUANTITY Discount Only
B. MAXIMUM Discount
C. MINIMUM Net

CENTRAL STATIONS
POWER COMPANIES
UTILITIES

A. MFGRS AGENTS
B. COMMISSION SALESMEN

MISCELLANEOUS ALLOWANCES, ETC.

COMPANY	EFFECTIVE DATE	PER CENT	PER CENT	PER CENT	PER CENT	PER CENT	PER CENT	PER CENT	PER CENT	TERMS %	TERMS Days	TERMS Net	DELIVERY FACTORY	DELIVERY WAREHOUSE	MISCELLANEOUS
#1	2-25-35	A-35	C-50	B-40-10 D-50 F-50 G-50			40-10		10% Extra Adv. & Sales Prom.	2	10-EOM	30-EOM	FOB or	FOB	Frt.allowed 100 lbs or over
#2	5-11-35		B-50-5 C-50-5	B-50-5 D-50-5			50-5			2	90		FOB or	Jersey City	Frt.allowed 100 lbs or over
#3	9-5-34	Net	B-Net	D-Net			Net		7½% Extra Adv. & Sales Allow.	2	10		FOB		" " " " "
#4	2-12-35	Maximum discount 50-10 on "Dominion Line", 50 on "Majestic"			O-Specials					*2	10-EOM	30	FOB		*30 days extra-Rockies & West Frt.allowed 100 lbs or over
#5	4-15-35	Different appliances carry different discounts			B					2	15-Prox	30	FOB	Del.in Met.N.Y.	Frt.allowed 100 lbs or over
#6	8-21-35				C-Net					2	EOM	30	FOB		
#7	7-27-34	40	B-50 C-50	C-50 D-50 F-50 B-40	C-Specials		40		7½% Allowance Sales Prom & Adv						
#8	5-13-35		B-Net C-Net	B-Net D-Net F-Net			Net			2	10-Prox	30-Prox	FOB	Bridgeport,Conn., Ontario,Calif.	Frt.allowed 100 lbs or over
#9 (EM Line)	2-23-35	FA-50	B-50-10 C-50-5	B-50 C-50-5 E-50-5 F-50-5			50		10% Adv. & Sales Prom.	*2	10-Prox		FOB		*30 days extra West of Rockies
(Dolbeer)	9-6-34	A-50	B-50-7½	H-50 C-50-7½			50			*2	10-Prox		FOB		*30 days extra West of Rockies
#10	1-7-35	10 B-15 J-15	B-20-5 C-20-5	B-15 E-15-5 D-20-5			15		7½% Adv. & Sales Prom.	2	10-Prox	30-EOM	FOB	Frt.allowed 100 lbs. or over	30 days extra West of Rockies
#13	1-31-34	40 FE-40-10 FJ-40-10 Also special net prices on some items	B-35-20-5 C-35-20-5	EB-40-10 E-40-10-5 C-40-10-5 ED-35-20-5 for certain classes of trade			40-10-5		7½% Adv. & Sales Prom.	*2	10-EOM	30-EOM	FOB		*30 days extra West of Rockies
#12	9-6-34	40	B-40-25 C-40-25	B-50 C-50 D-50 F-50			50		10% Adv. & Sales Prom.	*2	10-EOM		FOB or	FOB	*30 days extra West of Denver
#13 (Samson)	1-17-35		B-25 C-25	B-10-5 C-10-5			10-5		12½% Adv.& Sales Prom.	2	10-EOM		FOB		
(Semaco)	1-18-35		B-10 C-10	B-10 C-10 F-10	B-Specid		10-10			2	10-EOM		FOB	Frt.allowed 100 lbs. or over	
#14	5-18-35		B-Net C-Net	B-Net D-Net F-Net	A-Specials		Net			2	10	60	FOB	Frt.allowed 100 lbs. or over	
#15	1-18-34	Made Only One Filing													
#16	5-10-35	A-40	A-40-10				40		25-50 Heaters-5% Adv.Allow. 50 or more-10%	2	*	30	FOB or New York Prepay 100 lbs. or over		*1st to 15th-Discount 25th 15th to 30th- " 10th
#17	12-17-34	Net	F-40-10-10-2 C-40-10-10-2 B-Net				Net			2	10	30	FOB		
#18	10-16-34		C-50-10	B-50						2	Dec.10	Jan 1	FOB		
#19	3-2-35				B-40				Prices subject to extra 10%	2	10	30	FOB		
#20	3-12-35	*A-15 (Extra 10% Spec. Sales Purposes & Extra 25% Sales & Adv. Allowance)	*C-25-5	*D-25-5 *F-25-5					*Based on volume.	2	10	30	FOB		
#21	1-29-34	Made Only One Filing													
#22	8-27-34	A-40	B-50 C-50	A-50 B-50			50		10% Extra Adv, Sales Prom.			30			Frt. allowed 100 lbs or over
#23	6-18-34	A-25	B-40 C-25					A-40-10	All list prices increased 15%	2	10	30	FOB		
#24	1-31-34		C-40	EB-40				B-15%		2	10		FOB		
#25	12-15-34	Same as original filing except delivery added			D-Net					*2	10	30	FOB		*Some accts 2-10th prox net 60
#26	10-4-34	" " " "	" " "							2	15 Prox	30	FOB		
#27	4-15-35	A-40	C-50	B-40-10 C-50 F-50					10% Extra Adv. & Sales Prom.	*2	10 EOM	30 EOM	FOB also N.Y. & Chicago		*30 days extra for West Coast
#28	12-10-34	A-40 (Discount Same - List Increased)	C-50						5% Extra - 12 or more appliances	2	10	30	FOB		
#29	11-12-34	A-50-10	B-50-10 C-50-5	B-50-10 F-50-10			50-10		15% Extra Adv & Sales Prom.-Spec. Assortments at Special Prices	2	10 Prox		FOB		Frt.allowed 100 lbs.or over.
#30	10-6-34		A-Net		D-Net					*2	10 Prox	60	FOB Destination	100 lbs.	*Extra good accts-90 days dating
#31		Made Only One Filing													
#32		" " " "													
#33		" " " "													
#34		" " " "													
#35		" " " "													
#36	10-23-34	A-40	C-50	B-40			40			2	10	30	FOB		
#37	2-23-35	*Net	D-Net		*$50-$200 5% $200 over-10%				7½% Extra Adv. & Sales Allow.	2	10	60	FOB		100 lb.or more frt.allowed up to $3.00 per CWT
#38		Made Only One Filing													
#39		" " " "													
#40	8-13-34			D-Net F-Net						*2	10EOM		FOB		*West of Denver-30 days extra
#41	10- 1-34	A-Net	C-Net	D-Net	500 sets- 10%					2	10 or 2 EOM				

TRADE CLASSIFICATIONS, DISCOUNTS, TERMS AND ALLOWANCES
FINAL FILING

A. "DEALERS OR RETAILERS"
B. Stocking
C. Non-Stocking
D. Small
E. Medium
F. Large
G. Elect. Cost
H. Drug Stores
I. Furniture "
J. Jewelers

A. WHOLESALERS
B. Distributors
C. Jobbers
D. Mail Jobbers

A. LARGE BUYERS
B. Dept.Stores
C. Chain Stores
D. Premium Houses
E. Syndicate Buyers
F. Mail Order Houses
G. "Large"

A. Quantity Discount Only
E. Maximum Discount
C. Minimum Net

CENTRAL STATIONS
POWER COMPANIES
UTILITIES

A. MFGR'S AGENTS
B. COMMISSION SALESMEN

TERMS — DELIV.BY

COMPANY	EFFECTIVE DATE	PER CENT	PER CENT	PER CENT	PER CENT	PER CENT	PER CENT	MISCELLANEOUS ALLOWANCES, Etc.	$	Days	Net	FACTORY	WAREHOUSE	MISCELLANEOUS
#42	10-9-34	Net	C-Net D-Net	25 Nets- 20%					2	10MOM		FOB		
#43	9-28-34		C-50						2	10	30	FOB		
#44	4-27-35	A-40 1-50	B-40-20-5 C-40-20 B-40-5	C-Specials				10% Extra Adv.& Sales Prom.allow.	2	10MOM	30MOM	FOB		Frt.allowed on minimum Frt.shipments
									*2	10MOM	30MOM	FOB		*30 days extra- Heat of Heckles
#45	7-26-34	A-Net	B-Net C-Net B-Net C-Net D-Net											
#46	3-19-35	A-Net (These prices & terms etc. for dealers only)						5% if 5000 appliances purchased during year	2	10	30	FOB		Frt. allowed 200 lbs. or over.
	4-30-34	(" " " "	B-Net-5 " distributors only)						2	10	30	FOB		Frt.allowed only in cars with Sleet,Rouges when carload frt.is allowed.
#47	5-23-35	Net	D-Net-20	B-Spec.List-less 20-7½ on contract				10% Adv. & Sales Prom						
#48	8-15-34	Net	B-Net C-Net B-Net C-Net C-Net F-Net					10% Adv & Sales Prom	2	10 or 10MOM	30	FOB		
#49	3-22-34	35 CB-40 LF-40	B-50 B-40 C-40 A-40 F-40		40			10% Adv & Sales Prom	2	10	30MOM	FOB		Frt. allowed 100 lbs or over
#51	2-8-35	(Separate Net Sheets For Each Trade Classification)		C-Net					2	10	30	FOB		
#52	9-24-34			D-Net		10% to sales representatives carrying own account.		5% Adv & Sales Prom	*2	10MOM	30	FOB		*30 days extra in special cases
#53	6-22-34	FA-15-15	B-25-15 C-20-15 B-20-15 C-20-15 F-20-15		15-15				2	10MOM	30	FOB		
#54	6-28-34			C-Net					2	10	30	FOB		
#55	1-18-35		B-Net C-Net B-Net C-Net C-Net B-Net F-Net	C-Special Brands					2	10	30	FOB		Frt. allowed 100 lbs. or over
#56	12-31-34	Net	B-Net C-Net B-Net C-Net D-Net B-Net F-Net					7½% Adv & Sales Prom	*2	10MOM	30MOM	FOB		Frt allowed 100 lbs. or over *30 days extra Heat of Heckles
#57	2-21-35	Net	B-Net C-Net B-Net C-Net D-Net						*2	10MOM		FOB		Frt. allowed 100 lbs or over *30 days extra Heat of Heckles
#58	1-5-35	A-Net	B-Net C-Net B-Net C-Net F-Net					10% Adv & Sales Prom	*2	10Prox	15 Prox	FOB	or Warehouse	

DOMESTIC HEATING APPLIANCES

LOWEST AND HIGHEST PRICES, ELECTRIC RANGE - 4 ROOMS (Regular Family Size)

COMPANY	ORIGINAL FILING: EFFECT DATE	ORIGINAL FILING: LIST PRICE	ORIGINAL FILING: NET PRICES OR DISCOUNTS TO: DEALERS "L"LARGE	A-DIST B-JOBBER	UTILITIES	DEPT STORES	CHAIN STORES	MAIL ORDER HOUSES	A. QUANTITY DISC.ONLY B. MAXIMUM C. MINIMUM	ADDITIONAL ALLOWANCES	LATEST FILING: EFFECT DATE	LATEST FILING: LIST PRICE	LATEST FILING: NET PRICES OR DISCOUNTS TO: DEALER "L"LARGE	A-DIST B-JOBBER	UTILITIES	DEPT STORES	CHAIN STORES	MAIL ORDER HOUSES	A.QUANTITY DISC.ONLY B.MAXIMUM C.MINIMUM	ADDITIONAL ALLOWANCES
#1	12/30/33	3.45 5.95	40	50-5	40-10	40-10	50-5	50-5			2/25/34	2.95 5.50	35	50	40-10	4-10	50	50		1% Adv.Prom.
#2	12/30/34	1.42 2.10		A. 50-5 B. 50	50	50					3/11/35	1.31 2.06		A & B 50-5	50-5	50-5	50-5			
#3	12/30/33	4.95 8.25	2.95 4.35	A. 2.48 A. 3.63	2.48 3.63	2.97 4.35					9/3/34 9/4/34	Not	2.97 4.17	A-2.48 A-3.48	2.48 3.48					
#4	12/30/33	2.75 5.95	1.50	A. 50-10	50	50	50-10	50-10			2/4/35								C. 70	
#5	12/30/33	3.95 6.95	40 40	AB. 50 AB. 40-10-6		40-10 40-10	40-10 40-10				5/5/35	2.95 7.95	50-10 50-10-7½	50-10 50-10-7½	50-10 50-10-7½	50-10 50-10-7½	50-10 50-10-7½	50-10 50-10-7½		
#6	12/30/33								G 1.15 C 2.50		2/21/35	.70							C. 70 C. 2.25	
#7	12/30/33	3.95 6.95	40	B. 50	40	40	50	50			10/20/34 10/27/34	2.40 6.60	40 40	AB 50 AB 50	40 40	40 40	50 50	50 50		
#8	12/30/33	4.95 7.95	3.06 4.91	2.45 3.93	2.97 4.77	3.06 4.91			*(3.06 less than 6)	*(10% off to (large retail (accounts	4/16/35 5/13/35			AB 1.28 AB 3.92	1.35 4.07	1.35 4.07		1.35 4.07		
#9	1/14/34 1/14/34	(1.30 (1.75 (1.35 (5.75	40-10-5	(A. 50-10 (B. 50-7½	40-10-5	40-10-5	(Local (40-10-5 (Natl 50 40-10-5	50 40-10-10	40-10-5		2/23/35 9/6/34 9/6/34	1.35 1.50 (1.30 (5.75	50	A.50-10 50-7½ (A.50-10 (B. 50-5	50 50 50	50 50	50 50-7½ 50	40-10-5		10% Adv. & Sales Prom.Allowance do do
#10	12/30/33	3.50 7.95*	2.25-5% 4.50-5%	A.1.80-5% 3.60-5%	40-10-5	40-10-5	40-10-5		*Includes 1.00 trade in allowance		4/16/35 9/1/34	4.50	10	A. 1.28 20-5	1.35 15-5	1.35 15-5	15-5	1.35		7½% Adv.& Sales Prom Allowance
#11	12/30/33	3.95 4.95	40	35-20-5	40-10-5	40-10	40-10-5	40-10-5			4/19/35 7/16/35	4.95	1.35 40	1.28 35-20-5	1.35 40-10-5	1.35 40-10	1.35 40-10-5	1.35 40-10-5		7½% Adv.& Sales Prom.Allowance
#12		2.75 5.60	40	A. 50-5 B. 50		50	50	50			9/6/34	1.70 5.55	40	40-25	50	50	50	50		
#13	12/30/33 12/30/33 12/30/33	1.47 2.78 2.10 3.60 1.06 1.47		10 25	10 10-5-12	10 10-5-12	10 10-5-12		A-Up to 10% depending on quantity purchased		1/18/35 1/7/35 3/29/34	1.28 2.50 1.60 3.19 .75 1.47		10 10 25	10 10 10-5	10 10 10-5	10 10 10-5	10 10	Up to 10% depending on quantity purchased	12½% Adv.Sales Prom. do do
#14	12/30/33	3.95 7.95	2.44 4.91	1.98 3.98	40-10	40-10					4/20/35			1.28 3.43	1.35 3.57	1.35 3.57		1.35 3.57		
#19	12/30/33	Only one model listed							C-60		3/2/35	.65 3.50							Net 10 B-40-10	
#22	1/25/34	7.50 8.95							B-50		8/27/34	7.50 8.95	40	A-50	50	50				7½% Adv.Sales Prom.
#29	12/30/33	2.25	50	A. 50-10 B.50-5	50-10	50-10	50-10	50-10			11/12/34	2.25 2.50	50-10	A-50-10 B-50-5	50-10	50-10	50-10	50-10		15% Demo.Sales Effort
#30	1/20/34	2.50 Net							C-1.15 C-3.58		10/6/34	Net	.77 3.58	A-.77 A-3.30	.77 3.58	.77 3.58	.77 3.58			
#37	1/28/34	4.95 6.90	3.30 4.60	A.2.55 A.3.60						Dealer's extra 5%-$50 order,10%-$200 order.	2/23/35	4.95 7.95	3.30 5.30	A-2.25 A-4.15						7½%Sales Prom. Allowance
X	2/2/34								C-73 C-1.29		10/8/34								C-1.90 C-3.30	
#44	12/30/33	1.50 6.95		A .66 A 2.90	.66 3.00	.66 3.00					4/25/35	2.50 7.95	40	A 40-20-5 B 40-20		40-5				10% Adv.Allowance Demonr strations,etc
X	4/9/34								C-.65		2/21/35	.60							C-.60	
#46	12/30/34		1.58 3.15	1.58-5% 3.15-5%							3/19/35		1.58 Higher priced items discontinued						5% off dealer price for 5,000 or more items during year	
#47	2/15/34	3.50	50	Net.75				60			5/13/34		.90	.90-20%		1.00-20-7½	1.00-20-7½			10% Adv & Sales Prom,Allowance
#49	12/30/33	3.25 5.95	35	50	40	40	40	40			1/20/34	3.25 6.10	35	50	40	40	40	40		10% Adv & Sales Prom,Allowance
#52	12/30/33								C-.62 C-.80		9/24/34								C.65 C.77½	5% Adv.& Sales Prom.Allowance
#54	2/12/34								C-.62 C-1.25		3/28/34								C.62 C 1.25	
#55	12/30/33	8.75		9822					C-2.50 B-50-10		1/13/35 9/10/34			3.77	4.07	4.07	4.07	4.07	A 1.24 (10M or more)	7% Adv & Sales

DOMESTIC HEATING APPLIANCES

LOWEST AND HIGHEST PRICES, ELECTRIC HAND-IRONS (Regular Family Size)

COMPANY	ORIGINAL FILING: EFFECT DATE	ORIGINAL FILING: LIST PRICE	ORIGINAL FILING: NET PRICES OR DISCOUNTS TO: DEALERS "L" LARGE	A-DIST B-JOBBER	UTILITIES	DEPT. STORES	CHAIN STORES	MAIL ORDER HOUSES	A. QUANTITY DISC. ONLY B. MAXIMUM * * C. MINIMUM * *	ADDITIONAL ALLOWANCES	LATEST FILING: EFFECT DATE	LIST PRICE	NET PRICES OR DISCOUNTS TO: DEALER "L" LARGE	A-DIST B-JOBBER	UTILITIES	DEPT STORES	CHAIN STORES	MAIL ORDER HOUSES	A. QUANTITY DISC. ONLY B. MAXIMUM * * C. MINIMUM * *	ADDITIONAL ALLOWANCES
X	1/30/34	6.50 7.95		50-10		50					10-4-34	4.95 7.95	40	50-5		50			A. Buyers of 300 or more 50-5	
#57	12/30/33								C-1.59 C-1.69		2-11-35 9-14-34		1.24 2.55	1.24 2.30		1.24 2.55	1.24 2.55			
X	6/16/34		1.08 1.26	.80 .95	.90 1.05	.90 1.05					11-8-34			.65 .75		.72* .63*				*$1000-12 mos-5% 2000 " 10%
#58	1/15/34								C- .63 C-2.63		1-5-35								C - .60 C -2.50	10% Adv. Sales Prom.
X	3/1/34	2.95 5.00									11-10-34	2.95 5.00	40	40-20	40-10	40-10				

- List Price & Discount 14 companies
Net prices 15 companies
x Both List & Discount & Net 4 companies

List & Discount 13
Net 15
Both 5

FOOD SERVICE EQUIPMENT
(ORIGINAL AND FINAL FILINGS)
MEAT CHOPPERS
(ORIGINAL AND FINAL FILINGS)

NO. OF FILINGS	COMPANY	FILING DATE	EFFECTIVE DATE	PRICES HIGH	PRICES LOW	TERMS TO CATALOG See Key to Chronological Record	DELIVERY TERMS	DEFERRED PAYMENTS	TRADE IN ALLOWANCES	USER A	DISTRIBUTOR B	CHAINS C	DEALERS D	QUANTITY BUYERS E	GOVT. AGENCIES OTHER THAN FEDERAL F	AFFIL COMPANIES G	JOBBER H	BUTCHER, HOTEL & REST SUPPLY I	U.S GOVT J	WHOLESALE GROCER, COFFEE HOUSES & FIXTURE DEALERS K	EQUIP. COS. L	REMARKS
												DISCOUNT IN %'s										
								ORIGINAL FILINGS										ORIGINAL FILINGS				
1	1	1/4/33	1/14/33		$98.95	2% 10 days Net 30 days	XVI	No mention						25 or more - 5								
2	10	4/20/34	4/20/34	$275	$145	1% cash Net 30 days	III	2% cash - bal 12 equal mo. payments plus interest Other prices quoted for 24 mo. times 10% cash.	No mention			25	25	25		Works cost plus 15%						
1	11	6/30/34	7/10/34		$150	No mention	III	$20 down bal. in 12 equal mo. payments $50				47					5%					
2	12	4/11/34	4/11/34	$195	$145	10% Net 30 days	IV	$15 down - $10 per month	Large mach $15 Small mach $ %													
2	13	6/18/34	6/18/34	$1550	$150	2% 10 days Net 30days	No mention	No mention	No mention								½ to 3 hp - 50 & 5 3 to 25hp - 40 & 5	½ to 3 hp - 50 & 5 3 to 26 hp- 40&5				
3	16	5/21/34	5/21/34	$225	$90	2% 10 prox (Distributors time	No mention	No mention				20 mgnr.		20 mgnr					20 mgnr.			
3	23 & 24	4/16/34	4/16/34	$100	$110	5% 30 days	II	$150 order 12 mo. maximum $151 to $320 order 12mo. minimum $321 to $365 order $15 mo. minimum $365 to $500 order $20 mo. minimum $501 and over 24 mo. maximum	Large mach $40 Small mach $10			Large chains 5% net 30 days									The basic trading allowance may be increased not to extend 10% of price of new machine. Cash payments and installments must be $500 or more.	
2	24	3/2/34	4/11/34	$385	$145	2% 10 days Net 30days time	III	20% down bal. 4 to 12 months	No mention			50& 10										
3	25	4/11/34	4/11/34	$170	$150	No mention	No mention	10% cash (not less than $10) bal. in not more than 15 equal mo payments	Large mach $45 Small mach $20												Discounts were not filed until June 15, 1934	
3	28	5/19/34	5/19/34	$295	$150	2% 10 days Net 30	IV	No mention	No mention		40-10-10 Large - 55	Large 55		40			40 & 10					
1	32	7/21/34	7/31/34		$150	2% 10 days Net 30	III	No mention	No mention			60					60		60			
3	35	4/9/34	4/11/34	$190	$135	10% cash	V	10% cash and 10% paid without interest mo. charge	No mention			50		50								
2	38	5/1/34	5/1/34	$434	$195	5% 10 days or 2% 30 (Users) 2% 10 (Dealers)	XVII	10% cash - bal in 10 equal mo. payments or 24 mo. at 6% interest	Not more than 20% of selling price 10% to others				25									
2	40	4/9/34	4/11/34	$245	$175	5% 30 days	No mention	10% down $175 - 12 mo. payments $175 to $400 15 mo. payments $400 to over 18 equal mo. payments	Large mach $50 Small mach $15													
2	40	6/21/34	6/21/34	$205	$155	10% cash 5% 30 days	VII	Maximum 18 months	No mention		45 appr			40 appr.								
								FINAL FILINGS										FINAL FILINGS				
	10	9/29/34	10/2/34	$275	$145	Same as original filing	Same as original filing	Same as original filing	Same as original filing		Same as original filing	Same as original filing		Same as original filing			25			25		
	12	12/17/34	12/27/34	$244	$145	do	do	do	Large mach $40 Small mach $25			30-20-10	30-15-7½		30-8-4	30-15-7½		30-25-7½				
	13	9/26/34	10/4/34	$1560	$150	do	do	do	Same as original filing			½ to 3 hp 50& 5 3 to 26 hp 40 & 10	½ to 3 hp 40 & 5 3 to 26 hp 40 & 5		½ to 3 hp 50 & 5 3 to 26 hp 40 & 5			½ to 3hp - 50 & 5 3 to 26hp- 40 & 5	½ to 3hp 50 & 5 3 to 26hp 40 & 10			
	16	8/24/34	9/1/34	$170	$81	do	do	do	do			Same as original filing	Same as original filing	do					Same as original filing			
	23-A	8/2/34	8/14/34	$140	$135	do	do	do	do			55					45				Same as original filing.	
	24	8/14/34	4/24/34	$235	$1 6	2% 10 days Net 10(Dealers) 5% 30 days (Users)	No mention	No mention	No mention	45			50 & 10		50 & 5					50&10		
	25	9/24/34	10/4/34	$270	$150	Same as original filing	Same as original filing	Same as Small machine - $20 on one 12 equal monthly payments Large machine - $50 on one 12 equal monthly payments	Same as original filing			50			50		50					
	28	8/8/34	8/18/34	$295	$150	2% 10 prox 60 days	do	Same as original filing	do		65	65	40				50					
	35	2/9/34	2/19/34	$375	$140	5% and 2% cash 5% 30 days	IV	do	Same mach $ 5 Large mach $50			Chains of 250 stores 10% 251 to 501 stores 15% More than 500 40%	Dealers buying regularly for resale to U.S. 40% Dealers buying occasionally for resale to U. S. 40%	45								
	38	9/8/34	9/18/34	$535	$195	5% 10 days or 2% 30 days (Users) 2% 10 days Distributors	Same as original filing	do	Same as original filing		35 & 10	25			25		25					
	39	3/26/34	4/4/34	$285	$110	10% cash or 5% 30 days	II	10% cash balance in 12 equal monthly payments 10% cash bal 18 equal mo payments with finance charge	No mention		Small mach 45% Large mach 40%	55									Also have multiple sales contracts.	
	40	3/26/34	10/4/34	$305	$165	5% 30 days	Same as original filing	10% down bal in 10 mo. payments no finance charge - 11 mos and above 7% for each installment in case	No mention			40 appr										

FOOD SERVICE EQUIPMENT

POTATO AND VEGETABLE PEELERS --- SILVER BURNISHERS

(ORIGINAL AND FINAL FILINGS)

POTATO AND VEGETABLE PEELERS

No. of Filings	Co. No.	Filing Date	Effective Date	High	Low	Terms of Payment	Delivery Terms	Deferred Payments	Trade in Allowances	Users A	Distributor B	Chains C	Quantity Buyers D	State Institutions E	U.S. Govt. F	State & Hospital G	Govt. Agencies not Federal H	Dealers I	Affil. Cos. J	Outfitters Chain Rest. & Hotels K	Jobbers L	Dist. & Dealers in Kitchen & Bakery Supplies & Equip. M	Co. Users N	Equip. Cos. for Resale O	Remarks
						ORIGINAL FILINGS																			
2	2	-/10/34	-/11/34	$300	$125	A 2% 10 E.O.M. Net 30 days. Also B and C	XI	15% cash - bal 12 mo - 6% finance charge on unpaid balance after 12 mo		1	25	25	25	15	On basis of not less than cost										
2	5	4/10/34	4/11/34	$483.75 $97.50 Wholesaler delivered		2% 10th prox net 30 days	II	15% cash - if balance to be paid in 12 mo. pay add 7% to balance if 10 add 6% - if 6 add 4%	Recommend 2-% of cost of new machines.		10	Wholesale		10		10									
3	8	4/7/34	4/11/34	$300	$160	2% 10 E O M. net 30 days				25	25				Same as Co. #2										
2	10	4/20/34	4/20/34	$340	$150	3% - 30 days	XII	25% paid - bal 12 equal mo payments plus interest Other prices quoted for 24 mo 10% cash				25	25				25	25	Store cost plus 12½%						
3	23	4/10/34	4/11/34	$340	$155	Retail sales - 6-10 or 2% - 30; D 2% 30 days; E & I 2% 10th prox	II	10% cash - bal in 10 equal mo payments Finance charges to be added for time over 10mos up to 24 mos			25	25	25				25								
2	26	7/6/34	7/6/34	$400	$125	2% 10 days Net 30 days	III		Actual resale value																
4	33	4/11/34	4/11/34	$265	$140	2% 10 days Net 30 days	XIII			1	20							20% 10days - 22% 10 days - 25% cash; 20*		20% 10days - 22% 10 days - 25% cash	20% 10days 22% 10days - 25% cash	*25% single lots; 25-5, 3 each lots; 25-10, 6 each lots	25, operating 4 or more estab		*When single purchases total $500 to $1000 list of del within a calendar year an additional 5% discount will be allowed. When over $1000 an additional 10% will be allowed. 'Single purchase $500 to $1000 - 20% rebate single purchase $1000 or over - 25% rebate
						FINAL FILINGS																			
	2	9/25/34	10/1/34	$300	$125	Same as original filing	Same as orig filing	Same as original filing		Same as orig filing	Same as orig filing	Same as orig filing		Same as orig filing	Same as orig filing										
	5	3/8/34	3/18/34	$476.25 $97.50 Wholesale delivered		2% 10 days Net 10 days	II	2% cash - bal in 11 mo payments - unpaid bal 6%	Same as original filing			25% from list		15% from list	Not less than whole cost	15% from list									
	8	9/24/34	10/4/34	$265	$140	2% 10th prox Net 30 days	III	10% cash bal in 12 equal mo payments with 6% finance charge		<	25 & 10	25 & 10			Not less than whole cost		25								
	10	9/22/34	10/2/34	$340	$150	C D E 1 & 0 - 3% 30 days	XII	Same as original filing			25	25 - orders for 4 or more each					25		Works cost plus 12½%		25			25	
	23	12/26/34	1/5/35	$340	$155	Same as original filing	II	Same as original filing			25	25			Not less than whole cost		15								
	26	5/14/35	5/24/35	$350	$100	Same as original filing	III		Same as original filing									10% - 30days 12½% - 10days		10% - 30 days 12½% -10 days	10% -30days 12½% 10days				
	33	4/6/35	4/16/35	$285	$95 **					Same as orig filing	Same as orig filing						25	Same as orig filing		Same as orig filing	Same as orig filing				

** New machine not listed before.

SILVER BURNISHERS

No. of Filings	Co. No.	Filing Date	Effective Date	High	Low	Terms of Payment	Delivery Terms	Deferred Payments	Trade in Allowances	User A	Distributor B	Chains C	Dealers D	Quantity Buyers E	State Hospital & Institution F	U. S. Govt. G	Jobbers H	Outfitters Chain Rest & Hotels I	Mfgrs Agent J	Wholesalers K	Remarks
						ORIGINAL FILINGS															
	5	4/10/34	4/11/34	$1515	$189	2% 10th prox Net 30 days	II	25% cash 1% added to bal. when bal is to be paid in 12 mo pay - in 10 mo add 6% - in 6 mo. add 4%	Recommended 20% of cost of new machine		10				10						
1	20	5/29/34	5/29/34	$225	$150	5% cash - 2% 10days or net 30 days	III	Usual finance charge for any time	No mention			Large mach 25 & 10 Small mach 25	Large mach 25 & 10 Small mach 25			Large mach 25 & 10 Small mach 25					
2	26	7/6/34	7/6/34	$250	$175	2% 10 days Net 30 days 5% cash	III	No mention	Actual resale value				20				20	20			
3	29	7/7/34	7/17/34	$495 List	$135	D - 2% 10 days Net 30 days; A - 5% cash	III	Finance charges for 6 mo 4% - 10 mo 6% - 12 mo 7%	Not more than 25% of list price of new machine			6 to 10 stores 10%; 11 - 25 stores 20%; 26 - 100 stores 25%	25								
1	30	10/4/34	10/15/34	$200	$150	1% 10 days net 30 days	III	1/3 of amt. 30 days; 1/3 of amt. 60 days; 1/3 of amt. 90 days	No mention										50		
5	34	4/23/34	4/23/34	$2795	$235	3% 10th prox net 30 days	No mention	25% down bal in mo notes bearing 6% interest (not to exceed 12 mo.)	No mention		10		25		10						
2	36	5/29/34	5/29/34	$225 List	$150	2% - 10 days net 30 days 5% cash	III	Usual finance charge any length of time	No mention			Large mach 25 & 10 Small mach 25	Large mach 25 & 10 Small mach 25			Large mach 25 & 10 Small mach 25					
						FINAL FILINGS															
	5	3/8/35	3/18/35	$2010	$245	2% 10 days net 30 days	II	25% cash bal in 11 or less equal mo payments Finance charge at rate of 6% pr annum on unpaid balance	20% of cost of new machine to user (A); Jobber (H) allowed extra 10% from wholesale on trade mo			25			15	Not less than whole cost					
	26	5/14/35	5/24/35	$200	$145	2% 10 days net 30 days	III	Same as original filing	Same as original filing				10				10	10			
	29	10/17/34	10/27/34	$750	$145	2% 10 days net 30 days	III	20% down - bal. in mo notes not to exceed 12 mos. Plus normal finance charge.	No mention	10					25 & 10	25 & 10		25 & 10		25	
	34	9/20/34	10/1/34	$2400	$350	Same as original filing	XVIII	25% down bal in mo notes bearing interest at 6% not to exceed 12 mos.	No mention		25 & 10		25		25 & 10	25 & 10		25 & 10		25	
	36	9/5/34	9/15/34	$225	$125 new type	do	III	Same as original filing	No mention												Large mach Same discounts as original filing (B & F) Small (new) machine (B, D & F) 25 -- buyers of one only direct sale, list price only less 5% cash discount

DELIVERY TERMS AND THEIR SYMBOLS

SYMBOLS	DELIVERY TERMS
I	Delivered prices quoted east of Denver.
II	Delivered prices quoted for eastern section (territory east of Montana, Wyoming, Colorado, New Mexico, and Texas) and western section (territory west of and including Montana, Wyoming, Colorado, New Mexico, and Texas).
III	F.O.B. factory.
IV	Freight allowed to destination.
V	F.O.B. factory - freight allowed east of Rockies.
VI	F.O.B. agencies.
VII	Delivered prices quoted for Tennessee, eastern section (all States east of New Mexico, Utah, Wyoming, and Montana) and western section (all States west of and including New Mexico, Utah, Wyoming, and Montana).
VIII	F.O.B. factory - freight prepaid on cash with order shipments.
IX	F.O.B. Nearest Shipping Point - When shipments are made direct from factory to customer, the company pays the freight to the customer's nearest shipping point. When shipments are made from sales agency to customer, the customer pays the freight. Prices quoted for Eastern and Western sections.
XI	Delivered prices quoted for any point in U. S. East of the Mississippi River and between the Canadian line and the Gulf. St. Louis being par point - on shipments West of the Mississippi River freight allowed at rate of $1.60 per 100 lbs. To West Coast points via the Panama Canal, freight is prepaid.
XII	Delivered prices quoted for Zone 1, 2, and 3 - also quote prices F.O.B. Cincinnati, Ohio. Zone 1. Wisconsin, Iowa, Missouri, Illinois, District of Columbia, Indiana, Ohio, Michigan, Kentucky, Tennessee, North Carolina, Virginia, West Virginia, Pennsylvania, Maryland, Delaware, New York, New Jersey, Connecticut, Rhode Island, Massachusetts, Vermont, Maine, and New Hampshire. Zone 2. South Carolina, Georgia, Alabama, Mississippi, Florida, Louisiana, Arkansas, Oklahoma, Kansas, Nebraska, South Dakota, North Dakota, and Minnesota. Zone 3. Montana, Wyoming, Colorado, New Mexico, Texas, Arizona, Utah, Idaho, Nevada, Oregon, Washington, and California.
XIII	Prices quoted F.O.B. Factory or Warehouse with freight allowed to all railroad freight stations within the confines of the United States. Provided we are allowed to select: (1) Method of transportation (2) Routing of shipment (3) Provided unit shipments weigh 100 lbs. or more.
XIV	F.O.B. Chicago and New York. (Factory in Cicero, Ill.)
XV	F.O.B. factory but freight may be deducted from 1st installment. Freight prepaid on cash with order shipments.
XVI	Delivered prices quoted east of Denver, for shipments west of Denver add $3.00 per machine.
XVII	Delivered prices quoted for Eastern section (east of Montana, Wyoming, Colorado, New Mexico, and Texas) and Western section (west of and including Montana, Wyoming, Colorado, New Mexico, and Texas).
XVIII	Delivered Domestic and Pacific prices quoted. Domestic applies to all states except the following: Arizona, California, Idaho, Montana, Nevada, Oregon, Utah, and Washington. Pacific Coast applies to the following States: Arizona, California, Idaho, Montana, Nevada, Oregon, Utah, and Washington.

FOOD STAPLES REFINERY

COPPER MILLS - GRINDING RATIONS

(ORIGINAL AND FINAL FILINGS)

NO. OF FILING	CO. NO.	FILED DATE	EFFECTIVE DATE	SIZE	LOT	TERMS OF PAYMENT	DELIVERY TERMS	DISCOUNT PATRONS	TRADE IN ALLOWANCES	DISCRIMINATION A	DISCRIMINATION B	CHAIRS C	QUANTITY MILLS D	U.S. ROYAL E	LOWER F	ROCKER, ROYAL & ROYAL SERVICE G	STATE & CITY DISTRIBUTORS H	DEALER I	LOCAL CHAIN J	LOCAL K	L	M	N	O	REMARKS
													COPPER MILLS												
								ORIGINAL FILINGS									ORIGINAL FILINGS								
3	1	2/3/34	2/3/34	$40.30	$32.25	2% 10 days Net 30 days	0	No mention	No mention	All orders not - no discounts - only apply to wholesale or chain store sales.															
8	13	6/18/34	6/18/34	$275	$75	2% 10 days Net 30 days	No mention	No mention	No mention						50	50									
9	16	5/25/34	5/25/34	$240	$63	2% 10 days to Distributors only	No mention	No mention	No mention			20 serv.	20 serv.	20 serv.											
12	23	6/11/34	6/11/34	$470	$39.50	Untell below 5% 10 days (2) 2% 30 days (3) 2% 10th prox	II	10% cash - balance in 10 equal month-ly payments finance charge to be added for time over 10 mo up to 2% mo.	No mention	25		30 serv.	30 serv.				30 serv.	25							
2	24	6/2/34	6/11/34	$495	$80	(A & I) 2% 10 days Net 30 days	III	20% cash - bal. in 6 to 12 mo. pay-ments according to amount of sale.	No mention									30 & 10							
4	25	6/11/34	6/11/34	$430	$57	No mention		10% cash bal in not more than 25 equal to payments.	Different allowances for different type mills.																
2	27	7/6/34	7/16/34	$195		(C,J & K) 2% 30 day (G) 10% 60 days	IV	10% cash bal. not to exceed 15 mo. payments to Independents.	No mention			30 & 10							30-10-10	30-10-10					
3	28	5/29/34	5/29/34	$285	$85	2% 10 days Net 30 days	II	No mention	No mention	40-10-10					40-10			40	35 serv.	35 serv.					
1	32	7/21/34	7/31/34	$150	$40	2% 10 days Net 30 days	III	No mention	No mention			60			60						60	60	60		
5	35	8/9/34	8/31/34	$215	$80	10% cash	V	10% cash and 10% paid mo. without interest charge	No mention			50						50							
7	38	8/9/34	8/31/34	$120		2% 30 days	VI	10% cash - bal. paid in one payment up to 18 months	Different allowances for different mills.	---- No discounts other than cash discounts ----															
8	40	8/21/34	8/31/34	$100		10% cash 2% 30 days	VII	Various 18 months.	No mention	30 serv.								30 cash.							
2	42	8/28/34	8/28/34	$80	$40	2% 10 days	III	No mention	No mention				Cash - 2% 5 & 4 no more 2% 5 & 10 2% no more cash - 5		25										
								FINAL FILINGS									FINAL FILINGS								
	1	1/8/35	1/24/35	$18.25	$11.25	2% 10 days Net 30 days	Same as origi-nal filing	No mention	No mention																
	13	9/24/34	10/5/34	$40.30	$12.25	do						50 & 5		50 & 5	50		50								
	16	6/26/34	9/5/34	$215	$75	2% 10 prox to distributor only	to mention	No mention	No mention	--- Not quoted ---															
	23	12/17/34	12/27/34	$570	$19.50	Same as orig filing	Same as orig. filing	No mention		25 - 2% on 1 special		50 serv. 40% on 1 special					50 serv. 50 on 1 special	25 serv. 25 on 1 special							
	26	9/14/34	9/8/34	$185	$80	5% 30 days	No	45% disc to user and not more than 12 payments without interest			50 & 5							50 & 10							
	29	9/24/34	10/5/34	$320	$57	NOTE: Require minimum pur-chase on all orders to all buyers		5 - 25% cash - bal to not more than 10 equal mo payments	No mention			50			50		50								
	37	10/22/34	11/1/34	$135	$3.75	(A & C) 2% 30 days (D) 10% 60 days	Same as orig. filing	10% cash bal not to exceed 15 mo. payments to Independents		50-10-10 mo 40-10-10	50-10-10 on high 40-10 on low														
	38	9/8/34	9/12/34	$320	$85	2% 10 days Net 60 days	No	No mention	No mention	40 serv.		40 serv.			42 no v.			40							No 60 "High" under prices - i in the original filing was 60
	39	2/6/34	2/18/35	$795	$80	5% 30 days no 5%-5% for cash	FIII	$1.75 order 10% cash - 12 mo. pay. $176 to $400 - 10% cash-16 mo pay. $400 & over- 10% cash - 18 mo pay.	Different allowances for different type mills.	--- No discounts allowed ---															
	39	2/25/35	3/4/35		$100	5% 30 days no 10% for cash	II	10% each - 12 equal mo. payments no finance charge - 10% cash - 18 equal mo. payments with finance charges		54 net cash		50 net 30 days													
	40	9/26/34	10/4/34		$85	5% 30 days	Same as orig. filings	10% each bal in 1 to 30 equal mo. payments /w finance fee each in-stallment thereafter.	Not quoted	42								40							
	48	2/18/35	2/28/35	$40	$30	5% 10 days	do					25% no order of single mill 40% no order for 10 no more.											25% no order of single mill 30% no order	

FOOD SERVICE EQUIPMENT

COFFEE MILLS - SLICING MACHINES
(ORIGINAL AND FINAL FILINGS)

MEAT SLICING MACHINES

NO. OF FILINGS	CO. NO.	FILING DATE	EFFECTIVE DATE	HIGH	LOW	TERMS OF PAYMENT	DELAYED TERMS	DEFERRED PAYMENTS	TRADE IN ALLOWANCES	USER A	DISTRIBUTOR B	VOL. CHAINS C	SMALL CHAINS D	LARGE CHAINS E	STATE & LOCAL GOVT.& INSTIT. F	COUNTY GOVT. & HOUSES O	PACIFICO HOUSES K	DEALERS I	U.S.GOVT. J	INDEPENDENT STORES H	CHAINS L	QUANTITY BUYERS M	CORNERS N	REMARKS
								ORIGINAL FILINGS																
3	3	4/9/42	4/11/42	$400	$140	A D & S - 5% 10days C - 1% 10 days H F & B - 2% 10days	No mention	$10 down and $10 per month on all except 1 type which is $20 down and $20 per month	No mention			5	20	25	25	20	25							
1	6	4/28/42	4/28/42		$240	Net 10 days	No mention	10% cash - bal not to exceed 12 months - 10% off bal if sold within 30 days from date of ship.	Basic allowance $40		50							40 & 5						Discounts figured on the net after deducting basic allowance
3	8	4/7/42	4/11/42	$350	$290	2% 10th or x Net 30 days	No mention	No mention	No mention	25	35								Not less than full cost					
2	12	4/11/42	4/11/42	$245	$150	10% 30 days	IV	$15 down $10 per month	Large each $75 Small each $50															
1	17	7/22/42	7/27/42	$160	$110	5% cash net 30 days	III	No mention	No mention		40													Just quote to distributors - a metal colors $5 extra
3	19	7/20/42	7/11/42	$245	$135	E - 10% cash L - 2% 10 days	No mention	No mention	Large each $50 Others $25												$5 only on large mach			
	25	8/10/42	8/11/42	$285	$165	Retail sales 5% -10 or 2% - 10 H - Not to exceed 2% 30 days B & T - Not to exceed 2% 10th prox	II	10% cash - bal. in 10 equal mo. payments Finance charges to be added for time over 10 mo up to 24 mo	No mention		25				40			25			40	40			Also have multiple sales plan - Orig purchaser whose orig contracts includes 2 or more of Co #'s machine terms may be extended to 10% cash bal up to 24 mo. payments Co waiving finance charge
3	25	8/11/42	8/11/42		$225	No mention	No mention	10% cash (not less than $10) bal to not more than 15 equal mo pay.	$10															Discounts were not mentioned until June 15 1938
3	35	8/9/42	8/11/42	$475	$150	10% cash	V	10% cash - 10% sold mo without interest charge.										50			50			
2	41	8/21/42		$740	$250	10% cash - 2% 10 days	IV	10% cash - bal in not more than 12 equal mo payments ($10)	No mention													5 to 50 on two 1 rge tyme - 5 to 40 on others		
								FINAL FILINGS																
	1	8/25/42	9/3/42	$450	$200	B & A - 5% - 10 days L F & B - 2% 10 days	IV	Monthly installments must be completed within 20 mo From date of delivery	No mention	12½ to 44%					33⅓ to 60%	25% to 55%	33⅓ to 60%				40% to 70%			
	8	9/12/42	9/22/42	$350	$290	Same as orig filing	XIV	10% down bal 12 mo payments each 6% finance charge		40	55				45				Not less than full cost		55			
	13	12/11/42	12/21/42	$245	$195	No	Same as orig filing	Same as original filing	Same as orig filing						10-8-6			10-15-7½			10-20 -10		10-15 -7½	
	19	9/24/42	10/5/42	$245	$145	E - 10% 10 days, 5% 30 days, 6% 60 days or 5% 90 days L - 2% 10 days B - Net 30 days	IV	No mention	No												55only on lge mach.		5%	
	23	9/25/42	6/8/43	$258	$175	Same as orig filing	Same as orig filing	Same as original filing	No			Same as orig filing			Same as orig filing			Same as orig filing			Same as orig filing	Same as orig filing		Same as original filing
	25	9/24/42	10/1/42		$225	No mention	IV	$25 down bal 12 equal mo. payment	do						50						50		50	
	35	2/9/43	2/19/43	$425	$150	5% & 2% cash or 5% 30 days	XV	Orders of $175-10% cash, bal. 12 equal mo. pay.-$176-$300 10% , 16 e mo. pay $301 &over 10% 18 e mo. pay.	Chain store co's overating 250 stores or less 5% Chain store co's operating 251-500 stores 50% Chainstore co's operating more than 500 50%			Chain store co's overating 250 stores or less 5% Chain store co's operating 251-500 stores 50% Chainstore co's operating more than 500 50%		Large each $40 Small each $10	35				no						**Dealers buying regularly for resale within 0 5% - 50% Dealers buying occasionally within 0. 5 - 10%
	43	4/16/43	4/29/43	$340	$273	5% cash - or 5% 30 days	IV	$100 or less - 12 e mo. pay $100 or more - 24 e mo. pay	No mention														50% on orders of 100 or more machines.	

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COMPARISON OF DISCOUNTS

LAMINATED PHENOLIC PRODUCTS

SHEETS

COMPANY	LIST PRICE	GRADE	ORIGINAL Quantity (rounds) 50	50-299	300	June 5, 1934 Quantity (rounds) 50	50-299	300	Grade S Added November 19, 1934 50	50-299	300	February 23, 1935	April 6, 1935 50	50-299	300
			Discounts												
5		X,XX XX,XXX C L D	64 60 48 36 32	68 65 53 47 56	72 69 60 50 57	57 42 26 52	62 48 37 55	67 55 46 57				Add 16 2/3% to maximum discount all grades			
8		*100 (*S)	X			June 21, 1934 X			November 20, 1934 75% 60% 60%			February 5, 1935	70%	April 10, 1935 75%	77½%
11			X						November 23, 1934			No mention		April 10, 1935	
10			X						January 7, 1934			October 4, 1933 to #11 only, no others		April 22, 1935	
20			X			June 30, 1934						February 12, 1934		NO FILING	
21			X									February 21, 1934			
24			No "D" Grade			No "D" Grade						NO FILING		NO FILING	
25	I,XX XX,XXX C L D		April 14, 1934			June 11, 1934 Same as filing of April 14, 1934 June 14, 1934 Rev 64 68 72 48 53 60 36 43 50 52 55 57 June 20, 1934 Rev. Same as Co #5			November 22, 1934 Same as Co. #5 December 15, 1934 Same as June 20,1934						
30			X												
31			X									NO FILING			
32						June 16, 1934 No "D" Grade									
33	I,XX		68	71	75	No "D" Grade								NO FILING	
34			No "D" Grade									NO FILING		NO FILING	

RODS

GRADE	ORIGINAL Quantity (feet) 50	50-199	200-499	500	June 5, 1934 50	50-199	200-499	500	February 1, 1935
	Discounts								
XX	48	52	55	57					
C	28	32	36	38					
L	15	19	26	28					
UF	20	24	28	32					
									Add 16 2/3% to maximum discounts all grades.
5						NO FILING			
8	Same as Company #5 except no "UF" Grade					NO FILING			February 25, 1935
11	Same as Company #8								Same as original filing
10	Same as Company #8					Same as original filing			October 4, 1933 to #11 only, no others.
20	Same as Company #8								February 12, 1934
21	Same as Company #8					NO FILING			February 21, 1934
24	Same as Company #8					NO FILING			NO FILING
25	April 14, 1934 Same as Company #8					June 14, 1934 Same as filing of April 14, 1934 June 20, 1934 Revised Same as Co. #8 original filing December 15, 1934 Same as filing of June 20,1934 December 27, 1934 Same as filing of December 15,1934			
30	Same as Company #8					Same as original filing			
31	Same as Company #8					NO FILING			NO FILING
32	NO FILINGS ON RODS								
33	XX 53 57 59 61 C 35 39 42 44 L 23 27 33 35 No "UF" Grade January 12, 1934 Revised Same as Co. #8					Same as filing of January 12, 1934			NO FILING
34	Same as Company #8								

TUBING

GRADE	ORIGINAL Quantities (feet) 50'	50-199'	200-499'	500'	March 10, 1934 Grade "S" Added Quantities (feet) 50'	50-199'	200-499'	500'	June 5, 1934 50'	50-199'	200-499	500'	August 11, 1934 2500' ** Only	February 23, 1935
	Discounts								Same as original filing omitting extra 15%					
X,XX	45&15	55&15	60&15	65&15										
C	20&15	30&15	30&15	35&15										
L	15&15	20&15	25&15	30&15										
UF	45	50	55	60					15	40	45	50		
S *					*55&15	58&15	63&15	66&15	*50	58	63	68		
5													65 & 15	Add 16 2/3% to maximum discounts, all grades.
8	Same as Company #5 except no "UF" or "S" grades in Tubing					NO FILING			June 11, 1934 - Same as Company #5 except no "UF" or "S" grades.				X	February 25, 1935 X
11	Same as Company #8					NO FILING			Same as Company #8				X	No mention
10	Same as Company #8					NO FILING			Same as Company #8				X	October 4, 1933 to #11 only, no other
20	Same as Company #8					NO FILING			June 29, 1934 Same as Company #8 - No "UF" - "S" 50 - 53%				X	February 12, 1934 X
21	Same as Company #8					NO FILING			Same as Company #8				X	February 21, 1934 X
24	Same as Company #8					NO FILING			Same as Company #8				September 1, 1934 X	NO FILING
25	April 14, 1934 No "UF" Grade S 51&15	56&15	61&15	66&15	NO FILING				June 11, 1934 Same as Company #5 including "UF" and "S" Grade "S" 50 - 51% June 14, 1934 Revised Same as filing of June 11, 1934 No "UF" but including "S" same as filing of June 11, 1934				August 27, 1934 X	X
30	Same as Company #8					NO FILING			Same as Company #8				X	X
31	Same as Company #8					NO FILING			Same as Company #8				X	
32	NO FILING ON TUBING													
33	X,XX 58 63 69 73 C 38 43 47 51 L 35 39 43 48 No "UF" or "S" Grades				January 12, 1934 All grades same as Company #5 original filing omitting 15% "S" same as Company #5 filing March 10, 1934. No "UF" Grade.				Same as Company #5. No "UF" Grade				NO FILING	NO FILING
34	Same as Company #8					NO FILING			Same as Company #8				X	NO FILING

** - Up to 2" inside diameter

COMPARISON OF DISCOUNTS

LAMINATED PHENOLIC PRODUCTS

PAPERS

COMPANY	ORIGINAL — GRADE	ORIGINAL — Quantities 100	100-999	1000-9999	10,000
6	X XX,XXX C L	50 44 30 14	60 55 40 31	70 66 48 49	75 72 65 57
	½ and over C L	10 54 43	10-99 58 48	100-999 59 50	1000 61 52
8	X				
11	X				
10	X				
21	X				
23	X				
28	X				
25	NO FILING				
30	X				
32	X				
12	NO FILING				
33	X				
38	X				

COMPANY	December 7, 1933 — GRADE	100	100-999	1000-9999	10,000	25,000 to 49,999	50,000 to 99,999	100,000 to 249,999	250,000
6	X,XX XX,XXX C L	50 44 30 14	60 55 40 31	70 66 48 49	75 72 65 57	77 73 67 58	79 74 68 59	80 75 70 60	82 77 71 61
	½ & over C L	10 54 43	10-99 58 48	100-999 58 50	1000 61 52				
8	November 29, 1933 X,XX All discounts same as Co. #5 except XX,XXX C L								81 76 71 61
11	December 11, 1933	X							
10	November 16, 1933	X							
21	December 9, 1933	X							
23	November 21, 1933) Revised December 1, 1933 Same as Co #5) Same as Co. #5								
28	December 6, 1933	X							
25	NO FILING								
30	November 22, 1933 --- All discounts same as Co. #5 except December 4, 1933, Revised - Same as Co #5								81 76 71 61
32	December 5, 1934	X							
12	NO FILING								
33	NO FILING								
38	November 29, 1934 --- All discounts same as Co. #5 except December 6, 1934 Revised X								81 76 71 61

COMPANY	December 18, 1933 — GRADE	100	100-999	1000-9999	10,000 & 100	1000	10-99	100-999	1000-9999	10,000
6	X,XX XX,XXX C L	50 44 30 14	60 55 40 31	70 66 51 52	80 (1) 75 156 70 40 60 26		63 40 38	69 40 49	73 58 63 55	
	½ & over C L	10 54 43	10-99 58 48	100-999 59 50	1000 61 49 52 39		52 42	55 45	58 49	
8	December 18, 1933 X									
11	December 28, 1933	X								
10	NO FILING									
21	December 28, 1933	X								
23	December 26, 1933	X								
28	December 29, 1933	X								
25	April 14, 1934	X								
30	December 26, 1933	X								
32	January 6, 1934	X								
12	January 12, 1934	X								
38	X									

COMPANY	June 5, 1934 — GRADE	100	100-999	1000-9999	10,000
6	X,XX XX,XXX C L	50 44 30 14	60 55 40 31	70 66 51 52	80 75 70 60
	½ & over C L	10 54 43	10-99 58 48	100-999 59 50	1000 61 52
8	June 11, 1934 X				
11	X				
10	X				
21	X				
23	X				
28	X				
25	June 14, 1934 X,XX 56 63 XX,XXX 56 63 C 40 50 L 26 39 ½ and over C 54 58 L 43 46		70 70 61 52 59 50	80 80 70 60 61 52
30	June 20, 1934 Revised X				
32	X				
12	X				
33	June 16, 1934 X				
38	X				

COMPANY	November 13, 1934 Grade "G" Added — GRADE	100	100-999	1000-9999	10,000
6		71	76	82	87
	WO FILING				
8	November 20, 1934	X			
11	November 21, 1934	X			
10	January 1, 1934	X			
21	X				
23	X				
28	X				
25	November 22, 1934 72 77 80 83 December 15, 1934 Revised Same as Company #5				
30	X				
32	X				
12	X				
33	X				
38	X				

COMPANY	April 6, 1934 Grade "G" — GRADE	100	100-999	1000-9999	10,000
6		69	74	80	85
	WO FILING				
8	April 10, 1935	X			
11	April 10, 1935	X			
10	April 22, 1935	X			
21	WO FILING				
23	X				
28	WO FILING				
25	WO FILING				
30	X				
32	X				
12	WO FILING				
33	X				
38	X				

KEY:

X - Same as Company #5.

X - Identical filing effective same date.

NON-RENEWABLE PLUG FUSES

ORIGINAL AND FINAL FILINGS

ORIGINAL FILINGS

Appendix B Part 13 a
Plug fuses

			TRADE PRICES			LARGE BUYERS 2000 fuses or over			EXTRA LARGE BUYERS 5000 fuses or over			U.S. GOVERNMENT $300.00 or over			WHOLESALERS							WHOLESALERS IN NEW YORK				SYNDICATE & CHAIN 20 or More Stores			DISTRIBUTOR				PRICES TO ALL BUYERS		DEALERS		ALL CUSTOMERS
			Sizes			Sizes			Sizes			Sizes			Standard Sizes			Sub-Standard Sizes				Standard Sizes		Sub-Standard Sizes		Sizes			Quantities			Gen			Packages		
FIRM	Filing Date	Effective Date	Std.	Sub.	Spec.	Std.	Sub.	Spec.	Std.	Sub.	Spec.	Std.	Sub.	Spec.	$15	$15-40	$40 or	$15	$15-40	$40 or	Spec.	$15	$15 or	$15	$15 or	Std.	Sub.	Spec.	Std.	Crt.	Crt.	Dist.	50/bx.	5/bx.	Std.	Std.	
1	9/27/33	9/26/33	27.50	30.00	30.00	25.25	27.78	27.78	23.20	25.00	25.90	22.00	24.20	24.30	26.50	24 5	22.00	29.15	24.68	24.20	24.20	26.50	22.00	29.15	24.20	23.10	25.41	25.41									
(unapp)	9/27/33	9/26/33	29.00	31.70	31.20	22.50	24.70	24.70							23.00	21.00	19.70	25.80	23.60	21.40	21.40					20.48	22.45	22.45									
2																																					
	4/25/35	5/6/35																															12.50	13.80			
3	10/4/33	10/4/33																											20.05	23.21	27.43						
4	3/12/34	3/12/34	27.50	30.00	30.00										26.50	[illegible]	[illegible]	29.15	26.68	24.20	24.20	26.50	22.00	29.15	24.20												
5	9/27/33	9/26/33	27.50	30.00	30.00	25.25	27.78	27.78	23.20	25.50	25.50	22.00	24.20	24.20	26.50	24.25	22.00	29.15	26.68	24.20	24.20	26.50	22.00	29.15	24.20	23.10	25.41	25.41									
(unapp)	9/27/33	9/26/33 #1	24.00	26.40	26.50	22.00	24.20	24.20							23.00	21.00	19.00	25.30	23.10	20.90	20.50	23.00	19.00	25.30	20.50	19.95	21.95	21.95									
6	11/3/33	11/3/33 #2																																			
7	9/26/33	9/26/33																											24.00	28.80	31.50						
	9/26/33	9/26/33																											35.00	42.00	49.00						
8	10/24/33	10/25/33	30.00	33.00	33.00	27.50	30.25	30.25	25.25	27.78	27.78	24.00	[illegible]	26.40	29.00	26.50	24.00	31.00	29.15	26.40	26.40					25.20	27.72	27.72									
9	9/25/33	9/26/33	30.00	33.00	33.00	27.50	30.25	30.25	25.25	27.78	27.78	24.00	26.40	26.40	29.00	26.50	24.00	31.90	29.15	26.40	26.40					25.20	27.72	27.72									
(unapp)	9/25/33	9/26/33	24.50	27.00		22.50	24.75								23.50	21.50	19.50	25.85	23.65	21.45																	
10	9/26/33	9/26/33	28.50	31.50	31.50	26.50	29.15	29.15	24.25	26.70	26.70	22.00	24.20	24.20	28.00	25.50	23.00	30.80	28.05	25.30	25.30	28.00	23.00	30.80	25.30	24.15	26.51	26.57									
11	9/26/33	9/26/33	27.50	30.00	30.00	25.25	27.78	27.78	23.00	25.50	25.50	22.00	24.00	24.00	26.50	24.25	22.00	29.15	26.68	24.20	24.20	26.50	22.00	29.15	24.20	23.10	25.41	25.41									
12	5/22/34	5/22/34																														12.00					
13	4/17/34	8/6/34																																			$22.00
14	9/26/33	9/26/33	27.50	30.00		25.25	27.78		23.20	25.50		22.00	24.20		26.50	24.25	22.00	29.15	25.68	24.20		26.50	22.00	29.15	24.20	28.10	25.41										
(second)	9/26/33	9/26/33				22.50									19.50	21.50	23.50																				
15	9/25/33	9/26/33	30.00	33.00	33.00	27.50	30.25	30.25	25.25	27.78	27.78	24.00	26.70	26.70	29.00	26.50	29.00	31.90	29.15	26.40	26.40					25.20	27.70	27.70									
16 (Unapp)	9/27/33	9/26/33 #2	29.00			22.50									23.00	21.00	19.00									19.95											
17 (Unapp)	10/13/34	10/25/34																																			$13.00
18	9/28/33	9/26/33 #2	29.00			22.00									23.00	21.00	19.00									19.95											
19	9/25/33	9/26/33													18.40																	24.00					
20	10/3/33	9/26/33 #2																																			
Micafop (APP)	10/3/33	9/26/33	27.90			25.25			23.20						26.50	24.25	22.00					26.50	22.00			23.10											
Micafop (Unapp)	10/3/33	9/26/33	24.00			22.00									23.00	21.00	19.00									19.95											
Glassfop (Unapp)	10/3/33	9/26/33	27.00			24.50									26.50	24.50	22.50									23.69											
21	1/8/34	1/18/34													28.00	22.00	22.00					[illegible]	22.00														
Glassfop (App)	1/5/34	1/18/34													22.00	22.00	22.00					[illegible]	21.90														
Porcelain (Unapp)	1/8/34	1/18/34													17.25	17.25	17.25					16.75	14.75														
" "	1/8/34	1/18/34													17.25	17.25	17.25					17.75	17.75														
22	9/22/33	9/26/33	24.00	26.50	26.50	22.00	24.20	24.20							23.00	21.00	19.00	25.30	23.10	20.90	20.90					19.95	21.95	21.95									
23	9/27/33	9/26/33	24.00	26.50	26.50	22.00	24.20	24.20							23.00	21.00	19.00	25.50	23.10	20.90	20.90					19.95	21.95	21.95									
24	9/26/33	9/26/33 (3-6 amp)	33.00												31.90	29.10	26.40																				
(10-30 amp)	9/26/33	9/26/33	33.00												29.00	26.50	24.00																				
25 (Outside of New York)	9/25/33	9/26/33	28.50	31.50	31.50	26.50	29.15	29.15	24.25	26.70	26.70	22.00	24.20	24.20	28.00	25.50	23.00	30.80	28.05	25.30	25.50					24.15	26.57	26.57									
(Met. N.Y. only)	9/25/33	9/26/33	27.50	30.00	30.00	25.25	27.78	27.78	23.20	25.50	25.50	22.00	24.20	24.20								26.50	22.00	29.15	24.20	23.10	25.91	25.41									
26 (unapp)	12/22/33	12/28/33	24.50	27.00		22.50	24.75								23.50	21.50	19.50	19.50	25.85	23.65	21.85																
27	8/22/34	9/4/34																															13.00	13.75			
28	1/16/34	1/16/34 (Discounts and terms of sale not filed)																																			
29	9/25/33	9/26/33 #1	24.00	26.50	26.50	22.70	24.20	24.20							23.00	21.00	19.00	25.30	23.10	20.90	20.90					19.95	21.95	21.95									50.40
30	9/26/33	9/26/33	27.50	30.00	30.00	25.25	27.78	27.78	23.20	25.50	25.50	22.00	24.30	24.20	26.50	24.25	22.00	29.15	26.68	24.20	24.20	26.50	22.00	29.15	24.20	23.10	24.41	25.41									
31	7/6/34	7/16/34																																			
32	1/9/34	1/19/34																														22.00			32.50	30.00	21.38
33	12/21/33	12/21/33	24.00			22.00									23.00	21.00	19.00																				
34	10/4/33	9/26/33	24.00			22.00									23.00	21.00	19.00																				
35	3/2/34	9/26/33																																			
36	10/4/33	9/26/33 5/bx													20.00	19.50	19.00																				14.50
	10/4/33	9/26/33 50/bx													19.50	19.00	18.50																				
37	9/26/33	9/26/33	30.00	33.00	33.00	27.50	30.25	30.25	25.25	27.78	27.78	24.00	26.40	26.40	29.00	26.50	24.00	31.90	29.15	26.40	26.40					25.25	27.72	27.72									
38	12/12/33	Unapproved	24.00			22.00									23.00	21.00	19.00																				
39	9/27/33	9/26/33	28.50	31.50	31.50	26.50	29.15	29.15	24.25	26.70	26.70	22.00	24.20	24.20	28.00	25.50	25.00	30.00	28.05	25.50	25.30	28.00	23.00	30.80	25.30	24.15	26.57	26.57									
40	4/29/35	5/9/35																																			
41	9/25/33	9/26/33	30.00	33.00	33.00	27.50	30.05	30.05	25.25																												
42	9/25/33	9/26/33										24.20																									14.00
43	8/8/34	8/18/34	30.00			27.50			25.25						29.00	26.50	24.00									25.20											
44	9/22/33	9/26/33 (3-6 amp)																											26.50	31.80	37.10						
	9/22/33	9/26/33 (10-30 amp)																											24.10	28.80	33.60						
45	12/20/33	12/20/33																															13.90	14.50			53.00
																																					48.00

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#1 - Prices to Carter - Oliver - Biddle same as shown for wholesaler

#2 - To distributors lots of 2 000 or not less than $40 00 - $22 00 lots of 700 or not less than $15.00 - $24 50 smaller quantities $26.50.

* Terms to Government: Cash discounts must not be taken into consideration in quoting net prices but bid may state that it will be allowed if payment is made within 10 days from receipt of goods.

NON-RENEWABLE PLUG FUSES

ORIGINAL AND FINAL FILINGS

ORIGINAL FILINGS

	TERMS						DELIVERY					
	To Trade	To Large Buyer	To extra Large Buyer	To U. S. Government	To Wholesaler and Retail Merchandising	General Terms	To Trade	To Large Buyer	To Extra Large Buyer	To U. S. Government	To Wholesaler and Retail Merchandising	General Delivery
1	2%-10prox	2%-10 prox	2%-10 prox		2%-10 prox		F.O.B.	F.O.B.	Fgt. allowed		Fgt. allowed	
	2%-10prox	2%-10 prox	2%-10 prox		2%-10 prox		F.O.B.	F O.B.	Fgt. allowed		Fgt. allowed	
2												
						2% E.O.M.						F.O.B.
3						2%-10 prox						Fgt. allowed
4	2%-10prox				2%-10 prox		F.O.B.				Fgt. allowed	
5	2%-10prox	2%-10 prox	2%-10 prox		2%-10 prox		F.O.B.	F.O.B.	Fgt. allowed		Fgt. allowed.	
	2%-10prox	2%-10 prox	2%-10 prox		2%-10 prox		F.O.B.	F.O.B.			Fgt. allowed	
6						2%-10 prox						F.O.B.
7						2%-10 prox						F.O.B.
						2%-10 prox						F.O.B.
8	2%-10prox	2%-10 prox	2%-10 prox		2%-10 prox		F.O.B.	F.O.B.	Fgt. allowed		Fgt allowed	
9	2%-10prox	2%-10 prox	2%-10 prox		2%-10 prox		F.O.B.	F.O.B.	Fgt. allowed		Fgt allowed	
	2%-10prox	2%-10 prox			2%-10 prox		F.O.B.	F.O.B.			Fgt. allowed	
10	2%-10prox	2%-10 prox	2%-10 prox	***	2%-10 prox		F.O.B.	F.O.B.	Fgt. allowed	Free Del.	Fgt allowed	
11	2%-10prox	2%-10 prox	2%-10 prox	***	2%-10 prox		F.O.B.	F O.B.	Fgt. allowed	Free Del.	Fgt. allowed	
12						2-10 prox						F.O.B.
13						2%-10 prox						Fgt. allowed
14	2%-10prox	2%-10 prox	2%-10 prox	***	2%-10 prox		F.O.B.	F.O.B.	Fgt. allowed	Free Del.	Fgt. allowed	
15	2%-10prox	2%-10 prox	2%-10 prox	***	2%-10 prox		F O.B.	F O.B.	Fgt. allowed	Free Del.	Fgt. allowed	
16	2%-10prox	2%-10 prox	2%-10 prox	***	2%-10 prox		F.O.B.	F.O.B.	Fgt. allowed	Free Del.	Fgt allowed	
17						2%-10 prox						F O.B. NewYork
18	2%-10 prox	2%-10prox			2%-10 prox							F.O.B. NewYork
19						2%-10 prox						F.A.
20	2%-10prox	2%-10 prox	2%-10 prox	***	2%-10 prox		F.O.B.	F.O B.	Fgt allowed	Free Del.	Fgt allowed	
	2%-10prox	2%-10 prox	2%-10 prox	***	2%-10 prox		F.O.B.	F.O.B.	Fgt. allowed	Free Del.	Fgt allowed	
	2%-10prox	2%-10 prox	2%-10 prox	***	2%-10 prox		F.O.B.	F.O.B.	Fgt. allowed	Free Del.	Fgt. allowed	
	2%-10prox	2%-10 prox	2%-10 prox	***	2%-10 prox		F.O.B.	F.O.B.	Fgt allowed	Free Del.	Fgt. allowed	
21						2%-10 prox						F.A.
						2%-10 prox						F.A.
						2%-10 prox						F.A.
						2%-10 prox						F.A.
22						Net 25 2%-10 prox						F.A.
23	2%-10prox	2%-10 prox	2%-10 prox		2%-10 prox	Net 5						F.A.
24						2%-10 prox Net 25	F.O B.				Fgt. allowed	
						2%-10 prox Net 25	F.O.B.				Fgt allowed	
25	2%-10prox	2%-10 prox	2%-10 prox	***	2%-10 prox		F.O.B.	F.O.B.	Fgt. allowed	Free Del.	Fgt allowed	
	2%-10prox	2%-10 prox	2%-10 prox	***	2%-10 prox		F.O.B.	F.O.B.	Fgt allowed	Free Del.	Fgt allowed	
26												
27	2%-10prox	2%-10 prox			2%-10 prox		F.O.B.	F.O.B.			Fgt. allowed	
28						2%-10 prox						F.O.B.
29						Net 30						
30	2%-10prox	2%-10 prox			2%-10 prox		F.O.B.	F.O.B.			Fgt. allowed	
31	2%-10prox	2%-10 prox	2%10 prox	***	2%-10 prox		F.O.B.	F.O.B.	Fgt. allowed	Free Del.	Fgt. allowed	
32						2%-10 proxEOM						F.A. Cwt.
33						Net 60 2%-10 prox						F.A. New York
34						2%-10 prox						F.A. 15C
35	2%-10prox	2%-10 prox			2%-10 prox		F.O.B.	F.O.B.			Fgt. allowed	
36						2%-10 prox Net 30						F.A. Cwt.
37						2%-10 prox Net 30						F.A. Cwt.
38						2%-10 prox Net 30						F.A.
39	2%-10prox	2%-10 prox	2%-10 prox	***	2%-10 prox		F.O.B.	F.O.B.	Fgt. allowed	Free Del.	Fgt. allowed	
40						2%-10 prox Net 30						F.A.
41	2%-10prox	2%-10 prox	2%-10 prox	***	2%-10 prox		F.O.B.	F.O.B.	Fgt. allowed	Free Del.	Fgt. allowed	
42						2%-10 prox						F.O.B.
43						Net 30						
44												
45						2%-10 proxNet 30						F.A. Cwt.
		9822				2%-10 proxNet 30						F.A. Cwt.
						2%-10 prox						F O B.

NON-RENEWABLE PLUG FUSES

ORIGINAL AND FINAL FILINGS

ORIGINAL FILINGS

FINAL FILINGS OF FUSES GROUP

FINAL FILINGS - FUSES

Appendix B Part 15 a
Plug Fuses Page 3

File	Filing Date	Effective Date	Trade Prices Sizes Std.	Trade Prices Sizes Sub.	Trade Prices Sizes Spec.	Large Buyers 2000 fuses and over Std.	Large Buyers Sub.	Large Buyers Spec.	Extra Large Buyers 5000 fuses and over Std.	Extra Large Buyers Sub.	Extra Large Buyers Spec.	U.S. Government $300 or over Std.	U.S. Government Sub.	U.S. Government Spec.
1	8/14/34	8/20/34	$ 30.00			27.50 (#2)			25.25 (#1)					
(unapp)	4/11/35	4/21/35												
4	12/22/34	1/2/35	27.50	30.00	30.00	25.25	27 78	27 78	23.20	25 50	25.50	22.00	24 20	24.20
6	8/10/34	8/20/34	30 00			27.50 (#2)			25 25 (#1)					
9	8/1/34	8/11/34	30.00	33 00	33 00	27 50	30.25	30 25	25.25	27 78	27 78			
(unapp)	6/11/34	6/21/34	24 50	27.00		19.00	21 00		18 00	20.00				
10	8/24/34	9/4/34	28 50	31 15	31 15	26.70	[illegible]	[illegible]	[illegible]	[illegible]	26.70	[illegible]	[illegible]	[illegible]
11	8/17/34	8/27/34	27.50	30 00	30.00	25.25	27 78	27 78	23.20	25 50	25 50	22.00	24.20	24.20
13	8/11/34	8/21/34												
14(unapp)	4/1/35	4/11/35												
(app)	7/13/34	7/23/34												
15	8/1/34	8/11/34	Same as #9 approved									24.00	6.40	26.40
19	5/1/35	5/11/35	(Porcelain fuse - unapproved)											
	5/1/35	5/11/35	(Bakelite fuse - unapproved)											
21	5/16/34	5/26/34	(Glass top - unapproved)											
	5/16/34	5/26/34	(Porcelain top - unapproved)											
22(unapp)	2/7/34	2/17/34												
23(unapp)	5/17/34	5/27/34												
24	8/10/34	8/20/34	Same as #9 approved											
25(unapp)	5/15/35	5/25/35												
	8/3/35	8/13/35	Same as #4											
26 (#4)		8/20/35												
28	10/3/34	10/3/34												
29(unapp)	6/18/34	6/28/34												
30(unapp)	1/17/35	1/28/35												
	4/24/34	5/4/34	Same as #4											
32	12/21/34	12/31/34												
34(unapp)	2/15/34	2/25/34												
35	6/19/34	6/29/34												
36(Makeover)	9/11/34	9/21/34												
(Sees #)	9/11/34	9/21/34												
37	2/9/34	2/19/34												
41	9/10/34	9/20/34	Same as #9 approved											
42	8/8/34	8/11/34	Same as #9 approved											
44	3/20/35	3/30/35												

File	Wholesalers Standard Sizes $15	$15-40	$40 or	Sub-Standard Sizes $15	$15-40	$40 or	Spec.	Wholesalers in New York Standard Sizes $15	$15 or	Sub-Standard Sizes $15	$15 or	Syndicate & Chain 20 or more stores Sizes Std.	Sub.	Spec.
1												25.20		
4	26.50	24.25	22.00	29 15	26.68	24.20	24.20					23.10	25 41	25.41
6												25.20		
9	29 00	26 50	24 00	31 90	29 15	26 40	26 40					25 20	27 72	27.72
(unapp)	20 00	18.00	16 00	22 00	19 80	17.00								
10	[illegible]	25.60	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	28.00	23.00	30.80	25 30	24.15	26.57	26.57
11	26.50	24.25	22.00	29.15	26.68	24 20	24 20		22.00		24.20	23.10	25.[illegible]1	25 41
26 (#4)	29.00	26.50	24.00	31.90	29.15	26.40								
(30)								26.50	22.00	29.15	24.20			

File	Prices to All Buyers 50/bx	5/bx	Dealers Package Std.	Std.	All Buyers	Whole Salers 1000 fuses	Jobbers	Jobbers 50/bx.	1/bx
1						24 00			
(unapp)	12.50	12 75							
4						24 00			
11					22 00		[illegible] 35		
13	12.50	12.75			22.00				
19	12.50	12 75							
	13.00	13 50							
21									21.00
								13.50	13.75
22(unapp)	14 50	15.00							
23(unapp)		12 75							
25(unapp)						14 00(M)			
29(unapp)		14 50							
30(unapp)	13 50	13 75							
35	13.50	13.75							
36(Makeover)	14 25	13.75							
(Sees #)	13.75	14 25							
37	13 50	14 50							

File	Terms: To Trade	Large Buyer	Large Buyer	Government	Merchandising	General Terms	Delivery: To Trade	Large Buyer	Large Buyer	Government	Merchandising	General Delivery
1						2%-10 prox Net 60						F.A.
(unapp)						2%-10 prox Net 60						F.O.B.
4						2%-10 prox 25	Elec Job Cities					F.
6						2%-10 prox 25	do					F.A.
9						2%-10 prox 25	do					F.A.
(unapp)						2%-10 prox 25	do					F.A.
10						2%-10 prox 25	do					F.A.
11						2%-10 prox 60						F.A. Cwt. Wet Areas
13						2%-10 prox						F.O.B.
14(unapp)						2%-10 prox						
15						2%-10 prox	F.O.B.	F.O.B.	F.[illegible]	[illegible]	F.[illegible]	
19						2%-10 prox						F.O.B.
						2%-10 prox						F.O.B.
21						2%-10 prox 60						F.A. Cwt.
						2%-10 prox 60						F.A. Cwt.
22(unapp)						2%-10 prox						F.A.
23(unapp)						2%-10 prox						FOB
24						Same as #9						
25(unapp)						2%-10 prox 30						F.A.
						Same as #4						
26 (#4)						2%-10 prox [illegible]						F.A.
28						2%-10 prox 60					F.A. 50lbs	F.[illegible] Cwt Wet Areas
29(unapp)						2%-10 prox 30						F.[illegible] Cwt
30(unapp)						2%-10 prox						F.O.B.
						2%-10 prox						F.A.
32											F.A. 50lbs	F.A. Cwt
34(unapp)						2%-10 prox						F.A. [illegible] Cwt.
35						2%-10 prox 30						F.O.B.
36(Makeover)						2%-10 prox 30						F.O.B.
(Sees #)						2%-10 prox 30						F.O.B.
37						2%-10 prox 60						F.O.B.
42						2%-10 prox Net 10th second months						

#2 - Shipment 1M fuses and over
#3 - Shipment 25M fuses and over.
#4 - Prices to Distributors only.

9822

OFFICE OF THE NATIONAL RECOVERY ADMINISTRATION
THE DIVISION OF REVIEW

THE WORK OF THE DIVISION OF REVIEW

Executive Order No. 7075, dated June 15, 1935, established the Division of Review of the National Recovery Administration. The pertinent part of the Executive Order reads thus:

> The Division of Review shall assemble, analyze, and report upon the statistical information and records of experience of the operations of the various trades and industries heretofore subject to codes of fair competition, shall study the effects of such codes upon trade, industrial and labor conditions in general, and other related matters, shall make available for the protection and promotion of the public interest an adequate review of the effects of the Administration of Title I of the National Industrial Recovery Act, and the principles and policies put into effect thereunder, and shall otherwise aid the President in carrying out his functions under the said Title. I hereby appoint Leon C. Marshall, Director of the Division of Review.

The study sections set up in the Division of Review covered these areas: industry studies, foreign trade studies, labor studies, trade practice studies, statistical studies, legal studies, administration studies, miscellaneous studies, and the writing of code histories. The materials which were produced by these sections are indicated below.

Except for the Code Histories, all items mentioned below are scheduled to be in mimeographed form by April 1, 1936.

THE CODE HISTORIES

The Code Histories are documented accounts of the formation and administration of the codes. They contain the definition of the industry and the principal products thereof; the classes of members in the industry; the history of code formation including an account of the sponsoring organizations, the conferences, negotiations and hearings which were held, and the activities in connection with obtaining approval of the code; the history of the administration of the code, covering the organization and operation of the code authority. the difficulties encountered in administration, the extent of compliance or non-compliance, and the general success or lack of success of the code, and an analysis of the operation of code provisions dealing with wages, hours, trade practices, and other provisions. These and other matters are canvassed not only in terms of the materials to be found in the files, but also in terms of the experiences of the deputies and others concerned with code formation and administration.

The Code Histories, (including histories of certain NRA units or agencies) are not mimeographed. They are to be turned over to the Department of Commerce in typewritten form. All told, approximately eight hundred and fifty (850) histories will be completed. This number includes all of the approved codes and some of the unapproved codes. (In Work Materials No 18, Contents of Code Histries, will be found the outline which governed the preparation of Code Histories.)

(In the case of all approved codes and also in the case of some codes not carried to final approval, there are in NRA files further materials on industries. Particularly worthy of mention are the Volumes I, II and III which constitute the material officially submitted to the President in support of the recommendation for approval of each code. These volumes

set forth the origination of the code, the sponsoring group, the evidence advanced to support the proposal, the report of the Division of Research and Planning on the industry, the recommendations of the various Advisory Boards, certain types of official correspondence, the transcript of the formal hearing, and other pertinent matter. There is also much official information relating to amendments, interpretations, exemptions, and other rulings. The materials mentioned in this paragraph were of course not a part of the work of the Division of Review.)

THE WORK MATERIALS SERIES

In the work of the Division of Review a considerable number of studies and compilations of data (other than those noted below in the Evidence Studies Series and the Statistical Material Series) have been made. These are listed below, grouped according to the character of the material. (In Work Materials No. 17, Tentative Outlines and Summaries of Studies in Process, these materials are fully described).

Industry Studies

Automobile Industry, An Economic Survey of
Bituminous Coal Industry under Free Competition and Code Regulation, Economic Survey of
Electrical Manufacturing Industry, The
Fertilizer Industry, The
Fishery Industry and the Fishery Codes
Fishermen and Fishing Craft, Earnings of
Foreign Trade under the National Industrial Recovery Act
  Part A - Competitive Position of the United States in International Trade 1927-29 through 1934.
  Part B - Section 3 (e) of NIRA and its administration.
  Part C - Imports and Importing under NRA Codes.
  Part D - Exports and Exporting under NRA Codes.
Forest Products Industries, Foreign Trade Study of the
Iron and Steel Industry, The
Knitting Industries, The
Leather and Shoe Industries, The
Lumber and Timber Products Industry, Economic Problems of the
Men's Clothing Industry, The
Millinery Industry, The
Motion Picture Industry, The
Migration of Industry, The: The Shift of Twenty-Five Needle Trades From New York State, 1926 to 1934
National Labor Income by Months, 1929-35
Paper Industry, The
Production, Prices, Employment and Payrolls in Industry, Agriculture and Railway Transportation, January 1923, to date
Retail Trades Study, The
Rubber Industry Study, The
Textile Industry in the United Kingdom, France, Germany, Italy, and Japan
Textile Yarns and Fabrics
Tobacco Industry, The
Wholesale Trades Study, The
Women's Neckwear and Scarf Industry, Financial and Labor Data on

Women's Apparel Industry, Some Aspects of the

Trade Practice Studies

Commodities, Information Concerning: A Study of NRA and Related Experiences in Control
Distribution, Manufacturers' Control of: Trade Practice Provisions in Selected NRA Codes
Distributive Relations in the Asbestos Industry
Design Piracy: The Problem and Its Treatment Under NRA Codes
Electrical Mfg. Industry: Price Filing Study
Fertilizer Industry: Price Filing Study
Geographical Price Relations Under Codes of Fair Competition, Control of
Minimum Price Regulation Under Codes of Fair Competition
Multiple Basing Point System in the Lime Industry: Operation of the
Price Control in the Coffee Industry
Price Filing Under NRA Codes
Production Control in the Ice Industry
Production Control, Case Studies in
Resale Price Maintenance Legislation in the United States
Retail Price Cutting, Restriction of, with special Emphasis on The Drug Industry.
Trade Practice Rules of The Federal Trade Commission (1914-1936): A classification for comparison with Trade Practice Provisions of NRA Codes.

Labor Studies

Cap and Cloth Hat Industry, Commission Report on Wage Differentials in
Earnings in Selected Manufacturing Industries, by States, 1933-35
Employment, Payrolls, Hours, and Wages in 115 Selected Code Industries 1933-35
Fur Manufacturing, Commission Report on Wages and Hours in
Hours and Wages in American Industry
Labor Program Under the National Industrial Recovery Act, The
Part A. Introduction
Part B. Control of Hours and Reemployment
Part C. Control of Wages
Part D. Control of Other Conditions of Employment
Part E. Section 7(a) of the Recovery Act
Materials in the Field of Industrial Relations
PRA Census of Employment, June, October, 1933
Puerto Rico Needlework, Homeworkers Survey

Administrative Studies

Administrative and Legal Aspects of Stays, Exemptions and Exceptions, Code Amendments, Conditional Orders of Approval
Administrative Interpretations of NRA Codes
Administrative Law and Procedure under the NIRA
Agreements Under Sections 4(a) and 7(b) of the NIRA
Approve Codes in Industry Groups, Classification of
Basic Code, the -- (Administrative Order X-61)
Code Authorities and Their Part in the Administration of the NIRA
Part A. Introduction
Part B. Nature, Composition and Organization of Code Authorities

Part C. Activities of the Code Authorities
Part D. Code Authority Finances
Part E. Summary and Evaluation
Code Compliance Activities of the NRA
Code Making Program of the NRA in the Territories, The
Code Provisions and Related Subjects, Policy Statements Concerning
Content of NIRA Administrative Legislation
Part A. Executive and Administrative Orders
Part B. Labor Provisions in the Codes
Part C. Trade Practice Provisions in the Codes
Part D. Administrative Provisions in the Codes
Part E. Agreements under Sections 4(a) and 7(b)
Part F. A Type Case: The Cotton Textile Code
Labels Under NRA, A Study of
Model Code and Model Provisions for Codes, Development of
National Recovery Administration, The: A Review of its Organization and Activities
NRA Insignia
President's Reemployment Agreement, The
President's Reemployment Agreement, Substitutions in Connection with the
Prison Labor Problem under NRA and the Prison Compact, The
Problems of Administration in the Overlapping of Code Definitions of Industries and Trades, Multiple Code Coverage, Classifying Individual Members of Industries and Trades
Relationship of NRA to Government Contracts and Contracts Involving the Use of Government Funds
Relationship of NRA with States and Municipalities
Sheltered Workshops Under NRA
Uncodified Industries: A Study of Factors Limiting the Code Making Program

Legal Studies

Anti-Trust Laws and Unfair Competition
Collective Bargaining Agreements, the Right of Individual Employees to Enforce
Commerce Clause, Federal Regulation of the Employer-Employee Relationship Under the
Delegation of Power, Certain Phases of the Principle of, with Reference to Federal Industrial Regulatory Legislation
Enforcement, Extra-Judicial Methods of
Federal Regulation through the Joint Employment of the Power of Taxation and the Spending Power
Government Contract Provisions as a Means of Establishing Proper Economic Standards, Legal Memorandum on Possibility of
Industrial Relations in Australia, Regulation of
Intrastate Activities Which so Affect Interstate Commerce as to Bring them Under the Commerce Clause, Cases on
Legislative Possibilities of the State Constitutions
Post Office and Post Road Power -- Can it be Used as a Means of Federal Industrial Regulation?
State Recovery Legislation in Aid of Federal Recovery Legislation History and Analysis
Tariff Rates to Secure Proper Standards of Wages and Hours, the Possibility of Variation in
Trade Practices and the Anti-Trust Laws
Treaty Making Power of the United States
War Power, Can it be Used as a Means of Federal Regulation of Child Labor?

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THE EVIDENCE STUDIES SERIES

The Evidence Studies were originally undertaken to gather material for pending court cases. After the Schechter decision the project was continued in order to assemble data for use in connection with the studies of the Division of Review. The data are particularly concerned with the nature, size and operations of the industry; and with the relation of the industry to interstate commerce. The industries covered by the Evidence Studies account for more than one-half of the total number of workers under codes. The list of those studies follows:

Automobile Manufacturing Industry
Automotive Parts and Equipment Industry
Baking Industry
Boot and Shoe Manufacturing Industry
Bottled Soft Drink Industry
Builders' Supplies Industry
Canning Industry
Chemical Manufacturing Industry
Cigar Manufacturing Industry
Coat and Suit Industry
Construction Industry
Cotton Garment Industry
Dress Manufacturing Industry
Electrical Contracting Industry
Electrical Manufacturing Industry
Fabricated Metal Products Mfg. and Metal Finishing and Metal Coating Industry
Fishery Industry
Furniture Manufacturing Industry
General Contractors Industry
Graphic Arts Industry
Gray Iron Foundry Industry
Hosiery Industry
Infant's and Children's Wear Industry
Iron and Steel Industry
Leather Industry
Lumber and Timber Products Industry
Mason Contractors Industry
Men's Clothing Industry
Motion Picture Industry
Motor Vehicle Retailing Trade
Needlework Industry of Puerto Rico
Painting and Paperhanging Industry
Photo Engraving Industry
Plumbing Contracting Industry
Retail Lumber Industry
Retail Trade Industry
Retail Tire and Battery Trade Industry
Rubber Manufacturing Industry
Rubber Tire Manufacturing Industry
Shipbuilding Industry
Silk Textile Industry
Structural Clay Products Industry
Throwing Industry
Trucking Industry
Waste Materials Industry
Wholesale and Retail Food Industry
Wholesale Fresh Fruit and Vegetable Industry
Wool Textile Industry

THE STATISTICAL MATERIALS SERIES

This series is supplementary to the Evidence Studies Series. The reports include data on establishments, firms, employment, Payrolls, wages, hours, production capacities, shipments, sales, consumption, stocks, prices, material costs, failures, exports and imports. They also include notes on the principal qualifications that should be observed in using the data the technical methods employed, and the applicability of the material to the study of the industries concerned. The following numbers appear in the series:
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Asphalt Shingle and Roofing Industry
Business Furniture
Candy Manufacturing Industry
Carpet and Rug Industry
Cement Industry
Cleaning and Dyeing Trade
Coffee Industry
Copper and Brass Mill Products Industry
Cotton Textile Industry
Electrical Manufacturing Industry
Fertilizer Industry
Funeral Supply Industry
Glass Container Industry
Ice Manufacturing Industry
Knitted Outerwear Industry
Paint, Varnish, and Lacquer, Mfg. Industry
Plumbing Fixtures Industry
Rayon and Synthetic Yarn Producing Industry
Salt Producing Industry

THE COVERAGE

The original, and approved, plan of the Division of Review contemplated resources sufficient (a) to prepare some 1200 histories of codes and NRA units or agencies, (b) to consolidate and index the NRA files containing some 40,000,000 pieces, (c) to engage in extensive field work, (d) to secure much aid from established statistical agencies of government, (e) to assemble a considerable number of experts in various fields, (f) to conduct approximately 25% more studies than are listed above, and (g) to prepare a comprehensive summary report.

Because of reductions made in personnel and in use of outside experts, limitation of access to field work and research agencies, and lack of jurisdiction over files, the projected plan was necessarily curtailed. The most serious curtailments were the omission of the comprehensive summary report; the dropping of certain studies and the reduction in the coverage of other studies; and the abandonment of the consolidation and indexing of the files. Fortunately, there is reason to hope that the files may yet be cared for under other auspices.

Notwithstanding these limitations, if the files are ultimately consolidated and indexed the exploration of the NRA materials will have been sufficient to make them accessible and highly useful. They constitute the largest and richest single body of information concerning the problems and operations of industry ever assembled in any nation.

L. C. Marshall,
Director, Division of Review.

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